CITY OF SANTA FE

"REQUEST FOR PROPOSALS"

EMPLOYEE BENEFITS CONSULTING

RFP #‘16/41/P

PROPOSAL DUE:

May 26, 2016
2:00 P.M.
Purchasing Office
City of Santa Fe
2651 Siringo Road
Building "H" Santa Fe,
New Mexico 87505
# TABLE OF CONTENTS

Advertisement for Proposals ...................................................... 1
Proposal Schedule ................................................................. 2
Information to Proponents ...................................................... 3
Special Conditions .................................................................. 8
Scope of Services Required .................................................... 10
Submittal Requirements .......................................................... 11
Final Evaluation for Written Proposals and Interviews .......... 12

Attachments:

1. Instructions Relating to Local Preference Certification Form
2. Local Preference Certification Form
3. Resident Veterans Preference Form
4. Sample Contract
5. Minimum Wage Ordinance
REQUEST FOR PROPOSALS
PROPOSAL NUMBER ‘16/41/P

Proposals will be received by the City of Santa Fe and shall be delivered to the City of Santa Fe Purchasing Office, 2651 Siringo Road Building "H" Santa Fe, New Mexico 87505 until 2:00 P.M. local prevailing time, May 26, 2016. Any proposal received after this deadline will not be considered. This proposal is for the purpose of procuring professional services for the following:

EMPLOYEE BENEFITS CONSULTING

The proponent's attention is directed to the fact that all applicable Federal Laws, State Laws, Municipal Ordinances, and the rules and regulations of all authorities having jurisdiction over said item shall apply to the proposal throughout, and they will be deemed to be included in the proposal document the same as though herein written out in full.

The City of Santa Fe is an Equal Opportunity Employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation or national origin. The successful proponent will be required to conform to the Equal Opportunity Employment regulations.

Proposals may be held for sixty (60) days subject to action by the City. The City reserves the right to reject any of all proposals in part or in whole. Proposal packets are available by contacting: Shirley Rodriguez, City of Santa Fe, Purchasing Office, 2651 Siringo Road, Building "H" Santa Fe, New Mexico, 87505, (505) 955-5711.

[Signature]
Robert Rodarte, Purchasing Officer

Received by the Santa Fe New Mexican Newspaper on: 04/25/16
To be published on: 04/29/16

Received by the Albuquerque Journal Newspaper on: 04/25/16
To be published on: 04/29/16
PROPOSAL SCHEDULE

RFP # ‘16/41/P

1. Advertisement  
   
2. Issuance of RFP’S:  
   
3. Receipt of proposals:  
   May 26, 2016 at 2:00 p.m. local prevailing time. 
   Purchasing Office 2651 Siringo Road Bldg., “H” 
   Santa Fe, New Mexico 87505 (505) 955-5711

4. Evaluation of proposals:  
   June 1, 2016

5. Interviews:  
   June 8, 2016

6. Recommendation of award to Finance Committee:  
   July 5, 2016

7. Recommendation of award to City Council:  
   July 13, 2016

DATES OF CONSIDERATION BY FINANCE COMMITTEE AND CITY COUNCIL ARE TENTATIVE AND SUBJECT TO CHANGE WITHOUT NOTICE.
INFORMATION FOR PROPONENTS

1. RECEIPT OF PROPOSALS

The City of Santa Fe (herein called "City"), invites firms to submit one original and five copies of the proposal. Proposals will be received by the Purchasing Office, until 2:00 p.m. local prevailing time, May 26, 2016.

The packets shall be submitted and addressed to the Purchasing Office, at 2651 Siringo Road Bldg. "H" Santa Fe, New Mexico 87505. No late proposals will be accepted whether hand delivered, mailed or special delivery. Do not rely on “overnight delivery” without including some lead-time. “Overnight delivery” will be determined to be non-responsive if delivered late, no matter whose fault it was. It is recommended that extra days be included in the anticipated delivery date to ensure delivery is timely. The Purchasing Office is closed 12:00 p.m. to 1:00 p.m.

The outside of the envelope should clearly indicate the following information:

Proposal number:  ‘16/41/P
Title of the proposal:  Employee Benefits Consultant
Name and address of the proponent:

Any proposal received after the time and date specified shall not be considered. No proposing firm may withdraw a proposal within 60 days after the actual date of the opening thereof.

2. PREPARATION OF PROPOSAL

Vendors shall comply with all instructions and provide all the information requested. Failure to do so may disqualify your proposal. All information shall be given in ink or typewritten. Any corrections shall be initialed in ink by the person signing the proposal.

This request for proposal may be canceled or any and all proposals may be rejected in whole or in part, whenever the City of Santa Fe determines it is in the best interest of the city.

