



# Agenda

CITY CLERK'S OFFICE

DATE 5/7/14 TIME 7:52

PREPARED BY Jen Romero

APPROVED BY 

**PARKS DIVISION  
MARTY SANCHEZ LINKS DE SANTA FE  
ADVISORY COMMITTEE MEETING**

**THURSDAY May 15, 2014**

**MARTY SANCHEZ LINKS DE SANTA FE – ADMINISTRATION BUILDING**

**3:00 P.M. – 5:00 P.M.**

1. Call to Order
2. Roll Call
3. Approval of Agenda
4. Approval of previous minutes

*January 16, 2014*

5. Comments from Chairman – Maurice Bonal
6. Staff Reports
  - Administration – (Revenue and golf rounds summary for February-April; Admin. updates)
  - Superintendent – (Golf course conditions update)
  - Marketing – (Advertising updates)
  - Pro-Shop – (2014 Tournament calendar updates)
  - The Links Bar & Grill – (Restaurant updates)
7. Matters from the Committee
8. Old Business
9. New Business
10. Adjournment

Persons with disabilities in need of accommodations, contact the City Clerk's office at 955-6520 five (5) working days prior to meeting date.

**INDEX OF MINUTES  
MARTY SANCHEZ LINKS DE SANTA FE  
ADVISORY COMMITTEE  
May 15, 2014**

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1. CALL TO ORDER		1
2. ROLL CALL	Quorum	1
3. APPROVAL OF AGENDA	Approved	2
4. APPROVAL OF MINUTES: January 16, 2014	Approved	2
5. COMMENTS FROM CHAIRMAN – MAURICE BONAL	Moved down on the agenda	9
6. STAFF REPORTS		
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8. OLD BUSINESS		8-9
9. NEW BUSINESS	None	9
10. ADJOURNMENT	Adjourned @ 4:20 p.m.	9-10

**MINUTES OF THE**  
**MARTY SANCHEZ LINKS DE SANTA FE**  
**ADVISORY COMMITTEE MEETING**  
**May 15, 2014**

**1. CALL TO ORDER**

A regular meeting of the Marty Sanchez Links de Santa Fe Advisory Committee was called to order by Maurice Bonal, Chair at 3:00 p.m. on this date at the Marty Sanchez Links de Santa Fe, Administration Building, Santa Fe.

**2. ROLL CALL**

Roll call indicated a quorum was present for conducting official business as follows:

**MEMBERS PRESENT:**

Maurice Bonal, Chair  
Karleen Boggio-Montgomery  
Fred Lopez  
Lee Sanchez  
Tila Shaya  
Ned Siegel  
Linda Zingle, newly appointed Member

**MEMBERS ABSENT:**

John Gabaldon, excused  
Signe Lindell, excused  
Al Jahner, excused  
Jake "Coach" Martinez, excused

**STAFF PRESENT:**

Henry Lucero, Marketing Assistant  
Jennifer Romero, MRC Administrator

**OTHERS PRESENT:**

Alo Brodsky, Pro Shop  
Frank Gallegos, The Links Bar & Grill  
Jo Ann G. Valdez, Stenographer

### 3. APPROVAL OF AGENDA

The Agenda was amended: Item 5 (*Comments from Chairman – Maurice Bonal*) was moved down on the agenda after Item 8 (*Old Business*).

**Mr. Lopez moved to approve the Agenda as amended. Ms. Shaya seconded the motion. The motion passed unanimously by voice vote.**

### 4. APPROVAL OF MINUTES:

- Meeting of January 16, 2014

**Mr. Lopez moved to approve the Minutes of the January 16, 2014 meeting as submitted. Ms. Shaya seconded the motion. The motion passed unanimously by voice vote.**

Linda Zingle was recently appointed to the Board. Chair Bonal introduced and welcomed Linda Zingle to the Board.

### 6. STAFF REPORTS

- Administration – (Revenue and golf rounds summary for February - April; Admin. updates)

A copy of the *Marty Sanchez Links de Santa Fe Golf Summary* dated May 15, 2014 is incorporated herewith to these Minutes as Exhibit “A”.

Ms. Romero reviewed the information from Exhibit “A” noting that the Summary will be revised slightly because she found a discrepancy for the month of March. The March report numbers are off by \$3.00. She will e-mail the Board Members the corrected copy.

Ms. Romero reported as follows:

- Total rounds in golf for the month of April were 2632 (with the inclusion of the 15 rounds of high school golf). The total rounds of golf for the year is at 28, 632, which is down by 5% when compared to the prior year.
- The total green fees revenue to April was \$48,596; a total of \$446,175, which is down by \$27,304 (a 6% decrease), when compared to the prior year.

