

**ACTION SHEET
CITY COUNCIL COMMITTEE MEETING OF 12/10/14
ITEM FROM FINANCE COMMITTEE MEETING OF 12/01/14**

ISSUE:

13. Request for Approval of Budget Increase for Procurement of Ten (10) EMS Gurneys for Fire Department for Stryker EMS Equipment; Procurement Approved at Finance Committee Meeting of October 20, 2014 and City Council Meeting of October 29, 2014. (Jan Snyder)

FINANCE COMMITTEE ACTION: APPROVED AS CONSENT ITEM

Requested approval of budget increase for procurement of ten (10) EMS Gurneys for Fire Department for Stryker EMS equipment, procurement was approved at Finance Committee meeting of October 20, 2014 and City Council meeting of October 29, 2014 in the amount of \$95,904.95.

FUNDING SOURCE: 22208.570500

SPECIAL CONDITIONS OR AMENDMENTS

STAFF FOLLOW-UP:

VOTE	FOR	AGAINST	ABSTAIN
COUNCILOR TRUJILLO	X		
COUNCILOR RIVERA	X		
COUNCILOR LINDELL	X		
COUNCILOR MAESTAS	Excused		
CHAIRPERSON DOMINGUEZ			

3-17-14

City of Santa Fe, New Mexico

BUDGET ADJUSTMENT REQUEST (BAR)

DEPARTMENT / DIVISION / SECTION / UNIT NAME				DATE		
Fire Dept.				09/29/2014		
ITEM DESCRIPTION	BU / LINE ITEM	<--(Finance Dept Use Only)-->		INCREASE	DECREASE	
		SUBLEDGER / SUBSIDIARY	DR / (CR)			
Vehicles > 1.5 Ton	22208.571000				96,000	
Capitalized Equipment & Mach	22208.570500			96,000		
JUSTIFICATION: (use additional page if needed) --Attach supporting documentation/memo				TOTAL	\$ 96,000	\$ 96,000

RECEIVED
BUDGET OFFICE
CITY OF SANTA FE
2014 NOV 13 PM 1:59

Move funds from Vehicles to Capitalized Equipment & Machinery to purchase EMS Gurneys.

This BAR was in the packet but was not identified on the agenda for Finance (item 19) & 10/29/14 council (item 10m)

Karyn Romero Prepared By	9-29-14 Date	CITY COUNCIL APPROVAL City Council Approval Required <input checked="" type="checkbox"/>	 Budget Officer	11/13/14 Date
 Division Director	9-29-14 Date	City Council Approval Date	 Finance Director	Date
 Department Director	9/29/14 Date	Agenda Item #:	Date	Date



Agenda

REGULAR MEETING OF
THE GOVERNING BODY
OCTOBER 29, 2014
CITY COUNCIL CHAMBERS

AFTERNOON SESSION – 5:00 P.M.

CITY CLERK'S OFFICE

DATE 10/24/14 TIME 9:30am

SERVED BY _____

RECEIVED BY [Signature]

1. CALL TO ORDER
2. PLEDGE OF ALLEGIANCE
3. SALUTE TO THE NEW MEXICO FLAG
4. INVOCATION
5. ROLL CALL
6. APPROVAL OF AGENDA
7. APPROVAL OF CONSENT CALENDAR
8. APPROVAL OF MINUTES: Reg. City Council Meeting – October 8, 2014
9. PRESENTATIONS
 - a) Employees of the Month for September 2014 – Danny Zimpleman, Swim Instructor, Luis Castillo, Water Safety Instructor and Andrew Gonzales, Pool Technician. (5 Minutes)
 - b) Employee of the Month for October 2014 – William Perdue, Police Department Public Safety Aide. (5 Minutes)
 - c) Proclamation – Dyslexia Awareness Month – October 2014. (Mayor Gonzales) (5 minutes)
 - d) Kiwanis Club of Santa Fe's Distinguished Service Awards – Lieutenant Marvin Paulk, Sergeant James Lamb and Sergeant Chris McCord. (Ray Sandoval, Zozobra Event Committee Chair) (5 Minutes)
 - e) Muchas Gracias -- Miranda Viscoli -- Creating Awareness of the Problem of Gun Violence and Promoting Policies and Measures to Eliminate Gun Violence in Our Schools, Community and State. (Councilor Ives) (5 Minutes)



Agenda

REGULAR MEETING OF
THE GOVERNING BODY
OCTOBER 29, 2014
CITY COUNCIL CHAMBERS

10. CONSENT CALENDAR

- a) Bid No. 15/01/B – FY 2014/15 Wastewater Management Division Rufina Street Sanitary Sewer Line Rehabilitation Project and Agreement Between Owner and Contractor; Sasquatch, Inc. (Stan Holland)
 - 1) Request for Approval of Budget Increase – Project Fund.

- b) Bid No. 15/05/B – Security Services at Santa Fe Municipal Airport; AAA Security. (Francey Jesson)
 - 1) Request for Approval to Increase Commercial Aircraft Landing Fees.
 - 2) Request for Approval of Budget Increase – Airport Fund.

- c) Request for Approval of Professional Services Agreement – Project Manager for Capital Appropriation Project #13-L-1772; El Museo Cultural de Santa Fe, Inc. (David Chapman)

- d) Request for Approval of Professional Services Agreement – Project Manager for Capital Appropriation Project #13-L-1774; La Comunidad de los Ninos Head Start, Inc./Presbyterian Medical Services. (David Chapman)

- e) Request for Approval of Grant Award and Sub-Grant Agreement – 2013 State Homeland Security Grant Program; New Mexico Department of Homeland Security & Emergency Management. (Andrew Phelps)
 - 1) Request for Approval of Budget Increase – Grant Fund.

- f) Request for Approval of Memorandum of Understanding (MOU) – Day Reporting Program Services for Juvenile Justice System through State of New Mexico Children, Youth and Families Department Funding; Santa Fe County. (Richard DeMella)

- g) Request for Approval of Professional Services Agreement – City of Santa Fe Volunteer Trails Coordinator; Santa Fe Conservation Trust. (Leroy Pacheco)



Agenda

REGULAR MEETING OF
THE GOVERNING BODY
OCTOBER 29, 2014
CITY COUNCIL CHAMBERS

- h) Request for Approval of Amendment No. 3 to Professional Services Agreement – On Call Engineering Services for Phase I Reservoir Infrastructure Improvements Project for Water Division; Santa Fe Engineering Consultants, LLC. (Robert Jorgensen)
- i) Request for Approval of Procurement and Professional Services Agreement – Santa Fe Library Courier Services (RFP #15/08/P); Creative Couriers, LLC. (Patricia Hodapp)
- j) Request for Approval of Award and Agreement – 2012 General Obligation Bond Capital Appropriation Project Fund for Library Books, Materials, Equipment and Supplies for Santa Fe Public Library; State of New Mexico Department of Cultural Affairs, New Mexico State Library Division. (Patricia Hodapp)
 - 1) Request for Approval of Budget Increase – GO Bond Fund.
- k) Request for Approval of Grant Award and Grant Agreement – FY 2014 Edward Byrne Memorial Justice Assistance Grant Program; Department of Justice, Bureau of Justice Assistance (BJA) . (Deputy Police Chief Mario Salbidrez)
 - 1) Request for Approval of Memorandum of Understanding – Joint Application; County of Santa Fe.
 - 2) Request for Approval of Budget Increase – Grant Fund.
- l) Request for Approval of Grant Award and Grant Agreement – Projects Aimed at Reducing Traffic-Related Injuries and Deaths; New Mexico Department of Transportation. (Deputy Police Chief Mario Salbidrez)
 - 1) End Driving While Impaired (ENDWI)
 - 2) Buckle-Up (BLKUP)/Click It or Ticket (CLOT)
 - 3) 100 Days and Nights of Summer (100 Days)
 - 4) Distracted Driving (DNTXT)
 - a) Request for Approval of Budget Increase – Grant Fund.