3. ADDENDA AND INTERPRETATIONS

No oral interpretation of the meaning of any section of the proposal documents will be binding. Oral communications are permitted in order to make an assessment of the need for an addendum. Any questions concerning the proposal must be addressed prior to the date set for receipt of proposal.

Every request for such interpretation should be in writing addressed to, Purchasing Officer, 2651 Siringo Road Bldg. “H” Santa Fe, New Mexico, 87505 and to be given
consideration must be received at least (5) days prior to the date set for the receiving of proposals.

Any and all such interpretations and any supplemental instruction will be in the form of written addenda to the RFP, which if issued, will be delivered to all prospective firms not later than three days prior to the date fixed for the receipt of the proposals. Failure of any proposing firm to receive any such addenda or interpretations shall not relieve such firm from any obligation under their proposal as submitted. All addenda so issued shall become part of the contract documents.

The City reserves the right to not comply with these time frames if a critical addendum is required or if the proposal deadline needs to be extended due to a critical reason in the best interest of the City of Santa Fe.

4. LAWS AND REGULATIONS

The proposing firm's attention is directed to the fact that all applicable Federal Laws, State Laws, Municipal Ordinances, and the rules and regulations of all authorities having jurisdiction over said item shall apply to the contract throughout. They will be deemed to be included in the contract the same as though herein written out in full.

5. METHOD OF AWARD

The proposal is to be awarded based on qualified proposals as per the enclosed rating system and at the discretion and consideration of the governing body of the City of Santa Fe. The selection committee may interview the top three rated proponents; however, contracts may be awarded without such interviews. At its discretion the city reserves the right to alter the membership or size of the selection committee. The City reserves the right to change the number of firms interviewed.

6. COMPLIANCE WITH CITY’S MINIMUM WAGE RATE ORDINANCE (LIVING WAGE ORDINANCE)

A copy of the City of Santa Fe Ordinance No. 2003-8, passed by the Santa Fe City Council on February 26, 2003 is attached. The proponent or bidder will be required to submit the proposal or bid such that it complies with the ordinance to the extent applicable. The recommended Contractor will be required to comply with the ordinance to the extent applicable, as well as any subsequent changes to the Ordinance throughout the term of this contract.

7. RESIDENT, LOCAL OR VETERANS PREFERENCE

INTENT AND POLICY
The city recognizes that the intent of the state resident preference statute is to give New Mexico businesses and contractors an advantage over those businesses,
policy is to give a preference to those persons and companies who contribute to the economy of the State of New Mexico by maintaining businesses and other facilities within the state and giving employment to residents of the state (1969 OP. Att'y Gen. No. 69-42). The city also has adopted a policy to include a local preference to those persons and companies who contribute to the economy of the County of Santa Fe by maintaining businesses and other facilities within the county and giving employment to residents of the county.

With acknowledgment of this intent and policy, the preference will only be applied when bids are received from in-state and county businesses, manufacturers and contractors that are within 5% of low bids received from out-of-state businesses, manufacturers and contractors (13-1-21 (A) -1-21 (F) and 13-4-2 (C) NMSA 1978).

To be considered a resident for application of the preference, the in-state bidder must have included a valid state purchasing certification number with the submitted bid.

Thus it is recommended that in-state bidders obtain a state purchasing certification number and use it on all bids, in order to have the preference applied to their advantage, in the event an out-of-state bid is submitted. In submitting a bid, it should never be assumed that an out-of-state bid will not be submitted.

For information on obtaining a state purchasing certification number, the potential bidder should contact the State of New Mexico Taxation and Revenue Department.

All resident preferences shall be verified through the State Purchasing Office. Applications for resident preference not confirmed by the state Purchasing Office will be rejected. The certification must be under the bidder’s business name submitting the bid.

NON-APPLICATION-COMPETING IN-STATE BIDDERS

If the lowest responsive bid and the next responsive bids within 5% of the lowest bid, are all from the state of New Mexico, then the resident preference will not be applied and the state purchasing certification number will not be considered. To be considered an in-state bidder in this situation, the bidders must meet the definition criteria of Chapter 13-1-21 (A) and Chapter 13-4-2 (A) NMSA 1978. After examining the information included in the bid submitted, the city Purchasing Director may seek additional information of proof to verify that the business is a valid New Mexico business. If it is determined by the city Purchasing Director that the information is not factual and the low responsive bid is actually an out-of-state bidder and not a New Mexico business, then the procedures in the previous section may be applied.

If the bidder has met the above criteria, the low responsive "resident" bid shall be multiplied by .95. If that amount is then lower than the low responsive bid of a "non-
resident” bidder, the award will be based taking into consideration the resident preference of 5%.

