

Agenda

FINANCE COMMITTEE MEETING CITY COUNCIL CHAMBERS NOVEMBER 5, 2012 - 5:00 P.M.

1. CALL TO ORDER

CITY CLERK'S OFFICE DATE 11-2-12 TIMF, 10:00

RECEIVED BY

SERVEL BY Woland

2. **ROLL CALL**

3. APPROVAL OF AGENDA

4. APPROVAL OF CONSENT AGENDA

5. **APPROVAL OF MINUTES:**

Regular Finance Committee Meeting – October 22, 2012

CONSENT AGENDA

- 6. Bid No. 13/07/B - La Comunidad/New Vistas Facility Roofing and Agreement between Owner and Contractor; Camdelen Construction. (Chip Lilienthal)
- 7. Request for Approval of Procurement under State Price Agreement – Thirty (30) Police Vehicles and Equipment for Police Department; Don Chalmers Ford and MHQ Industries. (Police Deputy Chief Schaerfl)
- 8. Request for Approval of Procurement under State Price Agreement – Eight (8) City Wide Work Vehicles for Various Departments; Rich Ford Sales, Inc. (Robert Rodarte)
- 9. Request for Approval of Memorandum of Agreement – FY 2012/2013 Santa Fe Trails Ridefinders Program; New Mexico State Department of Transportation. (Jon Bulthuis)
- 10. Request for Approval of Professional Services Agreements - On Call Engineering Services (RFP #13/04/P) for Roadway & Trails Engineering Division. (James Martinez)
 - Α. Radian Engineering, LLC
 - B. Santa Fe Engineering Consultants, LLC
 - C. HDR Engineering, Inc.
- 11. Request for Approval of Amendment No. 4 to Professional Services Agreement -Private Security at the Santa Fe Depot and North Railyard Development: Santa Fe Railyard Community Corporation. (Robert Sigueiros)



Agenda

FINANCE COMMITTEE MEETING CITY COUNCIL CHAMBERS NOVEMBER 5, 2012 – 5:00 P.M.

- A. Request for Approval of Budget Increase Santa Fe Railyard Project Fund
- 12. Request for Approval of a Resolution Directing Staff to Prepare a New Santa Fe General Plan to Replace the Existing Santa Fe General Plan (Adopted April 14, 1999). (Councilor Calvert) (Reed Liming)

Committee Review:

Public Works (approved)
City Council (scheduled)

10/29/12 11/14/12

Fiscal Impact - No

13. Request for Approval of a Resolution Directing Staff to Complete the Landscape Project Originally Planned and Designed for the Santa Fe Community Convention Center. (Councilor Calvert) (Chip Lilienthal)

Committee Review:

Public Works (approved) City Council (scheduled)

10/29/12 11/14/12

Fiscal Impact - Yes

14. Request for Approval of 2013 Finance Committee Meetings. (Dr. Melville Morgan)

END OF CONSENT AGENDA

DISCUSSION

- 15. OTHER FINANCIAL INFORMATION
- MATTERS FROM THE COMMITTEE
- 17. ADJOURN

Persons with disabilities in need of accommodations, contact the City Clerk's office at 955-6520 five (5) working days prior to meeting date.

SUMMARY OF ACTION FINANCE COMMITTEE MEETING Monday, November 5, 2012

<u>ITEM</u>	<u>ACTION</u>	PAGE
CALL TO ORDER AND ROLL CALL	Quorum	1
APPROVAL OF AGENDA	Approved	2
APPROVAL OF CONSENT AGENDA	Approved [amended]	
CONSENT AGENDA LISTING		2
APPROVAL OF MINUTES: REGULAR FINANCE COMMITTEE MEETING – OCTOBER 22, 2012	Approved	2
CONSENT CALENDAR DISCUSSION		
REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES AGREEMENTS – ON CALL ENGINEERING SERVICES (RFP #13/04/P) FOR ROADWAY & TRAILS ENGINEERING DIVISION: RADIAN ENGINEERING, LLC; SANTA FE ENGINEERING CONSULTANTS, LLC; AND HDR ENGINEERING, INC.	Approved	3
REQUEST FOR APPROVAL OF PROCUREMENT UNDER STATE PRICE AGREEMENT – THIRTY (30) POLICE VEHICLES AND EQUIPMENT FOR POLICE DEPARTMENT; DON CHALMERS FORD AND MHQ INDUSTRIES	Postponed to 11/19/2012 w/direction to staff/Committee	3-27
REQUEST FOR APPROVAL OF PROCUREMENT UNDER STATE PRICE AGREEMENT – EIGHT (8) CITY-WIDE WORK VEHICLES FOR VARIOUS DEPARTMENTS; RICH FORD SALES, INC.	Approved	27
REQUEST FOR APPROVAL OF AMENDMENT NO. 4 TO PROFESSIONAL SERVICES AGREEMENT – PRIVATE SECURITY AT THE SANTA FE DEPOT AND NORTH RAILYARD DEVELOPMENT; SANTA FE		
RAILYARD COMMUNITY CORPORATION REQUEST FOR APPROVAL OF BUDGET INCREASE – SANTA FE RAILYARD PROJECT	Approved w/condition	27-32
FUND	Approved w/condition	27-32

<u>ITEM</u>	<u>ACTION</u>	<u>PAGE</u>
REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO PREPARE A NEW SANTA FE GENERAL PLAN TO REPLACE THE EXISTING SANTA FE GENERAL PLAN (ADOPTED APRIL 14, 1999)	Approved	33
DECUEST FOR APPROVAL OF A PROCESSION	, pp	00
REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO COMPLETE THE LANDSCAPE PROJECT ORIGINALLY PLANNED AND DESIGNED FOR THE SANTA FE COMMUNITY CONVENTION CENTER		
CENTER	Approved [amended]	34

END OF CONSENT CALENDAR DISCUSSION		
DISCUSSION	None	35
MATTERS FROM THE COMMITTEE	Information/discussion	35
ADJOURN		35

MINUTES OF THE CITY OF SANTA FE FINANCE COMMITTEE

Monday, November 5, 2012

1. CALL TO ORDER

A meeting of the City of Santa Fe Finance Committee was called to order by Chair Carmichael A. Dominguez, at approximately 5:00 p.m., on Monday, November 5, 2012, in the Council Chambers, City Hall, 200 Lincoln Avenue, Santa Fe, New Mexico.

2. ROLL CALL

MEMBERS PRESENT:

Carmichael A. Dominguez, Chair Councilor Patti J. Bushee Councilor Christopher Calvert Councilor Bill Dimas Councilor Peter N. Ives

OTHER GOVERNING BODY MEMBERS IN ATTENDANCE:

Councilor Ronald S. Trujillo

OTHERS ATTENDING:

Dr. Melville L. Morgan, Director, Finance Department Yolanda Green, Finance Division Melessia Helberg, Stenographer.

There was a quorum of the membership in attendance for the conducting of official business.

NOTE: All items in the Committee packets for all agenda items are incorporated herewith by reference. The original Committee packet is on file in the Finance Department.

3. APPROVAL OF AGENDA

MOTION: Councilor Calvert moved, seconded by Councilor Bushee, to approve the agenda, as published.

VOTE: The motion was approved unanimously on a voice vote.

4.	APPROVAL OF CONSENT AGENDA
MOT Ager	TION: Councilor Bushee moved, seconded by Councilor Calvert, to approve the following Consent anda, as amended.
VOT	E: The motion was approved unanimously on a voice vote.
****	**************************************
	CONSENT AGENDA
6.	BID NO. 13/07/B – LA COMUNIDAD/NEW VISTAS FACILITY ROOFING AND AGREEMENT BETWEEN OWNER AND CONTRACTOR; CAMDELEN CONSTRUCTION. (CHIP LILIENTHAL)
7.	[Removed for discussion by Councilor Dimas]
8.	[Removed for discussion by Councilor Dimas]
9.	REQUEST FOR APPROVAL OF MEMORANDUM OF AGREEMENT – FY 2012/2013, SANTA FE TRAILS RIDEFINDERS PROGRAM; NEW MEXICO STATE DEPARTMENT OF TRANSPORTATION. (JON BULTHUIS)
10.	[Removed for discussion by Councilor Bushee].
11.	[Removed for discussion by Councilor Bushee].
12.	[Removed for discussion by Chair Dominguez].
13.	[Removed for discussion by Councilor Bushee]
14.	REQUEST FOR APPROVAL OF 2013 FINANCE COMMITTEE MEETINGS. (DR. MELVILLE MORGAN)
******	**************************************
*****	END OF CONSENT AGENDA
5.	APPROVAL OF MINUTES: REGULAR FINANCE COMMITTEE MEETING – OCTOBER 22, 2012.
MOTIC Financ	DN: Councilor Bushee moved, seconded by Councilor Ives, to approve the minutes of the Regular e Committee Meeting of October 22, 2012, as presented.

VOTE: The motion was approved unanimously on a voice vote.

CONSENT CALENDAR DISCUSSION

- 10. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES AGREEMENTS ON CALL ENGINEERING SERVICES (RFP #13/04/P) FOR ROADWAY & TRAILS ENGINEERING DIVISION. (JAMES MARTINEZ)
 - A. RADIAN ENGINEERING, LLC.
 - B. SANTA FE ENGINEERING CONSULTANTS, LLC.
 - C. HDR ENGINEERING, INC

Councilor Bushee asked the reason HDR Engineering, Inc., would not get a local preference, noting it is in Santa Fe.

Eric Martinez said HDR Engineering is from Albuquerque.

Robert Rodarte said HDR Engineering is from Albuquerque, and that his error, and it will be corrected before this moves forward.

Councilor Bushee asked how many engineers are on the evaluation team.

Mr. Martinez said there are 4 people on the team, 3 of which are engineers.

MOTION: Councilor Bushee moved, seconded by Councilor Calvert, to approve this request.

DISCUSSION: Chair Dominguez said Mr. Rodarte needs to get the error corrected before it gets to the Council. He said these kinds of errors "can throw fierce curve balls in the way it's reported in the media, and the way the Council reacts to them, so please make sure this is corrected before it goes to the Council."

VOTE: The motion was approved unanimously on a voice vote.

7. REQUEST FOR APPROVAL OF PROCUREMENT UNDER STATE PRICE AGREEMENT – THIRTY (30) POLICE VEHICLES AND EQUIPMENT FOR POLICE DEPARTMENT; DON CHALMERS FORD AND MHQ INDUSTRIES. (POLICE DEPUTY CHIEF SCHAERFL)

The Committee commented and asked questions as follows:

 Councilor Dimas said the request is for MHQ to do the installation, and asked the reason this is being outsourced, when we have a perfectly capable radio shop that's always done the installation on the police vehicles.