- Golf cart revenue for the month of April was \$21,946 which is an increase of \$1,135 (11% increase), when compared to the prior year. However, this numbers are subject to change because there is a discrepancy between this report and the JONAS report.
- The Pro-Shop revenue for the month of April was \$15,762, which is a decrease of \$1,962 (a 10% decrease), when compared to the prior year.
- The driving range revenue for the month of April was \$5,055, which is a decrease of 1,845, (a 6% decrease), when compared to the prior year.
- The golf tournament revenue for the month of April was 7,766, which is a decrease of \$13,206 (63% decrease), when compared to the prior year.

Ms. Romero said the fees for some of the larger tournaments were included under the Greens Fees revenue, but for the remainder of the season these will be separated, so that they can see how they actually did with the tournament fees.

Mr. Sanchez asked if these included the new fees and if so, when did the new fees go into effect.

Ms. Romero said yes, they include the new fees. The new fees went into effect on March 1<sup>st</sup>.

There were some questions as to why the reports do not match with the Jonas system. Ms. Romero will check on this and will e-mail the revised reports to the Board Members.

- **Superintendent – (Golf course conditions update)**

Ms. Romero noted that the Superintendent position is vacant. The position has been advertised and closed last week. Ms. Romero will be receiving a list of eligible candidates and the interview process will be handled internally.

Ms. Zingle asked if Ms. Romero knew the timetable for the new Superintendent to be on board.

Ms. Romero said it should happen sometime in mid June.

Ms. Romero mentioned that the Parks and Recreation Division has been supportive while they have had the Superintendent vacancy and one of the local supervisors has overseen the maintenance crew at Marty Sanchez.

Ms. Romero said the maintenance crew has been working on several projects, as follows:

- Daily maintenance of the course continues (mowing greens, rough tees, irrigation maintenance, bunker repair, string trimming, etc.)
- 120 tons of sand for the bunkers has been received. It will be placed in the bunkers throughout the month of May.
- Regular maintenance of the driving range will begin this Friday and weekly on Wednesday mornings (drill seed, sand and cut).
- Crew is addressing the winterkill issue.
- The fertilization schedule is in place.
- There are a total of 13 maintenance employees on staff. Two seasonal temps will begin on Monday and the last two temps will begin on May 27<sup>th</sup> and they hope to be fully staffed until the month of October.

Ms. Boggio-Montgomery said she would like to write a letter on behalf of the Board to John Allen, the previous Superintendent, thanking him and to show the Board's appreciation.

Mr. Sanchez asked Ms. Romero if she sent a letter to Russ Nettles, as discussed at the January Board meeting.

Ms. Romero said yes. She prepared a letter for Chair Bonal's signature and it was sent to Mr. Nettles, along with a gift certificate to Olive Garden.

- **Marketing – (Advertising updates)**

Mr. Lucero reported as follows:

- A. sign for the Great 28 has been installed.
- They also put up a 3 ft. x 4 ft sign/menu for the new Links Bar & Grill. This includes a phone number for the Bar & Grill.
- Fliers have been posted on the golf course and on-line about events at the golf course. Mr. Lucero will ask the City Manager if they can post these fliers downtown to get the word out. All signs or fliers that are posted downtown need to be approved by the City.
- Mr. Lucero is presently working on the City Golf Championship scheduled for July 18<sup>th</sup> and 19<sup>th</sup>; and the FORE Kids Tournament scheduled for August 29<sup>th</sup>.

Ms. Boggio-Montgomery asked if one day of the City Championship will be held here and one day at the Country Club.

Ms. Romero said yes.

Mr. Lucero continued the Marketing Update as follows:

- An ad will be placed on the billboard that is located on the Bernalillo exit on May 19<sup>th</sup> and the ad will run for two months, until July 13<sup>th</sup>.
- An ad will be placed in the *High Country Magazine*. The magazine is distributed in Oklahoma, Texas and Arizona. The distribution will be for six months.
- Mr. Lucero is working on the hotels' concierge packets and a referral program. He has spoken to several concierges and general managers at various hotels and will continue to go out and speak to other hotels about the referral program. This has been approved by Jennifer Romero and the City Manager. The golf course will offer hotel staff \$25.00 gift cards to the restaurant, or a free round of golf on the Great 28 for every 5

referrals that they give to their guest. This has to be with a purchase of a 18- hole round of golf.

