



Agenda

DATE 9/10/14 TIME 10:31
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**PARKS DIVISION
MARTY SANCHEZ LINKS DE SANTA FE
ADVISORY COMMITTEE MEETING**

THURSDAY SEPTEMBER 18, 2014

**MARTY SANCHEZ LINKS DE SANTA FE – ADMINISTRATION BUILDING
3:00 P.M. – 5:00 P.M.**

1. Call to Order
2. Roll Call
3. Approval of Agenda
4. Approval of previous minutes

August 21, 2014

5. Comments from Chairman – Maurice Bonal
6. Staff Reports
 - Administration – (Revenue and golf rounds summary for August; Admin. updates)
 - Superintendent – (Golf course conditions update)
 - Marketing – (Advertising updates)
 - Pro-Shop – (2014 Tournament calendar updates)
 - The Links Bar & Grill – (Restaurant updates)
7. Matters from the Committee
8. Old Business
 - Noel Camborde, Nomination for Friends of the Links Memorial
9. New Business
 - Employee of the Month Nomination
10. Adjournment

Persons with disabilities in need of accommodations, contact the City Clerk's office at 955-6520 five (5) working days prior to meeting date.

INDEX OF MINUTES
MARTY SANCHEZ LINKS DE SANTA FE
ADVISORY COMMITTEE
September 18, 2014

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1. CALL TO ORDER		1
2. ROLL CALL	Quorum	1
3. APPROVAL OF AGENDA	Approved [as amended]	2
4. APPROVAL OF MINUTES: August 21, 2014	Approved [as amended]	3
*5. COMMENTS FROM CHAIRMAN – MAURICE BONAL	Moved down on agenda	8
*6. STAFF REPORTS		
• Administration – (Revenue and golf rounds summary for August; Admin. updates)	Moved down on agenda	4-5
• Superintendent – (Golf course conditions update)		6
• Marketing – (Advertising updates)		6-8
• Pro-Shop – (2014 Tournament calendar updates)	Moved up on the agenda	
	Motion passed	5
• The Links Bar & Grill – (Restaurant updates)	No update given	8
7. MATTERS FROM THE COMMITTEE	Moved up on the agenda	
	Motion passed	3-4
8. OLD BUSINESS		
• Noel Camborde, Nomination for Friends of the Links Memorial	Motion passed (approved)	8
*9. NEW BUSINESS		
• Employee of the Month Nomination	No nomination made	8
10. ADJOURNMENT	Adjourned @ 4:40 p.m.	9

MINUTES OF THE
MARTY SANCHEZ LINKS DE SANTA FE
ADVISORY COMMITTEE MEETING
September 18, 2014

1. CALL TO ORDER

A regular meeting of the Marty Sanchez Links de Santa Fe Advisory Committee was called to order by Maurice Bonal, Chair at 3:03 p.m. on this date at the Marty Sanchez Links de Santa Fe, Administration Building, Santa Fe.

2. ROLL CALL

Roll call indicated a quorum was present for conducting official business as follows:

MEMBERS PRESENT:

Maurice Bonal, Chair
Karleen Boggio-Montgomery
Councilor Signe Lindell
Fred Lopez
Ned Siegel
Tila Shaya
Linda Zingle

MEMBERS ABSENT:

Al Jahner
Lee Sanchez
John Gabaldon
1 vacancy

STAFF PRESENT:

Brian Hodges, Superintendent
Henry Lucero, Marketing Assistant
Angie Olivas, MRC employee

OTHERS PRESENT:

Alo Brodsky, Pro Shop

3. APPROVAL OF AGENDA

Councilor Lindell noted that she had to attend another meeting but she would like to speak to the Board. Chairman Bonal amended the agenda as follows:

Item #7: *Comments from the Committee* was moved up on the agenda.

Item #5: *Comments from the Chairman* were moved down on the agenda.

Ms. Boggio-Montgomery moved to approve the Agenda as amended. Ms. Zingle seconded the motion. The motion passed unanimously by voice vote.

4. APPROVAL OF MINUTES:

- **Meeting of August 21, 2014**

The following change was made to the Minutes of the August 21, 2014 meeting:

Page 7, 6th paragraph was changed to read: "*Chair Bonal said maybe we can shorten the bunkers too and possibly extend fairway #5.*"

Ms. Zingle moved to approve the Minutes of the August 21, 2014 meeting as amended. Mr. Lopez seconded the motion. The motion passed unanimously by voice vote.

***7 MATTERS FROM THE COMMITTEE**

Councilor Lindell said she really appreciates the work that this Committee does.

Councilor Lindell serves on the Finance Committee and the approval of the contract for the Restaurant was on the agenda at the last meeting. However, she made a motion to postpone action on the contract because it was her understanding that they never received any financial reports from the previous contractor and she has not seen any financial reports from the current contractor. She did not feel comfortable in moving forward with the contract without this information.

Council Lindell said there seems to be a problem with the reporting requirements and/or the terms of the contract and she would like this Committee to discuss this. She

questioned whether it is a 3-year contract with an annual review and/or renewal. She also asked why they could not generate reports on the Jonas system.

Councilor Lindell said she does not have a problem with the current contractor and she does not think that they are doing a bad job but she wants to understand the process and the requirements. She said these are the things that this Committee can help with.

Mr. Lopez said the Committee has not seen the new contract between the Restaurant and the City. He said he did not know what the reporting requirements are.

Ms. Olivas said she spoke to Jennifer Romero about this after speaking with Councilor Lindell and Ms. Olivas indicated that she is required to provide reports to this Committee on a yearly basis, which includes the total for the Restaurant for the entire year.

Ms. Olivas said they receive these reports when the restaurant runs their daily reports on the Jonas system and they are totaled at the end of the month. These are then put on a monthly spreadsheet.

