

City of Santa Fe
Gross Receipts Taxes Collected (less Water 1/4%)

BENCHMARK YEAR **

MONTH	FY Actual 2007/08		FY Actual 2010/11		FY Actual 2011/12		FY Actual 2012/13		FY Actual 2013/14		FY Actual 2014/15		FY Actual 2015/16		\$ Diff to PY	FY Budget 2015/16 **		Over/Under Budget
	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Actual to Budget						
JUL	7,375,729	15.39%	6,253,785	-8.06%	6,868,168	9.82%	6,839,744	-0.41%	7,330,377	7.17%	6,798,972	-7.25%	7,774,939	14.35%	975,967	6,755,995.70	15.09%	1,019,343
AUG	8,237,747	-2.16%	7,692,859	4.32%	7,651,436	-0.54%	7,557,228	-1.23%	7,638,713	1.08%	7,539,475	-1.30%	8,444,283	12.00%	904,808	7,491,374.79	12.72%	952,908
SEPT	7,534,469	9.30%	6,865,871	-4.91%	7,162,003	4.31%	7,251,040	1.24%	7,703,661	6.24%	8,480,942	10.09%	8,559,891	0.93%	78,949	8,426,835.48	1.58%	133,056
OCT	7,792,052	4.44%	7,300,775	2.35%	7,456,520	2.13%	7,541,435	1.14%	8,517,763	12.95%	7,818,822	-8.21%	7,993,373	2.23%	174,551	7,768,939.66	2.89%	224,433
NOV	7,767,989	2.05%	6,788,772	-1.43%	7,169,747	5.61%	7,047,078	-1.71%	7,535,998	6.94%	7,944,792	5.42%	8,073,909	1.63%	129,117	7,894,106.00	2.28%	179,803
DEC	7,385,740	-2.52%	6,492,101	-2.60%	6,576,396	1.30%	7,114,531	8.18%	7,538,502	5.96%	7,583,391	0.60%				7,535,011.05		
JAN	6,986,767	4.62%	6,284,002	2.70%	6,653,844	5.89%	6,672,604	0.28%	6,521,060	-2.27%	6,907,174	5.92%				6,863,107.52		
FEB	8,725,121	8.61%	7,786,459	2.88%	8,240,913	5.84%	7,731,934	-6.18%	8,030,915	3.87%	8,726,808	8.67%				8,671,133.26		
MAR	6,680,180	-4.15%	5,705,183	-1.20%	6,242,865	9.42%	6,728,219	7.77%	6,166,993	-8.34%	6,284,911	1.91%				6,244,814.58		
APR	5,957,049	-4.68%	5,775,585	1.59%	6,318,974	9.41%	5,828,888	-7.76%	6,796,120	16.59%	6,166,544	-9.26%				6,127,203.03		
MAY	6,903,178	-34.00%	6,821,323	3.67%	7,132,860	4.57%	7,364,997	3.25%	7,269,258	-1.30%	7,487,082	3.00%				7,439,316.57		
JUN	7,201,012	-4.48%	6,687,665	7.65%	6,249,687	-6.55%	6,584,103	5.35%	6,979,991	6.01%	7,863,228	12.65%				7,813,062.36		
TOTALS	\$88,547,033	2.07%	\$80,454,380	0.54%	\$83,723,413	4.06%	\$84,261,803	0.64%	\$88,029,352	4.47%	\$89,602,142	1.79%	\$40,846,395	7.39%	\$2,263,392	\$89,030,500		\$2,509,543

Prior Years' Comparison:

July-Nov	\$38,707,986	5.25%	\$34,902,062	-1.45%	\$36,307,874	4.03%	\$36,236,526	-0.20%	\$38,726,513	6.87%	\$38,583,003	-0.37%	\$40,846,395	5.87%	\$2,263,392	\$38,336,852	6.55%	\$2,509,543
Budget vs Actual year-to-date comparison																6.55%	2,509,543	
Current Actual year-to-date vs. prior year-to-date:																5.87%	2,263,392	
Current Actual year-to-date vs. FY 07-08 year-to-date:																5.52%	2,138,409	

