

City of Santa Fe, New Mexico

memo

Date: February 23, 2014

To: Finance Committee and Members of the Governing Body

Via: Jon Bulthuis, Transportation Department Director ~~X~~

From: Francey Jesson, Airport Manager 

Re: Airport Landing Fees and Fire Protection Fee

Background to Item and Issue:

The City of Santa Fe Municipal Airport is requesting approval of the attached Interim Schedule of Fees as a first step in the process of implementing the plan for the Airport to become more self-sustaining. The Interim Schedule proposes uniform landing and fire protection fees so that all commercial carriers that use the Airport will pay the same landing and fire protection fees, until the Final Schedule of Fees is adopted, as set forth below. Currently, American Airlines (and, formerly, Great Lakes Aviation), pay landing fees of \$3 per 1000 lbs and fire protection fees of \$1 per thousand lbs, pursuant to their existing leases with the City, while other charter airlines (which are also considered commercial carriers) pay landing fees of \$.90 per 1000 lbs and no fire protection fees pursuant to Resolution 2001-78, November 28, 2001. The landing fees of \$3 per 1000 lbs and fire protection fees of \$1 per 1000 lbs. are reasonable because both have been agreed to by contract and are within a range of other municipal airports in the region. See attached comparison of the City's Airport fees to other regional airports.

The next step moving toward self-sustainability for the Airport will be studying and analyzing the Airport's total expenses and revenues and determining a Final Schedule of Fees, based upon actual costs. The Final Schedule will establish landing fees and fire protection fees for all commercial carriers and will be based upon the Airports demonstrated expenses and will be aimed at enhanced sustainability of the Airport. This second step will occur when American Airlines' lease with the City expires in 2015 and we negotiate new use and operating agreements with these large commercial carriers.

Recommended Action:

Approve the attached Interim Schedule of Fees so that all commercial carriers that use the Airport will pay the same landing and fire protection fees while the Airport studies its expenses in order to determine a Final Schedule of Fees based upon actual costs of the Airport.

Interim Schedule of Airport Landing and Fire Protection Fees

Landing Fee	Current Fee	Proposed Fee
	.90 per 1000 lbs. <i>or</i> \$3 per 1000 lbs.	\$3 per 1000 lbs.
Fire Protection Fee	Current Fee	Proposed Fee
	\$ 0 per 1000 lbs. <i>or</i> \$1 per 1000 lbs.	\$1 per 1000 lbs.

Airport	City, State	Landing Fees (per 1,000 lbs)	Last Updated
Flagstaff Pulliam Airport	Flagstaff, AZ	\$1.05	Unknown
Aspen/Pitkin County Airport	Aspen, CO	Signatory \$4.95, Non-Signatory \$6.92	Jan 2014
Walker Field	Grand Junction, CO	Signatory \$1.70, Non-Signatory \$3.80	Unknown
Laughlin/Bullhead Int'l	Bullhead City, AZ	\$1.00	Jan 2012
Phoenix-Mesa Gateway	Phoenix, AZ	\$1.13	Nov 2012. Currently working on updates
Durango/La Plata	Durango, CO	Signatory \$1.25, Non-Signatory \$2.25	Unknown
Montrose Regional	Montrose, CO	\$3.73	2010
Pueblo Municipal	Pueblo, CO	Air Carrier, Air Taxi, Air Charter greater than 25Klbs Signatory \$0.75, Non-Signatory \$1.00 + \$200 fee for terminal use	Oct 2011
Liberal Mid-America Regional	Liberal, KS	Airlines greater than 20K lbs \$0.65/less than 20K \$0.35. Chartered \$1,000 + \$2.75/passenger M-F 7A to 4P, \$1,500 +\$3.00 per passenger after 4P M-F, weekends/holidays	Unknown
Sunport	Albuquerque, NM	Signatory \$2.30, Non-Signatory \$2.65	All based on expenses per year, last updated Jan 2014
Roswell Int'l	Roswell, NM	\$2.50 less than 12,500 lbs, all others \$2.50 + \$0.50 per additional 1,000 lbs over 12,500	Unknown
Waco Regional	Waco, TX	Signatory \$0.40, Non-Signatory \$0.55, minimum \$3.25	Oct 2013
Rick Husband Int'l	Amarillo, TX	Part 121/135 only - \$0.70	July 2013
Laredo Int'l	Laredo, TX	Signatory \$1.20, Non-Signatory \$1.50, Non-Signatory Non-Tenant \$2.00	Jan 2013