Ms. Romero said this is a program that they had in place about two years ago but it fell to the way side but they re-introduced it. Mr. Lucero has been working hard on making contacts with the hotels.

Ms. Romero noted that they participated in the Tourism Expo at the Community Convention Center and this was the first opportunity for Mr. Lucero to meet with some of the representatives. In addition to that, they also participated in CommUnity Days, which was held last Saturday. They had the golf swap and they would like to try this again.

Chair Bonal asked about the Community Convention Center – do they promote the golf course.

Ms. Romero said the Community Convention Center has brochures and they place them in the goodie bags that they distribute. She said at the request of the new Mayor, they will partner with the Community Convention Center in promoting the golf course.

Mr. Sanchez recommended that Mr. Lucero contact the Drury Hotel. Mr. Lucero said he has talked to them and they are are interested in doing hotel packages that will include a round of golf.

Chair Bonal suggested that they talk to Jim Long, the new owner of the Eldorado Hotel. Mr. Lucero said he would.

Ms. Zingle said she thinks the Women’s Group would be interested in purchasing goodie bags/promotional material (at cost) to distribute at their tournaments.

Mr. Lucero mentioned that he worked with Google and Yahoo and the name and address of the golf course has been corrected. He said they just ordered some promotional banners and one will go up at the entrance so people can find the golf course.

- **Pro-Shop – (2014 Tournament calendar updates)**

[Copies of the *Net Detail Sales by Item, Golf Shop* reports from January 1, 2014 through April 30, 2014 were distributed. Copies of the *2014 Marty Sanchez Tournament Calendar* were included.]

A copy is incorporated herewith to these Minutes as Exhibit “B”.



Mr. Brodsky noted that the Tournament Schedule continues to grow and they continue to book more tournaments. He said the Donita Sena Scramble Tournament and the Santo Nino Catholic School Cup are coming up next week.

Mr. Brodsky said they are presently doing a trial period with *GolfNow*, which is an on-line T-Time program and it is starting to show some positive signs because they have already booked/sold a few rounds of golf through them.

- **The Links Bar & Grill – (Restaurant updates)**

Frank Gallegos said he did not have any major updates, except for the fact that the Links Bar & Grill is running at full staff and everything is going smoothly. He said they have had good response from the patrons that the food is good.

Mr. Gallegos asked Ms. Romero if the Board was up.

Ms. Romero said yes.

Mr. Gallegos mentioned that they will be running the cart on Thursdays, Fridays, Saturdays and Sundays. They hope to start running the cart 7 days a week starting on June 1<sup>st</sup>.

Mr. Gallegos noted that two college students will start working soon.

Mr. Lopez asked Ms. Romero if the Bar and Grill are providing or submitting the financial reports as required under the terms in the contract.

Ms. Romero said yes, the Bar & Grill is diligent about providing their reconciliation reports to them.

Mr. Sanchez said he heard there was an incident at the Bar & Grill with a patron's behavior.

Mr. Gallegos and Ms. Romero said this has been addressed and has been taken care of.

Ms. Romero said with the assistance of the City Attorney's office, they implemented a *Patron Code of Conduct* policy. She said this particular patron has been

expelled from the facility/golf course because there were other prior complaints about this gentleman.

**7. MATTERS FROM THE COMMITTEE**

There were no matters from the Committee.

**8. OLD BUSINESS**

**Muchas Gracias Certificate**

Ms. Boggio-Montgomery said the Board hasn't nominated any one for the "Muchas Gracias" certificate in a while. She said she has a nominee. The Tournament Chair of the Women's Group/Association (Gail Bavis) put on a tournament last year and did an outstanding job on the Women's Tournament. Ms. Boggio-Montgomery suggested that Ms. Bavis be recognized for this.

Mr. Lopez said the "Muchas Gracias" certificates are for employees.

Mr. Brodsky suggested that they nominate John Romero, as the employee, to receive the Muchas Gracias certificate - to show the Board's appreciation on the work he has done on the greens.

**Ms. Boggio-Montgomery moved to nominate John Romero for the "Muchas Gracias" employee certificate. Mr. Lopez seconded the motion. The motion passed unanimously by voice vote.**

Ms. Romero said they can also send a "Muchas Gracias" certificate to Gail Bavis to recognize her. Both certificates will be done at the next meeting.

**Sand Traps**

Ms. Boggio-Montgomery distributed copies of a letter from Jean Lawton LLGA Member regarding the feature that she feels is missing at the Practice Area at the Golf Course. She said at one time there were a couple of sand traps located next to the Practice Area but they have been gone for several years and she would like the City to install the sand traps.