Deputy Chief Schaerfl said the reason is primarily for time saving. He said, "MHQ, because of the size of their operation, and the fact that they are the State contract holder for the procurement of every item that goes into the police cars, they have the ability to stockpile those items for builds for other agencies, not just ours, so their turnaround time, because of their ability to stockpile the

inventory and because of their work force, is guaranteed at a minimum of 3 units per week. So the primary reason is the turnaround to allow us to get these units out to the officers as quickly as we possibly can."

Deputy Chief Schaerfl continued, "A radio shop, with this last bill that we just went through for our current marked units that we just got out on the street, the average, give or take depending on the kind of vehicle it was, was 1 vehicle per week to about 1.2, if you do the rough math, per week. So if you're talking 30 vehicles total, to go from 3 vehicles per week down to 1.2 vehicles a week, extends it from about a 2 month turnaround for all 30 vehicles, to approximately a 6 month turnaround for all 30 vehicles."

Deputy Chief Schaerfl continued, "As far as timeliness for acquiring parts, again there would be much less of a waiting time for the ordering of individual parts, because although we are purchasing from the same State contract, MHQ stockpiles the parts as a distributor down at MHQ. As opposed to that, if we were to order individual parts to be shipped up here for our radio shop to install them, they would have to come from the manufacturer as a fresh order, rather than pulled from a shelf. That's the primary reason."

Councilor Dimas asked Thomas Williams, ITT Director to comment on Deputy Chief Schaerfl's statement that it would take the radio shop about 4-6 months to do the install, depending on the work schedule and personnel – 1.2 cars per week – and if this is correct and if this is his estimate to get the 30 vehicles done.

Thomas Williams said, "Part of what the Deputy Chief is factoring-in are some of the delays with getting equipment in, etc., but when you are looking at the radio shop, once they have access to equipment and vehicles, their standard rate is 1 vehicle every two days. So, however that math works out in a week, that's about 2 vehicles a week on the average, is what they're capable of doing. That's their consistent measurement."

Councilor Dimas said, "I guess my main concern is, being on the Finance Committee, being a City Councilor is, I think we have an obligation to City Councilors [residents?] to save as much taxpayer money as we possibly can, and get the biggest bang for our buck. Saying that, what's going to be the cost going through MHQ, in comparison to having our radio shop do the installation on these vehicles. What's the cost going to be. Do you know that. Have you had an opportunity to.."

Mr. Williams said, "Yes. I wasn't part of putting this particular proposal together, but in just reviewing the documents, in understanding that I need to be here this evening, what I could glean from the proposal, it is in the neighborhood of about \$54,000 that MHQ is charging for the installation. That's what I came up with."

Councilor Dimas said he has a real problem paying \$54,000, outsourcing to Albuquerque, when our radio shop can do exactly the same work. It may take a little bit longer, but \$54,000 is a lot of money to be spending. He said, "And I certainly am not in favor of doing that at all. I can tell you I have a real problem with that."

Deputy Schaerfl said, "Mr. Williams is relatively close. Actually, we just went off the bid that MHQ gave us. I would like to point out, though, that on a 30 car order for that upfit, even though we can debate the amount of cars that are turned out on a weekly basis, our radio shop currently has 3 employees total. Their responsibility, per their own job descriptions is the functionality of the prime site and the radio maintenance for all City fleet vehicles, city-wide. And if their attention is put 100% toward the building of police cars for between a 4 and 6 month period, my question, it stands to reason then that some of the other job requirements could potentially suffer."

Deputy Chief Schaerfl continued, "In addition to that, the purpose for our order was to actually order a turn-key car from Don Chalmers Ford, as a finished product, and MHQ is a subsidiary of Don Chalmers, streamlining the process to not only get the vehicles out in a much more expedient method, but also to have a product that is 100% warranted by the manufacturer and the installer for the life of the vehicle, which is what Don Chalmers and MHQ do provide."

Deputy Chief Schaerfl continued, "MHQ is a certified police vehicle upfitter, and currently, no one at our radio shop holds a police vehicle upfitter certification in any way, shape or form."

- Chair Dominguez said, "I'm not sure you asked a question to get that answer Councilor Dimas, but you've got the floor, so whatever..."
- Councilor Dimas said, "I just find it real interesting. Thomas. So, we're not capable of doing this job, is that what you're telling me, or that we're just not as qualified as MHQ to do this job in our own radio shop as what MHQ is, and we're going to pay \$54,000 additionally for that. I'm not sure what my question is, but I'll just maybe ask for a comment from you, Thomas."

Mr. Williams said, "The radio shop, they're certainly qualified. I believe the Deputy Chief is just saying is saying that MHQ apparently has a certification in police vehicle upfits which our radio technicians don't. So, if that's the judgment that's been made, I'll leave that up to someone else. They can do the work, but they're not certified upfitters. He's correct in that regard."

 Councilor Dimas asked, "If there's any kind of warranty work that's got to be done if anything goes wrong, who does the warranty work."

Deputy Chief Schaerfl said, "If we had, for example in this last fleet of cars that was upfit, if we had a warranty issue with the light bar, of course the light bar cover would be covered from the manufacturer, and yes our radio shop would then perform the warranty work on the item that they installed. If we had them installed by MHQ, it's still covered under the manufacturer's warranty and MHQ also provides that as a free service for the remainder of the service life of the vehicle."

Deputy Chief Schaerfl continued, "The other point there, is any follow-ups or any issues down the road costs us zero if we go through MHQ, but if we go through the City and the radio shop performs a warranty item, although you could say it's free, you are paying a City employee for whatever time his salary entails to provide that fixing of the warranty item."

- Councilor Dimas said he believes it is not going to cost us anything since that's what they're paid to do.
- Councilor Dimas said, "Then every time that we have a need to any kind of service work on it, you're going to have to drive it all the way to Albuquerque. Is that correct."

Deputy Chief Schaerfl said, "No sir. Part of the contract with them providing this service is, if we have anything that isn't an easy fix, for example, not that they have light bulbs any more, because they're all LED's, but if there is anything that required a service technician to actually place his or hands on the vehicle, MHQ would come up here and fix it. And they work very closely already to support the gear that they've sold us in the past. They do work in conjunction with our radio shop to support any gear equipment that we already have in our inventory."

 Councilor Dimas said, "In other words, if it is a serious thing, then they're going to have to leave the vehicle in Albuquerque."

Deputy Chief Schaerfl said, "No sir. They will come up to Santa Fe for anything from, as they say, a blown fuse, all the way up to a light bar replacement."

Councilor Dimas said, "I'm talking serious. If it's a radio issue or something like that, that is going
to require longer than an hour's time, or even a half day or a full day or whatever it might happen
to me. You're telling me they're going to come down here for a full day and they're going work on
that vehicle."

Deputy Chief Schaerfl said, "Mitch Hughes told us that they will send a technician to Santa Fe. That hasn't been tested because we haven't had any serious warranty issues with any of the recent purchases, which goes back to the last approximately year and a half. But they have guaranteed, and it is in their service contract, that they will provide the service to the law enforcement agency at their location, which would be here in Santa Fe."

Councilor Dimas said, "I notice that we're buying all brand new equipment. We're buying new radios, we're buying new cameras. We're buying all kinds of things that we've already got installed in a lot of the vehicles, that are still out there running. And I would... and maybe this is for you Thomas. Can we take some of the equipment out of the vehicles that we have now that are on the road that are going to be, I don't know, surplused or whatever. I don't know what's going to happen to these vehicles once they go out of service. Is there equipment that we can reuse again that is reusable in those vehicles. Do you have any kind of idea of how many vehicles that might be, or how much we're looking as far as cost savings."

Mr. Williams said, "Typically, whenever we're talking about replacement vehicles, and I believe that's what we're talking about here, we go out and uninstall equipment that is still usable in the replacement vehicles. An inventory would have to be done, I mean in this case we're talking about 30 vehicles. So with an order that large, it's typical that go out to those vehicles that are going to be retired and we pull out radios, sirens, digital cameras, you name it — anything that's still in good

working order, and we reinstall it in the new vehicles. So that's how it's typically done. I don't know what the game plan is in this particular instance."

 Councilor Dimas said, "Well, from what I read in this proposal which is pretty thin, in a proposal for \$1 million, there's not a heck of a lot in here, it doesn't say a lot. From what I understand, you're buying all brand new equipment. Everything is brand new, radios, cameras, the whole works.

Deputy Chief Schaerfl said, "That's correct sir, and primarily in this case, we're requesting 30 vehicles to replace the aging fleet. Keep in mind though, that we currently have 10 vacancies with the Police Department which we are striving to fill as rapidly as we can. What that doesn't count though, are the 7 cadets that are in the academy, scheduled to graduate the end of November. Those 7 cadets, within the next 16 weeks, are going to need to be issued a police car. We don't have 7 police cars, extra, right now, that aren't already slated as loaners or at the warehouse for repairs. Not counting that 7, we don't have 10 for our current vacancies in the fleet right now to issue... let's see we get miraculously very fortunate and hire 10 on our next testing. I don't have the vehicles to outfit those officers currently."

Deputy Chief Schaerfl continued, "So, although what Mr. Williams said is correct, we do try to cannibalize or scavenge from older police cars. The primary vehicles we are going to be replacing in this fleet, not all of those are going to be sent to auction or destroyed, or stripped, because they're in reserve for the approximately 17 folks yet to hit the street at our Department."

Deputy Chief Schaerfl continued, "Additionally, since it does take time to upfit, purchase and procure the vehicles, no matter who does the upfit, with our current fleet, approximately 42 cars in our current fleet have over 100,000 miles. By the time this new car order would come to fruition, you're looking at that number going up significantly. Plus, through normal day-to-day requirements of police fleet, we do unfortunately crash vehicles occasionally, so there are some that the equipment is not all serviceable."

Deputy Chief Schaerfl continued, "Although radios can be transferred, a lot of these older 2005-2006 vehicles have the old style halogen light bars which are almost unserviceable themselves, because they have an electric motor instead of an LED solid state circuitry. So a lot of these older light bars cannot be transferred to a newer vehicle. And although a lot of the electronics can swapped over... Let's say we have a vehicle that's got a decent police radio and a police radio is very expensive, \$4,000 apiece, if a car blows an engine or blows an engine or blows a transmission or gets totaled in the crash, of course that radio and anything else can be transferred to a new car, but a lot of the emergency equipment, push bumpers, some light bars from an older style vehicle, which would be a 7-year old Chevy, will not necessarily fit onto a 2013 Ford."

Deputy Chief Schaerfl continued, "There are some changes in the structure of the vehicle that prohibits some equipment, usually external equipment or emergency lighting, do not necessarily fit the newer style, although electronics are generally transferrable."

Councilor Dimas said, "Thomas, hearing that, if we were to switch out.... has the Police Department been working with the radio shop in any way to get this proposal done, or to find out exactly where we're at on this, and to work with you as far as installation and talking about switching out radios. I know we're going to a GPS now, there's cameras, there's all kinds of equipment, having been a police officer for many years myself. But it just seems to me that we're ordering all brand new equipment on 30 vehicles, which I don't think we probably need to do, in my opinion. I think there's a great cost savings if we can actually switch out on a lot of these vehicles. Have you put any kind of number to this, knowing that this was coming up this evening."

