

# CITY OF SANTA FE AUDIT COMMITTEE MEETING CONVENTION CENTER ADMINISTRATIVE CONFERENCE ROOM Wednesday, October 8, 2014 - 2:00 P.M.

- 1. CALL TO ORDER
- 2. ROLL CALL
- APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES:
  - Wednesday September 10, 2014.
- 5. CAFR AND OTHER FINANCIAL AUDIT(S) UPDATE:
  - Report form External Auditors Update on Timeline and Benchmarks;
  - Report from Finance Update on Timeline and Benchmarks;
  - Final Accounting Promised to POSAC;
  - Status of S.T.O.P. audit and False Alarm reporting.

# 6. STATUS REPORT FROM CITY OF SANTA FE, AUDIT & FINANCE DEPARTMENTS:

- Quarterly Investment Report from Helene Hausman;
- Status of Audits (Internal Audit);
  - ITT Follow-Up Audit;
  - o Public Utilities Audit.

#### 7. SUB-COMMITTEE REPORTS:

- External Audit Subcommittee;
  - Status of Review of City's Financial Reports;
- Internal Audit Subcommittee.
  - o Amend Audit Plan to include actuals for 1st quarter

#### 8. UNFINISHED BUSINESS

- Park Bond Audit contract has been signed, and is with the City Clerk's Office;
- Fraud and Abuse Hotline Vendor Selected in the process of negotiating the contract;
- Review and Discussion of Ordinance Duties (No. 2013-35);
- Review and Discussion of 'Rules and Procedures for City Committees

#### 9. NEW BUSINESS

- Update on tracking of audit findings;
  - (11) AAA Findings Cleared;
  - (4) FMO Transit Findings Cleared Pending i.e. management has sent everything in to clear the findings, this has been acknowledged by Grantor, but not officially cleared;
  - New Format for Agenda;

# 10. OTHER MATTERS FROM THE COMMITTEE

- 11. ITEMS TO REPORT TO THE CITY MANAGER
- 12. NEXT MEETING DATE:
  - Next meeting scheduled November 5, 2014
- 13. ADJOURNMENT

Persons with disabilities in need of accommodations, contact the City Clerk's office at 955-6520 five (5) working days prior to the meeting date.

# SUMMARY INDEX CITY OF SANTA FÉ AUDIT COMMITTEE October 8, 2014

_	ITEM	ACTION TAKEN	PAGE(S
1.	CALL TO ORDER		
2.	ROLL CALL	Quorum Present	1
3.	APPROVAL OF AGENDA	Approved as amended	1-2
4.	APPROVAL OF MINUTES	The second secon	. ~
	<ul> <li>September 10, 2014</li> </ul>	Approved as amended	12
5.	CAFR AND OTHER FINANCIAL AUDIT(S) UPDATE:	Approved do dimended	'-
	a. Report form External Auditors	Report/Discussion	2-4
	b. Park Bond Audit	Discussed with POSAC	5-8
	c. Final Accounting Promised to POSAC	Discussion	5-8
	d. Status of S.T.O.P. Audit and False Alarm reporting.	Reported under Hotline	15
6.	STATUS REPORT FROM CITY OF SANTA FE, AUDIT 8	FINANCE DEPARTMENTS:	
	a. Quarterly Investment Report	Helene Hausman reported	9-10
	b. Status of Audits (Internal Audit)	Reported	12-13
	<ul> <li>ITT Follow-Up Audit</li> </ul>	Discussion	14
	<ul> <li>Public Utilities Audit</li> </ul>	Discussion	14
7.	SUB-COMMITTEE REPORTS:		
	a. External Audit Subcommittee;		
	<ul> <li>Status of Review of City's Financial Reports</li> </ul>	Discussion	10-12
	b. Internal Audit Subcommittee.	2,000,000	10.12
	<ul> <li>Amend Audit Plan to include Qtr. 1actuals</li> </ul>	Approved	14-15
8.	UNFINISHED BUSINESS		
•	a. Fraud and Abuse Hotline	Status Poportod	15
	b. Review/Discuss Ordinance Duties	Status Reported  No discussion needed	15
	c. Review/Discuss 'Rules and Procedures		15
	o. Review Discuss Traies and Procedures	New Format approved	15-16
9.	NEW BUSINESS		
	a. Update on tracking of audit findings;	Noted but not discussed	16
	<ul> <li>(11) AAA Findings Cleared;</li> </ul>		
	<ul> <li>(4) FMO Transit Findings Cleared – Pending</li> </ul>		
	New Format for Agenda;		
10.	OTHER MATTERS FROM THE COMMITTEE	None	16
11	ITEMS TO DEPORT TO THE OFFICE AND COM-		
	ITEMS TO REPORT TO THE CITY MANAGER	None	16
	NEXT MEETING DATE: November 5, 2014	Approved	17
13.	ADJOURNMENT	Adjourned at 4:42 p.m.	17

# **MINUTES OF THE**

# CITY OF SANTA FÉ

# **AUDIT COMMITTEE**

October 8, 2014 2:00 p.m. – 4:00 p.m.

# 1. CALL TO ORDER

A regular meeting of the City of Santa Fé Audit Committee was called to order by Mr. Clark de Schweinitz, Chair on this date at approximately 2:09 p.m. in the Convention Center Administrative Conference Room, Santa Fé, New Mexico.

#### 2. ROLL CALL

Roll call indicated the presence of a quorum as follows:

# Members Present:

Members Absent:

Clark de Schweinitz, Chair Hazeldine Romero, Vice Chair [arriving later] Cheryl Pick-Sommer Marc A. Tupler [arriving later] Loretta Valencia

# Others Attending:

Liza Kerr, Internal Auditor
Teresita Garcia, Finance Department
Helene Hausman, Investment Officer.
Carl Boaz, Stenographer
Morgan Browning, Auditor
Bette Booth, POSAC Chair
Anna Hansen, POSAC

NOTE: All items in the Committee packet for all agenda items are incorporated herewith to these minutes by reference. The original Audit Committee packet is on file in the Finance Department.

Chair de Schweinitz asked everyone to introduce themselves to the group and they did.

# 3. APPROVAL OF AGENDA

Chair de Schweinitz requested a change to the agenda to consider the CAFR report first, then the Investment Quarterly Report by Ms. Hausman and then the Park Bond Audit and POSAC.

Ms. Pick-Sommer moved to approve the agenda as amended. Ms. Valencia seconded the motion and it passed by unanimous voice vote. Mr. Tupler and Ms. Romero were not present for the vote.

#### 4. APPROVAL OF MINUTES

# September 10, 2014

Approval of the minutes was delayed until later in the meeting when all members were present.

# 5. CAFR AND OTHER FINANCIAL AUDIT(S) UPDATE:

# a. Report from External Auditors - Update on Timeline and Benchmarks;

Ms. Garcia reported that the packet had the listing of the present status. The Trial Balance was submitted and ready for the Financial Statements.

Mr. Morgan Browning said the Trial Balance will be completed by October 15th. They have finished most of the capital assets and this week they focused on risk management and a little punch list. The statement prep is already begun which is encouraging, and they had a good handle on the rest.

Chair de Schweinitz asked what the next major step is.

Mr. Browning said the final trial balance is next and making sure it ties to City's Trial Balance to support the auditor's opinion. Ms. Garcia will have a timeline for them on what is posted and what is yet to be posted. We have good communication and the whole Finance Department gets involved putting the statements together with each having their own section to do. Mr. Browning was helping out to catch things beforehand and do what he could to expedite it.

Mr. Tupler joined the meeting and Chair de Schweinitz explained the changes in the agenda.

Ms. Valencia asked if once Mr. Browning had all of the adjusting entries the City required if he saw a needed adjustment whether it would be the auditor's task or the city's task.

Mr. Browning said it would be his. Usually the quality control process is not yet done on Ms. Garcia's end. There is an element of judgment but he didn't anticipate many adjustments.

- Ms. Garcia said they usually come in with the statements. After further review, maybe not all entries are made and there might be an account receivable change between two entries to record it in the correct fund.
- Ms. Valencia understood the City might have adjusting journal entries (AJEs) after October 15th. Ms. Garcia agreed.
  - Ms. Kerr asked what the final date was for AJEs.
  - Ms. Garcia said it was when they get through them.
  - Ms. Kerr recalled the date was set at November 1.
- Ms. Garcia said if it is material enough, they could go to December. The State Auditor requires the City to do the adjustments until the date we issue statements and include that in the letter to the Auditor, e.g., if we didn't catch one.
  - Ms. Romero arrived at 2:30.
- Mr. Browning explained that the City is so big that when they are auditing at a detail level they can't see something wrong so Ms. Garcia catches most of them when the statements are put together.
  - Ms. Kerr referred to item O on the third to last page and asked if they had received those yet.
- Ms. Garcia said that was part of the financial statement so that was given when we did the presentations.
  - Ms. Kerr asked if reconciliation was presentations. Ms. Garcia agreed.
- Ms. Kerr was curious about the date of final budget adjustments being set at 7/15 and they didn't have that yet.
  - Ms. Garcia affirmed that it was complete. Mr. Browning agreed.
- Mr. Browning said the budget is done and the budget to actual for compliance is being finished, making sure it was a balanced budget. That is part of CAFR process. They have all their adjustments to DFA for BARs. He could see them in the system.
- Ms. Kerr noted on the last page nothing has been filled out yet nor the fund balance on the previous page.
  - Ms. Garcia said that was part of the Financial Statement.
  - Ms. Kerr reasoned that the dates are wrong. The City hasn't sent out confirmations.
  - Mr. Browning said the auditor sends those out.

- Ms. Garcia agreed. This was the last year the City was required to send out confirmations.
- Mr. Browning said he had sent off many confirmations already.
- Ms. Kerr understood but it just isn't marked off.
- Ms. Garcia said this auditor doesn't require the City to sign those like the previous auditors.
- Ms. Valencia said at last month's meeting, Erica explained this to the Committee and that you used an internal tool that was developed under Atkinson. One question the Committee had was on the chart "Completed Date by City" and were told that if it was not a current date or had no date, it still had to be done.
- Ms. Garcia said she was only working part time at present so she hadn't reviewed it. She said when the staff hands it off, it is ready for the auditors. Some of these are out of her control. It is just a mechanism for the City to determine what is lacking. The previous auditor required that but this one doesn't. She agreed to clean it up for the next meeting. Most of these are at a point of completion.
- Ms. Kerr asked then, if both Ms. Garcia and Mr. Browning were saying there were no problems or delays from finishing this one time. Mr. Browning agreed.

Chair de Schweinitz said the Committee got email from Patrick Lucero about staff being included in the CAFR.

Mr. Browning as soon as Ms. Garcia decides how to handle it, he would do a risk analysis on it and determine how to handle it.

Ms. Garcia said right now the Council has decided to not go forward with the contracting stuff. Based on that decision, she would go back and evaluate whether or not to include it. We just need to make sure we don't mis-state the revenues and expenditures in the financial statements for the year. She agreed to discuss it further with Ms. Kerr.

# b. Report from Finance - Update on Timeline and Benchmarks;

This item was considered as part of the CAFR report.

Ms. Garcia's document is called Audit Benchmarking and Time line - Exhibit 1.

Chair de Schweinitz thanked Mr. Browning for coming and he was excused from the meeting.

# c. Final Accounting Promised to POSAC;

Chair de Schweinitz said he was lost about what was promised to POSAC and asked whoever knew to speak up.

Ms. Kerr recapped the status that they selected a vendor and were still in the contract signing phase so she could not release the name of the contractor. Everyone had signed it except for Ms. Garcia. When that signature is done would determine the start date. Part of the issue with POSAC and the audit was that Accounting had said six months ago that they would have the final accounting ready by September 1. But circumstances beyond our control were impacting that.

Ms. Garcia said she assumed both the City Manager and the previous Finance Director had determined where the funding would come from for the audit but they didn't identify the source. Her responsibility was to assure the funding was identified for it. So she talked with Mr. Snyder and he didn't remember identifying the source. Consequently, she had to get a budget adjustment request approval to increase the budget for this. She asked if it should come under the realm of Internal Auditor. She would ask Mr. Snyder to make that decision. But right now she had to get authorized funding for it to move forward.

- Ms. Romero asked when that would likely happen.
- Ms. Garcia said it would be within the next two weeks.

Chair de Schweinitz asked if there wasn't funding identified if the contracting wouldn't happen.

Ms. Garcia said there is a directive to include it so they will find the money. It was just due to lack of a Finance Director and she didn't know where the identification of funds stopped. Probably it would have to be pulled out of cash balance in the General Fund and need to make sure that it didn't jeopardize the one twelfth minimum balance for the State.

- Ms. Valencia asked how much the contract cost was.
- Ms. Garcia said it was under \$50,000 so Mr. Snyder could sign off on it.
- Mr. Tupler asked if anything else was holding it up.
- Ms. Garcia said no, but she couldn't sign it if she didn't have budget for it.
- Ms. Kerr said time was an issue. There was no Finance Director and Ms. Garcia has been sick. They can finish it if they can start by November 1. Otherwise it will have to wait to 1/1/2015.
  - Mr. Tupler asked if there was any way to expedite it since time was of the essence.
- Ms. Garcia said one problem was that they were using the same staff people to do those audits as well as their regular duties and also preparing the Financial Statements. Adding a third audit on top of that meant she didn't have enough staff for that, plus requests for holidays. And the City Manager requires them to use their leave or lose it because he will not allow them to roll it over. So adding the Park Bond Audit will jeopardize the conclusion of this audit. Right now the CAFR is top priority.

- Ms. Kerr said she had talked to the vendor about the start date and he agreed to change the date to November 1. She wasn't sure he could change it again.
  - Mr. Tupler said the Park Bond Audit may be at risk then.
  - Ms. Valencia asked who required it.
  - Ms. Hansen said City Council required it.
  - Ms. Valencia asked at what meeting they made that decision.
- Ms. Garcia said it went to Finance and was a Council resolution asking for this audit. Events have happened since then. The City Manager retired who knew more about the distribution. There were two Park Supervisors taking control of the Bond who since retired. The Office Manager who kept the time sheets has resigned. The only stable staffing is Finance and Payroll. If the staffing had remained consistent, we could have done it. But the only people who have understanding of the Park Bond are in Finance.
- Ms. Valencia said the City Manager is aware of that and he has to report to the Finance Committee. Ms. Garcia agreed.
  - Ms. Kerr agreed to send the resolution to Ms. Valencia. The resolution assigned the task to Ms. Kerr.
- Mr. Tupler suggested that Plan A might still work but the vendor might think it could be done but staff thought not.
  - Ms. Kerr said if the vendor would be able to start 1/1/ 15 then it would go to March 31, 2015.
  - Ms. Hansen asked if Plan B is 1/1/15 to 3/31/15.
  - Ms. Garcia said that was not what was first decided.
- Ms. Kerr added that the contractor is a public firm so they will be busy at the first of the year with other work.
- Ms. Garcia said the deadline for using leave time is December 31 so January 1 would probably be the best time.
  - Ms. Valencia asked if Ms. Kerr would discuss this with the City Manager tomorrow.
- Ms. Kerr said she would and she would update the Internal Sub-committee and POSAC as well as this Committee.
- Ms. Hansen asked if with Plan B the audit could start sooner if they get into a crunch and if the final accounting was done or was something they were still waiting for.

- Ms. Garcia thought the final accounting could probably be done as they were finishing the CAFR audit.
- Ms. Kerr said the final accounting has not been started yet and this is October.
- Ms. Garcia said it is audited numbers so it would just add another year of auditing numbers.
- Ms. Booth said we've talked about it before and the format of final accounting is the big question. What we heard last time was a promise that we would be showed a sample of what final accounting would look like. That is what POSAC had been asking for all along. This is what it said would be done in the Master Plan that Council approved in the resolution. "This is how much money was spent and what was actually done." What started this need for an audit was that POSAC began getting reports on accomplishments including some very odd things. Ms. Hansen, as Chair, called for a financial accounting over a year ago.
  - Ms. Kerr said she would bring that to Mr. Snyder tomorrow. She asked if they could even get a sample.
- Ms. Garcia said she lost a whole month of work and the loss of the Finance Director made it worse. And we have critical things to deal with now so she was working with what was critical. She would rather have organized audit complete rather than dumping information with the auditor. With loss of staff, it is fragmented. She offered to go back and get that one fund and present a report.
  - Ms. Kerr said that would be very helpful.
  - Ms. Valencia asked if that fund was still active.
  - Ms. Booth said it has remaining funds that are committed but frozen.
  - Ms. Garcia said there were adjustments to be made.
- Ms. Hansen said the only thing moving forward is the St. Francis underpass and that is the only thing that could possibly move forward. No reallocations have taken place until the audit is done.
  - Mr. Tupler asked who froze it.
  - Ms. Booth said the reallocation is frozen and won't be reallocated until after the audit.
- Ms. Garcia said the money was divided between trails and parks and the trails projects are still moving forward but the money from the Park Bond has not been reallocated. They will audit to know that each park is complete and funds left could then be reallocated.
- The questions are: 1) Were the funds used correctly? 2) Were the projects done that were approved? 3) Is there money left to reallocate?

The last report she saw had a \$5,000 difference and they found that \$200,000 came from the Water Company.

So they were able to identify that funding source but she couldn't tell the Committee now where it is at. She hadn't looked at it.

- Mr. Tupler asked if that was commingled with the General Fund or if there was a separate Park Bond account.
- Ms. Garcia said each park has its own fund with its own fund number. The physical dollars were not just sitting there waiting but all is accounted for.
  - Ms. Kerr offered to meet with Ms. Valencia and go over what had transpired.
  - Ms. Booth said POSAC asked for who actually got paid out of the bond.
- Ms. Garcia said that will be included as information given payroll and allocation from the payroll time sheets. Actual names probably won't be in the report but would be in the auditor's documentation.
- Ms. Booth asked how the auditors would know who was a regular employee (parks maintenance staff) and who wasn't.
- Ms. Garcia didn't know what the scope of the audit was so she couldn't answer that. But she would provide the information to the auditor.

Chair de Schweinitz asked if Plan B was having Ms. Kerr do the audit.

Ms. Garcia said no.

Ms. Kerr said her role in Plan B would be to change the delivery date and would have to ask permission from Council to change it.

Chair de Schweinitz asked if that leave time required would affect the CAFR.

Ms. Garcia said it would not. Most of the audit work is done and she had backup staff to do that. She briefly explained the leave time accrual policy that was enforced when Mr. Romero came on as City Manager.

# Status of S.T.O.P. audit and False Alarm reporting.

This item was considered as part of Unfinished Business later in the meeting.

# 6. STATUS REPORT FROM CITY OF SANTA FE, AUDIT & FINANCE DEPARTMENTS:

a. Quarterly Investment Report from Ms. Helene Hausman;

Ms. Hausman referred to her printed report [attached as Exhibit 2].

She said this report is as of June 30th and a little longer report. There were a lot of changes in financial markets and the way she handled City investments. Cash was kept higher because they couldn't get more return than a savings account for two years out.

The City had \$38 million debt that was repaid. That gap in short-term securities had everything to do with the market.

The strategy she used a couple of years ago has changed, using callable bonds and could reinvest for lot of things. So they didn't lose anything but this year the market changed - increasing rate bonds are mostly gone and back interest less callable bonds - go to maturity.

Everything was bought for specific laddering and now the City was finally moving back to that stability. It takes a whole lot less time this way. In the back of the report was the strategy used and had the basic guidelines. The City ended the year with 0.54% on the portfolio and it has gone up and down.

She referred to the tables on page 4 of portfolio by maturity and assumed they wouldn't get called early. In April they had \$11 million and in June had \$87 million because the debt service got paid.

Ms. Garcia said there was a critical need for a new bond issue now. And with new requirements of underwriters the City has to do more justification on them.

Ms. Hausman briefly explained who the bond raters changed their rules to do annual updates and much more detailed.

Ms. Garcia said that update had all kinds of information and went well. They held the City's ratings where they were at AA+, one step below AAA. They identified what we needed to look like and included how the City deals with cash. We haven't laid off staff or curtailed services. But we've done it by using cash balances. They are doing a 3- year comparison and only gave us a few days to do it.

Ms. Hausman said the bond raters want the City to change how we use cash balances. They want us to use other tools like how important it is to do this project this year. So it would take more time. She also had the problem with regulation of underwriters and had to be clear about keeping them at arm's reach. The SEC passed some highly contested rules about self- reporting for continuing disclosure items. It has gotten far more complex to do and she wanted to ask that it be contracted out.

