



Agenda

FINANCE COMMITTEE MEETING
CITY COUNCIL CHAMBERS
FEBRUARY 18, 2013 – 5:00 P.M.

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF CONSENT AGENDA
5. APPROVAL OF MINUTES:

CITY CLERK'S OFFICE

DATE 2/15/13 TIME 9:25am

SERVED BY [Signature]

RECEIVED BY [Signature]

Regular Finance Committee Meeting – February 4, 2012

CONSENT AGENDA

6. Request for Approval of Procurement under State Price Agreement – Automotive Vehicle and Heavy Equipment Repairs for City of Santa Fe; Various Vendors. (Robert Rodarte)
7. Request for Approval of Change Order No. 2 – On Call Construction Services for La Tierra Trails: Camino De Los Montoya's Urban Trail; H.O. Construction, Inc. (Leroy Pacheco)
8. Request for Approval of Change Order No. 5 – St. Francis Drive and Arroyo De Los Chamisos Multi-Use Trail & Underpass; David Montoya Construction, Inc. (Leroy Pacheco)
9. Request for Approval of Amendment No. 3 to Professional Services Agreement – Security Services at Santa Fe Municipal Airport; ASI of New Mexico LLC. (Jim Montman)
10. Request for Approval of Agreement between Owner and Contractor – Airport Road Resurfacing Project - Cerrillos Road to Calle Debra; Armour Pavement, Inc. (David Catanach)
11. Request for Approval of Professional Services Agreement – Project Management of Utility Billing System (RFP #13/13/P); Schafer Consulting. (Peter Ortega)
 - A. Request for Approval of Budget Increase – Utility Billing Fund



Agenda

FINANCE COMMITTEE MEETING
CITY COUNCIL CHAMBERS
FEBRUARY 18, 2013 – 5:00 P.M.

12. Request for Approval of Memorandum of Understanding – Consulting Services to Complete Comprehensive Solid Waste Management Assessment/Study; Santa Fe Solid Waste Management Agency, Santa Fe County and City of Santa Fe. (Cindy Padilla and Lawrence Garcia)
 - A. Request for Approval of Budget Increase – Solid Waste Management Fund
13. Request for Approval of Amendment No. 1 to Professional Services Agreement – Water Conservation Marketing and Outreach Plan and Implementation for Water Division; PK Public Relations. (Laurie Trevizo)
14. Request for Approval of Service Agreement – Line Volume Plan for Miscellaneous Telephone Lines throughout City Government; Qwest Corporation d/b/a CenturyLink, Inc. (Thomas Williams)
15. ITT/GIS Web-based Mapping Service. (Thomas Williams and Jim Gallegos)
 - A. Request for Approval of Master License Agreement – Next Generation of City of Santa Fe Internet Mapping System; Latitude Geographics Group Ltd.
 - B. Request for Approval of Geocortex Enterprise Services Agreement – Consulting, Training and Support for Migration to ArcGIS Server/SDE/Essentials; Latitude Geographics Group Ltd.
 - C. Request for Approval to Terminate Existing Managed Hosting & Development Services Agreement and Replace with Professional Services Agreement for Geocortex Essentials Licensing to Provide Software Required for Cloud Hosted Deployment of the City of Santa Fe Internet Mapping System; Latitude Geographics Group Ltd.
16. Request for Approval of a Resolution Directing the City of Santa Fe Office of Affordable Housing to Design and Implement a Housing Assistance Program Specifically Tailored for City of Santa Fe Employees to Use when Renting, Purchasing, or Repairing a Home. (Mayor Coss and Councilors Dimas, Rivera and Wurzbarger) (Alexandra Ladd)

Committee Review:
City Council (scheduled)

02/27/13

Fiscal Impact - No

END OF CONSENT AGENDA



Agenda

FINANCE COMMITTEE MEETING
CITY COUNCIL CHAMBERS
FEBRUARY 18, 2013 – 5:00 P.M.

DISCUSSION

17. Request for Approval of Intergovernmental Contract – Voting Strength Amendment to Include the Town of Edgewood; North Central Regional Transit District (NCRTD). (Jon Bulthuis) (Postponed at Finance Committee Meeting of February 4, 2013)
18. Request for Approval of a Resolution Relating to the Santa Fe Resource Opportunity Center ("SFROC"); Designating Funding for SFROC that will be used for a Management Position that Will Create and Maintain a Management and Accountability Structure for SFROC; and Directing Staff to Renegotiate the Terms of the Current Lease for the SFROC Facility. (Councilors Bushee, Ives Calvert, Rivera and Wurzbarger) (Terrie Rodriguez)

Committee Review:

Public Works (approved)

02/11/13

City Council (scheduled)

02/27/13

Fiscal Impact – Yes

19. Request for Approval of Budget Increase – Operation Safe Streets City Gun Buyback Program. (Chief Raymond Rael and Dr. Melville Morgan)
20. OTHER FINANCIAL INFORMATION:
 - A. Update on Gross Receipts Tax Report received in February 2013 (for December 2012 activity) and Lodgers' Tax Report received in February 2013 (for January 2013 activity). (Dr. Melville Morgan)

21. MATTERS FROM THE COMMITTEE

22. ADJOURN

Persons with disabilities in need of accommodations, contact the City Clerk's office at 955-6520 five (5) working days prior to meeting date.

**SUMMARY OF ACTION
FINANCE COMMITTEE MEETING
Tuesday, February 18, 2013**

<u>ITEM</u>	<u>ACTION</u>	<u>PAGE</u>
CALL TO ORDER AND ROLL CALL	Quorum	1
APPROVAL OF AGENDA	Approved	1
APPROVAL OF CONSENT AGENDA	Approved [amended]	1-2
CONSENT AGENDA LISTING		2-3
APPROVAL OF MINUTES: REGULAR FINANCE COMMITTEE MEETING – FEBRUARY 4, 2013	Approved	3
<u>CONSENT CALENDAR DISCUSSION</u>		
REQUEST FOR APPROVAL OF CHANGE ORDER NO. 2 – ON CALL CONSTRUCTION SERVICES FOR LA TIERRA TRAILS; CAMINO DE LOS MONTOYA'S URBAN TRAIL; H.O. CONSTRUCTION, INC.	Approved w/direction to staff	3-4
REQUEST FOR APPROVAL OF CHANGE ORDER NO. 5 – ST. FRANCIS DRIVE AND ARROYO DE LOS CHAMISOS MULTI-USE TRAIL AND UNDERPASS; DAVID MONTOYA CONSTRUCTION INC.	Approved w/direction to staff	4-6
REQUEST FOR APPROVAL OF AGREEMENT BETWEEN OWNER AND CONTRACTOR – AIRPORT ROAD RESURFACING PROJECT – CERRILLOS ROAD TO CALLE DEBRA; ARMOUR PAVEMENT, INC.	Approved	6-7
REQUEST FOR APPROVAL OF MEMORANDUM OF UNDERSTANDING – CONSULTING SERVICES TO COMPLETE COMPREHENSIVE SOLID WASTE MANAGEMENT ASSESSMENT/STUDY; SANTA FE SOLID WASTE MANAGEMENT AGENCY, SANTA FE COUNTY AND CITY OF SANTA FE REQUEST FOR APPROVAL OF BUDGET INCREASE – SOLID WASTE MANAGEMENT FUND	Postponed to 03/04/13	7

ITEM**ACTION****PAGE**

REQUEST FOR APPROVAL OF AMENDMENT
NO. 1 TO PROFESSIONAL SERVICES
AGREEMENT – WATER CONSERVATION
MARKETING AND OUTREACH PLAN AND
IMPLEMENTATION FOR WATER DIVISION;
PK PUBLIC RELATIONS

Approved w/direction to staff 7-12

REQUEST FOR APPROVAL OF SERVICE
AGREEMENT – LINE VOLUME PLAN FOR
MISCELLANEOUS TELEPHONE LINES
THROUGHOUT CITY GOVERNMENT; QWEST
CORPORATION D/B/A CENTURYLINK, INC.

Approved 12

REQUEST FOR APPROVAL OF A RESOLUTION
DIRECTING THE CITY OF SANTA FE OFFICE
OF AFFORDABLE HOUSING TO DESIGN AND
IMPLEMENT A HOUSING ASSISTANCE
PROGRAM SPECIFICALLY TAILORED FOR
CITY OF SANTA FE EMPLOYEES TO USE
WHEN RENTING, PURCHASING OR REPAIRING
A HOME

Approved [amended] w/direction 12-14

END OF CONSENT CALENDAR DISCUSSION

DISCUSSION

REQUEST FOR APPROVAL OF INTERGOVERNMENTAL
CONTRACT – VOTING STRENGTH AMENDMENT
TO INCLUDE THE TOWN OF EDGEWOOD; NORTH
CENTRAL REGIONAL TRANSIT DISTRICT (NCRTD)

Not approved w/direction to staff 14-17

REQUEST FOR APPROVAL OF A RESOLUTION
RELATING TO THE SANTA FE RESOURCE
OPPORTUNITY CENTER (“SFROC”); DESIGNATING
FUNDING FOR SFROC THAT WILL BE USED FOR A
MANAGEMENT POSITION THAT WILL CREATE AND
MAINTAIN A MANAGEMENT AND ACCOUNTABILITY
STRUCTURE FOR SFROC; AND DIRECTING STAFF
TO RENEGOTIATE THE TERMS OF THE CURRENT
LEASE FOR THE SFROC FACILITY

Approved [amended] w/direction 17-20

REQUEST FOR APPROVAL OF BUDGET
INCREASE – OPERATION SAFE STREETS
CITY GUN BUYBACK PROGRAM

Approved 21-23

ITEM**ACTION****PAGE****OTHER FINANCIAL INFORMATION**

UPDATE ON GROSS RECEIPTS TAX REPORT
RECEIVED IN FEBRUARY 2013 (FOR
DECEMBER 2012 ACTIVITY) AND LODGERS'
TAX REPORT RECEIVED IN FEBRUARY 2013
(FOR JANUARY 2013 ACTIVITY)

Information/discussion

23

MATTERS FROM THE COMMITTEE

None

23

ADJOURN

23

**MINUTES OF THE
CITY OF SANTA FE
FINANCE COMMITTEE
Monday, February 18, 2013**

1. CALL TO ORDER

A meeting of the City of Santa Fe Finance Committee was called to order by Acting Chair Christopher Calvert, at approximately 5:00 p.m., on Monday, February 18, 2013, in the Council Chambers, City Hall, 200 Lincoln Avenue, Santa Fe, New Mexico.