Mr. Williams said, "With respect to... the radio shop and the Police Department work together regularly, just simply based on the other vehicle installations that have been ongoing for some time, I don't believe there has been any contact with respect to this particular project. There certainly hasn't been with me and Eduardo. I had an opportunity speak with him, knowing that this was coming up this evening, and there weren't any discussions specific to this. I believe there were maybe some conversations verifying specs and certain equipment, but not anything in the context of this particular project, so I can't speak to that."

Mr. Williams continued, "Again, with respect to putting numbers together, I'd have to go back and really take a close look at that, because, again, it requires close coordination with what the Deputy Chief was saying, with regard to not necessarily retiring vehicles right away because they have cadets who are coming on board. Those are things that at IT we don't necessarily have knowledge of. So obviously, in order for the radio shop, in a scenario where they are scavenging an older vehicle, if it's not avail to them, you obviously can't do that. So, those are the kinds of discussions that would have to take place first, so we would know what we were dealing with, and then we could put real numbers to it. But right now, I can't venture a guess without knowing exactly the number of vehicles and exactly what vehicles we're talking about."

 Councilor Dimas asked, "Any kind of ball park or anything, just even on 20 vehicles, because they said 10 could be utilized by new officers or officers coming out of the academy, or whatever it might happen to be, or training – just on 20 vehicles say if we were to switch out."

Mr. Williams said, "Putting me here on the spot a little bit, but when you're talking about 20 vehicles, radios are about \$4,000, the digital cameras about \$4,000. Let's just say if you're taking \$8,000, there is a lot of other equipment that would come into play, but if you're just going with the radio and the digital camera, that's \$8,000 a vehicle, and at 20 times \$8,000 that is \$160,000. And again, that's rough. That's me split-balling. I haven't had a chance to speak with any Chiefs about it, so I don't want to be held to that number, because I would really have to look at it."

Councilor Dimas said then there would be considerable cost savings, if they were to work with Mr.
 Williams and do that.

Mr, Williams said, "Potentially, if that was the scenario. Sure."

Councilor Bushee said, "This happened when we had Deputy Chief Alessio here, and the plan had been to actually purchase... I don't know. It was so convoluted. We were going to send vehicles that we had purchased up to Colorado to get this radio equipment put in, and it was considerably more money. It was the same proposal, which was about the timeliness of it all, and it was essential. As it turned out, the vehicles, particularly the Pathfinders had been sitting around for 6 months already, and just right there on West Alameda, and had nothing going on with them. So I'm a little disappointed to be honest, that we're back here with this."

Councilor Bushee continued, "You know, I'd hoped on both 7 and 8 that we'd be discussing why we can't purchase vehicles in Santa Fe. I guess that most of the time, they end up out of the bigger shops in Albuquerque. But to bypass our radio shop, I'm not getting it. And I'm not getting how we sort of create the urgency later that we now, we have these cadets and now we need these vehicles when we went through this already. And every indication from the Council was that we didn't want to send work out of State, never mind out of town if we could help it, and that we wanted to save as much money as possible. You've brought the... I don't know if the cost savings have come down or not, but I'm still disappointed that we are trying to bypass the radio shop when that's what their job is. So I'm not going to vote for this, but I don't know where anybody else is at."

Councilor Calvert asked the Deputy Chief to refresh our memory as to when we did this about a
year ago, what were the circumstances at that time, and how are they similar or different.

Deputy Chief Schaerfl said, "Although I didn't have as much of a role to play prior, that was Deputy Chief Alessio, I am familiar with the process. At that time, the proposal was to have the vehicles – this was a fiscal year and a half ago actually – purchased through the local State Price Agreement Vendor, which was Don Chalmers Ford and the Chevy dealer in Rio Rancho, and then have them sent up to Wireless Advance, which was a large corporation that does professional police updates up in Denver. And it became an Issue of sending quite a bit work, which is true, out-of-state. And that company, which is an out-of-state company, although they are nationally recognized and that's their professional business for about 10 different states in the southwest, it is true that money would be going out of the State of New Mexico. So after some discussion, it was decided no, those vehicles would be purchased as amended through the designated state contract in New Mexico, but all the new equipment would be ordered via MHQ, which it was shipped up here to Santa Fe and then installed by our radio shop, which is what happened."

Deputy Chief Schaerfl continued, "There was, in corroborating with Mr. Williams, is there were a few issues with some small items that were inadvertently omitted on the small electronic things that did have to get back-ordered, but in the long run, those cars did get upfitted by our radio shop. All the gear and equipment, via state contract, the vehicles, gear, equipment, radios, light bars, everything was purchased on State Contract and installed by our radio shop. But they were purchased from MHQ as the wholesaler or retailer to the City of Santa Fe.

Councilor Calvert asked what was the time frame to get that done – to do that process.

Deputy Chief Schaerfl said, "That order, at that time was 15 marked patrol units/sedans and 5 unmarked, which are investigations. The same type of sedan, just without the light bar or the marking on it. They were ordered and received by the Santa Fe Police Department late Fall 2011, I don't know the month, but before the holidays. November 2011. The last of those vehicles was fully operational and done at the warehouse about 6 weeks ago. Now, without assessing any blame to anybody, there was an oversight on some back-ordered items. The radio shop did do a fair job. I'm not a radio installer, so I can't rate their performance with their product. Those cars are on the street and seem to be working fine. There was a problem with some back-ordered items, and we did work very well with our radio shop once the equipment started coming in, to get those up there."

 Councilor Calvert said, "Right. What I'm trying to get at is sort of, on average, how many can the radio shop crank out at any given time, based on our past experience."

Deputy Chief Schaerfl said, "The majority of the equipment was in on time. There were a few odds and ends that were delayed. I will beg to differ with Mr. Williams. The radio shop cannot do a car in two days. Not a complete build of a marked unit. They don't have the manpower to do it, and MHQ has a crew of about 8 people in a full-time shop with 5 bays and that's what they do professionally, and they guarantee 3 a week from MHQ."

Deputy Chief Schaerfl said, "Again, no disregard or disrespect to our radio shop, they do a fine job, but what I have observed is that if you take the 3 gentlemen that are in our radio shop and transfer their job for 4-6 months as only building police cars, it will detract from their ability to do their other required functions within the city as the radio shop is intended to do. This was evidenced by officers going in for some maybe routine maintenance on other things during the time of this upfit, and unfortunately they had to come back, or schedule something different because the radio shop was in the middle of a build. Nothing critical, nothing that affected the performance of the PD, but just small odds and ends, just enough to notice it."

Deputy Chief Schaerfl said, "So what I fear is that if they get a large order of 30 vehicles, and these vehicles all arrive, and it will take some substantial time to get those upfit, even if all the gear and equipment is here, that it could be overwhelming for 3 men at the radio shop."

- Councilor Calvert said, "I seem to recall in the previous experience, one of the complaints, I think from the Council, was that it took too long to get those vehicles on the street. Is that correct."
 - Deputy Chief Schaerfl said, "Yes sir, it did."
- Councilor Calvert said, "And you're saying that some of that work just recently got completed, but that was probably because of inventory issues, right, not manpower issues."

Deputy Chief Schaerfl said, "They were very very minor items. As a matter of fact, we took the last 5 vehicles and put them on the street anyway, because the items that were missing were like a tiny little bracket, and I didn't want to hold up the issuance of a police car for a \$2 bracket. Some of

these items didn't affect the operational ability. We put them on the street in the end anyway, and those items have subsequently come in and they're being placed on the vehicles now."

 Councilor Calvert said, "You just told me... are you saying it took a year to get 20 vehicles on the street."

Deputy Chief Schaerfl said, "We're saying it took 10 to11 months."

 Councilor Ives apologized for his ignorance about the radio shop, and said it sounds like there are 3 people who man that shop within the City. He asked, "Does the shop ever accrue any overtime during the year."

Mr. Williams said, "Yes, from time to time they accrue overtime, depending on what's going on, usually during Fiestas, that type of thing. We have 3 staff, so that is correct. 3 full time radio maintenance technicians."

Councilor Ives asked, "Do you have any sense of what the overtime is on an annualized basis."

Mr. Williams said the majority of the overtime is for standby to support the radio system. He said it isn't a great deal of overtime to perform the normal work duties, or for overflow in an overtime situation, commenting he can't give a number right now.

- Councilor Ives said, "In terms of outfitting an additional 30 cars, assuming all the equipment was
 in, would you.... let me ask, in this past year, when these other 20 vehicles were being outfitted,
 how much time on a weekly basis did they allocate toward doing that."
- Mr. Williams said, "The radio shop, whenever they have public safety work to do, that's their top priority, but at the same time, they're able to continue with their other work, and certainly there are going to be instances, even within Public Safety where they prioritize. So when they give the standard of a vehicle every 2 days, it's when they have the equipment in hand and it's made readily available to them, and the vehicle, you know that standard is what I'm seen them achieve throughout the years, so I know they're capable of doing it. I've seen them do it."
- Councilor Ives asked Mr. Williams to speak to the inventory issues in getting the past 20 vehicles done, commenting it appears it took 10-11 months to get this done.

Mr. Williams said, "In this particular instance... there was a wide array of different issues, as the Deputy Chief said. I recall a good amount of back order issues with the manufacturers, equipment not available with some of the storms and that type of thing across the country. Some coordination issues with purchase orders and that type of thing, and the orders not getting placed as efficiently as they otherwise might have been. So there were those types of things, just getting in, in this particular instance. What we've typically done in the past, is IT/the radio shop places

most of the orders for the equipment. But I think in the last two years, the Police Department underwent some inventory control measures. They needed to have more control and accountability for their inventory for internal reasons."

Mr. Williams continued, "In this particular instance, a lot of the ordering was done on the Police Department end, and you can imagine some of the coordination issues that can come up when equipment is arriving at the Police Department and it has to be coordinated to be delivered to the radio shop or picked up. So there were some delays that were just part of that entire process. There were a couple different times where we had to come back before Committee to talk about this. I think there were some delays involved in that as well, but that's really, from what I recall, what the delays were all about."

 Councilor Ives said, "Without the radio installation work, is the radio shop pretty busy. Are those folks employed full time, or is there a good segment of their time that generally gets allocated to this type of installation work."

Mr. Williams said, "Yes. They're busy all the time. They always have a lot of work, but like I said, they prioritize the public safety work, so that's always going to come before everything else. But certainly, yes, with all the other departments that they support, they always have their hands full, so they're constantly busy."

 Councilor Ives said, "So they would be busy even if they didn't have this particular work to do in your estimation."

Mr. Williams said, "Yes sir. Absolutely."

 Councilor Trujillo said, "I guess, being that we've been talking about the radio staff, and what I'm hearing is they don't have the credentials to putting in these radios, these lights, that's what I just heard now. Is that true."