She asked to change the report date to April so she could get it off of the audit time line.

Ms. Garcia pointed out that municipal bond market was short so the City's bonds were snapped up and the City did very well issuing them in August and September but it is much more work to do.

Ms. Hausman said it put a bigger burden on Public Works for how they keep track of things in the new requirements of the IRS code.

Chair de Schweinitz asked if the debt policy was completed.

Ms. Hausman said it was and agreed to send it to Ms. Kerr so she could distribute it to the Committee.

Chair de Schweinitz thanked her for the report.

Ms. Hausman was excused from the meeting.

# 7. SUB-COMMITTEE REPORTS:

# a. External Audit Subcommittee;

- Status of Review of City's Financial Reports;
- Ms. Romero said she had called Ms. Garcia several times for these reports.
- Ms. Garcia said she would do them ASAP.
- Ms. Romero asked if they could have them by the November meeting.
- Ms. Garcia agreed. She said she was going to take one section of special revenue and roll it up to the CAFR as much as she could and then report on all funds and be able to break it out. There are lots of misleading items like the bond issue when we budget and then don't spend anything it is a very positive basis until paid.

She was going to prepare something on a temporary basis but wanted to make sure we don't misinterpret it. What is important are the names of the reports and definition of them so that third party people don't misinterpret those reports. It became very confusing to them because of misinterpreting what the report is.

- Ms. Valencia explained the sub-committee was trying to zero on which type of report they could present to the Committee and follow the ordinance.
  - Ms. Garcia didn't know what kind of report that was.
  - Ms. Kerr asked Ms. Garcia if she didn't book accruals on a monthly basis.
- Ms. Garcia said she didn't. The only one was Utilities. It was not worth the time and energy and the City budgeted on a cash basis. Most of the department managers are doing it on a cash basis.
  - Ms. Kerr said that seemed unusual.
- Ms. Garcia said most cities don't even know the difference between cash and accrual basis. We do the accruals on June 29th. The managers are using it correctly.

- Ms. Valencia asked if she booked interest on a monthly basis.
- Ms. Garcia said it was done on a quarterly basis.
- Ms. Valencia explained that once the Audit Committee understands Ms. Garcia's system, we can make our reports work.
  - Ms. Kerr asked if she booked expenditures on a monthly basis.
  - Ms. Garcia said expenditures were booked as they were paid.
  - Ms. Valencia asked if the federal revenue was by reimbursement.
  - Ms. Garcia agreed but the departments don't' know how to treat receivables.
  - Ms. Kerr concluded that they wouldn't have Accounts Receivable on the report.
  - Ms. Garcia agreed. If they did accruals they would always be two months behind.
  - Ms. Pick-Sommer asked how she reported to the Finance Committee.
- Ms. Garcia said she included GRT and Lodgers' revenue only and the Finance Committee looks at overall instead of specific funds. She briefly explained how the system worked in their reporting to Finance.
  - Mr. Tupler agreed that was easier but it doesn't show an accurate picture until the end of the year.
  - Ms. Garcia agreed.
  - Mr. Tupler asked about the Finance Director status.
  - Ms. Garcia said the City says there is no update.
  - Mr. Tupler said there had to be candidates out there.
- Ms. Garcia said Mr. Snyder is looking for a stable finance director that is not close to retirement. He is under pressure to find someone but hampered by the approved salary range and someone with local government experience.
- Ms. Kerr pointed out that the savings from no Finance Director salary would almost cover the Parks bond audit costs.
  - Mr. Tupler said they had to get the position filled soon.

Ms. Kerr said Mr. Snyder thought it was better to have the right person and in the long range that will pay off.

Chair de Schweinitz thanked Ms. Garcia for attending. Ms. Garcia departed the meeting at 3:45.

# 4. APPROVAL OF MINUTES

# September 10, 2014

Ms. Valencia requested the following changes to the minutes:

On page 4, third paragraph, it should say, "Ms. Valencia said it should say..."

On page 6, fourth paragraph, "completed city" should be capitalized.

On page 8, third paragraph, "issued audits" should be capitalized.

On page 10, first paragraph, the quotation marks should be removed.

On page 10, seventh paragraph, "get behind" should be "gets behind."

Ms. Romero moved to approve the minutes of September 10, 2014 as amended. Ms. Pick-Sommer seconded the motion and it passed by unanimous voice vote.

The Committee went back to Status of Audits.

# 6. STATUS REPORT FROM CITY OF SANTA FE, AUDIT & FINANCE DEPARTMENTS:

# b. Status of Audits (Internal Audit);

Ms. Kerr said she got good suggestions from Ms. Valencia and provided colored reports for the Committee [attached to the minutes as exhibits]. She added a field on open findings and would try to keep track of it. She explained she had to do them manually.

Ms. Valencia wanted a 4-year history.

Mr. Tupler said the Committee followed it through and once it falls off she should file it.

Ms. Kerr said it had been suggested that she would keep it on the report if it has open findings.

Mr. Tupler agreed on that and asked to put the due date on it as separate field and change criteria to greater than zero on it if it had open findings.

- Ms. Pick-Sommer noted there were 18 findings from the 2011 audit.
- Ms. Kerr agreed and there were nine for Parking and required a full-blown audit. Once ITT and Public Utilities were done she would get that done.
- Ms. Kerr described the format changes. She has been deleting last month's comments but agreed to include them with a date.
- Ms. Pick-Sommer said it seem that the Park Bond Audit has problems because of the way the City handles the transactions.
- Ms. Kerr agreed and it is endemic. Financial statements should use the standard format. Ms. Garcia had first told them that the final accounting for Park Bond would be completed by August 1 and had said that in May. And she still didn't have an example done. She was concerned that it would keep being pushed out later and later and she would talk with Mr. Snyder about it.
- Mr. Tupler was concerned because the press was involved and they needed to make sure it didn't look like the City was just stalling.
  - Ms. Kerr agreed. They needed to make a strong stand on this one.

The Committee members agreed.

- Ms. Romero found it surprising that the financial report wasn't being provided to the Finance Committee. She thought that might be why the Audit Committee had to look at it because no one else was.
  - Ms. Pick-Sommer pointed out that oversight was impossible without having the information.
  - The Committee discussed the processes that were being used.
  - Mr. Tupler suggested asking the Councilors what they would like to see in the reports.
  - Ms. Kerr agreed to follow up on that.

#### ITT Follow-Up Audit:

Ms. Kerr met with Ms. Romero as part of the Internal Sub-committee to set it up as a follow-up review but decided to call it an audit. She was meeting with the new IT Director tomorrow to go over that list. And at peer review, it is one more audit to look at. That will move up to the front and it would get done at the same time as the CAFR.

#### Public Utilities Audit.

- Ms. Kerr reported that this is still on the back burner until the engagement letter for ITT is finished. The IT audit is about half finished.
  - Ms. Valencia asked what the engagement letter included.
- Ms. Kerr agreed to send one to her. It is in the policies and procedures with an example. An engagement letter is required for every audit she did. They are performance audits.

The Committee went back to Sub-Committee Reports.

# 7. SUB-COMMITTEE REPORTS:

- b. Internal Audit Subcommittee.
  - Amend Audit Plan to include actuals for 1st quarter

Ms. Kerr said she met with the Internal Audit Subcommittee and she couldn't find in the minutes where she was to audit her own time. Ms. Romero had asked that she amend the Annual Audit Plan to do this tracking on a regular basis and report on it quarterly. She included a legal sized worksheet in the packet [attached as an exhibit] to show how she was tracking her time. She would take it to Council to make it official. Then when she met with Ms. Valencia they noted there was so much time spent in administrative. And she noticed that tracking of audit findings was included in administration but should be put in audit hours.

Ms. Kerr said the original workload percentages were 45% for audit and 45% for administration. That was pretty close until she put in tracking of audit hours in administration and it came out to be about 62% and 27%.

In this quarter's report, the actual hours were 38.45% in audit and 49% in administration. And in the next quarter she would spend 47.92% in audit and 33.52% in Administration. The third quarter is the follow up review on parking for which she only allocated 40 hours and how had 100 hours. So if she amended it on a quarterly basis it would help.

She thanked Ms. Romero for that suggestion. She would give it to Mr. Snyder and show the amended side by side with the original and also give it to City Council. It is to be approved by them but last time it was on the discussion agenda but not approved. She didn't intend to report the audit plan again.

Ms. Kerr said she really appreciated the subcommittee feedback and recommendations. Tracking is helpful to see where she was spending her time.

Ms. Pick-Sommer moved to approve the annual audit plan recommendation. Mr. Tupler seconded the motion and it passed by unanimous voice vote.

Ms. Kerr will take this to Mr. Snyder and report it as approved and request that it be on Council agenda as a consent item.

# 8. UNFINISHED BUSINESS

# a. Fraud and Abuse Hotline - Vendor Selected - in the process of negotiating the contract;

Ms. Kerr said the proposal is going through approvals and now is at Legal.

# b. Review and Discussion of the Proposed Agenda Format

Ms. Kerr said the document was in the packet [attached as an exhibit]. The Committee reviewed the document.

Chair de Schweinitz thought it did track the duties of the Committee very well.

Ms. Romero said when Ms. Kerr issued an Audit Report, it would be good to have it like the External Audit Report. The Committee looks at the findings and follows up with the City's department status, implementing the recommendations or what they would do regarding the findings. When the Committee gets the audit report it would be good to have the same breakout. She said Section 5-b is to actually have a review of that audit report and review the findings and the completed audit report.

Ms. Pick-Sommer clarified that section b is to review the status of the audit report and c would be what b was labeled now.

Ms. Romero agreed - the report itself and then the findings.

Chair de Schweinitz said Agenda item 6 looked okay.

Ms. Pick-Sommer asked that they switch 6 and 5 because 6 sometimes brings people in.

Ms. Kerr agreed.

Ms. Pick-Sommer thought they should consider Financial Reports from the City earlier too.

Ms. Romero agreed. It should be before 5 also so 6 and 7 would be placed before 5 for people who would come to the meeting.

Ms. Valencia asked what the policy was on having these other reports. The report from Ms. Hausman was good today.

Chair de Schweinitz noted that she made her report quarterly. The cash balance issue was big one a couple of years back. It is worth spending that time for it. He also noted that the Rules for Committees has

Unfinished Business and that Adjournment is required at the end of the agenda.

The Committee thanked Ms. Pick-Sommer for this proposed agenda.

Ms. Valencia moved to adopt the Meeting Format with the modifications discussed today which is in compliance with city rules. Mr. Tupler seconded the motion and it passed by unanimous voice vote.

c. Review and Discussion of 'Rules and Procedures for City Committees"

A discussion on the rules and procedures was not needed.

#### 9. NEW BUSINESS

- a. Update on tracking of audit findings;
  - (11) AAA Findings Cleared;

Ms. Kerr said this was included in the report in the packet [attached as an exhibit].

• (4) FMO Transit Findings Cleared – Pending – i.e. management has sent everything in to clear the findings, this has been acknowledged by Grantor, but not officially cleared;

Ms. Kerr agreed to report to the Audit Committee as findings are cleared. She now had a format to use. She said FMO thanked her that they got everything they requested.

Ms. Valencia added that the number of findings would go down.

New Format for Agenda;

This item was considered earlier in the meeting.

# 10. OTHER MATTERS FROM THE COMMITTEE

There were no other matters from the Committee.

# 11. ITEMS TO REPORT TO THE CITY MANAGER

There were no items to report to the City Manager.

# 12. NEXT MEETING DATE: Next meeting scheduled - November 5, 2014

The December meeting was moved to Tuesday, December 2, 2014.

# 13. ADJOURNMENT

Ms. Romero moved to adjourn the meeting. Ms. Pick-Sommer seconded the motion and it passed by unanimous voice vote.

The meeting was adjourned at 4:42 p.m.

Approved by:

Clark de Schw**é**initz, Chair

Submitted by:

Carl Boaz for Carl G. Boaz, Inc.

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Plan for Fiscal Year Ending 06-30-2014   Estimated Completion   Responsible Responsible Completed Comple	+	Oily Oi Sallia re						
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International Charles	9	Recommendation of Audit Service To Committee		Finance	Teresita Garcia	05/15/2014	05/15/2014	05/15/201
Towestic Garcia   O4/15/2014					eresita Garcia	04/15/2014	NA.	N/A
Tenesita Garcia   O4/15/2014		Recommendation of Audit Service To Finance Committee			Teresita Garcia	04/15/2014	D/N-	A/N
Contract Io Stale Auditors         Contract of Stale Auditors         Teresita Garcia         05/01/2014         LDC/01/2014		Recommendation of Audit Service To Council			Teresita Garcia	04/15/2014	VIN	V/N
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		Final Trial Balance				A		

	Estimated			_		
	Completion	Responsible	Responsible	Completed	Completed	Completed
	Date	Department	Person		SWAMA	900
Copies of the cash recondilations and supporting documentation (i.e. bank statements) for all cash accounts. Also, please provide us with a listing of current authorized signers for each account.	07/31/2014	Accounting	Michelle Montoya/Jennifer Peabody	09/24/2014	100	08/31/2014
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Hathig of current authorized signers for each account.	06/15/2014	Cash Investment	Helene Hausman	06/15/2014	-06/15/2014	06/15/2014
A listing of all bank accounts and investment Accounts(including any opened or closed during the fiscal year) with the information to support the schedule of cash accounts.	06/15/2014	Cash Investment	Helene Hausman	09/10/2014	(17/11/2014 007/01/2014	007/01/201
The deposit account authorizations. (New Accounts only)	06/15/2014	Cash investment	Helene Hausman	09/10/2014	6.02.00 (S)	06/15/2014
List of all petty cash funds and their custodians.	07/15/2014	Cashiers	Clarence Romero	09/10/2014	0.42/02/3	N/A
Access to the cash reconciliations and supporting documentation for all funds and cash accounts as of July 31, 2014 and August 31, 2014.	Upon request	Accounting	Michelle Montoya/Jennifer Peabody	09/24/2014	917/18/10	
Access to cash receipts records for FYE6-30-2014.	Upon request	Cashiers offices	Clarence Romer	09/22/2014	0620012014	06/30/2014
Detail listing of advances to service providers (aged if				-		
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- rederal	07/31/2014	Accounts Rec.	Erica Martinez	08/15/2014		N/A
- Interest	07/31/2014	Accounts Rec.	Helene Hausman	08/30/2014	0.574 (1.77) (2.4)	08/30/2014
June Final Interest Distribution						
- Taxes & Franchise Fees	08/31/2014	Finance	Teresita Garcia	00/00/0014		VIV
State of New Mexico	08/31/2014	Finance	Teresita Garcia	09/29/2014		¥ N
GRT Report for May and June	08/31/2014	Finance	Teresita Garcia	09/29/2014	N. C.	2/2
MVD for June	08/31/2014	Finance	Teresita Garcia	09/29/2014		Z A
Gasoline for June	08/31/2014	Finance	Teresita Garcia	09/29/2014		Į Ž
Santa Fe County	08/31/2014	Finance	Teresita Garcia	09/29/2014	18175	¥
Property Taxes for June	08/31/2014	Finance	Teresita Garcia	09/29/2014	77.	ΑX
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Electric (prepaid & Estimated 6 Months )	08/31/2014	Finance	Teresita Garcia	09/29/2014		N/A
Cable for bine	08/31/2014	Finance	Teresita Garcia	09/29/2014		N/A
	DX/31/2014	4	Contract			

		100					
-		Completion	Responsible	Responsible	Completed	Completed	Completed
		Date	Department	Person	City	SWAMA	BDD
	A copy of the calculation of estimated reserve for uncollectible accounts.	07/31/2014	Accounts Rec.	Various	09/01/2014	OZSTRONE	N/A
	A copy of the reconciliation of adjusted trial balance to subsidiary system.	07/31/2014	Accounts Rec.	Various	09/01/2014	07/AB/2014	N/A
	A copy of subsidiary system accounts receivable reports.	07/31/2014	Accounts Rec.	Various	09/01/2014	07/10/2014	N/A
	A computation of accrued interest receivable b at June 30, 2014 and copies of reports.	07/31/2014	Accounts Rec.	Halene Hausman	08/30/2014	0880/2014	08/30/203
		6/17-26-2014	Purchasing	Robert Rodate	07/31/2014		Δ/N
-	Central Warehouse (Closed)	ΝΑ	,	Robert Rodate	07/31/2014	A NA	XX
2	Utility Warehouse	6/17-26-2014	Purchasing	Robert Rodate	07/31/2014	******	A/N
-	Fuel Inventory	07/24/2014	Purchasing	Halona Crowe	07/24/2014	, NA	N/A
o 4	Auto Parts.			Robert Rodate	07/31/2014	ANS SINK	AN AN
-						100	
	A copy of the year-end inventory count and pricing sheets at June 30, 2014 for all locations with inventories which will be recorded in the general ledger at the end of the year.	07/15/2014	Purchasing	Robert Rodarte	07/31/2014		₹
	Independent Auditor observation actual count.	6/17-26-2014					
	An auction report for deletions, if any.	06/30/2014	Purchasing	Robert Rodarte	09/22/2014		N/A
	Inventory of Canital Assats						
	Copies of the fixed asset certifications.	07/31/2014	Accounting	Available in File	09/22/2014	11 (C. 11 (C. 11)	
	Fixed asset detail reports.	08/15/2014	Accounting	Available upon Request	09/22/2014		
	Fixed asset totals by type. This listing should take the following format:						
	- Additions						
	- Additions		1	1		Section 1	
	- Disposals (listing threshold change disposals separately)	l					
	- Balance by category of fixed assets at end of FY 2011.	07/31/213	Accounting	John Tennyson & Halona Crowe			
_	Fund 5100 Convention Center	07/31/2014	Accounting	John Tennyson	09/16/2014	Section Control of	

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Fund 5150 Parking   Designated   Designated   Designated   Designated   Designated   Designated   Designation		ated eitlon   1	Responsible Department Cash/Investment Accounting	Responsible Person John Tennyson Halona Crowe Halona Crowe Halona Crowe Halona Crowe John Tennyson	Completed City 09/16/2014 07/25/2014 07/25/2014 09/20/2014 09/16/2014 09/16/2014 09/16/2014	2.4.5.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.	BDD
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Date         Department         Person         City         SyMAN           07/31/2014         Caccounting         Halona Crowe         07/25/2014         FML           07/31/2014         Accounting         John Temyson         09/16/2014         FML           08/15/2014         Accounting         John Temyson         09/16/2014         FML           08/15/2014         Accounting         John Temyson         09/16/2014         FML           07/31/2014         Accounti		2014 2014 2014 2014 2014 2014 2014 2014	Department Cash/Investment Accounting	Person John Tennyson Halona Crowe Halona Crowe Halona Crowe John Tennyson W/Trial Balance	City 09/16/2014 07/25/2014 07/25/2014 09/20/2014 09/16/2014 09/16/2014 09/16/2014 09/16/2014	<b>没有的</b> 概念在这样还 <b>在</b> 图像在图像中	OD DO D
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A contract of the contract of	Completion	Responsible	Responsible	Completed	Completed Completed
	Date	Department	Person	Ž.	0600 WZ080
Reverse Prior Year Interest Payable	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Record Accrued Interest Payable for Debt FYE 06/30/2014					
Fund 5100 Convention Center	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5250 Environmental Services (SW)	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5300 Water	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014	
Fund 5391 Water	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5450 Waste Water Services	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5600 MRC	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5850 Railyard	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5856 Market Station	07/31/2014	Cash/investment	Helene Hausman	07/26/2014	
Fund 5912 College of Santa Fe	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5500 SWMA	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	07/25/2014
Reclass Principal Payment Against Current Payable					
Fund 5100 Convention Center	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5250 Environmental Services (SW)	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5300 Water	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014	
Fund 5391 Water	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5358 Water	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5450 Waste Water Services	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5600 MRC	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5850 Railyard	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5856 Market Station	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014	
Fund 5912 College of Santa Fe	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5500 SWMA	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	07/25/2085
Reclass Long-term to Current Payable					
Fund 5100 Convention Center	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5250 Environmental Services (SW)	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5300 Water	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014	
Fund 5358 Water	07/31/2014	Cash/investment	Helene Hausman	07/25/2014	
Fund 5450 Waste Water Services	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5391 Water	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5600 MRC	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5850 Railyard	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5856 Market Station	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014	
Fund 5912 College of Santa Fe	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Fund 5500 SWMA	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014	
Reclass Unamortized Premium/Discount to					
Alliotuzed Expense					