Ms. Boggio-Montgomery said she has brought this matter up in the past and a design was submitted; and staff and grounds' personnel were in agreement that this

would be beneficial but there were some financial problems at that point in time to do this. She thinks the Board should pursue this now.

Ms. Romero said the issue is funding.

Chair Bonal said the concern he has is the amount of sand that the City gets annually. He wished the Golf Course had more in the budget for sand. He suggested that the Board find a benefactor for the sand.

**\*5 COMMENTS FROM CHAIRMAN – MAURICE BONAL**

\*Moved down on the agenda.

**Pace of Play**

Chair Bonal asked if the concerns that were raised about the pace of play have been addressed.

Ms. Romero said the Pro Shop put together a starter script for the players and the Marshals have been adamant about keeping the pace of play, and allowing people to move forward or pass through. As far as she knows, this has been working. Mr. Brodsky said they have not had any issues and things are better.

Ms. Romero said in addition to this, they are working on getting a quote for signage to place throughout the course that will indicate the time [at the holes], to stay on top of the pace of play.

**Top Three Things that the Board has done**

Chair Bonal mentioned that the new Mayor has asked the Board to come up with the top three things that the Board has done. He requested that the Board Members submit their ideas to him in writing.

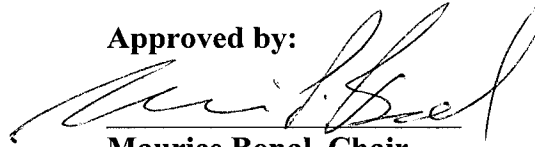
**9. NEW BUSINESS**

There was no new business.

**10. ADJOURNMENT**


Having no further business to discuss, the meeting adjourned at 4:20 p.m.

Approved by:



Maurice Bonal, Chair

Respectively submitted by:



Jo Ann G. Valdez, Stenographer

### ROUNDS OF GOLF

Months	12/13 rds Actual	13/14 rds Actual	over/ under/ LFY
July	5,215	5,648	433
August	5,247	5,506	259
Sept	4,190	4,093	(107)
Oct	3,530	3,402	(128)
Nov	2,090	1,621	(469)
Dec	573	206	(367)
Jan	47	1,193	1,146
Feb	621	1,495	874
March	2,200	2,231	31
April	2,939	2,617	(322)
May	4,232	-	-
June	5,173	-	-
Totals	36,057	28,002	1,350

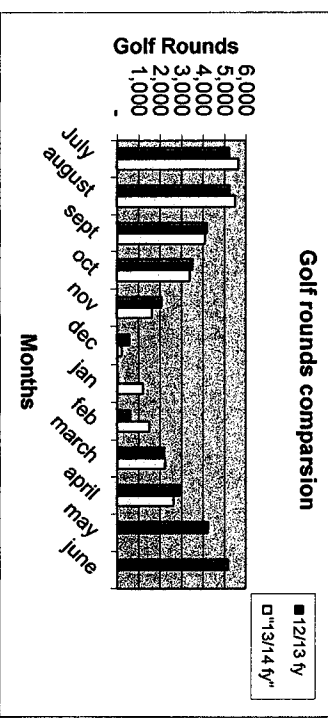
# incl tourna. *5755 good*  
*21632*

LFY 12/13 \$ (8,056)  
LFY 12/13 \$ (8,056)

### GREEN FEES REVENUE

Months	12/13 revenue actual	13/14 revenue actual	over/ under/ LFY
July	\$ 95,367	\$ 89,888	\$ (5,479)
August	\$ 99,481	\$ 84,842	\$ (14,639)
Sept	\$ 76,438	\$ 67,201	\$ (9,237)
Oct	\$ 59,116	\$ 50,313	\$ (8,803)
Nov	\$ 36,054	\$ 26,290	\$ (9,763)
Dec	\$ 10,125	\$ 3,169	\$ (6,956)
Jan	\$ 986	\$ 18,134	\$ 17,149
Feb	\$ 10,868	\$ 22,753	\$ 11,885
March	\$ 36,198	\$ 41,260	\$ 5,063
April	\$ 48,120	\$ 48,596	\$ 476
May	\$ 65,915	-	-
June	\$ 79,109	-	-
Totals	\$ 618,967	\$ 446,175	\$ (172,792)