Mr. Williams said, "Again, I think the Deputy Chief is making a distinction, I guess, regarding the certification for police upfit, and again, they certainly don't have that. But with respect to what they're qualified to do, they're absolutely qualified in terms of doing the work and doing qualified work."

Councilor Trujillo said, "I believe they're qualified, because I have gone there and seen... but do you have to have that certification. I think it's our duty as a City to send our people to these classes. Find some money to make sure they have the certification, because if something gets installed and it's not installed right, guess what, when the lawsuit comes around, what's going to happen is it's going to come down on the City because they did not have those qualifications. So I think, we as a Council need to start looking at that and getting the proper training, not only for these guys, but our entire workforce."

 Councilor Trujillo said, "I guess Robert [Rodarte]. What you're showing right now, you're showing 162 operational vehicles. 25% have mileage in excess of 100,000 miles. 19 have mileage between 75,000 and 100,000 miles, and 70% have mileage from 50,000 to 70,000. How many exceed 125,000 as of right now."

Robert Rodarte said Deputy Chief Schaerfl has those numbers.

Deputy Chief Scharfl said, "For our last inventory, keep in mind that this is approximately 3 week old data that was last collected, we have 8 vehicles with over 140,000 miles, 2 of those are over 170,000 miles right now, and a total of 33 with over 100,000 miles."

Councilor Trujillo quoted from the Executive Summary, packet page 7, "Vehicle life expectancy shows that after 75,000 miles, cumulative maintenance and repair costs far outweigh the cost of purchasing a new vehicle. The Santa Fe Police Department does not retire vehicles because of set mileage limits. We will drive our units far beyond 100,000 miles and we typically only redline cars when they are mechanically unsound or non-functional. However, we can show that our police vehicles that have odometer readings above 75,000 miles cost the city more in ongoing maintenance and repair."

- Councilor Trujillo asked, "Where are those. This is something I have asked many times, not only for the police, but the entire fleet. This is what I do for a living, and I would like to see this information. I want to do my own analysis, because I can push some vehicles 100,000. If you're looking at diesel, I can push that to 225,000. I know we don't have a lot of diesel, but this is the stuff that I want to know, because I want to my own analysis so I can see what's going on here. My issue is that you are asking for 18 Ford Explorers."
- Councilor Trujillo asked about the K-9 vehicle.

Deputy Chief Schaerfl said, "That officer uses one of the F-250's, which is only a one-year old vehicle, so he's perfectly set in that vehicle."

Councilor Trujillo reiterated that the request is for 18 Ford Explorers.

Deputy Chief Schaerfl said, "Primarily what we're trying to do is diversify the fleet. Well you notice that there is a break-up of some... it's classified as a utility vehicle. We have a problem, that with the size of our Department, that a lot of officers wear multiple hats. So I have an officer who could be a patrol officer, a bicycle officer, an FTO or potentially on SWAT, or all the above. And in a standard size sedan, whether it be a Ford, Chevy or Dodge, there is not enough room for all the gear they're issued just to complete their specialty mission. These are not specialty vehicles, please don't misconstrue that. These are direct replacements, but our goal here is, per the POA Contract and the way we issue vehicles, a lot of our more senior officers are FTO's or bicycle officers or even SWAT officers, and where they are placed on the new car issue agenda, they would be the ones receiving these SUV's."

Councilor Trujillo said, "That makes sense. That's something that wasn't shown. Robert, maybe you can explain to me, in the General Services Department, Purchasing Division, I show Item S as Fleet Key [inaudible]. Explain that to me, adding \$50 per vehicle. Are all the vehicles keyed. Is it one key that will operate every single vehicle."

Mr. Rodarte said all keys are individual. He said they have to go keyless, especially with situations that occur, they've got to be able to have access to a vehicle without them going to the door. So that option has to be put on just about every vehicle.

 Councilor Trujillo said, "Dealing with the Ford Sedans. I am showing that must have the ecoboost. I don't want to go over engine... do we need that big of an engine. We're not doing high pursuit on the highway and that's a big cost."

Mr. Rodarte said, "One of the biggest thing that was pushed to me this year was this particular engine. The 6-cylinder that we going to now, has the capability to shut itself off at a certain level, if it's idling or whatever, and the highway, it's only running on a certain amount of cylinders. It's designed basically for economy, yet not losing any of it's torque or whatever it is. The \$1,200 increase for this Police Interceptor Vehicle, whether it be the car or this Explorer is going to be paid back to us real quickly as far as from an energy savings perspective."

 Councilor Trujillo asked if this means when it is idling, it will automatically turn off after a certain time.

Mr. Rodarte said yes, commenting there's some really good stats out there and we have a lot of supporting documents that Ford has provided.

- Councilor Trujillo said he would like to see the documentation because they [DOT] don't purchase
 these type of vehicles, and he doesn't know anything about the engines, but he wants more
 information.
- Chair Dominguez said, "Before we go for Round 2, just a real quick comment from myself. This isn't something that I've supported in the past. It's probably not something that I'm going to support now. What it reeks to me is that it's one step closer to what I can see as being privatization, and that's something that really bothers me. I think that contradicts the whole agenda of this current administration. It's not full-blown privatization, but in my opinion, it's one step closer to that. And I'm especially concerned because it sounds to me like there was no communication, which is essential, across this organization communication between the Police Department and the radio department, section, unit, whatever they are. If they were able to come to me today and say, 'You know what, this is a lot of work in the time that the Police Department wants to do it, maybe we can do half and get the other half done, or whatever the case may be.' Then I would feel a little bit more comfortable in supporting something like this. But to me, that's not what's happening here. This, to me, just seems like a strong-arm push to privatize at least this function or this round of efforts in radio installation, etc. So having said that, I'll go for round 2."

 Councilor Dimas said, "Thomas. Real simple question, very quick. Can the radio shop get this job done in a timely period."

Mr. Williams said, "In my estimation yes. This is what they do. So I have high confidence in them. Again, I haven't huddled with the Police Department on this particular issue, but if you're asking me if I feel like they can do the work. Yes. Because I've seen them do it for a number of years, so that's the simple answer to a simple question."

Councilor Dimas said, "I've seen a number of the units that have been done by the radio shop, and I can say they've very professionally done, and I haven't seen any problem with it. Second question. Do the radio personnel want to do this job, or do they think it's better if it goes to Albuquerque and has to be done, because it might make things a little bit easier for them."

Mr. Williams said, "Yes, they always want to do work. It's what they do. They take a lot of pride in it, and they're always busy, so please don't misunderstand me there. Certainly, it doesn't hurt them in terms of their work load to have someone help them do work, but at the same time, they always want work. That's what they do. They take pride in it. And as a matter of fact, they don't typically like when something they're capable of doing is done elsewhere. That's kind of how they... those guys are just very zealous in what they do. So I don't want to speak for them. It probably would be best to ask them that question themselves, if you'd like, but my read on it is, that's what I get from them typically."

Councilor Dimas said he has additional questions about the equipment, and these are the additional equipment that the Police Department is asking for. And that's 30 of the Digital Ally incar camera systems. He asked, "Do you know how many camera systems we actually have in the units that are out there now that are still capable of being used. In your estimation. It doesn't have to be an exact number – more or less."

Mr. Williams said, "If I just had to estimate it, if we're talking about 30 vehicles, it's probably safe to say that generally speaking, probably in the neighborhood of 20 or so are probably still in good working order. But at the same time, again, I don't know what the Police Department's plans are with respect to new cadets and that type of thing. But just speaking to the equipment itself, that would be my ballpark guess."

Councilor Dimas said, "The equipment alone, according to the estimate here is \$276,279.15, and that's for cameras, radar units, the XTL-5000 radios, the Motorola VHF radio, the 1550, and the Sierra Wireless GPS Dispatch Unit. Is this all the equipment that we're presently using in these vehicles that are out on the street now."

Mr. Williams said yes.

Councilor Dimas said, "So in essence, then we could probably use a lot of the equipment coming
off a lot of these cars to use in the new ones that are coming out then. Is that correct."

- Mr. Williams said, "Generally speaking, yes. And again, I don't know the exact vehicles we're talking about. I'm sorry I keep qualifying it that way."
- Councilor Dimas said, "Without working with the PD on this particular item, we won't know. But there would be cost savings. Is that correct."
 - Mr. Williams said, "Yes, more than likely."
- Councilor Dimas said, "That's a leading question, by the way, Councilor Ives. I'll take it from you because you do a lot of leading questions. You can object, if you like, to the leading question."
- Councilor Ives said he has no objection.
- Councilor Dimas said, "I'm in agreement with Councilor Bushee in that I can't support sending this out to another agency for installation. It just totally goes against everything that I believe, especially spending \$54,000 for that, and then I think we're going to save probably, even if we saved \$100,000 on the installation of new parts, radios and so forth, that's \$154,000. With that \$154,000, we could probably buy more units, probably more cars and get up to maybe the number of vehicles that we need that we actually need, other than the 30."

Councilor Dimas continued, "The other question I have is on page 10, which is on the actual Purchasing Agreement. We're talking about the 3.5 V6 Eco Boost, and I believe, Robert, you were talking about gas mileage. I've checked these out. I'm a real car person and I know cars. I buy a lot of them, and I check these things out. And I did check these particular vehicles out, just so you know. A 3.5 V6 Eco Boost is 365 horsepower. That vehicle will go 147 miles an hour. Do we need a vehicle that goes 147 miles an hour inside the City. What is the rationale for getting a vehicle that goes that fast, other than killing other people and ourselves."

- Mr. Rodarte said, "That's a tough question, but I think just about any car is going to go that fast, I mean not..."
- Councilor Dimas said, "Absolutely. I was just going to bring that up. That's my second point."
 - Mr. Rodarte said, "I'm just looking at it more of how fast can it get up to a point to stop that individual that they're going to pull over.
- Councilor Dimas said, "In my opinion, just as fast as you can in any other car."
- Chair Dominguez said Councilor Dimas still has the floor and asked him to continue with his
 questions.
- Councilor Dimas said, "The second part of this is the regular Ford vehicle has 288 hp, and the top speed on that one is 127 mph, exactly the same mileage as the eco-boost. I checked them both out, so where are we saving money on the eco-boost."