[Copies of the *End of Day Update Audit Trail: Golf Shop*, Date of Record: September 14, 2014 spreadsheet were distributed. The *Restaurant Monthly Revenue Report through August 2014* was included. Please see Exhibit "A" for the specifics.]

Councilor Lindell noted that she saw in the Minutes that this Committee will be reviewing the Resolution and she thinks this is a wise thing to do. She asked the Committee to evaluate the direction that the Committee would like to go; take a look at the reporting requirements and how this Committee can best serve as an advisory Committee to the Governing Body.

She said perhaps the reports could be mailed to the Committee Members prior to the meeting for review so that they don't spend the time of the meeting reviewing the reports. She said if the Golf Course has a computer system that is not operating properly, then it should be fixed because eventually this could be a huge problem for everybody. Or, if there is a software issue, they need to resolve this.

Ms. Shaya thinks the Committee should be advised as to everything that happens at the Golf Course-from the Pro Shop to the Restaurant.

Chair Bonal said maybe the Committee could alternate the meetings where some meetings would be focused only on the numbers/reports.

Councilor Lindell mentioned that she has been on this Committee for quite some time and establishing a quorum has been a problem sometimes and possibly a smaller Committee could be an option in establishing a quorum. She said she valued the opinion of this Committee and again there is not a problem, but they need to have the tools to ensure that there are no problems in the future. She thanked the Committee for allowing her the time to speak. She noted that the contract for the Restaurant will be brought back to the Finance Committee.

Chair Bonal requested that a copy of the contract be emailed to the Committee Members.

Mr. Lopez said he would be comfortable asking staff to be up-to-date on the reporting requirements.

Ms. Zingle asked if the Restaurant provides any additional reports to the City, other than the ones that are done through the Jonas system.

Ms. Olivas said the City also has the restaurant provide a monthly report – which is an additional report other than the one that is done through the Jonas system.

Ms. Zingle moved that the Committee be provided with a copy of the Restaurant's contract that was effective from January 2014 and that the Committee have a chance to review the contract; and the Committee receives whatever financial reports (year-to-date numbers) the Restaurant has provided to the City. Mr. Siegel seconded the motion. The motion passed unanimously by voice vote.

6. STAFF REPORTS

- **Administration – (Revenue and golf rounds summary for August; Admin. updates)**

Copies of the *Marty Sanchez Links de Santa Fe Golf Summary* for August were distributed. Copies of the Summaries are incorporated herewith to these Minutes as Exhibit "A".

Ms. Olivas reviewed the information from Exhibit "A" as follows:

- Total rounds in golf for the month of August were 5,493, which is down by 13 rounds (2%) when compared to the prior year.
- The total green fees revenue to August was \$95,977 August of the prior year. A total of \$189,798 in total green fees revenue, which is up 9% when compared to the prior year.
- Golf cart revenue for the month of August was \$56,752 which is an increase of \$2,709 (6% increase), when compared to the prior year.

The Committee noted that the number of rounds of golf were down; however, the green fees revenue is up by 9% (\$15,068). Ms. Zingle suggested that the Committee review the August 2013 report and compare it to the August 2014 report - to see where the discrepancy is. The Committee requested copies of the August 2013 report.

- The Pro-Shop revenue for the month of August was \$32,274, which is an increase of \$8,375 when compared to the month of August of the prior year. Overall, the Pro-Shop revenue is up 32% when compared to the prior year.
- The driving range revenue for the month of August was \$10,314, which is an increase of \$282 (a 2% increase), when compared to the prior year.
- The golf tournament revenue for the month of August was \$2,695.

**Of note: The Committee jumped to the Pro Shop report at this point in the meeting.*

- **Pro-Shop – (2014 Tournament calendar updates)**

[Copies of the *Net Detail Sales by Item, Golf Shop* reports from August 1, 2014 through August 31, 2014 were distributed (*Exhibit C*). Copies of the *2014 Fall Marty Sanchez Tournament Calendar (Exhibit D)* were included.]

The Committee discussed whether or not to continue with the agreement with *Golf Now*. Mr. Brodsky said they are trying this on a trial basis. He said possibly they would be interested in making a presentation to the Committee.

Ms. Zingle moved that Alo Brodsky go back to *Golf Now* and see what they would be willing to do for a short period of time; and also arrange with them to make some kind of presentation at the next meeting. Ms. Shaya seconded the motion. The motion passed unanimously by voice vote.

Mr. Brodsky reported as follows:

- The Halloween Classic 9:30 a.m. shotgun is scheduled for September 20th.
- The Men's Club Trifecta ttmz starts at 8:00 a.m. on September 20th.
- The Santa Fe Boys and Girls Club Scramble Tournament will be held on October 3rd. They usually have a great turnout.
- The Santa Fe Realtors Association Benefit for ALS Tournament is scheduled for October 17th. They are expecting a great turnout for this tournament.
- The Dahl Plumbing Scramble is scheduled for October 18, 2014 starting at 9:00 a.m.

- **Superintendent – (Golf course conditions update)**

Mr. Brian Hodges reported as follows:

- The aeration has been completed. The fairways, the boxes and the greens have all been done.
- Some fertilization has been done and there will be another “shot” of fertilization done before the first frost.
- Mr. Hodges is working on a BAR (Budget Allocation Request) to transfer some monies for irrigation heads.

Mr. Hodges asked if there were any questions.

Ms. Zingle said she has heard many compliments on the condition of the golf course.

- **Marketing – (Advertising updates)**

Mr. Lucero reported as follows:

- Five ads have been done and they are on golfweek.com. The target audience includes Texas, Arizona, Colorado and New Mexico.

- There has been a lot of traffic on the Marty Sanchez web site as well as the City's website.
- Copies of all of the ads were distributed and are attached to these Minutes as Exhibit "E".