	Estimated					
	Completion	Responsible	Responsible	Completed	Completed	Completed
	Date	Department	Person	City	SWAMA	ВОО
Fund 5100 Convention Center	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5250 Environmental Services (SW)	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5450 Waste Water Services	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5850 Railyard	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5600 MRC	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5856 Market Station	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014		
Fund 5391 Water	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5300 Water	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014		
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to Current						
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Fund 5250 Environmental Services (SW)	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5450 Waste Water Services	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5850 Railyard	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5600 MRC	07/31/2014	Cash/investment	Helene Hausman	07/25/2014		
Fund 5856 Market Station	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014		
Fund 5391 Water	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5300 Water	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014		
Amortized Cost of Issuance						
Fund 5100 Convention Center	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5250 Environmental Services (SW)	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5300 Water	07/31/2014	Cash/Investment	Helene Hausman	07/26/2014		
Fund 5391 Water	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5450 Waste Water Services	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5850 Railyard	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		300 X 200
Fund 5856 Market Station	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Fund 5600 MRC	07/31/2014	Cash/Investment	Helene Hausman	07/25/2014		
Deformed Charace						
Fund 5450 Waste Water Services	07/31/2014	Cash/investment	neiene nausman	0//25/2014		
		i	:			9
Compensated Balance	07/31/2014	Finance	l eresita Garda			08/31/2014
Government Debt (Bonds/ Loans)	08/31/2014	Cash/Investment	Heiene Hausman	08/31/2014		
Capital Leases	08/31/2014	Cashvinvestment	Heiene Hausman	08/31/2014		
Amount to be Provided	08/31/2014	Cash/Investment	Helene Hausman	08/31/2014		08/31/2014
A listing of intergrency accounts receivables and navables						
		•	L			
information to support the footnote.	09/23/2014	Accounting	Enca Marinez	10/01/2014	1000000	

		1	-				
		Completion	Responsible	Responsible	Completed	· smrsilistere	Completed
		Date	Department	Person	City	SWAMA	BDD
	Posting accounts payable listing which should include the following information: vendor name, invoice #, PO #, invoice amount, encumbrance #, fund # and account #.	07/31/2014	Accts. Payable	Amy Martinez-Duran	08/31/2014	# 1	08/31/2014
:							
-:							
	A schedule of operating lease payments for financial statement disclosure. The schedule should show the amount to be paid out for the next five years and thereafter.	07/15/2014	Accounting	Edward Vigil	09/30/2014	**************************************	
	A schedule of leases in effect in FY 2014.	07/15/2014	Accounting			S S S J S S S S S S S S S S S S S S S S	
J.	A reconciliation of revenue per the trial balance.	08/01/2014	Accounting	Erica	09/08/2014	Destable	
χ'	A copy of the listing of transfers to/from for FY 2014.	08/01/2014	Accounting	Erica	09/08/2014		
	Access to the JEs & operating transfers showing the transfers to and from Funds .	Upon request	Accounting	Erica	09/08/2014	4 -310 4 -310 4 -410 4	
ند	Access to payment vouchers issued from July 1, 2014						
	through the end of fieldwork. Reclass Accounts Pavable 7-5-2014	Upon request	Payables Payables	Amy Martinez-Duran	07/05/2014		07/05/2014
	Reclass Accounts Payable 7-11-2014		Payables	Amy Martinez-Duran	07/12/2014		07/12/2014
	Reclass Accounts Payable 7-18-2014		Payables	Amy Martinez-Duran	07/19/2014	Manager 1	07/19/2014
	Reclass Accounts Payable 7-25-2014 Reclass Accounts Payable 8-1-014		Payables Payables	Amy Martinez-Duran Amy Martinez-Duran	07/26/2014		07/26/2014
	Listing of payments by check number, vendor amount, fund charged, general ledger account number and if charged to a federal program.	08/12/2014	Available upon request	Amy Martinez-Duran	08/31/2014	08/31/2014	08/31/2014
	List of any sole source or emergency procurements.	09/09/2014	Purchasing	Robert Rodarte	08/15/2014		08/15/2014
	Sample for Travel /Per Diem	09/09/2014	Pavables	Amy Martinez-Duran	06/14/2014	25 (7.57)	06/14/2014
	Sample for and Bids/RFP	09/09/2014	Purchasing	Robert Rodarte	06/14/2014	17.67	06/14/2014
ž							
	A listing of any encumbrances carried forward 'to next fiscal year.	Upon request	Budget	Cal Probasco	08/31/2014	08/31/2014	08/31/2014
ź							
		The second secon	The second second second second	T		Share-bar Colored Strategy Colored Strategy	

		Estimated					
		Completion	Responsible	Roenonsible	Completed	Commission	Completed
		Date	Department	Person	City	SWAMA	BDD
	Access to payroll and leave registers for the year.	Upon request	Payroll	Margaret Griego	07/12/2014	07/12/2014	07/12/2014
	A A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				1		
	Access to personnel and benefits files for employees.	Upon reguest	¥ .	Vicki Gage	07/12/2014	0742,2014	07/12/2014
	Access to the Leave Liability Report for the last payroll						<del></del>
	period of FY 2014 showing annual, compensatory, and sick				en e		
	leave balances for all employees.	07/31/2014	Finance	Teresita Garcia	08/31/2014	73.57	08/31/2014
	Access to the payroll register and payroll split report showing						
	cutoff for the payroll liabilities (payroll and benefits) at June						
	30, 2014.	Upon request	Payroll	Teresita Garcia	07/26/2014	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	07/26/2014
	A listing of management bird and forming by Daling						
	2014.	07/15/2014	Ŧ	Meliss Ortiz	09/30/2014	10.00	
	A listing of FLSA exempt emptoyees who are eligible to be paid for compensatory time.	07/15/2014	Į		09/30/2014		
	The hourly wage and compensatory time balances for the above employees at June 30, 2014.	07/15/2014	Finance	Teresita Garcia	07/03/2014		07/03/2014
	Worker Comp Sample To Auditore						
	Worker County Sarry of December 3						
o.							
	Final Budget Adjustments for 8:30:2014 To DEA	77450044	O. St. Co.	Ool Brokeses			100/100/1
	CLO OL FLOZ-OCO IOL SHIPSHIPSON TO TABANA ISHIP	4102/21/10	parager office	Cal Tiodasco			0//3//2014
	A copy of the BAR log.	07/15/2014	Budget office	Cal Probasco	07/24/2014		07/24/2014
	Schedule showing the original budget ,budget adjustments, to the final adjusted budget .	07/15/2014	Budget office	Cal Probasco			
	Access to BARs,	07/15/2014	Budget Office	Cal Probasco	07/24/2014		07/24/2014
	A reconciliation by fund and category of final GAAP basis revenues and expenditures to final budget basis.	10/07/2014					
	Explanations for any expenditure budget overages at the appropriation unit level	09/02/2014					
			1				

10/08/2014

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-		Estimated					
		Completion	Responsible	Responsible	Completed	Completed	Completed
		Date	Department	Person	City	SWAMA	800
	Single Audit						
	A preliminary listing of federal grants with estimated  1. expenditures greater than \$300,000.	08/06/2014	Accounting	Erica Martinez	08/06/2014	NA	N/A
			-				
-,,4	A preliminary schedule of grant receipts, disbursements, and 2. grants receivable for federal funds.	06/13/2014	Accounting	Erica Martinez	06/13/2014	NIC	NA
.,,	A preliminary schedule of grant receipts, disbursements, and 2. grants receivable for federal funds.	06/13/2014	Accounting	Erica Martinez	08/09/2014	THE STATE OF	06/13/2014
**	3. Copies of all grant award letters Available for FY 2014.	07/31/2014	Accounting	Erica Martinez	upon request	NAM	N/A
7	A schedule of deferred revenues for monies received in 4. advance as of June 30, 2014.	07/31/2014	Accounting	Erica Martinez	08/15/2014	T YAN	N/A
ų)	5. A final schedule of expenditures of federal awards.	08/06/2014	Accounting	Erica Martinez	08/15/2014	TO THE STATE OF	N/A
	Aged accounts receivable for all federal receivables by fund						
<u> </u>	6. and program.	07/31/2014	Accounting	Erica Martinez	08/15/2014		N/A
	Evidence of subsequent receipt or collectability for any 7. federal receivables	07/31/2014	Accounting	Erica Martinez	upon request	A TANK	N/A
- w	A summary & detail (by voucher) of accounts payable for 8. federal programs (total and federal share).	07/31/2014	Accounting	Erica Martinez	upon request		N. A.
	orsonte						
	and adjusting entries to be booked.	07/31/82014	Accounting	Erica Martinez	08/15/2014	NA	N/A
	A listing of all sub-recipients including expenditures by grant 11. for FY 2014.	07/15/2014	Accounting	Erica Martinez	upon request		N/A
	A reconciliation of federal revenues posted to the trial 12 balance to the schedule of expenditures of federal awards	08/15/2014	Accounting	Frice Martinez	08/14/2014		Š
	The cost allocation and random moment sample plan & any amendments or updates for FY 2014.	06/30/2014	None	None			
	2. The FY 2014 "Chart of Accounts" 07/31/2014 Winco Wonloye 07/31/2014 07/31/2014 07/31/2014	05/30/20014	Vince Wonloya		07/41/2014	OT/S/VZIOTE	07/31/2014
	Fund Balance						

			Estimated					
			Completion	Responsible	Responsible	Completed	Completed	Completed
	$\downarrow$		Date	Department	Person	City	SWAMA	BDD
	*	Reconciliation of prior year audited fund balance to	70074670044					<del>-</del>
	4	organist de content year manda statements.	4107014					
	-							:
	က	Detail of any fund balance activity during the FY 2014.	09/16/2014				No.	
ιώ		Contingencies						
!		A listing of irregularities, illegal acts, and fraud which have been identified or suspected involving the personnel or						
	<b>+</b> -	property.	09/16/2014					
		The status of any pending legal cases (please list who is						
	5	handling litigation).	09/16/2014					
	Š	Confirmations					i i	
	+	Please provide the typed confirmations.	07/31/2014					
	c	Please provide the typed confirmations.( Last Day of Field	7000100				31.2	
	7	VIOA	+102/15/01					
j	Audit	#						
	<u>-</u>	Copies of any internal audit reports submitted by the Internal Auditor from July 1, 2014 through the end of fieldwork.	08/19/2014					
						Stanse		
	7.	Coples of any audit reports, management reviews, etc. submitted by federal or state agencies from July 1, 2014 through the end of fieldwork.	08/19/2014					
		The current 'Audit Report Review and Fiscal Site Review						
:	က်	Procedures'.	08/19/2014					
	4	The status and contact for any ongoing investigations.	08/19/2014					
:		Communication of audits from federal agencies including						
	က်		08/19/2014					
<u>&gt;</u>	Fina	Financial Statements						
		Draft of the financial statements	11/04/2014					
		MD&A.	11/04/2014					
	-	Notes to Financials Statements	11/04/2014					
Š.	Inte	Internal Controls						
	_	Please update internal control questionnaires.	09/02/2014					

# Cityof Santa Fe, New Mexico Memory Cityof Santa Fe, New Mexico

TO:

FINANCE COMMITTEE

FROM:

Helene R. Hausman, Cash Management & Investment Officer

DATE:

September 15, 2014

RE:

Fiscal Year End Cash & Investment Report

# **ITEM AND ISSUE:**

Status of the City's cash and investment portfolio as of June 30, 2014.

# **BACKGROUND AND SUMMARY:**

Since there are several changes in Councilors and members of the Finance Committee, Scott McIntyre, Senior Vice President of First Southwest Asset Management (FSAM) is attending this meeting to be introduced and to discuss our investment portfolio. FSAM has been the City's investment advisor for several years, through two rounds of purchasing RFP's. We have a well-established and productive working relationship that has provided guidance and assistance through a number of difficult changes in the financial markets. Attached is information on the firm as well brief bios of the staff.

#### A. Purpose of Report

This report is a summary of all City bank accounts containing all of the cash the City has in the various departments and their associated funds. Every dollar in this cash and investment report reflects a department's budget and the funds that support that department. This report cannot be used to determine if the City has any extra cash available for purposes not previously budgeted or accounted for in multi-year plans. Any determination of cash availability has to come from the Finance Director, the Budget Officer and the relevant Department Director based on a departmental budget and cash flow analysis.

The accounts the City holds in its portfolio include operating accounts, trust accounts, and restricted or special purpose accounts used to meet the City's needs, including regulatory and reporting requirements. The City's portfolio consists of cash accounts and certificates of deposit at various local banks, and securities held in two trust accounts at Wells Fargo. There are investment standards set by State Statute Chapter 6 and reiterated in our Council Approved Investment Policy that determine what we can and cannot do with our public funds.

# B. Portfolio Accounts and Activity

In June the cash and investment portfolio consisted of:

CDs 7.18%
Cash Accounts 36.90%
Securities 48.65%
Restricted Accounts 7.27%
100.00%

June's average interest yield of 0.54% was the highest average yield since the prior June's 0.56%. Changes in yields are detailed in the attached table. The account summary follows with total comparisons to prior years.

			AMOUNT OF	% OF	INT RATE/
TYPE	<u>FUND</u>		INVESTMENT	<u>TOTAL</u>	WAY
Certificates of Deposit	7000	\$	15,250,000.00	7.1812%	0.518%
WFB Adv Govt MnMkt-Custodial	7000		46,340.57	0.0218%	0.010%
WFB Business Savings	7000		67,844,728.29	31.9479%	0,220%
FNB Savings	7000		9,770,986.04	4.6011%	0.250%
NM LGIP	7000		682,557.29	0.3214%	0.112%
U.S. Agency Securities	7000		93,700,000.00	44.1231%	0.850%
U.S. Treasuries	7000		5,000,000.00	2.3545%	0.569%
GNMA Pass-Through Securities	7000		70,773.59	0.0333%	5.044%
New Mexico Municipal Bonds	7000	_	4,550,000.00	2.1426%	0.349%
Subtotal 7000 Fund		\$	196,915,385.78	92.73%	0.50%
_					
			AMOUNT OF	AS % OF	INT RATE/
ТҮРЕ	FUND		INVESTMENT	TOTAL	WAY
Restricted Investment Accounts	FUILD		INVESTMENT	IVIAD	TLEAR
Library Endowment Fund - CD	2716	\$	267,755.34	0.13%	0.40%
NM LGIP - Reserve Cont. Fund	7000	Φ	20,301.10	0.01%	0.00%
2009AB Reserve - Securities	5391		5,275,000.00	2.48%	1.00%
2009AB Reserve - Cash	5391		43,137.65	0.02%	0.01%
NMFA Loan #20 Reserve	5912		1,108,155.83	0.52%	0.22%
Restricted Cash	0,12		8,730,840.40	4.11%	0.22%
Subtotal Other Funds		\$	15,445,190.32	7.27%	0.04%
Subtoral Ottler Funds		• -	10,110,170,02		
GRAND TOTAL		<b>s</b> _	212,360,576.10	100.00%	0.54%
		=			
June 2013 Comparison		\$	219,135,091.45		0.81%
June 2012 Comparison		\$	214,922,102.89		0.88%
June 2011 Comparison		S	199,096,247.24		1.20%
June 2010 Comparison		\$	206,874,046.57		1.92%

Dedicated accounts (non-investment accounts) held \$8,872,635.64, of which 93% was in the Common account and 3.8% was in the Payroll account.

# DEDICATED ACCOUNT SUMMARY

	AMOUNT OF	
		INT
Dedicated Operating Accounts	INVESTMENT	RATE
Common Account - WFB	\$ 8,278,889.12	*
Workers Compensation - WFB	55,325.16	*
General Liability - WFB	44,231.26	+
Payroll Account - WFB	336,357.12	*
Public Safety - WFB	58,973.65	
Redflex Systems Inc Huntington	3,926.00	0,00%
* WFB Interest is netted against bank fees.	\$ 8,777,702.31	
Cash in Trust - NMFA Loan Accounts		
NMFA #8 Railyard Cash in Trust	\$ 0.01	0.01%
NMFA #8 Railyard Cash in Trust Reserve	52,954.61	0.57%
NMFA #15B Railyard Cash in Trust	0.05	0.01%
NMFA #18 Land Acquisition Cash in Trust	0.16	0.01%
NMFA #DW2 Water Cash in Trust	5.66	0.01%
NMFA #22 Water Cash in Trust	0.00	0.01%
NMFA #DW3 Water Cash in Trust	0.00	0.01%
NMFA #20 College of Santa Fe - Cash in Trust	1.09	0.01%
-	\$ \$52,961.58	
Cash in Trust - Other Loans		
HUD Section 108	\$ 41,971.75	0.01%
	\$ 41,971.75	
TOTAL DEDICATED ACCOUNTS	\$ 8,872,635.64	

The following is June's investment activity.

# INVESTMENT ACTIVITY

		<u>ACTIVITY</u>
Agency Purchases:		
US Treasury 06/15/16	\$	2,500,000.00
US Treasury 12/31/16		2,500,000.00
FHLB 05/26/17	_	3,200,000.00
	\$ _	8,200,000.00
Agency Maturities, Calls, Sales		
FHLB 06/13/14		(3,000,000.00)
GNMAs	_	(3,277.14)
	\$ _	(3,003,277.14)
Certificate of Deposit Renewals		
Library Endowment CD 4/3/15		267,843.37
Interest Earned		
Net Interest posted to GL - June	\$	70,607.06
Amort. of premium/discount	_	(16,987.07)
Net Interest Earned = Actual Yield	\$ _	53,619.99

# C. Examination of Portfolio by Maturity and by Call

The <u>Portfolio by Maturity</u> table below shows the weighted average maturity (WAM) at 471 days, slightly over 1.25 years. Now that the large cash debt service payment has been made, securities constituted the larger percentage of the portfolio at the end of June – 51% - with cash and short term securities constituting 49%, insuring continuing and sufficient liquidity.

The WAM looks at securities by stated maturity and provides the most conservative view of the portfolio. However, it considerably overstates the actual average maturity since 51% of the securities we held at June 30th were callable.

#### PORTFOLIO BY MATURITY

Short-Term Immediately - 24 Hrs. Notice NM Local Gov't Invest. Pool Less than Six Months Subtotal Short Term	<b>s</b>	Apr 111,240,836 682,557 26,050,000 137,973,393	%/Total 47.57% 0.29% 11.14% 59.00%	\$	May 91,763,806 682,557 18,550,000 110,996,363	%/Total 43.36% 0.32% 8.77% 52.45%	\$	June 87,544,189 682,557 16,050,000 104,276,746	%/Total 41.22% 0.32% 7.56% 49.10%
Long Term		Apr	%/Total		May	%/Total		June	%/Total
One Year	s	3,788,954	1.62%	\$	1,288,825	0.61%	\$	2,538,691	1.20%
Two Years	•	31,150,000	13.32%	Ψ	35,150,000	16.61%	-	35,650,000	16.79%
Three Years		29.088.075	12.44%		35,336,509	16.70%		43,034,522	20.26%
Three to Five Years		31,862,748	13.62%		28,861,685	13.64%		26,860,617	12.65%
	•				100,637,019	47.55%	S	108,083,830	50.90%
Subtotal Long Term	\$	95,889,777	41.00%	. •	100,037,019	41.3370	. \$	100,003,030	30.3076
TOTAL	s	233,863,170	100.00%	, <b>s</b>	211,633,382	100.00%	s	212,360,576	100.00%
Weighted Average Maturity - Days			386			445			471

The <u>Portfolio by Maturity and Average Yield</u> table below shows the changes in the weighted average yield within each maturity term compared to the prior two months. Our own yield curve for the portfolio can be seen in the attached chart <u>Yield Curve – 3 Months</u>. The two-year term has become a pivot point in determining securities to purchase for the portfolio. For quite some time securities of less than two years have offered a yield less than we can earn in the WFB savings account. As securities of six months or less have been called or matured we have replaced them with longer term securities. In addition, the \$27 million debt service payment was made at the very end of May. These structural changes within the portfolio can be seen below.