2. ROLL CALL

MEMBERS PRESENT:

Councilor Christopher Calvert, Acting Chair
Councilor Patti J. Bushee
Councilor Bill Dimas
Councilor Peter N. Ives

MEMBERS EXCUSED:

Carmichael A. Dominguez, Chair

OTHERS ATTENDING:

Dr. Melville L. Morgan, Director, Finance Department
Yolanda Green, Finance Division
Melessia Helberg, Stenographer.

There was a quorum of the membership in attendance for the conducting of official business.

NOTE: All items in the Committee packets for all agenda items are incorporated herewith to these minutes by reference. The original Committee packet is on file in the Finance Department.

3. APPROVAL OF AGENDA

MOTION: Councilor Bushee moved, seconded by Councilor Dimas, to approve the agenda, as amended.

VOTE: The motion was approved unanimously on a voice vote.

4. APPROVAL OF CONSENT AGENDA

MOTION: Councilor Bushee moved, seconded by Councilor Ives, to approve the following Consent Agenda, as amended.

VOTE: The motion was approved unanimously on a voice vote.

CONSENT AGENDA

6. REQUEST FOR APPROVAL OF PROCUREMENT UNDER STATE PRICE AGREEMENT – AUTOMOTIVE VEHICLE AND HEAVY EQUIPMENT REPAIRS FOR CITY OF SANTA FE; VARIOUS VENDORS. (ROBERT RODARTE)
7. *[Removed for discussion by Councilor Bushee]*
8. *[Removed for discussion by Councilor Bushee]*
9. REQUEST FOR APPROVAL OF AMENDMENT NO. 3 TO PROFESSIONAL SERVICES AGREEMENT – SECURITY SERVICES AT SANTA FE MUNICIPAL AIRPORT; ASI OF NEW MEXICO, LLD. (JIM MONTMAN)
10. *[Removed for discussion by Councilor Bushee]*
11. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES AGREEMENT – PROJECT MANAGEMENT OF UTILITY BILLING SYSTEM (RFP #13/13/P); SCHAFER CONSULTING. (PETER ORTEGA)
 - A. REQUEST FOR APPROVAL OF BUDGET INCREASE – UTILITY BILLING FUND.
12. *[Removed for discussion by Councilor Bushee]*
13. *[Removed for discussion by Councilor Bushee]*
14. *[Removed for discussion by Councilor Ives]*
15. ITT/GIS WEB-BASED MAPPING SERVICE. (THOMAS WILLIAMS AND JIM GALLEGOS)
 - A. REQUEST FOR APPROVAL OF MASTER LICENSE AGREEMENT – NEXT GENERATION OF CITY OF SANTA FE INTERNET MAPPING SYSTEM; LATITUDE GEOGRAPHICS GROUP, LTD.
 - B. REQUEST FOR APPROVAL OF GEOCORTEX ENTERPRISE SERVICES AGREEMENT – CONSULTING, TRAINING AND SUPPORT FOR MIGRATION TO ARCGIS SERVER/ SDE/ESSENTIALS; LATITUDE GEOGRAPHICS GROUP, LTD.
 - C. REQUEST FOR APPROVAL TO TERMINATE EXISTING MANAGED HOSTING & DEVELOPMENT SERVICES AGREEMENT FOR GEOCORTEX ESSENTIALS LICENSING TO PROVIDE SOFTWARE REQUIRED FOR CLOUD HOSTED DEPLOYMENT OF THE CITY OF SANTA FE INTERNET MAPPING SYSTEM; LATITUDE GEOGRAPHICS GROUP, LTD.

16. *[Removed for discussion by Councilor Bushee]*

END OF CONSENT AGENDA

5. **APPROVAL OF MINUTES: REGULAR FINANCE COMMITTEE MEETING – FEBRUARY 4, 2013.**

MOTION: Councilor Ives moved, seconded by Councilor Dimas, to approve the minutes of the Regular Finance Committee Meeting of February 4, 2013, as presented.

VOTE: The motion was approved unanimously on a voice vote.

CONSENT CALENDAR DISCUSSION

7. **REQUEST FOR APPROVAL OF CHANGE ORDER NO. 2 – ON CALL CONSTRUCTION SERVICES FOR LA TIERRA TRAILS; CAMINO DE LOS MONTOYA'S URBAN TRAIL; H.O. CONSTRUCTION, INC. (LEROY PACHECO)**

Councilor Bushee asked if there is any money left to extend the urban trail, after doing the culvert and everything else, to create at last a bicycle lane on Camino de los Montoyas so there is an actual urban trail.

Mr. Pacheco said he can't give her a definite number, because budgets kind of move around. He said this budget of \$500,000 is what was presented to BTAC late last fall, but he can do an analysis and give update at the March BTAC meeting of the status of the fund.

Councilor Bushee said this is for Change Order #2, and asked if this is an additional amount to the \$1.5 million.

Mr. Pacheco said they are using the City's on-call for construction contract, so it includes construction not specific to the La Tierra Trail. He said Change Order #1 was for the Acequia Trail, so they are using a contract which crosses many project boundaries.

Councilor Bushee says the Memo provides, "To date and including this project, this contract will be used for work on various public works projects in the amount of \$1,561,500.73," which is the on-call project, and you are using this to build this section of urban trail which includes the underpass and bridges and fencing and screening and pressure fines and that. She is trying to find out what is left in the La Tierra budget, and if the \$1.5 million ultimately comes out of that money."

Mr. Pacheco said the \$1.5 million is not directly directed to an approximately \$2.9 million budget for La Tierra. He said some of these funds are pulled from that. For example, they built the multi-use, the

trailheads on Frijoles and Cuchara, the ATV parking lot and all those lists that he presented at BTAC. He said some of those projects are hitting the \$1.5 million tally. However the \$1.5 million tally includes other projects that are not part of the \$2.9 million.

Councilor Bushee said, "But it mentions the culvert underpass. I guess I was wondering if we could the same funds or same process to get a bike lane there."

Mr. Pacheco said, "I think our incentive, and we'll be presenting to BTAC in March, is to make that connection, because we've got the sidewalk that's going to get past Michelle and will end at Milagro."

[Councilor Bushee's response here is inaudible because her microphone wasn't turned out.]

Mr. Pacheco said it is part of the plan they've been looking at, and there will be some funds left after this project in the La Tierra budget, reiterating he can do that analysis and present it at the March BTAC meeting

MOTION: Councilor Bushee moved, seconded by Councilor Dimas, to approve this request with direction to staff to make it clear in the next Memo as to how we might achieve a bicycle lane on Camino de los Montoyas so there is an actual urban trail, including the cost.

VOTE: The motion was approved unanimously on a voice vote.

8. REQUEST FOR APPROVAL OF CHANGE ORDER NO. 5 – ST. FRANCIS DRIVE AND ARROYO DE LOS CHAMISOS MULTI-USE TRAIL AND UNDERPASS; DAVID MONTOYA CONSTRUCTION INC. (LEROY PACHECO)

Councilor Bushee said, "So I understand, because everybody presumed this thing was done, it mentions on page 4 that there was a big storm, a 50 year storm event, which will cost us close to \$100,000, for just moving some earth around."

Mr. Pacheco said, "I guess I'm going to give a big picture summary. The project was budgeted with \$2.5 million, and it came it at \$1.98 million, so there was a savings of about \$500,000 for this project. The purchase order, when I thought we were done which is why I went ahead and executed Change Order #4 assuming we were done, left a balance on the purchase order of \$144,999. And that change order included a note from the contractor that there was an unresolved issue with respect to structural... what he was proposing was structural excavation. And through that negotiation, he proved to staff, which I've presented through management and now to Council, that there was actually 10,222.8 cubic yards of earth that he did work, that was documented in his surveys, that we owe him for, which is a little less than \$100,000. So when we close the purchase order there will be a balance savings, even on the P.O. that's open of about \$40,000. So I wanted to give that picture."

Mr. Pacheco continued, "Of the 10,000 cubic yards that he did work, and that we are proposing to pay him for, only 2,658 cubic yards are related to him having to deal with a 50 year storm event."

Councilor Bushee asked why the other amount of earthwork wasn't included in Change Order #4.

Mr. Pacheco said, "I thought we were done, in fact I think I write in the Memo that Change Order #4 was approved. It was later that the contractor was still contesting payment for an unspecified quantity of structural excavation and backfill. And I assumed..... when he started this, he was proposing we owed him \$400,000. He is David Montoya Construction, Inc. So when I went on my trip to Turkey, I left thinking...."

Councilor Bushee said, "... you thought you had that much left in the budget."

Mr. Pacheco said, "Well he had a documented sense of 'there's something missing in the earthwork I did and what I've been paid for.' So it was through the survey and our project inspectors and myself, that we worked through and crunched through all the earthwork that he actually did, that he convinced me that we actually do owe him this excess. He did work this earthwork that was missed. I think we had contracted something like 6,000 cubic yards. And I can explain in detail, if the Committee so chooses, but it is earthwork that he did. He agreed to stop the ambition to go for structural excavation at about \$25 a cubic yard, and we negotiated it at about \$9.50 a cubic yard for this amount, which brings us to this...."

Councilor Bushee said this is about a year later so she is asking these questions. She said the only objection people had was to the chain link fence, other than lighting solar. She said, "You went so far, got the grid artwork in there and all of that, and then we left this chain link fence up there. I don't know if that was oversight or requirement, and I don't know what it would take to change it, and I'm not really looking forward to spending any more money on... I don't know that we have it. Maybe you can give me a mini-explanation."

Mr. Pacheco said, "That should have been a handrail, like you see on La Tierra, and it somehow slipped both mine and the Arts Commission's analysis of that contract document, and there it was and it was like oops."

Councilor Bushee asked how much it would cost to do what you thought you were going to do.

Mr. Pacheco said, "Well I can tell you what the chain link fence cost us. The chain link fence is looking like it cost us \$11,000. And the handrail which we didn't put all the handrail in, I'm looking at the handrail item, it's about \$1,200 per linear foot, versus chain link which is more than 50% cheaper. So we're looking at \$12.40 per linear foot for a handrail versus \$5.80 a linear foot for the chain link fence."