Chair Bonal asked about the costs of the ads.

Mr. Lucero said the ads will run all of the months of August and September and May and June of next year. The cost is approximately \$3500.00.

Mr. Lucero said the Golf Course should get quite a bit of exposure from being on golfweek.com. He said he would like to make sure that the Marty Sanchez Golf Course brand continues to be out there; and the fact that the Marty Sanchez Golf Course was named as one of the top three big little courses in the United States.

- A two-page colored quarter banner will run in the *New Mexico Rail Runner XPRESS* Magazine for the Fall/Winter 2014 season. It will run from September 2014 through February 2015.
- Two ads will be done in the *Santa Fean Now* publication. The first one will run on the week of October 2 and the second one will run the week of October 9th to attract the visitors who attend the Albuquerque Balloon Fiesta. Mr. Lucero was able to obtain a contract with *Santa Fean Now* publication.
- Marty Sanchez Golf Course will be participating in the Golf Expo this year. The New Mexico Golf Expo is scheduled for February 7-8, 2015 at the Albuquerque Convention Center. The Golf Expo will feature exhibitors representing golf courses, golf retailers, golf manufacturers and much more.
- A television ad is being run on Comcast.
- Mr. Lucero is currently working on an ad for Mixpo, which is a VideoAd company. This will run from October to December.

Ms. Zingle said it is much more important to advertise in the months of March and April. She suggested that they move the advertising monies for that season.

Mr. Lucero said stopping all marketing for the winter months was not good since he is working on brand recognition for the golf course. Very little is being advertised for the fall/winter.

Mr. Lucero said he has talked to Jennifer Romero about this; and he is also checking on what worked, and what did not work in the past.

- **The Links Bar & Grill – (Restaurant update)**

There was no representative from the Links Bar & Grill present to give an update on the restaurant.

***7. MATTERS FROM THE COMMITTEE**

This agenda item was discussed above after Approval of the Minutes.

8. OLD BUSINESS

- **Noel Cambrode, Nomination for Friends of the Links Memorial**

Ms. Boggio-Montgomery moved to accept the nomination for Noel Cambrode for the Friends of Links Memorial. Ms. Shaya seconded the motion. The motion passed unanimously by voice vote.

Ms. Olivas will inform the family that the nomination has been approved by the Committee.

9 NEW BUSINESS

- **Employee of the Month Nomination**

There was no nomination for Employee of the Month.

***5 COMMENTS FROM CHAIRMAN – MAURICE BONAL**

This item was moved down on the agenda.

Chair Bonal suggested that the subcommittee meet to discuss the financial reports and the Committee Resolution. The subcommittee consists of the following individuals:

Linda Zingle

Fred Lopez

Tila Shaya

Karleen Boggio-Montgomery

Staff Liaison (Jennifer Romero or designee)

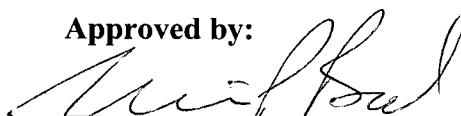
Next meeting

The Committee requested that the date of the next meeting be moved to October 30, 2014.

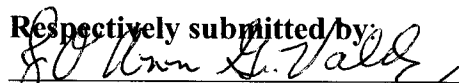
10. ADJOURNMENT

Having no further business to discuss, the meeting adjourned at 4:40 p.m.

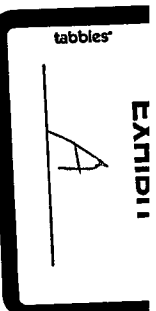
Approved by:


Maurice Bonal, Chair

Respectively submitted by:


Jo Ann G. Valdez, Stenographer

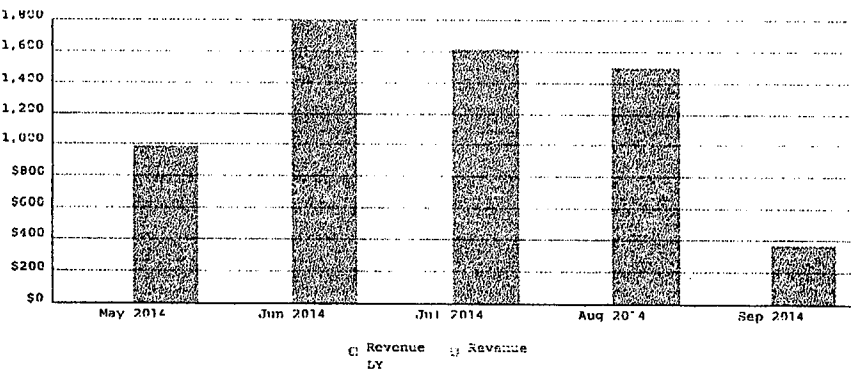
Member	Chit #	Chit Amount	Svc Chgs /Other	Grats	Tax2	Tax	Total	Minimum Applied	Member Charge	Credit Card	CashPymt /Paidout	Disc't /Comp's
	01422525	(Continued)										
W064 Mary Olivera	99	0.01	0.00	0.00	0.00	0.00	0.01		0.00	20.00	0.00	0.00
	01422468	19.52	0.00	0.00	0.00	0.48	20.00		0.00			
	99	19.52	0.00	0.00	0.00	0.48	20.00		0.00	0.00	20.00	0.00
W021 J.R. Palermo	99	19.52	0.00	0.00	0.00	0.48	20.00		0.00	0.00	20.00	0.00
	01422507	19.52	0.00	0.00	0.00	0.48	20.00		0.00			
	99	19.52	0.00	0.00	0.00	0.48	20.00		0.00	19.00	0.00	0.00
W011 Tim Reed	99	18.57	0.00	0.00	0.00	0.43	19.00		0.00	0.00	0.00	0.00
	01422536	18.57	0.00	0.00	0.00	0.43	19.00		0.00	0.00	0.00	0.00
8064 JAMES ROSENFELD	99	21.16	0.00	0.00	0.00	0.00	21.16		0.00	0.00	21.16	0.00
	01422491	21.16	0.00	0.00	0.00	0.00	21.16		0.00	10.00	0.00	0.00
W005 Jim Roser	99	10.00	0.00	0.00	0.00	0.00	10.00		0.00	0.00	0.00	0.00
	01422460	10.00	0.00	0.00	0.00	0.00	10.00		0.00	0.00	0.00	0.00
1066 NED SIEGEL	99	21.16	0.00	0.00	0.00	0.00	21.16		0.00	0.00	21.16	0.00
	01422483	21.16	0.00	0.00	0.00	0.00	21.16		0.00	0.00	0.00	0.00
0266 MICHAEL TAPIA	99	31.25	0.00	0.00	0.00	0.00	31.25		0.00	0.00	31.25	0.00
	01422446	31.25	0.00	0.00	0.00	0.00	31.25		0.00	0.00	0.00	0.00
	99	10.01	0.00	0.00	0.00	0.00	10.01		0.00	10.00	0.01	0.00
W042 Linda Zingle	99	10.01	0.00	0.00	0.00	0.00	10.01		0.00	0.00	0.00	0.00
	01422459	10.01	0.00	0.00	0.00	0.00	10.01		0.00	0.00	0.00	0.00
# of Chits: 169	Totals:	7815.46	0.00	0.00	0.00	285.16	8,100.62	0.00	0.00	6537.55	1563.07	0.00
Ttl # Entries Printed: 169	Totals:	7815.46	0.00	0.00	0.00	285.16	8,100.62	0.00	0.00	6537.55	1563.07	0.00