Agenda

REGULAR MEETING OF
THE GOVERNING BODY
OCTOBER 29, 2014
CITY COUNCIL CHAMBERS

m) Request for Approval of Procurement Under Cooperative Price Agreement – Ten (10) EMS Gurneys for Fire Department; Stryker EMS Equipment. (Jan Snyder)

n) Request for Approval of Sole Source Procurement and Professional Services Agreement – Drug and DUI Court Programs for Santa Fe Municipal Court; Millennium Treatment Services, Inc. (Judge Ann Yalman)

o) Request to Publish Notice of Public Hearing for December 10, 2014:

BILL NO. 2014-32: An Ordinance Relating to Early Neighborhood Notification (ENN); Amending Subsection 14-3.1(F)(3) SFCC 1987 to Require that an ENN be Conducted for New Parks or Reconstruction or Expansion of Existing Parks; and Making Such Other Changes as Are Necessary to Carry Out the Intent of This Ordinance. (Councilor Dominguez and Councilor Bushee) (David Pfeifer)

p) CONSIDERATION OF RESOLUTION NO. 2014-____. (Councilor Bushee and Councilor Lindell)

A Resolution Amending Rule 16A of the *City of Santa Fe Personnel Rules and Regulations* Regarding Drug and Alcohol Testing Policies for Transit Division Employees Who Perform Safety Sensitive Functions. (Debbie Rouse)

q) CONSIDERATION OF RESOLUTION NO. 2014-____. (Mayor Gonzales, Councilor Ives and Councilor Maestas)

A Resolution Directing Staff to Analyze the Potential Opportunities of Establishing Public Banking Functions for the City of Santa Fe and Projecting Whether a Public Bank Would Provide a Long Term Benefit for Local Businesses and Residents. (Kate Noble)

r) CONSIDERATION OF RESOLUTION NO. 2014-____. (Mayor Gonzales and Councilor Ives)

A Resolution Relating to the Challenge of First Lady Michelle Obama to End Veteran Homelessness by 2015; Accepting the Challenge and Directing Staff to Explore the Resources and Programs Provided by the Federal Government that Would Help End Veteran Homelessness in Our Community by 2015. (Mayor Gonzales and Councilor Ives) (Alexandra Ladd)

**MINUTES OF THE
REGULAR MEETING OF THE
GOVERNING BODY
Santa Fe, New Mexico
October 29, 2014**

AFTERNOON SESSION

A regular meeting of the Governing Body of the City of Santa Fe, New Mexico, was called to order by Mayor Javier M. Gonzales, on Wednesday, October 29, 2014, at approximately 5:00 p.m., in the City Hall Council Chambers. Following the Pledge of Allegiance, Salute to the New Mexico flag, and the Invocation, roll call indicated the presence of a quorum, as follows:

Members Present

Mayor Javier M. Gonzales
Councilor Peter N. Ives, Mayor Pro-Tem
Councilor Patti J. Bushee
Councilor Bill Dimas
Councilor Carmichael A. Dominguez
Councilor Signe I. Lindell
Councilor Joseph M. Maestas
Councilor Christopher M. Rivera
Councilor Ronald S. Trujillo

Others Attending

Brian K. Snyder, City Manager
Kelley Brennan, City Attorney
Yolanda Y. Vigil, City Clerk
Melessia Helberg, Council Stenographer

Mayor Gonzales said the City launched a mentorship program two weeks ago called *Inspire Santa Fe*, with the idea of connecting our youth to mentors in our community. He said as part of that effort he is mentoring two High School students: Bailey Colfax and Jesus Castillo. He encouraged the Councilors to consider mentoring. He said Bailey and Jesus are very bright, excited, ready to graduate and go on to other things. He looks forward to working with the students. He said Miss Colfax is very interested in political science, wants to go to law school, and come back to Santa Fe and working with many people in the community who need assistance on a regular basis from the law.

6. APPROVAL OF AGENDA

Mr. Snyder asked to remove Item 10(b) to reconsider the way it was advertised and bid.

Councilor Dominguez asked if Item #12 on the Agenda is for final approval tonight, noting there will be further discussion at Public Works and Finance Committee.

Mr. Snyder said it is not for final approval. He said Mr. Pino going through a status summary, as well as the schedule. It is going to Finance on Monday, Public Utilities on Wednesday, Public Works the following Monday, then back to the City Council in November. This isn't the last time the Council will be seeing, but it will initiate the conversation.

Mayor Gonzales said there will be discussion tonight, and the Governing Body will act on this item at the meeting on November 12, 2014. He said Mr. Duran indicated direction was given at Public Works that we would work to identify the projects in the CIP as those that likely would be supported, given some of the direction given by the Governor and the Legislature on capital projects. He said, given the current environment, we can look and understand what might be actually funded if included by any of our area legislators. He said this way we can do more diligence before coming before the Governing Body, so we can select those with a better chance for funding at the Legislature.

MOTION: Councilor Dominguez moved, seconded by Councilor Trujillo, to approve the agenda, as amended

VOTE: The motion was approved unanimously on a voice vote with Mayor Gonzales, Councilors Bushee, Dimas, Dominguez, Ives, Lindell, Maestas, Rivera and Trujillo voting in favor of the motion and none against.

7. APPROVAL OF CONSENT CALENDAR

MOTION: Councilor Bushee moved, seconded by Councilor Maestas, to approve the following Consent Calendar, as amended.

VOTE: The motion was approved on the following Roll Call vote:

For: Mayor Gonzales, Councilor Bushee, Councilor Dimas, Councilor Dominguez, Councilor Ives, Councilor Lindell, Councilor Maestas, Councilor Rivera and Councilor Trujillo.

Against: None.

10. CONSENT CALENDAR

- a) BID NO. 15/01/B – FY 2014/15 WASTEWATER MANAGEMENT DIVISION, RUFINA STREET SANITARY SEWER LINE REHABILITATION PROJECT AND AGREEMENT BETWEEN OWNER AND CONTRACTOR; SASQUATCH, INC. (STAN HOLLAND)
 - 1) REQUEST FOR APPROVAL OF BUDGET INCREASE – PROJECT FUND.

- b) BID NO. 15/05/B – SECURITY SERVICES AT SANTA FE MUNICIPAL AIRPORT; AAA SECURITY. (FRANCEY JESSON)
 - 1) REQUEST FOR APPROVAL TO INCREASE COMMERCIAL AIRCRAFT LANDING FEES.
 - 2) REQUEST FOR APPROVAL OF BUDGET INCREASE – AIRPORT FUND.
This item was removed from the Agenda for consideration of the way it was advertised and bid

- c) REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES AGREEMENT – PROJECT MANAGER FOR CAPITAL APPROPRIATION PROJECT #13-L-1772; EL MUSEO CULTURAL DE SANTA FE, INC. (DAVID CHAPMAN)

- d) REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES AGREEMENT – PROJECT MANAGER FOR CAPITAL APPROPRIATION PROJECT #13-L-1774; LA COMUNIDAD DE LOS NINOS HEAD START, INC./PRESBYTERIAN MEDICAL SERVICES. (DAVID CHAPMAN)

- e) REQUEST FOR APPROVAL OF GRANT AWARD AND SUB-GRANT AGREEMENT – 2013 STATE HOMELAND SECURITY GRANT PROGRAM; NEW MEXICO DEPARTMENT OF HOMELAND SECURITY & EMERGENCY MANAGEMENT. (ANDREW PHELPS)
 - 1) REQUEST FOR APPROVAL OF BUDGET INCREASE – GRANT FUND.

