

City of Santa Fe
Gross Receipts Taxes Collected (less Water 1/4%)

BENCHMARK YEAR **

MONTH	FY Actual 2007/08		FY Actual 2010/11		FY Actual 2011/12		FY Actual 2012/13		FY Actual 2013/14		FY Actual 2014/15		FY Actual 2015/16		\$ Diff to PY	FY Budget 2015/16 **		Over/Under Budget
	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Actual to Budget	% Actual to Budget					
JUL	7,375,729	15.39%	6,253,785	-8.06%	6,868,168	9.82%	6,839,744	-0.41%	7,330,377	7.17%	6,798,972	-7.25%	7,774,939	14.35%	975,967	6,755,995.70	15.09%	1,019,343
AUG	8,237,747	-2.16%	7,692,859	4.32%	7,651,436	-0.54%	7,557,228	-1.23%	7,638,713	1.08%	7,539,475	-1.30%	8,444,283	12.00%	904,808	7,491,374.79	12.72%	952,908
SEPT	7,534,469	9.30%	6,865,871	-4.91%	7,162,003	4.31%	7,251,040	1.24%	7,703,661	6.24%	8,480,942	10.09%	8,559,891	0.93%	78,949	8,426,835.48	1.58%	133,056
OCT	7,792,052	4.44%	7,300,775	2.35%	7,456,520	2.13%	7,541,435	1.14%	8,517,763	12.95%	7,818,822	-8.21%	7,993,373	2.23%	174,551	7,768,939.66	2.89%	224,433
NOV	7,767,989	2.05%	6,788,772	-1.43%	7,169,747	5.61%	7,047,078	-1.71%	7,535,998	6.94%	7,944,792	5.42%				7,894,106.00		
DEC	7,385,740	-2.52%	6,492,101	-2.60%	6,576,396	1.30%	7,114,531	8.18%	7,538,502	5.96%	7,583,391	0.60%				7,535,011.05		
JAN	6,986,767	4.62%	6,284,002	2.70%	6,653,844	5.89%	6,672,604	0.28%	6,521,060	-2.27%	6,907,174	5.92%				6,863,107.52		
FEB	8,725,121	8.61%	7,786,459	2.88%	8,240,913	5.84%	7,731,934	-6.18%	8,030,915	3.87%	8,726,808	8.67%				8,671,133.26		
MAR	6,680,180	-4.15%	5,705,183	-1.20%	6,242,865	9.42%	6,728,219	7.77%	6,166,993	-8.34%	6,284,911	1.91%				6,244,814.58		
APR	5,957,049	-4.68%	5,775,585	1.59%	6,318,974	9.41%	5,828,888	-7.76%	6,796,120	16.59%	6,166,544	-9.26%				6,127,203.03		
MAY	6,903,178	-34.00%	6,821,323	3.67%	7,132,860	4.57%	7,364,997	3.25%	7,269,258	-1.30%	7,487,082	3.00%				7,439,316.57		
JUN	7,201,012	-4.48%	6,687,665	7.65%	6,249,687	-6.55%	6,584,103	5.35%	6,979,991	6.01%	7,863,228	12.65%				7,813,062.36		
TOTALS	\$88,547,033	2.07%	\$80,454,380	0.54%	\$83,723,413	4.06%	\$84,261,803	0.64%	\$88,029,352	4.47%	\$89,602,142	1.79%	\$32,772,486	6.97%	\$2,134,275	\$89,030,500		\$2,329,740

Prior Years' Comparison:

July-Oct	\$30,939,997	6.08%	\$28,113,290	-1.46%	\$29,138,127	3.65%	29,189,448	0.18%	\$31,190,515	6.86%	\$30,638,211	-1.77%	\$32,772,486	6.97%	\$2,134,275	\$30,442,746	7.65%	\$2,329,740
Budget vs Actual year-to-date comparison																		
Current Actual year-to-date vs. prior year-to-date:																		
Current Actual year-to-date vs. FY 07-08 year-to-date:																		

July 2005 1/4% GRT increase: WATER

MONTH	FY Actual 2007/08		FY Actual 2010/11		FISCAL YR 2011/12		FISCAL YR 2012/13		FISCAL YR 2013/14		FISCAL YR 2014/15		FISCAL YR 2015/16		\$ Diff to PY	FY Budget 2015/16 **		Over/Under Budget
	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Inc/Dec	% Actual to Budget	% Actual to Budget					
JUL	633,957	14.35%	545,951	-7.89%	598,654	9.65%	600,324	0.28%	642,087	6.96%	592,741	-7.69%	679,848	14.70%	87,107	597,047.47	13.87%	82,800
AUG	714,599	-95.00%	671,821	4.65%	667,629	-0.62%	659,002	-1.29%	669,004	1.52%	658,563	-1.56%	738,827	12.19%	80,264	663,347.25	11.38%	75,480
SEPT	653,432	9.04%	597,858	-4.98%	625,006	4.54%	634,132	1.46%	674,853	6.42%	740,624	9.75%	748,439	1.06%	7,815	746,004.64	0.33%	2,434
OCT	676,530	3.87%	636,744	2.29%	648,133	1.79%	659,894	1.81%	742,357	12.50%	683,760	-7.89%	699,199	2.26%	15,439	688,727.53	1.52%	10,472
NOV	679,250	4.49%	590,905	-0.92%	625,532	5.86%	616,187	-1.49%	659,904	7.09%	687,996	4.26%				692,994.30		
DEC	647,257	2.30%	566,931	-2.31%	573,490	1.16%	622,564	8.56%	660,591	6.11%	662,701	0.32%				667,515.27		
JAN	612,303	2.59%	549,104	2.66%	580,657	5.75%	583,650	0.52%	569,976	-2.34%	603,027	5.80%				607,407.57		
FEB	765,368	9.23%	680,339	2.79%	722,984	6.27%	676,802	-6.39%	701,794	3.69%	761,418	8.50%				766,949.36		
MAR	585,468	-0.35%	499,794	-0.75%	543,902	8.83%	589,701	8.42%	538,357	-8.71%	548,184	1.83%				552,166.60		
APR	546,057	4.90%	499,776	0.71%	551,043	10.26%	509,652	-7.51%	593,300	16.41%	537,584	-9.39%				541,489.07		
MAY	951,790	57.65%	594,603	3.83%	622,468	4.69%	643,878	3.44%	634,999	-1.38%	652,779	2.80%				657,521.86		
JUN	631,448	4.36%	580,691	7.17%	543,012	-6.49%	574,631	5.82%	609,274	6.03%	685,350	12.49%				690,329.08		
TOTALS	\$8,097,459	8.74%	\$7,014,517	-1.37%	\$7,302,510	3.55%	\$7,370,419	0.55%	\$7,696,496	4.42%	\$7,814,726	1.54%	\$2,866,313	6.65%	\$190,625	\$7,871,500		\$171,186