July 2005 1/4% GRT increase: WATER

MONTH	FY Actual 2007/08		FY Actual 2010/11		FISCAL YR 2011/12		FISCAL YR 2012/13		FISCAL YR 2013/14		FISCAL YR 2014/15		FISCAL YR 2015/16		\$ Diff to PY	FY Budget 2015/16 **		Over/Under Budget
	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Actual to Budget						
JUL	633,957	14.35%	545,951	-7.89%	598,654	9.65%	600,324	0.28%	642,087	6.96%	592,741	-7.69%	679,848	14.70%	87,107	597,047.47	13.87%	82,800
AUG	714,599	-95.00%	671,821	4.65%	667,629	-0.62%	659,002	-1.29%	669,004	1.52%	658,563	-1.56%	738,827	12.19%	80,264	663,347.25	11.38%	75,480
SEPT	653,432	9.04%	597,858	-4.98%	625,006	4.54%	634,132	1.46%	674,853	6.42%	740,624	9.75%	748,439	1.06%	7,815	746,004.64	0.33%	2,434
OCT	676,530	3.87%	636,744	2.29%	648,133	1.79%	659,894	1.81%	742,357	12.50%	683,760	-7.89%	699,199	2.26%	15,439	688,727.53	1.52%	10,472
NOV	679,250	4.49%	590,905	-0.92%	625,532	5.86%	616,187	-1.49%	659,904	7.09%	687,996	4.26%	705,794	2.59%	17,798	692,994.30	1.85%	12,800
DEC	647,257	2.30%	566,931	-2.31%	573,490	1.16%	622,564	8.56%	660,591	6.11%	662,701	0.32%				667,515.27		
JAN	612,303	2.59%	549,104	2.66%	580,657	5.75%	583,650	0.52%	569,976	-2.34%	603,027	5.80%				607,407.57		
FEB	765,368	9.23%	680,339	2.79%	722,984	6.27%	676,802	-6.39%	701,794	3.69%	761,418	8.50%				766,949.36		
MAR	585,468	-0.35%	499,794	-0.75%	543,902	8.83%	589,701	8.42%	538,357	-8.71%	548,184	1.83%				552,166.60		
APR	546,057	4.90%	499,776	0.71%	551,043	10.26%	509,652	-7.51%	593,300	16.41%	537,584	-9.39%				541,489.07		
MAY	951,790	57.65%	594,603	3.83%	622,468	4.69%	643,878	3.44%	634,999	-1.38%	652,779	2.80%				657,521.86		
JUN	631,448	4.36%	580,691	7.17%	543,012	-6.49%	574,631	5.82%	609,274	6.03%	685,350	12.49%				690,329.08		
TOTALS	\$8,097,459	8.74%	\$7,014,517	-1.37%	\$7,302,510	3.55%	\$7,370,419	0.55%	\$7,696,496	4.42%	\$7,814,726	1.54%	\$3,572,107	5.83%	\$208,423	\$7,871,500		\$183,986

Prior Years' Comparison:

July-Nov	\$3,357,769	5.71%	\$3,043,279	-1.28%	\$3,164,954	4.00%	\$3,169,539	0.14%	\$3,388,206	6.90%	\$3,363,684	-0.72%	\$3,572,107	6.20%	\$208,423	\$3,388,121	5.43%	\$183,986
Budget vs Actual year-to-date comparison																5.43%	183,986	
Current year-to-date vs. prior year-to-date:																6.20%	208,423	
Current year-to-date vs. FY 07-08 year-to-date:																6.38%	214,338	

Increases - Significant
Decreases - Significant

City of Santa Fe
Gross Receipts by Category
 Fiscal Years 2015-16 vs. 2014-15

November
(September Activity)

Category	November 2015-2016	November 2014-2015	Dollar Difference	Percent Difference
Agriculture, forestry, hunting, fishing	7,687	7,166	521	7.27%
Mining	0	1,852	(1,852)	0.00%
Utilities	206,852	203,381	3,471	1.71%
Construction	862,382	697,201	165,181	23.69%
Manufacturing	147,735	124,282	23,453	18.87%
Wholesale	148,288	146,150	2,138	1.46%
Retail	2,317,276	2,468,092	(150,816)	-6.11%
Transportation & warehousing	24,245	16,475	7,770	47.16%
Information & Cultural Indust.	350,449	322,190	28,259	8.77%
Finance & insurance	85,065	105,890	(20,825)	-19.67%
Real estate, rental & leasing	258,658	172,664	85,994	49.80%
Prof, Scientific, Technical	653,761	815,539	(161,778)	-19.84%
Management of companies	11,085	8,968	2,117	23.61%
Admin & Support, Waste Mgt	87,716	99,296	(11,580)	-11.66%
Educational Services	101,411	79,754	21,657	27.15%
Health Care & Social Assist	447,506	403,007	44,499	11.04%
Arts, Entertainment & Recr	45,246	72,842	(27,596)	-37.88%
Accommodation & Food	1,206,600	1,197,456	9,144	0.76%
Other Services	771,532	790,006	(18,474)	-2.34%
Public Administration	70	0	70	0.00%
Unclassified	76,652	96,414	(19,762)	-20.50%
State reimb-food/med tax	930,972	768,298	162,674	21.17%
Muni. Equivalent Distribution	38,515	35,865	2,650	7.39%
Total Distribution	8,779,703	8,632,788	146,915	1.70%

City of Santa Fe
GRT Analysis By Category
 Fiscal Years 2015-16 vs. 2014-15

Cumulative YTD
(May - September Activity)

