Santa Fe CVB

For the Month of December 2018



# **Overall Percent Change** 9.0 8.0 7.0 6.0 5.0 4.0 3.0 2.0 1.0 Year To Date Running 12 Months

55 4654

Occupancy E	ADR E	RevPAR
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)			20	017								20	018							Year To Date		Ru	inning 12 Months	8
occupancy (%)	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2016	2017	2018	2016	2017	2018
This Year	79.4	78.5	77.3	75.6	55.0	57.3	42.8	49.8	69.5	64.2	73.8	82.6	81.1	80.4	78.9	76.1	60.9	56.3	66.5	66.4	68.1	66.5	66.4	68.
Last Year	82.5	83.8	80.3	77.3	57.5	57.6	40.0	50.5	69.5	62.8	70.8	79.4	79.4	78.5	77.3	75.6	55.0	57.3	64.3	66.5	66.4	64.3	66.5	66.
Percent Change	-3.8	-6.4	-3.8	-2.2	-4.3	-0.6	6.9	-1.4	0.0	2.2	4.2	4.0	2.1	2.5	2.0	0.7	10.8	-1.6	3.3	-0.1	2.6	3.3	-0.1	2.6
				017								2/	018						parameters.	Year To Date		D.	inning 12 Months	
ADR	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2016	2017	2018	2016	2017	201
This Year	148.23	158.58	144.04	141.48	117.92	135.78	100.76	107.33	115.55	123.18	131.64	138.42	154.33	168.52	153.49	154.03	121.50	141.40	127.02	130.75	137.36	127.02	130.75	137.
Last Year	139.28	153.28	142.29	140.07	116.40	132.12	98.89	104.11	112.77	116.24	126.72	130.59	148.23	158.58	144.04	141,48	117.92	135.78	123.92	127.02	130.75	123.92	127.02	130.7
Percent Change	6.4	3.5	1.2	1.0	1.3	2.8	1.9	3.1	2.5	6.0	3.9	6.0	4.1	6.3	6.6	8.9	3.0	4.1	2.5	2.9	5.1	2.5	2.9	5.1
																						,		
RevPAR				017		_							018					_		Year To Date 2017	2018	2016	inning 12 Months 2017	s 201
This Vers	Jul 117.74	Aug	Sep 111,31	Oct 106.96	Nov 64.85	77.76	Jan 43.09	Feb 53.42	Mar 80.30	Apr 79.11	May 97.20	Jun 114.35	Jul 125.12	Aug 135.54	Sep 121.04	Oct 117.22	Nov 74.05	79.64	2016 84.42	86.80	93.60	84.42	86.80	93.
This Year Last Year	117.74	124.41 128.41	114.31	108.24	66.90	76.09	39.55	52.57	78.36	73.01	89.77	103.73	117.74	124.41	111.31	106.96	64.85	77.76	79.74	84.42	86.80	79.74	84.42	86.
	2.4	-3.1	-2.6	-1.2	-3.1	2.2	9.0	1.6	2.5	8.4	8.3	103.73	6.3	8.9	8.7	9.6	14.2	2.4	5.9	2.8	7.8	5.9	2.8	7.5
Percent Change	2.4	-0.1	-2.0	*1.2	-3.1	2.2	9.0	1.0	Z.0	0.4	0.3	10.2	0.3	6.8	0.7	9.0	14.2	2.4	3.8	2.0	7.0	0.0	2.0	
Supply			20	017								20	018							Year To Date		Ru	nning 12 Months	
оприя	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2016	2017	2018	2016	2017	201
This Year	142,476	142,476	137,880	142,476	137,880	142,476	144,987	130,956	144,987	140,310	144,987	140,310	144,987	144,274	139,620	144,274	139,620	144,274	1,708,077	1,684,830	1,703,586	1,708,077	1,684,830	1,703
Last Year	145,111	145,111	140,310	144,987	140,310	144,987	144,987	130,956	144,987	137,880	142,476	137,880	142,476	142,476	137,880	142,476	137,880	142,476	1,712,396	1,708,077	1,684,830	1,712,396	1,708,077	1,684
Percent Change	-1.8	-1.8	-1.7	-1.7	-1.7	-1.7	0.0	0.0	0.0	1.8	1.8	1.8	1.8	1.3	1.3	1.3	1.3	1.3	-0.3	-1.4	1.1	-0.3	-1.4	1.1
			20	017								20	018							Year To Date	TO SERVICE OF THE PROPERTY OF	Ru	nning 12 Months	3
Demand	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2016	2017	2018	2016	2017	201
This Year	113,166	111,774	106,548	107,713	75,821	81,591	62,008	65,183	100,753	90,111	107,062	115,913	117,551	116,039	110,101	109,798	85,094	81,264	1,135,203	1,118,526	1,160,877	1,135,203	1,118,526	1,160
Last Year	119,773	121,565	112,724	112,035	80.647	83.497	57,993	66,122	100,746	86,604	100.932	109,516	113,166	111,774	106,548	107,713	75,821	81,591	1,101,916	1,135,203	1,118,526	1,101,916	1,135,203	1,118
Percent Change	-5.5	-8.1	-5.5	-3.9	-6.0	-2.3	6.9	-1,4	0.0	4.0	6.1	5.8	3.9	3.8	3.3	1.9	12.2	-0.4	3.0	-1.5	3.8	3.0	-1.5	3.
			~	017								20	018							Year To Date		Pu	nning 12 Months	
Revenue	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2016	2017	2018	2016	2017	201
This Year	16,775,143	17,724,830	15,347,391	15,239,114	8,940,916	11,078,800	6,248,006	6,996,120	11,641,907	11,099,838	14,093,331	16,044,197	18,141,483	19,554,828	16,899,784	16,911,844	10,339,267	11,490,696	144,191,423	146,245,253	159,461,301	144,191,423	146,245,253	159,46
Last Year	16,682,262	18,633,126	16,039,473	15,692,829	9,387,005	11,031,862	5,734,742	6,884,075	11,361,020	10,066,545	12,790,482	14,302,195	16,775,143	17,724,830	15,347,391	15,239,114	8,940,916	11,078,800	136,547,972	144,191,423	146,245,253	136,547,972	144,191,423	146,24
Percent Change	0.6	-4.9	-4.3	-2.9	-4.8	0.4	9.0	1.6	2.5	10.3	10.2	12.2	8.1	10.3	10.1	11.0	15.6	3.7	5.6	1.4	9.0	5.6	1.4	9.0

