SOLE SOURCE REQUEST AND DETERMINATION FORM

This form must be forwarded to the Purchasing Officer for the City of Santa Fe Purchasing Office for processing.

Date: June 9, 2014

Prepared By: Brian Caldwell **Title:** Medical Officer

Vendor Name: Vidacare

Address: 4350 Lockhill Selma Road Suite 150

City: Shavano Park **State:** Texas **Zip Code:** 78249

Description of Good/Service to be Procured:

Estimated Cost: 13 000 **Term of Contract:** Yearly

1. **Explain why this is the only available source that can be meet the needs of your department.**

The Santa Fe Fire department instated the EZ-IO drill and needle for intraosseous infusion for critical calls. To maintain that system we need to buy needles for the drill guns. Vidacare is the only company that makes and distributed the EZ-IO intraosseous infusion system. We have used up our source of needles that we initially bought approx. two years ago. We are in need of buying some more needles.

2. **Explain why this vendor is the only available source from which to obtain this product of service.**

X	**The company has affirmed (memo from vendor is attached) that there is no other source for this item. Our search for possible vendors proved unsuccessful; or**
	Other reason, please explain in full. Attach additional sheets, if necessary.

3. **Explain why the price is considered fair and reasonable.**

This is the only company that makes the medical needles for the EZ-IO

4. **Describe the efforts made to obtain the best possible price from this sole source vendor for the taxpayers. What (if any) is the total cost savings from the original quote? (Attach additional sheets, if necessary.)**

This is for the continued use of the EZ-IO intraosseous infusion system that we use in critical calls for a fast IV. The company sets the price for the needles; however it has brought some good results in helping in our critical patients. Plus the hospital also use the same system and it is very good for patient care as they stay in the hospital.

Approvals:

Based on the above facts, the Purchasing Office has made the determination that the justification for the Sole Source procurement is in accordance with Section 13-1-126, NMSA 1978 and will be posted for a 30-day period prior to award.

Robert Rodarte **Date**
Purchasing Officer

VIDACARE B.V.
Beech Avenue 54-80
1119 PW Schiphol Rijk
The Netherlands
Telephone: +31 20 658 6160
Facsimile: +31 20 658 6111
Vidacare.com

HEADQUARTERS
4350 Lockhill Selma Road, Suite 150
Shavano Park, Texas 78249
Telephone: 210 375 8500
Facsimile: 210 375 8537
Toll Free US: 866 479 8500
Vidacare.com

vidacare
Defining the Field of Intraosseous Medicine™

January 13, 2014

RE: Sole Source letter - EMS

To: Current/ Prospective Vidacare Customer

Thank you for your interest in the EZ-IO® intraosseous infusion system. Vidacare Corporation utilizes a direct sales team to market, sell and/or service all customers within the continental United States and Canadian markets who use the EZ-IO® intraosseous infusion system or who desire to purchase these systems.

Vidacare products utilize a proprietary patented needle and power driver technology which requires both components be supplied by Vidacare Corporation. Vidacare is the sole manufacturer of these intraosseous infusion systems and no other battery powered IO product is currently available in the global marketplace.

If you have any questions or concerns, please do not hesitate to call our office.

Sincerely,

Mark J Reis

Mark Reis
Director of Sales and Marketing, EMS
Vidacare Corporation