Councilor Calvert said if it cost \$12,000, it's going to cost us approximately twice as much for the handrail.

Mr. Pacheco said that is a good analysis, and he would estimate \$30,000 to be safe, noting the balance on the P.O. is approximately \$40,000.

Councilor Bushee asked, "And you could use, possibly, the chain link fence somewhere else."

Mr. Pacheco said, "Possibly."

Councilor Calvert said, "At least temporarily."

Councilor Bushee said, "So my question is, what does it take to consider that. I mean, I wasn't thrilled with a year later paying for the dirtwork, but I guess I get it."

Mr. Pacheco said, "My suggestion, or my recommendation would be to end this relationship with David Montoya and close that contract. We do have a \$2 million on-call contract with the previous contractor, and he does have handrail in his contract, so there are options. But I think they're separate from this issue. There's always, where there's a will there's a way."

MOTION: Councilor Bushee moved, seconded by Councilor Ives, to approve this request, with direction to staff come back with a recommendation or an agenda item around the chain link fence.

DISCUSSION: Councilor Ives noted on page 8 of the materials in the packet, there is the figure for the work for which the City originally contracted, which was 6,650 cubic yards at a unit price of \$9.25. He asked, "Did I hear you correctly to say that the contractor was attempting to bill the City at a \$25 per cubic yard rate for the additional work, or did I misunderstand that."

Mr. Pacheco said, "The contractor couldn't bill.... he was claiming at the beginning... these things begin as claims, and like oh, I've noticed I've done way more earthwork than is in the contract, his approach was looking at, not as unclassified excavation, which goes for \$9.25, but his approach was to begin to argue for a new bid item not in the contract called 'structural excavation,' meaning we'd have to add a bid item. And he was using the DOT unit prices for.... he was like pointing out, well that's about \$25 per cubic yard. So these are always negotiations before they get to this point. And so we started the negotiation with it appearing to, in his mind, reach the height of \$400,000, and here we are today with the real number that I feel is justified which is \$94,560, which he has accepted, and accepted as just compensation."

VOTE: The motion was approved unanimously on a voice vote.

**10. REQUEST FOR APPROVAL OF AGREEMENT BETWEEN OWNER AND CONTRACTOR –
AIRPORT ROAD RESURFACING PROJECT – CERRILLOS ROAD TO CALLE DEBRA;
ARMOUR PAVEMENT, INC. (DAVID CATANACH)**

Councilor Bushee asked whose job it is to catch these expirations, noting the Memo says, "We inadvertently failed to extend the termination date for the City contract to match the NMDOT co-op agreement and therefore, now need to enter into a second contract for the work performed...." She asked Dr. Morgan to help with a central place where these are flagged.

Mr. Catanach said, "We did bring it through to the Council, and we thought we had got this taken care of. It turns out, we had only approved the co-op side of the NMDOT side. When we were going

through the paperwork to finalize the project, we noted that, oh no, this thing expired. We asked the help of Robert Rodarte and Judith Amer and they guided us on what we needed to do to bring it forth."

Councilor Bushee said she understands. She said, "I guess it's not so much you, it's just maybe for Dr. Morgan and for our new audit person. If there's some centralized way to flag these... we've had a couple in the past few months where things have expired and have come back and it's just double effort. And I just wondered if there was some easy way to catch these things before we have to be here again."

MOTION: Councilor Bushee moved, seconded by Councilor Ives, to approve this request.

DISCUSSION: Councilor Bushee asked what happens to the remainder of the fund balance of \$240,743.45.

Mr. Catanach said, "We're in the process.... they're finalizing the projects right now. We had our final inspection late last week. We're hoping to get the final quantities here pretty soon. It looks like it's going to hit pretty darned close, so that's where we are at the moment."

VOTE: The motion was approved unanimously on a voice vote.

12. **REQUEST FOR APPROVAL OF MEMORANDUM OF UNDERSTANDING – CONSULTING SERVICES TO COMPLETE COMPREHENSIVE SOLID WASTE MANAGEMENT ASSESSMENT/STUDY; SANTA FE SOLID WASTE MANAGEMENT AGENCY, SANTA FE COUNTY AND CITY OF SANTA FE. (CINDY PADILLA AND LAWRENCE GARCIA)**
 - A. **REQUEST FOR APPROVAL OF BUDGET INCREASE – SOLID WASTE MANAGEMENT FUND.**

Councilor Bushee noted Cindy Padilla isn't here. She said, "I don't know how quickly this has to move forward, but I really want to have a discussion on this, about content, not the amount."

MOTION: Councilor Bushee moved, seconded by Councilor Ives, to postpone this item to the next Finance Committee meeting on March 4, 2012, in order to get some discussion on this request.

VOTE: The motion was approved unanimously on a voice vote.

13. **REQUEST FOR APPROVAL OF AMENDMENT NO. 1 TO PROFESSIONAL SERVICES AGREEMENT – WATER CONSERVATION MARKETING AND OUTREACH PLAN AND IMPLEMENTATION FOR WATER DIVISION; PK PUBLIC RELATIONS. (LAURIE TREVIZO)**

Councilor Bushee asked how much money has been spent with the contract.

Ms. Trevizo said the original contract was for approximately \$38,000, and we are amending it for another \$25,000, with approximately \$4,000 currently left on this contract.

Councilor Bushee said the Memo says, "The City shall pay the contractor a sum not to exceed \$60,000, that is in total with this \$25,000. You said it was \$38,000 originally and you're going to add \$25,000."

Ms. Trevizo said she hasn't reviewed that, and she is unsure, noting she will have to ask the fiscal administrator.

Councilor Bushee said it's not a lot of money. She said, "I, as a consumer haven't seen a whole lot of the effort that's been done so far. So I wondered what more they were going to do, or what the outreach is, because I haven't.... I knew we hired them. I don't serve on Water Conservation or PUC, but as a general consume, I thought I would see, you know... like in Albuquerque they're got their little numbers campaign, and I guess I'm wondering, the only thing we left off with was that funny little water drop thing a long time ago. And I don't really see anything coming out of this campaign."

Ms. Trevizo said, "I have given several updates to both Public Utilities Committee and Water Conservation Committee. I actually have a copy of that memo, if you would like to keep it for your records, on the project."

Councilor Bushee said she would like that. She said, "Do you have anything tangible. Do we have a campaign that is on radio, TV."

Ms. Trevizo said, "Yes, we are marketing with Hutton Broadcasting. Also, we have ads and columns in the *Green Fire Times*, *Around the Roundhouse*, the *Home Town News*, so those are all of the print materials that we're developing."

Councilor Bush asked how much of the money is for print mater and how much is for media.

Ms. Trevizo said the print material is a separate line item, as far as paying for the particular vendor, being *Green Fire Times* and those others. The contractor develops all the ads and....

Councilor Bushee said, "What I'm getting at is, I don't know who your target audience.... I assume it's just the billpayer, the consumer. I don't know if you're using social media, print media, I mean, I read some of those things, but most people don't."

Ms. Trevizo said, "You're absolutely right. Social media is not...."

[Councilor Bushee's remarks here are inaudible.]

Ms. Trevizo said, "I understand and I agree with you 100%. The demographics that we're looking at, the target audience, actually aren't people in the know, which I consider you someone in the know and aware of City happenings. So, we're trying to target those folks who may have never even seen a water conservation ad, or have awareness of what our time-of-day watering restrictions are, for example."

Councilor Bushee asked, "Anything in the water bills."

Ms. Trevizo said, "We have monthly messages that go out in the water bills. We'll do specific campaigns and campaign pamphlets in the water bills as well."

Councilor Bushee said, "And I know you know your stuff. I just don't have any clue of what this media campaign is, and I'm telling you that as someone who reads *The Green Fire Times* and *The Home Town News* and other things, and I don't look at little ads, you know, but I want to know... we're paying this amount of money and we're getting this as a result and we're going to have this many hits in this direction of the market. Because, otherwise I can just rely on you all to put ads in the paper. I don't know if I'm getting a good campaign or not."

Ms. Trevizo said, "The contractor has budgeted to make a cohesive campaign, so that way, all of the materials, the print materials would be somewhat seamless, and all of our messaging is consistent on a monthly basis. For example, for February, we're trying to get out some of the messaging for drought preparedness, and March is *Fix A Leak Week*, April is obviously *Earth Day*, so we've got centralized campaigns for each month and that's sort of how...."

[Councilor Bushee's question here is inaudible.]

Councilor Bushee said, "What I am trying to say to you is that I've not received the message, as a consumer and someone who's fairly knowledgeable on what's going on out there in water conservation. So, I'm disinclined to support giving them any more money until I actually have an understanding of what we're receiving for this product. I'm not at all saying that I don't think you all are doing your job, I've no idea what this message is. I haven't seen the campaign."

Councilor Ives said he believes the City Council approved the contract, which had some detail as to the nature of the campaign. And Ms. Trevizo, at the most recent Water Conservation Committee, presented information on some 450,000 instances of presumably viewings or times when there's been print media or radio broadcasts throughout the community. He said, "I think that report that you provided to

Water Conservation, if you sent a copy to Councilor Bushee probably would be helpful in answering many of her questions in that regard, because there has been extensive outreach done."

Councilor Bushee said she hasn't seen it, and would like that information in a Memorandum. She said, "Because right now all I have is a contract that's a compensation not to exceed \$60,000. We've given them \$38,000, we expect to give them \$25,000 which exceeds \$60,000. That's just me. I always give things a shot, but I was expecting to see more."

Councilor Dimas said, "I'm going with what Councilor Bushee is saying. The total amount of the entire contract was how much. Was it \$60,000."

Ms. Trevizo reiterated that the original contract was for approximately \$38,000.

Councilor Dimas said then we're asking here for an additional \$25,000, and Ms. Trevizo said yes.

Councilor Dimas said then that is just to cover the water conservation aspect of this or is there more to it.