2018

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Census Props Census Rooms % Rooms Participants 81.0

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# Tab 3 - Response City Of Santa Fe, NM+

Santa Fe CVB

For the Month of December 2018

See   Name of Establisheems   Cay & State   See   Se			· · · · · · · · · · · · · · · · · · ·		T	Open	7	Chg in	2016	MITTERSON SECTIONS	and the same of	-	-		-	201	Management	-	1		1						-	7		7	-
2000  Closes - Famour I Fertungs Pape Di Corean De Sante Re Pape De Pape De Corean De Sante Re Pape De Corean De Cor	STR Code	Name of Establishment	City & State	Zip Code	Aff Date		Rooms		JF	м	A M	J	JA	SO	NE	J	F M	AN	IJ	JA	s	0 1	I D	JF	м	A	M J	J	A	s	N
2024   Control Processor Time Professor of Broth Salvery of Broth Salvery of Brothers of								Υ	1		-	-					111			-		1	1	<u> </u>			-				
12-12   Closed Awarenese Info   13-12   Closed Awarenese Inf	52454 Closed	d - Independent Territorial Inn @ The Marcy	Santa Fe, NM																												
### A Price Control of Control Residence   Septime   March   M	58288 Closed	d - Independent The Hacienda @ Hotel Santa Fe	Santa Fe, NM	87501	Jan 2016	Jan 2007																									
Applied   Colored Process	41279 Closed	d Alexanders Inn	Santa Fe, NM																												
Accordance   Control   C	41244 Closed	d Casa Pueblo Inn	Santa Fe, NM	87501																											
10.000   Parameter Book Series For Month   10.000   Parameter Book	43564 Closed	d Otra Vez En Sante Fe	Santa Fe, NM			Jun 1930																									
State   Fe No.   Stat	28288 Closed	d Pueblo Hermosa	Santa Fe, NM	87501				Υ																							
State   Fe NM   State   State   Fe NM   State   Stat	63214 Drury I	Plaza Hotel Santa Fe	Santa Fe, NM		Aug 2014	Aug 2014					•		•	• •		•	• •		•	• •	•	• •	•	• •	•			•	• •	•	•
1985   Control No.   1985	61042 El Para	adero Bed & Breakfast Inn	Santa Fe, NM	87501																											
16152   Gardett Besent from   Sama Fe, MM	9104 Eldora	do Hotel	Santa Fe, NM								•		•			•	• •	• •	•	• •	•	• •	•	• •	•			•	• •		•
Seat Seat No.   Seat Seat No.   Seat Sea No.   Se	31850 Fort M	arcy Hotel Suites	Santa Fe, NM	87501				Y																							
28255  Policy Starte Fr. MM	16152 Garret	t's Desert Inn	Santa Fe, NM			Jun 1966																									
28290   Horse Samile Fe   Samile Fe   NM   9700   Agr 1991   Agr	9844 Hilton	Santa Fe	Santa Fe, NM	87501	Jan 1973	Jan 1973					•		•						•	• •	•	• •	•	• •	•			•	• •		•
1302   Finded S Francis   Sartia F R. M.   5750   July 1252   Ju	28258 Hotel (	Chimayo de Santa Fe	Santa Fe, NM	87501			56										• •	• •	•		•	• •	•	• •	•			•	• •		•
3000   Inst. Spang Bil Comto   Samira Fe NM   67501   Apr 2016	28259 Hotel S	Santa Fe	Santa Fe, NM	87501	Apr 1991	Apr 1991	162	Υ					•						•		•		•		•			•	• •		•
1972   16   16   16   17   16   16   17   16   16	13867 Hotel S	St Francis	Santa Fe, NM	87501	Jun 1923	Jun 1923	79	Y			•					•			•		•	• •	•	• •	•			•	• •		•
Secret   Memory   Secret   S			Santa Fe, NM	87501	Apr 2016	May 1975	136	Y										•	•		•	• •	•		•			•			•
1615   In Of The Governors			Santa Fe, NM	87501	Jun 2012	Jun 2012	18																								
28283  Inn On The Patients			Santa Fe. NM	87501	Jun 1965	Jun 1965	100		0 0	0 0	0	0 0	0	0 0	0 0	0	0 0	0 0	0	0 0	0	0 0	0	0 0	0	0 0	0 0	0	0 0	0	0
Seato   Foundary   Seato   Seato   Foundary   Seato   Seato   Foundary   Seato   Founda				87501	Jun 1986	Jun 1986	72														•		•		•			•			•
161571 La Fonda On the Plaza							18																								
41956   Lise Pationnes   Santa Fe, NM   87501   May 2010   46   May 2010   47   May 2010   48   May 2010   4								Υ											•		•		•		•			•			•