- Mr. Rodarte asked, "Councilor, are you comparing the regular Explorer versus the eco-boost."
- Councilor Dimas said he is comparing a regular Ford Taurus to the eco boost, just the engines."
 - Mr. Rodarte said, "If the engine was changed out o the other one you mentioned, with a lot less horsepower. I can look into that and see if it is allowable on the Police Interceptor. Just remember you are comparing two totally different chassis and suspensions systems, alternators, things likes this. There's a lot of upgrades on the Police Interceptor, so we can't compare the two vehicles. We can talk about the motor, but not the actual car itself. There's a lot of modifications done, especially in the suspension system and upgrades on some of the electronics to outfit a police car, so there's two different bids out there on the State Price Agreement for two whole different types of Explorers. But the engine, we can check into that."
- Councilor Dimas asked, "Why don't we have the comparison between the two. The only thing that
 we were given in our packets, is just this particular one, and we don't have the other one. What's
 the Sheriff's Department using right now."
 - Mr. Rodarte said he doesn't know, but the State Police has been moving toward lot of these Explorers, they're coming in every day.
- Mr. Dimas said the State Police is using the eco-boost.
 - Mr. Rodarte said, "The City of Albuquerque, that's all they are going with right now, are Explorers and Tauruses. So, I don't know if it is an eco-boost or a regular engine."
- Councilor Dimas asked Mr. Rodarte what the Sheriff's Department is using right now, and Mr. Rodarte reiterated that he doesn't know.
- Councilor Dimas said he checked into this, and he understands the Sheriff's Department is using
 the standard 288 hp engine, without the eco-boost. He said the Sheriff's Department does more
 rural and highway coverage, and evidently, are satisfied with the performance of that engine. He
 reiterated he has a problem with a vehicle with 365 hp and will go 147 mph.
 - Mr. Rodarte said, "Then your recommendation here is to do a comparison for you."
- Councilor Dimas said he would like to see a comparison between the two, noting the cost differential is about \$4,000, and there would be substantial cost savings with the front-wheel drive, which is what we've used all along and we've never had any problem.
- Councilor Dimas said, "There are absolutely no cost comparisons in here, and Item #8, in our packet, the next item that is coming up, there are cost comparisons between Chevy, Chrysler and Ford, and on that one, Ford was the low bid, but I don't see any cost comparisons on this at all. The only thing I see is strictly the Ford, the eco-boost, and the vehicles that are going to be the regular cars, the unmarked vehicles, are the same ones. Those are the 288 hp, and they're

substantially less... they're actually about the same price, I guess, but without the all-wheel drive, they're \$2,000 less I believe, for the all-wheel drive, which is more expensive. And then, there's an item in here a \$594 option. What is that. It doesn't spell out what it is."

Mr. Rodarte asked Councilor Dimas if he is speaking about the actual vehicle itself.

- Councilor Dimas said, "It says, it just has written in here... it doesn't say what it is, it says \$594 option. What exactly is that."
- Chair Dominguez said maybe that was some of the math they were doing to try to get this thing justified.

Deputy Chief Schaerfl said, "That is the total of the option boxes that are checked with regard to each vehicle. For example, the remote key, not the key to light, but remote key without keypad and the extra key because it is a chipped key, so you usually have to order that at the time of purchase. We have generally 3 keys issued with all new vehicles, so that penciled-in is just a totaling of the option list that was checked for each vehicle."

 Chair Dominguez asked, "Where is that reflected, if I can interject here Councilor Dimas... we've been about an hour on this and so I think that Councilor Bushee is going to make a motion, but where is the \$594 reflected in the packet."

Deputy Chief Schaerfl said it is accounted for in the over-all purchase price of the vehicles.

Councilor Dimas said, "You brought up the 18 Explorers that you're asking for, and the rationale was that they carry a lot of equipment. These are hatchbacks aren't they. They don't have a trunk area or really that much more storage area, other than the rear hatchback area there. Isn't that... with as many auto burglaries as we're having in Santa Fe right now, isn't that kind of inviting people to look inside these vehicles, and see all kinds of rifles and all kinds of gear in these vehicles. Isn't that an open invitation for somebody to break into that vehicle, and steal a lot of these items. It doesn't seem like it's a real safe thing for me."

Deputy Chief Schaerfl said, "You do state the truth – there are a lot of auto burglaries in Santa Fe and it is a glass-backed vehicle just like any other utility vehicle would be. However, with regard to the officer's equipment, all the weapons are locked up. We utilize rifle locks as a standard practice on all the vehicles currently in our inventory and the new ones on this proposal. So, figured into the quote from MHQ is a piece of equipment on the SUV's for the marked patrol, there actually are two cages. So you have a cage separating the driver from the passenger compartment, and then the passenger back seat from the rear, so you can still transport prisoners. Part of that rear cage has a locking drawer built into it, so any ancillary equipment that could be of high value could be locked in there, including any of the weapons or body armor, or anything like that."

 Councilor Dimas said then this is a part of the equipment which is being ordered from MHQ and Deputy Chief Schaerfl said this is correct.

- Councilor Dimas asked if the radio shop could also install this, and Deputy Chief Schaerfl said yes.
- Councilor Bushee said, "Here's what I don't want to do. I don't want to do this again for very many meetings. I'm wondering... and I just want to back up for Councilor Ives' benefit, and maybe perhaps Councilor Dimas, who wasn't here. You know it was not the radio shop, from my memory, that held up anything. There was just a new direction to go up to this particular group in Colorado. We'd already purchased the vehicles. We were going to send them up there. It wasn't a time saver from anything I could determine. And I'm not sure really why there was an effort to sort of by-pass the radio shop. And this is done on a little different scale, but it's the same thing, and so it's a little frustrating."

Councilor Bushee continued, "But I would also, just kind of for my own edification, I'm reading on page 7 that we had purchased, in 2010... 2009, but maybe you can tell me total, how many Nissan Xterras we have in the fleet in the PD."

Deputy Chief Schaerfl said there are 7 total.

 Councilor Bushee said, "But the ones we bought that last go-around that were going to get outfitted, those all went to Public Safety Aides. Correct."

Deputy Chief Schaerfl said 5 of the marked PSA units with the amber light bars went to the Public Safety Aides, and 2 went to administrative personnel who were in line for a new vehicle, but those had a minimum package of outfit on them.

- Councilor Bushee said, "I honestly know nothing about cars. I want you all to be safe. I want people to be riding in comfortable vehicles. It's their home for the day. I want people's backs to feel good. I see many of them over at Blue Lotus, because of low back problems. But honestly, I'm not sure I understand. I think the 6 pickup trucks were like Ford-250 or something big heavy gas guzzlers. I'm not understanding the trend toward that, particularly for Public Safety Aides. There's not a lot of equipment involved there. The only Public Safety Aides I always saw, were living toward Espanola, and so they're driving those gas guzzlers back up toward Espanola, and so I'm just looking at it from the, how do we do this effectively, efficiently and all that."
- Councilor Bushee said, "So what I would really like to see, again, because I don't want anything to do with this part of the details of cars. Would this Committee like to have Councilor Dimas and perhaps the Chair of Public Safety, visit with you all who have some expertise in this, have this come back the next Finance meeting and kind of regroup with an emphasis on really trying to use the guys that we already have that we pay to do the job on the install. And then, on the details of vehicles, if you want to accept that as a motion, that's where I'm headed."
- Chair Dominguez asked Councilor Bushee if this is a motion.
- Councilor Bushee said, "Yes. I think it needs to come back to Finance. If you don't want to have a committee of 2 or 3 or whatever to look at the details. I don't want to see the details."

Ms. Helberg, the stenographer, asked for a restatement of the motion.

MOTION: Councilor Bushee moved, seconded by Councilor Dimas, to postpone this Item to the next meeting of the Finance Committee on November 19, 2012, provided that Councilor Dimas and Councilor Trujillo are willing to do research.

DISCUSSION: Councilor Calvert said, "I guess what concerns me, is I think what we're talking about here, is \$54,000 is the best I can think about. The MHQ package is a total of \$359,054, which is basically labor and the rest is equipment. So, I think what we're talking about is \$54,000. Do we spend it and get it done by somebody, not a criticism of the radio shop, but get it done by somebody who is certified in this, and there will be no question on warranties and who fixes it in the case of something that isn't done right. And I've got to believe that if they're certified, they're also keeping up on the latest technology and servicing of the newest equipment. I'm not saying that the radio shop couldn't do this job, but I don't know that they're certified. Are they keeping up education-wise on the latest equipment and how to service it and how to install it, and all that sort of thing. To me, I don't know... I think \$54,000 for the assurance that we have it done by somebody certified, we're not liable in a lawsuit and the people who are doing it are keeping up on the latest techniques and techniques might be worth it. So I guess that's sort of where I'm coming from on this."

Councilor Bushee said, "If I can clarify, the motion is not about radios, it's about the review of the purchase of those 30 vehicles, the types of the vehicles, the equipment that they come with. It's the whole package."

Councilor Calver said, "I'm not talking about just radios. I'm talking about all the equipment they're coming with, and that's why I'm saying, what we're talking about seems to be \$54,000. What I'm understanding, it is the labor to put in \$300,000 worth of extra equipment."

FRIENDLY AMENDMENT: Councilor Bushee said part of the motion would be to do any kind of review you can have for reuse of equipment and how not to have to order some of this equipment – try to get things to a realistic point. THE AMENDMENT WAS FRIENDLY TO THE SECOND, AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE.

FRIENDLY AMENDMENT: Councilor Calvert would like, if the motion passes, to have part of the discussion to be the work load of the radio shop so that we understand where it fits in the queue, or what it bumps if it's going to be a priority. THE AMENDMENT WAS FRIENDLY TO THE MAKER AND SECOND, AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE

Chair Dominguez said one of the things he was going to request is to make sure the Police Department or whoever discusses or communicates with the radio shop about the realities. He said this is something he believes should have been done ahead of time.

CONTINUATION OF DISCUSSION ON THE MOTION AS AMENDED: Councilor Ives asked, if this contract as proposed went through and was approved by Council, when would delivery of the completed vehicles take place.

Deputy Chief Schaerfl said, "The one variable I can't answer is how long it would take Ford Motor Company, in this case we are specifying Fords, to deliver the vehicles to Don Chalmers Ford. I don't know that, I can guess. 8 weeks is what Mr. Rodarte tells me."

Councilor Ives said, "In terms of post delivery of the vehicles to Don Chalmers, when we get them, if it's to Don Chalmers in 8 weeks."

Deputy Chief Schaerfl said, "Speaking with MHQ, upon delivery of the vehicles, they have all gear and equipment in inventory currently. They will have to order nothing, so they immediately start with a guaranteed minimum of 3 vehicles a week, which as they are finished, get shipped up to the Santa Fe Police Department. So we can expect 3 vehicles a week until we get the 30 vehicles built."

Councilor Ives asked, "And if we did not have them do the installation of the various additional pieces of equipment, would we be entitled to pull on their inventory for that, or is that something that puts into a whole new ordering circumstance for those additional parts."

Deputy Chief Schaerfl said, "I can only tell you what has happened with the last order, and that is when you place an order for them to be the retailer, as it were, to the City of Santa Fe, they place a fresh order with the manufacturer, since they are not doing the installation at their facility, we are a customer and receive the product shipped generally straight from the manufacture. Now, small odds and ends, if they have a surplus on them, they are certainly willing to, but it's not incumbent on them, nor are they, I would dare say, inclined to deplete their inventory if we're just using them as a supplier."