- f) REQUEST FOR APPROVAL OF MEMORANDUM OF UNDERSTANDING (MOU) – DAY REPORTING PROGRAM SERVICES FOR JUVENILE JUSTICE SYSTEM THROUGH STATE OF NEW MEXICO CHILDREN, YOUTH AND FAMILIES DEPARTMENT FUNDING; SANTA FE COUNTY. (RICHARD DeMELLA)

- g) REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES AGREEMENT – CITY OF SANTA FE VOLUNTEER TRAILS COORDINATOR; SANTA FE CONSERVATION TRUST. (LEROY PACHECO)

- h) *[Removed for discussion by Councilor Bushee]*

- i) *[Removed for discussion by Councilor Bushee]*

- j) **REQUEST FOR APPROVAL OF AWARD AND AGREEMENT – 2012 GENERAL OBLIGATION BOND CAPITAL APPROPRIATION PROJECT FUND FOR LIBRARY BOOKS, MATERIALS, EQUIPMENT AND SUPPLIES FOR SANTA FE PUBLIC LIBRARY; STATE OF NEW MEXICO DEPARTMENT OF CULTURAL AFFAIRS, NEW MEXICO STATE LIBRARY DIVISION. (PATRICIA HODAPP)**
 - 1) **REQUEST FOR APPROVAL OF BUDGET INCREASE – GO BOND FUND.**

- k) **REQUEST FOR APPROVAL OF GRANT AWARD AND GRANT AGREEMENT – FY 2014 EDWARD BYRNE MEMORIAL JUSTICE ASSISTANCE GRANT PROGRAM; DEPARTMENT OF JUSTICE, BUREAU OF JUSTICE ASSISTANCE (BJA). (DEPUTY POLICE CHIEF MARIO SALBIDREZ)**
 - 1) **REQUEST FOR APPROVAL OF MEMORANDUM OF UNDERSTANDING – JOINT APPLICATION; COUNTY OF SANTA FE.**
 - 2) **REQUEST FOR APPROVAL OF BUDGET INCREASE – GRANT FUND.**

- l) **REQUEST FOR APPROVAL OF GRANT AWARD AND GRANT AGREEMENT – PROJECTS AIMED AT REDUCING TRAFFIC-RELATED INJURIES AND DEATHS; NEW MEXICO DEPARTMENT OF TRANSPORTATION. (MARIO SALBIDREZ, DEPUTY POLICE CHIEF)**
 - A. **END DRIVING WHILE IMPAIRED (ENDWI)**
 - B. **BUCKLE-UP (BLKUP)/CLICK IT OR TICKET (CLOT)**
 - C. **100 DAYS AND NIGHTS OF SUMMER (100 DAYS)**
 - D. **DISTRACTED DRIVING (DNTXT)**
 - 1. **REQUEST FOR APPROVAL OF BUDGET INCREASE – GRANT FUND.**

- m) **REQUEST FOR APPROVAL OF PROCUREMENT UNDER COOPERATIVE PRICE AGREEMENT – TEN (10) EMS GURNEYS FOR FIRE DEPARTMENT; STRYKER EMS EQUIPMENT. (JAN SNYDER)**

- n) **REQUEST FOR APPROVAL OF SOLE SOURCE PROCUREMENT AND PROFESSIONAL SERVICES AGREEMENT – DRUG AND DUI COURT PROGRAMS FOR SANTA FE MUNICIPAL COURT; MILLENNIUM TREATMENT SERVICES, INC. (JUDGE ANN YALMAN)**

- o) **REQUEST TO PUBLISH NOTICE OF PUBLIC HEARING FOR DECEMBER 10, 2014: BILL NO. 2014-32: AN ORDINANCE RELATING TO EARLY NEIGHBORHOOD NOTIFICATION (ENN); AMENDING SUBSECTION 14-3.1(F)(3) SFCC 1987 TO REQUIRE THAT AN ENN BE CONDUCTED FOR NEW PARKS OR RECONSTRUCTION OR EXPANSION OF EXISTING PARKS; AND MAKING SUCH OTHER CHANGES AS ARE NECESSARY TO CARRY OUT THE INTENT OF THIS ORDINANCE (COUNCILOR DOMINGUEZ AND COUNCILOR BUSHEE). (DAVID PFEIFER)**

EnterpriseOne
Budget Comparison - Job Status Inquiry

Job Number: 22200
Exp-State Fire Fund
Job Posting Edit
Column Version: 1008 (Blank = User ID)

From Date/Period: []
Thru Date/Period: []
Level of Detail: []
Subledger: []

Cost Type	Cost Code	Account Description	BA Budget	Actual Amount	Open Commitments	Total Commitments	Remaining to Spend	% Spent	% Re
<input type="checkbox"/>	560010	Other Operating Costs	86,431.00	25,821.30	1,274.90	26,896.20	62,534.80	.30	
<input type="checkbox"/>	570500	Equipment & Machin...	66,900.00				66,900.00		
<input checked="" type="checkbox"/>	571000	Vehicles - 1.5					533,778.00		
<input type="checkbox"/>	570900	Vehicles	935,641.00		401,862.40	401,862.40	533,778.00	.43	
<input type="checkbox"/>	570180	Capital Outlay	1,002,141.00		401,862.40	401,862.40	600,278.60	.40	
<input type="checkbox"/>	571900	Equipment & Machin...			258.00	258.00	258.00		
<input type="checkbox"/>	572400	Inventory Exempt	48,558.00	4,811.32	7,348.97	11,958.29	36,599.71	.26	
<input type="checkbox"/>	571500	Inventory Exempt Pu...	48,558.00	4,811.32	7,804.97	12,216.29	36,341.71	.25	
<input type="checkbox"/>	570010	Capital Purchases	1,050,898.00	4,811.32	406,467.37	414,078.69	636,820.31	.36	
<input type="checkbox"/>	500000	EXPENDITURES	1,236,205.00	66,858.00	458,295.74	527,153.74	709,051.26	.43	
<input type="checkbox"/>	700000	OTHER FINANCING US...							
		Total:	1,236,205.00	66,858.00	458,295.74	527,153.74	709,051.26	.43	

100%

City of Santa Fe, New Mexico

memo

DATE: October 14, 2014
TO: Finance Committee
FROM: Robert Rodarte, Officer
Purchasing Department *[Signature]*
VIA: Teresita Garcia, Assistant Director
Finance Department *[Signature]*

SUMMARY: Procurement of EMS Gurneys for Fire Department:
Method: Piggy-Back: City of Henderson Nevada IFB #113-12:
Vendor: Stryker EMS Inc.

The Purchasing Division is requesting approval to use the aforementioned competitive bid from the City of Henderson, Nevada, for the procurement of 10 EMS Gurneys, in the total amount of \$95,904.95. Stryker EMS is the authorized vendors on this competitive bid.

The management staff at the Fire Department has reviewed the awarded product list provided by Stryker EMS and is recommending this procurement. The City Fire Department staff worked with the local sales representative from Stryker to obtain the best possible price on this specialized safety gurney. The City of Henderson, Nevada Bid represented the best value.

By City policy, the City can use State or Federal Price Agreements or Competitive contracts without having to bid the items on its own. By City policy, procurement from Agreements over \$50,000, require City Council approval (City Purchasing Manual Section 11.1).

Funding is available in Business Unit 22208.570500(State Fire Fund/ Capital Outlay Equipment).

ACTION REQUESTED:

It is requested that this purchase award to Stryker EMS, from City of Henderson, Nevada IFB #113-12, in the total amount of \$95,904.95, be reviewed, approved and submitted to the City Council for its consideration.

City of Santa Fe, New Mexico

memo

DATE: September 29, 2014
TO: Finance Committee
City Council
FROM: Jan M. Snyder, Assistant Fire Chief *JMS*
SUBJECT: Purchase of New EMS Gurneys
VIA: Erk Litzenberg, Fire Chief *EL*

The City of Santa Fe Fire Department respectfully requests permission to purchase 10 new Stryker EMS gurneys using an existing contract (piggy-back) Stryker EMS has with the City of Henderson Nevada IFB #113-12. The cost of the new gurneys would be \$95,904.95

These EMS gurneys will replace older ones that has meet its useful life with the department as well as provide us the opportunity to improve our patient loading procedure by incorporating a power load feature to the gurneys.