Set 10   Lux Boulque Hotel   Santa Fe, NM   87501   May 2010   16					our roll	0011 1022		Y	1																						
7414 Model 6 Santa Fe Pilaza Downtown   Santa Fe, NM   87501   Jun 2002   Jun 2002   43   44   47786 OR Santa Fe, NM   87501   Jun 2002   Jun 2002   43   41   41   41   41   41   41   41					Jun 2010	Jun 2010																									
### 1478 Publis Brownood Inn OT the Ansassa ### 1478 Publis Brownood Inn OT the Ansassa ### 1478 Publis Brownood Inn OT the Ansassa ### 1478 Brownood Inn OT th						Odit 2010																									•
### 143589   Rouseout of the Affective   Sania Fe   NM   8700   Oz 1200   Jun 1960   Jun						lun 2002			1- 1-																						
18338 Rosewood Inn Of The Anasasz																															
Activate   Santa   Fe Note																															
20417 Santa Fe Sage Inn 35a14 Fe, NM 47501 Jun 1984 Jul 1																								-							
4.5542   The Inn Of The Five Graces   Santa Fe, NM   87501   Jun 1996   24   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0								V	0 0	0		0 0		0 0	0 0	0 /		0 0	0	0											
1744   The Lodge Of Santa Fe								1	0						0 0	0 (	0	0 0		•		•		•	•				-		-
8394   Tribute Portfolio La Posada De Santa Fe   Santa Fe   NM   87501   Cot 2016   Jun 1940   157   Y								V	0 0	0 0	, 0	0 0		0 0	0 0																
23737 Wilse De Santa Fe   Santa Fe   Santa Fe   NM   87501   Feb 1994   105   Sep 2013   Jan 1970   0   Y   23918 Closed Cactus Lodge Motel   Santa Fe, NM   87505   Jul 2005   Jul 2001   0   Y   16156   Closed Warren Inn   Santa Fe, NM   87505   Jun 2001   86   Y   0   0   Y   16156   Closed Warren Inn   Santa Fe, NM   87505   Jun 2001   86   Y   0   0   Y   16156   Closed Warren Inn   Santa Fe, NM   87505   Jun 1903   Jun 1909   11   Sep 2007   Santa Fe, NM   87505   Jun 1908   Jun 1909   11   Sep 2007   Santa Fe, NM   87505   Jun 1908   Jun																															
September   Sept								7		•	•	٠.	•	• •		•		• •	•		•	• •	•		•	•			•		•
23918 Closed Cactus Lodge Motel Santa Fe, NM 87505 Jui 2005 1015 El Ray Inn Santa Fe, NM 87505 Jui 2001 16151 El Ray Inn Santa Fe, NM 87505 Jui 2001 16151 El Ray Inn Santa Fe, NM 87505 Jui 1908 Jui 190																															
1615  El Rey Inn						Jan 1970																									
Santa Fe, NM																															
Santa Fe, NM   S7505   Jun 1996   Jun 1998																														1	
Santa Fe, NM   Sant								Υ	0 0	0 0	0	0	•	• •	• •	•	• •		•	• •	•	• •	•	• •	•	• •	. •	•	• •	•	•
South   Foundaries   Found																															
22549  Rasidence Inn Santa Fe																															
3703   Rodeway Im Santa Fe   Santa Fe   NM   87505   Jun 1988   Jun 1980   Jun 1981								Υ																							
37083   Santa Fe Suites   Santa Fe, NM   87505   Jun 1998   Jun 1998   Te, NM 1998   Santa Fe, NM 18750   Jun 1998   Te, NM 1998   Santa Fe, NM 18750   Jun 1998   Te, NM 1999   Te, N	22549 Reside	ence Inn Santa Fe								• •	•		•	• •			• •	• •	•	• •	•	• •	•	• •	•	• •		•	• •		•
Sarta   SureStay Collection Inn at Santa   Fe   Santa   Fe   NM   State   Santa   Fe   Santa   Fe   Santa   Fe   NM   State   Santa   Fe   Santa   Fe   Santa   Fe   Santa   Fe   Santa   Fe   NM   State   Santa   Fe   Santa	3201 Rodew	vay Inn Santa Fe	Santa Fe, NM					Υ																					• •		•
A	37083 Santa	Fe Suites	Santa Fe, NM																												
16159   Closed Rancho Encantado   Santa Fe, NM   8750f   Jan 2002   Jun 1932   0   Y	37636 SureSt	tay Collection Inn at Santa Fe	Santa Fe, NM					Υ	0 0	0 0	0	0 0	0	0 0	0 0	0 0	0 0	0 0	0	0 0	0	0 0	0	0 0	0	0 0	0 0	0	•	•	•