Marty Sanchez-Links de Santa Fe

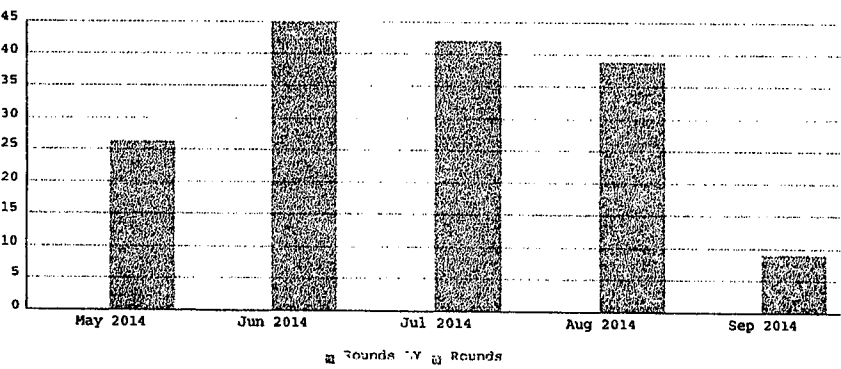
REVENUE

Month	Revenue PY	Revenue	YoY %
May 2014	\$0	\$989	0%
Jun 2014	\$0	\$1,793	0%
Jul 2014	\$0	\$1,617	0%
Aug 2014	\$0	\$1,503	0%
Sep 2014	\$0	\$371	0%
Total	\$0	\$6,273	0%



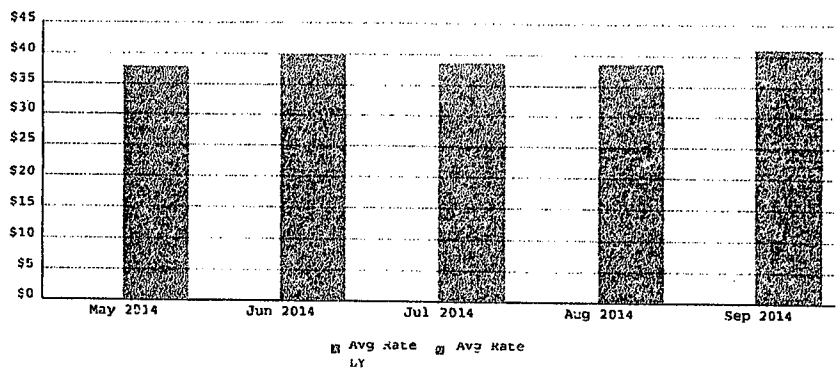
ROUNDS

Month	Rounds PY	Rounds	YoY %
May 2014	0	26	0%
Jun 2014	0	45	0%
Jul 2014	0	42	0%
Aug 2014	0	39	0%
Sep 2014	0	9	0%
Total	0	161	0%



AVG. RATE

Month	Avg Rate PY	Avg Rate	YoY %
May 2014	\$0.00	\$38.04	0%
Jun 2014	\$0.00	\$39.84	0%
Jul 2014	\$0.00	\$38.50	0%
Aug 2014	\$0.00	\$38.54	0%
Sep 2014	\$0.00	\$41.22	0%
Total	\$0.00	\$38.96	0%



August 14/15
for 09/18/14

Marty Sanchez Links de Santa Fe Golf
Summary

ROUNDS OF GOLF

Months	13/14 rds Actual	14/15 rds Actual	over/under/ LFY
July	5,648	5,477	(171)
august	5,506	5,493	(13)
sept	4,083		
oct	3,402		
nov	1,621		
dec	206		
jan	1,193		
feb	1,495		
march	2,255		
april	2,632		
may	4,285		
june	5,200		
Totals	37,526	10,970	(184)
# incl tourna.			-2%