Ms. Trevizo said, "Yes sir, there's more to it. The original \$38,000 was also for a plan which went to the Council in June or July 2012, and that was a Council approved document that stated that this is all of our strategic planning for the marketing campaign. And, the \$25,000 has been expanded to include items like climate change. For example, Claudia Borchert is working a climate change assessment, and those items got rolled into this campaign, so those are actually brand new line items that will be added. So, in this sense, some of the items aren't going to be out in the print media right now.

Councilor Calvert asked, "For clarification, on page 6 of our packet, the original contract amount was \$38,000."

Councilor Dimas asked if we have tried utilizing public service announcements in lieu of actually paying a contractor to do that for us.

Ms. Trevizo said, "Yes sir. We do both. We have public service announcements we do via press releases through Joyce Bond, and the contractor has a set list of very specific reporters that are in the room here today, that she sends those press releases out to. There are the people who cover environmental issues, for example, or water issues, so they know specifically that we have items. Also the contractor has expanded those press releases, the ones that we send to Joyce, Joyce heavily edits them and takes out some of the meatier information."

Councilor Dimas asked if Hutton Broadcasting is the only media we're using as far as radio is concerned, or are we using other mediums as well.

Ms. Trevizo said they advertise on AM 810 KSWV, and we also have a weekly radio show on Thursday mornings at 8:00 a.m.

Councilor Dimas asked if she has the actual numbers of people listening to these programs. He said, "You know, having been a radio guy for about 27 years in my past life, I can tell you that AM radio in Santa Fe, the numbers are almost nil as far as listenership is concerned. They don't have any large numbers of listeners any more, like they used to. So I'm just wondering if we really are getting out the message in that media."

Ms. Trevizo said, "I get quite a feedback on the radio show that Joe Abeyta and I host together, but again, they're mainly from lots of City employees and others who have contact with me. And I don't know, maybe they just listen because they know me. But I think also, that show's been around for 10 years and it's sort of institution and we've carried that on as way to get a message out to a specific sector of our community."

Councilor Ives said, on that point, probably the greatest measure of feedback we could possibly get, is the fact that our per capita daily consumption is 107 gallons per capita per day, which is one of the

best rates across the country and in the southwest. He said, "If the measure is the fact that we're conserving water better than most everybody else, it's been very successful."

Councilor Bushee said, "Not to belabor the point, but we were doing that kind of water conservation before we had a consult and even before Laurie was here. I am not at all saying that they aren't effective, I'm saying that I have yet to really see a campaign. And I get what you said, media release articles, tips and all that. That's what I expect your office actually to do in a general daily way, outreach, but I'm talking about a campaign that the public actually remembers and resonates with. I'd pay more money if I thought there was a campaign in the works or developed. But I could remember the 1-2-3, 3-2-1, or whatever of the Albuquerque one."

Councilor Bushee continued, "I'm just saying I'm hopeful that we're not going to the pursued 'tried and true,' that actually aren't working any more, you know print ads and radio, and I'm hopeful that we actually have a campaign. I think people see the bus with the.... and the calendars... and they have the poster and people get that message. And in fact, I want to see, like renters and people that are renting in Santa Fe that perhaps don't really know the rules. Homeowners might have a little more investment in terms of watching their water bills go down [inaudible].... the way we have achieved the next level of savings. But, I'm just saying, you know.... you can probably show... I've seen the plan. Actually I'm not seeing it out there in the community. The message. So that's my only real problem here was giving them more money, because I don't even know what the message is. I don't mean to belabor, we have another one, we have people in the audience, so.."

Acting Chair Calvert asked Ms. Trevizo if this has already been to a couple of committees.

Ms. Trevizo said this is the first time it is being heard, and it hasn't been to Public Utilities or any other Committee.

Acting Chair Calvert suggested, what we need before it goes to Council is to (1) remind people what the original contract entailed, and (2) if you have the information, what the additional \$25,000 will be used for. He asked her to be as detailed as possible. He said she should include the thrust of that, and the different areas in the campaign which were going on and what the additional \$25,000 will do to augment or reinforce that. He understands what Ms. Trevizo said in general terms, and asked if it will be more of the same or if it will be targeted to a different message, or a more specific message on climate change or drought or what. He said, "To the extent that you can address those questions specifically, I think we'll all have a better understanding of where we're going on this."

Councilor Bushee reiterated that she doesn't serve on PUC or Water Conservation, and this is her stab at it, and perhaps she could have a one-on-one discussion with Ms. Trevizo. She said, "I'm not at all disparaging what your office is doing. I think you've been doing a great job. I'd pay more money for a message that resonated."

Acting Chair Calvert told Ms. Trevizo that she can email everybody on the Council on that, so regardless of which Committee on which they serve, they'll get that information.

MOTION: Councilor Ives moved, seconded by Councilor Dimas, to approve this request, with direction to staff that the additional materials that show the various performance under the existing contract as well as the information on media outreach which was presented to the Water Conservation Committee be supplied to all of the Councilors so they are clear on what those efforts have been and the effect of those efforts has been.

VOTE: The motion was approved on a voice vote, with Councilor Calvert, Councilor Dimas and Councilor Dimas voting in favor of this request and Councilor Bushee voting against the request.

14. REQUEST FOR APPROVAL OF SERVICE AGREEMENT – LINE VOLUME PLAN FOR MISCELLANEOUS TELEPHONE LINES THROUGHOUT CITY GOVERNMENT; QWEST CORPORATION D/B/A CENTURYLINK, INC. (THOMAS WILLIAMS)

Councilor Ives said, given his wife's firm's involvement on behalf of the City with Qwest, he pulled this item to recuse himself.

MOTION: Councilor Bushee moved, seconded by Councilor Dimas, to approve this request.

VOTE: The motion was approved on a voice vote, with Councilor Calvert, Councilor Dimas and Councilor Bushee voting in favor of the motion, no one voting against and Councilor Ives recused.

16. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING THE CITY OF SANTA FE OFFICE OF AFFORDABLE HOUSING TO DESIGN AND IMPLEMENT A HOUSING ASSISTANCE PROGRAM SPECIFICALLY TAILORED FOR CITY OF SANTA FE EMPLOYEES TO USE WHEN RENTING, PURCHASING OR REPAIRING A HOME (MAYOR COSS AND COUNCILORS DIMAS, RIVERA AND WURZBURGER). (ALEXANDRA LADD) Committee Review: City Council (scheduled) 02/27/13. Fiscal impact – no.

Councilor Bushee said Alexandra Ladd isn't here, and there is nobody else here from the Office of Affordable Housing.

Councilor Bushee said, "I have a question. Let me make a motion then." Acting Chair Calvert said, "Okay."

Councilor Bushee said, "I really support this. In fact, I asked to sign on at the last Council meeting, and I need to be added, but I want some details. When you look at the therefore parts, the last one, #3, says, 'Funds will be allocated for the following: rental/utility payments, home purchase....' I want to know are the primary objectives to get people into homes, is it.... there are a lot of things that are unclear. It's sort of a "kitchen soup" resolution'."

Acting Chair Calvert said, "And I don't disagree with you. I had a question. This was sort of open end, but what it does say is to 'design and implement.' What I would suggest is they design a program and

then bring it back to Finance and we approve it before it is implemented, so we know some of those nuts and bolts and how much it's going to cost and what we are setting aside.

Councilor Bushee said, "But the problem.... yes, I would really like that too, and even in the details if you've been an employee for a continuous period of five years, is that full time employees. I mean there's a lot of detail."

Acting Chair Calvert Calvert said, "I think it gives a minimum time of service, like five years or something in there."

Councilor Bushee said, "Yeah, but is it full time employees. Are people going to have the income to sustain these. We did a project before with Mike Lofton's group. I have no idea, I don't think it was all that effective, it was for first responders, I don't remember how much money was spent on this. I want all of that. Maybe we can have, I don't know if this is the better committee or not, but it is financial, a little bit of a sort of work/study session on it here, and really dredge up all the old stuff, because everybody wants to keep City employees here, spending money here, living here, and not particularly first responders. But the details matter and this is sort of mish-mash."

MOTION: Councilor Bushee said I'm going to [move to] postpone to the next Finance Committee and asked for an actual full..... we haven't done one in a while, but..... some kind of study session on this, and have them bring previous information forward so we really have a look at this as we head into the budget to know how to do this right.

DISCUSSION: Acting Chair Calvert said, "Okay, so there's a motion to postpone. Again, when I saw this...

Councilor Bushee, "I don't want to rewrite the Resolution here."

Acting Chair Calvert said, "No, I'm not asking to rewrite it. What I was suggesting is, we want them design it, I would like to see them design it. So I think we could modify this just to say, you design it, but prior to implementation you bring it back to this Committee, so that we can agree [on] the approach you're taking, and how much money it's going to be implemented."

Councilor Ives said, "I might make a Friendly Amendment to the motion, that on page 4 of the materials which is page 2 of the Resolution, in line 21, which begins, 'and implement a housing assistance program,' and to strike the words "and implement," in which case it would read, "...that the City of Santa Fe Office of Affordable Housing is directed to design ~~and implement~~ a housing assistance program specifically tailored for City of Santa Fe employees..." so that we'd eliminate the implementation and just ask them [staff] to do that design work which would entail bringing back the information to the Committee.

Councilor Bushee said, "Okay, you can take it out of the title too, that's fine, I'll have that as a substitute motion, but I will ask staff, and I see like there and I don't know who she [Alexandra] works for anymore. You? Nick, okay. Can you pass on that I want all the backlog of efforts we've made on behalf of trying to

retain City employees as living in Santa Fe, so we can at least learn from our.... whether they were mistakes, or what we did, as part of that."

SUBSTITUTE MOTION: Councilor Bushee moved, seconded by Councilor Dimas, to approve this request with an amendment on page 1, line 12, to strike "and implement," and on page 2, line 21, to strike the word "and implement;" and the program will be designed with input from this Committee along the way, and then brought back to this Committee once there is a final design to discuss what it looks like and the decision to implement.

[In the background, you can hear me asking Councilor Calvert about the original motion and there is no second]

DISCUSSION ON THE SUBSTITUTE MOTION: Acting Chair Calvert said, "Yeah, I'm going to clarify here. No, I know, I'm getting to that. We've got a substitute motion and do I have a second on that substitute."

Acting Chair Calvert said, "Okay, so we're striking "the implementation" from the title and from the text of the Resolution. It will be designed with, hopefully, input from this Committee along the way and then brought back to this Committee once we have a final design in order to discuss what it looks like and the decision to implement."

