

MAY 24, 2016  
NOTE TO PROPONETS  
ADDENDA #4 TO RFP # '16/38/P  
WORKFORCE AND TALENT DEVELOPMENT  
&  
ECONOMIC DEVELOPMENT FUNDING

**Questions and Answers from RFP Information Session on May 11, 2016**

Q: Can someone's name (as a team member) be associated with more than one submitted proposal?

A: Yes, as many as you'd like

Q: Does the selection committee and/or reviewing committees have the ability to suggest partnerships?

A: Yes, if appropriate, the selection committee and/or reviewing committees may ask for partnerships or suggest community partners to be included.

Q: Is it important to have a vendor number? What other forms are required for the initial submission?

A: A vendor number can be assigned at a later date. The local preference form must be submitted at the time of RFP submission. The preference form is included in the RFP. This form is not the same as the NM resident business certificate number for local preference.

Q: Can projects that address both RFPs be submitted?

A: Yes, they would be encouraged. Pick the most appropriate RFP and make the case clear as to how the project or program will work to transform Santa Fe's economy.

Q: How much would you advise for dollar amounts of proposals?

A: In the past, the largest contract was for \$210,000. The total amount allocated could be up to \$700,000. The Economic Development Review Sub Committee (EDRC) and the Business and Quality of Life Committee (BQL) approved two contracts at \$45,000 through the last RFP.

Q: Could you provide more detail on what is meant by Section B line 3 "Provide an ecosystem map and description of your partners and collaborators. (PowerPoint, mind map, etc.)"?

A: Please refer to the Kauffman Foundation and other entrepreneurial reports or research that reference entrepreneurial ecosystem mapping. We expect to see a visual representation of partners, collaborators, clients or community served. You can use mind maps, PowerPoint or hand draw the information as long as it is legible.