GREEN FEES REVENUE

Months	13/14 revenue actual	14/15 revenue actual	over/under LFY
July	\$ 89,888	\$ 93,821	\$ 3,933
august	\$ 84,842	\$ 95,977	\$ 11,135
sept	\$ 60,201		
oct	\$ 50,313		
nov	\$ 26,290		
dec	\$ 3,169		
jan	\$ 18,134		
feb	\$ 22,753		
march	\$ 41,260		
april	\$ 48,586		
may	\$ 73,772		
june	\$ 85,557		
Internal deposits	728		
Internal deposits	-	-	-
Internal deposits	-	-	-
Totals	\$ 605,505	\$ 189,798	\$ 15,068
	\$0	\$0	9%

GOLF CART REVENUE

Months	13/14 revenue actual	14/15 revenue actual	over/under/ LFY
July	\$ 52,153	\$ 55,457	\$ 3,304
august	\$ 54,043	\$ 56,752	\$ 2,709
sept	\$ 40,211		
oct	\$ 31,143		
nov	\$ 12,632		
dec	\$ 1,305		
jan	\$ 7,704		
feb	\$ 10,083		
march	\$ 16,920		
april	\$ 21,946		
may	\$ 39,201		
june	\$ 52,893		
Totals	\$ 340,233	\$ 112,209	\$ 6,013
			6%

PRO-SHOP

Months	13/14 revenue actual	14/15 revenue actual	over/under/ LFY
July	\$ 24,476	\$ 31,608	\$ 7,132
august	\$ 23,899	\$ 32,274	\$ 8,375
sept	\$ 21,119		
oct	\$ 21,973		
nov	\$ 9,177		
dec	\$ 5,337		
jan	\$ 6,627		
feb	\$ 10,399		
march	\$ 17,916		
april	\$ 15,762		
may	\$ 24,111		
june	\$ 25,459		
Totals	\$ 206,282	\$ 63,882	\$ 15,507
			32%

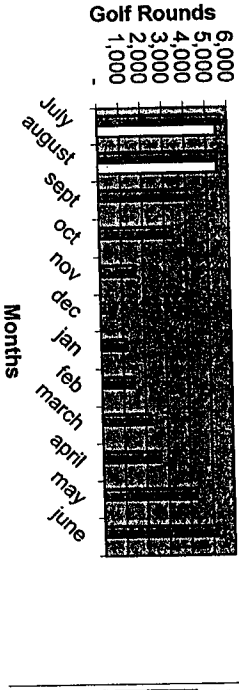
DRIVING RANGE REVENUE

Months	13/14 revenue actual	14/15 revenue actual	over/under/ LFY
July	\$ 10,233	\$ 10,286	\$ 53
august	\$ 10,032	\$ 10,514	\$ 282
sept	\$ 6,889		
oct	\$ 5,024		
nov	\$ 2,013		
dec	\$ 635		
jan	\$ 1,782		
feb	\$ 2,908		
march	\$ 3,355		
april	\$ 5,055		
may	\$ 7,212		
june	\$ 7,482		
Totals	\$ 62,680	\$ 20,600	\$ 335
			2%

GOLF TOURNAMENT REVENUE

Months	13/14 revenue actual	14/15 revenue actual	over/under/ LFY
July	\$ -	\$ 3,635	\$ 3,635
august	\$ 485	\$ 2,695	\$ 2,200
sept	\$ 4,855		
oct	\$ 2,389		
nov	\$ -		
dec	\$ -		
jan	\$ -		
feb	\$ -		
march	\$ 28		
april	\$ -		
may	\$ 3,145		
june	\$ 10,947		
Totals	\$ 21,858	\$ 6,330	\$ 5,835
			1179%

Golf rounds comparison



■ 13/14 fy
□ 14/15 fy

projections based on last fy 12/15
FY 14/15 budget totals
NOTE: August
Total Green Fees Revenue:
Green Fees \$ 39,127,793
Golf Total \$ 54,898,62
Total Green Fees \$ 95,976,55
Internal Deposits by our office:
SNOW DAYS TOTAL FOR
INTERNAL DEPOSITS:

tabbles

B

Net Sales by Item
Golf Shop for Aug 1/14 thru Aug 31/14
All Days

No.	Sales	Item A	vg. Price #	of Sales	\$\$\$ Value
2	01X040	SR 18 hole 7-Day	15.2	1595	24241.74
4	01X001	18 hole 7-Day	28.55	589	16813.43
5	01X005	Afternoon 7-Day	21.9	524	11475.6
6	01X039	SR 18 - Walk 7-Day	20.95	476	9972.2
7	01X014	Great-28 7-Day	15.24	529	8061.96
8	01X042	SR PM/9 7-Day	12.37	564	6979.46
9	01X044	Great-28 SR 7-Day	8.57	418	3582.26
10	01X049	Great-28 SR Walk 7-Day	12.38	252	3119.76
11	01X048	SR PM/9 Walk 7-Day	15.17	193	2928.45
13	01X021	Fri-Mon Tournament	31.43	45	1414.35
14	01X020	Tues-Thurs Tournament	26.67	48	1280.16
17	01X018	Great-28 JR 7-Day	8.57	94	805.58
18	01X011	9-hole 7-Day	20	27	540
19	01X003	18 hole JR 7-Day	13.33	20	266.6
24	01X004	9 Hole JR 7-Day	9.52	9	85.68
26	01X078	Nine & Dine Regular	14.29	2	28.58
27	01X072	RAIN-CHECK ROUND	0.22	108	24.25
32	01X074	FORE KIDS COMP ROUND	0	15	0
Total:				5508	91620.06

13	01X021	Fri-Mon Tournament			1414.35
14	01X020	Tues-Thurs Tournament			1280.16
Sub Total					2694.51

27	01X072	RAIN-CHECK ROUND		108	
26	01X078	Nine & Dine Regular			28.58
Sub Total				108	28.58

12	01X066	30-PUNCH PASS GREENS FEE	21.16	76	
21	01X065	20-PUNCH PASS GREENS FEE	19.26	8	
22	01X063	5-PUNCH PASS GREENS FEE	25	6	
25	01X064	10-PUNCH PASS GREENS FEE	22.5	3	
Sub Total				93	