Councilor Bushee said, "And if I can just remind people of the work that's gone before. There was a survey of first responders of their housing needs and wants. That should be available. I don't know who's taking this down, I don't have anybody here from that Department. Can we just have that reflected in the minutes and be passed on, Melissa. And the other is the work that was done under Homewise on housing for first responders which they based on the work that they had done for the State or the schools on a teacherage kind of program. I just think that work and any other models. I think this is a really important effort. And platitudes and nice thoughts are great, but they don't get stuff done."

VOTE: The motion was approved unanimously on a voice vote.

END OF CONSENT CALENDAR DISCUSSION

DISCUSSION

- 17. REQUEST FOR APPROVAL OF INTERGOVERNMENTAL CONTRACT – VOTING STRENGTH AMENDMENT TO INCLUDE THE TOWN OF EDGEWOOD; NORTH CENTRAL REGIONAL TRANSIT DISTRICT (NCRTD). (JON BULTHUIS) (Postponed at Finance Committee meeting of February 4, 2013)**

A copy of *VOTING STRENGTH ANALYSIS – 2010 Census Update – April 2, 2012, with addition of Edgewood (09/07/12)*, is incorporated herewith to these minutes as Exhibit "1."

Mr. Bulthuis said the packet is self-explanatory in terms of the action that is being requested, but understands there are questions about the voting strength analysis and how it works at the North Central Transit District. Mr. Bulthuis handed out copies of Exhibit "1."

Acting Chair Calvert said he would like to clarify the process as he understands it. He said, "This was approved by the Board at the NCRTD, but for it to become final and official, it still has to go each of the member organizations and get their vote on it, then it has to have a 2/3 vote of those member agencies before it becomes an amendment to the original agreement."

Mr. Bulthuis said this is correct, noting he confirmed that since the last Finance Committee meeting.

Bushee Commissioner said she feels this is a dilution of representation of Santa Fe County. She said she would be happy as a member of that Board to let them know if we decided we didn't like this idea. She said another inequity is that they only allow counties to have representation on the Finance Committee. She said Mr. Bulthuis attends occasionally, but we are not a voting member of that Committee.

Acting Chair Calvert said his concerns are around the dilution of the vote. He believes this dilutes the City's vote, noting we can't create subdivisions of the City and get more votes. However, the County can name any community to the Board. He said originally the Board was set up along the lines of the House and Senate, to give some consideration for population as well as giving each member one vote so there is a balance between majority will and minority representation. He said we had that balance, but if the Board starts adding all of these entities with one vote, it skews it in one direction. He said he understands there are possible additions in the works. He said Santa Fe County already has 5 votes like the City does, but a part of Espanola is within the County as well as Edgewood, noting a number of Pueblos are in the same geographical area. If Santa Fe County wants to move forward and add Edgewood as a voting member, maybe they would give one of their votes to Edgewood. Or perhaps we establish a population threshold for new members, or allow them to be a non-voting member of the Board. He said these things need to be considered and discussed by that Board.

Acting Chair Calvert said the original members had to pay to participate, an "initiation fee and an annual fee." He said with the GRT passage, that has gone away, and there is no "skin in the game" for them to become a member, and they're not providing additional funding, because Edgewood's funding is coming from the County as an entity. He has no problem with Edgewood getting the service, because it has demonstrated the ridership for that route, but that doesn't mean Edgewood needs a seat on the Board and a vote.

Councilor Ives said this was passed in late summer of 2012. He asked if there is any notion of what the vote tally is in terms of affirmative votes toward the 2/3 majority.

Mr. Bulthuis said he does have an update on that, but he recalls the last time an adjustment was made, it took about 18 months for all members to have their governing bodies to approve that. He is sure

it is still in the works at this point. The last change was Espanola when its population exceeded 10,000, and when that happened, it got an additional vote according to the by-laws.

Acting Chair Calvert said that was *pro forma* and the way it was written.

Mr. Bulthuis said yes, it was part of the structure and a policy update. It wasn't a new member, it was just a change in the voting strength, and it took 18 months.

Councilor Ives said he would appreciate, as this moves forward, knowing the status on voting in favor of the action. He said if 2/3 already voted already voted in favor, presumably it's already been ratified, but we don't know the answer.

Mr. Bulthuis said he can get that information very quickly and circulate that information by email to the Committee.

Acting Chair Calvert would like it to be sent to all of the Councilors.

[Councilor Bushee's question here is inaudible.]

Mr. Bulthuis said he thinks Councilor Bushee was about to come on the Board and didn't attend the meeting where this action was taken.

Councilor Bushee asked if there was a discussion that Edgewood could join the Board and not be a voting member.

Mr. Bulthuis said that was discussed. He said the concern about the dilution of the vote when a new member added is absolutely correct. He said if this is a trend that is going to continue, he would caution the Council about that.

Responding to Councilor Bushee, Mr. Bulthuis said it wasn't a part of the current by-laws, so the way the structure is written currently, if they are coming on the Board they would have a vote. He said the by-laws would need to be changed to have representatives which aren't voting members.

Councilor Bushee doesn't think it will matter at this point what stand is taken by the City, but she believes it is important for the City to take a stand.

Acting Chair Calvert thinks it does matter and we need to state our position for adding representatives in the future. He said instead of changing the by-laws to add them with a vote, we should be changing the by-laws to have the ability to add them without a vote. He noted that Taos County has refrained from doing that, and the County could break out the City from the County and have more entities represented.

MOTION: Councilor Calvert moved, seconded by Councilor Bushee, that we, as a City, with our votes, not approve this, and ask them instead to change the by-laws to allow additional members but without a vote.

VOTE: The motion was approved unanimously on a voice vote.

18. **REQUEST FOR APPROVAL OF A RESOLUTION RELATING TO THE SANTA FE RESOURCE OPPORTUNITY CENTER ("SFROC"); DESIGNATING FUNDING FOR SFROC THAT WILL BE USED FOR A MANAGEMENT POSITION THAT WILL CREATE AND MAINTAIN A MANAGEMENT AND ACCOUNTABILITY STRUCTURE FOR SFROC; AND DIRECTING STAFF TO RENEGOTIATE THE TERMS OF THE CURRENT LEASE FOR THE SFROC FACILITY. (COUNCILORS BUSHEE, IVES, CALVERT, RIVERA AND WURZBURGER AND COUNCILOR DIMAS. (TERRIE RODRIGUEZ)) Committee Review: Public Works (approved) 02/11/13; and City Council (scheduled) 02/27/13. Fiscal impact – yes.**

Ms. Rodriguez said the Resolution is an opportunity for us to take an idea from 5-6 years ago to get the Santa Fe Resource Opportunity Center [SFROC] established. It has been operating for two years from its current space, and they want to make sure we have this idea, the plan, the energy and the management before the public. She said many entities have been working on this and she believes it is time to move this forward.

Councilor Bushee said the Community Foundation has offered \$20,000 for the next two years to supplement this effort, and believes there was an anonymous, private donor so that ROC clients get to stay an hour later. She is hoping to extend the season by two weeks on each end, given our variable weather and the need, but that isn't delineated in these funds. She said the money we will spend to help the program move forward is coming from the Crisis Response Fund. She said, "And I want to just bring this up as we head into budget, and I don't need to muddy these waters, but there will be a need to extend that season to the tune of about \$50,000, which they could apply for the Human Services Funds. We gave \$30,000 last year. Again, this operation has taken root, has really matured and it still has a lot of volunteer energy behind it, but it is pretty much a City-sanctioned effort. And so we need to support them. And I didn't know if I should be making any amendments now to suggest or get down to the future, but I want to put it on the radar screen, so you don't come in later when we're in the budget, because they will need some money if we want to extend the season."

MOTION: Councilor Bushee moved, seconded by Councilor Dimas, to approve this request, with the proposed amendments in the packet, with the caveat that they may need additional funds to extend the season.

DISCUSSION: Acting Chair Calvert said this is about funding for the management, and we should try to keep those separate, because this is a very specific purpose. He said we will certainly have the other discussions at budget time. He said the \$40,000 for this year is coming from the Crisis Response funds which are held in contingency for just such an emergency. He said we will look at this again when Mr. Rodriguez comes forward with the budget proposal, and we'll look at them in the context of whole budget for the City and make those decision in the full context.

Acting Chair Calvert said he like to add an amendment with regard to requiring quarterly reports to the Finance Committee on their progress. He said they said that the City has been sort of absent in the

process. He said it is a City-sanctioned process and we bought the building, but we walked away. He said if we truly want accountability there needs to be a progress report on the program.

Councilor Bushee said this is for 2½ years. She suggested the Human Services Committee would have a better grasp of the details of how they're achieving the goals to end homelessness. She asked what criteria do you want them to deliver upon. She said she would see the overarching theme of the program to end homelessness, as in Albuquerque, where policy makers are involved in creating more programs. She said she would rather hand the day-to-day responsibility to Ms. Rodriguez or the Human Services Committee.

Acting Chair Calvert said it doesn't have to be the Finance Committee, but he thinks somebody at the City has to be getting updates, and if there are problems, then Ms. Rodriguez needs to bring those to this Committee. He said this isn't his original suggestion. He said this was the suggestion of the people who brought this proposal to Councilor Ives and himself. He said there needs to be somebody letting us know how it is going and if they are meeting the goals, noting part of which he sees as goals is that they are trying to become more self-sufficient, and enforcing a management structure on the participating agencies to participate and participate more fully in order to utilize the resource at the center.

Councilor Bushee asked if he is speaking of programmatic oversight, or actual oversight.

Acting Chair Calvert said, "I'm talking about what we specifically talked about when I was given Attachment A and what's involved in that, and what they're trying to achieve through that. There are going to be further considerations at budget time, but they presented a very specific proposal here, with Exhibit A being the meat of it. And I want some oversight as to how they are progressing on what they are proposing."

Councilor Ives quoted from page 2, line 8 of the Resolution, as follows: "Whereas, after many meetings with the current service providers, it has been determined and deemed necessary to assign a single point of management accountability to develop and execute a clearly articulated strategic plan and a monthly management accountability reporting structure for the current provide-community and the City of Santa Fe." Councilor Ives said the Resolution seems to consider the kind of reporting he's looking for, but that isn't set forth in any Therefore clause, so we need to add the attributes of that Whereas into the Resolution to require that as the strategic plan is developed to provide it to the City and have monthly accountability reporting.

