

City of Santa Fe, New Mexico

memo

DATE: February 5, 2015

TO: City Council

FROM: Mayor Javier M. Gonzales

RE: Appointments



I would like to make the following appointments:

Community Development Commission

Tobe Bott-Lyons – Reappointment – term ending 3/2016

Carla Lopez – Reappointment – term ending 3/2017

John Padilla – Reappointment – term ending 3/2017

Silas Peterson – Reappointment – term ending 3/2017

Paul Goblet – to fill unexpired term ending 3/2015 (Resume attached)

Mayor's Youth Advisory Board

Amanda Ingram Jacobs (Santa Fe Prep) – to fill unexpired term ending 12/2016 (Resume attached)

Transit Advisory Board

Paul Thompson (Tourism Representative) – to fill unexpired term ending 3/2016 (Resume attached)

Paul F. Goblet
P.O. Box 22547
Santa Fe, New Mexico 87502
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CURRICULUM VITAE

SUMMARY

Mr. Goblet has been involved in the Venture Capital community since his arrival in New Mexico in 1999. He was appointed by Gov. Johnson to the Private Equity Advisor Committee of the State Investment Council. That organization doubled the number and size of its commitments to New Mexico Venture funds during his tenure on the Board. Mr. Goblet helped create amending legislation that allows the State Investment Council to directly co-invest in New Mexico companies.

Mr. Goblet currently is the financial advisor to the New Mexico Small Business Investment Corporation. This entity has received \$46.5MM from the Severance Tax Permanent Fund in order to make investments in New Mexico small businesses. He also helped craft expanded legislation that has broadened the NMSBIC's abilities to conduct its investments.

Paul Goblet has been engaged in various segments of the investment banking industry for thirty years. From 1990 until 1999, Mr. Goblet was a Managing Director of Banc One Capital Corporation, the investment-banking subsidiary of Banc One Corporation, one of the largest U.S. financial institutions. His primary responsibilities included the integration of investment banking throughout the banking system, education and the development of new business development activities of Banc One Capital.

For over fifteen years, Mr. Goblet managed equity and fixed income capital markets trading departments for regional investment banking firms in Ohio, Illinois and Wisconsin. Mr. Goblet directed Blunt, Ellis & Loewi's equity and fixed income trading of listed and unlisted securities and was a member of the New York Stock Exchange and Midwest Stock Exchanges. Mr. Goblet opened and was Sales Manager of a branch office for the Ohio Company for a five year period from 1977 through 1982 and consistently ranked in the firm's Presidents Council of outstanding sales representatives.

Mr. Goblet has managed the syndication and public offering of both equity and debt issuance and has been actively involved in the retail and institutional placement and the trading of these initial public offerings.

Paul Goblet possessed U.S. Securities Licenses for Series 7 (General Securities), Series 24 (Securities Principal) and Series 63 (State of Ohio) until his early retirement in 1999.

PROFESSIONAL

ACHIEVEMENTS

Financial Advisor

New Mexico Small Business Investment Corporation

Former Member

**New Mexico State Investment Council*

Private Equity Investment Advisor Committee

Banc One Capital Corporation

Columbus, Ohio

Managing Director - Business Development

- Developed the integration and delivery of investment banking products and services to the Banc One affiliate banks.
- Recruited, trained and oversaw a cadre of new business development advocates to identify and qualify investment banking candidates.
- Developed training, communications and marketing materials for use by affiliate banks and investment banking groups.
- Managed the new business development effort that produced nearly \$6,000,000 in fees related to nearly 200 investment-banking transactions annually.

Blunt Ellis & Loewi Incorporated

Milwaukee, Wisconsin

Senior Vice President - Corporate Finance

Coordinated analytical and geographic corporate finance coverage and initiated a new business calling effort in the environmental and water related industries.

Senior Vice President - Equity Capital Markets

- Managed all capital market equity trading activities
- Administered equity syndication effort that attained top national ranking in 1988 (#9) and 1989 (45).
- Instituted client focused trading that dramatically increased both sales commissions and trading profits in OTC Trading.

- Evaluated and assisted in the structure of two key departments and aided in recruiting senior individuals to develop preferred stock trading and institutional sales and research.

Blunt Ellis & Loewi Incorporated

Chicago, Illinois

First Vice President - Taxable Fixed Income Trading

- Expanded internal and external distribution of proprietary mortgage backed securities, doubling revenues over two year period.
- Assumed management of syndicate department.
- Coordinated addition of government bond trading in satellite branch which became a significant source of revenues and profitability.
- Identified and recruited senior manager of tax-exempt municipal bond department.

The Ohio Company

Traverse City, Michigan

Vice President - Branch Manager Account Executive

- Opened, staffed and managed firm's northern-most branch office.
- Institutional and retail sales of fixed income and equity securities (top production awards in three of four years)

The Ohio Company

Columbus, Ohio

Vice President - OTC Trading

- Restructured OTC equity trading; becoming the highest revenue department in the firm.
- Co-managed syndication Department (Debt); created retail demand for national bond issues resulting in sizeable increases in commission revenue and profitability.

- Traded all fixed income securities including corporate bonds, convertibles, GNMA's and preferred stocks.
- Managed taxable UIT and insurance company bond portfolios.