Category	July-Nov 2015-2016	July-Nov 2014-2015	Dollar Difference
Agriculture, forestry, hunting, fishing	76,640	75,498	1,142
Mining	6,033	3,758	2,275
Utilities	1,018,300	1,030,544	(12,244)
Construction	3,520,901	3,579,769	(58,868)
Manufacturing	735,668	652,191	83,477
Wholesale	852,048	702,274	149,774
Retail	12,095,561	11,463,636	631,925
Transportation & warehousing	98,253	97,118	1,135
Information and Cultural Indust	1,609,364	1,527,129	82,235
Finance & Insurance	486,412	522,367	(35,955)
Real estate, rental & leasing	1,253,792	811,449	442,343
Professional, Scientific, Tech	3,471,153	3,542,571	(71,418)
Management of companies	56,706	71,917	(15,211)
Admin & Support, Waste Mgt	421,517	398,739	22,778
Educational Services	241,993	220,382	21,611
Health care and social assist	2,261,542	1,986,112	275,430
Arts, Entertainment & Recr	315,042	252,738	62,304
Accommodation & Food	6,330,422	5,727,691	602,731
Other Services	4,210,318	4,128,360	81,958
Public Administration	70	0	70
Unclassified	342,756	506,121	(163,365)
State reimb-food/med tax	4,819,730	4,475,551	344,179
Muni. Equivalent Distribution	194,281	170,774	23,507
Total Distribution	44,418,502	41,946,689	2,471,813

Increases - Significant

Decreases - Significant

Category	Percent Difference
Agriculture, forestry, hunting, fishing	1.51%
Mining	0.00%
Utilities	-1.19%
Construction	-1.64%
Manufacturing	12.80%
Wholesale	21.33%
Retail	5.51%
Transportation & warehousing	1.17%
Information & Cultural Indust.	5.38%
Finance & insurance	-6.88%
Real estate, rental & leasing	54.51%
Prof, Scientific, Technical	-2.02%
Management of companies	-21.15%
Admin & Support, Waste Mgt	5.71%
Educational Services	9.81%
Health Care & Social Assist	13.87%
Arts, Entertainment & Recr	24.65%
Accommodation & Food	10.52%
Other Services	1.99%
Public Administration	0.00%
Unclassified	-32.28%
State reimb-food/med tax	7.69%
Muni. Equivalent Distribution	13.76%
Total Distribution	5.89%

Increases
Decreases

City of Santa Fe
GRT Analysis By Category
Fiscal Years 2014-15 vs. 2013-2014 and 2007-2008

Cumulative YTD
(May - August Activity)

Category	Jul - Oct Cum. 2015-2016	Jul - Oct Cum. 2014-2015	Jul - Oct Cum. 2007-2008	Dollar Dif FY 15-16 vs FY 14-15	Percent Dif FY 15-16 vs FY 14-15	Dollar Dif FY 15-16 vs FY 07-08	Percent Dif FY 15-16 vs FY 07-08
Agriculture, forestry, hunting, fishing	76,640	75,498	234,306	1,142	1.51%	(157,666)	(0.67)
Mining	6,033	3,758	60	2,275	0.00%	5,974	0.00
Utilities	1,018,300	1,030,544	727,715	(12,244)	-1.19%	290,585	0.40
Construction	3,520,901	3,579,769	5,988,807	(58,868)	-1.64%	(2,467,906)	(0.41)
Manufacturing	735,668	652,191	913,345	83,477	12.80%	(177,677)	(0.19)
Wholesale	852,048	702,274	862,458	149,774	21.33%	(10,410)	(0.01)
Retail	12,095,561	11,463,636	12,691,167	631,925	5.51%	(595,606)	(0.05)
Transportation & warehousing	98,253	97,118	294,254	1,135	1.17%	(196,001)	(0.67)
Information and Cultural Indust	1,609,364	1,527,129	659,510	82,235	5.38%	949,854	1.44
Finance & Insurance	486,412	522,367	466,298	(35,955)	-6.88%	20,114	0.04
Real estate, rental & leasing	1,253,792	811,449	1,017,722	442,343	54.51%	236,070	0.23
Professional, Scientific, Tech	3,471,153	3,542,571	2,473,851	(71,418)	-2.02%	997,302	0.40
Management of companies	56,706	71,917	162,347	(15,211)	-21.15%	(105,641)	(0.65)
Admin & Support, Waste Mgt	421,517	398,739	189,738	22,778	5.71%	231,779	1.22
Educational Services	241,993	220,382	108,706	21,611	9.81%	133,287	1.23
Health care and social assist	2,261,542	1,986,112	1,516,924	275,430	13.87%	744,618	0.49
Arts, Entertainment & Recr	315,042	252,738	163,315	62,304	24.65%	151,727	0.93
Accommodation & Food	6,330,422	5,727,691	4,751,895	602,731	10.52%	1,578,527	0.33
Other Services	4,210,318	4,128,360	4,411,807	81,958	1.99%	(201,489)	(0.05)
Public Administration	70	0	68	70	0.00%	2	0.00
Unclassified	342,756	506,121	874,594	(163,365)	-32.28%	(531,838)	(0.61)
State reimb-food/med tax**	4,819,730	4,475,551	3,556,867	344,179	7.69%	1,262,863	0.36
Muni. Equivalent Distribution	194,281	170,774	0	23,507	13.76%	194,281	0.00
Total Distribution	44,418,502	41,946,689	42,065,755	2,471,813	5.89%	2,352,747	5.59%