APPLICATION FOR LOCAL PREFERENCE

For the purposes of this section, the terms resident business and resident manufacturer shall be defined as set out in Section 13-1-21 NMSA 1978; the term local as applied to a business or manufacturer shall mean:

Principal Office and location must be stated: To qualify for the local preference, the principal place of business of the enterprise must be physically located within the Santa Fe County Geographic Boundaries. The business location inserted on the Form must be a physical location, street address or such. DO NOT use a post office box or other postal address. Principal place of business must have been established no less than six months preceding application for certification.

The PREFERENCE FACTOR for resident and local preferences applied to bids shall be .95 for resident and .90 for local. The preference for proposals shall be 1.10 for local.

New Mexico Resident Veteran Business Preference: New Mexico law, Section 13-1-22 NMSA 1978, provides a preference in the award of a public works contract for a “resident veteran business”. Certification by the NM Department of Taxation and Revenue for the resident veteran business requires the Offeror to provide evidence of annual revenue and other evidence of veteran status.

An Offeror who wants the veteran business preference to be applied to its proposal is required to submit with its proposal the certification from the NM Department of Taxation and Revenue and the sworn affidavit attached hereto as Appendix E.

If an Offeror submits with its proposal a copy of a valid and current veteran resident business certificate, 7%, 8%, or 10% of the total weight of all the evaluation factors used in the evaluation of proposal may be awarded.

The local preference or resident business preference is not cumulative with the resident veteran business preference.

Proposals for Goods and Services. When proposals for the purchase of goods or services pursuant to Section 23 are received, the evaluation score of the proposal receiving the highest score of all proposals from those proponents in the first category listed above shall be multiplied by the Preference Factor. If the resulting score of that proposal receiving the preference is higher than or equal to the highest score of all proposals received, the contract shall be recommended to that proponent receiving the preference. If no proposal are received from proponents in the first category, or if the proposal receiving the preference does not qualify for an award after multiplication by the Preference Factor, the same procedure shall be
followed with respect to the next category of proposals listed to determine if a proponent qualifies for award.

**Qualifications for Local Preference.** The Central Purchasing Office shall have available a form to be completed by all bidders/proponents who desire to apply for the local preference as a local business. The completed form with the information certified by the offeror must be submitted by the bidders/proponents with their bid or proposal to qualify for this preference.

**Limitation.** No offeror shall receive more than a 10% for local preference pursuant to this section on any one offer submitted. A bidder may not claim cumulative preferences.

**Application.** This section shall not apply to any purchase of goods or services when the expenditure of federal and/or state funds designated for a specific purchase is involved and the award requirements of the funding prohibit resident and/or local preference(s). This shall be determined in writing by the department with the grant requirements attached to the Purchasing Office before the bid or request for proposals is issued.

**Exception.** The City Council at their discretion can approve waiving the Local Preference requirements for specific projects or on a case by case basis if it is the City’s best interest to do so.

8. **PROTESTS AND RESOLUTIONS PROCEDURES**

Any proponent, offeror, or contractor who is aggrieved in connection with a procurement may protest to the Purchasing Officer. The protest must be in writing and submitted within fifteen (15) days and requirements regarding protest and resolution of protests are available from the Purchasing Office upon request.
SPECIAL CONDITIONS

1. **GENERAL**
   When the City's Purchasing Officer issues a purchase order document in response to the vendor's bid, a binding contract is created.

2. **ASSIGNMENT**
   Neither the order, nor any interest therein, nor claim under, shall be assigned or transferred by the vendor, except as expressly authorized in writing by the City Purchasing Officer's Office. No such consent shall relieve the vendor from its obligations and liabilities under this order.

3. **VARIATION IN SCOPE OF WORK**
   No increase in the scope of work of services or equipment after award will be accepted, unless means were provided for within the contract documents. Decreases in the scope of work of services or equipment can be made upon request by the city or if such variation has been caused by documented conditions beyond the vendor's control, and then only to the extent, as specified elsewhere in the contract documents.

4. **DISCOUNTS**
   Any applicable discounts should be included in computing the bid submitted. Every effort will be made to process payments within 30 days of satisfactory receipt of goods or services. The City Purchasing Officer shall be the final determination of satisfactory receipt of goods or services.

5. **TAXES**
   The price shall include all taxes applicable. The city is exempt from gross receipts tax on tangible personal property. A tax exempt certificate will be issued upon written request.

6. **INVOICING**
   (A) The vendor's invoice shall be submitted in duplicate and shall contain the following information: invoice number and date, description of the supplies or services, quantities, unit prices and extended totals. Separate invoices shall be submitted for each and every complete order.

   (B) Invoice must be submitted to ACCOUNTS PAYABLE and NOT THE CITY PURCHASING AGENT.

