

2015 ZOZOBRA BURNOUT TOURNAMENT

Overall report pertaining to the 2015 Zozobra Burnout Tournament Report

Total number of teams

- 56

Estimated number of players

- 14 players average per team x 56 teams = 784 players

Estimated number of total attendees

- 10 fans per team x 56 teams = 560 (fans) + 784 (players) = 1344 attendees

Number of Volunteers

- 12

Umpires

- 10

Bike Run Attendees – N/A

Number of RV's/tents present - 25 RV Campers

Economic Development statistics: It was reported that 25 teams were from out of town. Although some of them brought RV's they ate at the concession stand as well as other restaurants throughout the city. Some out-of-town teams indicated they drove back and forth for the tournaments and did rent rooms wherever they could find vacancy. There were confirmations that some guests and umpires stayed at the Inn of Santa Fe. In the future the Inn of Santa Fe will be a positive resource for the tournament. The 3GG (three game guarantee) ensured teams had to remain in Santa Fe longer. This was a great addition to the softball tournament.

Unforeseen Positive or Negative impact: There were several positive compliments that included many thanks for hosting the 24 hour Zozobra Burnout Tournament. A great amount of comments were also made about conducting more tournaments like so that should be held in Santa Fe. The feedback included how fun the tournament was and statements about how long overdue the event was for the City of Santa Fe. There would be a vast amount of interested participants in furthermore tournaments. Many participants arrived in town early on Friday afternoon and attended the annual Zozobra event and then went back to the MRC fields to play their games. There was an altercation between two feuding teams that was handled and dealt with by the league. Mostly verbal exchanges and some pushing. Both teams were given a warning and were closely watched. They continued throughout the tournament in their best behavior. There were no complaints about any noise at all to my knowledge.

Unintended consequences – T-shirt sales raised about \$1,250.00. Not nearly enough to pay for all T-shirts made.

League Concerns – We will not be sending out Certified mail next year. It cost us \$400.00 to use this service. In the past we hand delivered letters to all residences in the area. We will be using regular mail to contact residents in the area via the same mailing list that we used for the certified mail outs. We figure this is the same as hand delivering. The firework salute was a disappointment. It was one (what would equate to a back fire) shot and that was it.

Resident concerns – No residential concerns were reported.

Complaint/s other than the one regarding the music – As mentioned above.

Total City Man-Power Hours:

- Saturday, September 5, 2015 - 2 staff workers x 8 hours each = 16 hours
- The staff that worked the event had worked a full 40 hour work week and then assigned hours for the weekend. The overtime pay is factored in the calculation.

EMPLOYEES/PAY

John Romero – Pay $\$19.81 \times 1.5$ (overtime) = $\$29.715 \times 8$ = $\$237.72$

Tommy Vigil – Pay $\$10.84 \times 1.5$ (compensatory time) = $\$16.26 \times 4$ = $\$65.04$

Carlos Portillo - Pay $\$10.84 \times 1.5$ (compensatory time) = $\$16.26 \times 4$ = $\$65.04$

Total City Employee Pay for Saturday, September 5, 2015 = \$367.80

- Sunday, September 6, 2015– 4 staff workers x 2 hours each (clean up) = 8; 1 staff worker x 5.5 hours (clean up) = 5.5; Total hours = 13.5 hours
- The staff that worked the event had worked a full 40 hour work week and then assigned hours for the weekend. The overtime pay is factored in the calculation.

EMPLOYEES/PAY

John Romero – Pay $\$19.81 \times 1.5$ (overtime) = $\$29.715 \times 5.5$ = $\$163.43$

Tommy Vigil – Pay $\$10.84 \times 1.5$ (compensatory time) = $\$16.26 \times 2$ = $\$32.52$

Carlos Portillo – Pay $\$10.84 \times 1.5$ (compensatory time) = $\$16.26 \times 2$ = $\$32.52$

Edward Maxwell – Pay $\$10.84 \times 1.5$ (compensatory time) = $\$16.26 \times 2$ = $\$32.52$

Adam Gallegos– Pay $\$10.84 \times 1.5$ (compensatory time) = $\$16.26 \times 2$ = $\$32.52$

Total City Employee for Sunday, September 6, 2015 = \$293.51

- **Total City staff hours and for the weekend tournament is 29.5 hours**
- **Total City staff paid hours for the weekend tournament is \$661.31**

- Estimated City's expense for trash bags, cleaning supplies and miscellaneous supplies provided for the tournament = \$250.00
- Estimated Total City Cost with employee man hours and miscellaneous supplies
Paid Hours \$661.31 + \$250.00 = \$911.31

TOTAL REVENUE

Total Revenue from entry fees	
	\$275.00
x	56 (teams)
Total:	\$15,400.00
Revenue from RV/Tent Overnight & shirts	
T-SHIRTS	\$1250.00
OVER NIGHT RV	\$200.00
Total:	\$1450.00
Total Revenue from Concession Sales	
\$5,600 from concession sales (which was used to pay umpires, concession staff, score keepers, board members, etc.)	
Total:	\$5,600.00
Total Revenue	
	\$22,450.00

TOTAL EXPENSES

Total Expenses	
Field Permit	\$ 1,425.00
Music system	\$ 1,300.00
Security	\$ 620.00
Andies Portables	\$ 275.00
Umpire Fees	\$ 2,750.00
Umpire Rooms, 2 rooms, 1 nights	\$ 140.00
Umpire Refreshments	\$ 200.00
Awards (shirts, trophies, cash)	\$ 5,000.00
Cost of goods for concession	\$ 3,000.00
Total Expenses	\$14,710.00

TOTAL PROFIT

Total Profit
$\$22,450 - \$14,710.00 = \mathbf{\$7,740.00}$

Overall, the Zozobra Burnout Tournament was fundamentally a success.