→ The funds for the gurneys will come from the Department's State Fire Fund, BU 22208.670500, a BAR is attached to facillitate this purchase.

We are requesting your approval of this purchase and passing the consideration on to the governing body.

Please feel free to contact me with any further questions at 955-3121.

Attachments: (5) Letter to State Fire Marshal requesting to spend State Fire Funds
Estimate for cost of new Stryker gurneys
Copy of Henderson Nevada contract with Stryker EMS
Approval email to use the existing contract
BAR



City of Santa Fe Fire Department

P.O. Box 909, 200 Murales Road – Santa Fe, New Mexico 87504
(505) 955-3110 – FAX (505) 955-3115

September 15, 2014

New Mexico Public Regulation Commission
State Fire Marshal's Office – Fire Service Support Bureau
PO Box 1269
Santa Fe, NM 87504-1269

Mr. Randy Varela:

The City of Santa Fe Fire Department would like to purchase an entire new inventory of EMS gurneys with an existing cooperative purchasing agreement using our State Fire Funds.

The gurneys will replace our existing inventory that are getting old and need to be replaced. The new gurneys will also have a power load feature that will help save the work exerted by fire personnel while loading a patient into the ambulance.

The price for this project is 95,904.95 and our current State Fire Fund balance is currently \$777,052.14.

We look forward to hearing from you with permissions to purchase this equipment. If you have any questions, you may contact me at (505) 955-3121.

Sincerely,

A handwritten signature in black ink, appearing to read "Jan M. Snyder".

Jan M. Snyder
Assistant Fire Chief

Attachments (2)

SNYDER, JAN M.

From: Varela, Randy, PRC <Randy.Varela@state.nm.us>
Sent: Tuesday, September 16, 2014 2:45 PM
To: SNYDER, JAN M.
Cc: Muller, Vernon J., PRC; McGovern, Georgia, PRC
Subject: FW: Purchase Approval Request
Attachments: NMSF Request Letter - EMS Gurneys.PDF

Good afternoon,

Your request to purchase EMS gurneys with (FPF) monies is approved

Any questions please give me a call at 505-690-9312.

Thanks Randy

From: SNYDER, JAN M. [<mailto:jmsnyder@ci.santa-fe.nm.us>]
Sent: Monday, September 15, 2014 4:22 PM
To: Varela, Randy, PRC
Subject: Purchase Approval Request

Randy,

Hope you have been well, please find attached a request to purchase EMS gurneys with our State Fire Fund. The department does not have the budget to use any other source of funding for this purchase.

Sincerely,

Jan M. Snyder
Assistant Fire Chief
City of Santa Fe Fire Department
(505)955-3121 office
(505)690-6671 cell
jmsnyder@santafenm.gov

Follow SFFD! Facebook: <https://www.facebook.com/SantaFeFireDepartment>
Twitter: @SFFDNews



Professional Ambulance Sales and Services
 8700 East FM 917
 Alvarado, TX 76009
 800-561-6070
 817-790-0819 FAX

Estimate

Date	Estimate #
8/27/2014	84

Name / Address
CITY OF SANTA FE 1130 SILER ROAD SANTA FE, NM 87504

			Project
Description	Qty	Cost	Total
STRYKER POWER PRO XT DEMO COTS WITH DUAL WHEEL LOCK, PR COT RETAINING POST, POWER PRO STANDARD COMPONENTS, XPS OPTION, NO RUNNER/HE O2, EQUIPMENT HOOK, NON POWER-LOAD COMPATIBLE, TRENDELENBURG, RETRACTABLE HEAD SECTION O2, HEAD END STORAGE FLAT, ENGLISH MANUAL, SMRT 240V AC UK, J HOOK, XPS KNEE CATCH BOLSTER MATTRESS, NO STEER LOCK OPTION, 3 YR XFRAME POWERTRAIN WARRANTY, 2 YEAR BUMPER TO BUMPER WARRANTY, DOM SHIP, 3 STAGE IV POLE PR OPTION, EMS RESTRAINT PACKAGE	2	10,579.20	21,158.40
STRYKER POWER PRO XT NEW COTS, WITH POWER PRO XT, 3 STAGE IV POLE PR OPTION, RETRACTIBLE HEAD SECTION O2, HEAD END STORAGE FLAT, EQUIPMENT HOOK, DUAL WHEEL LOCK, PR COT RETAINING POST, POWER PRO STANDARD COMPONENTS, SIDERAIL OPTION, NO RUNNER/HE O2, NON POWER LOAD COMPATIBLE, TRENDELENBURG, ENGLISH MANUAL, 120V AC SMRT CHARGING KIT, J HOOK, G RATED MATTRESS, NO STEER LOCK OPTION, 3 YR X FRAME POWERTRAIN WARRANTY, 2 YEAR BUMPER TO BUMPER WARRANTY, DOM SHIP, EMS RESTRAINT PACKAGE	5	11,037.91	55,189.55
CUSTOMER TRADE INS	-5	855.00	-4,275.00
3 USED STRYKER POWER PROS	3	6,000.00	18,000.00
FLOOR MOUNT COMPASS UNDER	10	583.20	5,832.00
PLEASE REFERENCE IFB 113-12 Out of State		0.00%	0.00
Thank you for your business.		Total	\$95,904.95

Customer Signature _____

BABCOCK, PAUL R.

From: Van Aken, Chris <chris.vanaken@stryker.com>
Sent: Thursday, September 11, 2014 1:19 PM
To: Gray, Melina
Subject: Fwd: City of Santa Fe FD

FYI. I will let you know when the renewal is in place. Is there anything else that SF will need?

Chris Van Aken
Account Manager - Central CA/NV
Stryker Medical - EMS Division
t: 702-419-3570

Sent from my iPhone

Begin forwarded message:

From: "Brenda West" <Brenda.West@cityofhenderson.com>
To: "Van Aken, Chris" <chris.vanaken@stryker.com>
Subject: RE: City of Santa Fe FD

And.....I should read the email to understand what I'm looking at.

Santa Fe can absolutely piggyback our contract. It's never up to the municipality who holds the contract whether or not someone can piggyback, as long as there isn't a clause in the bid or RFP that states that it cannot be piggybacked (we never do that). Since we are not liable for any other entity who uses the contract, we don't even have to know about it.

So, I'm attaching a signed copy of the agreement. I did just realize that the Fire Dept never sent a renewal. I'll have them do that today. We'll need to get that before Santa Fe can piggyback.

From: Van Aken, Chris [<mailto:chris.vanaken@stryker.com>]
Sent: Thursday, September 11, 2014 10:01 AM
To: Brenda West
Subject: FW: City of Santa Fe FD

Brenda,

Good morning. I just sent the email below to Chief Carey. He responded back via text message that it was ok with the FD for Sante Fe to piggy back off of the attached contract. He told me to reach out to you also. Are you ok with the City of Sante Fe FD using this?

Thank you,

Chris Van Aken
Account Manager - Central CA/NV
Stryker Medical - EMS Division
3800 E. Centre Avenue

Portage, MI 49002

t: 702-419-3570

f: 702-982-2064

chris.vanaken@stryker.com <<https://webmail.stryker.com/owa/redirect.aspx?C=6e9b84c894284517b3865b6977a97124&URL=mailto%3achris.vanaken%40stryker.com>>

From: Van Aken, Chris

Sent: Thursday, September 11, 2014 9:52 AM

To: william.carey@cityofhenderson.com <<mailto:william.carey@cityofhenderson.com>>

Subject: City of Santa Fe FD

Chief Carey,

Good morning. When you put your cots out to bid in 2012 you told me at that time that other departments could piggy back onto that contract if need be. The City of Santa Fe FD would like to use this contract if possible. Are you still ok if they piggy back off of this contract?