LFY 12/13 \$0  
LFY 12/13 \$0



projections based on last fy/2/13  
NOTE: APRIL  
Total Greens Fee Revenue: \$46,281.83  
Golf Fees: \$2,314.09  
GRT Total: \$48,595.92  
Total Grns. & cart: \$48,595.92  
Internal Deposits by our office:  
SNOW/DAYS TOTAL FOR:  
INTERNAL DEPOSITS: 12/31/13  
SNOW/DAY 5 snow days Feb  
New carts: 072913, 1 snow Jan

### GOLF CART REVENUE

Months	12/13 revenue actual	13/14 revenue actual	over/under/ LFY
July	\$ 47,985	\$ 52,153	\$ 4,168
August	\$ 48,500	\$ 54,043	\$ 5,543
Sept	\$ 37,641	\$ 40,211	\$ 2,570
Oct	\$ 30,727	\$ 31,143	\$ 416
Nov	\$ 15,482	\$ 12,632	\$ (2,850)
Dec	\$ 3,702	\$ 1,305	\$ (2,397)
Jan	\$ 194	\$ 7,704	\$ 7,510
Feb	\$ 3,482	\$ 10,083	\$ 6,601
March	\$ 15,349	\$ 16,820	\$ 1,471
April	\$ 20,811	\$ 21,946	\$ 1,135
May	\$ 36,689	-	-
June	\$ 48,001	-	-
Totals	\$ 308,573	\$ 248,139	\$ 24,256

LFY 11/12 \$ (60,434)  
LFY 11/12 \$ (60,434)

### DRIVING RANGE REVENUE

Months	12/13 revenue actual	13/14 revenue actual	over/under/ LFY
July	\$ 9,992	\$ 10,233	\$ 241
August	\$ 9,984	\$ 10,032	\$ 48
Sept	\$ 7,275	\$ 6,889	\$ (385)
Oct	\$ 5,833	\$ 5,024	\$ (809)
Nov	\$ 2,884	\$ 2,013	\$ (871)
Dec	\$ 862	\$ 635	\$ (227)
Jan	\$ 250	\$ 1,782	\$ 1,532
Feb	\$ 1,809	\$ 2,908	\$ 1,099
March	\$ 5,469	\$ 3,355	\$ (2,114)
April	\$ 6,900	\$ 5,055	\$ (1,845)
May	\$ 8,517	-	-
June	\$ 9,009	-	-
Totals	\$ 68,734	\$ 47,926	\$ (3,392)

LFY 11/12 \$ (20,858)  
LFY 11/12 \$ (20,858)

### PRO-SHOP REVENUE (gross)

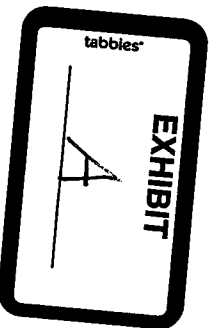
Months	12/13 revenue actual	13/14 revenue actual	over/under/ LFY
July	\$ 29,017	\$ 24,476	\$ (4,541)
August	\$ 32,081	\$ 23,899	\$ (8,181)
Sept	\$ 24,290	\$ 21,119	\$ (3,170)
Oct	\$ 27,284	\$ 21,973	\$ (5,311)
Nov	\$ 9,335	\$ 9,177	\$ (158)
Dec	\$ 6,566	\$ 5,337	\$ (1,229)
Jan	\$ 3,011	\$ 6,827	\$ 3,816
Feb	\$ 9,817	\$ 10,399	\$ 582
March	\$ 15,705	\$ 17,916	\$ 2,211
April	\$ 17,723	\$ 15,762	\$ (1,962)
May	\$ 21,811	-	-
June	\$ 32,407	-	-
Totals	\$ 229,045	\$ 156,683	\$ (72,362)

LFY 11/12 \$ (19,145)  
LFY 11/12 \$ (19,145)

### GOLF TOURNAMENT REVENUE

Months	12/13 revenue actual	13/14 revenue actual	over/under/ LFY
July	\$ 8,834	\$ -	\$ (8,834)
August	\$ 4,434	\$ 495	\$ 4,929
Sept	\$ 7,513	\$ 4,855	\$ (2,658)
Oct	\$ -	\$ 2,389	\$ 2,389
Nov	\$ -	\$ -	\$ -
Dec	\$ -	\$ -	\$ -
Jan	\$ -	\$ -	\$ -
Feb	\$ -	\$ 28	\$ 28
March	\$ -	\$ -	\$ -
April	\$ 190	\$ -	\$ (190)
May	\$ -	\$ -	\$ -
June	\$ 7,385	\$ -	\$ (7,385)
Totals	\$ 28,357	\$ 7,766	\$ (20,591)