Acting Chair Calvert said the City should have some oversight as to the progress being made on this effort.

Acting Chair Calvert would like to amend the motion to add language which would specify that there would be a Committee, whether Finance or Human Resources, providing progress reports on how it is doing on meeting the objectives of this plan.

Responding to Councilor Bushee, Acting Chair Calvert said he would like them to outline what they're trying to achieve in Exhibit A.

Ms. Rodriguez said she presented this information to the Human Service Committee at its last meeting, and informed them this could possibly impact the Human Services funds and the annual allocations through the budget process in the new fiscal year. She said that Committee is very willing and ready to observe and to assure that the objectives and goals of the management position would be met. She said, "If you would feel comfortable with having them, either that person or I, would make those reports to the Finance Committee on a regular basis, whatever you would be comfortable with doing would be very acceptable to the Human Services Committee."

Councilor Bushee quoted from page 4 of Exhibit A, "This Plan will also include an evaluation of the effectiveness of the service agreements used at SFROC and of the services actually provided. So perhaps your Friendly Amendment could be to ask staff to work with the Human Services Commission and the respective Boards of Santa Fe ROC to develop the evaluation criteria and process.

Acting Chair Calvert said I don't think we want the Committee to have to work with all the member organizations, and the reason we want a single point of contact, because it "simplifies everybody's life."

Councilor Bushee asked how he wants to do this.

Acting Chair Calvert said this is the reason we want the coordinator because we want a single point of accountability at this facility we're sponsoring, so if we need answers, we don't have to go searching for everybody. Additionally, the coordinator holds all these people accountable.

Councilor Bushee asked if he would like to add a friendly amendment.

FRIENDLY AMENDMENT: Acting Chair Calvert said, instead of trying to wordsmith the Resolution right now, he would like to amend the motion to direct Staff to come up with the appropriate language in the amendment as this goes forward to the Council is before Council, for a progress reporting mechanism from the Coordinator to the Human Services Committee. **THE AMENDMENT WAS FRIENDLY TO THE MAKER AND SECOND, AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE.**

CONTINUATION OF DISCUSSION ON THE MOTION AS AMENDED: Councilor Bushee asked if one of the goals to have the SFROC to become self sustaining and supporting.

Acting Chair Calvert said yes, because that's what they keeping coming to us and saying.

FRIENDLY AMENDMENT: Councilor Bushee said, with regard to Amendment #2, on the second to last line of the amendment it should be "Lessee" not "Lease." **THE AMENDMENT WAS FRIENDLY TO THE MAKER AND SECOND, AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE.**

CONTINUATION OF DISCUSSION ON THE MOTION AS AMENDED: Acting Chair Calvert said he believes a good point of contact is the Human Services Committee, because when we get into budget

discussions about funding/additional funding, we need to know how this working, and, for example, if it is not working as planned, will we be providing more money.

Acting Chair Calvert said we will be doing a new lease because we will be changing the principals in this agreement. He said he is fine with the amendment #2. He said Ms. Rodriguez has said the County works a slightly different model, in that they also ask the people to make a slight contribution to more major things, such as roof repair, and Ms. Rodriguez said this is correct.

Acting Chair Calvert asked how many facilities like this does the City have which we own and lease to non-profits for their use.

Ms. Rodriguez said it is 6-7 maximum.

Acting Chair Calvert asked the term of the lease.

Ms. Rodriguez said the current lease is a 3-year lease, and we are in the first year of that lease, noting typically they are doing 3-5 year leases.

DIRECTION TO STAFF: Acting Chair Calvert asked with the current Amendment #2, that we “shoot on shorter side,” and then as a City we look to have a uniform policy on how to deal with the situation when the City is a landlord and leasing to a non-profit. He said this would be direction to staff to look into a coordinated policy on lease arrangements and whether we want to change it, or not – come back with a unified way of dealing with all of these entities in this respect.

Councilor Bushee said, “As we have some of the captive Board audience here, I would suggested as they seek to participate financially, that operational funds are always harder for government entities. So if that’s something, if you get ongoing funds, if you get any kind of endowment fund going, that’s the kind of thing that’s harder. That’s what I was stressing early about another \$50,000 for operational in order to expand your services. So I would be less supportive a model that says we won’t fix the roof as the landlord, and more interesting in seeing sustainability on the operational side. “

Acting Chair Calvert said he’s not suggesting that we’re not going to fix the roof. He said, “I was saying I would like to see staff come up with a uniform policy on these kinds of leases. That might be the way we go, but I think I would like staff at least to take a look at that, and I think it’s fair to have the same policy for all of these entities when we’re the landlord. That’s just direction to staff to bring something back to us for our consideration and not part of this particular Resolution”

VOTE: The motion, as amended, was approved unanimously on a voice vote.

Councilor Dimas said he wants to sign on as a cosponsor.

19. REQUEST FOR APPROVAL OF BUDGET INCREASE – OPERATION SAFE STREETS CITY GUN BUYBACK PROGRAM. (CHIEF RAYMOND RAE AND DR. MELVILLE MORGAN)

Dr. Morgan said he knows nothing about guns, and Chief Rael really helped him on this.

Chief Rael said the request is for a BAR for additional funds in the amount of \$33,000 from the Police Property Tax cash balance. Chief Rael reviewed his Memorandum of February 14, 2013, with attachments, to the Finance Committee, from Raymond Rael, Chief of Police, and Dr. Melville L. Morgan, Finance Director, regarding Operation Safe Streets "City Gun Buy Back Program," which is in the Committee packet, noting they have spent \$50,000, the request is for \$33,000, and there are still outstanding IOU's. Please see this Memorandum for specifics of this presentation.

Councilor Bushee said some people have said this is just a "feel good kind of operation." She said she believes in this program, and it is important to get these guns off the street. She asked what happens to the guns after they are collected.

Chief Leyba said they currently are stored in evidence control, and once the operation is complete, they will submit a request to the District Court, for authorization to destroy. Once received, they will consider alternatives for destruction. One is to ask the assistance of the Albuquerque with its crushing machine, and if it is not available, then the other option is a torch and/or chop to make the weapons non-functional.

Councilor Bushee asked if they ever are melted down and used to make something else.

Chief Leyba said they can be melted down, but the problem is many guns are made with different metals. He said the people with whom he's spoken tell him it would be difficult to separate what metals can be used and what can't.

Councilor Bushee asked if all the weapons were functional.

Chief Leyba said they refused to take non-functional items. However, they would be allowed to turn them in, but we wouldn't pay for them.

Councilor Bushee asked if any of the weapons were of historical value or were antiques which we could recoup funds by giving them to museums.

Chief Leyba said there are two which potentially are of museum quality interest. He said State law provides these must be donated and they get the first pick. He said there is a plan to invite the museum to look at the weapons and have first option which would then be transferred to the museum via court order as opposed to being destroyed.

MOTION: Councilor Bushee moved, seconded by Councilor Dimas, to approve this request.

DISCUSSION: Councilor Ives said this is a Santa Fe program, but he saw addresses in Grants, Gallup, Moriarty, Albuquerque, Rio Rancho and Las Vegas, and one woman who had a Maryland area code on her telephone number, but the majority were from Santa Fe. He asked if there is criteria to participate in the program, or if it is open to anybody that brings in a weapon. He said initially they had a few from other places, but it wasn't a majority. He said that problem seems to have been mitigated on the second buyback on the same day. The vast majority of weapons participating in the program were from the Santa Fe area.

Councilor Ives asked how many other communities are running these kinds of programs at this time around New Mexico.

Chief Leyba said the only two buy-back programs are in Santa Fe and Bernalillo County. He said Albuquerque has a program where people can drop off the weapons, but they won't pay for the weapons.

Councilor Dimas said he read in the newspaper that one stolen weapon turned in. He said Chief Leyba said he would sell it back to them for what the gun cost the City.

Chief Rael said initially, the weapon came back as a stolen weapon. However, subsequently after additional research, it turns out that the weapon returned was not stolen, so "we haven't identified it." He said, "In terms of the potential of selling it back, that's something that is in the City Attorney's Office, and it is possible, but they haven't made any final decisions on it yet. On the other hand, at this stage of the game that hasn't become an issue because no stolen guns have turned up. It will be kept in evidence, until we identify the owner, or that if it was used in a crime."

Councilor Dimas said, "So you wouldn't sell it back to them. You would return it wouldn't you."

[Chief Leyba's response for the most part was inaudible]. He said something about getting additional direction.

Councilor Dimas said, "It seems to me, if you determine that it's a stolen weapon, this is just my opinion, then you are selling stolen property, which is illegal."

Chief Leyba said, "That's again the reason I would talk to the City Attorney's Office."

Councilor Dimas said, "I can tell you from my past experience, and probably you too as a law enforcement officer and you being familiar with the laws and such, it just appears that it would be selling a stolen weapon. And my opinion is that if it is a stolen weapon and it belongs to someone, that we just need to return it back to them and not sell it back to them. I think that's the right thing to do."

Acting Chair Calvert said if we identified that this weapon was used in a crime, then we definitely keep it and hold it as evidence.

Chief Leyba said this is correct, it would be treated as evidence as in any other case, but it would not be destroyed with the other guns.

Acting Chair Calvert said people know that when they bring weapons to the buy-backs, and know that we will "run these things to identify them if they were involved, so that is a caveat to the process. Correct."

Chief Leyba said they actually are offered complete anonymity and they turn it in. He said, "Yes, they are going to run it, and with the exception of those who are willing wait and accept an IOU, most people just walk in the station, we record it, we track it."

Responding to Councilor Bushee, Chief Leyba said, "We did have a couple of people to show up, but thanks to Code Enforcement, he helped us a lot, did some research. We met with the City Attorney's office, and we identified some Code enforcement issues. We advised these people that they are in violation of the Code, and they did a great job informing them."

Councilor Bushee said, "Then they were on public property."

Chief Leyba said yes, so that tended to minimize it. He said we couldn't prevent them from talking to someone way down the street to make a sale or a transaction, but it did prevent a lot of such activity at the Police Station.