Best Regards,

Chris Van Aken

Account Manager - Central CA/NV

Stryker Medical - EMS Division

3800 E. Centre Avenue

Portage, MI 49002

t: 702-419-3570

f: 702-982-2064

chris.vanaken@stryker.com <<https://webmail.stryker.com/owa/redirect.aspx?C=6e9b84c894284517b3865b6977a97124&URL=mailto%3achris.vanaken%40stryker.com>>

<IFB 113-12 Contract FY12 with Attachments.pdf>

**CONTRACT FOR POWERED AMBULANCE COTS AND ACCESSORIES
BETWEEN
CITY OF HENDERSON
AND
STRYKER EMS**

THIS CONTRACT is made by and between the CITY OF HENDERSON, a municipal corporation and political subdivision of the State of Nevada (hereinafter referred to as the "CITY"), and STRYKER EMS (hereinafter referred to as "VENDOR"). This Contract shall be effective for the period July 5, 2012 through June 30, 2014.

The CITY and VENDOR hereby agree as follows:

VENDOR WILL PROVIDE POWERED AMBULANCE COTS AND ACCESSORIES FOR THE CITY'S FIRE DEPARTMENT.

By executing this Contract the parties acknowledge that this Contract includes and is governed by:

1. Exhibit "A" attached hereto, IFB 113-12 issued for Powered Ambulance Cots and Accessories including the General Conditions, Special Terms and Conditions, Scope of Work, Technical Specifications, and
2. Exhibit "B" attached hereto, Stryker EMS's proposal for IFB 113-12.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.

stryker

EMS Equipment

Worry-Free Performance When and Where You Need It

The Stryker 5-Year Performance-PRO™ XT Complete Service Agreement

Equipment downtime is a risk you can't afford in your business. That's why you've chosen the Stryker Performance-PRO XT, the latest addition to the industry's most comprehensive selection of rugged EMS equipment. Now you need investment protection with a Stryker Service Agreement.

While Performance-PRO XT comes with the best warranty available anywhere — one year complete, three years on the X-frame and lifetime on all welds** — a Stryker Service Agreement ensures your Performance-PRO XT is always ready when you are.

Choose the Stryker Complete™ Service Program if you experience a lighter call volume and your equipment receives moderate use.

Stryker Complete Service Program Features:

- 5-year coverage
- One preventative maintenance visit per year
- All parts* — genuine Stryker parts
- All labor — by Stryker Service Representatives or Stryker-Authorized Service Vendors
- All travel — to and from your location

Choose the Stryker Premium™ Service Program if you experience a high call volume and your equipment receives heavy use.

Stryker Premium Service Program Features:

- 5-year coverage
- Two preventative maintenance visits per year
- All parts* — genuine Stryker parts
- All labor — by Stryker Service Representatives or Stryker-Authorized Service Vendors
- All travel — to and from your location

Either plan ensures worry-free performance. Five years offers long-term assurance and fixed costs up front.

Call your Stryker EMS Account Manager to set up your service agreement today.

**Except soft goods.*

***7-year service life.*



Keep your EMS equipment
in top condition.
Service when and where
you need it.

Maximize your investment.
Eliminate equipment downtime.

3800 E. Centre Ave.
P.O. Box 100
www.ems.stryker.com

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Mkt. #1-263-1170010-2009-0001



EMS Equipment

3800 E. Centre Ave Portage, Michigan 49002 FAX (702) 982.2064

Bill To: City of Henderson Fire Department
 240 Water Street
 Henderson, NV 89015

Ship To: _____

E-Mail: _____ End User: City of Henderson Fire Department
 240 Water Street
 Henderson, NV 89015

Account No. 1071717

QTY	DESCRIPTION	UNIT PRICE	EXT. PRICE	TOTAL PRICE
9	6506 Power Pro XT	\$ 10,550.00		\$94,950.00
	Stryker SMRT Battery (included)			
	3 Stage IV Pole (PR)	\$ 234.00		\$2,106.00
	Equipment Hook	\$ 35.28		\$317.52
	Fowler O2	\$ 177.12		\$1,594.08
	Head End Storage Flat	\$ 93.60		\$842.40
	Knee Galch	\$ 543.60		\$4,892.40
	Pocketed Head End Storage	\$ 175.68		\$1,581.12
	Quel Wheel Locks	\$ 76.32		\$686.88
7	Trade In	\$ 2,000.00		\$14,000.00
2	Trade In	\$ 1,000.00		\$2,000.00
	Sub-Total			\$90,970.40
	Pre-Tax Total			
	TOTAL			\$90,970.40

*Tax-Exempt Verification Required

Purchasing Information:

Organization: _____
 Name: _____ Title: _____
 Signature: _____ Date: _____
Please Print
Authorized Purchasing Agent

Payment Information:

Cash/Check
 Visa/MC:
 Card Number: _____
 Name on Card: _____
 Expiration Date: _____

OTHER
 -Purchase Order #: _____
 -For public services/fire depts: _____
 -Point of Contact at Headquarters: _____
 -Headquarter's Phone: _____
 -Headquarter's Address: _____

Comments:

Terms: Net 30 days. FOB Origin with all costs of transportation and insurance paid by Stryker with the exception of Customer requested Special Deliveries. Such special delivery charges will be prepaid by Stryker and added to the final Invoice.

Order subject to approval by Stryker Corporation. Taxes will be invoiced as a separate item when applicable. Credit cannot be allowed on returns of special or modified items. All approved returns will be accepted ONLY in Portage, Michigan. Proposals are effective 30 days from submittal.



EMS Equipment

3800 E. Centre Ave Portage, Michigan 49002 FAX (702) 982,2064

Bill To: City of Henderson Fire Department
240 Water Street
Henderson, NV 89015

Ship To:

E-Mail: i End User: City of Henderson Fire Department
240 Water Street
Henderson, NV 89015

Account No. 1071717

Table with columns: Qty, Part No, Description, Unit Price, and Total Price. Includes items like Power Pro XT, Stryker SMRT Battery, 3 Stage IV Pole (PR), Equipment Hook, Fowler O2, Head End Storage Flat, Knee Gatch, Pocketed Head End Storage, Dual Wheel Locks, Complete Service Agreement, and Trade In.

*Tax-Exempt Verification Required

Sales Tax*

Sub-Total \$102,578.40
Pre-Tax Total
TOTAL \$102,578.40

Purchasing Information:

Organization:
Name:
Signature:
Title:
Date:
Authorized Purchasing Agent

Payment Information:

Cash/Check
VISA/MC
OTHER
Purchase Order #:
For public services/fire depts:
Point of Contact at Headquarters:
Headquarter's Phone:
Headquarter's Address:

Comments:

Empty box for comments.

Terms: Net 30 days. FOB Origin with all costs of transportation and insurance paid by Stryker with the exception of Customer requested Special Deliveries. Such special delivery charges will be prepaid by Stryker and added to the final invoice.

Order subject to approval by Stryker Corporation. Taxes will be invoiced as a separate item when applicable. Credit cannot be allowed on returns of special or modified items. All approved returns will be accepted ONLY in Portage, Michigan. Proposals are effective 30 days from submittal.

stryker

EMS Equipment

3800 E. Centre Ave Portage, Michigan 49002 FAX (702) 982.2084

Bill To: City of Henderson Fire Department
 248 Water Street
 Henderson, NV 89015

Ship To: _____

E-Mail: _____

End User: City of Henderson Fire Department
 248 Water Street
 Henderson, NV 89015

Account No. 1071717

Quantity	Part Number	Description	Unit Price	Price
9	6506-000-000	Power Pro XT	\$ 10,650.00	\$94,950.00
		Stryker SMRT Battery (Included)		
	6500-210-000	3 Stage IV Pole (PR)	\$ 234.00	\$2,108.00
	6500-147-000	Equipment Hook	\$ 85.28	\$917.52
	6500-700-011	Fowler O2	\$ 177.12	\$1,594.08
	6500-128-000	Head End Storage Flat	\$ 93.60	\$842.40
	6500-082-000	Knee Gatch	\$ 543.60	\$4,892.40
	6500-130-000	Pocketed Head End Storage	\$ 175.68	\$1,581.12
	6082-502-010	Duel Wheel Locks	\$ 76.32	\$686.88
9	7777-105-002	"Premium" Service Agreement (Includes all parts, labor, travel and 2 PMs per year)	\$ 3,515.00	\$31,635.00
9		Trade In	\$ 3,250.00	\$29,250.00
		Sub-Total		\$109,355.40
		Pre-Tax Total		
		TOTAL		\$109,355.40