Councilor Ives said, "And that's what was done the prior time which resulted in the production of 20 vehicles over 10-11 months. Am I understanding that correctly."

Deputy Chief Schaerfl said this is correct.

Councilor Ives asked, "Does Don Chalmers Ford offer any discount pricing by virtue of providing the parts and labor as a unit for the cars, in terms of putting these additional pieces of equipment."

Deputy Chief Schaerfl said, "Seeing as how we're dealing with state contracts here, the vehicles we're looking at... I'll give you an example, the base police package vehicle, which has no emergency equipment, it's the vehicle as manufactured for police certification from Ford, retails for approximately \$37,000 to \$39,000. On State Contract, it's a \$25,000 vehicle. That's our discount. On top of that, any of the products that we buy for upfit, light bars, radios, etc., are all on State Contract, and yes there are quantity discounts, but the State Contract generally locks you into a less than market retail price. So for orders of this size, we're locked into State Contract, and the State Contract with regard to any of these items specifically, is by far the best price you'll ever get."

Councilor Ives asked, "Does it depend whether or not the installation is done by the Don Chalmers people."

Deputy Chief Schaerfl said there is no additional discount for keeping it in-house, it's just a matter of rapid turnaround and convenience."

Councilor Ives said, "Thomas, a couple of questions for you. How many hours to outfit the base unit with all these additional items."

Mr. Williams said, "Apparently, based on what the radio shop has consistently done, I would say 2 days, 16 business hours."

Councilor Ives, "Are you saying that whenever you have one of these in the shop, it's one person in the shop doing that work for a period of 2 days.

Mr. Williams said, "No, they all work together. They all do it together, so 3 of them. Actually, they'll typically have 2 of them work on vehicle installs, and then the other one would work on trouble-shooting or any type of work from other departments or miscellaneous things that come in."

Councilor Ives said, "What you're indicating is it's basically about 32 hours for one car to be outfitted."

Mr. Williams said it takes 16 hours, one vehicle every two days.

Councilor Ives said he was speaking of 32 man hours, and Mr. Williams said this is correct.

Councilor Ives asked the rough rate of pay for the radio shop operators per hour.

Mr. Williams said an average is in the neighborhood of \$25 an hour.

Councilor Ives said, "If the Council were to go, using the radio shop for these... I guess I'm trying to figure out if you can commit to turning out an additional vehicle every 2 days and ensuring that, presumably, any warranty item... let me just ask a quick question of the Deputy Chief, which is in terms of the contract that's proposed with Chalmers Ford on warranty work. What are the time frames they are indicating they can do that kind of warranty work in."

Deputy Chief Schaerfl said, "I think it would depend on the fix. If there was a problem with the light bar, generally they have a 5-year warranty from the manufacturer, so they could pull the light bar off and place another one on, which again, boosts the reasoning for going with MHQ. They have that second light bar in stock. They would pull it from the shelf, immediately put it on the car, takes 30 minutes to do that, send the faulty one back to the manufacturer. If you do that in house, we may, or most likely will not, have that secondary light bar sitting on a shelf, unless we order rotational spares to have on hand. Which, that is an option, but we do have to pay for that. So sir, again it depends on the kind of fix, but they have assured me, and they have shown in the past, they are on call, on as needed basis. They have, because of their staffing size, they can send someone to Santa Fe to fix and diagnose any problem at any time. Of course, in the middle of the night, it might be hard to get someone up, but that would be the case in-house anyway."

Councilor Ives asked, "So Thomas, in term of the radio shop's working on the existing fleet, where they did install the various items of equipment, when that equipment has had problems, do you always go back to the manufacturer to service the equipment. How does that work."

Mr. Williams said, "In terms of the work itself, the radio shop, they troubleshoot anything. Any work they install for the lifetime of it. That's what they're there for, that's their job. With respect to warranty, that would come into play if you have a piece of equipment that's still in the warranty period where you need to send it back to have replaced. And what they typically do in that instance is if they have spares, they'll install a new one and they'll handle the return of it, or working off a warranty piece with the manufacturer separately."

Councilor Ives said, "Depending on what happens here tonight, if you do aggregate information, I'd love to understand what inventory you have on hand, and for purposes of working on that type of warranty work, what the experience has been in terms of turn-around. Because some of these questions get into the time value, quite frankly, of units on the streets, and I think everybody here certainly is more disposed to have units on the street, fully equipped, than idle for whatever reasons. I think that's everybody's preference. And again, I'm not meaning this as a criticism of the radio shop. Your inventory is probably less than Don Chalmers Ford when it comes to auto parts."

Mr. Williams said, "I'm sure it's significantly less."

Councilor Ives said otherwise, we would be wondering why there is so much inventory.

Councilor Ives said, "On the issue of certification, do you know what it takes to have your people certified to install this type of equipment."

Mr. Williams said, "This particular certification that they're speaking of, honestly, this is the first I've heard of it, so I would have to look into that. With respect to radio installations in general, they're typically custom, so I'm not sure what the certification entails. What I mean by custom, it depends on what you're installing and what vehicle, and what are the challenges for the police officers. My staff works very closely with the officers on the street to find out what their preferences are. I've sat there and I've watched them do installations before throughout the years, and it's more art than science. But at the same time when you install certainly electronics, there are specs that you have to abide by that come with the equipment. And they're certainly extremely knowledgeable."

Mr. Williams continued, "And in this context, I'm not here debating one way or the other. That's a decision for the Committee and everyone else. But with respect to their education level, and staying up with the latest, greatest installation standards and techniques, they do quality work, and I just want to say that I don't have any doubts about the quality of work they do and their ability to stay in tune with the latest, greatest, installation techniques. We've had many installers come to our radio communications office to work with our guys to say, 'show me how to do this,' and adopt their standards and their methods, so I just want to put that out there. I don't want there to be any mistake about that. I speak up for those guys on that. They work hard and they do quality work."

Councilor Ives said, "Again, I'm not trying to criticize them. I do have some respect with Councilor Trujillo's stated position which is, if there is a certification, especially when it comes to police force equipment, the more you make sure you're meeting those certifications, so that if there are issues that arise, the better off you are, in terms of potentially in terms of liabilities..."

Mr. Williams said, "Absolutely, and I certainly have respect for them, and I wasn't directing that directly at you, it's just in general, but I will certainly look into it, that certification, and if it's something practical for us to do, which I can't imagine it wouldn't be, I don't see a problem with getting that. It's just this is the first I've heard of that."

Councilor Ives asked Deputy Chief Schaerfl how quickly he will experience the need for these vehicles.

Deputy Chief Schaerfl said, "ASAP, and I need them yesterday, the reason is, our fleet is in dire straits. We have 46 vehicles, and of those 33 of them have over 100,000 miles, and I know we're going to do some research to quantify that statement. But what isn't listed in what I've said so far, is that of those 46, 7 of them were totaled over the past year through crashes that actually are generally not the officer's fault, and you can check with risk management on that. Vehicles that have reached service life... vehicles that... if it's a 2005 Chevy Impala, with 130,000 miles and it blows an engine, the engine costs more than the car is worth, so they redline the vehicle and it's parked. So I currently, at this moment, do not have enough cars to outfit the officers that we have in vacancy and are in the academy, period. So, short of that, we don't have the fleet to outfit the sworn officers in the very near future – the next 2 ½ months."

Councilor Ives where we get the standards for replacement, in terms of the 100,000 miles.

Deputy Chief Schaerfl said the Police Department doesn't have a standard, hard line, 100,000 miles and it's redlined. He said, "We do use these vehicles, without opening up an entire separate debate. We do have a number of officers that commute out of the City, that is a fact and has been so for the last 7-8 years. That puts a lot of miles on the vehicle. However, some of those high mileage vehicles, that's highway miles. I've got some in-City mile vehicles that have 70,000-80,000 that are in worse shape, because it's solid City driving for 80,000 miles. We base it on the functionality of the vehicle, the depreciation value of the vehicle. It's if a 2005, the vehicle is only worth three grand or so, so if the cost of repairs for transmission going out exceed that, it's not fiscally responsible for the warehouse to fix that vehicle. So, although they can be redlined, or sidelined or turned into an emergency backup unit, for a myriad of reason, we don't have a hard set mileage data. National standards generally put it at 5 years or 100,000 miles as an officer public safety aspect, but that's just a guideline. Because, generally speaking, a police fleet vehicle, short of a New York City Taxicab, is going to be the hardest used and most abused vehicle on the streets in any metropolitan location in the United States."

Councilor Ives said, "I would be curious, if we go down this path toward more information, to hear both sides, in terms of turnaround of vehicles, especially this past year's circumstance, because I know in this chamber, there was criticism of the City for having our vehicles in stock, but not on street. So, I'm glad to hear that, at least of about 6 weeks ago, those 20 were turned around after the 10-11 months, but I'd like to hear a lot more about some of those circumstances, as well as if there are warranty issues. I'd love to see what the cost savings are, or are not, in terms of turning vehicles around in timely fashion, and it sounds like that's a not insignificant difference, possibly between the two paths forward here."

Councilor Ives continued, "Again, from my perspective, this makes sense to do now for the reasons you're indicating, as it does sound like the quickest pathway towards getting the necessary vehicles in hand, and that's no disrespect to Thomas and his shop, the radio folks, who clearly, by virtue of the vehicles that are

on the street, do a good job in terms of those when it's necessary. But, just in terms of this timing, it sounds like speed may be something of the essence from the public safety aspect, so thank you both."

Chair Dominguez noted there is a motion on the floor. He recognized Councilor Dimas.

Councilor Dimas said, "Just a comment that we're talking about mileage, and I think we need to take in consideration that we're also, since we went to the 5/8 rather than the 4/10, we are also adding an extra day of mileage. It's just a comment, not a question, so we're adding quite a bit more mileage on the vehicles having that extra day, and I don't think there's any quarrel about that, and anything to say about that, except that we are adding a lot of extra mileage on that. So take that into consideration too, along with the people who are commuting which we've discussed numerous times."

Councilor Dimas said, "And I believe Thomas, you made a statement earlier and going to your warranty work, Councilor Ives, Thomas you mentioned if the radio shop does the installation, there obviously is a lifetime warranty anyway, because anything that goes wrong, they take it into the shop and take care of it, and if anything goes wrong, they can send it back to the factory. So that warranty work shouldn't be an issue."

Mr. Williams said the warranty on the install itself, obviously the equipment warranty is the manufacturer's, so that's different.

Councilor Dimas said, "Right, but as far as the warranty work on the actual installation, that really is a non issue, isn't it, if the radio shop is doing it.

Mr. Williams said, with respect to the radio shop, yes, they're there to do that

FRIENDLY AMENDMENT: Councilor Dimas would like to ask that before this comes back to the Committee; if the motion is approved, that the Police Department work with the radio shop in conjunction with the equipment savings by using equipment off the old cars which are going out of service, and determine where we can move equipment off some vehicles, and see what the cost savings would be. He wants all these numbers in place by the next meeting. THE AMENDMENT WAS FRIENDLY TO THE SECOND, AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE.