Santa Fe, NM   Santa Fe   Santa Fe   Santa Fe   Santa Fe, NM   S	45976 Weste	rn Scene Motel	Santa Fe, NM	87505	Jan 1980	Jan 1980																									
27536   Best Western Plus Inn Of Santa Fe   Santa Fe   NM   87507   Apr 2011   Jun 1990   95   7835   Closed - Independent Adobe Inn & Studios   Santa Fe   NM   87507   Apr 2013   Jun 1981   0   Y   209677   Comfort Inn Santa Fe   Santa Fe   NM   87507   Apr 1996   Apr 1996   Apr 1996   Apr 1996   Apr 1996   Apr 1995   Apr 1996   Apr 199	16159 Closed	d Rancho Encantado	Santa Fe, NM	87506	Jan 2002	Jun 1932																									
27536 Best Western Plus Inn Of Santa Fe       Santa Fe, NM       87507       Apr 2011       Jun 1990       95         7835 Closed - Independent Adobe Inn & Studios       Santa Fe, NM       87507       Apr 2013       Jun 1981       0       Y         29677 Comfort Inn Santa Fe       Santa Fe, NM       87507       Apr 1996       Apr 1996       60         3199 Courtyard Santa Fe       Santa Fe, NM       87507       Apr 1996       Apr 1996       60         4969 Days Inn Santa Fe New Mexico       Santa Fe, NM       87507       Jul 1997       Jul 1997       Jun 1965       83         23377 Double Tree by Hilton Hotel Santa Fe       Santa Fe, NM       87507       Dec 2011       Jun 1996       80         29172 Econo Lodge Inn & Suites Santa Fe       Santa Fe, NM       87507       Dec 2012       Jun 1990       48       Y         30008 Fairfield Inn & Suites Santa Fe       Santa Fe, NM       87507       Dec 2014       May 1996       130         4060 Hyat Place Santa Fe Cerrillos       Santa Fe, NM       87507       Dec 2004       Mar 1996       76         59502 Hyat Place Santa Fe       Santa Fe, NM       87507       Nov 1986       Nov 1986       131       Y         31002 Motel 6 Santa Fe       Santa Fe, NM       87507       Nov 2012<	30304 Baymo	ont Inn & Suites Santa Fe	Santa Fe, NM	87507	Jul 2015	Aug 1994	51	Y					•				• •		•	• •	•	• •	•		•			•			•
29677   Comfort Inn Santa Fe   Santa Fe   NM   87507   Apr 1996   Santa Fe   NM   87507   Apr 1996   Comfort Suites Santa Fe   Santa Fe   NM   87507   May 1999   Apr 1985   209   Santa Fe   Santa Fe   NM   87507   May 1999   Apr 1985   209   Santa Fe   Santa Fe   NM   87507   May 1999   Apr 1985   209   Santa Fe   NM   Santa Fe   Santa Fe   NM   Santa Fe   Santa Fe   Santa Fe   Santa Fe   NM   Santa Fe			Santa Fe, NM	87507	Apr 2011	Jun 1990	95						•						•		•	• •	•	• •	•	• •		•	• •		•
29677   Comfort Inn Santa Fe   Santa Fe, NM   87507   Jul 1994   Apr 1996   60   Apr 1996   60   Apr 1995   209   Apr 1995	7835 Closed	d - Independent Adobe Inn & Studios	Santa Fe, NM	87507	Apr 2013	Jun 1981	0	Υ																							
32594   Comfort Suites Santa Fe   Santa Fe, NM   87507   Apr 1996   Apr 199			Santa Fe, NM	87507	Jul 1994	Jul 1994	83	Υ											•		•		•		•			•			•
3199 Courtyard Santa Fe  4969 Days Inn Santa Fe New Mexico  5307 DoubleTree by Hilton Hotel Santa Fe  5308 Fairfield Inn & Suites Santa Fe  53001 Holiday Inn Express Santa Fe  5301 Santa Fe, NM  53001 Holiday Inn Express Santa Fe  5301 Santa Fe, NM  53002 Fairfield Inn & Suites Santa Fe  5301 Fe, NM  53002 Fairfield Inn & Suites Santa Fe  53003 Fairfield Inn & Suites Santa Fe  53004 Fairfield Inn & Suites Santa Fe  53005 Fairfield Inn & Suites Santa Fe  53006 Fairfield Inn & Suites Santa Fe  53007 Feb 2012 Fairfield Inn & Suites Santa Fe  53008 Fairfield Inn & Suites Santa Fe  53009 Fairfield Inn & Suites Santa Fe  53009 Fairfield Inn & Suites Santa Fe  53009 Fairfield Inn & Suites Santa Fe  53000 Fairfield Inn			Santa Fe. NM	87507	Apr 1996	Apr 1996	60												•		•		•		•			•			•