Councilor Bushee said she was glad people intended to get rid of their guns and get them off the street, and believes they weren't there for the highest dollar. She said, in the spirit of the day, she thinks this has been a very successful effort.

Chief Leyba said the vast majority of people would walk right by those folks, and turned in the gun to the City.

Councilor Bushee said it sounds like people were there for the right reasons.

VOTE: The motion was approved unanimously on a voice vote.

20. OTHER FINANCIAL INFORMATION

A. UPDATE ON GROSS RECEIPTS TAX REPORT RECEIVED IN FEBRUARY 2013 (FOR DECEMBER 2012 ACTIVITY) AND LODGERS' TAX REPORT RECEIVED IN FEBRUARY 2013 (FOR JANUARY 2013 ACTIVITY). (DR. MELVILLE MORGAN)

A copy of *City of Santa Fe Gross Receipts Taxes Collected (less Water 1/4%)*, with attachments is incorporated herewith to these minutes as Exhibit "2."

Dr. Morgan reviewed the information in Exhibit "2." He said the City is up 6.2% in Lodgers' Tax. He said the GRT is not so wonderful, noting February is down 6.16%, but YTD the City is barely negative at 0.4%, so we're even right now.

21. MATTERS FROM THE COMMITTEE

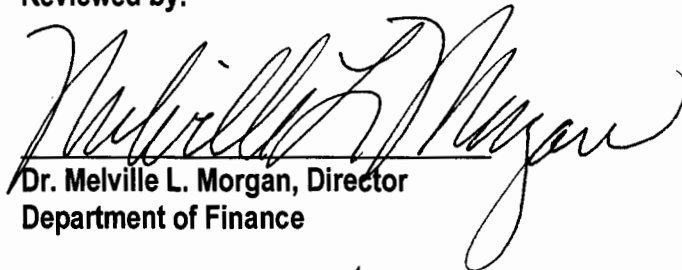
There were no matters from the Committee.

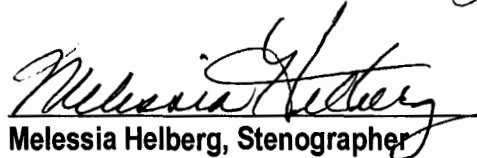
22. ADJOURN

There was no further business to come before the Committee, and the meeting was adjourned at 6:40 p.m.


Carmichael A. Dominguez, Chair

Reviewed by:


Dr. Melville L. Morgan, Director
Department of Finance


Melessia Helberg, Stenographer

VOTING STRENGTH ANALYSIS - 2010 Census Update - April 2, 2012 with addition of Edgewood (9/7/12)

FINAL ANALYSIS - 5/10/20/40/80 THRESHOLDS						
Member	Population ¹	Population % of Total	Member Unit	Population Units ²	Total Voting Units	Voting Units % of Total
Española City	10,244	4.35	1	2	3	10.03
Los Alamos County	17,950	7.63	1	2	3	10.30
Taos County	32,937	14.00	1	3	4	13.338
Pojoaque Pueblo	367	0.16	1	0	1	3.334
Rio Arriba County	25,611	10.23	1	3	4	13.338
San Ildefonso Pueblo	672	.29	1	0	1	3.334
Ohlway Owingeh Pueblo	2,791	.12	1	0	1	3.334
Santa Clara Pueblo	3,132	1.33	1	0	1	3.334
Santa Fe City	67,947	28.9	1	4	5	16.67173
Santa Fe County	34,749	15.303	1	4	5	16.67
Tesuque Pueblo	435	.18	1	0	1	3.334
Edgewood	3,375	1.4	1	0	1	3.33
TOTAL	235,303	99.97	11	18	2930	99.986

TOTAL MEMBERS...11

TOTAL VOTING UNITS...2930

QUORUM REQUIREMENTS....6-7 Members AND 15-16 Voting Units

SIMPLE MAJORITY VOTE.....15-16 Voting Units

TWO-THIRDS VOTE.....19-20 Voting Units

¹ Population estimates were extracted from 2010 United States Census data.

² Voting Units are awarded in the following manner: All Members receive one (1) vote by virtue of being a Member. Members receive one (1) additional vote for population between 5000 and 9,999; an additional vote for population between 10,000 and 19,999; an additional vote for population between 20,000 and 39,999; an additional vote for population between 40,000 and 79,999; an additional vote for population equal to or greater than 80,000.

City of Santa Fe
Gross Receipts Taxes Collected (less Water 1/4%)

MONTH	FY Actual 2007/08	% Inc/Dec	FY Actual 2008/09	% Inc/Dec	FY Actual 2009/10	% Inc/Dec	FY Actual 2010/11	% Inc/Dec	FY Actual 2011/12	% Inc/Dec	FY Actual 2012/13	% Inc/Dec	\$ Diff to PY	FY Budget 2012-13	% Actual to Budget	Over/Under Budget
JUL	7,375,729	15.39%	7,522,492	1.99%	6,801,875	-9.58%	6,253,785	-8.06%	6,868,168	9.82%	6,839,744	-0.41%	(28,424)	6,868,168	-0.41%	(28,424)
AUG	8,237,747	-2.16%	8,126,772	-1.35%	7,373,937	-9.26%	7,692,859	4.32%	7,651,436	-0.54%	7,557,228	-1.23%	(94,208)	7,651,436	-1.23%	(94,208)
SEPT	7,534,469	9.30%	7,711,349	2.35%	7,220,436	-6.37%	6,865,871	-4.91%	7,162,003	4.31%	7,251,040	1.24%	89,037	7,162,003	1.24%	89,037
OCT	7,792,052	4.44%	7,750,530	-0.53%	7,133,369	-7.96%	7,300,775	2.35%	7,456,520	2.13%	7,541,435	1.14%	84,916	7,456,520	1.14%	84,916
NOV	7,767,989	2.05%	7,590,931	-2.28%	6,887,336	-9.27%	6,788,772	-1.43%	7,169,747	5.61%	7,047,078	-1.71%	(122,669)	7,169,747	-1.71%	(122,669)
DEC	7,385,740	-2.52%	7,808,652	5.73%	6,665,415	-14.64%	6,492,101	-2.60%	6,576,396	1.30%	7,114,531	8.18%	538,134	6,576,396	8.18%	538,134
JAN	6,986,767	4.62%	6,511,739	-6.80%	6,118,876	-6.03%	6,284,002	2.70%	6,653,844	5.89%	6,672,604	0.28%	18,760	6,653,844	0.28%	18,760
FEB	8,725,121	8.61%	7,679,717	-11.98%	7,568,323	-1.45%	7,786,459	2.88%	8,240,913	5.84%	7,731,934	-6.18%	(508,979)	8,240,913	-6.18%	(508,979)
MAR	6,680,180	-4.15%	6,307,310	-5.58%	5,774,583	-8.45%	5,705,183	-1.20%	6,242,865	9.42%				6,242,865		
APR	5,957,049	-4.68%	6,038,594	1.37%	5,685,314	-5.85%	5,775,585	1.59%	6,318,974	9.41%				6,318,974		
MAY	6,903,178	-34.00%	6,517,131	-5.59%	6,580,129	0.97%	6,821,323	3.67%	7,132,860	4.57%				7,132,860		
JUN	7,201,012	-4.48%	6,123,927	-14.96%	6,212,278	1.44%	6,687,665	7.65%	6,249,687	-6.55%				6,249,687		

TOTALS \$88,547,033 2.07% \$85,689,145 -3.23% \$80,021,871 -6.61% \$80,454,380 0.54% \$83,723,413 4.06% \$ 57,755,594 \$ (23,433) \$83,723,413 \$ (23,433)

Prior Years' Comparison:

July-Feb \$61,805,614 4.64% \$60,702,183 -1.79% \$55,769,567 -8.13% \$55,464,624 -0.55% \$57,779,027 4.17% 57,755,594 (23,433) 57,779,027 (23,433)
Amount over(under) budget -0.04% (23,433)
Cumulative year-to-date comparison to prior year-to-date -0.04% (23,433)
Cumulative year-to-date comparison to FY 07-08 year-to-date -6.55% (4,050,020)

July 2005 1/4% GRT increase: WATER

MONTH	FY Actual 2007/08	% Inc/Dec	FY Actual 2008/09	% Inc/Dec	FY Actual 2009/10	% Inc/Dec	FY Actual 2010/11	% Inc/Dec	FISCAL YR 2011/12	% Incr/Decr	FISCAL YR 2012/13	% Incr/Decr	\$ Diff to PY	FY Budget 2012-13	% Actual to Budget	Over/Under Budget
JUL	633,957	14.35%	654,025	3.17%	592,723	-9.37%	545,951	-7.89%	598,654	9.65%	600,324	0.28%	1,670	598,654	0.28%	1,670
AUG	714,599	-95.00%	710,669	-0.55%	641,975	-9.67%	671,821	4.65%	667,629	-0.62%	659,002	-1.29%	(8,627)	667,629	-1.29%	(8,627)
SEPT	653,432	9.04%	670,318	2.58%	629,159	-6.14%	597,858	-4.98%	625,006	4.54%	634,132	1.46%	9,125	625,006	1.46%	9,125
OCT	676,530	3.87%	679,674	0.46%	622,467	-8.42%	636,744	2.29%	648,133	1.79%	659,894	1.81%	11,761	648,133	1.81%	11,761
NOV	679,250	4.49%	662,766	-2.43%	596,377	-10.02%	590,905	-0.92%	625,532	5.86%	616,187	-1.49%	(9,345)	625,532	-1.49%	(9,345)
DEC	647,257	2.30%	683,888	5.66%	580,333	-15.14%	566,931	-2.31%	573,490	1.16%	622,564	8.56%	49,074	573,490	8.56%	49,074
JAN	612,303	2.59%	570,156	-6.88%	534,889	-6.19%	549,104	2.66%	580,657	5.75%	583,650	0.52%	2,993	580,657	0.52%	2,993
FEB	765,368	9.23%	672,413	-12.15%	661,900	-1.56%	680,339	2.79%	722,984	6.27%	676,802	-6.39%	(46,182)	722,984	-6.39%	(46,182)
MAR	585,468	-0.35%	550,145	-6.03%	503,595	-8.46%	499,794	-0.75%	543,902	8.83%				543,902		
APR	546,057	4.90%	527,862	-3.33%	496,228	-5.99%	499,776	0.71%	551,043	10.26%				551,043		
MAY	951,790	57.65%	570,683	-40.04%	572,672	0.35%	594,603	3.83%	622,468	4.69%				622,468		
JUN	631,448	4.36%	534,251	-15.39%	541,828	1.42%	580,691	7.17%	543,012	-6.49%				543,012		