15	03X004	30-ROUND PP PURCHASE			1209.52
16	03X003	20-ROUND PP PURCHASE			809.52
20	03X002	10-ROUND PP PURCHASE			214.29
23	03X001	5-ROUND PP PURCHASE			119.05
Sub Total					2352.38

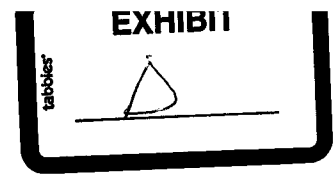
Rounds & Revenue	5493	91277.93
GRT		4698.62
Total		95976.55

Restaurant
Monthly Revenue Report

Beg. Of Month-end	MONTH	Jan. 14	Feb. 14	Mar. 14	Apr. 14	May-14	Jun. 14	Jul. 14	Aug. 14
Total Restaurant Sales		\$9,864.23	\$11,852.23	\$17,037.13	\$21,147.06	\$35,774.95	\$40,876.55	\$40,169.96	\$35,945.12
Alcoholic Beverages		\$2,159.99	\$3,133.00	\$4,827.75	\$6,318.02	\$13,070.25	\$16,853.25	\$14,687.75	\$12,618.75
Food		\$7,704.24	\$8,719.23	\$12,209.38	\$14,829.04	\$22,704.70	\$24,023.30	\$25,482.21	\$23,326.37

Net Detail Sales by Item
Golf Shop for Aug 1/13 thru Aug 31/13
All Days

No.	Sales	Item A	vg. Price #	of Sales	\$\$\$ Value
2	01X040	SR 18 hole 7-Day	13.33	1639	21852.21
4	01X001	18 hole 7-Day	25.69	569	14618.28
5	01X005	Afternoon 7-Day	20	571	11420
6	01X039	SR 18 - Walk 7-Day	19.05	393	7486.65
7	01X014	Great-28 7-Day	13.23	545	7211.53
8	01X042	SR PM/9 7-Day	10.47	665	6964.43
9	01X049	Great-28 SR Walk 7-Day	10.48	262	2745.76
10	01X048	SR PM/9 Walk 7-Day	13.33	190	2532.7
11	01X044	Great-28 SR 7-Day	7.62	298	2270.76
14	01X018	Great-28 JR 7-Day	6.67	114	760.38
15	01X011	9-hole 7-Day	17.14	43	737.02
17	01X021	Fri-Mon Tournament	24.75	20	495
18	01X004	9 Hole JR 7-Day	7.62	47	358.14
20	01X003	18 hole JR 7-Day	11.43	19	217.17
23	01X072	RAIN-CHECK ROUND	0.39	90	35.23
24	01X017	18-hole replay (no cart)	10	1	10
26	01YG01	Yardage Guide	2.86	1	2.86
30	01X074	FORE KIDS COMP ROUND	0	14	0
Total:				5481	79718.12
17	less	Fri-Mon Tournament			495
26	less	Yardage Guide		1	
23	less	RAIN-CHECK ROUND		90	
LESS Total:				91	495
12	01X066	30-PUNCH PASS GREENS FEE		97	
19	01X065	20-PUNCH PASS GREENS FEE		17	
22	01X064	10-PUNCH PASS GREENS FEE		2	
Total:				116	
16	03X004	30-ROUND PP PURCHASE			600
13	03X003	20-ROUND PP PURCHASE			840
21	03X001	5-ROUND PP PURCHASE			115
Total:					1555
ROUNDS & REVENUE TOTAL				5506	80778.12
GRT					4063.66
TOTAL					84841.78



Marty Sanchez Fall 2014 Tournament Calendar

Date:	Event:
09/20/2014	Halloween Classic 9:30am Shotgun
09/20/2014	Men's Club Trifecta ttmz start @ 8am
10/03/2014	Boys and Girls Club Scramble 9am Shotgun
10/11/2014	Youth Group Golf Tournament 9am Shotgun
10/17/2014	Santa Fe Realtors Association Benefit for ALS 11am Shotgun
10/18/2014	Dahl Plumbing Scramble 9am Shotgun

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R&A Golf Club to admit women as members

Tait Rory, Grieme can make up for Ryder Cup

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Adam Scott and caddie Steve Williams split up

Duncan among those taking aim at LPGA card

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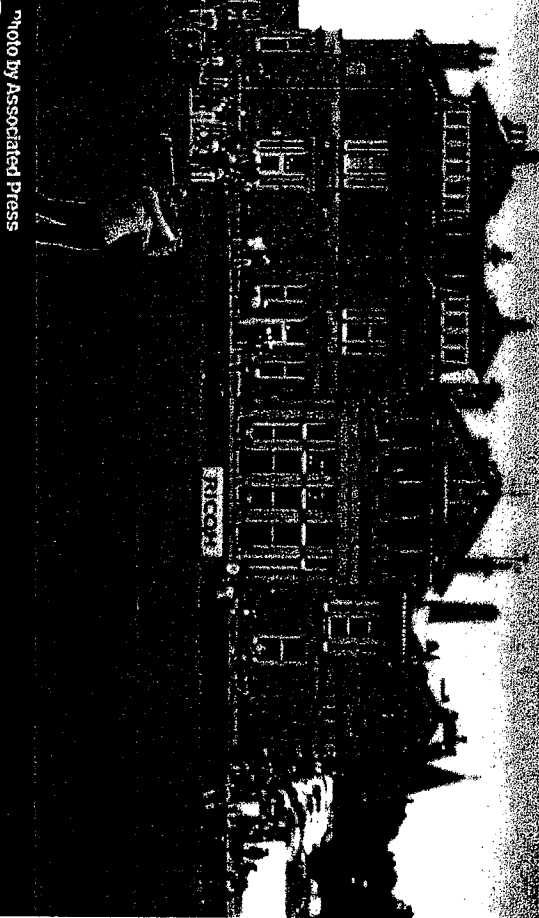


Photo by Associated Press

ena Octnoa plays a shot at St. Andrews in 2007.