#### PORTFOLIO BY MATURITY AND AVERAGE YIELD

Short-Term Immediately - 24 Hrs. Notice	\$	<u>April</u> 111,240,836	<u>Ave. Yield</u> 0.21%	\$	<u>May</u> 91,763,806	Ave. Yield 0.21%	\$ <u>June</u> 87,544,189	Ave. Yield 0,22%
NM LGIP		682,557	0.10%		682,557	0.11%	682,557	0.11%
Less than Six Months		26,050,000	0.86%		18,550,000	0.46%	16,050,000	0.46%
Subtotal Short Term	s ·	137,973,393	0.33%	S	110,996,363	0.25%	\$ 104,276,746	0.26%

Long Term		<u>April</u>	Ave. Yield		May	Ave. Yield		<u>June</u>	Ave. Yield
One Year	\$	3,788,954	0.49%	\$	1,288,825	0.56%	\$	2,538,691	0.45%
Two Years		31,150,000	0.43%		35,150,000	0.44%		35,650,000	0.44%
Three Years		29,088,075	0.75%		35,336,509	0.80%		43,034,522	0.83%
Five Years		31,862,748	1.16%		28,861,685	1.20%		26,860,617	1.31%
Subtotal Long Term	\$	95,889,777	0.77%	\$	100,637,019	0.79%	\$	108,083,830	0.81%
TOTAL	\$.	233,863,170	0.51%	s	211,633,382	0.51%	S	212,360,576	0.54%
Weighted Average Maturity	, - Da	ys	386			445			471

The Portfolio by First Call and Average Yield table below looks at the portfolio as if all callable bonds were liquidated on the first call date after 6/30/14. This shifts the term structure significantly from \$104 million (49% of the portfolio) liquidating in 6 months or less based on maturity date, to \$176 million (83% of the portfolio) based on call date. The average yield based on call dates is still 0.54%. This table shows the average portfolio term as 226 days – 60% of a year. The difference is readily visible when the table below is compared with the table above.

Not all callable bonds are redeemed on their first call date – it depends on the financial markets. At June 30<sup>th</sup> we held sixteen callable bonds, some with first call dates back to September 2013. Generally this means market yields were higher than the yields of these bonds. Since we cannot know in advance which bonds will be called at what time, it is important to look at the portfolio from both perspectives and plan cash flow from the most conservative, i.e. the maturity date perspective. Cash from calls is then simply an earlier opportunity to reposition investments.

# PORTFOLIO BY FIRST CALL AND AVERAGE YIELD

Short-Term Immediately - 24 Hrs. Notice NM LGIP Less than Six Months	\$	April 111,240,836 682,557 91,595,301	WAY 0.21% 0.10% 0.86%	s	<u>May</u> 91,763,506 682,557 87,345,301	WAY 0.21% 0.11% 0.78%	\$ <u>June</u> 87,544,189 682,557 88,545,301	WAY 0.22% 0.11% 0.77%
Subtotal Short Term	\$_	203,518,694	0.50%	\$	179,791,364	0.49%	\$ 176,772,047	0.50%
Long Term		<u>April</u>	WAY		<u>May</u>	WAY	<u>June</u>	<u>way</u>
One Year	\$	10,268,653	0.70%	\$	7,768,524	0.57%	\$ 6,518,390	0.96%
Two Years		11,750,000	0.44%		15,750,000	0.45%	18,250,000	0.46%
Three Years		5,038,076	0.76%		8,036,509	1.06%	10,534,522	1.02%
Five Years	_	3,287,748	1.31.%		286,685	2.04.%	 285,617	2.03.%
Subtotal Long Term	\$_	30,344,477	0.67%	\$	31,841,718	0.65%	\$ 35,588,529	0.73%
TOTAL	\$ _	233,863,171	0.52%	S	211,633,082	0.51%	\$ 212,360,576	0.54%

Ave. Portfolio Yield by Fiscal Year chart (attached) shows the drop in portfolio yield over time and the leveling out that occurred this past fiscal year. Given the sporadic increases in yields in the market that have started occurring over the past year, even though they have not held, it is hoped that we have finally bottomed out. This next fiscal year will be very interesting to watch.

Ave. Portfolio Yield by Term chart (attached) compares this month over three years grouped by maturity and shows the related yield curve.

### D. Securities by Type

The distribution among the Federal agencies has shifted due to calls and reinvestments. Two U.S. Treasuries were added in June for the first time since June 2010 as two-year yields finally reached 0.50%.

#### SECURITIES BY TYPE

	Apr	<u>%</u>		<u>May</u>	<u>%</u>		<u>June</u>	<u>%</u>
FFCB	\$ 21,700,000	22.57%	\$	15,700,000	15.64%	\$	18,700,000	17.22%
FHLB	22,050,000	22.93%		25,300,000	25.20%		28,000,000	25.78%
FHLMC	20,600,000	21.42%		27,600,000	27.49%		25,100,000	23.11%
FNMA	27,175,000	28.26%		27,175,000	27.07%		27,175,000	25.02%
US Treas.	0	0.00%		0	0.00%		5,000,000	4.60%
GNMA	76,903	0.08%		74,051	0.07%		70,774	0.07%
MUNI'S	4,550,000	4.73%		4,550,000	4.53%	_	4,550,000	4.19%
	\$ 96,151,903	100.00%	.\$	100,399,051	100.00%	\$	108,595,774	100.00%

No municipal securities have been purchased since May 2013 due in part to a lack of supply and in part due to lower yields. Holders of Muni's have generally not been trading them so there has not been a very active secondary market.

### E. Interest Activity

As can be seen by the Changes in Interest Rates table attached, several items of note occurred during the past year and the first two months of the new fiscal year.

- 1. Certificates of deposit declined both in volume from \$25.5 million to \$15.25 million, and in yield from 0.92% to 0.52%. Two three-year CDs at Los Alamos National Bank matured that had been paying 1.50% and the funds were repositioned to agencies.
- 2. Municipals declined in yield as bonds matured from 0.90% to 0.55%.
- 3. The December portfolio yield of 0.49% reflected the run up in cash being accumulated to pay the June 1<sup>st</sup> debt service of \$27 million.
- 4. The June portfolio yield of 0.54% reflected the payout of cash and the purchase of certain securities with a higher yield.
- 5. July 2014's 0.49% yield was primarily due to \$7 million in securities that did not settle until August, so they were held as cash in the Trust account which pays 0.01% an incentive to turn over calls and maturities quickly!
- 6. August 2014's average yield of 0.52% reflected the settling of the securities and other calls and reinvestments.

Much of the structural fluctuation is normal to the management of our portfolio and it is predictable from year to year, so it is not primarily driven by financial market changes. On the other side, as securities are called and reinvested, market changes affect the security structures offered and the yields available across the term structure.

The attached <u>FY 13-14 Interest Earnings vs. Budget</u> chart compares monthly interest collected to an average monthly budget. The FY 13-14 budget assumed a 0.36% yield on a projected average portfolio balance of \$191,744,953, for an interest budget of \$734,288 (of which \$34,288 was for the two securities held in the 2009 A&B Water Bond Reserve Account). The

table below shows cash vs. budget on an adjusted cash basis (adjusted for premium/discount, not including accrued interest).

The annual interest budget was met in February. Total interest earned was higher than budget because the total portfolio balance and yields were higher than projected.

MONTHLY INTEREST EARNINGS - Cash Basis

	Ave. Budget	Collected	Over(Under)	% Budget
July	61,191	50,394	(10,796)	82.36%
Aug	61,191	135,239	74,049	221.01%
Sep	61,191	134,431	73,240	219.69%
Oct	61,191	55,800	(5,391)	91.19%
Nov	61,191	88,600	27,409	144.79%
Dec	61,191	123,616	62,425	202.02%
Jan	61,191	56,478	(4,713)	92.30%
Feb	61,191	148,669	87,478	242.96%
Mar	61,191	120,280	59,090	196.57%
Apr	61,191	69,875	8,684	114.19%
May	61,191	98,579	37,389	161.10%
Jun	61,191	53,620	(7,571)	87.63%
Cumulative	734,288	1,135,581	401,293	154.65%

The attached chart <u>Major Cash Accounts - Yields</u> compares interest rates on the cash accounts. The WFB Savings account holds the majority of cash.

The attached <u>Benchmark Comparison</u> chart shows average interest yield for the portfolio relative to one and two-year Treasuries. The two-year Treasury yield has been increasing. The portfolio yield for all twelve months on this Benchmark Comparison chart combined with the longer term yield Average Portfolio Yield by Fiscal Year chart lead to the possibility that we have bottomed out and may see the beginnings of improvement during FY 14-15.

## **OBSERVATIONS AND CURRENT COMMENTS:**

# A. NM Local Government Investment Pool

A conversation with the LGIP on 6/16/14 indicated there may be a distribution from the remaining Reserve Fund assets the second or third quarter of the calendar year. The City's NMLGIP Reserve Contingency account has held \$20,301.10 since 6/28/12. If there is a distribution, it will go from this Contingency account into our regular NMLGIP account; if not, the Contingency account may be liquidated and declared a loss by the State during FY 14-15, and would be reflected in our GL accordingly.

### B. Treasury and Agency Yields

The Federal Reserve continues to reduce its bond purchases under its quantitative easing program and anticipates terminating it in October. Market reaction continues to be minimal as investor focus has moved on to other concerns. The Fed still has not made any declarative statement regarding when they might raise interest rates since signals regarding the health of the economy are still highly mixed.

Of more direct importance to us is the fact that the US Treasury yields reached their highest level in June since May 2011 (three years). As it continues to slide backward and

forward it has been creeping slowly upwards and dragging agency yields along. Purchases in the last three months have been at yields higher than a year ago. For example, we purchased a 2.5-year \$2 million FHLMC on 3/05/13 at a 0.42% coupon, and a 2.5 year \$2 million FHLMC on 7/02/14 at a 0.88% coupon. So, financial market signs for bonds, as they have been for stocks, have been improving overall.

## C. Investment Activities

- 1. The sudden shifts in the financial markets that resulted from Chairman Bernanke's May 22, 2013 speech are slowly working their way out (see attached Portfolio History).
  - a. Our reported unrealized gain for June 2013 of \$786,359.81 has slowly dropped to \$100,193.08 for June 2014. June 2013 was our first unrealized loss since August 2007, and because the reason for it was based purely on one individual's speculation rather than on anything tangible that actually happened to upset the markets, it is not clear how to identify what exactly the financial markets have done to reverse the effects. All we can say is that they have and that hopefully during FY 14-15 we will return to showing unrealized gains. There has been πο clear action we could have taken to address this so we have held the course in how we manage the portfolio in the best interest of the City and let this other issue resolve itself.
  - b. The trend towards market value loss on longer term securities is changing as shown in the report <u>Sort by Market Value Gain/(Loss)</u> attached. A year ago and for most of the past year, the farther out the maturity date, the greater the potential market value loss. Column K of this report shows that as of this June, potential gains and losses are smaller and less dependent on how far out the maturity date is. This report shows we have a very healthy distribution in the portfolio and are not at risk for actual losses.
- 2. We have increasingly moved into purchasing non-callable (bullet) securities and as of 6/30/14 these made up 48% of the securities holdings. We expect this shift in our purchases to continue as more bullet issues are being offered and the yield spread between callables and bullets has decreased.

## D. Other Federal, State and Local Issues

1. The Senate Banking Committee continues to discuss and not decide about unwinding Fannie Mae (FNMA) and Freddie Mac (FHLMC) from the Federal government umbrella. The final structure will affect our ability to continue to invest in these securities.

## E. Bank Information

1. LANB is continuing their efforts to address their bank rating problems. Both CDs matured in May and June and the funds have been reinvested in securities until such time as the bank rating improves to at least satisfactory: \*\*\* on bankrate.com and a \*\*\*+ on Bauer Financial.

2. The \$250,000 CD at Century Bank has be reduced to \$200,000 in July due to the existence of the Employee Benefits account at Century. When combined with the City's CD, the accounts tied to the City's tax ID were over the \$250,000 FDIC limit. Since it is not Century's policy to provide collateral for public funds over the FDIC limit, we reduced the CD. While the Employee Benefits account does not constitute public funds, they have historically been afforded the privilege of using the City's tax identification number so none of the members have to claim it on their individual tax returns.

## F. Overall Status

- 1. The attached updated Investment Strategy will provide guidance in the coming months or until the financial markets significantly change. Updating is done on an as-needed basis to stay current with actions being taken to appropriately balance our portfolio. It is reviewed carefully with our investment advisors during each update and is used in conjunction with the investment policy to provide continuity to the investment function.
- 2. Our portfolio continues to be well-balanced between investment types, well-laddered for regular cash availability, and with sufficient liquidity to serve the City's needs.

## Attachments:

First Southwest Asset Management Information and Bios

Bank vs. GL Reconciliation

SYMPRO Portfolio Management Report

Changes in Interest Rates

Chart: Yield Curve - 3 Month

Chart: Ave. Portfolio Yield by Term

Chart: Ave. Portfolio Yield by Fiscal Year

Chart: Distribution by Investment Type

Chart: Investments Within the Aging Period

Chart: Major Cash Accounts Chart: Benchmark Comparison

Chart: FY 13-14 Interest Earnings vs. Budget

Table: Bank Ratings Portfolio History

Portfolio Sort By Market Value Gain/(Loss)

Investment Strategy



## **Investment Management**

For over 20 years, FirstSouthwest Asset Management has specialized in providing focused and appropriate investment advice to local government clients. Our professionals offer personalized expertise, insight and experience to supplement clients' investment staff. FirstSouthwest Asset Management is a SEC-registered investment advisor and currently provides investment advice on more than \$10 billion in public sector client assets.

## **Focused Approach**

Our customized focused approach to the management of public funds offers our municipal clients a number of tangible benefits, including:

- Safety of principal while providing adequate liquidity
- Proactive advice from our SEC-registered investment advisors
- Cost-effective and competitive access to the capital markets through dozens of independent brokers
- Investment opportunities that help protect earnings
- Customized investment strategies to help clients realize their goals
- Regular updates on changing market conditions and their potential effect on client portfolios

## **Comprehensive Services**

We provide a full range of personalized investment management and advisory services.

- Portfolio Management. We assist with investment management by reviewing estimated cash
  flow needs, developing investment policies, formulating strategies, analyzing investment
  alternatives, selecting securities, overseeing security settlement and preparing reports.
- Investment Policy and Portfolio Compliance Review. We perform in-depth checks of the entire
  investment process, assess risks, and review transactions, strategies and procedures. We then
  offer useful suggestions on how to improve earnings and reduce exposures.
- Advisor Services. Our professionals perform regular oversight of client portfolios. We
  understand the unique objectives and constraints of the public sector and offer investment
  support for existing staff at larger local governments.



Scott McIntyre, CFA
Senior Vice President and
Sr. Portfolio Manager

300 West Sixth Street, Suite 1940 Austin, Texas 78701

Telephone: 512.481.2009 scott.mcintyre@firstsw.com

## **Areas of Focus**

Specializes in investment consulting and portfolio management for local governments

## **Profile**

- Joined FirstSouthwest in 1998 as Senior Portfolio Manager
- Is the primary manager of FirstSouthwest Asset Management's Investment Management Division and oversees the daily operations of the group
- Develops economic and interest rate outlook
- Determines appropriate investment policies and strategies for fixed income clients.
- Reviews client revenue and expense cash flows
- Analyzes investment alternatives and calculates relative value of individual securities
- Presents various investment options to dients
- Purchases investment securities on a competitive basis
- Reviews monthly and quarterly reports
- Evaluates policy compliance and account performance

Past experience includes market and securities analysis, management of the mortgage-backed securities portfolio and active trading of short Treasury positions

## Education

Bachelor of Science in Management, Texas State University

## **Current Affiliations**

- CFA Institute
- Government Finance Officers Association (GFOA)
- Government Treasurers Organization of Texas

## **Licenses and Designations**

- Chartered Financial Analyst (CFA) designation from the CFA Institute
- Registered Representative of the Financial Industry Regulatory Authority (FINRA)
  - o General Securities Principal, Series 24
  - General Securities Representative, Series 7
  - Uniform Securities Agent, Series 63
  - Uniform Investment Adviser, Series 65



**Greg Warner, CTP**Senior Vice President and Sr. Portfolio Manager

300 West Sixth Street, Suite 1940 Austin, Texas 78701

Telephone: 512.481.2012 greg.warner@firstsw.com

## **Areas of Focus**

Specializes in investment management services

## **Profile**

- Joined FirstSouthwest in 1998
- Responsibilities include client communications, analyzing portfolios, evaluating securities, coordinating the
  reinvestment of upcoming security maturities, executing trades, reviewing investment policies and
  investment strategies, monitoring broker-dealer relationships and valuing investment portfolios
- Works closely with clients to create and implement appropriate investment strategies
- Oversees client account documentation and supervises the investment reporting function
- Frequent presenter on investment topics at industry conferences
- Began his career in the banking industry, working in the accounting and investment management divisions of banks in Chicago, Illinois and Austin, Texas
- Work experience includes portfolio management, asset/liability management, investment accounting, mortgage banking, and extensive analysis and reporting on fixed income investment portfolios

## Education

Bachelor of Business Administration, The University of Texas at Austin

## **Current Affiliations**

- Certified Treasury Professional (CTP) designation from the Associated for Financial Professionals
- Government Finance Officers Association (GFOA)
- Government Treasurer's Organization of Texas

## Licenses Held

- Registered Representative of the Financial Industry Regulatory Authority (FINRA)
  - o General Securities Representative, Series 7
  - o Uniform Securities Agent, Series 63
  - o Uniform Investment Adviser, Series 65



Dan Grant Portfolio Manager

300 West Sixth Street, Suite 1940 Austin, Texas 78701

Telephone: 512.481.2016 dan.grant@firstsw.com

## **Area of Focus**

Specializes in investment management services

### Profile

- Joined FirstSouthwest in May 2011
- Responsibilities include trade execution, trade documentation, coordinating the reinvestment of upcoming security maturities, analysis of investment securities and fund data, monitoring call status, collateral review, economic research, and other special projects.
- Prior experience includes 18 years at Fidelity Investments with the most recent role being Corporate Bond Trader for both institutional and retail customers. Other securities traded include equity and Index options, equities and mutual funds.

## **Education**

Bachelors of Science – Finance, Bently University 1989

## Licenses Held

- Registered Representative of the Financial Industry Regulatory Authority (FINRA)
  - o General Securities Representative, Series 7
  - Uniform Securities Agent, Series 63
  - Uniform Combined Securities Agent and Investment Advisor Representative, Series 66
  - Registered Options Principal, Series 4
  - o Equity Trader Limited Representative, Series 55



Jodi K. Jones
Reporting Coordinator

300 West Sixth Street, Suite 1940 Austin, Texas, 78701

Telephone: 512.481.2076 <u>iodi.jones@firstsw.com</u>

## **Area of Focus**

Specializes in reporting for investment management

## Profile

Joined FirstSouthwest in February 2007

- Manages and maintains client accounts through SS&C Technologies' CAMRA investment accounting and portfolio system
- Responsibilities include generating monthly and quarterly reports for all investment management clients and assisting in trade operations and security documentation
- Participates in the creation of custom client reports, investment-related consulting projects and other special assignments
- Two years of experience as a Post Foredosure Sales Specialist at Baxter & Schwartz, a real estate law firm in Houston
- Past employment includes practical experience in bookkeeping, accounting, reporting, and project research

## Education

Bachelor of Business Administration in Accounting and Finance, The University of Houston



Andrea L. Cash Trading Assistant

300 West Sixth Street, Suite 1940 Austin, Texas, 78701

Telephone: 512.481.2019 andrea.cash@firstsw.com

## Area of Focus

Specializes in investment management services

## **Profile**

- Joined FirstSouthwest in May 2013
- Responsibilities include trade execution, trade documentation, coordinating the reinvestment of upcoming security maturities, monitoring call status, generating monthly and quarterly reports for investment management clients, and other special projects.
- Prior experience includes over 20 years in administrative, development and marketing management positions.