7. **METHOD OF PAYMENT**
   Every effort will be made to process payments within 30 days of receipt of a detailed invoice and proof of delivery and acceptance of the products hereby contracted or as otherwise specified in the compensation portion of the contract documents.
8. **DEFAULT**
The City reserves the right to cancel all or any part of this order without cost to the City if the vendor fails to meet the provisions for this order, and except as otherwise provided herein, to hold the vendor liable for any excess cost occasioned by the city due to the vendor's default. The vendor shall not be liable for any excess cost if failure to perform the order arises out of causes beyond the control and with the fault or negligence of the Vendor and these causes have been made known to the City of Santa Fe in written form within five working days of the vendor becoming aware of a cause which may create any delay; such causes include, but are not limited to, acts of God or the public enemy, acts of the State or of the Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of sub-contractors due to any of the above unless the city shall determine that the suppliers or services to be furnished by the sub-contractor are obtainable from other sources in sufficient time to permit the vendor to meet the required delivery schedule. The rights and remedies of the city are not limited to those provided for in this paragraph and are in addition to any other rights provided for by law.

9. **NON-DISCRIMINATION**
By signing this City of Santa Fe bid or proposal, the vendor agrees to comply with the Presidents Executive Order No. 11246 as amended.

10. **NON-COLLUSION**
In signing this bid or proposal, the vendor certifies they have not, either directly or indirectly, entered into action in restraint of full competition in connection with this bid or proposal submittal to the City of Santa Fe.
SUMMARY

The City of Santa Fe, New Mexico offers comprehensive Medical Insurance, Dental Insurance, Vision Insurance, Basic and Supplemental Term Life insurance, Flexible Spending Account (Medical and Dependent Care), Legal Insurance and other ancillary insurance products such as whole life insurance, universal life insurance, accident, and critical illness plans to its employees.

The City’s medical and dental insurance programs are self-funded.

The City is seeking the professional services of an Employee Benefits Consultant to provide the following services for the City of Santa Fe:

A. Assist the Benefits Administrator in administering all group insurance plans, provide benefits consulting services during the course of the contract period, and respond to questions from and provide information to staff as needed.

B. Assist the City of Santa Fe in complying with laws and regulations related to employee benefits.

C. Assist and advise the City of Santa Fe with the reporting and fee requirements established by the Affordable Care Act including counts, lookback periods, and other required information.

D. Review claims experience, claim service, and claim administration to ensure maximum benefit to the City of Santa Fe.

E. Determine and recommend the most economical funding methods for the benefit programs and help to strike a balance between cost and comprehensiveness of the programs.

F. Develop a solicitation/negotiation strategy and participate with the City of Santa Fe in all negotiations with providers on all issues including those related to premiums, benefit levels, plan design, and special terms and conditions.

G. Meet and provide reports to various City of Santa Fe representatives.

H. Assist the City of Santa Fe with the implementation and communication of new programs or changes to existing programs, which will include attending and presenting information at Open Enrollment meetings.

I. Research any new developments in the law and employment benefit programs on an ongoing basis.
J. As requested by the City of Santa Fe, prepare bid specifications and solicit proposals from insurance markets which specialize in group insurance plans as needed. Evaluate bids and bidders, including administration, coverage, claim payment procedures, customer service, networks, reserve establishment policies, financial soundness, and identify the most cost beneficial package among the various bidders.

K. Perform actuarial services to develop the incurred claims including incurred but not reported claims reserve for specific plan years.

L. Interface with insurance carriers as needed to assist the City of Santa Fe in the resolution of problems association with benefit programs.
SUBMITTAL REQUIREMENTS

a) Name, address, telephone/fax number, web page address and e-mail address.
b) Date of proposal, Statement that the offeror has the ability to provide the services that are requested.
c) A complete listing of service locations and hours of availability.
d) Work plan or approach to Scope of Services included herein.
e) Background and Experience of the firm, detailing at least five years of experience working with services as specified in the Scope of Services included herein.
f) Listing of proposed staff, including resumes, credentials and applicable licensure.
g) Names, addresses, and telephone numbers of references.
h) Copy of current City of Santa Fe Business License.
i) Copy of New Mexico Taxation and Revenue Gross Receipts Number and Federal Taxpayer Identification Number (TIN).
j) Proof of Comprehensive General Liability insurance covering bodily injury and property damage liability.
k) Proof of Workers’ Compensation insurance.
l) Evidence of Liability Insurance Coverage.
m) Annual cost proposal for services July 1, 2016 through June 30, 2020.

Proposal Format – For uniformity of review and evaluation of proposals for the service, Offerors shall submit one original and four copies of the proposal.

Proposal – The proposals shall be evaluated on the basis of demonstrated competence and qualifications for the type of service required and shall be based upon the criteria set forth in this request.