*Tax-Exempt Verification Required

Sales Tax*

Purchasing Information:

Organization: _____
 Name: _____ Title: _____
 Signature: _____ Date: _____
 Please Print
 Authorized Purchasing Agent

Payment Information:

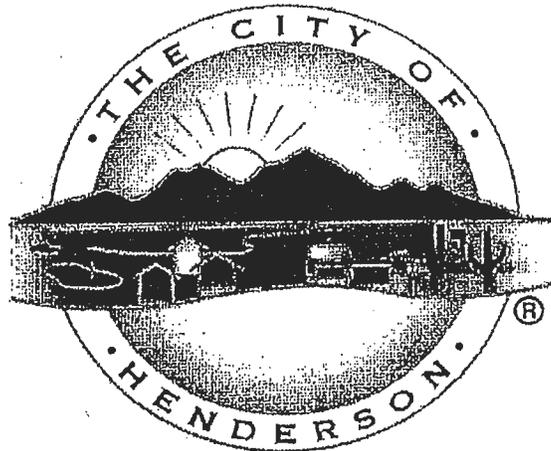
Cash/Check
 Visa/MC: _____
 Card Number: _____
 Name on Card: _____
 Expiration Date: _____

OTHER
 -Purchase Order #: _____
 For public services/fire depts:
 -Point of Contact at Headquarters: _____
 -Headquarter's Phone: _____
 -Headquarter's Address: _____

Comments:

Terms: Net 30 days, FOB Origin with all costs of transportation and insurance paid by Stryker with the exception of Customer requested Special Deliveries. Such special delivery charges will be prepaid by Stryker and added to the final invoice.

Order subject to approval by Stryker Corporation. Taxes will be invoiced as a separate item when applicable. Credit cannot be allowed on returns of special or modified items. All approved returns will be accepted ONLY in Portage, Michigan. Proposals are effective 30 days from submittal.

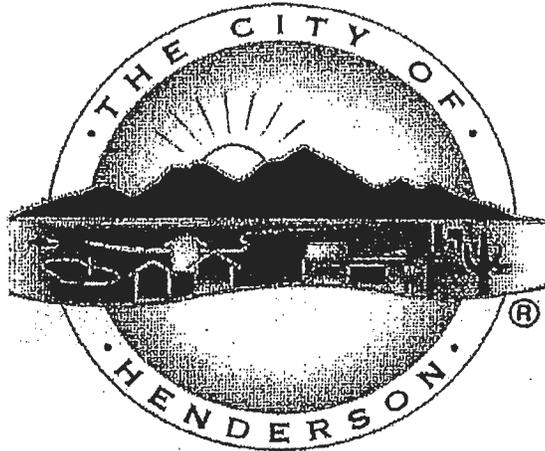


A Place To Call Home

Exhibit A

IFB 113-12

Powered Ambulance Cots and Accessories



A Place To Call Home

INVITATION FOR BIDS

IFB 113-12

POWERED AMBULANCE COTS AND ACCESSORIES

CITY OF HENDERSON, NEVADA

240 Water Street

P.O. Box 95050

Henderson, NV 89009-5050

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

ESTIMATED SCHEDULE:

The City of Henderson anticipates the following timeline for this Invitation for Bids (IFB):

<u>APPROXIMATE DATE</u>	<u>EVENT</u>
JUNE 3, 2012	ADVERTISE IN REVIEW JOURNAL
MAY 31, 2012	IFB ISSUED – AVAILABLE ON DEMANDSTAR
N/A	PRE-BID MEETING
JUNE 11, 2012	DEADLINE TO SUBMIT QUESTIONS
JUNE 11, 2012	ADDENDA ISSUED (If applicable)
JUNE 14, 2012	DEADLINE TO SUBMIT BID
JULY 3, 2012	RECOMMEND AWARD TO COUNCIL (If applicable)

This schedule is an estimate only. Dates and events may be revised or eliminated if in the best interest of the City of Henderson.

INFORMATION ON OBTAINING IFB DOCUMENTS:

In order to facilitate a greater distribution of its solicitations, the City of Henderson is a member of Onvia/DemandStar, the leading government purchasing network. Onvia/DemandStar maintains a database of member suppliers and service providers who are automatically notified of opportunities relevant to their business. Suppliers and service providers can view detailed solicitation information and order copies of solicitation documents online through Onvia/DemandStar. For more information on becoming an Onvia/DemandStar member, please visit <http://www.demandstar.com>.

QUESTIONS REGARDING THIS REQUEST:

Any questions regarding this IFB are to be directed to Brenda West, Senior Purchasing Specialist, in writing via mail at 240 Water Street, Henderson, Nevada 89015, Mail Stop 121, or via e-mail to Brenda.West@cityofhenderson.com prior to 12:00pm, June 11, 2012. Questions and answers will be made available to all interested and posted at Demandstar.com.

Correspondence with any other City employee, official or representative in regards to this IFB may be grounds for disqualification.

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

GENERAL CONDITIONS

1. TERM "CITY"

The term "City" as used throughout these documents shall mean the City of Henderson, Nevada.

2. TERM "BIDDER"

The term "Bidder" used throughout these documents shall be the individual or company submitting a bid in response to this Invitation for Bids (IFB).

3. ORDER OF PRECEDENCE

In the event there are inconsistencies in this IFB between the General Conditions, Special Conditions, and the Scope of Work/Services contained herein, the following order of precedence shall apply:

1. Scope of Work/Services
2. Special Conditions
3. General Conditions

4. PRE-BID MEETING

The City will not conduct a Pre-Bid Meeting.

5. PREPARATION OF FORMS

Bids shall be submitted on the forms provided by the City. All figures must be written in ink or typewritten. Figures written in pencil or containing erasures are not acceptable. However, mistakes may be crossed out and corrections inserted adjacent thereto and initialed in ink by the person signing the Bid Certificate. If there are discrepancies between unit prices quoted and extensions, the unit price will prevail.

6. SUBMISSION OF BIDS

Bidders are required to submit one (1) unbound original and two (2) copies of their bid in a sealed envelope plainly marked with the IFB number and title on the front of the package, with the name and address of the Bidder in the upper left hand corner. Please use the label provided.

Bids are to be delivered to the **OFFICE OF THE CITY CLERK** by 2:00pm on June 14, 2012. Bids will be time stamped upon receipt. A public opening will be conducted immediately following the IFB closing. The City's hours of operation are Monday through Thursday, from 7:30 a.m. to 5:30 p.m. No responsibility will attach

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

to the City or to any official or employee thereof, for the pre-opening of, post-opening of, or failure to open a bid not so properly addressed and identified. E-mailed and faxed bids will not be accepted.

7. COST OF BID

The City will not be liable, nor will it reimburse costs associated with bid preparation, interviews, presentations, site visits, and correspondence that may or may not result in the award of a contract as a result of this IFB.

8. EXCEPTIONS TO BID

The Bidder shall list any exception(s) to this IFB on a separate sheet of paper titled "Bid Exceptions" and submit it with their bid. If no exceptions are stated, it will be understood that the scope of work/services and all conditions of the IFB will be complied with, without exception.

9. BID MODIFICATIONS

Any Bidder may modify their bid in writing at any time prior to the scheduled closing time for receipt of bids. Bid modifications must be submitted in the same manner required for the original bid submittal. If bid prices need to be modified, the Bidder should only submit the addition or subtraction to the prices already submitted, so that the final prices will not be known by the City until the sealed bid is opened.