## Education

Bachelor of Arts, University of Washington

## Licenses Held

- Registered Representative of the Financial Industry Regulatory Authority (FINRA)
  - o General Securities Representative, Series 7

## City of Santa Fe Investment Portfolio Summary June 30, 2014

			_!	Balance per Bank	_	Balance per GL	_	Difference
MARKETABLE SECURITIES (Face Value)	Line#							
#7000 Securities - WFB Custodial Account	101725		\$	103,320,773.59	\$	103,320,773.59	\$	0.00
#5391 Securities - 2009AB Reserve	101725			5,275,000.00	_	5,275,000.00	_	0.00
Subtotal Securities			\$	108,595,773.59	\$	108,595,773.59	\$	0.00
CASH, EQUIVALENTS & MONEY MARKETS								
#7000 Pooled - FNB Savings	101127			9,770,986.04		9,770,986.04		0.00
#7000 Pooled - WFB Adv Govt Mny Mkt	101730			46,340.57		46,340.57		0.00
#7000 Pooled - WFB Business Svgs	101740			67,844,728.29		67,844,728.29		0.00
#7000 Pooled - NM State LGIP	101750			682,557.29		682,557.29		0.00
#7000 Pooled - NM State LGIP Reserve	101751			20,301.10		20,301.10		0.00
#7000 Pooled - Certificates of Deposit	101650			15,250,000.00		15,250,000.00		0.00
#5391 2009AB Reserve Cash (Water)	101500			43,137.65		43,137.65		0.00
#2716 Library Endowment Cert. of Deposit	101500			267,755.34		267,755.34		0.00
#5912 College of Santa Fe DS Reserve - WFB	101500			1,108,155.83		1,108,155.83		0.00
#Various - Restricted Cash - WFB	100750			8,730,840.40		8,730,840.40	_	0.00
Subtotal Cash, Equivalents & Mny Mkt			\$	103,764,802.51	\$	103,764,802.51	\$	0.00
SUBTOTAL SECURITIES & CASH			\$_	212,360,576.10	\$_	212,360,576.10	\$_	0.00
DEDICATED OPERATING ACCOUNTS								
#7000 Pooled - Common Account	100900		\$	8,278,889.12		8,278,889.12	\$	0.00
#6109 Worker's Compensation - WFB	101125			55,325.16		55,325.16		0.00
#6104 General Liability - WFB	101200			44,231.26		44,231.26		0.00
#4203 HUD Section 108 - WFB	100961/96	2		41,971.75		41,971.75		0.00
#7104 Payroll Account - WFB	101050			336,357.12		336,357.12		0.00
#2224 Public Safety Account - WFB	101501			58,973.65		58,973.65		0.00
#2724 Redflex Traffic - Huntington Nat'l Bank	101501		_	3,926.00	_	3,926.00	_	0.00
Subtotal Dedicated Op. Accounts			\$	8,819,674.06	\$	8,819,674.06	\$	0.00
CASH IN TRUST - NMFA LOAN ACCOUNTS		Loan#						
#5850 Railyard #8-capitalized int taxble	101500	8	\$	0.01	\$	0.01	\$	0.00
#5850 Railyard NMFA #8 -reserve tax'bl	101501	8		52,954.61		52,954.61		0.00
#5850 Railyard NMFA #15b -tax'bl	101503	15B		0.05		0.05		0.00
#4209 #18 Land Acquisition Loan	101500	18		0.16		0.16		0.00
#5300 #DW-2 Drinking Water Loan	101500	DW-2		5.66		5.66		0.00
#5912 #20 College of Santa Fe	101503	20	_	1.09	_	1.09		0.00
Subtotal - Trust Cash - Loan Accounts			\$	52,961.58	\$	52,961.58	\$	0.00
SUBTOTAL DEDICATED/CASH IN TRUS	ST ACCOUNT	гѕ	\$_	8,872,635.64	\$	8,872,635.64	\$_	0.00
TOTAL INVESTMENT PORTFOLIO			\$ _	221,233,211.74	\$ _	221,233,211.74	\$_	0.00

Prepared: 9/3/14



## Portfolio Management Portfolio Summary City of Santa Fe June 30, 2014

Investments	Par Value	Market Value	Book	% of Portfolio	Term	Days to Maturity	YTM/C	
Certificates of Deposit - Bank	15,250,000.00	15,250,000.00	15,250,000.00	7.18	591	149	0.518	
Money Market Accounts	89,478.22	89,478.22	89,478.22	0.04	-	-	0.010	
Local Government Investment Pool	702,858.39	702,858.39	702,858.39	0.33	-	γ-	0.108	
Federal Agency Coupon Securities	95,975,000.00	95,910,192.25	96,018,337.82	45.19	1,241	407	0.841	
Treasury Coupon Securities	5,000,000.00	5,016,200.00	5,013,951.29	2.36	834	815	0.569	
Pass Through Securities	70,773.59	73,496.75	74,179.78	0.03	5,192	1,083	5.045	
Municipal Bonds	4,550,000.00	4,598,292.50	4,593,098.30	2.16	610	133	0.349	
Savings Account	87,454,710.58	87,454,710.56	87,454,710.56	41.16	-	-	0.223	
Compounding CDs	267,755.34	267,755.34	267,755.34	0.13	365	276	0.400	
Federal Agency Continuous Calls	3,000,000.00	2,998,140.00	2,996,947.39	1.41	1,088	615	0.511	
Investments	212,360,576.10	212,361,124.01	212,461,317.09	100.00%	654	226	0.540	

0.50% 228,136,240.68 1,139,349.74 Fiscal Year To Date 0.43% June 30 Month Ending 75,162.10 Average Daily Balance 213,106,283.87 Effective Rate of Return Total Earnings

Current Year

1,139,349.74

Fiscal Year Ending

Helene Hausman, Cash & Investment Officer

Reporting period 06/01/2014-06/30/2014

An Date: 09/03/2014 - 15:56

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Portfolio CITY



## City of Santa Fe Portfolio Management Portfolio Summary June 30, 2014

Investments	Par Value	Market Value	Book Value	% of Portfolio	Term	Days to Maturity	YTM
Certificates of Deposit - Bank	15,250,000.00	15,250,000.00	15,250,000.00	7.18	591	149	0.518
Money Market Accounts	89,478.22	89,478.22	89,478.22	0.04	~	<b></b>	0.010
Local Government Investment Pool	702,858.39	702,858.39	702,858.39	0.33	-	-	0.108
Federal Agency Coupon Securities	95,975,000.00	95,910,192.25	96,018,337.82	45,19	1,241	948	0.850
Treasury Coupon Securities	5,000,000.00	5,016,200.00	5,013,951.29	2.36	834	815	0.569
Pass Through Securities	70,773.59	73,496.75	74,179.78	0.03	5,192	1,083	5.045
Municipal Bonds	4,550,000.00	4,598,292.50	4,593,098.30	2.16	610	133	0.349
Savings Account	87,454,710.56	87,454,710.56	87,454,710.56	41.16	-	-	0.223
Compounding CDs	267,755.34	267,755.34	267,755.34	0.13	385	276	0.400
Federal Agency Continuous Calls	3,000,000,00	2,998,140.00	2,996,947.39	1.41	1,088	615	0.511
Investments	212,360,576.10	212,361,124.01	212,461,317.09	100.00%	654	471	0.544

 Total Earnings
 June 30 Month Ending
 Fiscal Year To Date

 Current Year
 75,162.10
 1,139,349.74

 Average Daily Balance 213,106,283.87
 228,136,240.68

 Effective Rate of Return
 0.43%
 0.50%

1,139,349.74

Fiscal Year Ending

Helene Hausman, Cash & Investment Officer

Reporting period 06/01/2014-05/30/2014

Run Date: 09/03/2014 - 15:55

PM (PRF\_PM1) 7.3.0 Report Ver. 7.3.5

Portfolio CITY

City of Santa Fe Portfolio Management Portfolio Details - Investments June 30, 2014

CUSIP	investment #	Issuer	Average Bafance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	Term M	Days to Maturity	YTIM	Maturity Date
Certificates of Deposit - Bank	eposit - Bank											
SYS10721	10721	Century Bank		07/28/2013	250,000.00	250,000.00	250,000.00	0.400	365	27	0.400 0	07/28/2014
SYS10703	10703	Community Bank		03/26/2013	500,000.00	500,000.00	500,000.00	0.500	548	88	0.500 0	09/25/2014
SYS10749	10749	Community Bank		04/15/2014	2,500,000.00	2,500,000.00	2,500,000.00	0.450	213	136	0.450 1	11/14/2014
SYS10679	10679	First National Bank of Santa F		10/09/2012	3,000,000.00	3,000,000.00	3,000,000.00	0.500	729	66	0.500 1	10/08/2014
SYS10680	10680	First National Bank of Santa F		10/12/2012	3,500,000.00	3,500,000.00	3,500,000.00	0.550	729	102	0.550 10	10/11/2014
SYS10697	10697	First National Bank of Santa F		12/04/2012	1,000,000.00	1,000,000.00	1,000,000.00	0.600	729	155	0.600 1	12/03/2014
SYS10712	10712	First National Bank of Santa F		06/04/2013	2,000,000.00	2,000,000.00	2,000,000.00	0.450	729	337	0.450 0	06/03/2015
SYS10720	10720	First National Bank of Santa F		07/17/2013	2,000,000.00	2,000,000.00	2,000,000.00	0.500	364	15	0.500 0	07/16/2014
SYS10758	10758	Guadalupe CU		06/19/2014	250,000.00	250,000.00	250,000.00	0.650	365	353	0.550 0	06/19/2015
SYS10760	10760	State Employee CU		07/08/2013	250,000.00	250,000.00	250,000.00	1,460	1,461	1,103	1.460 0	07/08/2017
	Subt	Subtotal and Average 15	15,300,000.00		15,250,000.00	15,250,000.00	15,250,000.00		591	149	0.518	
Money Market Accounts	ccounts											
SYS10210	10210	Wells Fargo Bank MM		07/01/2007	46,340.57	46,340,57	46,340,57	0.010	-	-	0.010	
SYS10237	10237	Wells Fargo Bank MM		06/01/2007	0.00	0.00	0.00	0.030		-	0.030	
SYS10416	10416	Wells Fargo Bank MM		12/15/2009	43.137.65	43.137.65	43.137.65	0.010	-	-	0.010	
SYS10461	10461	Wells Fargo Bank MM		03/31/2010	0.00	0.00	0.00	0.010	-	<b>-</b>	0.010	
	Subt	Subtotal and Average	4,836,630.50	1	89,478.22	89,478.22	89,478.22		-		0.010	
Local Governme	Local Government Investment Poo	-										
SYS10213 SYS10381	10213	NM Local Gut Inv. Pool NM Local Gut Inv. Pool		07/01/2007	882,557.29	882,557.29	682,557.29	0.112			0.112	
		Subtotal and Average	702 858 39	1	702 858 39	702 858 39	702 858 39	I	-		108	
1	200		Aninophro I		Carporita	O CONTRACT	CONCOCCUPAL I		-	•		
Federal Agency	Federal Agency Coupon Securities											
3133EAX29	10672	Federal Farm Credit Bank		09/21/2012	2,500,000.00	2,494,450.00	2,498,390.37	0.980	1,823	1,175	1.001	09/18/2017
3133ECJX3	10705	Federal Farm Credit Bank		03/28/2013	3,000,000.00	2,984,250.00	2,996,633.76	1.040	1,824	1,364	1.071 0	03/26/2018
3133EDEN8	10731	Federal Farm Credit Bank		02/05/2014	2,500,000.00	2,501,575.00	2,499,716.25	0.300	607	461	0.309 1	10/05/2015
3133EDEC2	10733	Federal Farm Credit Bank		02/11/2014	2,000,000.00	2,004,380.00	2,004,665.77	0.550	807	299	0.421 0	04/28/2016
3133EDFZ0	10740	Federal Farm Credit Bank		03/04/2014	3,000,000.00	2,994,270.00	2,998,475.42	0.770	1,095	976	0.789 0	03/03/2017
3133EDHJ4	10743	Federal Farm Credit Bank		03/20/2014	2,700,000.00	2,700,243.00	2,698,776.25	0.930	1,096	883	0.947 0	03/20/2017
3133813R4	10695	Federal Home Loan Bank		01/17/2013	2,800,000.00	2,777,600.00	2,800,000.00	1.000	1,757	1,227	1.000 1	11/09/2017
3130A0KX7	10730	Federal Home Loan Bank		01/22/2014	3,000,000.00	3,000,960.00	2,989,753.00	0.690	912	752	0.694	07/22/2016
3133782ND	10735	Federal Home Loan Bank		02/21/2014	3,000,000.00	3,005,520.00	3,006,559.93	0.875	1,113	983		03/10/2017
3130A0SD3	10738	Federal Home Loan Bank		02/21/2014	3,000,000.00	3,000,210.00	3,000,000.00	0.375	728	288	_	02/19/2016
3130A0Y53	10742	Federal Home Loan Bank		03/10/2014	3,000,000.00	2,999,370.00	2,999,730.83	0.900	1,096	983	0.903 0	03/10/2017



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Portfolio CITY

City of Santa Fe Portfolio Management Portfolio Details - Investments June 30, 2014

CUSIP Investment#	tent# Issuer	Balance	Date	Par Value	Market Value	Book Value	Rate	Jerm 1972	matunty		Date
Federal Agency Coupon Securities	curities										
3130A1LK2 10748	Federal Home Loan Bank	ank	04/30/2014	2,500,000,00	2,499,975.00	2,499,396.18	0.625	1,826	1,764	2.869 04	04/30/2019
3130A1NN4 10750	Federal Home Loan Bank	ank	05/01/2014	2,000,000.00	2,000,080.00	1,994,799.18	0.875	1,119	1,058	0.966 0	05/24/2017
3130A1VQ8 10754	Federal Home Loan Bank	ank	05/22/2014	3,000,000.00	3,004,170.00	3,000,000.00	1.125	1,096	1,056	1,125 06	05/22/2017
3130A1XK9 10757	Federal Home Loan Bank	ark	06/13/2014	3,200,000.00	3,204,672.00	3,200,000.00	1.100	1,078	1,060	1.100 06	05/28/2017
3130A2B21 10759	Federal Home Loan Bank	ank	06/26/2014	2,500,000.00	2,489,225.00	2,500,000.00	1.000	1,826	1,821	2.025 06	06/26/2019
3134G3K33 10675	Federal Home Loan Mtg Corp	tg Corp	09/27/2012	3,500,000.00	3,500,945.00	3,499,020.49	0.700	1,461	819	0.713 09	39/27/2016
3134G3L40 10677	Federal Home Loan Mtg Corp	tg Corp	10/04/2012	2,500,000.00	2,500,075.00	2,500,000.00	0.600	1,278	643	0.600 04	04/04/2016
3134G36F2 10701	Federal Home Loan Mtg Corp	tg Corp	03/18/2013	2,500,000.00	2,506,125.00	2,500,000.00	0.420	914	444	0.420 09	09/18/2015
3134G4EJ3 10722	Federal Home Loan Mtg Corp	tg Corp	08/01/2013	1,600,000.00	1,600,624.00	1,600,000.00	0.850	1,093	759	0.850 07	07/29/2016
3137EADQ9 10732	Federal Home Loan Mtg Corp	tg Corp	02/11/2014	2,000,000.00	2,000,860.00	2,002,184.83	0.500	822	682	0.441 05	05/13/2016
3137EADF3 10739	Federal Home Loan Mtg Corp	tg Corp	03/04/2014	3,000,000.00	3,030,420.00	3,037,746.45	1.250	1,165	1,048	0.804 05	05/12/2017
3134G3L24 10744	Federal Home Loan Mtg Corp	tg Corp	04/01/2014	3,000,000.00	3,010,050.00	3,007,607.87	0.500	542	451	0.294 09	09/25/2015
3137EADQ9 10751	Federal Home Loan Mtg Corp	tg Corp	05/01/2014	2,000,000.00	2,000,860.00	2,001,285.25	0.500	743	682	0.465 05	05/13/2016
3134G53R4 10752	Federal Home Loan Mtg Corp	tg Corp	05/20/2014	3,000,000.00	3,000,630.00	2,999,434.17	0.500	731	689	0.510 0	05/20/2016
3134G53Q6 10753	Federal Home Loan Mtg Corp	tg Corp	05/21/2014	2,000,000.00	1,999,880.00	2,000,000.00	0.800	915	874	0.800 11	11/21/2016
3136G0RP8 10658	Federal National Mtg Assn	Assn	07/27/2012	2,775,000.00	2,775,971.25	2,776,065.31	0.875	1,825	1,121	1.230 07	07/26/2017
3135G0PH0 10676	Federal National Mtg Assn	\ssn	09/27/2012	2,500,000.00	2,496,675.00	2,498,623.47	1.000	1,826	1,184	1.017 09	09/27/2017
3135G0QW6 10683	Federal National Mtg Assn	Assn	11/08/2012	2,000,000.00	1,984,460.00	1,989,664.72	1.000	1,826	1,226	1.005 1	11/08/2017
3135G0LN1 10688	Federal National Mtg Assn	Assn	12/19/2012	3,000,000.00	3,009,720.00	3,003,285.77	0.500	925	366	0.390 07	07/02/2015
3135G0VQ3 10704	Federal National Mtg Assn	Assn	03/26/2013	2,000,000,00	1,997,000.00	1,999,744.44	0.650	1,280	818	0.656 09	09/26/2016
3135G0WA7 10706	Federal National Mtg Assn	Assn	03/28/2013	2,500,000.00	2,505,100.00	2,500,000.00	1.125	1,826	1,366	1.125 03	03/28/2018
3135G0WM1 10707	Federal National Mtg Assn	hssn	05/14/2013	3,500,000.00	3,449,950.00	3,500,000.00	1.000	1,812	1,399	1,000 0	04/30/2018
3135G0WY5 10710	Federal National Mtg Assn	Assn	05/24/2013	3,500,000.00	3,483,725.00	3,498,208.70	0.550	1,270	867	0.572 1	11/14/2016
3135G0XB4 10711	Federal National Mtg Assn	Assn	05/24/2013	3,400,000.00	3,395,172.00	3,399,681.91	0.500	1,071	999	0.505 0	04/29/2016
3136G1NU9 10713	Federal National Mtg Assn	_	06/19/2013	2,000,000.00	2,001,000.00	1,998,887.50	1.000	1,461	1,084	1.019	06/19/2017
;	Subtotal and Average	94,275,245.60		95,975,000.00	95,910,192.25	96,018,337.82		1,241	948	0.850	
Treasury Coupon Securities	Ş					-					
912828RX0 10755	U.S. Treasury		06/12/2014	2,500,000.00	2,513,075.00	2,511,097.44	0.875	933	914	0.695 13	12/31/2016
912828VG2 10756	U.S. Treasury		06/12/2014	2,500,000.00	2,503,125.00	2,502,853.85	0.500	734	715	0.441 0	06/15/2016
	Subtotal and Average	3,175,594.44		5,000,000.00	6,016,200.00	6,013,951.29		834	815	0.569	
Pass Through Securities											
36225BTS7 10006	GNMA		04/30/2003	634.78	636.10	678.02	6.500	4,309	228	4.982 0	02/15/2015
36225BN61 10007	GNMA		04/30/2003	6,116.33	6,314.68	6,471.84	8.000	4,825	745	4.773 0	07/15/2016
36213ULS7 10008	GNMA		04/30/2002	10,043.71	10,354.56	10,184.96	9.000	5,221	9//	5.717 0	08/15/2016
										Portfo	Portfolio CITY
											<



City of Santa Fe Portfolio Management Portfolio Details - Investments June 30, 2014