By Alistair Tait
September 18, 2014 1:48 p.m.
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EXHIBIT

saigget

After 260 years, equality has finally come to the most powerful and influential golf club in the world. Members of the Royal & Ancient Golf Club of St Andrews have voted in favour of women joining the club.

Royal & Ancient secretary Peter Dawson, who also acts as chief executive of the R&A, made the announcement to waiting media outside the Royal & Ancient Clubhouse at St Andrews.

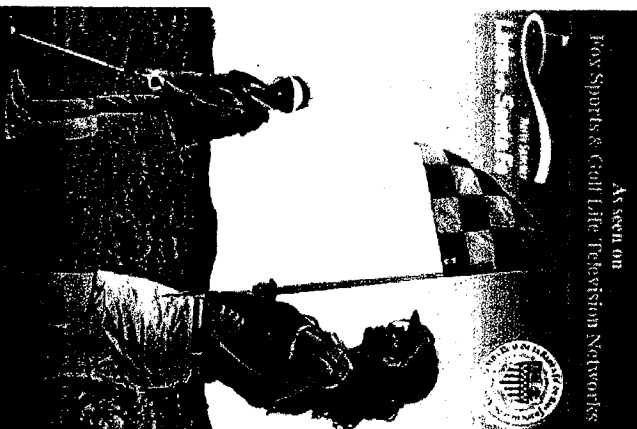
"I am very pleased indeed to announce that the membership of the Royal and Ancient Golf Club of

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have voted to include female members. This decision is certainly a step in the right direction and one that better captures the current diversity and inclusiveness of our great game."

The R&A, the governing body attached to the club, has faced criticism for years over its strong ties to the Royal & Ancient, and for taking the Open Championship to all male clubs like the Honourable Company of Edinburgh Golfers at Muirfield, Royal St George's and Royal Troon.

The criticism was especially strong last year when The Open was held at Muirfield. It increased earlier this year when one of the Open Championship's official patrons, HSBC, voiced its concerns. "It's a very uneasy position for the bank," said Giles Morgan, head of global sponsorship for HSBC. "We would like to see it solved so we don't keep talking about it. When you are showcasing one of the world's greatest tournaments it would be much more palatable if it were played where there was not a sense of segregation."

The R&A has said it will still take the Open Championship to the three single sex clubs on the rota. Of those three clubs, only Royal Troon has no plans to look at its membership. Royal St George's and the Honourable Company are to hold reviews.

Speculation abounds as to the women who will be fast-tracked into the club. Former six-time Curtis cup player Lady Angela Bonallack is an obvious candidate. Annika Sorenstam's name has also been mentioned.

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Smooth69 · 12 days ago

If an official and Keegan at the time were ok with it, so be it. Why listen to a fan? This is ridiculous!

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beolein · 12 days ago

"After the round, a fan told Bradley he had seen the ball bounce before coming to rest." Adam

Schupak, you don't explain how this would have made the drop illegal. And Rule 25-2, to which you refer, says nothing about a ball bouncing before being embedded in its own pitch-mark

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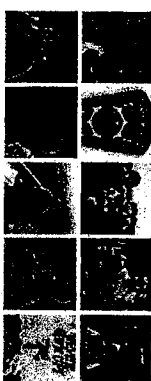
Bob Thomas · beolein · 12 days ago

Decision 25-2/1 covers this. If it was his pitch mark the ball should have been ruled embedded, which is what Sluiger did. Another case of a player not knowing the Rules.