EMPLOYMENT HISTORY

Financial Advisor
New Mexico Small Business Investment Corporation
2002-Present

Banc One Capital Corporation
Columbus, Ohio
7/90 to 5/99 - Managing Director, New Business Development

Blunt Ellis & Loewi Incorporated
Milwaukee, Wisconsin
5/89 - 7/90 - Senior Vice President, Corporate Finance
5/84 to 5/89 - Senior Vice President, Equity Capital Markets
1/83 to 5/84 - Vice President, Taxable Fixed Income

The Ohio Company
Columbus, Ohio
7/77 to 1/83 - Branch Manager, Account Executive
5/74 to 7/77 - Senior Manager, OTC & Taxable Fixed Income Trading
8/69 to 5/74 - Senior Trader, Fixed Income
Assistant Syndicate Manager

FJ DuPont & Company
New York City, New York
6/68 to 8/69 - Assistant Trader, Convertible Securities
6/67 to 6/68 - OTC Trading Clerk

EDUCATION

City College of New York 1967-1968
Business & Finance

Investment Banking Education

- Securities Industry Institute - Wharton School
- New York Institute of Finance

SECURITY LICENSES (expired)

- Series 7 - General Securities
- Series 24 - Principal, General Securities
- Series 63 - Agent, State Securities Law

Mr. Goblet is the Past Board President of Santa Fe Habitat for Humanity, and was a Board Member of the Rotary Club of Santa Fe. He current serves as Board President of Coming Home Connection, a Santa Fe-based home care non-profit

AMANDA INGRAM JACOBS

EXPERIENCE

Santa Fe Prep Teen Action Program

Santa Fe Prep's **Teen Action Program** is the volunteer program at Prep. As part of this program I have been given a T.A.P. award.

Santa Fe Prom Closet, Student Leader

Santa Fe prom closet is a non-profit organization that gives kids clothes for prom for little to no cost. I have been the student leader of this organization for two and a half years I have been involved with the organization for five. As part of this organization I have had the pleasure of organizing a clothing boutique, organizing fundraisers, and leading student meetings. The student meetings take place every week and include taking inventory of clothes and preparing for the up-coming boutique.

Prom Committee

As a part of the prom committee I have learned how to organize a large event, with a group of people.

Santa Fe Youth

I have been a member of the Santa Fe Youth Symphony organization for 10 concert seasons. I play several different instruments. For the Santa Fe Youth Symphony I play viola. The responsibilities for this organization include outside practice and attending regularly schedule rehearsals. This extracurricular has taught me that if one works toward a goal it becomes attainable.

Model United Nations

This year was the first time I participated in Model United Nations. It taught me a lot about the greater world. It also demonstrated to me how to work with a large group of people and incorporate everyone's opinion.

Speech and Debate

I have participated in Speech and Debate for the last two years at Santa Fe Prep. I have achieved Distinction membership in the National Speech and Debate Association. Last year my debate partners and I also were fist alternatives for the National competition in Public Forum Debate. Throughout the past year I have had the opportunity to improve my skills which have led to great success when competing. Attended Speech and Debate Intensive in Arizona, summer of 2014.

AMANDA INGRAM JACOBS

Community Council on Expectations

The Community Council on Expectations is Santa Fe Prep's student lead disciplinary council. I have been on this council for three years.

Viola

I have also pursued my musical ambition by participating in several small solo viola concerts. I have also played in group ensembles.

Dance

I have participated in Santa Fe Prep Sapphire dance team, this opportunity has awarded me the pleasure of attending the state competition three times. These state opportunities have allowed me to witness some amazing dancing and have awarded me with a state championship. I also have taken independent ballet classes.

Modeling

Recently I have had the opportunity to model wedding dress for a local boutique in town.

Theater Work

From a young age I have been involved with different theater productions. As part of Pandemonium Productions I have been a part of over 15 shows. As a member of the performing cast of Musical Theater works I have been a part of Le Miserables and Annie, as well as several individual vocal show cases. I have also participated in Santa Fe Prep School's musicals.

EDUCATION

Santa Fe Prep- Junior

Transcripts upon request

PAUL THOMPSON



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EXECUTIVE SUMMARY

A service, travel and transportation leader with more than two decades of experience in executive planning, corporate compliance, governance and strategic direction.

CAREER HIGHLIGHTS

PRESIDENT/CEO

Paul Thompson & Associates, Inc.
January 2007 – Present Santa Fe, NM

- Successfully built one of New Mexico's largest Chauffeured Transportation Companies.
- Created local jobs.
- Audited processes and implemented polices to ensure full compliance with federal and State Transportation/Safety regulations
- Grew business over 100% for consecutive years, through customer service excellence, reliability, diverse fleet and quality
- Developed and maintained strong client and partner relationships

VALET ATTENDENT

Part time

Eldorado Hotel
2002-2006 Santa Fe, NM

OWNER/PRODUCER

Prodigy Motorsports
1996-2001

- Successfully built and sold one of the nation's premier motorsports television production companies.
- Major programmer for ESPN 2 and The Speed Channel.
- Developed and maintained accounts with Ford Motor Co. and Hot Rod Magazine.

MANAGER/AUCTIONEER

A&A Auction House
Santa Cruz, CA
1993-1995

- Successfully managed day to day operations of city's largest auction house.
- Created Local jobs.

ROOM SERVICE MANAGER

Marriott Hotels
1991-1993 Boston, MA

- Managed day to day activities of hotel rooms and staff members
- Effectively managed the daily operations of room service needs
- Trained staff to provide best-in-class service
- Recruited staff, trained and monitored performance
- Managed and set room rates
- Increased profitability and growth
- Strived to create a relaxing and welcoming ambience for customers
- Demonstrated visible operational leadership and management to the hotel staff

AREAS OF EXPERTISE

- Business Development
- Sales and Marketing
- Operations Management
- Policy Compliance
- Staff Recruitment and Team Development
- Infrastructure
- Organizational Growth
- Finance
- Transportation
- Tourism
- Event Planning and Management
- Customer Service
- Public Speaking and Relations
- Hospitality