

City of Santa Fe, New Mexico

memo

DATE: April 29, 2020

TO: Economic Development Advisory Committee (5/13/20)
Finance Committee (5/18/20)
Public Works Committee (5/26/20)
Governing Body Public Hearing (5/27/20)

FROM: Rich Brown, Director of Office of Economic Development *RB*

RE: Midtown Property Redevelopment – Sole Source Project Management PSA: 7/1/20 – 6/30/24

ATTACHMENTS: Midtown Property Redevelopment –Project Management Sole Source Request and Determination Form, Proyecto Quote for Professional Services (Contract #3201234)

ACTION REQUESTED:

The Economic Development Department requests your approval of the sole source designation for Proyecto (Daniel Hernandez, Principal), to continue project management services for Phase III of the Midtown project in the amount of \$260,000 over a four year contract (Org & Object #359980.572970).

BACKGROUND:

On October, 2018, the City advertised an RFQ to procure project management services to guide the Midtown Redevelopment Project. Proyecto was selected because of the national expertise and experience that Mr. Hernandez brings to the project. To date, he has successfully designed and implemented a multi-phase work plan for the project, completing Phases 1 and 2, resulting in the selection of a Master Developer finalist.

ITEM AND ISSUE:

During the course of the previous phases of the project, Mr. Hernandez has worked diligently with staff, the Governing Body and an array of stakeholders to successfully achieve the performance measures required in his contract. Phase 3 involves securing an exclusivity agreement with the selected Master Developer; completing due diligence; guiding the development of a Master Plan, site plan and zoning; creating a development agreement; and final site disposition. While another vendor may be comparable in expertise, the success of Phase 3 relies on the culmination of previous phases. Because of Mr. Hernandez' experience with the project and deep understanding of the City's goals for the redevelopment of the property, it is deemed critical that his firm continue providing project management services. Thus, the sole source procurement is required.