

## '16/39/P

# Data Center Hardware, Associated Equipment and Services

## Preproposal Meeting Questions

1. How did we come up with the existing VM storage requirements and estimated growth for VM Servers?
  - We used The D-Pack tool provided by Dell.
  - Physically verified per server.
  - Calculated estimated growth on existing storage and data growth trends.
2. Is there a need for new physical servers in the new Primary Datacenter?
  - No, all existing physical servers will either be virtualized or moved over to new Primary Datacenter.
  - Estimated – 3 racks needed.
3. Is there a need for new physical servers in the new DR Site?
  - No, all existing physical servers will either be virtualized or moved to the new DR Site.
  - See Attachment 3 “DR Recovery Planning”
4. What are the RTO and RPO for existing applications?
  - Please see Disaster Recovery Attachment
  - 1hr for File Servers.
  - 0hrs for all other Servers.
5. What is the turnaround time for questions asked?
  - ASAP
6. Is there an interest for 10 GB?
  - Anticipate 1GB from Datacenter to DR Site.
  - A 10GB pipe will be in place prior to hardware implementation.
7. What are the requirements for Encryption on resting data?
  - It is a concern, but not necessary with your response to this RFP.
8. Format for presenting proposal?
  - 1 Original
  - 3 Copies
  - Please keep response in 1 – 3 Ring Binder.
  - Proposals will be received by the City of Santa Fe and delivered to the City of Santa Fe Purchasing office: 2651 Siringo Road Building “H” Santa Fe, Nm 87505
9. What are the warranty requirements for new hardware?
  - 3 years, with quotes for 4 & 5 years
10. What type of Support Contract is needed?

- Please provide a quote for Basic 8am-5pm and 24\7 support for Hardware and Installed Software. Should be listed in Optional Response section.
11. What type of insurance is needed?
    - General Contractor Insurance is needed.
  12. Since the other two following RFP's have not been released, are we to assume in this proposal that all your looking for is RU space or just racks for this RFP?
    - That is correct, just RU space is needed at this time, the racks will be associated with the Datacenter RFP.
  13. What is decommissioning plan?
    - Based on manufacturer Hardware/End of Life Migration process.
  14. How will we be managing and monitoring the Datacenter and DR Site?
    - The Primary Datacenter will be remotely monitored and managed by City ITT staff.
    - Anticipate some interaction from DR site personal/vendor.
  15. Is there any compliance requirements?
    - Yes, PCI and HIPPA
  16. What type of Firewall are we considering?
    - Open to Next Gen options in initial or optional equipment pricing.
  17. Do we need to a Resident Business Form?
    - Yes.
  18. Will the other RFP's have the same preproposal meeting as this one?
    - Yes
  19. Are we going to incorporate or change existing applications?
    - Yes.
    - There may be changes to the Avaya Phone System, elements will be virtualized.
    - Our File Servers may be consolidated.
    - Eventually moving Exchange to Office 365.
    - Data storage will undoubtedly grow.
  20. Is there a preference of location regarding cloud data?
    - Yes, in state. 70 miles is preferable.
  21. Is Hyper-Converged the only solution you would like to implement?
    - Yes, would consider other designs, but narratives must provide convincing and strategic documentation for long term viability and scalability.

**Page 26 Surety Bonding**

22. What are the criteria for having to get one?
  - If the amount of the agreement with the contractor exceeds \$500,000
23. What are the criteria for determining the size of the bond?

- The amount should cover the total amount of the agreement plus costs associated with the transfer of Services provided under the Agreement to another Contractor as a result of Contractor's failure to perform

24. What is the time requirement if a bond is needed if the contract is extended?

- The Performance Bond shall be in effect for the duration of this Agreement and any renewals thereof.

25. Is the Bond negotiable?

- Yes, would consider other designs, but narratives must provide convincing and strategic documentation for long term viability and scalability.