Councilor Dimas noted that Robert Rodarte also will be providing cost estimates for the regular Ford Taurus police unit, not the eco-boost.

Chair Dominguez said he wants this information if this comes back to this Committee, so we don't have another 20 minute discussion about the difference between a Ford and a Chevy.

Mr. Rodarte said, "Obviously, we have a split here on install. I can come back with the breakdown on the vehicle itself, so we don't delay the order of the vehicle. Because in December, they shut down these plants. It'll move us back another 3 weeks. If I can bring the vehicle separate from the install, just the vehicle, give you clarifications on the engine and all that stuff, and give you two options – go with what we presented today, or this one, let me move forward with the cars, get those ordered. And we don't delay it

on the tail-end because of that shut down of the plants in December. We can get the cars by late January and early February, and the install can be separate."

Chair Dominguez said this isn't the motion.

Mr. Rodarte said he will bring this for the next meeting, and he can present it, and asked if that will work.

Chair Dominguez said, "I think the direction was that, at least two Councilors get together with staff, staff coordinating communication with the radio shop, and I would encourage the rest of the Committee to provide some questions, if you have other questions, send them to Mel so that he can forward those to the appropriate people, and we need to get this item taken care of."

Councilor Bushee said she doesn't want to have to do this again.

Chair Dominguez said his concern is that every time we get a new Chief or Deputy Chiefs we're going to, potentially, have some of this stuff continue to happen. He said, "I think that the message I heard, at least from the previous Finance Committee when this came forward, is that we do as much as we can in-house. And it may be that we are required to contract this out for whatever reason, but I'm not satisfied with that until I at least hear from the radio shop and whether or not they can do. We need to get this item rolling, so I'm going to go ahead and call the question. Why don't we have a roll call, Ms. Helberg."

At the request of Councilor Ives, the Chair asked Ms. Helberg to restate the motion.

Ms. Helberg said, "The motion is to postpone this item to the next meeting, with direction to staff that there be a two-committee..."

Councilor Bushee said, "The [inaudible] has determined that it will the Chair and Councilor Dimas because they're on finance."

Chair Dominguez said, "It will be me and Councilor Dimas."

Ms. Helberg continued with the restatement of the motion: "And then we had friendly amendments to provide a review of the savings of what can be reused from old Police cars. And then a friendly amendment to have a discussion of the work load of the radio shop and how that relates. And, when they come back to the Committee, Councilor Dimas would like the Police Department and the radio shop to work in conjunction to determine the equipment savings by using equipment off old cars. Have I got everything."

Councilor Bushee said, "That's about it."

Councilor Ives said, "It's a reasonable summation and I'm glad I asked for it, because I must admit that all of the pieces weren't coming together for me. And it really sounds like it's a request for a full explication of what is being proposed, and the alternatives, as a more easy way to summarize it. And my own request in that regard is for information from both sides here, based on past experience, which clearly there were

issues that delayed getting vehicles on the street which is, I presume, one of the reasons we're here today.

FRIENDLY AMENDMENT: Councilor Bushee said she would like to see someone from the radio shop at the next meeting, and/or Mr. Williams, but she would like direct communication. She also would like to look into the certification and what is needed and report this at the next meeting. THE AMENDMENT WAS FRIENDLY TO THE MAKER AND SECOND, AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE

VOTE: The motion, as amended, was approved on the following Roll Call vote:

For: Councilor Bushee, Councilor Dimas and Chair Dominguez.

Against: Councilor Calvert and Councilor Ives.

The result was a tie vote, and Chair Dominguez voted in favor of the motion.

8. REQUEST FOR APPROVAL OF PROCUREMENT UNDER STATE PRICE AGREEMENT – EIGHT (8) CITY-WIDE WORK VEHICLES FOR VARIOUS DEPARTMENTS; RICH FORD SALES, INC. (ROBERT RODARTE)

MOTION: Councilor Dimas moved, seconded by Councilor Ives, to approve this request.

VOTE: The motion was approved unanimously on a voice vote.

- 11. REQUEST FOR APPROVAL OF AMENDMENT NO. 4 TO PROFESSIONAL SERVICES AGREEMENT PRIVATE SECURITY AT THE SANTA FE DEPOT AND NORTH RAILYARD DEVELOPMENT; SANTA FE RAILYARD COMMUNITY CORPORATION. (ROBERT SIQUEIROS)
 - A. REQUEST FOR APPROVAL OF BUDGET INCREASE SANTA FE RAILYARD PROJECT FUND.

Councilor Ives recused himself from participation on this agenda item and left the Council Chambers.

Councilor Bushee said she removed this item, saying she thinks security is still an issue on the Railyard. She said when we approved this the last time, she had a concern that perhaps we needed a dedicated Police Officer. She said if this is a long term prospect, it starts to be pricey to have this be a privatized setup. She said the proposal is to start up this contract again in August.

Mr. Siqueiros said the request is for additional funds to get us to August.

Councilor Bushee said then it's costing more than anticipated, and asked when the security contract runs out.

Mr. Siqueiros said the original study was done 6 months ago and \$120,000 was allocated per fiscal year for private security. On this contract, he only encumbered \$95,000 of the \$120,000, so an additional \$25,000 was needed to get through the fiscal year. In addition, Richard Czoski, Railyard Corporation, is requesting another \$65,000, which is a total of \$88,900.

Councilor Bushee asked the reason the additional \$65,000 is needed, and why did he only encumber \$95,000.

Mr. Siqueiros said the encumbrance was based on his projected need to get through the end of the fiscal year, noting this wasn't budgeted in the previous year. He said although \$120,000 was allocated, he thought the \$95,000 would get us through the end of the fiscal year. The other \$65,000 is primarily because they are being asked to cover 7 days a week for 12 hours a day. Additionally, there is heavy construction on the site, so we had added additional hours.

Councilor Bushee said this is an unfair way to dialogue about what is the most efficient and effective way to provide security or safety measures in the Railyard. She said at the beginning, we were willing to get it going, because we knew it was needed. However, if it's going to cost about \$200,000 annually, she would move to ask staff to come back immediately with a proposal to compare the cost to place 1-2 police officers on the Railyard instead.

MOTION: Councilor Bushee moved to postpone this item with direction to staff to come back to this Committee with a proposal, comparing the cost of private security with placing 1-2 police officers on the Railyard. **COUNCILOR BUSHEE WITHDREW HER MOTION PRIOR TO A SECOND.**

Mr. Siqueiros said the study done 6 months ago had that analysis of whether to have an officer or two officers on the Railyard, rather than private security. He said even if we went with \$200,000 a year, we still wouldn't be able to afford one officer on the Railyard. He said a main concern was that we wouldn't get the level of service we needed with 1 police officer, and it would cost quite a bit more than \$120,000.

Responding to Councilor Bushee, Mr. Siqueiros said there are 3 security guards, 12 hours a day, and sometimes more depending on the event and the amount of construction time.

Councilor Bushee asked if this is more dangerous than any other part of town which is the reason it requires this special security.

Mr. Siqueiros said he thinks we don't need the level of security that a police officer would provide, and the private security is perfect for the Railyard, and it's not as expensive as a police officer.

Councilor Bushee said she is unsure of this, noting she has been asking for better coverage for a long time before we got the private security.

Mr. Siqueiros said the majority of the study done 6 months ago, is comparing the two options.

Councilor Bushee asked, "What kind of study."

Mr. Siqueiros said it was the City Manager, Police Department and Public Works, and it was then presented to the City Manager.

Councilor Bushee said she is not comfortable with this "bump," and it doesn't sit well with her.

Mr. Siqueiros said there has been quite a bit of improvement in terms of security on the Railyard, just with the security.

Councilor Calvert said when this was heard at Public Works, we asked to have it specified that it not go to August 31st, but to go to the end of the fiscal year to get it in sync with the fiscal year, so we could keep better track of it. He said the request is \$125,000 to go through August 31st, and asked how much it would cost to run the contract through June 30th.

Mr. Siqueiros said it costs \$89,000 run through June 30^{th} , noting \$25,000 of that was already programmed.

Councilor Calvert said then you are asking for an additional \$60,000 to go to the end of the year.

MOTION: Councilor Calvert moved, seconded by Councilor Dimas, for purposes of discussion, to approve this request to provide the additional funds to run through the end of the fiscal year, and that it be part of the budget process and debate as to whether or not to continue these services in the next fiscal year.

DISCUSSION: Councilor Calvert said he sees this being needed partly because the Railyard isn't built out, so it doesn't have the level of activity that would discourage some of the activity that we see there now.

Responding to Councilor Dimas, Mr. Siqueiros said a police substation was built at the Santa Fe Depot for the bicycle patrol, but it is not designated specifically for the Railyard.

Councilor Dimas noted this was done before he came on the Council. He said he read on the front page of the newspaper today where the bicycle officers which are being trained are saying they want more to do. It seems to him, if we are training the bicycle officers, it would be a golden opportunity, if there is already a substation there, to station the police officers out of the Railyard, especially during the summer months. The officers could even go onto the Plaza, if there are 3 officers there 12 hours a day. It would save the City \$125,000 annually, and there would be police officers with arrest powers who could really maintain the peace. He said it seems ludicrous to be spending \$125,000 for security, and as the Chair says, to privatize here, when we have a police department capable of doing the same thing.

Mr. Siqueiros said, "I want to make the point that the bicycle officers aren't specifically for the Railyard. They're for the entire City or that region, so the majority of the time they're not on the Railyard."

Councilor Dimas said he understands this, but there's no reason we couldn't have them stationed at that substation, and actually working out of the Railyard.

Mr. Siqueiros said, "Again, I don't think we need that level of security. I think that private security provides just the amount of service that we need for the Railyard, rather than having arrest power."

Councilor Dimas asked Chief Rael, "So, our police officers, this morning on the front page of *The New Mexican*, sorry it was in *The Journal*, but I read that our officers are actually asking for more things to do on the bike patrols, and they are actually training more officers and stuff. So, rather than paying \$125,000 out a year... how much.. \$180,000, well whatever. Isn't there a way that we could actually post some of our bicycle officers at the substation at the Railyard, rather than spending that money [on private security], because what I'm seeing is we, at least, those officers would have arrest powers if anything does go wrong or they see anything that's going wrong – misdemeanor or petty misdemeanor – whatever it might be. It just seems to make more sense."

Chief Rael said, "The 10 bicycle officers that we added are not new positions. They're existing positions who have assumed ancillary duties, that allow them to use the bicycle as an additional tool. We still have the same issues in terms of manpower availability and resources in terms of allocating in the appropriate areas. So the current bike officers that we have, were just trained on the bike, so that now they can use it as an additional option for patrolling neighborhoods, patrolling trails, things of that nature. At this point, over the last 6 months, we've had the security [guards]. It seems to be very effective. They deter many situations, incidents from happening and they report immediately if there is some kind of situation so we can get a resource there."

