

**City of Santa Fe
LODGERS TAX**

Fiscal 2018-2019	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	FYTD TOTAL
HOTEL/MOTEL TOTALS	\$ 1,037,778	\$ 1,146,592	\$ 1,297,653	\$ 1,106,418	\$ 1,047,761	\$ 710,908	\$ 819,943	\$ 512,561	\$ 477,166	\$ -	\$ -	\$ -	8,156,780.17
SHORT TERM TOTALS	\$ 155,163	\$ 179,265	\$ 178,243	\$ 160,098	\$ 162,319	\$ 115,982	\$ 168,335	\$ 153,701	\$ 153,116	\$ -	\$ -	\$ -	\$ 1,426,221.76
COMBINED Monthly TOTAL	\$ 1,192,941	\$ 1,325,857	\$ 1,475,896	\$ 1,266,515	\$ 1,210,080.83	\$ 826,890.12	\$ 988,278.24	\$ 666,261.68	\$ 630,282.28	\$ -	\$ -	\$ -	\$ 9,583,001.93
Fiscal Year to Date TOTALS	\$ 1,192,941	\$ 2,518,798	\$ 3,994,694	\$ 5,261,209	\$ 6,471,290	\$ 7,298,180	\$ 8,286,458	\$ 8,952,720	\$ 9,583,002	\$ 9,583,002	\$ -	\$ -	
Monthly Gain/Decline Prior Year	\$ 142,675	\$ 58,134	\$ 152,295	\$ 106,153	\$ 56,988	\$ 128,904	\$ 159,270	\$ 132,665	\$ 73,670	\$ -	\$ -	\$ -	
	13.58%	4.59%	11.51%	9.15%	4.94%	18.47%	19.21%	24.86%	13.24%	0.00%	0.00%	0.00%	
FYTD Gain/Decline Over Prior Year	\$ 142,675	\$ 200,809	\$ 353,104	\$ 459,257	\$ 516,245	\$ 645,149	\$ 804,419	\$ 937,084	\$ 1,010,754	\$ -	\$ -	\$ -	
	13.58%	8.66%	9.70%	9.56%	8.67%	9.70%	10.75%	11.69%	11.79%	0.00%	0.00%	0.00%	

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HOTEL/MOTEL TOTALS	\$ 930,613	\$ 1,121,122	\$ 1,164,615	\$ 1,028,008	\$ 1,016,691	\$ 589,711	\$ 702,987	\$ 411,650	\$ 441,565	\$ 811,910	\$ 729,425	\$ 922,793	9,871,090.11
SHORT TERM TOTALS	\$ 119,653	\$ 146,601	\$ 158,985	\$ 132,354	\$ 136,402	\$ 108,275	\$ 126,022	\$ 121,947	\$ 115,048	\$ 159,777	\$ 139,974	\$ 153,264	\$ 1,618,300.68
COMBINED Monthly TOTAL	\$ 1,050,266	\$ 1,267,723	\$ 1,323,600	\$ 1,160,362	\$ 1,153,092.51	\$ 697,986.32	\$ 829,008.44	\$ 533,596.30	\$ 556,612.76	\$ 971,686.45	\$ 869,399.07	\$ 1,076,057.09	\$11,489,390.79
Fiscal Year to Date TOTALS	\$ 1,050,266	\$ 2,317,989	\$ 3,641,589	\$ 4,801,952	\$ 5,955,044	\$ 6,653,031	\$ 7,482,039	\$ 8,015,635	\$ 8,572,248	\$ 9,543,935	\$ 10,413,334	\$ 11,489,391	
Monthly Gain/Decline Prior Year	\$ 124,473	\$ 77,820	\$ (19,318)	\$ 3,337	\$ 31,321	\$ 34,438	\$ 19,826	\$ 131,150	\$ 54,201	\$ 124,576	\$ 122,519	\$ 106,455	
	13.45%	6.54%	-1.44%	0.29%	2.79%	5.19%	2.45%	32.59%	10.79%	14.71%	16.40%	10.98%	
FYTD Gain/Decline Over Prior Year	\$ 124,473	\$ 202,293	\$ 182,975	\$ 186,312	\$ 217,633	\$ 252,071	\$ 271,897	\$ 403,047	\$ 457,248	\$ 581,823	\$ 704,343	\$ 810,798	
	13.45%	9.56%	5.29%	4.04%	3.79%	3.94%	3.77%	5.29%	5.63%	6.49%	7.25%	7.59%	