10. WITHDRAWAL OF BID

Bidders may request the withdrawal of a submitted, sealed bid prior to the scheduled closing date and time by submitting a written request for withdrawal to the City's Purchasing Division. No Bids may be withdrawn for a period of sixty (60) calendar days after the scheduled closing date and time.

11. LATE BIDS

Bids are time-stamped upon receipt by the City. Bids received after the scheduled closing date and time will be returned unopened to the Bidder.

12. BRAND NAMES OR EQUAL

Whenever in this IFB any particular materials, process and/or equipment are indicated or specified by patent, proprietary or brand name, or by name of manufacturer, such wording shall be deemed to be used for the purpose of facilitating description of the material, process and/or equipment desired and shall be deemed to be followed by the words "or equal." Proof satisfactory to City or City's representative must be provided by Bidder, at the time of bid, to show that the alternative product is, in fact, equal to the product required in this IFB.

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

13. NEW EQUIPMENT

All parts and equipment provided in accordance with this IFB shall be new and unused, meet or exceed specifications/requirements, of the latest model of current production, and of first quality in regards to workmanship and materials. All parts shall be original equipment manufactured with appropriate warranty.

14. WARRANTIES

- a) Commercial: The Bidder agrees that the goods or services furnished under this contract shall be covered by the most favorable commercial warranty(ies) the Bidder offers to any customer for such goods or services.
- b) Price: The Bidder warrants that the price of the goods or services set forth herein does not exceed those charged by the Bidder to any other customer purchasing the same goods or services in like or comparable quantities under like terms and conditions.

15. STOCK

The Successful Bidder shall agree to maintain access to sufficient stock of any items or equipment required in the award of this IFB.

16. MARKING OF PROPRIETARY INFORMATION

Because all bids become public record, Bidders are required to **stamp in red or otherwise indicate** any page or pages that contain proprietary information as defined at NRS 332.025(5) or trade secrets as defined at NRS 600A.030, including a summary sheet on the cover of the bid indicating each and every page that contains proprietary information. The City takes no responsibility and assumes no liability for release of any such proprietary information not so marked and summarized.

17. PRICE STABILITY

All prices bid shall remain firm for 120 calendar days from the scheduled closing date and time of this IFB.

18. TAXES

City is exempt from State Use Tax, State Retail Tax and Federal Excise Tax. The bid price must be net, exclusive of such taxes.

19. DISCOUNTS

Discounts for prompt payment offered may be taken into consideration during the bid evaluation. Terms of payment offered shall be identified in the bid. All terms of payment (cash discounts) shall be taken by the City and computed from the date of final acceptance or the date of receipt of invoice, whichever is later.

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

20. TIE BIDS

Definition: A tie bid is defined as an instance where bids are received from two or more companies who are the low bidders, and their offers are identical in all evaluation areas, e.g. price, quality, delivery, terms, and ability to supply. If any of these areas are not identical, there is not a tie bid and the City may award to the bidder with the best offer.

Resolution Procedure: The procedure for tie bids is to publicly draw lots and award to the winner of the draw. When lot drawing is necessary, the City will contact the Bidders Involved and describe the reason for drawing lots. The City will indicate the time and place of the drawing and invite the Bidders to attend, but specify that attendance is not mandatory. The City will ensure that another City employee is present as a witness at the drawing.

21. ADDENDA AND INTERPRETATIONS

If it becomes necessary to revise any part of this IFB, a written addendum will be provided to all Bidders via DemandStar.com. City is not bound by any oral representation, clarifications, or changes made in the written IFB document by City's employees, unless such clarification or change is provided to Bidders in written addendum form from the City's Purchasing Division.

- a) A Bidder who discovers discrepancies in, or omissions in the IFB document or finds sections unclear or confusing, should notify the City's Purchasing Division at once in writing. If it should be found necessary, the City will issue a written addendum and post on DemandStar.com. The City will not be responsible for oral instructions.
- b) Failure to so request clarification of any inadequacy, omission or conflict will not relieve the Bidder of responsibility. The signing of the Bid Certificate will be considered as implicitly denoting that the Bidder has a thorough comprehension of the full intent and scope of the IFB.
- c) All addenda issued by the City's Purchasing Division shall become a part of the IFB document and will be made a part of the contract.
- d) Each Bidder, upon receiving addenda, shall review the information contained in the addendum, insert into the IFB documents, and acknowledge receipt of each addendum in its bid. Failure to acknowledge any addenda could result in disqualification and rejection of a bid.

22. COLLUSION CLAUSE

Any evidence of agreement or collusion among Bidders or prospective Bidders acting to illegally restrain freedom of competition by agreement to a proposed fixed price, or otherwise, shall render the bids of such Bidders void. Advance disclosure

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

of any information to any particular Bidder which gives that particular Bidder any advantage over any other interested Bidder, in advance of the IFB closing, made or permitted by a member of the governing body or an employee or representative thereof, shall operate to void all bids of this IFB.

23. DISQUALIFICATION OF BIDDER

Bidders may be disqualified and rejection of bids may be recommended by the City for any of (but not limited to) the following causes:

- a) Failure to use the bid forms furnished by the City.
- b) Lack of signature by an authorized representative on the Bid Certificate.
- c) Failure to comply with the requirements of the IFB.
- d) Evidence of collusion among Bidders.
- e) Unauthorized alteration of the bid forms.
- f) Unauthorized communication with any City employee, officer or official regarding this project, other than the Purchasing Specialist designated herein.

24. REJECTION OF BIDS

City reserves the right to reject any and all bids received in response to this IFB or cancel this IFB in its entirety. Companies whose bids are rejected will be notified in writing.

25. FEDERAL, STATE, LOCAL LAWS

All Bidders shall comply with all Federal, State and local laws relative to conducting business in the City of Henderson including, but not limited to, licensing, labor and health laws, and including NRS 338.10 through 338.180, as amended, if applicable.

26. MINORITY BUSINESS CLAUSE

Minority business enterprises will be afforded full opportunity to submit bids in response to this IFB and will not be discriminated against on the grounds of race, color, creed, sex, or national origin in consideration for an award.

27. BID PROTESTS

Any person or company that submits a bid on a contract that is required to be advertised pursuant to N.R.S. 332.039(1) may, within seven (7) calendar days after the recommendation of award is posted online at DemandStar.com, file with the Purchasing Division a notice of protest. The notice of protest must be submitted in writing and include a statement setting forth specific reasons the protesting party believes the applicable provisions of N.R.S. Chapter 332 were violated. The Purchasing Division will review the substance of the notice of protest and issue a written decision within seven (7) calendar days to the protesting party and all other bidders of record. In the event the protesting party wishes to appeal the Purchasing Division's decision, such appeal must be made to the City Council through the Purchasing Division within seven (7) calendar days of the date the decision is

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

rendered; otherwise, it is a final determination. The decision of the City Council is final. The City Council shall not consider any protest unless this procedure is followed.

A Notice of Protest filed in accordance with the provisions of Section 24 operates as a stay of action in relationship to the awarding of any contract until a determination is made by the governing body or its authorized representative on the protest.

28. SECURITY FOR PROTEST

Any notice of protest filed pursuant to Section 23 and the provisions of NRS 332.068 must be accompanied by a surety bond or cash bond in an amount equal to the lesser of (a) twenty-five percent (25%) of the total value of the bid submitted by the protesting bidder or (b) Two Hundred Fifty Thousand Dollars (\$250,000.00)

If the protest is upheld, the bond posted or cash bond shall be returned to the Bidder who posted the bond. If the protest is rejected, a claim shall be made against the bond or cash bond by the City of Henderson in an amount equal to the expenses incurred by the City including attorneys' fees and costs because of the unsuccessful protest. Any money remaining after the claim has been satisfied shall be returned to the Bidder who posted the bond or cash bond.

29. RIGHT OF INSPECTION AND TRIAL

The City reserves the right of inspection and trial prior to award of a contract.