4969       Days Inn Santa Fe New Mexico       Santa Fe, NM       87507       Jul 1997       Jun 1965       83         23337       DoubleTree by Hilton Hotel Santa Fe       Santa Fe, NM       87507       Dec 2011       May 1986       130         29172       Econo Lodge Inn & Suites Santa Fe       Santa Fe, NM       87507       Dec 2012       Jun 1990       48       Y         30088       Fairfield Inn & Suites Santa Fe       Santa Fe, NM       87507       Jan 2018       Aug 1994       81       Y         30001       Holiday Inn Express Santa Fe Cerrillos       Santa Fe, NM       87507       Dec 2004       Mar 1996       76         59502       Hyatt Place Santa Fe       Santa Fe, NM       87507       Nov 1986       76       92         5160       La Quinta Inns & Suites Santa Fe       Santa Fe, NM       87507       Nov 1986       131       Y         6490       Motel 6 Santa Fe       Santa Fe, NM       87507       Jan 1974       Jan 1974       104         31302       Motel 6 Santa Fe Centeral       Santa Fe, NM       87507       Nov 2012       Jun 1995       76         16154       Quality Inn Santa Fe       Santa Fe, NM       87507       Mar 2013       May 1987       98         28295<				87507	May 1999	Apr 1985	209												•		•				•			•			•
2337   DoubleTree by Hilton Hotel Santa Fe   Santa Fe, NM   87507   Dec 2011   May 1986   130   29172   Econo Lodge Inn & Suites Santa Fe   Santa Fe, NM   87507   Dec 2012   Jun 1990   48   Y   1																					•							•			•
29172							130																					•			
Santa Fe								Υ																	•			•			•
Solid   Holiday Inn Express Santa Fe Cerrillos   Santa Fe, NM   87507   May 2010   May 2010   92   Santa Fe								-																							
Santa Fe																															•
5160         La Quinta Inns & Suites Santa Fe         Santa Fe, NM         87507         Nov 1986         131         Y         • • • • • • • • • • • • • • • • • • •																															
6490         Motel 6 Santa Fe         Santa Fe, NM         87507         Jan 1974         104         • • • • • • • • • • • • • • • • • • •								~																							•
31302 Motel 6 Santa Fe Centeral Santa Fe, NM 87507 Nov 2012 Jun 1995 76 5945 Motel 6 Santa Fe Cerrillos Road South Santa Fe, NM 87507 Dec 2006 118 16154 Quality Inn Santa Fe Santa Fe, NM 87507 Mar 2013 May 1987 98 18295 Silver Saddle Motel Santa Fe, NM 87507 Mar 1984 Mar 1																															
5945         Motel 6 Santa Fe Cerrillos Road South         Santa Fe, NM         87507         Dec 2006         118         • • • • • • • • • • • • • • • • • • •																															
16154 Quality Inn Santa Fe Santa Fe, NM 87507 Mar 2013 May 1987 98 28295 Silver Saddle Motel Santa Fe, NM 87507 Oct 1980 Ct 1980 25 8750 Super 8 Santa Fe Santa Fe Santa Fe, NM 87507 Mar 1984 Mar 1984 87 28969 Tranquilla Inn Santa Fe, NM 87507 Feb 2013 Jun 1990 47						Juli 1995	1																								
28295 Silver Saddle Motel Santa Fe, NM 87507 Oct 1980 Oct 1980 25 8750 Super 8 Santa Fe Santa Fe, NM 87507 Mar 1984 Mar 1984 87 28969 Tranquilla Inn Santa Fe, NM 87507 Feb 2013 Jun 1990 47						May 1007					•		•																		-
8750 Super 8 Santa Fe Santa Fe, NM 87507 Mar 1984 87 • • • • • • • • • • • • • • • • • •							1			•	•	•	•	•	• •	•	•	•	•	•	•		1	- •	•	•		-	•	•	•
28969 Tranquilla Inn Santa Fe, NM 87507 Feb 2013 Jun 1990 47												LL				1. 1.															_
2000 Indirection of the control of t										•	•	• •	•	• •		•	• •	• •	•	• •	•	•	•	• •	•	• •	. •	•	• •	•	•
	28969 Tranqu	uilla Inn	Santa Fe, NM																				للل				_				