Failure to adequately address and meet the above requirements may be cause for the proposal to be deemed unresponsive by the procurement manager.
EVALUATION CRITERIA & WEIGHTED VALUES

EVALUATION COMMITTEE MEMBERS

- Lynette Trujillo, Human Resources Director or Representative
- Victoria Gage, Human resources Operations Manager or Representative
- Robert Rodarte, Purchasing Director or Representative
- Charles Bear, ITT Business Analyst
- Colleen Higgins-Vigil, Benefits Administrator

At its discretion, the City reserves the right to alter the membership and size of the committee.

Scores of the evaluation committee members will be totaled to determine the top rated firms.

If interviews are conducted for the top three rated firms, those scores totaled from the evaluation committee members from the interview evaluations will determine the final top rated firm, unless other tangible extenuating circumstances are documented.

Unless noted elsewhere in this RFP, the same evaluation form will be used to separate the interview scores.

<table>
<thead>
<tr>
<th>PROPOSAL CRITERIA</th>
<th>Weighted Value</th>
<th>Score 1-5</th>
<th>Evaluation Points</th>
<th>Maximum Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Work Plan to meet RFP Requirements</td>
<td>30%</td>
<td>x</td>
<td></td>
<td>150</td>
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<tr>
<td>Annual Cost</td>
<td>30%</td>
<td>x</td>
<td></td>
<td>150</td>
</tr>
<tr>
<td>Experience / Expertise of Firm and Assigned Personnel</td>
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<td>x</td>
<td></td>
<td>100</td>
</tr>
<tr>
<td>Service Location</td>
<td>20%</td>
<td>x</td>
<td></td>
<td>100</td>
</tr>
<tr>
<td>Total Evaluation Points</td>
<td>1 - lowest</td>
<td>5 - highest</td>
<td></td>
<td>500</td>
</tr>
</tbody>
</table>
INSTRUCTIONS RELATING TO
LOCAL PREFERENCE CERTIFICATION FORM

1. **All information must be provided.** A 10% local preference may be available for this procurement. To qualify for this preference, an offeror **must** complete and submit the **local preference certification form with its offer**. If an offer is received without the form attached, completed, notarized, and signed or if the form is received without the required information, the preference will not be applied. **The local preference form or a corrected form will not be accepted after the deadline for receipt of bids or proposals.**

2. **Local Preference precedence over State Preference:** The Local Preference takes precedence over the State Resident Preference and only one such preference will be applied to any one bid or proposal. If it is determined that the local preference applies to one or more offerors in any solicitation, the State Resident Preference will not be applied to any offers.

3. **Principal Office and location must be stated:** To qualify for the local preference, the principal place of business of the enterprise must be physically located within the Santa Fe County Geographic Boundaries. The business location inserted on the Form must be a physical location, street address or such. **DO NOT use a post office box or other postal address.** Principal place of business must have been established no less than six months preceding application for certification.

4. **Subcontractors do not qualify:** Only the business, or if joint venture, one of the parties of the joint venture, which will actually be performing the services or providing the goods solicited by this request and will be responsible under any resulting contract will qualify for this preference. A subcontractor may not qualify on behalf of a prime contractor.

5. **Definition:** The following definition applies to this preference.

A local business is an entity with its Principal office and place of business located in Santa Fe County.
A Principal office is defined as: The main or home office of the business as identified in tax returns, business licenses and other official business documents. A Principal office is the primary location where the business conducts its daily operations, for the general public, if applicable. A temporary location or movable property, or one that is established to oversee a City of Santa Fe project does not qualify as a Principal office.

**Additional Documentation:** If requested a business will be required to provide, within 3 working days of the request, documentation to substantiate the information provided on the form. Any business which must be registered under state law must be able to show that it is a business entity in good standing if so requested.
LOCAL PREFERENCE CERTIFICATION FORM

RFP/RFB NO: ________________________________

Business Name: ________________________________

Principal Office: ________________________________

Street Address               City             State             Zip Code

City of Santa Fe Business License #______________ (Attach Copy to this Form)

Date Principal Office was established: ________________ (Established date must be six months before date of Publication of this RFP or RFB).

CERTIFICATION

I hereby certify that the business set out above is the principal Offeror submitting this offer or is one of the principal Offerors jointly submitting this offer (e.g. as a partnership, joint venture). I hereby certify that the information which I have provided on this Form is true and correct, that I am authorized to sign on behalf of the business set out above and, if requested by the City of Santa Fe, will provide within 3 working days of receipt of notice, the necessary documents to substantiate the information provided on this Form.

