OCCUPANCY TAX ADVISORY BOARD STATISTICS REPORT

	STATISTICS REPORT						
MONTH	CURRENT		LAST YEAR		VAR	VAR	
	RMLR	STR	RMLR	STR	RMLR	STR	
OCCUPANCY							
City Wide	84.2%	83.4%	81.2%	81.1%	3.0%	2.3%	
Downtown	85.9%	85.9%	82.2%	82.7%	3.7%	3.2%	
Cerrillos Road	81.7%	80.2%	79.3%	78.9%	2.4%	1.3%	
Periphery	85.3%		82.3%		3.0%		
AVERAGE RATE							
City Wide	\$162.55	\$157.81	\$161.97	\$154.36	0.58	3.45	
Downtown	\$218.42	\$217.02	\$218.75	\$217.23	(0.33)	(0.21)	
Cerrillos Road	\$108.51	\$106.21	\$98.92	\$99.37	9.59	6.84	
Periphery	\$143.59		\$141.30		2.29		
REVPAR							
City Wide	\$136.87	\$132.28	\$131.55	\$125.21	5.32	7.07	
Downtown	\$187.64	\$186.40	\$179.85	\$179.56	7.79	6.84	
Cerrillos Road	\$88.70	\$85.22	\$78.47	\$78.42	10.23	6.80	
Periphery	\$122.50		\$116.29		6.21		
Lodger's Tax (June)	2	019	2	018			
Hotels		\$1,052,618		\$1,037,778		\$14,840	
Short Term Rentals		\$187,116		\$155,163		\$31,953	
Total	\$1,239,734		(\$1,192,941		\$46,793	
	7	51,235,734		71,132,341		Ψ10,755	
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YEAR TO DATE	CURRENT	51,255,754	LAST YEAR	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	VAR	VAR	
		STR		STR	VAR RMLR		
	CURRENT		LAST YEAR			VAR	
YEAR TO DATE	CURRENT		LAST YEAR			VAR	
YEAR TO DATE OCCUPANCY	CURRENT RMLR	STR	LAST YEAR RMLR	STR	RMLR	VAR STR	
YEAR TO DATE OCCUPANCY City Wide	CURRENT RMLR 68.0%	STR 67.5%	LAST YEAR RMLR 69.5%	STR 66.4%	RMLR (0.01)	VAR STR 0.01	
YEAR TO DATE OCCUPANCY City Wide Downtown	CURRENT RMLR 68.0% 73.7%	STR 67.5% 74.5%	LAST YEAR RMLR 69.5% 73.3%	STR 66.4% 74.1%	RMLR (0.01) 0.00	VAR STR 0.01 0.00	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road	CURRENT RMLR 68.0% 73.7% 61.3%	STR 67.5% 74.5%	LAST YEAR RMLR 69.5% 73.3% 62.3%	STR 66.4% 74.1%	RMLR (0.01) 0.00 (0.01)	VAR STR 0.01 0.00	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery	CURRENT RMLR 68.0% 73.7% 61.3%	STR 67.5% 74.5%	LAST YEAR RMLR 69.5% 73.3% 62.3%	STR 66.4% 74.1%	RMLR (0.01) 0.00 (0.01)	VAR STR 0.01 0.00	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE	CURRENT RMLR 68.0% 73.7% 61.3% 68.1%	STR 67.5% 74.5% 60.7%	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7%	STR 66.4% 74.1% 59.2%	RMLR (0.01) 0.00 (0.01) (0.05)	VAR STR 0.01 0.00 0.02	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11	STR 67.5% 74.5% 60.7% \$131.66	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49	STR 66.4% 74.1% 59.2% \$127.97	RMLR (0.01) 0.00 (0.01) (0.05) 2.62	VAR STR 0.01 0.00 0.02 3.69	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22	STR 67.5% 74.5% 60.7% \$131.66 \$174.58	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29	STR 66.4% 74.1% 59.2% \$127.97 \$171.22	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93	VAR STR 0.01 0.00 0.02 3.69 3.36	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00	STR 67.5% 74.5% 60.7% \$131.66 \$174.58	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89	STR 66.4% 74.1% 59.2% \$127.97 \$171.22	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93 5.11	VAR STR 0.01 0.00 0.02 3.69 3.36	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road Periphery	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00	STR 67.5% 74.5% 60.7% \$131.66 \$174.58	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89	STR 66.4% 74.1% 59.2% \$127.97 \$171.22	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93 5.11	VAR STR 0.01 0.00 0.02 3.69 3.36	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road Periphery REVPAR	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00 \$127.87	STR 67.5% 74.5% 60.7% \$131.66 \$174.58 \$86.87	