CUSIP	Investment#	# !ssuer	Average Bafance	Purchase Date	Par Value	Market Value	Book Value	Stated Rate	D Term Ma	Days to Maturity	ΥTΜ	Maturity Date
Pass Through Securities	urities		- 1-									
36202DPY1	10009	GNMA		06/30/2003	12,467.55	12,865.26	13,083.15	6.000	4,831	812	4.951	09/20/2016
36225BRY6	10010	GNMA		08/31/2003	5,894.42	6,151.12	6,097.04	9.000	4,917	960	_	02/15/2017
36202SGG7	1001	GNMA		04/30/2003	35,616.80	37,175.03	37,664.77	6.000	5,433	1,353	4.932	03/15/2018
		Subtotal and Average	75,892.33		70,773.59	73,496.75	74,179.78		5,192	1,083	5.045	
Municipal Bonds												
801901JJ9 798359JR7	10708	Santa Fe Community College San Juan Cnty NM School Dist	age Dist	05/16/2013 09/21/2012	3,300,000.00	3,311,055.00 1,287,237.50	3,310,232.28 1,282,866.02	3.000	442 1,044	396	0.271	08/01/2014 08/01/2015
		Subtotal and Average	4,599,265.84	ŧ :	4,550,000.00	4,598,292.50	4,593,098.30	•	610	133	0.349	
Savings Account												
SYS10403	10403	First National Bank of Santa F	お下	10/09/2009	0.00	00:00	0.00	0.210	-	<b>-</b>	0.210	
SYS10474	10474	First National Bank of Santa F	ta F	07/23/2010	00'0	0.00	00.0	0.250	-	-	0.250	
SYS10729	10729	First National Bank of Santa F	ta F	12/23/2013	9,770,986.04	9,770,986.04	9,770,986.04	0.250	-	-	0.250	
SYS10408	10408	Los Alamos Nat.		10/19/2009	0.00	00.00	0.00	0.300	-	-	0.300	
SYS10235	10235	Wells Fargo Bank Savings		07/01/2007	67,844,728.29	67,844,728.29	67,844,728.29	0.220	-	<del></del>	0.220	
SYS10724	10724	Wells Fargo Bank Savings		07/01/2013	1,108,155.83	1,108,155.83	1,108,155.83	0.220	-	-	0.220	
SYS10727	10727	Wells Fargo Bank Savings		07/01/2013	8,730,840.40	8,730,840.40	8,730,840.40	0.230	-	-	0.220	
		Subtotal and Average	86,876,172.95		87,454,710.56	87,454,710.56	87,454,710.56		1	-	0.223	
Forward Purchase Agreement	e Agreement		•			•						
SYS10218	10218	JPMorgan Chase		07/01/2007	00:0	0.00	0.00	0.470	-	-	0.470	
	-	Subtotal and Average	0.00		0.00	0.00	0.00		0	0	0.000	•
Compounding CDs	S(											
SYS10745	10745	First National Bank of Santa F	ta F	04/03/2014	267,755.34	267,755.34	267,755.34	0.400	365	276	0.400	0.400 04/03/2015
		Subtotal and Average	267,749.47	:	267,755.34	267,755.34	267,755.34		365	276	0.400	
Federal Agency Continuous Calls	ontinuous C	alls										
3133ECHB3	10700	Federal Farm Credit Bank		03/15/2013	3,000,000.00	2,998,140.00	2,996,947.39	0.450	1,088	615	0.511	03/07/2016
		Subtotal and Average	2,996,874.35		3,000,000.00	2,998,140.00	2,996,947.39		1,088	615	0.511	



Portfolio CITY
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## City of Santa Fe Portfolio Management Portfolio Details - Investments June 30, 2014

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1	
1 Days to YTM Term Maturity	0.544
Days to faturity	471 0.544
Term N	654
Stated Rate	
Stated Book Value Rate	212,481,317.09
Market Value	212,361,124.01
Par Value	212,360,576.10
Purchase Date	
Average Balance	213,106,283.87
Issuer	Total and Average 213,106,283.8
Investment #	
CUSIP	

## CHANGES IN INTEREST RATES

	FY 12-13	FY 13-14	FY 14-15	FY 14-15					
Cash Accounts	June	Sept.	Dec. 1	Mar	April	May	June 2	July <sup>1</sup>	Aug 4
Certificates of Deposit	0,92%	0.92%	0.92%	0.92%	0.92%	0.54%	0.52%	0.52%	0.52%
Library Endowment Fund - CD	0.65%	0.65%	0.65%	0.65%	0.45%	0.45%	0.40%	0.40%	0.40%
WFB Adv Govt MnMkt	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%
WFB Business Svgs	0.23%	0.23%	0.23%	0.23%	0.22%	0.22%	0.22%	0.22%	0.22%
FNB Savings	0.25%	0.25%	0.25%	0.25%	0.25%	0.25%	0.25%	0.25%	0.25%
NM State LGIP	0,11%	0.10%	0.10%	0.10%	0.10%	0.11%	0.11%	0.11%	0.11%
Securities									
U.S. Agency Securities	0.66%	0.68%	0.72%	0.73%	0.78%	0,80%	0.85%	0.79%	0.79%
GNMA Pass-Through Securities	4.98%	5.05%	5.05%	5.04%	5.04%	5.04%	5.04%	0.51%	0.51%
U.S. Treasuries	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.57%	0.57%	0.57%
NM Bonds	0.90%	0.35%	0.35%	0.35%	0.35%	0.35%	0.35%	0.35%	0.55%
2009A&B Reserve - Securities	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
TOTAL	0.56%	0.52%	0.49%	0.51%	0,51%	0.51%	0.54%	0.49%	0.52%

## FY 13-14

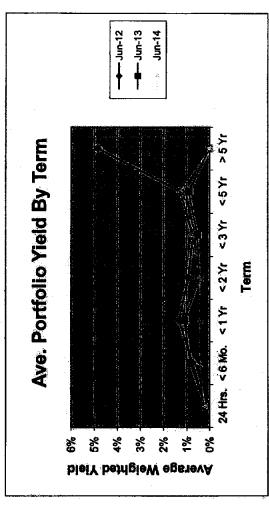
### FY 14-15

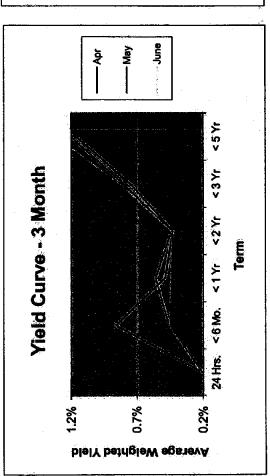
<sup>1</sup> Dec.: Total Yield lower because cash volume was increased in WFB Savings account to prepare for debt service payment for June 1st.

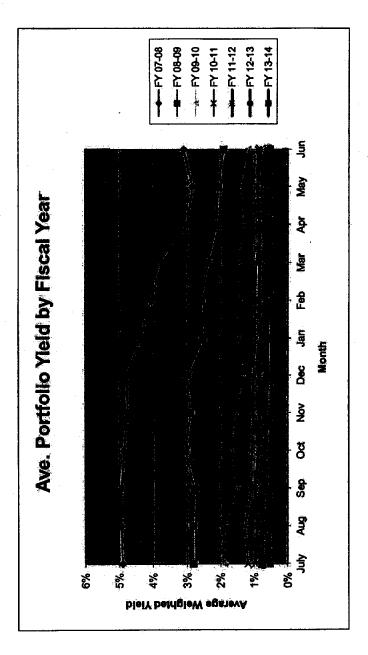
<sup>&</sup>lt;sup>2</sup> June: Total Yield higher because \$27 million in cash was paid out for debt service lowering cash in WFB Savings account.

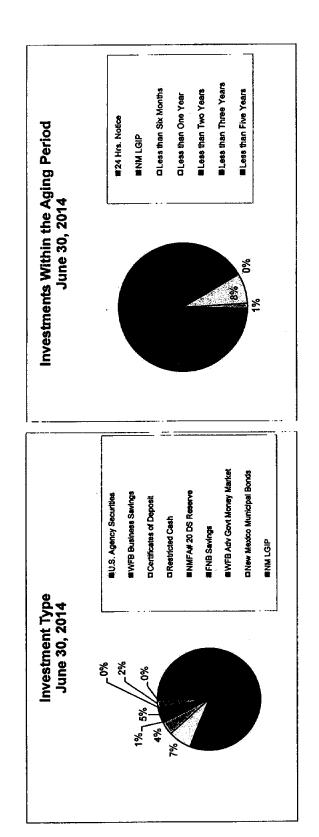
<sup>&</sup>lt;sup>3</sup> July: \$7 million in securities purchases had not settled before month end so cash was in the Trust account at .01% until settled.

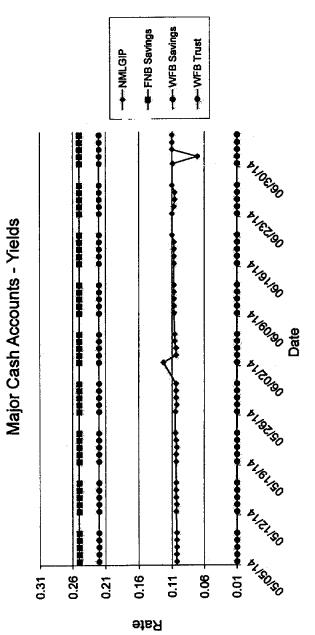
<sup>&</sup>lt;sup>4</sup> Aug.: Muni matured and remaining Muni carries a higher yield; Securities were settled out of Trust cash account.

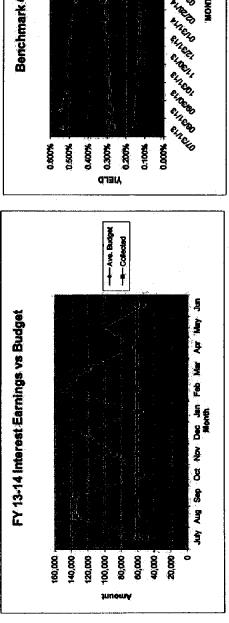












-E-Trees 2 yr Portfolio \*Incap Benchmark Comparison Allieso ALGENO CAD AN CH HENOM

BANK RATINGS AS OF DECEMBER 31, 2013 bankrate.com - Updated 9/04/14

	Rating	Rating	Rating	Pating	Rating	Belances	,	Collaboral Type	
BANKS WITH CD's	96/30/12	06/30/13	09/30/13	12/31/13	03/31/2014	06/30/14	FDICAMCUA	Agencies	3
First Nettonal Bank of Santa Fe	***		view.	3		11,500,000	×	×	
Los Alamos National Bank *	ı	ŧ	:	:		9			
Community Bank	:	į	ŧ	•	i	3,000,000	×	×	
Century Bank	į	į	1	Ī	Į	250,000	×		
State Employees Credit Union	į	Į	ŧ	•	•	250,000	×		
Guadalupe Credt Union	i	:	Ī	ŧ	ŧ	250,000	×		
TOTAL CD'S					. 1	15,250,000			
OTHER MAJOR BANK ACCOUNTS									
FNB Money Market - Savings	į	I	ŧ		ŧ	9,770,986.04	×	×	
FNB Library Endowment CD	ļ	I	i	:	1	267.756.34	×	×	
Wells Fargo Bark Savings	Į	į	i	I	Ī	67,844,728.29	×	×	
TOTAL OTHER						77,883,469.67			

\*LANS had a"" rating since Merch 31, 2012 with one exception. The new rating for \$31/14, dropped to ", the towest rating on,basicates and supersistents and supersistent and sup

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## SYMPRO PORTFOLIO HISTORY \*

Notes External Immage (5)	Housing prices 2006, masking cash out of the any cushion. He beginning mor 2 Bear Sterns h	;28.7 mill	FNMA & FHLMC went into Federal conservatorship. Lehman Bros. filed for bankruptcy. The Reserve Fund failed due to Lehman Bros. Feds seized control of AlG. Major mortgage lenders were out of business (Countrywide, WAMU).	Began slide in unrealized gain and yield.	\$59.9 mili
Notes City Activity (5)		Paid DS 2008 CIP/CCtr - \$28.7 mill Paid DS	Paid DS 2008GO \$20 mill	Paid DS Paid DS	Paid DS 2009AB Bonds - \$59.9 mill
SYMPRO	4.985%	4.917% 4.913% 4.839% 4.448% 4.191% 3.568% 3.568% 3.068%	3.068% 3.029% 3.013% 2.935%	3.054% 2.927% 3.050% 2.616% 2.632% 2.299% 2.176% 2.132% 1.974%	1.944% 1.956% 1.581% 1.799% 1.647%
Unrealized	(368,766.22)	(62,647.90) 285,110.76 353,737.58 914,790.39 919,902.16 1,233,944.69 2,214,980.15 2,150,769.94 1,493,476.52	1,093,190.17 933,299.99 894,859.24 1,009,419.50 541,065.41	7.21,544-35 1,859,849.74 2,719,453.52 2,192,050.68 1,939,259.75 1,931,375.86 1,907,309.82 1,865,060.66 1,736,259.55	1,572,509.24 1,582,050.37 1,494,672.57 1,419,979.54 1,390,104.32 1,074,361.16
Rook Value (3)	249,869,193.97	245,633,778.85 250,446,249.45 232,700,447.87 231,317,382.92 229,485,267.67 223,556,112.70 221,175,285.47 221,718,418.84 256,071,725.56	233,101,631.19 237,601,047.90 237,285,870.15 237,655,861.38 248,999,976.97	239,774,296.30 233,800,523.67 222,424,858.89 224,486,306.68 238,961,299.55 234,460,328.09 213,407,708.48	188,403,310,72 167,700,116.54 182,938,901.58 170,847,364.21 175,443,535.12 232,081,161.30
Market Value (2)	249,500,427.75	245,571,130,95 250,731,360,21 233,054,185,45 232,232,173,31 230,405,169,83 224,790,057,39 223,390,265,62 223,869,188,78 257,565,202,08	234,194,821.36 238,534,347.89 238,180,729.39 238,665,280.88 249,541,042.38	245,786,491.83 241,634,146.04 236,519,977.19 224,616,909.57 226,425,566.43 240,892,675.41 236,367,637.91 215,272,769.14 204,978,766.65	189,975,819.96 169,282,166.91 184,433,574.15 172,267,343.75 176,833,639.44 233,155,522.46
PAR (1)	250,334,088.53	246,087,500.91 250,858,920.97 233,035,946.83 231,105,094.72 229,121,678.68 223,197,140.52 220,758,250.52 221,265,484.71 255,360,328.64	232,403,220.66 236,653,564.47 236,401,084.27 236,748,262.40 248,243,974.69	241,752,771.22 238,920,089.05 233,039,874.66 220,812,527.03 222,832,060.41 237,465,143.41 233,131,759.62 212,213,539.83	187,414,508.19 166,799,596.52 181,992,783.64 170,012,153.00 174,704,212.20 231,380,249.78
Month/FY	31-Jul-07	31-Aug-07 30-Sep-07 31-Oct-07 30-Nov-07 31-Jan-08 31-Jan-08 31-Mar-08 30-Apr-08	31-May-08 30-Jun-08 31-Jul-08 30-Sep-08 31-Ort-08	31-Ucr-us 30-Nov-08 31-Jan-09 28-Feb-09 31-Mar-09 30-Apr-09 31-May-09	31-Jul-09 31-Aug-09 30-Sep-09 31-Oct-09 30-Nov-09 31-Dec-09

Notes	External Impacts (6)	(Bernanke opened his mouth - nothing changed)		NASDAQ glitch 8/22/13; Goldman glitch 8/21/13		Federal Gov't shutdown 16 days: 10/1 - 10/16								
Notes	City Activity (5)		2013GO \$12 mill				Paid DS						Paid DS	
SYMPRO	Yield	0.602%	0.540%	0.550%	0.520%	0.520%	0.510%	0.490%	0.491%	0.467%	0.510%	0.510%	0.510%	0.540%
Unrealized	Gain (Loss) (4)	(786,359.81)	(620,987.96)	(846,653.55)	(516,727.20)	(243,819.45)	(191,599.91)	(478,939.20)	(220,425.99)	(169,434.31)	(307,974.58)	(242,258.46)	(95,208.96)	(100,193.08)
	Book Value (3)	198,191,581.39	210,667,813.77	227,264,405.54	232,409,121.86	234,367,755.76	223,360,534.39	227,283,265.54	233,727,128.94	239,838,295.60	236,968,178.11	234,004,171.29	211,750,675.64	212,461,317.09
	Market Value (2) Book Value (3)	197,405,221.58	210,046,825.81	226,417,751.99	231,892,394.66	234,123,936.31	223,168,934.48	226,804,326.34	233,506,702.95	239,668,861.29	236,660,203.53	233,761,912.83	211,658,466.68	212,361,124.01
	PAR (1)	197,905,607.57	210,411,079.12	227,026,301.65	232,185,034.92	234,162,853.62	223,175,206.67	227,111,498.44	233,574,510.78	239,706,418.09	236,817,245.98	233,863,170.61	211,633,382.08	212,360,576.10
	Month/FY	30-Jun-13	31-Jul-13	31-Aug-13	30-Sep-13	31-0ct-13	30-Nov-13	31-Dec-13	31-Jan-14	28-Feb-14	31-Mar-14	30-Apr-14	31-May-14	30-Jun-14

<sup>\*</sup> BASED ON SYMPRO - DOES NOT INCLUDE COMMON, GENERAL LIABILITY, WORKER'S COMPENSATION, PAYROLL, HUD, REDFLEX, PUBLIC SAFETY, RESTRICTED CASH, OR NMFA#20 DEBT SERVICE ACCOUNTS

	Face value of securities and cash value of bank accounts and CDs. We record this in the GL and use it to plan.	Value of securities if sold at the price available on the last day of the month. This is an accounting requiment, not a criteria we use.	Cost of securities at purchase - may be bought at a discount, a premium, or at PAR.	Difference between market value and book value. Accounted for at end of each fiscal year. Not a cash item to the City.	Debt service payments and bonds issued - affect cash available but do not affect market value.	Activities that have affected market value and so our potential unrealized gain or loss.
	PAR	Market Value	Book Value	Unrealized Gain (Loss)	City Activity	External impacts
FOOTNOTES:	(I)	(2)	(3)	(4)	(2)	(9)

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# PORTFOLIO SORT BY MARKET VALUE GAIN/(LOSS) 06/30/14

			C	9	00 2 3 3 5 6 7 8 9 7 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	
	gain/(loss) [Mkt-Book]	00.00	0.00	00.0	822.72 6,434.23 4,371.48 6,125.00 2,442.13 1,858.75 1,192.61 75.00 1,195.83 271.15	
	mkt. value	46,340.57 682,557.29 9,770,986.04 67,844,728.29	20,301.10 43,137.65 1,108,155.83 8,730,840.40 267,755.34	250,000.00 500,000.00 2,500,000.00 3,500,000.00 1,000,000.00 2,000,000.00 2,000,000.00 250,000.00	3,311,055.00 3,009,720.00 1,287,237.50 2,506,125.00 3,010,050.00 2,501,575.00 3,000,210.00 2,503,140.00 2,503,125.00 3,000,630.00 2,503,125.00 1,600,624.00	
	book value	46,340.57 682,557.29 9,770,986.04 67,844,728.29	20,301.10 43,137.65 1,108,155.83 8,730,840.40 267,755.34	250,000.00 500,000.00 2,500,000.00 3,500,000.00 1,000,000.00 2,000,000.00 2,000,000.00 2,500,000.00 250,000.00	3,310,232.28 3,003,285.77 1,282,866.02 2,500,000.00 3,007,607.87 2,499,716.25 3,000,000.00 2,996,947.39 2,500,000.00 2,999,434.17 2,502,853.85 2,999,753.00 1,600,000.00	
	rem. face	46,340.57 682,557.29 9,770,986.04 67,844,728.29 78,344,612.19	20,301.10 43,137.65 1,108,155.83 8,730,840.40 267,755.34 10,170,190.32	250,000.00 500,000.00 2,500,000.00 3,500,000.00 1,000,000.00 2,000,000.00 2,000,000.00 250,000.00	3,300,000.00 3,000,000.00 1,250,000.00 2,500,000.00 3,000,000.00 3,000,000.00 3,000,000.00 2,500,000.00 3,000,000.00 3,000,000.00 1,600,000.00	
06/30/14	maturity		04/03/2015	07/28/2014 09/25/2014 11/14/2014 10/08/2014 12/03/2014 06/03/2015 07/16/2014 06/19/2015	08/01/2014 07/02/2015 08/01/2015 09/18/2015 09/18/2015 10/05/2016 02/19/2016 04/04/2016 06/15/2016 07/22/2016	
	days	365 365 365 365	365 365 365 365 365	365 365 365 365 365 365 365 365 365	360 360 360 360 360 360 360 360 360	
	issuer	WFBMM NMLA FNBSF WELLS	NMLA WFBMM WELLS WELLS FNBSF	CENT CMBK CMBK FNBSF FNBSF FNBSF FNBSF FNBSF GUAD STEC	SFCC FNMA SNJSCD FHLMC FHLMC FFCB FFCB FHLMC HLMC USTR FHLMC	
	type	LA1 LA5 RRP RRP	LA: RR: RR: RR: R: R: R: R: R: R: R: R: R:		GAIN FAC	
	cusip	SYS10210 SYS10213 SYS10729 SYS10235	SYS10381 SYS10416 SYS10724 SYS10727 SYS10745	POSIT SYS10721 SYS10703 SYS10679 SYS10680 SYS10697 SYS10712 SYS10720 SYS10720 SYS10758	AGENCIES WITH MARKET VALUE GAIN           10708         7000         801901JJB MUN           10688         7000         3135GOLN1 FAC           10671         7000         798359JR7 MUN           10701         7000         3134G3E24 FAC           10731         7000         3136DEN8 FAC           10738         7000         3136CHB3 MC5           10700         7000         3134G3L40 FAC           10700         7000         3134G3L40 FAC           1077         7000         3134G3SR4 FAC           1075         7000         3134G5SR4 FAC           1075         7000         3134G5SR4 FAC           10750         7000         3134G5SR4 FAC           10750         7000         3134G5SR4 FAC           10750         7000         3134G4EJ3 FAC	
	fund	7000 7000 7000 7000	D CASH 7000 5391 5912 POOLED 2716	ES OF DEI 7000 7000 7000 7000 7000 7000 7000 70	WITH MAR 7000 7000 7000 7000 7000 7000 7000 70	
	number	CASH 10210 10213 10729 10235	RESTRICTED CASH 10381 7000 10416 5391 10724 5912 10727 POOLE	CERTIFICATES OF DEPOSIT 10721 7000 SYS 10703 7000 SYS 10749 7000 SYS 10679 7000 SYS 10697 7000 SYS 10712 7000 SYS 10720 7000 SYS 10750 7000 SYS	AGENCIES V 10708 10688 10671 10731 10738 10730 10677 10756 10750 10770 10770 10770 10770	