Chief Rael continued, "We also have only 2 full time officers at this point that are tasked with covering the entire downtown area. The Railyard is only a portion of that. So I'm afraid that without impacting our resources and our ability to deal with burglary patrols or trail patrols and things of that nature, we just don't have the ability at this point to station permanent officers at the Railyard."

Councilor Bushee said, "So Chief, you weren't here for the discussion about whether or not it was more cost-effective. The problem is it's sort of apples to oranges, because we're talking about... they projected \$125,000. We've already spent that, and now they want to add \$65,000 more for private security details in the Railyard area. I know you helped to participate to put together an analysis in the first place, as Bob mentioned. I'm at the point now, wanting to know if we can just hire an officer or two and dedicate them to that general vicinity, the downtown, i.e., with the Railyard attached. Partly, because when I talk about a security guard detail, I'm not talking about the neighborhood, the neighborhood that has been experiencing the increase in drug dealing, inebriates, crime."

Councilor Bushee continued, "When I had all those meetings in that area, there were long term concerns and short term concerns. I think the security detail has ameliorated the short term concerns, in particular around the park and/or the commercial businesses in the Railyard. But I can't tell you that things have necessarily picked up for the neighborhood, because they are surrounded by, within walking distance, I think it's, 4 or 5 liquor vending establishments. There is a segment of the homeless community that are also inebriated that perhaps live in the arroyo in and around there. There are sources that we're not

dealing with of some of the crime. So, the debate tonight that started out, is... the motion and second for purposes of discussion was to maybe limp through this fiscal year, but it's going to be a projected cost that is a considerable amount more. And, do we want to go, in the long term, with hiring an officer. And Bob had suggested it would be more expensive, and I know that you can't only dedicate. But I'm telling you that the downtown sure could use better coverage, and that includes the Railyard, so that's where we are."

Chief Rael said, "It would be more expensive to hire officers, first of all. They make more and we would have to count on the replacement factors, and I haven't had the chance to calculate how many we'd need in order to provide the coverage for that area. The other problem that we've got, and the primary problem that we have is, believe me, I'd be here asking you for more officers tomorrow if we were able to fill our positions and we didn't have annexation coming, with the possibility of needing another 15-20 some officers, depending upon how much is incorporated at any given time whatever the situation is."

Councilor Bushee asked if he will be able to give better coverage to those areas, or if he is saying here and now that he can't. And if we had this debate a little bit down the road, would we at least be able to contemplate incorporation by the time we deal with the budget again in the Spring, could we consider the possibility and look at the costs of stationing police officers at the Railyard. She said when there were acute problems at the Railyard, Chief Rael increased the bike patrols and it did help. She said, "We do have a substation there, and my concern is that this is... we're going to keep going this route and the private route and not really get to the answer."

Chief Rael said, "Again, I would have to go back and do some analysis and figure out how many officers I'd need to cover for a 24 hour period of time, 7 days a week for 3 shifts. I'd need to evaluate the cost. I just don't have that with me at the moment. As a matter of fact, let me ask the Deputy Chief if he recalls how much an officer, just rough salary and benefits per officer is, at this point."

Deputy Chief Schaerfl said currently, if a civilian entity contracts with the Santa Fe Police for an event, the overtime cost is \$68 per hour, and that covers pay and overtime.

Councilor Bushee said she isn't talking about overtime, we're talking about stationing an office, what is the cost.

Deputy Chief Schaerfl said, "If you factor in all of the available, for the average officer price on average salary, not counting City use of the vehicle or fuel, it is about \$32 per hour, based on an average. So if you would multiply that by the amount of coverage that you would need. I'm not sure if we're looking at 12 hours a day, or if it's a shorter time frame. There are some variables, because you're looking at the equipment and the fuel."

Councilor Bushee right now we're paying 3 private guards close to \$200,000.

Chief Rael reiterated he would have to analyze this to give an estimate. However, his feeling is that to provide the same coverage it probably would be more expensive. He said added to that is the problem of him being able to hire a sufficient number of officers to fill those positions if authorized by the Governing Body. He said there is a year of training before they are eligible to be put on the street if they are hired as a cadet.

Councilor Bushee said she understands, which is what bothers her with all the car talk. It's sort of like we need them ASAP, but we never fill the positions. She said, "I will say that I'm a little concerned. I will go with this motion to get through this time frame, but I wants some long term answers for that area and it will become an equity issue down the road. She said this is the only park in the City where we're supplying 3 security guards. She said the businesses would be paying for security in a private venture. She said we have to look at this more closely.

Chief Rael said he will do the analysis, and get back with the Committee.

Councilor Bushee said we build these substations, but we don't staff them, because we're always "behind the 8 ball in terms of filling the positions, and we're now behind the curve on providing vehicles." She said the two have to come together, and we have to have a real thorough policy discussion of how we protect our public amenities. She said we haven't had a report on the use of security cameras, another route we were going to go. She said we can't hire private security all over town, noting there are other parts of town with higher crime rates. She reiterated that private security is a short term fix of public safety in the private sector.

Councilor Dimas asked Mr. Siqueiros if he had his "druthers," would he rather have private security or police.

Mr. Siqueiros said he would like both. He said during the peak season, April to the end of August, it would be ideal to have both. However, based on cost and what they've seen in the last 7-8 months, the security is working well. He said it is expensive, but they have a day-to-day communication, and we are learning how things operate when we're not there on the Railyard.

Councilor Dimas said he agrees with Councilor Bushee, and he will vote in favor of the motion, but we really need to look at having our Police Department on the Railyard in the next fiscal year. He said, "We're starting to privatize almost everything that's coming before the Council on a lot of these issues, and I don't think that's what we're here for. We have City services that we should be utilizing and not be privatizing all of our services."

Chair Dominguez asked Dr. Morgan to be sure that we red-flag this item for the budget discussions.

VOTE: The motion was approved on a voice vote, with Councilors Dimas, Calvert and Bushee voting in favor of the motion, no one voting against, and Councilor Ives recused in this matter.

12. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO PREPARE A NEW SANTA FE GENERAL PLAN TO REPLACE THE EXISTING SANTA FE GENERAL PLAN (ADOPTED APRIL 14, 1999) (COUNCILOR CALVERT). (REED LIMING)) Committee Review: Public Works (approved) 10/29/12; and City Council (scheduled) 11/14/12. Fiscal Impact – No.

Chair Dominguez said he pulled this item is to see what the public outreach plan might be, and wants this information, prior to this going to the City Council.

Mr. Liming said that hasn't been finalized. They are working with the Long Range Planning Subcommittee of the Planning Commission on ideas for the plan, the organization, the topics for discussion. They also want to talk to them for ideas about how we can best do this with very limited resources. He said he has nothing specific at this time.

Chair Dominguez asked if he could have something general by the time this comes to Council. He said now is good time to amend the general plan to include certain things like health. He said we need more concrete information on these kinds of concepts.

Councilor Bushee said the last time this was done, we had a big public input process, noting there was a plan. She thinks a detailed public input plans needs to be included when this goes to the Council.

Mr. Liming said they go through several planning processes all the time. He said it isn't as if this document will have totally new information, noting there is a Sustainable Santa Fe Plan, an Economic Development Plan and such. He said part of what they will be doing is pulling together and summarizing the status of those efforts.

Councilor Ives returned to the meeting

Councilor Bushee said we should be aware of things that will stand out that might need to be changed. She would like to visit with Mr. Liming about these kinds of things, and how to convey that to the public so they understand.

Mr. Liming said he would be glad to do that.

Councilor Calvert asked if this will be done in-house, including the formulation of the general plan and public outreach.

Mr. Liming said this is correct.

MOTION: Councilor Calvert moved, seconded by Councilor Dimas, to approve this request.

VOTE: The motion was approved unanimously on a voice vote. [Chair Dominguez was absent for the vote, with Councilor Bushee presiding temporarily in his absence.].

13. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO COMPLETE THE LANDSCAPE PROJECT ORIGINALLY PLANNED AND DESIGNED FOR THE SANTA FE COMMUNITY CONVENTION CENTER (COUNCILOR CALVERT). (CHIP LILIENTHAL)) Committee Review: Public Works (approved) 10/29/12; and City Council (scheduled) 11/14/12. Fiscal Impact – Yes.

Councilor Bushee said she removed this item to vote against this request, commenting she feels we're actually covered. She likes the flexibility to use the space without trampling landscaping.

Convention Center plan. He said this isn't new money, it is set-aside money which can be spent only on Convention Center related items, this being one of them. He said he spoke with the new CVB Director, with regard to his concerns, and that he might want to hold some dollars back if things were to change. He said this will only be \$500,000, which leaves more that \$2 million in reserves. The CVB Director said that would more than cover his concerns. He said this is a location where we want it to be a showcase.

MOTION: Councilor Calvert moved, seconded by Councilor Ives, to approve this request.

DISCUSSION: Councilor Bushee asked Dr. Morgan to find out what would it take to transfer the money out of the fund if the City would like to do so.

Dr. Morgan understood the funds were dedicated for this purpose, but he will find out if, or how it can be done.

Councilor Bushee said just because it's there, we don't have to spend it, commenting that the project in her estimation is not needed. She said if we have money for improvements it needs to be spent on the exterior of the City Hall and to repair the brick walk. She is happy with the way the Convention Center has been functioning, which is quite well. She said we left the money in the fund for maintenance, if necessary.

Councilor Calvert said the landscaping was part of the plan to provide a tie-in with the Convention Center to provide a hard surface which provides for any overflow. He wants to complete the project as intended with the money set aside for this purpose.

Mr. Lilienthal said the Council will have to approve the construction which would include the landscape construction costs.

FRIENDLY AMENDMENT: Councilor Dimas would like to amend the motion to provide that the final design for this project will come before the City Council for approval before the entire project is approved. THE AMENDMENT WAS FRIENDLY TO THE MAKER AND SECOND, AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE

VOTE: The motion, as amended, was approved on a voice vote, with Councilors Dimas, Calvert and Ives voting in favor of the motion and Councilor Bushee voting against.

***************** **END OF CONSENT CALENDAR DISCUSSION DISCUSSION** There were no items for Discussion. 15. OTHER FINANCIAL INFORMATION There was no other financial information. 16. MATTERS FROM THE COMMITTEE Councilor Dimas asked the status of the "Parking investigation RFP." Dr. Morgan said the RFP has been published, and believes it closes November 16, 2012, noting that information is on the website. Councilor Dimas asked Dr. Morgan to attach a copy of the RFP and email it to him. 17. **ADJOURN** There was no further business to come before the Committee, and the meeting was adjourned at approximately 7:30 p.m.

Carmichael A. Dominguez, Chair

Dr. Melville L. Morgan, Director Department of Finance

Reviewed by:

Melessia Helberg, Stenographer