Prior Years' Comparison:

July-Oct	\$2,678,519	6.02%	\$2,452,374	-1.37%	\$2,539,422	3.55%	\$2,553,352	0.55%	\$2,728,302	6.85%	\$2,675,688	-1.93%	\$2,866,313	7.12%	\$190,625	\$2,695,127	6.35%	\$171,186
Budget vs Actual year-to-date comparison																		
Current year-to-date vs. prior year-to-date:																		
Current year-to-date vs. FY 07-08 year-to-date:																		

Increases - Significant
Decreases - Significant

City of Santa Fe
Gross Receipts by Category
Fiscal Years 2015-16 vs. 2014-15

October
(August Activity)

Category	October 2015-2016	October 2014-2015	Dollar Difference	Percent Difference
Agriculture, forestry, hunting, fishing	9,949	9,336	613	6.57%
Mining	0	635	(635)	0.00%
Utilities	218,441	219,872	(1,431)	-0.65%
Construction	605,365	723,584	(118,219)	-16.34%
Manufacturing	170,275	130,302	39,973	30.68%
Wholesale	153,503	135,039	18,464	13.67%
Retail	2,418,984	2,483,598	(64,614)	-2.60%
Transportation & warehousing	18,672	25,538	(6,866)	-26.89%
Information & Cultural Indust.	303,874	297,707	6,167	2.07%
Finance & insurance	90,240	103,350	(13,110)	-12.69%
Real estate, rental & leasing	199,149	162,561	36,588	22.51%
Prof, Scientific, Technical	604,565	610,775	(6,210)	-1.02%
Management of companies	7,508	12,552	(5,044)	-40.18%
Admin & Support, Waste Mgt	83,603	66,829	16,774	25.10%
Educational Services	7,398	19,979	(12,581)	-62.97%
Health Care & Social Assist	347,531	399,231	(51,700)	-12.95%
Arts, Entertainment & Recr	61,433	40,342	21,091	52.28%
Accommodation & Food	1,439,139	1,244,695	194,444	15.62%
Other Services	779,684	728,678	51,006	7.00%
Public Administration	0	0	0	0.00%
Unclassified	55,247	116,087	(60,840)	-52.41%
State reimb-food/med tax	1,080,629	937,307	143,322	15.29%
Muni. Equivalent Distribution	37,383	34,586	2,797	8.09%
Total Distribution	8,692,572	8,502,583	189,989	2.23%

City of Santa Fe
GRT Analysis By Category
Fiscal Years 2015-16 vs. 2014-15

Cumulative YTD
(May - August Activity)

Category	July-Oct 2015-2016	July-Oct 2014-2015	Dollar Difference	Percent Difference
Agriculture, forestry, hunting, fishing	68,953	68,945	8	0.01%
Mining	6,033	1,271	4,762	0.00%
Utilities	811,448	825,732	(14,284)	-1.73%
Construction	2,658,519	2,764,350	(105,831)	-3.83%
Manufacturing	587,933	567,883	20,050	3.53%
Wholesale	703,760	574,587	129,173	22.48%
Retail	9,778,285	8,930,931	847,354	9.49%
Transportation & warehousing	74,008	73,778	230	0.31%
Information and Cultural Indust	1,258,915	1,211,106	47,809	3.95%
Finance & Insurance	401,346	403,367	(2,021)	-0.50%
Real estate, rental & leasing	995,133	675,372	319,761	47.35%
Professional, Scientific, Tech	2,817,392	2,720,822	96,570	3.55%
Management of companies	45,621	57,905	(12,284)	-21.21%
Admin & Support, Waste Mgt	333,801	316,216	17,585	5.56%
Educational Services	140,582	128,046	12,536	9.79%
Health care and social assist	1,814,036	1,531,406	282,630	18.46%
Arts, Entertainment & Recr	269,796	200,987	68,809	34.24%
Accommodation & Food	5,123,821	4,724,679	399,142	8.45%
Other Services	3,438,785	3,389,359	49,426	1.46%
Public Administration	0	0	0	0.00%
Unclassified	266,104	348,866	(82,762)	-23.72%
State reimb-food/med tax	3,888,759	3,850,576	38,183	0.99%
Muni. Equivalent Distribution	155,767	137,706	18,061	13.12%
Total Distribution	35,638,797	33,503,890	2,134,907	6.37%