Fiscal 2016-2017	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	FYTD TOTAL
HOTEL/MOTEL TOTALS	\$ 882,178.27	\$ 1,120,631.83	\$ 1,233,424.82	\$ 1,065,636.91	\$ 1,031,710.05	\$ 601,505.85	\$ 734,384.88	\$ 378,505.04	\$ 439,986.44	\$ 740,531.93	\$ 667,171.01	\$ 869,481.73	9,765,148.76
SHORT TERM TOTALS	\$ 43,614.68	\$ 69,271.65	\$ 109,493.21	\$ 91,388.76	\$ 90,061.08	\$ 62,042.80	\$ 74,797.61	\$ 23,941.02	\$ 62,425.36	\$ 106,579.00	\$ 79,708.63	\$ 100,119.96	\$ 913,443.76
COMBINED Monthly TOTAL	\$ 925,792.95	\$ 1,189,903.48	\$ 1,342,918.03	\$ 1,157,025.67	\$ 1,121,771.13	\$ 663,548.65	\$ 809,182.49	\$ 402,446.06	\$ 502,411.80	\$ 847,110.93	\$ 746,879.64	\$ 969,601.69	\$10,678,592.52
Fiscal Year to Date TOTALS	\$ 925,792.95	\$ 2,115,696.43	\$ 3,458,614.46	\$ 4,615,640.13	\$ 5,737,411.26	\$ 6,400,959.91	\$ 7,210,142.40	\$ 7,612,588.46	\$ 8,115,000.26	\$ 8,962,111.19	\$ 9,708,990.83	\$ 10,678,592.52	
Monthly Gain/Decline Prior Year	\$ 6,035.16	\$ 90,442.16	\$ 52,118.89	\$ 149,258.23	\$ 129,926.24	\$ 139,967.05	\$ 137,671.04	\$ 5,273.81	\$ 83,404.64	\$ 186,323.69	\$ (54,106.78)	\$ 166,449.22	
	0.66%	8.23%	4.04%	14.81%	13.10%	26.73%	20.50%	1.33%	19.91%	28.20%	-6.76%	20.72%	
FYTD Gain/Decline Over Prior Year	\$ 6,035.16	\$ 96,477.32	\$ 148,596.21	\$ 297,854.44	\$ 427,780.68	\$ 567,747.73	\$ 705,418.77	\$ 710,692.58	\$ 794,097.22	\$ 980,420.91	\$ 926,314.13	\$ 1,092,763.35	
	0.66%	4.78%	4.49%	6.90%	8.06%	9.73%	10.84%	10.30%	10.85%	12.28%	10.55%	11.40%	