# PORTFOLIO SORT BY MARKET VALUE GAIN/(LOSS)

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	gain/(loss) [Mkt-Book]	169.60	1,924.51	1,977.56	54.08	1,466.75	4,170.00	5,280.82	4,672.00	2,112.50	5,100.00	578.82	54,336.54		(41.92)	(285.77)	(4,509.91)	(425.25)	(1,324.83)	(157.16)	(217.89)	(2,744.44)	(14,483.70)	(120.00)	(4,205.42)	(360.83)	(1,039.93)	(7,326.45)	(94.06)	(3,940.37)	(1,948.47)	(15,204.72)	(22,400.00)	(489.74)	(12,383.76)	(20'020'00)	(10,775.00)	200
	mkt value	10,354.56	3,500,945.00	2,513,075.00	6,151.12	2,700,243.00	3,004,170.00	2,000,080.00	3,204,672.00	2,001,000.00	2,505,100.00	2,499,975.00			636.10	2,004,380.00	3,395,172.00	2,000,860.00	2,000,860.00	6,314.68	12,865.26	1,997,000.00	3,483,725.00	1,999,880.00	2,994,270.00	2,999,370.00	3,005,520.00	3,030,420.00	2,775,971.25	2,494,450.00	2,496,675.00	1,984,460.00	2,777,600.00	37,175.03	2,984,250.00	3,449,950.00	2,489,225.00	
	book value	10,184.96	3,499,020.49	2,511,097.44	6,097.04	2,698,776.25	3,000,000.00	1,994,799.18	3,200,000.00	1,998,887.50	2,500,000.00	2,499,396.18			678.02	2,004,665.77	3,399,681.91	2,001,285.25	2,002,184.83	6,471.84	13,083.15	1,999,744.44	3,498,208.70	2,000,000.00	2,998,475.42	2,999,730.83	3,006,559.93	3,037,746.45	2,776,065.31	2,498,390.37	2,498,623.47	1,999,664.72	2,800,000.00	37,664.77	2,996,633.76	3,500,000.00	2,500,000.00	
	rem. face	10,043.71	3,500,000.00	2,500,000.00	5,894.42	2,700,000.00	3,000,000.00	2,000,000.00	3,200,000.00	2,000,000.00	2,500,000.00	2,500,000.00	58,065,938.13		634.78	2,000,000.00	3,400,000.00	2,000,000.00	2,000,000.00	6,116.33	12,467.55	2,000,000.00	3,500,000.00	2,000,000.00	3,000,000.00	3,000,000.00	3,000,000.00	3,000,000.00	2,775,000.00	2,500,000.00	2,500,000.00	2,000,000.00	2,800,000.00	35,616.80	3,000,000.00	3,500,000.00	2,500,000.00	
00/30/14	maturity	08/15/2016	09/27/2016	12/31/2016	02/15/2017	03/20/2017	05/22/2017	05/24/2017	05/26/2017	06/19/2017	03/28/2018	04/30/2019			02/15/2015	04/28/2016	04/29/2016	05/13/2016	05/13/2016	07/15/2016	09/20/2016	09/26/2016	11/14/2016	11/21/2016	03/03/2017	03/10/2017	03/10/2017	05/12/2017	07/26/2017	09/18/2017	09/27/2017	11/08/2017	11/09/2017	03/15/2018	03/26/2018	04/30/2018	06/26/2019	
	days	360	360	365	360	360	360	360	360	360	360	360			360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	360	
	issuer	GNMA	FHLMC	USTR	GNMA	FFCB	FHLB	FHLB	FHLB	FNMA	FNMA	FHLB	·		GNMA	FFCB	FNMA	FHLMC	FHLMC	GNMA	GNMA	FNMA	FNMA	FHLMC	FFCB	FHLB	FHLB	FHLMC	FNMA	FFCB	FNMA	FNMA	FHLB	GNMA	FFCB	FNMA	FHLB	
	type	7 GN1	3 FAC	o TRC	6 GN1	4 FAC	8 FAC	4 FAC	9 FAC	19 FAC	A; FAC	2 FAC		SSOT	7 GN1	2 FAC	4 FAC	26 FAC	25 FAC	1 GN1	1 GN1	33 FAC	Y! FAC	16 FAC	O FAC	3 FAC	0 FAC	3 FAC	28 FAC	9 FAC	10 FAC	WFAC	4 FAC	37 GN1	3 FAC	M FAC	1 FAC	
	cusip	36213ULS7	3134G3K33 FAC	912828RX0	36225BRY6	3133EDHJ4 FAC	3130A1VQ8 FAC	3130A1NN4 FAC	3130A1XK9 FAC	3136G1NU9 FAC	3135G0WA; FAC	3130A1LK2 FAC		<b>KET VALUE</b>	36225BTS7 GN1	3133EDEC2 FAC	3135G0XB4 FAC	3137EADQ6 FAC	3137EADQ9FAC	36225BN61 GN1	36202DPY1 GN1	3135G0VQ3 FAC	3135G0WY! FAC	3134G53Q6 FAC	3133EDFZ0 FAC	3130A0Y53	3133782N0	3137EADF3 FAC	3136G0RP8 FAC	3133EAX29 FAC	3135G0PH0 FAC	3135G0QW(FAC	3133813R4 FAC	36202SGG7 GN1	3133ECJX3 FAC	3135G0WM FAC	3130A2B21	
	fund	7000	7000	7000	7000	7000	7000	7000	7000	7000	2000	7000		<b>WITH MAR</b>	2000	7000	7000	7000	7000	7000	7000	2000	7000	7000	7000	7000	7000	7000	5391	7000	7000	7000	7000	2000	7000	2000	5391	
	number	10008	10675	10755	10010	10743	10754	10750	10757	10713	10706	10748		AGENCIES WITH MARKET VALUE LOSS	10006	10733	10711	10751	10732	10007	10009	10704	10710	10753	10740	10742	10735	10739	10658	10672	10676	10683	10695	10011	10705	10707	10759	

M:\Helene's Files\Investments\2013 2014\Monthly Reports\June\Sort by Market Value Gain Loss 063014 2 09/05/2014

(100,193.08)

108,595,773.59

212,360,576.10

## CITY OF SANTA FE INVESTMENT STRATEGY

## Helene Hausman Cash Management & Investment Officer Revised 6/18/14

Successful management of the City's investment portfolio requires flexibility to accommodate changes in the financial markets in ways that benefit the City and meet the City's cash requirements within the confines of State Statute and the City's Investment Policy. While State Statute and the Investment Policy state what we can and cannot invest in, what the longest term can be, diversity and other related concerns, there are still a myriad nuances that need attention in order to successfully meet the priorities of safety, liquidity and yield. Toward that end, this Investment Strategy is reviewed regularly and periodically updated to recognize and address the most important of these nuances.

## **OBJECTIVE:**

To manage the City's investment portfolio in such a way that:

- 1. Cash is available as needed for ongoing expenses.
- 2. Cash not needed for near-term expenses is rolled into investments in as timely a manner as possible.
- 3. All terms and conditions of the Council Approved Investment Policy are met.

## **CONCERNS:**

- 1. Revised Federal banking regulations continue to constrain local banks. As a result:
  - a. Bank ratings have been problematic for most local banks and credit unions. Most have managed to adapt and restore their favorable ratings. LANB is still working on it.
    - i. Consequence: We recently reallocated funds from matured CDs at LANB to securities until such time as the bank can obtain at least a \*\*\* on bankrate.com and improve its ranking on bauerfinancial.com.
  - b. Local banks continue to be unable to handle any increased public funds in the face of the new regulations and the decline in interest rates.
    - i. Consequence: We were unsuccessful with recent efforts to place more funds locally.
- 2. The Federal Reserve does not foresee increasing interest rates until sometime in 2015. On The other hand, the financial markets are pushing up investment yields on Treasuries from record lows (i.e. 0.0%) but bank rates are still dropping. There is a growing divergence between financial sectors.

## INVESTMENT STRATEGY

- a. <u>Consequence</u>: Our CD rates are dropping as they rollover, but our securities purchases are having brief periods of yield improvement. The overall portfolio yield still continues to drop but it has held up better than projected this past fiscal year.
- 3. Federal agencies continue to change characteristics of bond offerings, including: call structures, interest rate coupon steps, and security issue amounts.
  - a. Consequences:
    - i. The constant turnover from calls generated increased yield and the opportunity to be more flexible with maturity dates but recent changes in the financial market have made it advisable to move back into bullets.
    - ii. We have moved into more bullets to put some rigidity back into our ladder of investments. This gives up some yield but increases portfolio stability and predictability.
    - iii. We are still continuing to hold more cash than in the past because the cash accounts earn more interest than securities maturing inside of one-year. Short term investment options continue to be scarce.

## SUMMARY OF CHANGES TO THE PORTFOLIO IN THE LAST YEAR:

Financial market changes in the last year and a half have resulted in several changes to the balance within our portfolio. The following shifts have occurred:

- 1. Between agencies and cash,
- 2. Between agencies,
- 3. Towards more bullets,
- 4. Towards shorter terms, and
- 5. The purchase of US Treasuries for the first time since March 2010.

## STRATEGY:

In order to best address the above ongoing changes, we will continue to:

- 1. Focus on security, liquidity and interest earnings in that order.
  - a. Security will include:
    - Regular monitoring of bank and agency ratings and making appropriate decisions accordingly.
    - ii. Regular review of municipal bond ratings.
    - Staying informed regarding US credit ratings and possible privatization of FNMA and FHLMC.
  - b. Liquidity will involve regular cash flow analysis to:
    - i. Maintain appropriate daily to six-month bank balances.
    - ii. Roll over certificates of deposit and securities to maintain cash inflow to match required cash outflow, recognizing variations during the fiscal year.

## INVESTMENT STRATEGY

- c. Interest earnings will involve:
  - i. Investment decisions that generate reasonable yields within the laddering needs of the portfolio and the associated diversity requirements.
- 2. Hold 4-6 months of cash for short-term liquidity:
  - a. As long as bank account rates out-perform other short term investment options, recognizing variations during the fiscal year.
  - b. Accumulate more cash prior to December 1<sup>st</sup> and June 1<sup>st</sup> each year for debt service payments.
- 3. Regularly evaluate the portfolio structure on the basis of maturity date to predict cash flow as the most conservative approach to liquidity.
  - a. Consider calls as an unpredictable benefit increasing the opportunity to reposition investments, but not as the sole determinate of projecting cash flow or making purchase decisions.
  - b. Purchase securities with staggered maturity dates first and call dates second to fill in the ladder.
  - c. Use the changes in spread between bullets and callables, and between agencies and Treasuries, to help determine the appropriate security selection for diversity.
  - d. If purchasing callables, purchase securities with staggered lockout terms, i.e. any time, monthly, quarterly, annually, or 1 time calls, to add stability to the portfolio while benefitting from the generally higher callable yield.
- 4. Be aware of international financial concerns that are rolling over on the U.S. as they affect the availability of issues. There continue to be significant shifts between purchases of European and US securities by Asian countries that affect both availability and price/yield to us. This is reflected in periods of time where little is available to fit our portfolio criteria and where cash may be held for 1-3 weeks before settling back out into securities.
- 5. Use 0.30% as the revised target portfolio minimum yield for FY 14-15, allowing for lesser yields on shorter terms that might prove advantageous. Use the WFB Savings account rate of .22% as the individual yield floor, below which it is better to just leave the cash in Savings.

Type of Work

Hours Audit

2014 / 2015

Internal Audit Department

City of Santa Fe

Admin Hours

Training Hours

Holiday & Leave Hours

FIRST QUARTER - Actual Hours					
Public Utilities - (Billing, Debt Forgiveness & Deposits)	Audit	30.5			
Cash Handling -(Rec Centers, Golf Course, Cashiers, Parking,	Audit /				
Convention Ctr., Muni Court, Police Department)	Proj	9			
ITT Follow-Up Audit (Moved forward from 4th Quarter)	Admin / Proj	25			
Transit Walkthrough	Admin / Proj	15.5			
Tracking of Audit Findings	Admin	66			
Park Bond Audit - Determining Scope of Audit and RFP	Admin / Proj		53		
Policies and Procedures	Admin / Proj		15		
Fraud, Waste, and Abuse Hotline	Admin / Proj		20.5		
RFP's, Contracts, Time Keeping (Lodger's Tax, Park Bond Audit,					
Fraud, Waste and Abuse Hotline)	Admin		72		
Audit Committee Agenda / Special Requests / Status of Audits /					
Audit Plan Amendments	Admin		45.5		
Meetings (AC, FC, CC, other)	Admin		53		
Training / CPE / Holiday	Training			21.5	20
Vacation / Sick					24.5
TOTAL FOR QUARTER	528	203	259	21.5	44.5
Hours available / Actual Percentage Allocated	228	38.45%	76.05%		

Prepared By: Liza Kerr 10/06/2014

City of Santa Fe Internal Audit Department 2014 / 2015

2014 / 2015 AUDIT PLAN Type of Work

Audit Hours

Admin Hours

Training Hours

rs Le

Holiday & Leave Hours

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SECOND QUARTER					
Public Utilities - (Billing, Debt Forgiveness, Deposits)	Audit	143			
Cash Handling -(Rec Centers, Golf Course, Cashiers, Parking,	Audit /				
Convention Ctr., Muni Court, Police Department)	Proj	40			
ITT Follow-Up Audit (Moved forward from 4th Quarter)	Audit / Proj	40			
Tracking Findings		30			
Park Bond Audit Coordinator	Admin / Proj		42		
City Wide Policy on Policies (added)	Admin / Proj		017		
Other Admin (Set up RFP for Fraud, Waste and Abuse Hotline,					
P&P, Track Findings)	Admin / Proj		35		
Audit Committee Agenda / Special Requests / Status of Audits /					
Audit Plan Amendments / Tracking Findings	Admin		40		
Meetings (AC, FC, CC, SS, other)	Admin		20		
Training / CPE	Training			8	
Holiday	H&L				40
Vacation / Sick	H&L				50
TOTAL FOR QUARTER	228	253	177	8	90
Hours available / Actual Percentage Allocated	528	47.92%	33.52%		

(ATT 1) 2 of 4

Prepared By: Liza Kerr

10/06/2014

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2014 / 2015 **AUDIT PLAN** 

Audit

Admin

Hours

Holiday & Leave

Type of Work

Hours

2014 / 2015

Internal Audit Department

City of Santa Fe

Hours

Training

Hours

THE COLLABORED	:				
יחואט עטאאובא	-		_		
Family Medical Leave Act - Sick Leave	Audit	130			
Follow Up Review - False Alarm Monitoring System	Follow Up	45.5			
Follow up Review of Parking (Shifted 60 hours from Admin)	Follow Up	100			
Audit Plan / Risk Assessment	Admin / Proj		100		
Other Administrative (Park Bond Task Force, P&P, Hotline)	Admin		30		
Tracking of Audit Findings	Admin		10		
Status of Audit Report	Admin		10		-
Meetings (AC, FC, CC, SS, other) (Shifted 60 hours to audit)	Admin		20		
Training / CPE	Training			10.5	
Holiday	H&L				16
Vacation / Sick	H&L		-		40
TOTAL FOR QUARTER	512	275.5	170	10.5	26
Hours available / Actual Percentage Allocated	512	53.81%	33.20%		
FOURTH QUARTER					
Family Medical Leave Act - Sick Leave	Audit	130			
Fixed Assets < \$5,000 (moved from 2nd quarter, added 60 hours) Audit / Proj	Audit / Proj	100			
Audit Plan	Admin / Proj		100		
Other Administrative (Ordering Supplies, Driving to City Hall,					
Making Copies, Scanning Items in at Purchasing)	Admin / Proj		22		
Policies and Procedures	Admin / Proj		10		
Tracking of Audit Findings	Admin		40		
Status of Audit Report	Admin		10		
Meetings (AC, FC, CC, SS, other)	Admin		40		
Training / CPE	Training			20	
Holiday	1 <b>%</b> H				Ø
Vacation / Sick	H&L				40
TOTAL FOR QUARTER	520	230	222	20	48
Hours available / Actual Percentage Allocated	220	44.23%	42.69%		
GRAND TOTAL	2088	961.5	828	09	238.5

39.68 46.05% Prepared By: Liza Kerr

10/06/2014

(ATT 1) 3 of 4

Amended Audit Plan FYE 2015\_1st Quarter AMD\_2014 2015 Audit Plan ATT 1

**AUDIT PLAN** 2014 / 2015

Prepared By: Liza Kerr 10/06/2014

## **AUDIT PLAN ROLL FUTURE YEARS**

Internal Audit Department

City of Santa Fe

ACCII TENI NOLE POLONE I CANS		٠		
310C / 310C V7	Type of Work	Audit	Hours	Percent of
FT 2013 / 2010		Hours		Time
Accounts Payable / Vendor Review Overpayment of Gross				
Receipts Tax	Audit	315		
IT Security (User Access)	Audit	315	790	37.84%
Follow Up Reviews - Cash Handling	Follow Up	40		
Follow Up Review of FMLA	Follow Up	40		
Follow Up Review - Public Utilities	Follow Up	80		
Follow Up Review - Fixed Assets < \$5,000	Follow Up	80		
Admin_Misc (Meetings, policies & procedures, benchmarking,				
email, memos, risk assessment, audit plan, lodger's tax, park	Admin &			
bond audit, fraud, waste & abuse coord.)	Projects	006	006	43.10%
Training	Training	09		
Holiday / Sick	H&L	258		
TOTAL FOR FYE 2014 / 2015		2088		

EVE 2016 / 2017	Type of Work	Audit	
/107 / 0107 11.		Hours	
Airport (Phase 1) (Assessments, Walkthroughs)	Audit	160	
DWI Forfeitures	Audit	400	
Follow Up Review - Accounts Payable / Gross Receipts Tax	Follow Up	200	
Follow Up Review - IT Security	Follow Up	110	870
Peer Review - (Audit of Internal Audit)	Admin	100	
Admin Misc (Meetings, policies & procedures, benchmarking,			
email, memos, risk assessment, audit plan, lodger's tax, park	Admin &		
bond audit, fraud, waste & abuse coord.)	Projects	800	006
Training	Training	60	
Holiday / Sick	H&L	258	
TOTAL FOR FYE 2015 / 2016		2088	

41.67%

38.31%

## -Completed Audits Last 4 Years

Status Issued

Audit	Year	Open Findings	Due Date of Audi	Date Report Issued
City of Santa Fe				
Airport	2013	0	N/A	06/06/2014
Area Agency Aging	2013	0	N/A	04/11/2013
Area Agency Aging	2014	0	N/A	06/09/2014
CAFR	2011	0	12/01/2011	02/21/2012
CAFR	2012	0	12/01/2012	03/05/2013
CAFR	2013	12	12/02/2013	12/02/2013
Cash - Transit	2014	1	N/A	07/03/2014
Data Center Audit	2013	8	N/A	08/15/2013
False Alarms	2014	11	N/A	03/17/2014
FMO FU	2013	0	N/A	07/22/2013
FMO FU	2013	0	N/A	07/20/2013
Forensic Audit Parking	2013	9	04/20/2013	04/20/2013
Hitachi SAN System	2013	0	N/A	07/01/2013
ITT Presidio Security Audit	2014		N/A	08/21/2013
Lodger's Tax	2011	2	Non specified	06/30/2014
Lodger's Tax	2012	3	Non specified	06/30/2014
Lodger's Tax	2013	11	Non specified	06/30/2014
Parking	2011	. 18	N/A	05/31/2011
Shelter Plus	2014	1	N/A	09/03/2013

Santa Fe Buckman Diversion Project

Audit	Year	Open Findings	Due Date of Audi	Date Report Issued
BDD - Construction?	2011	1	09/30/2011	09/30/2013
BDD - Operations 🛽	2011	1	09/30/2011	11/09/2012
Santa Fe Buckman Diversion Project (BDD)				
BDD - Construction	2012	1	09/30/2012	04/24/2014
Santa Fe Civic Housing Authority				
Civic Housing Authority	2011	0	12/01/2011	11/18/2011
Civic Housing Authority	2012	0	12/01/2012	11/19/2011
Civic Housing Authority	2013	4	12/02/2013	11/27/2011
Santa Fe Solid Waste Management Agency				
SWMA	2011	0	12/01/2011	11/22/2011
SWMA	2012	0	12/01/2012	12/03/2012
SWMA	2013	0	12/02/2013	12/02/2013
The Santa Fe Railyard Community Corporation a				
Santa Fe Railyard	2011	0	12/31/2011	11/09/2012
Santa Fe Railyard	2012	0	12/31/2012	11/25/2013
Santa Fe Railyard	2013	0	12/31/2012	11/25/2013

Friday, October 03, 2014 Page 2 of 2

Exhibits

Status of Audit Report's

Not Issued

## **Audits In Process**

## City of Santa Fe

Lodger's Tax Audit 2014

Type of Audit

Contractor

Auditor

Barraclough & Associates, P.C.