LFY 11/12 \$ (20,591)  
LFY 11/12 \$ (20,591)



Net Detail Sales by Item  
 Golf Shop for Jan 1/14 thru Jan 31/14  
 All Days

No.	Sales	Item A	vg. Price #	of Sales	\$\$\$ Value
3	01X039	SR 18 - Walk 7-Day	18.64	160	2981.6
4	01X048	SR PM/9 Walk 7-Day	13.33	221	2945.93
5	01X005	Afternoon 7-Day	20	137	2740
6	01X040	SR 18 hole 7-Day	13.33	190	2532.7
7	01X001	18 hole 7-Day	25.58	95	2430.03
8	01X042	SR PM/9 7-Day	10.37	162	1680.6
10	01X014	Great-28 7-Day	13.33	62	826.46
11	01X049	Great-28 SR Walk 7-Day	10.48	60	628.8
12	01X044	Great-28 SR 7-Day	7.62	30	228.6
13	01X011	9-hole 7-Day	17.14	8	137.12
14	01X018	Great-28 JR 7-Day	6.67	10	66.7
16	01X004	9 Hole JR 7-Day	7.62	5	38.1
17	01X003	18 hole JR 7-Day	11.43	3	34.29
22	01X072	RAIN-CHECK ROUND	0	11	0
				-----	-----
				Total:	1154      17270.93

22	LESS	RAIN-CHECK ROUND		11	0
Sub Total:				LESS	11      0

9	01X066	30-PUNCH PASS GREENS FEE		48	
15	01X064	10-PUNCH PASS GREENS FEE		2	
Sub Total:				50	

Rounds & Reve	1193	17270.93
GRT		863.55
Total		18134.48

Net Detail Sales by Item  
 Golf Shop for Feb 1/14 thru Feb 28/14  
 All Days

No.	Sales Item A	vg. Price	# of Sales	\$\$\$ Value
3	01X005 Afternoon 7-Day	19.92	183	3644.76
4	01X039 SR 18 - Walk 7-Day	18.65	178	3319.43
5	01X040 SR 18 hole 7-Day	13.26	236	3128.74
6	01X001 18 hole 7-Day	25.54	120	3064.25
7	01X048 SR PM/9 Walk 7-Day	13.33	208	2772.64
8	01X042 SR PM/9 7-Day	10.19	219	2232.44
9	01X014 Great-28 7-Day	13.33	124	1652.92
10	01X049 Great-28 SR Walk 7-Day	10.48	104	1089.92
12	01X044 Great-28 SR 7-Day	7.62	49	373.38
13	01X011 9-hole 7-Day	17.14	13	222.82
14	01X018 Great-28 JR 7-Day	6.67	11	73.37
15	01X004 9 Hole JR 7-Day	7.62	8	60.96
16	01X003 18 hole JR 7-Day	11.43	3	34.29
22	01X072 RAIN-CHECK ROUND	0	19	0
			-----	-----
			Total:	1475      21669.92
22	LESS RAIN-CHECK ROUND		19	
SUB TOTAL			LESS	19
11	01X066 FEE		38	
17	01X064 FEE		1	
SUB TOTAL			39	
ROUNDS & REVENUE			1495	21669.92
GRT				1083.5
TOTAL			<u>          </u>	<u>22753.42</u>

Net Detail Sales by Item  
 Golf Shop for Apr 1/14 thru Apr 30/14  
 All Days

No.	Sales	Item A	vg. Price #	of Sales	\$\$\$ Value
3	01X001	18 hole 7-Day	28.57	293	8371.01
4	01X040	SR 18 hole 7-Day	15.22	486	7395.2
5	01X039	SR 18 - Walk 7-Day	20.85	313	6527.36
6	01X005	Afternoon 7-Day	21.9	256	5606.4
7	01X042	SR PM/9 7-Day	12.32	375	4618.62
8	01X014	Great-28 7-Day	15.24	265	4038.6
9	01X048	SR PM/9 Walk 7-Day	15.13	197	2981.34
11	01X049	Great-28 SR Walk 7-Day	12.38	120	1485.6
12	01X044	Great-28 SR 7-Day	8.57	155	1328.35
15	01X011	9-hole 7-Day	20	28	560
16	01X018	Great-28 JR 7-Day	8.57	39	334.23
17	01X004	9 Hole JR 7-Day	9.52	27	257.04
18	01X003	18 hole JR 7-Day	13.33	8	106.64
26	01X072	RAIN-CHECK ROUND	0	47	0
27	01X073	HIGH SCHOOL GOLF	0	15	0
			Total:	2624	43610.39
26	01X072	RAIN-CHECK ROUND	0	47	0
SUB TOTAL			LESS	47	0
13	01X066	30-PUNCH PASS GREENS FEE		44	
20	01X065	20-PUNCH PASS GREENS FEE		4	
19	01X064	10-PUNCH PASS GREENS FEE		4	
21	01X063	5-PUNCH PASS GREENS FEE		3	