# Tab 3 - Response City Of Santa Fe, NM+

Santa Fe CVB

For the Month of December 2018

								2016					20	17						20	18					
					Open		Chg in							T												
STR Code	Name of Establishment	City & State	Zip Code Af	ff Date   I	Date	Rooms	Rms	JFI	A M	JJ	AS	ON	D J	F	MAI	M J	JA	S	ON	DJ	FM	AM	J,	IA	SO	N D
homeonican and an analysis of the second analysis of the second and an analysis of the second analysis of the second and analysis of the second and an analysis of the second and an analy								Blank -	No data i	receive	d by S	TR														
								Y - (CI	g in Rms	s) Prop	erty ha	s expe	erience	ed a re	oom ad	dition	or dro	p du	ring th	e time	perio	d of the	repo	rt		

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Santa Fe CVB

For the month of: December 2018

	Currer	тсу				Cur	rent Mor	ith - Dece	mber 2018 vs	Decembe	er 2017			
			Occ	: %	AI	DR	Rev	PAR	Pe	rcent Cha	nge from	Decem	ber 2017	
												Room		
	ISO Code	Rate	2018	2017	2018	2017	2018	2017	Occ	ADR	RevPAR	Rev	Room Avail	Room Sold
Santa Fe, NM Downtown+	USD	1	62.2	64.2	193.05	187.29	120.14	120.16	-3.0	3.1	-0.0	-0.0	0.0	-3.0
Santa Fe, NM Cerrillos+	USD	1	50.7	50.8	87.48	79.64	44.34	40.47	-0.3	9.8	9.6	12.4	2.6	2.3
Santa Fe. NM Periphery+	USD	1												

			Year to Date	e - Decemb	er 2018 v	s Decem	ber 201	7					Parti	cipation	
Occ	%	А	DR	RevPA	R		Percen	t Change	from YT	D 2017		Prope	erties	Rooi	ms
									Room	Room	Room				
2018	2017	2018	2017	2018	2017	Occ	ADR	RevPAR	Rev	Avail	Sold	Census	Sample	Census	Sample
75.4	72.8	185.32	177.72	139.82	129.34	3.7	4.3	8.1	8.1	0.0	3.7	23	12	2048	1559
61.3	60.3	88.00	82.36	53.90	49.63	1.6	6.8	8.6	11.1	2.3	4.0	27	22	2302	2057
												6	2	427	245

#### Tab 5 - Multi-Seg Raw

Santa Fe CVB For the Month of December 2018

	Currer	су	500000	C	urrent N	ionth - D	ecember	2018 vs	December 2	2017	
				Supply			Demand		F	Revenue	
	ISO Code	Rate	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg
Santa Fe, NM Downtown+	USD	1	63,488	63,488	0.0	39,510	40,732	-3.0	7,627,536	7,628,857	-0.0
Santa Fe, NM Cerrillos+	USD	1	71,362	69,564	2.6	36,174	35,356	2.3	3,164,381	2,815,589	12.4
Santa Fe NM Perinhery+	USD	1									

	Supply		ı	Demand		R	Revenue	
2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg
747,520	747,520	0.0	563,992	544,017	3.7	104,519,682	96,682,128	8.1
845.106	826.350	2.3	517.674	497.969	4.0	45,553,395	41,012,103	11.1

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## Tab 6 - Response Downtown+