Signature of Authorized Individual: __________________________

Printed Name: ________________________________

Title: ___________________________ Date: ____________

Subscribed and sworn before me by____________________ this____, day of __________________

My commission expires_________ Notary Public

SEAL

YOU MUST RETURN THIS FORM WITH YOU OFFER
RESIDENT VETERANS PREFERENCE CERTIFICATION

________________________________________ (NAME OF CONTRACTOR) hereby certifies the following in regard to application of the resident veterans’ preference to this procurement.

Please check one box only:

☐ I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is less than $1M allowing me the 10% preference discount on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.

☐ I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is more than $1M but less than $5M allowing me the 8% preference discount on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.

☐ I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is more than $5M allowing me the 7% preference discount on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.

I agree to submit a report or reports to the State Purchasing Division of the General Services Department declaring under penalty of perjury that during the last calendar year starting January 1 and ending on December 31, the following to be true and accurate:

In conjunction with this procurement and the requirements of this business application for a Resident Veteran Business Preference/Resident Veteran Contractor Preference under Sections 13-1-21 or 13-1-22 NMSA 1978, which awarded a contract which was on the basis of having such veterans preference, I agree to report to the State Purchasing Division of the General Services Department the awarded amount involved. I will indicate in the report the award amount as a purchase from a public body or as a public works contract from a public body as the case may be.

I understand that knowingly giving false or misleading information on this report constitutes a crime.

I declare under penalty of perjury that this statement is true to the best of my knowledge. I understand that giving false or misleading statements about material fact regarding this matter constitutes a crime.

________________________       ___________________
(Signature of Business Representative)*                  (Date)

*Must be an authorized signatory of the Business.

The representation made by checking the above boxes constitutes a material representation by the business. If the statements are proven to be incorrect, this may result in denial of an award or un-award of the procurement.

SIGNED AND SEALED THIS _________ DAY OF ________________, 2012.

________________________________________
NOTARY PUBLIC

My Commission Expires:
REQUEST FOR PROPOSALS ONLY

CITY OF SANTA FE

PROFESSIONAL SERVICES AGREEMENT

THIS AGREEMENT is made and entered into by and between the City of Santa Fe (the "City") and (the "Contractor"). The date of this Agreement shall be the date when it is executed by the City and the Contractor, whichever occurs last.

1. SCOPE OF SERVICES

The Contractor shall provide the following services for the City:

A. Assist the Benefits Administrator in administering all group insurance plans, provide benefits consulting services during the course of the contract period, and respond to questions from and provide information to staff as needed.

B. Assist the City of Santa Fe in complying with laws and regulations related to employee benefits.

C. Assist and advise the City of Santa Fe with the reporting and fee requirements established by the Affordable Care Act including counts, lookback periods, and other required information.

D. Review claims experience, claim service, and claim administration to ensure maximum benefit to the City of Santa Fe.

E. Determine and recommend the most economical funding methods for the benefit programs and help to strike a balance between cost and comprehensiveness of the programs.

F. Develop a solicitation/negotiation strategy and participate with the City of Santa Fe in all negotiations with providers on all issues including those related to premiums, benefit levels, plan design, and special terms and conditions.

G. Meet and provide reports to various City of Santa Fe representatives.

H. Assist the City of Santa Fe with the implementation and communication of new programs or changes to existing programs, which will include attending and presenting information at Open Enrollment meetings.
I. Research any new developments in the law and employment benefit programs on an ongoing basis.

J. As requested by the City of Santa Fe, prepare bid specifications and solicit proposals from insurance markets which specialize in group insurance plans as needed. Evaluate bids and bidders, including administration, coverage, claim payment procedures, customer service, networks, reserve establishment policies, financial soundness, and identify the most cost beneficial package among the various bidders.

K. Perform actuarial services to develop the incurred claims including incurred but not reported claims reserve for specific plan years.

L. Interface with insurance carriers as needed to assist the City of Santa Fe in the resolution of problems association with benefit programs.

2. **STANDARD OF PERFORMANCE; LICENSES**

A. The Contractor represents that it possesses the personnel, experience, and knowledge necessary to perform the services described under this Agreement.

B. The Contractor agrees to obtain and maintain throughout the term of this Agreement, all applicable professional and business licenses required by law, for itself, its employees, agents, representatives and subcontractors.

3. **COMPENSATION**

A. The City shall pay to the Contractor in full payment for services rendered a sum not to exceed _________________ ($_________), inclusive of applicable gross receipts taxes.

B. The Contractor shall be responsible for payment of gross receipts taxes levied by the State of New Mexico on the sums paid under this Agreement.

C. Payment shall be made upon receipt, approval and acceptance by the City of detailed statements containing a report of services completed. Compensation shall be paid only for services actually performed and accepted by the City.
4. **APPROPRIATIONS**

The terms of this Agreement are contingent upon sufficient appropriations and authorization being made by the City for the performance of this Agreement. If sufficient appropriations and authorization are not made by the City, this Agreement shall terminate upon written notice being given by the City to the Contractor. The City's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final.