10 03X004 30-ROUND PP PURCHASE  
14 03X002 10-ROUND PP PURCHASE

SUB TOTAL

SUB TOTAL

55

1814.28

857.16

2671.44

ROUNDS & REVENUE

2632

46281.83

GRT

2314.09

TOTAL

48595.92

Net Detail Sales by Item  
 Golf Shop for Jan 1/14 thru Jan 31/14  
 All Days

No.	Sales Item A	vg. Price #	of Sales	\$\$\$ Value
3	01X039 SR 18 - Walk 7-Day	18.64	160	2981.6
4	01X048 SR PM/9 Walk 7-Day	13.33	221	2945.93
5	01X005 Afternoon 7-Day	20	137	2740
6	01X040 SR 18 hole 7-Day	13.33	190	2532.7
7	01X001 18 hole 7-Day	25.58	95	2430.03
8	01X042 SR PM/9 7-Day	10.37	162	1680.6
10	01X014 Great-28 7-Day	13.33	62	826.46
11	01X049 Great-28 SR Walk 7-Day	10.48	60	628.8
12	01X044 Great-28 SR 7-Day	7.62	30	228.6
13	01X011 9-hole 7-Day	17.14	8	137.12
14	01X018 Great-28 JR 7-Day	6.67	10	66.7
16	01X004 9 Hole JR 7-Day	7.62	5	38.1
17	01X003 18 hole JR 7-Day	11.43	3	34.29
22	01X072 RAIN-CHECK ROUND	0	11	0
			-----	-----
			Total:	1154      17270.93
22	LESS RAIN-CHECK ROUND		11	0
Sub Total:			LESS	11      0
9	01X066 30-PUNCH PASS GREENS FEE		48	
15	01X064 10-PUNCH PASS GREENS FEE		2	
Sub Total:			50	
Rounds & Reve			1193	17270.93
GRT				863.55
Total				18134.48

Net Detail Sales by Item  
 Golf Shop for Feb 1/14 thru Feb 28/14  
 All Days

No.	Sales Item A	vg. Price	# of Sales	\$\$\$ Value
3	01X005 Afternoon 7-Day	19.92	183	3644.76
4	01X039 SR 18 - Walk 7-Day	18.65	178	3319.43
5	01X040 SR 18 hole 7-Day	13.26	236	3128.74
6	01X001 18 hole 7-Day	25.54	120	3064.25
7	01X048 SR PM/9 Walk 7-Day	13.33	208	2772.64
8	01X042 SR PM/9 7-Day	10.19	219	2232.44
9	01X014 Great-28 7-Day	13.33	124	1652.92
10	01X049 Great-28 SR Walk 7-Day	10.48	104	1089.92
12	01X044 Great-28 SR 7-Day	7.62	49	373.38
13	01X011 9-hole 7-Day	17.14	13	222.82
14	01X018 Great-28 JR 7-Day	6.67	11	73.37
15	01X004 9 Hole JR 7-Day	7.62	8	60.96
16	01X003 18 hole JR 7-Day	11.43	3	34.29
22	01X072 RAIN-CHECK ROUND	0	19	0
			-----	-----
			Total:	1475      21669.92
22	LESS RAIN-CHECK ROUND		19	
	SUB TOTAL	LESS	19	
11	01X066 FEE		38	
17	01X064 FEE		1	
	SUB TOTAL		39	
	ROUNDS & REVENUE		1495	21669.92
	GRT			1083.5
	TOTAL		<u>          </u>	<u>22753.42</u>