Santa Fe CVB

For the Month of December 2018

								2016								2017							20	18						
					Open		Chg in																							
TR Code	Name of Establishment	City & State		Aff Date		Rooms	Rms	JI	M	A	M J	J	AS	0	N D	JF	M	A M	J,	JA	SC	N	DJ	F	MA	M	JJ	A S	0	4 D
	Closed - Fairmont Heritage Place El Corazon De San		87501			0	Υ																							
	Drury Plaza Hotel Santa Fe	Santa Fe, NM	87501	Aug 2014	Aug 2014	182			•	• •	•	• •	•		•		•	•	• •	•	• •	•	• •		• •	• •				•
	El Paradero Bed & Breakfast Inn	Santa Fe, NM	87501			15																								
9104	Eldorado Hotel	Santa Fe, NM	87501			219			•		•				•		•	•		•		•	• •	•	• •					•
31850	Fort Marcy Hotel Suites	Santa Fe, NM	87501		Jun 1973	88	Υ																							
16152	Garrett's Desert Inn	Santa Fe, NM	87501	May 1989	Jun 1966	83																								
9844	Hilton Santa Fe	Santa Fe, NM	87501	Jan 1973	Jan 1973	158			•						•			•				•		•			•			•
28258	Hotel Chimayo de Santa Fe	Santa Fe, NM	87501	Jun 2000	Jun 1990	56			•						•			•				•	• •	•						•
28259	Hotel Santa Fe	Santa Fe, NM	87501	Apr 1991	Apr 1991	162	Υ		•									•				•		•						
13867	Hotel St Francis	Santa Fe, NM	87501	Jun 1923	Jun 1923	79	Υ		•									•		•		•		•						
3200	nn & Spa @ Loretto	Santa Fe, NM	87501	Apr 2016	May 1975	136	Y		•						•		•	•				•		•						
62826	nn @ Vanessie	Santa Fe, NM	87501	Jun 2012	Jun 2012	18																								
16153	nn Of The Governors	Santa Fe, NM	87501	Jun 1965	Jun 1965	100		0 0	0	0 0	0	0 0	0	0 0	0	0 0	0 0	0	0 0	0	0 0	0	0 0	0	0 0	0 0	. 0	0 0	0 0	. 0
28283	nn On The Alameda	Santa Fe, NM	87501	Jun 1986	Jun 1986	72			•						•			•				•		•						
16157	a Fonda On the Plaza	Santa Fe, NM	87501	Jun 1922	Jun 1922	180	Y		•						•							•		•						
41245	as Palomas	Santa Fe, NM	87501			63	Y																							
66140	uxx Boutique Hotel	Santa Fe, NM	87501	Jun 2010	Jun 2010	16																								
	Old Santa Fe Inn	Santa Fe, NM	87501	Jun 2002	Jun 2002	43																								
18538	Rosewood Inn Of The Anasazi	Santa Fe, NM	87501	Oct 2005	Jul 1991	58			•						•							•								
	Santa Fe Motel & Inn	Santa Fe, NM	87501	Jun 1950	Jun 1950	23																								
43542	The Inn Of The Five Graces	Santa Fe. NM	87501	Jun 1996	Jun 1996	24		0 0	0	0 0	0	0 0	0	0 0	0															
	Fribute Portfolio La Posada De Santa Fe	Santa Fe. NM	87501	Oct 2016	Jun 1940	157	Υ															•								
	/illas De Santa Fe	Santa Fe. NM				105																								
	nn Of The Turquoise Bear	Santa Fe, NM	87505		Jun 1996	11																								
	7.000	vanne en de la companya de la compa	Total Prope	erties:	24	2048		0 -	Mont	hly d	lata re	eceiv	ed by	STR			and an artist of the same		-		-	oselo a servande			non-minimum and		Antinomerodis		Alexandria	-

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 <sup>-</sup> Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