Fiscal 2015-2016	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	FYTD TOTAL
HOTEL/MOTEL TOTALS	\$ 874,174.87	\$ 1,035,125.16	\$ 1,223,786.78	\$ 953,641.28	\$ 936,696.14	\$ 488,544.79	\$ 617,468.70	\$ 373,702.71	\$ 399,294.26	\$ 617,280.49	\$ 771,000.41	\$ 765,924.06	9,056,639.65
SHORT TERM TOTALS	\$ 45,582.92	\$ 64,336.16	\$ 67,012.36	\$ 54,126.16	\$ 55,148.75	\$ 35,036.81	\$ 54,042.75	\$ 23,469.54	\$ 19,712.90	\$ 43,506.75	\$ 29,986.01	\$ 37,228.41	\$ 529,189.52
COMBINED Monthly TOTAL	\$ 919,757.79	\$ 1,099,461.32	\$ 1,290,799.14	\$ 1,007,767.44	\$ 991,844.89	\$ 523,581.60	\$ 671,511.45	\$ 397,172.25	\$ 419,007.16	\$ 660,787.24	\$ 800,986.42	\$ 803,152.47	\$ 9,585,829.17
Fiscal Year to Date TOTALS	\$ 919,757.79	\$ 2,019,219.11	\$ 3,310,018.25	\$ 4,317,785.69	\$ 5,309,630.58	\$ 5,833,212.18	\$ 6,504,723.63	\$ 6,901,895.88	\$ 7,320,903.04	\$ 7,981,690.28	\$ 8,782,676.70	\$ 9,585,829.17	
Monthly Gain/Decline Prior Year	\$ 61,925.56	\$ 11,992.86	\$ 97,690.24	\$ 106,040.66	\$ 123,534.37	\$ (22,980.17)	\$ 20,359.71	\$ (26,705.15)	\$ (26,031.02)	\$ 26,206.32	\$ 157,179.67	\$ (25,634.10)	
	7.22%	1.10%	8.19%	11.76%	14.23%	-4.20%	3.13%	-6.30%	-5.85%	4.13%	24.41%	-3.09%	
FYTD Gain/Decline Over Prior Year	\$ 61,925.56	\$ 73,918.42	\$ 171,608.66	\$ 277,649.32	\$ 401,183.69	\$ 378,203.52	\$ 398,563.23	\$ 371,858.08	\$ 345,827.06	\$ 372,033.38	\$ 529,213.05	\$ 503,578.95	
	7.22%	3.80%	5.47%	6.87%	8.17%	6.93%	6.53%	5.69%	4.96%	4.89%	6.41%	5.54%	

Fiscal 2014-2015	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	FYTD TOTAL
HOTEL/MOTEL TOTALS	\$ 817,848.38	\$ 1,044,642.06	\$ 1,140,493.35	\$ 857,470.01	\$ 814,263.43	\$ 514,194.37	\$ 598,500.41	\$ 404,807.16	\$ 423,923.48	\$ 606,638.51	\$ 606,645.22	\$ 786,985.17	8,616,411.55
SHORT TERM TOTALS	\$ 39,983.85	\$ 42,826.40	\$ 52,615.55	\$ 44,256.77	\$ 54,047.09	\$ 32,367.40	\$ 52,651.33	\$ 19,070.24	\$ 21,114.70	\$ 27,942.41	\$ 37,161.53	\$ 41,801.40	\$ 465,838.67
COMBINED Monthly TOTAL	\$ 857,832.23	\$ 1,087,468.46	\$ 1,193,108.90	\$ 901,726.78	\$ 868,310.52	\$ 546,561.77	\$ 651,151.74	\$ 423,877.40	\$ 445,038.18	\$ 634,580.92	\$ 643,806.75	\$ 828,786.57	\$ 9,082,250.22
Fiscal Year to Date TOTALS	\$ 857,832.23	\$ 1,945,300.69	\$ 3,138,409.59	\$ 4,040,136.37	\$ 4,908,446.89	\$ 5,455,008.66	\$ 6,106,160.40	\$ 6,530,037.80	\$ 6,975,075.98	\$ 7,609,656.90	\$ 8,253,463.65	\$ 9,082,250.22	
Monthly Gain/Decline Prior Year	\$ 77,361.73	\$ 120,964.75	\$ 112,097.79	\$ 97,349.06	\$ 13,060.94	\$ 105,597.19	\$ 54,974.70	\$ 59,386.63	\$ 41,372.96	\$ 43,331.03	\$ 71,659.34	\$ 42,300.27	
	9.91%	12.52%	10.37%	12.10%	1.53%	23.95%	9.22%	16.29%	10.25%	7.33%	12.52%	5.38%	
FYTD Gain/Decline Over Prior Year	\$ 77,361.73	\$ 198,326.48	\$ 310,424.27	\$ 407,773.33	\$ 420,834.27	\$ 526,431.46	\$ 581,406.16	\$ 640,792.79	\$ 682,165.75	\$ 725,496.78	\$ 797,156.12	\$ 839,456.39	
	9.91%	11.35%	10.98%	11.23%	9.38%	10.68%	10.52%	10.88%	10.84%	10.54%	10.69%	10.18%	