5. **TERM AND EFFECTIVE DATE**

This Agreement shall be effective when signed by the City and the Contractor, whichever occurs last, and shall terminate on _____ unless sooner pursuant to Article 6 below.

6. **TERMINATION**

   A. This Agreement may be terminated by the City and the Contractor upon 30 days written notice to the Contractor.

      (1) The Contractor shall render a final report of the services performed up to the date of termination and shall turn over to the City original copies of all work product, research or papers prepared under this Agreement.

      (2) Compensation is based upon hourly rates and expenses, Contractor shall be paid for services rendered and expenses incurred through the date Contractor receives notice of such termination.

7. **STATUS OF CONTRACTOR; RESPONSIBILITY FOR PAYMENT OF EMPLOYEES AND SUBCONTRACTORS**

   A. The Contractor and its agents and employees are independent
contractors performing professional services for the City and are not employees of the City. The Contractor, and its agents and employees, shall not accrue leave, retirement, insurance, bonding, use of City vehicles, or any other benefits afforded to employees of the City as a result of this Agreement.

B. Contractor shall be solely responsible for payment of wages, salaries and benefits to any and all employees or subcontractors retained by Contractor in the performance of the services under this Agreement.

C. The Contractor shall comply with City of Santa Fe Minimum Wage, Article 28-1-SFCC 1987, as well as any subsequent changes to such article throughout the term of this Agreement.

8. CONFIDENTIALITY

Any confidential information provided to or developed by the Contractor in the performance of this Agreement shall be kept confidential and shall not be made available to any individual or organization by the Contractor without the prior written approval of the City.

9. CONFLICT OF INTEREST

The Contractor warrants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required under this Agreement. Contractor further agrees that in the performance of this Agreement no persons having any such interests shall be employed.

10. ASSIGNMENT; SUBCONTRACTING

The Contractor shall not assign or transfer any rights, privileges, obligations
or other interest under this Agreement, including any claims for money due, without the
prior written consent of the City. The Contractor shall not subcontract any portion of the
services to be performed under this Agreement without the prior written approval of the
City.

11. **RELEASE**

The Contractor, upon acceptance of final payment of the amount due under
this Agreement, releases the City, its officers and employees, from all liabilities, claims
and obligations whatsoever arising from or under this Agreement. The Contractor agrees
not to purport to bind the City to any obligation not assumed herein by the City unless the
Contractor has express written authority to do so, and then only within the strict limits of
that authority.

12. **INSURANCE**

A. The Contractor, at its own cost and expense, shall carry and
maintain in full force and effect during the term of this Agreement, comprehensive
general liability insurance covering bodily injury and property damage liability, in a form
and with an insurance company acceptable to the City, with limits of coverage in the
maximum amount which the City could be held liable under the New Mexico Tort
Claims Act for each person injured and for each accident resulting in damage to
property. Such insurance shall provide that the City is named as an additional insured
and that the City is notified no less than 30 days in advance of cancellation for any
reason. The Contractor shall furnish the City with a copy of a Certificate of Insurance as
a condition prior to performing services under this Agreement.

B. Contractor shall also obtain and maintain Workers’ Compensation
insurance, required by law, to provide coverage for Contractor’s employees throughout the term of this Agreement. Contractor shall provide the City with evidence of its compliance with such requirement.

C. Contractor shall maintain professional liability insurance throughout the term of this Agreement providing a minimum coverage in the amount required under the New Mexico Tort Claims Act. The Contractor shall furnish the City with proof of insurance of Contractor’s compliance with the provisions of this section as a condition prior to performing services under this Agreement.

13. INDEMNIFICATION

The Contractor shall indemnify, hold harmless and defend the City from all losses, damages, claims or judgments, including payments of all attorneys’ fees and costs on account of any suit, judgment, execution, claim, action or demand whatsoever arising from Contractor’s performance under this Agreement as well as the performance of Contractor’s employees, agents, representatives and subcontractors.

14. NEW MEXICO TORT CLAIMS ACT

Any liability incurred by the City of Santa Fe in connection with this Agreement is subject to the immunities and limitations of the New Mexico Tort Claims Act, Section 41-4-1, et. seq. NMSA 1978, as amended. The City and its “public employees” as defined in the New Mexico Tort Claims Act, do not waive sovereign immunity, do not waive any defense and do not waive any limitation of liability pursuant to law. No provision in this Agreement modifies or waives any provision of the New Mexico Tort Claims Act.

15. THIRD PARTY BENEFICIARIES

By entering into this Agreement, the parties do not intend to create any
right, title or interest in or for the benefit of any person other than the City and the Contractor. No person shall claim any right, title or interest under this Agreement or seek to enforce this Agreement as a third party beneficiary of this Agreement.