Net Detail Sales by Item  
 Golf Shop for Apr 1/14 thru Apr 30/14  
 All Days

No.	Sales	Item A	vg. Price #	of Sales	\$\$\$ Value
3	01X001	18 hole 7-Day	28.57	293	8371.01
4	01X040	SR 18 hole 7-Day	15.22	486	7395.2
5	01X039	SR 18 - Walk 7-Day	20.85	313	6527.36
6	01X005	Afternoon 7-Day	21.9	256	5606.4
7	01X042	SR PM/9 7-Day	12.32	375	4618.62
8	01X014	Great-28 7-Day	15.24	265	4038.6
9	01X048	SR PM/9 Walk 7-Day	15.13	197	2981.34
11	01X049	Great-28 SR Walk 7-Day	12.38	120	1485.6
12	01X044	Great-28 SR 7-Day	8.57	155	1328.35
15	01X011	9-hole 7-Day	20	28	560
16	01X018	Great-28 JR 7-Day	8.57	39	334.23
17	01X004	9 Hole JR 7-Day	9.52	27	257.04
18	01X003	18 hole JR 7-Day	13.33	8	106.64
26	01X072	RAIN-CHECK ROUND	0	47	0
27	01X073	HIGH SCHOOL GOLF	0	15	0
			Total:	2624	43610.39
26	01X072	RAIN-CHECK ROUND	0	47	0
SUB TOTAL			LESS	47	0
13	01X066	30-PUNCH PASS GREENS FEE		44	
20	01X065	20-PUNCH PASS GREENS FEE		4	
19	01X064	10-PUNCH PASS GREENS FEE		4	
21	01X063	5-PUNCH PASS GREENS FEE		3	

		SUB TOTAL	55	
10	03X004	30-ROUND PP PURCHASE		1814.28
14	03X002	10-ROUND PP PURCHASE		857.16
		SUB TOTAL		2671.44

	ROUNDS & REVENUE	2632	46281.83
	GRT		2314.09
	TOTAL		<u>48595.92</u>

# 2014 Matty Sanchez Tournament Calendar

Date: 2014	Event:
Sat. March 22	Men's Club Icebreaker (Season Starts)
Sat. April 19	Men's Club Joe Maestas
Thur. Apr. 24	Senator Phil Griego Tourney 9am s-g 100+
Fri. Apr. 25	S.F. Boys & Girls Club Scramble 9am Shotgun
Mon. May 5	District High School Tourney 9am s-g 25 players
Wed. May 14	Senior Olympics
Sat. May 17	Men's Club
Fri. May 23	Donita Sena Scramble 9am s-g 100+
Sat. May 24	Santo Nino Catholic School "Catholic Cup" 100+
Sat. May 31	Men's Club 1st round of Matchplay
Wed. June 4	NNMSMGA Tournament 90+ golfers
Fri. June 6	Isaac Jaramillo Memorial Scramble
Mon. Jun. 9	SCPGA Junior Tour Tournament 18hole & G-28
Sat June 7	LLGA Meet & Greet
Thur. June 12	S.F. Area Home Builders Association Scramble
Sat. June 14	Men's Club 2nd round of Matchplay
Wed. June 18	LLGA "Whole Enchilada"
Thur. June 19	"Spikes & Spurs" 100+ Scramble Ms. Rodeo NM Benefit
Sat. June 21	Men's Club
Sat. June 28	LLGA "4-Club"
Mon. July 7	Sun Country Junior Tour Event
Thur. July 10	LLGA Member-Guest
Sat. Jul. 12	Native American Golf Association Tourney 50+
Sat. Jul. 12	Golf NM Outing 25+
Fri.Sat. July 18,19	S.F. City Championship
Sat. July 19	Men's Club
Thur. July 24	LLGA Invite
Fri. July 25	S.F. Boys & Girls Club Scramble 9am Shotgun

Date: 2014	Event:
Sat./Sun. Aug. 9,10	Men's Club: Club Championship
Sat. Aug. 16	Men's Club 3rd round Matchplay
Sun. Aug. 17	LLGA "Tombstone"
Mon. Aug. 18	SGNM
Wed. Aug 20	Better Day Coffee Tournament 30+
Sat. Aug. 23	Roadrunner Golf Scramble & shootout
Fri. Aug. 29	FORE Kids
Sat./Sun. Sept. 13,14	LLGA Club Championship
Thur. Sept. 25?	SF Community College Scramble
Sat. Sept. 20	Men's Club
Sat. Oct. 4	NMOGA 100+golfers
Sat. Oct. 11	LLGA/Men's Club "Beat-the Pro"
Sat. Oct. 18	Men's Club
Sat. Nov. 15	Men's Club

Demo Days:	Date:	Time:
Nike	May 3rd	10am-2pm
Taylormade	May 3rd	2pm-6pm
Callaway	May 29th	10am-2pm
Ping	June 6th	10am-2pm
Titleist	June 7th	12pm-4pm