TOTALS \$8,097,459 8.74% \$7,486,850 -7.54% \$6,974,146 -6.85% \$7,014,517 -1.37% 7,302,510 3.55% \$ 5,052,555 \$ 10,470 \$7,302,510 \$ 10,470

Prior Years' Comparison:

July-Feb 5,382,697 5.40% 5,303,908 -1.46% 4,859,823 -8.37% 4,839,653 -0.42% 5,042,085 4.18% 5,052,555 10,470 5,042,085 10,470
Budget vs Actual year-to-date comparison 0.21% \$10,470
Current year-to-date comparison to prior year-to-date: 0.21% 10,470
Current year-to-date comparison to FY 07-08 year-to-date: -6.13% (330,142)

Exhibit 12

**City of Santa Fe
Gross Receipts by Category
Fiscal Years 2012-13 vs. 2011-12**

**February
(December Activity)**

Category	Feb. 2012-13	Feb. 2011-12	Dollar Difference	Percent Difference
Agriculture, forestry, hunting	7,554	7,476	78	1.04%
Mining	0	649	(649)	0.00%
Utilities	234,780	285,756	(50,976)	-17.84%
Construction	784,131	955,944	(171,813)	-17.97%
Manufacturing	58,607	154,260	(95,653)	-62.01%
Wholesale	116,648	163,813	(47,165)	-28.79%
Retail	2,837,428	2,950,321	(112,893)	-3.83%
Transportation & warehousing	44,542	37,891	6,651	17.55%
Information & Cultural Indust.	278,330	299,220	(20,890)	-6.98%
Finance & insurance	87,607	49,861	37,746	75.70%
Real estate, rental & leasing	194,654	127,786	66,868	52.33%
Prof, Scientific, Technical	607,898	587,876	20,022	3.41%
Management of companies	17,623	13,603	4,020	29.55%
Admin & Support, Waste Mgt	20,985	79,738	(58,753)	-73.68%
Educational Services	36,473	51,018	(14,545)	-28.51%
Health Care & Social Assist	341,928	405,833	(63,905)	-15.75%
Arts, Entertainment & Recr	48,455	43,772	4,683	10.70%
Accommodation & Food	870,052	805,928	64,124	7.96%
Other Services	812,255	904,814	(92,559)	-10.23%
Public Administration	0	0	0	0.00%
Unclassified	35,722	21,802	13,920	63.84%
State reimb-food/med tax	941,648	981,565	(39,917)	-4.07%
Muni. Equivalent Distribution	31,416	34,970	(3,554)	-10.16%
Total Distribution	8,408,735.78	8,963,896.97	(555,161.19)	-6.19%

**City of Santa Fe
GRT Analysis By Category
Fiscal Years 2012-13 vs. 2011-12**

**Cumulative 2012-13 vs. Cumulative 2011-12
(May - December Activity)**

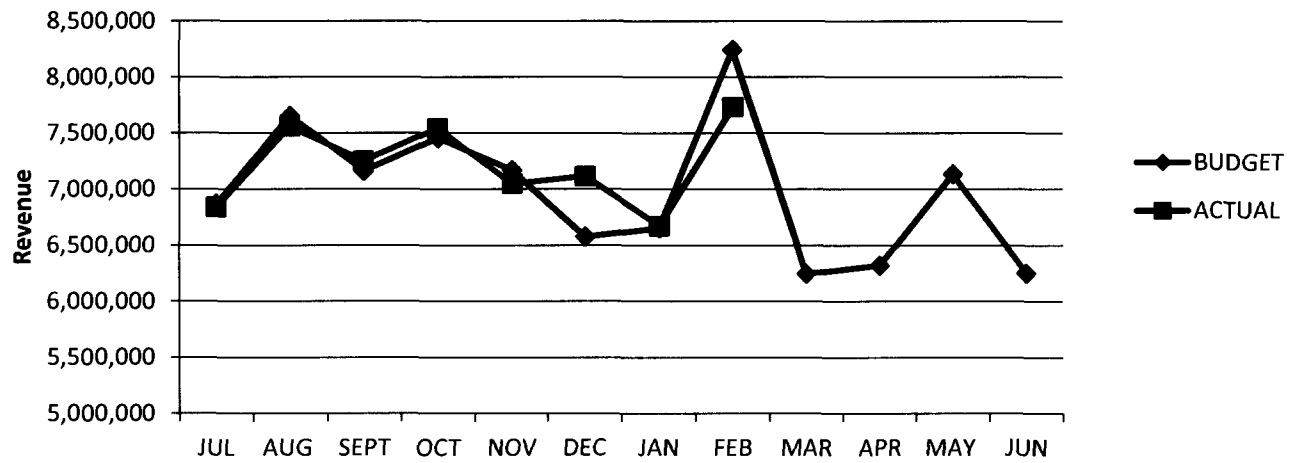
Category	July-Feb 2012-13	July-Feb 2011-12	Dollar Difference	Percent Difference
Agriculture, forestry, hunting, fishing	147,862	160,960	(13,098)	-8.14%
Mining	3,965	1,043	2,923	0.00%
Utilities	1,506,995	1,426,666	80,329	5.63%
Construction	5,923,890	6,277,922	(354,032)	-5.64%
Manufacturing	989,509	1,162,971	(173,462)	-14.92%
Wholesale	970,558	1,148,149	(177,591)	-15.47%
Retail	18,571,570	19,006,784	(435,214)	-2.29%
Transportation & warehousing	148,612	416,585	(267,973)	-64.33%
Information and Cultural Indust	2,279,470	2,328,686	(49,217)	-2.11%
Finance & Insurance	776,147	548,881	227,267	41.41%
Real estate, rental & leasing	1,324,822	1,128,135	196,687	17.43%
Professional, Scientific, Tech	4,806,569	4,671,509	135,060	2.89%
Management of companies	152,504	142,948	9,556	6.69%
Admin & Support, Waste Mgt	521,284	676,271	(154,987)	-22.92%
Educational Services	345,836	345,547	289	0.08%
Health care and social assist	2,922,438	2,952,139	(29,701)	-1.01%
Arts, Entertainment & Recr	314,024	300,880	13,144	4.37%
Accommodation & Food	7,446,856	7,074,964	371,892	5.26%
Other Services	6,362,134	5,710,833	651,301	11.40%
Public Administration	775	790	(16)	0.00%
Unclassified	183,164	122,051	61,113	50.07%
State reimb-food/med tax	6,904,765	6,968,166	(63,401)	-0.91%
Muni. Equivalent Distribution	204,400	248,231	(43,831)	-17.66%
Total Distribution	62,808,149	62,821,113	(12,963)	-0.02%

City of Santa Fe
GRT Analysis By Category
Fiscal Years 2012-13 vs. 2011-2012 and 2007-2008

Cumulative July - Feb
(May - Dec Activity)

Category	July-Feb 2012-2013	July-Feb 2011-2012	July-Feb 2007-2008	Dollar Dif FY 12-13 vs FY 11-12	Percent Dif FY 12-13 vs FY 10-11	Dollar Dif FY 12-13 vs FY 07-08	Percent Dif FY 12-13 vs FY 07-08
Agriculture, forestry, hunting, fishing	147,862	160,960	311,716	(13,098)	-8.14%	(163,854)	-52.57%
Mining	3,965	1,043	60	2,923	280.36%	3,906	0.00%
Utilities	1,506,995	1,426,666	1,264,255	80,329	5.63%	242,740	19.20%
Construction	5,923,890	6,277,922	9,465,625	(354,032)	-5.64%	(3,541,735)	-37.42%
Manufacturing	989,509	1,162,971	1,431,382	(173,462)	-14.92%	(441,872)	-30.87%
Wholesale	970,558	1,148,149	1,355,254	(177,591)	-15.47%	(384,696)	-28.39%
Retail	18,571,570	19,006,784	20,913,113	(435,214)	-2.29%	(2,341,544)	-11.20%
Transportation & warehousing	148,612	416,585	453,941	(267,973)	-64.33%	(305,329)	-67.26%
Information and Cultural Indust	2,279,470	2,328,686	1,066,017	(49,217)	-2.11%	1,213,453	113.83%
Finance & Insurance	776,147	548,881	762,503	227,267	41.41%	13,645	1.79%
Real estate, rental & leasing	1,324,822	1,128,135	1,555,077	196,687	17.43%	(230,255)	-14.81%
Professional, Scientific, Tech	4,806,569	4,671,509	4,215,869	135,060	2.89%	590,700	14.01%
Management of companies	152,504	142,948	247,222	9,556	6.69%	(94,718)	-38.31%
Admin & Support, Waste Mgt	521,284	676,271	298,462	(154,987)	-22.92%	222,822	74.66%
Educational Services	345,836	345,547	173,545	289	0.08%	172,291	99.28%
Health care and social assist	2,922,438	2,952,139	2,518,339	(29,701)	-1.01%	404,099	16.05%
Arts, Entertainment & Recr	314,024	300,880	284,061	13,144	4.37%	29,963	10.55%
Accommodation & Food	7,446,856	7,074,964	7,267,059	371,892	5.26%	179,797	2.47%
Other Services	6,362,134	5,710,833	6,914,512	651,301	11.40%	(552,379)	-7.99%
Public Administration	775	790	274	(16)	0.00%	500	0.00%
Unclassified	183,164	122,051	1,069,117	61,113	50.07%	(885,953)	-82.87%
State reimb-food/med tax**	6,904,765	6,968,166	5,620,908	(63,401)	-0.91%	1,283,857	22.84%
Muni. Equivalent Distribution	204,400	248,231	0	(43,831)	-17.66%	204,400	100.00%
Total Distribution	62,808,149	62,821,113	67,188,312	(12,963)	-0.02%	(4,380,163)	-6.52%

Comparison of Budget vs Actual FY 12-13



Comparison of 2 YRS to Benchmark