Due Date of Audit

Non specified in ordinance 18.11

09/15/2014 Date Field Work Started

Audit 2014

2008 Park Bond Audit

Type of Audit

Contractor

Auditor

12/31/2014

Not selected at this time

**Due Date of Audit** 

Not Started Date Field Work Started

2014

CAFR Audit Financial Type of Audit Accounting and Consulting Group

Auditor

12/01/2014 Due Date of Audit 08/11/2014 Date Field Work Started

**Public Utilities Water** Audit

2014

Type of Audit

Internal

Internal Audit

Due Date of Audit

Auditor

Not Started Date Field Work Started

Comments

Contract is signed, work has begun

Comments

Vendor has been selected, contract is in process of being signed.

Comments

Entrance Conference held July 21, 2014. Work is progressing according to timeline.

Comments

As of October 1, 2014, this audit is still in the planning phase.

Friday, October 03, 2014

Comments **ITT Data Center Follow Up** Audit 2014

This follow up audit was started in the first quarter so that the

external auditor's could leverage off of the work of internal

audit.

Internal Audit Internal Type of Audit Auditor

08/18/2014 ¥× Date Field Work Started Due Date of Audit

**Elevate Media** Audit 2014

Internal Type of Audit Internal Audit Auditor

01/06/2014 Date Field Work Started

Due Date of Audit

# Santa Fe Buckman Diversion Project (BDD)

BDD - Operations 12 Audit 2012 **Financial** Type of Audit Accounting and Consulting Group Auditor

09/30/2012 Due Date of Audit 08/11/2014 Date Field Work Started Audit

2013

Accounting and Consulting Group Type of Audit Auditor

Financial

09/30/2013 Due Date of Audit

08/11/2014 Date Field Work Started

## Comments

This audit is on hold due to shifting priorities.

## Comments

This was never started by Atkinson, Accounting Group will be starting with the 2012, and do all three years. Per Morgan Browning, this audit will begin once the CAFR is completed.

## Comments

This was never started by Atkinson, Accounting Group will be starting with the 2012, and do all three years. Per Morgan Browning, this audit will begin once the CAFR is completed.

This was never started by Atkinson, Accounting Group will be Comments BDD - Operations 🛭 Audit 2014

Browning, this audit will begin once the CAFR is completed. starting with the 2012, and do all three years. Per Morgan Type of Audit

Accounting and Consulting Group Auditor

Financial

08/11/2014 09/30/2014 Date Field Work Started Due Date of Audit

## Santa Fe Civic Housing Authority

Comments Civic Housing Authority Audit

No information available. Financial Type of Audit 2014

Robert Rivera, CPA Auditor

12/01/2014

Due Date of Audit

Not Available Date Field Work Started

# Santa Fe Solid Waste Management Agency (SWMA)

Comments **SWMA** Audit Entrance Conference held July 21, 2014. Work is progressing according to timeline. Financial Type of Audit

Accounting and Consulting Group

12/01/2014 Due Date of Audit

Auditor

2014

08/11/2015 Date Field Work Started

# The Santa Fe Railyard Community Corporation and Subsidiary

Comments Santa Fe Railyard Audit 2014

No information available.

Barraclough & Associates, P.C. Auditor

Financial

Type of Audit

12/31/2014 Due Date of Audit

Not Available Date Field Work Started

Exhibit 6

## Proposed Agenda - City of Santa Fe Audit Committee

- 1. Call to Order
- 2. Roll Call
- 3. Approval of Agenda
- 4. Approval of Minutes
- 5. Internal Audit Matters
  - a. Review of Annual Internal Audit Plan (status and modifications to plan)
  - b. Review of completed Internal Audit Reports (formulate recommendations to Finance Committee)
- 6. External Audit Matters
  - a. Review of CAFR
    - i. Schedule and status (this drops off when audit is delivered)
    - ii. Audit Report (when delivered)
    - iii. Findings (including response from City departments and status of completion)
  - b. Review of Park Bond Audit
    - i. Schedule and status (this drops off when audit is delivered)
    - ii. Audit Report (when delivered)
    - iii. Findings (including response from City departments and status of completion)
  - c. Review of ... Audit
    - i. Schedule and status (this drops off when audit is delivered)
    - ii. Audit Report (when delivered)
    - iii. Findings (including response from City departments and status of completion)
  - d. Review of ... Audit
    - i. Schedule and status (this drops off when audit is delivered)
    - ii. Audit Report (when delivered)
    - iii. Findings (including response from City departments and status of completion)
- 7. Review of Financial Reports of City of Santa Fe (need to identify reports)
- 8. Old Business (we may not need this item)
- 9. New Business
  - a. Items would include upcoming RFP's and assignment of committee member for each.
  - b. Items would include issues delegated to the Committee by the Finance Committee or City Council and hiring/evaluation of the Internal Auditor, as such arise.

### Comments:

The specific duties of the audit committee as set forth in Ordinance No. 2013-35 (paraphrased) include the following, each of which are addressed by an Agenda item:

- 1. Ensure that audits conform to applicable standards (Agenda item 5b and 6).
- 2. Ensure that the Internal Auditor and the internal audit functions are "independent" (Agenda item 5).
- 3. Provide assistance (application review and recommendation) in the hiring process for the Internal Auditor and provide assistance (review and comment) in the evaluation process for the internal auditor (Agenda item 9a).
- 4. Review and recommend for approval an Annual Internal Audit Plan and any modifications thereto (Agenda item 5a).
- 5. Review and recommend to the Finance Committee regarding (1) Internal Audit Reports; (2) the City's financial policies, procedures, practices, internal controls, accounting and regulatory compliance; and (3) corrective action plans proposed by City departments (presumably this includes responses to Audit Findings) (Agenda item 5b, 6 and 7).
- 6. Review and recommend to the Finance Committee regarding the City's annual external audit (I think we can assume this means <u>all</u> external audits but this may be a point for us to discuss) (Agenda item 6).
- 7. One designated member must participate and make recommendations in the RFP process for external auditors (Agenda item 9a).
- 8. Review the City's financial reports periodically (Agenda item 7).
- 9. Advise, review and recommend concerning other matters as requested by the Finance Committee or City Council (Agenda item 9b)

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Status of Finding **Deficiency Type** Cleared

Uncategorized

Finding

Some files contain specific medical over 10 years old with the wrong up to date but they still have files SAMS assessment sheets® dinner meals@ssessments were especially for breakfast, lunch and what meals are eligible is not clear information Briteria to determine

Recommendation

by 9/30/14 Client files must be brought up to date

Management's Remediation Plan

eligibility. Straff will review and purge all old A Homebound Service Rating Scale has been information and update files to include developed and has been implemented as of revised SAMS assessments. June 10, 2014, to clarify meal

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		Status of Finding   Cleared	Deficiency Type (	) )
			Jincategorized	
dated and there was no total value calculated for the food on hand.	orders were received and not	There was no perpetual inventory after March 2014. Several food	- Inding	
dated and there was no total value problem must be corrected calculated for the food on hand. immediately. Non Metro will	ived and not	petual inventory Several food		
groblem must be corrected conducted to ensure that all products are immediately. Non Metro will do a site dated. We will continue to conduct spot	that was not inventor	This is a very ser over \$30,000 of	Kecommendation	
e corrected yn Metro will do a	antoried. This	lood in the freezer	<u>.</u> L	e de la companya de l
conducted t site dated, We v	inventory. R	as As of May 1: Supervisor b	Managemer	
conducted to ensure that all products are site dated. We will continue to conduct spot	inventory. Random checks have been	This is a very serious issue. There was As of May 19, 2014 the inventory over \$30,000 of food in the freezers. Supervisor began a new perpetual	Management's Remediation Flan	
oducts are iduct spot	e been	E S		

wish to ensure this issue is resolved 6/30/14

compliance. checks of perpetual inventories to ensure

Deficiency Type	Uncategorized Finding	Finding	Recommendation
Status of Finding Cleared	Cleared	Homemaker and respite files are	Staff really needs to be trained how t
	turning effectively collective special permanent and emission control to the collective special section of the collective special section sect	incomplete with poorly written	write progress notes and case plans.
		client notes and care plans. This a	Once again it is very difficult to
		recurring item.	determine the services a client gets
			and what happens if issues are found
			with the client.

# Management's Remediation Plan

files and organizing them into classification folders, separating all required Staff is currently in process of updating all are accurate and comprehensive. Care Plans have been updated to clarify actual each employee to ensure that client notes provide one-on-one technical training to forms/documents. The Supervisor will

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Improved over last year	policies. All assessments of the policies of t	and some files still missing	group fashion vs individual basis	Congregate files were organized in	
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i. Var	policies. All assessments were not up to date but significantly		<b>S</b> .	ਲ ਲ	
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	registration and reassessment process	Conduct and Clients Rights and	files in individual folders. The Code of	Client files must be brought up to date Staff is in the process of putting congrega	Management's Remediation Plan
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and do not		
The care p	Cleared	Status of Finding
Finding	Uncategorized	Deficiency Type

confusion about assistant code of conduct and in-home clients has from these files what services or what status a Overall one cannot really know transportation and homemaker. rights. There is still some services. All files need participant services and times a client receives and do not reflect the actual plans are not consistent

## Recommendation

a recurring item and needs to be corrected by 9/30/14 service definition and train staff. This is Program needs to review respite

# Management's Remediation Plan

all files and organizing them into classification folders, separating all required Staff is currently in the process of updating occasional transportation (escorting) is transportation (escorting). Staff will be will be easy to identify within. Based on separately in the newly developed files and aforementioned forms will be filed Conduct Form signed by all clients. The two begun the process of getting the Code of been updated to clarify actual services so forms/documents. The Care Plans have trained on how to clearly document when homemakers provide occasional the needs of the clients (per the Care Plan) (last page of assessment), and we have include a Client Rights/Responsibilities Form that they are consistent. Each file does

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There was no indication that the	God religing solutions			ń.

training logs for this training by always be used for making any substitution. Program needs to train inderstand this. Send Non Metro the all the nutrition staff so they he approved substitution guide must

# Management's Remediation Plan

document any substitutions made, on a staff in regard to the substitution guide, Nutrition office. that was substituted, and be filed in the form documenting the date, menu and item how to utilize it and how to clearly Training will be provided to the Nutrition

Status

**Deficiency Type** 

Uncategorized

Finding

							of Finding
							Cleared
prepared.13	served more meals than	several days show a negative	excessive unserved meals.图lso,	meals each day which generated	center orders the same amount of	being used properly because each	Meal Variance sheets were not

## Recommendation

ensure this problem is corrected. must be sent to Non Metro for one prepared. Copies of variance sheets the right amount of food is being sheets on a daily basis to ensure that month beginning June 1, 2014 to Management must review variance

# Management's Remediation Plan

daily and weekly basis to ensure that the to ensure compliance. right amount of food is being prepared. Meal Variance Sheets will be utilized on a Management will monitor this process daily

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unition service for transportation. This training must be provided by 6/30/14
Non Metro must have copies of the training sign in sheets to ensure this is corrected. riust be provided to all drivers to examine transportation logs to ensure Management needs to carefully warming transportation income. ides are properly recorded. Training nsure they understand the proper

# Management's Remediation Plan

June 24, 2014 to address the rider logs.

Management will continue to examine logs.

on a daily basis. Mandatory training has been scheduled for

		Status of Finding Cleared	Deficiency Type Uncat
			Uncategorized
compliance iccupe. Inv goods	turned up the following	An inspection of the Louisa Center	Finding

compliance issues: Dry goods were dated but not frozen food

bags® Eating area only cleaned delivered in thermo coolers not plastic seal® Hot food being burritos and cookies Defective properly® Prepared food used breakfast and less sugar® especially at breakfast® Clients once a week hard to seal and does not cut labeled Oliver Machine worn microwaves

Most spices not Volunteers not wearing hairnets requested more fresh fruit for Menus were not being followed

## Recommendation

approved substitutions can only be attention of the supervisor and All foods including spices need to be an action plan addressing all these containers. The Program must submit machine) must be replaced. Hot food equipment (microwaves and Oliver procedures are followed. Defective food safety to ensure proper menus need to be brought to the issues by 7/1/14.13 must be delivered in approved made.Molunteers must be trained on labeled. Any changes to approved

# Management's Remediation Plan

been replaced. - Spices are now on senior feedback, changes to the menus and staff has been trained on the All inventoried frozen food has been dated clean the eating area as per our agreement Staff will be required to cook more been trained and continuously monitored to and less sugar items. - Volunteers have have been made to include more fresh fruit menus will be followed as posted. - Basec importance of dating all foods. - Breakfast will remind the Civic Housing Authority to for the delivery of meals-on-wheels. - Staff functioning sealer. - Insulated bags have machine has been replaced with a full labeled/dated. - The defective Oliver homemade meals. - The microwave has follow all EID Policies and Procedures. been purchased and are now being utilized

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## Recommendation

# All food must be properly stored immediately. Non Metro will do a physical inspection 5/30/14 when we come to review the perpetual inventory to ensure that this problem

# Management's Remediation Plan

All frozen products including frozen HD meals have been removed from the floor and now have a designated area where they will be stored in the freezer unit.

### 0.11.0

Deficiency Type	Uncategorized Finding	Finding
Status of Finding	Cleared	Too much personal information is
		printed on client ID cards. This violates the SAMS confidently
		agreement.

## Recommendation

Client ID cards should be redesigned to provide only the required information to identify the client while not providing personal information. The program needs to supply Non Metro with an action plan addressing the resolution of this concern.

# Management's Remediation Plan

Client ID membership cards were redesigned immediately to only provide the client name, date issued and identification number. All personal information previously listed on the card was permanently deleted.

### FMO FU

FMOFU13 AF-1

**Deficiency Type** 

Status of Finding

Material Weak

Finding

Open - Pending Quarterly Federal Financial did not accurately reflect all accrual basis, and those reports were not being completed on an Federal Financial Reports (FFRs) Accurately Brantee Quarterly Reports Not Filed

required information.

## Recommendation

applicable FTA requirements related to Grantee should implement processes FFRs on the accrual basis of accounting. that enable them to comply with local match as well as preparing the reporting unliquidated obligations and FFR reporting, such as accurately

# Management's Remediation Plan

but not paid. The Grant Administrator will items 'I' and 'J' based on an accrual basis purchases have been rendered or received will be recorded once the services or active/executed grant and update the FFR be approved by the appropriate individual draft a Project Status Check Sheet (PSCS) to "The Grant Administrator will review each instead of cash basis. This means amount

check sheet will ensure the accurate

reporting of unliquidated obligations and

that action item has been completed. This next to each action item which will indicate

each project. The review and update of FFR the correct local match amount is stated for

and will be updated on an annual basis to coincide with the ARRA reporting Grant will be performed on a quarterly basis the Project Status Check Sheet for any ARRA be completed on or before June 15, when the FFRs and MSRs are due. However, The PSCS will be updated by July 31, 2013 noted on the Project Status Check Sheet. 2013. We are moving forward on all items items 'I' and 'J' has been initiated and will

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Status of Finding	Deficiency Type
gri Sa	ě

FMOFU13 AF-2

## Material Weak

### Finding

Open - Pending | The Santa Fe Trails Did Not File Report for 2012 reporting period National Transit Database (NTD) ReportsBrantee did not file the Timely National Transit Database

in a timely manner.

## Recommendation

that enables them the ability to gather Grantee should implement a process file it timely. required data, prepare the report, and

# Management's Remediation Plan

manner. Fortunately transit has recently and doesn't foresee any more delays in NTD Supervisor. Transit will be fully supported and Maintenance, and an Administrative Report was not completed in a timely "Due to job vacancies at transit the NTD hired a much needed Director of Operations

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FMOFU13 AF-3

Status	Defici
s of F	iency
inding	Туре

## Significant Defic Finding





### status of its Single Audit findings to FTABrantee is not reporting the the FTA on a quarterly basisas

### action undertaken, comply with the Audit findings including any corrective The Grantee should establish a process implemented within 60 days from to ensure that the status of Single recommendation should be the status of those findings. This FTA requirement to report quarterly

receipt of this report.

# Management's Remediation Plan

will be included in the policy and procedure F.T.A. regional officer on the status of any grant manager to communicate with the procedure manual that will prompt the triggering mechanism in the policy and manual. Please refer to original finding #4 finding or other pertinent information. This "The City of Santa Fe will include a for the action steps for completion date."

### FMOFU13 SD-4

Status of Finding **Deficiency Type** 

Open - Pending No Policy and Procedures Manual

Significant Defic Finding

policies and procedures manuals of the Project Management **Grantee's Project Administrator** completed during spring 2013. The anticipates it will be finalized and process. The Grantee also procedures manual is still in the accounting policies and indicated that the development of processes. The Grantee officials been tailored to the organization's Project Management or for Budget, Accots Bayabl does not maintain accounting Exist for Key Processes - MFT addresses the areas outlined in the appears to be complete and did provide an electronic version Intormation Technology that have Significant Deficiency #9 for prior FMO recommendations. The Manual and that document IT manual is still in progress. See

additional information.

## Recommendation

on an as-needed basis and be electronic version that can be updated SFT management should prepare and Project Management, and Information specifically Budget, Accounts Payable procedures, including those covering updated document addresses all needed. SFT should ensure that the accessible to relevant personnel when procedures manual and create an review their accounting policies and addition, the updated manual should and examples of transactions. In be followed, including explanations procedures, policies and principles to provide SFT's Finance staff with relevant accounting policies and should be designed with sufficient and reporting. The updated manual descriptions of standardized methods Technology etc. The manual should safeguarding of assets.[2] delegate authority; and provide for the define task, roles and responsibilities; conditions or procedures change. reconciliations, reviews and approvals, address closing procedures (including These policies and procedures should flexibility to insert amendments as the use of closing checklists),

# Management's Remediation Plan

existing accounting policy and procedure develop a specialized team of accounts and other department and enterprises to department and has placed the revision of certified accountant to manage the finance manual. The City has recently hired a has begun the process of updating the Council. Anticipated Completion Goal with F.T.A. to satisfy Federal policies. policy and procedure manual. Anticipated timeframe: Dpdate existing accounting provided the following action steps and the document." The Grantee also and other government agencies to refine The City plans to collaborate with the FTA fiscal employees to accomplish this task. The City is currently collaborating with the accounting manual as its top priority. "The City of Santa Fe Finance Department Goal 2015/2016.12 procedure manual. Anticipated Completion Completion Goal 2013/2014. Dollaborate 2014/2015.Bequest approval by City Anticipated Completion Goal 2015/2016. Officially implement policy and