16. **RECORDS AND AUDIT**

The Contractor shall maintain, throughout the term of this Agreement and for a period of three years thereafter, detailed records that indicate the date, time and nature of services rendered. These records shall be subject to inspection by the City, the Department of Finance and Administration, and the State Auditor. The City shall have the right to audit the billing both before and after payment. Payment under this Agreement shall not foreclose the right of the City to recover excessive or illegal payments.

17. **APPLICABLE LAW; CHOICE OF LAW; VENUE**

Contractor shall abide by all applicable federal and state laws and regulations, and all ordinances, rules and regulations of the City of Santa Fe. In any action, suit or legal dispute arising from this Agreement, the Contractor agrees that the laws of the State of New Mexico shall govern. The parties agree that any action or suit arising from this Agreement shall be commenced in a federal or state court of competent jurisdiction in New Mexico. Any action or suit commenced in the courts of the State of New Mexico shall be brought in the First Judicial District Court.

18. **AMENDMENT**

This Agreement shall not be altered, changed or modified except by an amendment in writing executed by the parties hereto.

19. **SCOPE OF AGREEMENT**

This Agreement incorporates all the agreements, covenants, and
understandings between the parties hereto concerning the services to be performed hereunder, and all such agreements, covenants and understandings have been merged into this Agreement. This Agreement expresses the entire Agreement and understanding between the parties with respect to said services. No prior agreement or understanding, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

20. **NON-DISCRIMINATION**

   During the term of this Agreement, Contractor shall not discriminate against any employee or applicant for an employment position to be used in the performance of services by Contractor hereunder, on the basis of ethnicity, race, age, religion, creed, color, national origin, ancestry, sex, gender, sexual orientation, physical or mental disability, medical condition, or citizenship status.

21. **SEVERABILITY**

   In case any one or more of the provisions contained in this Agreement or any application thereof shall be invalid, illegal or unenforceable in any respect, the validity, legality, and enforceability of the remaining provisions contained herein and any other application thereof shall not in any way be affected or impaired thereby.

22. **NOTICES**

   Any notices required to be given under this Agreement shall be in writing and served by personal delivery or by mail, postage prepaid, to the parties at the following addresses:

   City of Santa Fe: Contractor:
   Human Resources
   200 Lincoln Ave.
   Santa Fe, New Mexico 87504
IN WITNESS WHEREOF, the parties have executed this Agreement on the date set forth below.

CITY OF SANTA FE:                           CONTRACTOR:

JAVIER M. GONZALEZ, MAYOR

DATE: ______________________

NAME AND TITLE

DATE: ______________________

CRS#

City of Santa Fe Business Registration # ______________________

ATTEST:

YOLANDA Y. VIGIL
CITY CLERK

APPROVED AS TO FORM:

KELLEY A. BRENNAN, CITY ATTORNEY

APPROVED:

OSCAR RODRIGUEZ, FINANCE DIRECTOR

6106.62116.510300
Business Unit Line Item
PURSUANT TO THE CITY OF SANTA FE
LIVING WAGE ORDINANCE, SECTION 28-1 SFCC 1987
EFFECTIVE MARCH 1, 2016 ALL WORKERS WITHIN THE
CITY OF SANTA FE
SHALL BE PAID A LIVING WAGE OF

$10.91
PER HOUR

Santa Fe's Living Wage

The Santa Fe Living Wage Ordinance establishes minimum hourly wages.
The March Living Wage increase corresponds to the increase in the Consumer Price
Index (CPI).
All employers required to have a business license or registration from the City of Santa
Fe ("City") must pay at least the adjusted Living Wage to employees for all hours worked
within the Santa Fe city limits.

Who is Required to Pay the Living Wage?
The City to all full-time permanent workers employed by the City;
Contractors for the City, that have a contract requiring the performance of a service but
excluding purchases of goods;
Businesses receiving assistance relating to economic development in the form of grants,
subsidies, loan guarantees or industrial revenue bonds in excess of twenty-five thousand
dollars ($25,000) for the duration of the City grant or subsidy;
Businesses required to have a business license or registration from the City; and
Nonprofit organizations, except for those whose primary source of funds is from Medic-
aid waivers.
For workers who customarily receive more than one hundred dollars ($100) per month in
tips or commissions, any tips or commissions received and retained by a worker shall
be counted as wages and credited towards satisfaction of the Living Wage provided
that, for tipped workers, all tips received by such workers are retained by the workers,
except that the pooling of tips among workers shall be permitted.

More Information, including the Living Wage Ordinance, is available at
http://www.santafenm.gov
(Click on Hot Topics/Living Wage)