

City of Santa Fe, New Mexico

memo

Date: December 16, 2014

To: Robert Rodarte, Purchasing Director

Via: Eric F. Garcia, Chief of Police *E.F.G.*

From: Nancy L. Jimenez, Fiscal Administrator *njl*

Item and Issue:

Request for Declaration of Sole Source for Safety Innovations

Background and Summary :

This is a formal request for a declaration of sole source for Safety Innovations. Safety Innovations is the only authorized company in the United States that we can purchase this item from. The VidMic is protected with Copyrights, Trademarks and Patents. The VidMics will be issues to our DWI and Motorcycle Officers as they have very specialized needs due to the vehicles and the functions that they provide to the Citizens of Santa Fe.

Please see attached sole source request and determination form, information provided by Sergeant Chris McCord.

Requested Action:

Your consideration and approval of this request is greatly appreciated.

SOLE SOURCE

Approval

Not Approved


Robert Rodarte, Purchasing Director

12/27/14
Date

SOLE SOURCE REQUEST AND DETERMINATION FORM

This form must be forwarded to the Purchasing Officer for the City of Santa Fe Purchasing Office for processing.

Date: November 25, 2014

Prepared By: Sergeant Chris McCord

Title: Police Sergeant

Vendor Name: Safety Innovations

Address: 140 South Mountain Way Dr. Ste 4

City: Orem

State: Utah

Zip Code: 84058

Description of Good/Service to be Procured:

Estimated Cost: 5,000

Term of Contract:

1. Explain why this is the only available source that can meet the needs of your department.

The vid mic is a recording device that replaces our hand held one on our police radios. This product increases officer safety and allows us to have less gear attached to our uniforms.

2. Explain why this vendor is the only available source from which to obtain this product of service.

The company has affirmed (memo from vendor is attached) that there is no other source for this item. Our search for possible vendors proved unsuccessful; or

Other reason, please explain in full. Attach additional sheets, if necessary.

3. Explain why the price is considered fair and reasonable.

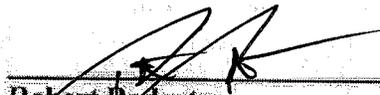
There are other kinds of devices like the product but this is the only one that attaches to our dept radios. The cost is lower than the other products as well.

4. Describe the efforts made to obtain the best possible price from this sole source vendor for the taxpayers. What (if any) is the total cost savings from the original quote? (Attach additional sheets, if necessary.)

We have checked other products and have tried them, we found that they did not work to meet our needs. This company has already discounted this product fifty dollars per unit. The warranty is also better than other products.

Approvals:

Based on the above facts, the Purchasing Office has made the determination that the justification for the Sole Source procurement is in accordance with Section 13-1-126, NMSA 1978 and will be posted for a 30-day period prior to award.


Robert Redarte
Purchasing Officer

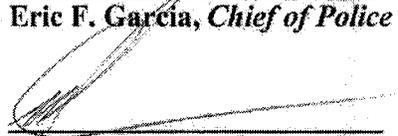
12/27/17
Date

REG. # 20163632
City of Santa Fe, New Mexico

10-2-14
memo

DATE: October 2, 2014

TO: 
Eric F. Garcia, Chief of Police

FROM: 
Mario Salbidrez, Deputy Chief of Police

RE: Mic/Camera Purchase

I have attached a quote regarding the purchase of 10 Mic/Cameras that will be issued to DWI and Motors officers. The cost per unit is \$499 which total cost amounts to \$4,990. I am requesting approval to purchase said items.

Please provide a purchase order to:

Safety Innovations
140 South Mountain Way Dr. Suite 1,
Orem, UT, 84058
Phone: 801-371-8900
Fax: 801-371-8901

22752 572400 -m 10/2/14

Safety Innovations, Inc.
 140 South Mountain Way Dr. Suite 1
 Orem, UT 84058
 Phone: 801-371-8900
 Fax: 801-371-8901
 Web: www.safetyinnovations.com
 E-Mail: e.petsch@safetyinnovations.com



SAFETY
 INNOVATIONS

Quotation 24391

CUSTOMER NO. S00681

10 VIDMIC VX QUOTE

BILL TO:

Santa Fe PD
 2515 Camino Entrada
 Santa Fe, NM 87501
 Phone: (505)231-5662 Fax:

SHIP TO:

Santa Fe PD
 Chris McCord
 2515 Camino Entrada
 Santa Fe, NM 87501

DATE	SHIP VIA	SALESPERSON	TERMS			
10/1/2014		Michael Greene				
P.O. NUMBER	QUOTE DATE	EXPIRATION DATE	OUR ORDER #			
	10/1/2014	11/1/2014				
PART NUMBER	DESCRIPTION	QTYUOM	UNIT PRICE	EXT. PRICE	TAX	LINE TTL
Vx2	Vx2 Complete Main Board Assembly10	EA	499,00000	4,990,00000	0,00000	4,990,00000

We look forward to working with you!

For questions related to your quotation, please contact us using the information above. Please fax your completed order to **801-371-8901**.

PARTS & SUPPLIES: \$4,990.00
SERVICES & SUPPORT: \$0.00
QUOTATION SUBTOTAL: \$4,990.00
TOTAL PACKAGE DISCOUNT: (\$0.00)
TAX 1: \$0.00
TAX 2: \$0.00

TOTAL W/INCENTIVE: **\$4,990.00**
 GST Number (if applicable):

Quotation Acceptance:

Signature :

Print Name:



SAFETY
INNOVATIONS

safety innovations

November 3, 2014

To Whom It May Concern,

This letter serves to confirm that the VidMic VX™ is a sole source product.

The VidMic VX™ is manufactured in the USA exclusively by Safety Innovations, Inc. The VidMic VX™ is distributed in the USA exclusively by Safety Innovations, Inc.

Safety Innovations is the sole owner of all intellectual property related to the VidMic VX™ and has not licensed this technology to any other person or entity. Safety Innovations limits competition by protecting its intellectual property with Copyrights, Trademarks and Patents.

There is no other device that combines the unique features and benefits of the VidMic VX™. Some of these features include Safety Innovations' exclusive AccuView™ low light technology, Ruggedized IP65 case, radio speaker microphone combined with camera, preview screen, BackTrack™ prerecord buffer, and longest lasting battery in the industry.

The VidMic VX™ is designed and manufactured in the USA.

There is only one price for purchasing the VidMic VX™.

Sincerely,

Erich Pletsch

Regional Director | Safety Innovations

☎ +1 801.371.8900

140 South Mountain Way Dr. Ste 4
Orem, Utah 84058