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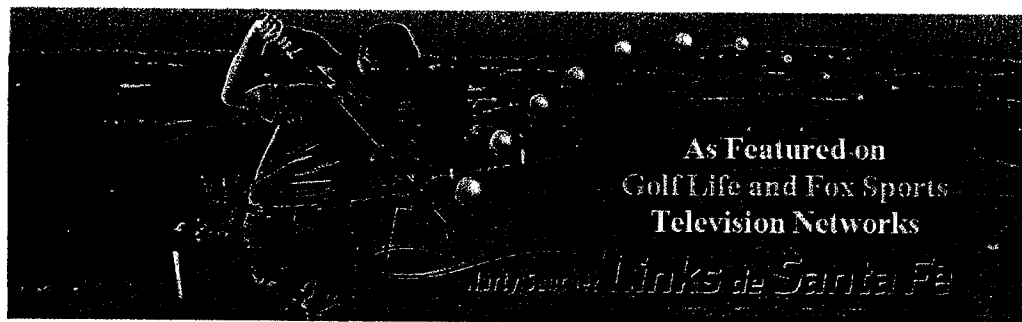
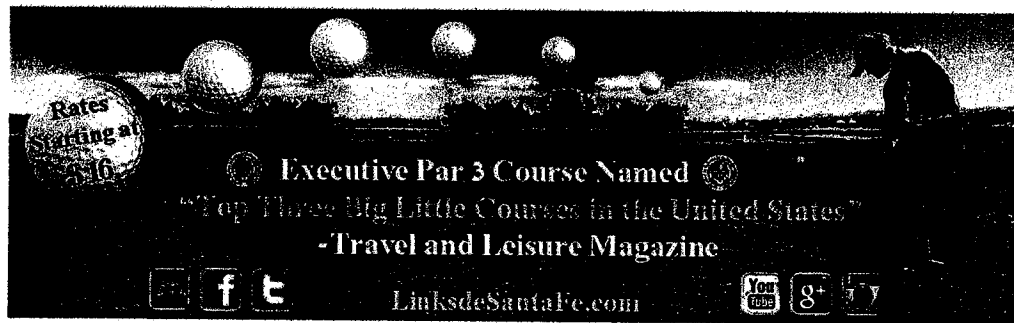
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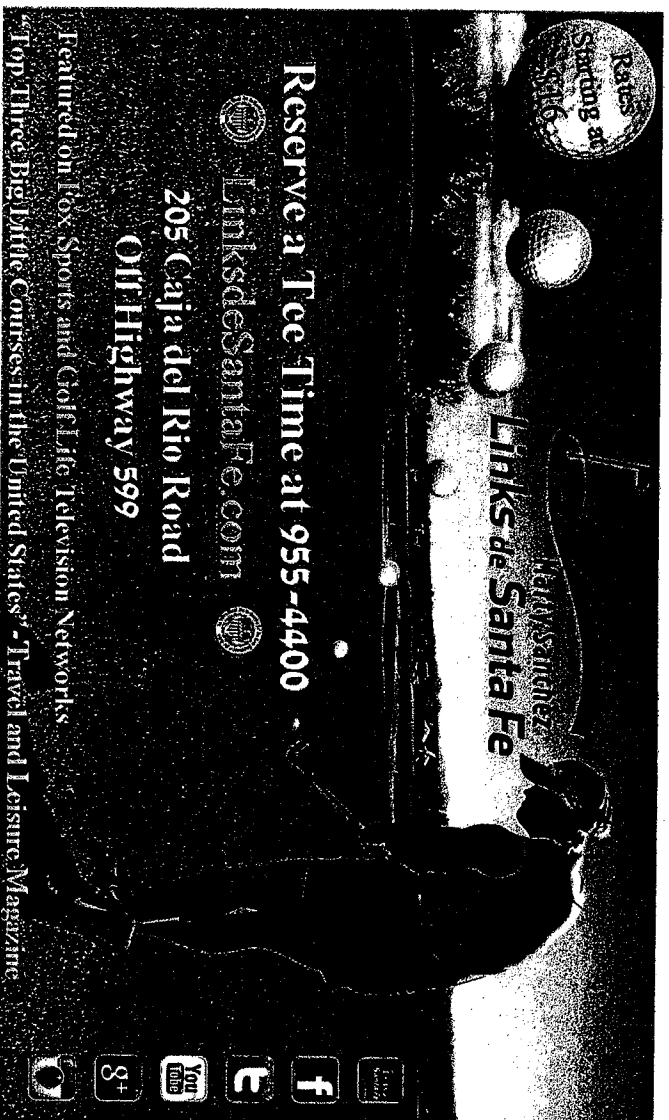
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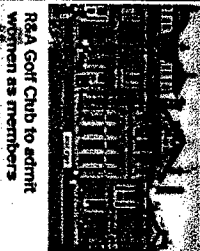
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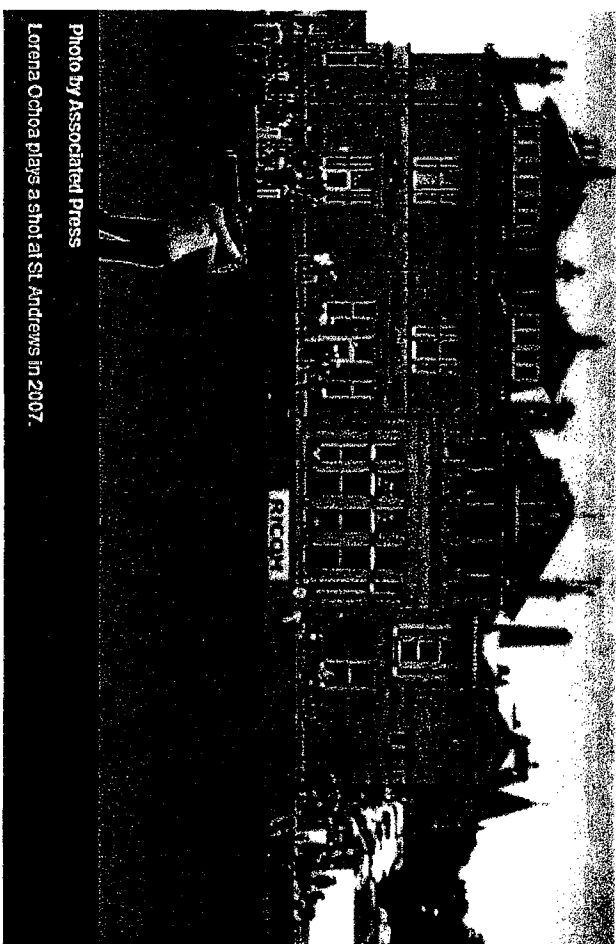
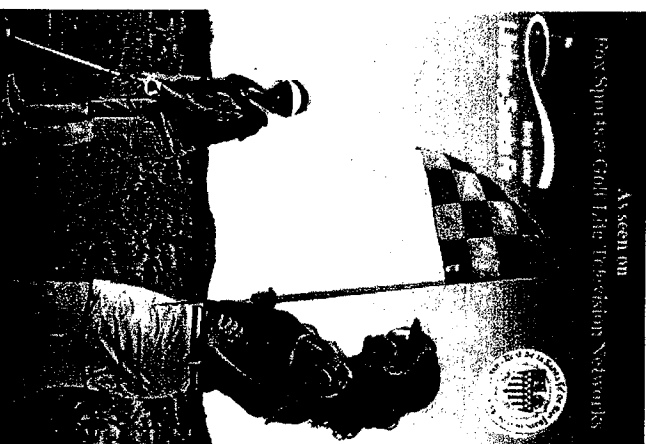


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Lorena Ochoa plays a shot at St. Andrews in 2007.

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