Fiscal 2013-2014	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	FYTD TOTAL
HOTEL/MOTEL TOTALS	\$ 747,023.55	\$ 920,757.76	\$ 1,030,665.11	\$ 763,352.91	\$ 825,488.39	\$ 416,010.05	\$ 551,208.66	\$ 342,218.25	\$ 381,430.60	\$ 558,374.96	\$ 543,393.61	\$ 735,554.89	7,815,478.74
SHORT TERM TOTALS	\$ 33,446.95	\$ 45,745.95	\$ 50,346.00	\$ 41,024.81	\$ 29,761.19	\$ 24,954.53	\$ 44,968.38	\$ 22,272.52	\$ 22,234.62	\$ 32,874.93	\$ 28,753.80	\$ 50,931.41	\$ 427,315.09
COMBINED Monthly TOTAL	\$ 780,470.50	\$ 966,503.71	\$ 1,081,011.11	\$ 804,377.72	\$ 855,249.58	\$ 440,964.58	\$ 596,177.04	\$ 364,490.77	\$ 403,665.22	\$ 591,249.89	\$ 572,147.41	\$ 786,486.30	\$ 8,242,793.83
Fiscal Year to Date TOTALS	\$ 780,470.50	\$ 1,746,974.21	\$ 2,827,985.32	\$ 3,632,363.04	\$ 4,487,612.62	\$ 4,928,577.20	\$ 5,524,754.24	\$ 5,889,245.01	\$ 6,292,910.23	\$ 6,884,160.12	\$ 7,456,307.53	\$ 8,242,793.83	
Monthly Gain/Decline Prior Year	\$ 37,994.95	\$ 23,716.94	\$ 38,480.63	\$ 11,776.12	\$ 73,477.99	\$ 37,907.10	\$ 38,191.26	\$ 10,168.80	\$ 47,625.17	\$ 26,653.71	\$ 44,021.16	\$ 37,582.42	

	5.12%	2.52%	3.69%	1.49%	9.40%	9.40%	6.84%	2.87%	13.38%	4.72%	8.34%	5.02%	
FYTD Gain/Decline Over Prior Year	\$ 37,994.95	\$ 61,711.89	\$ 100,192.52	\$ 111,968.64	\$ 185,446.63	\$ 223,353.73	\$ 261,544.99	\$ 271,713.79	\$ 319,338.96	\$ 345,992.67	\$ 390,013.83	\$ 427,596.25	
	5.12%	3.66%	3.67%	3.18%	4.31%	4.75%	4.97%	4.84%	5.35%	5.29%	5.52%	5.47%	
Fiscal 2012-2013	June	July	August	September	October	November	December	January	February	March	April	May	FYTD TOTAL
HOTEL/MOTEL TOTALS	\$ 710,921.54	\$ 905,677.98	\$ 999,339.49	\$ 761,082.34	\$ 750,520.78	\$ 382,476.17	\$ 523,432.60	\$ 336,172.61	\$ 341,291.97	\$ 530,565.68	\$ 503,888.32	\$ 711,472.33	\$ 7,456,841.81
SHORT TERM TOTALS	\$ 31,554.01	\$ 37,108.79	\$ 43,190.99	\$ 31,519.26	\$ 31,250.81	\$ 20,581.31	\$ 34,553.18	\$ 18,149.36	\$ 14,748.08	\$ 34,030.50	\$ 24,237.93	\$ 37,431.55	\$ 358,355.77
COMBINED Monthly TOTAL	\$ 742,475.55	\$ 942,786.77	\$ 1,042,530.48	\$ 792,601.60	\$ 781,771.59	\$ 403,057.48	\$ 557,985.78	\$ 354,321.97	\$ 356,040.05	\$ 564,596.18	\$ 528,126.25	\$ 748,903.88	\$ 7,815,197.58
Fiscal Year to Date TOTALS	\$ 742,475.55	\$ 1,685,262.32	\$ 2,727,792.80	\$ 3,520,394.40	\$ 4,302,165.99	\$ 4,705,223.47	\$ 5,263,209.25	\$ 5,617,531.22	\$ 5,973,571.27	\$ 6,538,167.45	\$ 7,066,293.70	\$ 7,815,197.58	

Note: actuals represent the amount paid for a specific month even though cash may have been deposited the following month.