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89 \$124.11	STR 66.4% 74.1% 59.2% \$127.97 \$171.22 \$82.81	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93 5.11 3.76	VAR STR 0.01 0.00 0.02 3.69 3.36 4.06	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road Periphery REVPAR City Wide	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00 \$127.87 \$93.29	STR 67.5% 74.5% 60.7% \$131.66 \$174.58 \$86.87 \$88.84	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89 \$124.11 \$93.41	STR 66.4% 74.1% 59.2% \$127.97 \$171.22 \$82.81 \$85.00	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93 5.11 3.76 (0.12)	VAR STR 0.01 0.00 0.02 3.69 3.36 4.06 3.84	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road Periphery REVPAR City Wide Downtown	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00 \$127.87 \$93.29 \$129.81	STR 67.5% 74.5% 60.7% \$131.66 \$174.58 \$86.87 \$88.84 \$130.13	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89 \$124.11 \$126.30	STR 66.4% 74.1% 59.2% \$127.97 \$171.22 \$82.81 \$85.00 \$126.88	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 2.62 3.93 5.11 3.76 (0.12) 3.51	VAR STR 0.01 0.00 0.02 3.69 3.36 4.06 3.84 3.25	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road Periphery REVPAR City Wide Downtown Cerrillos Road	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00 \$127.87 \$93.29 \$129.81 \$53.35	STR 67.5% 74.5% 60.7% \$131.66 \$174.58 \$86.87 \$88.84 \$130.13	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89 \$124.11 \$124.11 \$126.30 \$51.03	STR 66.4% 74.1% 59.2% \$127.97 \$171.22 \$82.81 \$85.00 \$126.88	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93 5.11 3.76 (0.12) 3.51 2.32	VAR STR 0.01 0.00 0.02 3.69 3.36 4.06 3.84 3.25	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road Periphery REVPAR City Wide Downtown Cerrillos Road	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00 \$127.87 \$93.29 \$129.81 \$53.35 \$87.08	STR 67.5% 74.5% 60.7% \$131.66 \$174.58 \$86.87 \$88.84 \$130.13	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89 \$124.11 \$124.11 \$126.30 \$51.03 \$90.18	STR 66.4% 74.1% 59.2% \$127.97 \$171.22 \$82.81 \$85.00 \$126.88	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93 5.11 3.76 (0.12) 3.51 2.32	VAR STR 0.01 0.00 0.02 3.69 3.36 4.06 3.84 3.25	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road Periphery City Wide Downtown Cerrillos Road Periphery	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00 \$127.87 \$93.29 \$129.81 \$53.35 \$87.08 une) 2	STR 67.5% 74.5% 60.7% \$131.66 \$174.58 \$86.87 \$86.87 \$88.84 \$130.13 \$52.70	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89 \$124.11 \$126.30 \$51.03 \$90.18	STR 66.4% 74.1% 59.2% \$127.97 \$171.22 \$82.81 \$85.00 \$126.88 \$48.99	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93 5.11 3.76 (0.12) 3.51 2.32	VAR STR 0.01 0.00 0.02 3.69 3.36 4.06 3.84 3.25	
YEAR TO DATE OCCUPANCY City Wide Downtown Cerrillos Road Periphery AVERAGE RATE City Wide Downtown Cerrillos Road Periphery REVPAR City Wide Downtown Cerrillos Road Periphery Lodger's Tax (Through Ju	CURRENT RMLR 68.0% 73.7% 61.3% 68.1% \$137.11 \$176.22 \$87.00 \$127.87 \$93.29 \$129.81 \$53.35 \$87.08 une) 2	STR 67.5% 74.5% 60.7% \$131.66 \$174.58 \$86.87 \$88.84 \$130.13 \$52.70 019	LAST YEAR RMLR 69.5% 73.3% 62.3% 72.7% \$134.49 \$172.29 \$81.89 \$124.11 \$126.30 \$51.03 \$90.18	STR 66.4% 74.1% 59.2% \$127.97 \$171.22 \$82.81 \$85.00 \$126.88 \$48.99 018	RMLR (0.01) 0.00 (0.01) (0.05) 2.62 3.93 5.11 3.76 (0.12) 3.51 2.32	VAR STR 0.01 0.00 0.02 3.69 3.36 4.06 3.84 3.25 3.71	