# Tab 7 - Response Cerrillos+

Santa Fe CVB

For the Month of December 2018

								201	6							2	017								2	018								
					Open		Chg in																											
STR Code	Name of Establishment	City & State		Aff Date	***	Rooms	Rms	J	FN	1 A	M .	JJ	A	s o	N	D J	F	M	AN	1 J	J	A S	0	N	D .	F	M	A	M J	J	Α	S	N	D
	Motel 6 Santa Fe Plaza Downtown	Santa Fe, NM	87501	May 2010		48		•	• •	•		•				• •	•	•	•	•	•	•	•	•	• •	•	•	• •		•	• (		•	•
	Santa Fe Sage Inn	Santa Fe, NM	87501		Jun 1984	145		0	0 0	0	0 0	0	0 0	0	0 0	0 0	0	0 0	0	0	0		•	•	• •	•	•			•			•	•
	Closed - Independent Thunderbird Inn	Santa Fe, NM	87505		Jan 1970	0	Υ																											
	El Rey Inn	Santa Fe, NM	87505	Jun 1930	Jun 1930	86	Υ	0	0 0	0	0 0			•			•			•			•	•	• •	•	•			•			•	•
	Kings Rest Court	Santa Fe, NM	87505	Jun 1980	Jun 1980	18																												
	Rodeway Inn Santa Fe	Santa Fe, NM	87505	Jul 2018	Jun 1962	58	Y																											•
37083	Santa Fe Suites	Santa Fe, NM	87505	Jun 1998	Jun 1998	123																												
37636	SureStay Collection Inn at Santa Fe	Santa Fe, NM	87505	Aug 2018	Nov 1998	98	Υ	0	0 0	0	0 0	0	0 0	0	0 0	0 0	0	0 0	0	0	0 0	0	0	0	0 0	0	0	0 0	0	0			•	•
45976 \	Vestern Scene Motel	Santa Fe, NM	87505	Jan 1980	Jan 1980	32																												
30304 E	Baymont Inn & Suites Santa Fe	Santa Fe, NM	87507	Jul 2015	Aug 1994	51	Υ	•		•		•					•			•			•	•		•				•	• 1		•	
27536 E	Best Western Plus Inn Of Santa Fe	Santa Fe, NM	87507	Apr 2011	Jun 1990	95		•		•		•					•			•			•	•		•				•				•
29677	Comfort Inn Santa Fe	Santa Fe, NM	87507	Jul 1994	Jul 1994	83	Y	•		•							•			•			•	•		•				•				•
32594	Comfort Suites Santa Fe	Santa Fe, NM	87507	Apr 1996	Apr 1996	60				•		•								•			•	•		•								•
3199	Courtyard Santa Fe	Santa Fe, NM	87507	May 1999	Apr 1985	209		•		•													•	•		•							•	•
4969	Days Inn Santa Fe New Mexico	Santa Fe, NM	87507	Jul 1997	Jun 1965	83				•		•					•			•			•	•		•				•				•
23337	OoubleTree by Hilton Hotel Santa Fe	Santa Fe, NM	87507	Dec 2011	May 1986	130		•		•		•					•			•			•	•		•				•	• (		•	•
29172 E	cono Lodge Inn & Suites Santa Fe	Santa Fe, NM	87507	Dec 2012	Jun 1990	48	Υ			•							•									•								•
30088 F	airfield Inn & Suites Santa Fe	Santa Fe, NM	87507	Jan 2018	Aug 1994	81	Υ			•																				•				
30001 H	Ioliday Inn Express Santa Fe Cerrillos	Santa Fe, NM	87507	Dec 2004	Mar 1996	76				•							•			•			•							•	• (		•	•
59502 H	lyatt Place Santa Fe	Santa Fe, NM	87507	May 2010	May 2010	92				•		•								•			•	•		•				•	• (			
5160 L	a Quinta Inns & Suites Santa Fe	Santa Fe, NM	87507	Nov 1986	Nov 1986	131	Y			•							•			•			•											•
6490 N	Notel 6 Santa Fe	Santa Fe, NM	87507	Jan 1974	Jan 1974	104				•		•					•			•			•			•					• (		•	
31302 M	Notel 6 Santa Fe Centeral	Santa Fe, NM	87507	Nov 2012	Jun 1995	76				•		•					•			•														•
5945 M	Notel 6 Santa Fe Cerrillos Road South	Santa Fe, NM	87507	Dec 2006		118						•								•						•							•	•
16154	Quality Inn Santa Fe	Santa Fe, NM	87507	Mar 2013	May 1987	98											•			•														
28295	Silver Saddle Motel	Santa Fe, NM	87507	Oct 1980	Oct 1980	25																												
8750 8	Super 8 Santa Fe	Santa Fe, NM	87507	Mar 1984	Mar 1984	87				•		•					•			•														
28969	ranguilla Inn	Santa Fe, NM	87507	Feb 2013	Jun 1990	47																												
			Total Prope	erties:	28	2302							ived I					homes has						-								-	-	

- Monthly and daily data received by STR

Blank - No data received by STR

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

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## Tab 8 - Response Periphery+

Santa Fe CVB

For the Month of December 2018

								201	6							2017							2	018						
				A. C.	Open		Chg in			TT											П								П	
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Date	Rooms	Rms	J	F M	A	MJ	J	AS	ON	D	J F	M	A M	J	JA	S	NC	D .	J F	M	A M	J	JA	S	ON
16158 C	losed - Independent Bishops Lodge Ranch Resort & Sp.	a Santa Fe, NM	87501	Jan 2016	May 1918	0	Y	T											1											
59480 In	n On The Paseo	Santa Fe, NM	87501	Jun 1991	Jun 1991	18																								
41280 P	ueblo Bonito Bed & Breakfast	Santa Fe, NM	87501	Jun 1985	Jun 1985	18																								
1744 T	he Lodge Of Santa Fe	Santa Fe, NM	87501	Nov 2005	Jun 1976	125	Y		• •	•		•			•		•			•		•							•	• •
50069 P	ecos Trail Inn	Santa Fe, NM	87505	Jun 1965	Jun 1965	23	Υ																							
22549 R	esidence Inn Santa Fe	Santa Fe, NM	87505	Jul 1986	Jul 1986	120				•		•			•		•					•		•					•	• •
37083 S	anta Fe Suites	Santa Fe, NM	87505	Jun 1998	Jun 1998	123																								
			Total Prop	erties:	7	427		0 -	- Mon	thly o	data r	eceiv	ed by	STR																
									- Mon	thly a	and d	aily o	lata re	ceive	d by	STR														
								Blan	JL N	lo da	ta rec	POINO	d hy S	TP																

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

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