30. NOTICE OF AWARD

Notice of Award of this IFB will be by "Recommendation of Award" issued to the bidder who submits the bid deemed to be most advantageous to the City in accordance with NRS 332.065.1. Recommendation of Award will be issued by the City's Purchasing Division and posted on Demandstar.com. The City reserves the right to award to multiple vendors if in the best interest of the City. Final approval to award will be made by the Henderson City Council, if required.

In the event the Successful Bidder fails to perform in accordance with the General Conditions, Special Conditions, Scope of Work/Service and/or Technical Specifications set herein, the City reserves the right to terminate the contract, rescind award, and re-award to the next low Bidder as allowed by NRS 332.065.3.

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

SPECIAL CONDITIONS

1. GOVERNING LAW

The law of the State of Nevada shall govern this IFB and any contract awarded as a result of this IFB.

2. SEVERABILITY

In the event that any provision of this IFB shall be held to be invalid or unenforceable, the remaining provisions of this IFB and subsequent contract shall remain valid and binding on the parties hereto.

3. INDEMNITY

The Successful Bidder agrees, by entering into a contract, to defend and hold the City harmless from any and all causes of action or claims of damages arising out of or relating to Bidder's performance under the contract.

4. BIDDER REPRESENTATIONS

Bidder represents that It is financially solvent, able to pay its debts as they mature, possesses sufficient working capital, is able to furnish the tools, materials, supplies, equipment and labor, is qualified, licensed in, experienced in and competent to perform and complete the work required by this IFB; and that it is authorized to do business in the State of Nevada, Clark County, and the City of Henderson.

5. PROHIBITION AGAINST CONTINGENT FEES

Bidder warrants that no person or entity has been employed or retained to solicit or secure this bid upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee.

For breach or violation of this warrant, the City shall have the right to annul the contract without liability or, in its discretion, to deduct the contract price or consideration, and/or otherwise recover the full amount of such commission, percentage, brokerage or contingent fee.

6. CONSUMPTION ESTIMATES

The quantities appearing herein are approximate only and are prepared for the solicitation of bids. Payment to the Successful Bidder will be made only for the actual quantities of items furnished/serviced/delivered in accordance with the

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

contract. It is also understood that the scheduled quantities of items to be furnished/serviced/delivered may be increased, decreased, or omitted without any penalty or in any way invalidating bid prices.

7. DAMAGES

Any delivery, installation or other services performed by the successful Bidder shall in no way modify, void, or compromise the Manufacturer's Warranty, features, serviceability, or normal operation of any City property or equipment. Any services that result contrary to these conditions shall be remedied at the sole cost of the successful Bidder, up to and including repair or replacement of the equipment.

8. NO THIRD-PARTY BENEFICIARIES

Nothing contained herein shall create a contractual relationship with, or any rights in favor of, any third party. The contract gives no rights or benefits to anyone other than the City and the Successful Bidder and has no third-party beneficiaries. The contract is only between these two parties, and no other rights or obligations flow to a subcontractor or other third party. A subcontractor must look to the Successful Bidder for any rights and obligations they may have.

9. INSURANCE

The Successful Bidder shall procure and maintain for the duration of the contract, insurance against claims for injuries to persons or damages to property, which may arise from or in connection with the performance of the contract:

- A. Commercial General Liability and Automotive Liability: (Primary) \$1,000,000 per occurrence for bodily injury, personal injury and property damage. If aggregating, the aggregate shall apply separately to this project or be twice the required limit. Insurance is to be placed with insurers with a current A.M. Best's rating of not less than A: VII.
- B. Workers' Compensation: In a form acceptable to the Insurance Commissioner, State of Nevada, statutory limits and Employer's Liability of \$1,000,000 per occurrence, per accident for bodily injury or disease. Insurance is to be placed with insurers with a current A.M. Best's rating of not less than A: VII.

The general and automotive liability policies are to contain, or be endorsed to contain, the following:

- A. The City, its officers, employees, agents, and volunteers are to be covered as respects: liability arising out of activities performed by or on behalf of the Successful Bidder; products and completed operations of the Successful Bidder, premises occupied or used by the Successful Bidder

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

(its officers, employees, agents, subcontractors). The coverage shall contain no special limitations on the scope of protection afforded to the City.

- B. For any claims related to the contract, the Successful Bidder's coverage shall be primary as respects the City, its officers, employees, agents, and volunteers.
- C. Any failure to comply with reporting or other provisions of the policies including breaches of warranties shall not affect coverage provided to the City.
- D. Successful Bidder's insurance shall apply separately to each insured against whom a claim is made or suit is brought, except with respect to the limits of the insurer's liability.
- E. Each insurance policy required by this clause shall be endorsed to state that coverage shall not be suspended, voided, canceled by either party, reduced in coverage or limits except after thirty (30) days prior written notice by certified mail, returned receipt requested, has been given to the City.

The Successful Bidder shall furnish the City with original endorsements affecting the coverage required by this clause. The endorsements are to be signed by a person authorized by that insurer to bind coverage on its behalf.

The Successful Bidder shall include all subcontractors as insured under its policies or shall furnish separate certificates or endorsements for each subcontractor. All coverages for subcontractors shall be subject to all above requirements.

The insurance coverage required herein must be written by a company which is licensed to do business in the State of Nevada, with a current A.M. Best's rating of not less than A. The Certificates of Insurance sent to the City must contain a clause to the effect that cancellations, reductions or restrictions shall not become effective until thirty (30) days after written notice to the City. In the event that any of the insurance coverage required hereunder is canceled, reduced or restricted, the City reserves the right to terminate the contract.

10. SAFETY ISSUES

Employees of the Successful Bidder must comply with all OSHA, State and City safety regulations, ordinances, and procedures. Employees must be trained in safety practices/tasks that they may be called upon to perform (i.e. confined space entry, lockout/tag out, fall protection, hazard communication). Unsafe behavior or

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

conditions will be brought to the attention of the Successful Bidder and it will be up to them to correct the condition or behavior immediately. If the behavior or condition continues, the violator will be asked to leave and the Successful Bidder will be required to immediately replace that employee.

11. NONPERFORMANCE OF CONTRACT – CONDITIONS FOR

The Successful Bidder shall be excused from performance hereunder during the time and to the extent that he is prevented from obtaining, delivering, or performing in the customary manner, by acts of God, fire, war, strike, loss or shortage of transportation facilities, lockout or commandeering of raw materials, products, plants or facilities by the government. The selected Bidder shall provide, in a timely manner, the City with satisfactory evidence that nonperformance is due to one or more of the above circumstances.

If the Successful Bidder fails to perform the contract in accordance to the terms of the award for any reason other than an excusable cause listed above, the City may re-award the contract to the next lowest responsive, responsible Bidder without requiring that new bids be submitted (as allowed per NRS 332.065.3). Re-award of the contract is not a waiver of any liability of the initial Successful Bidder.

If at any time the Successful Bidder fails to perform in accordance with the requirements of the contract, and which results in the City obtaining goods and/or services specified in this IFB from another source, the Successful Bidder shall reimburse the City for any costs incurred that are in excess of the awarded price.

12. ACCEPTANCE OF WORK

Failure on the part of any party hereto to complain of any act or failure to act of the other party or to declare that other party in default hereunder, irrespective of how long such failure continues, shall not constitute a waiver of the rights of such party hereunder. Inspection by, payment by, or tentative approval or acceptance by City or the failure of City to perform any inspection hereunder, shall not constitute a final acceptance of the work or any part thereof and shall not release the Successful Bidder of any of its obligations hereunder.

13. WAIVER

No consent to or waiver of, express or implied, by either party to the contract any breach or default by the other in the performance of any obligations hereunder shall be deemed or construed to be a consent to or waiver of any other breach or default by such party hereunder.

14. MEDIATION/ARBITRATION AND DISPUTES

Notwithstanding the requirement that disputes arising out of the contract shall be subject to arbitration, all claims, disputes, and other matters in question between the parties to the contract, arising out of or relating to the contract or the breach thereof, shall be first submitted to non-binding mediation prior to initiation of any arbitration

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

unless the parties mutually agree otherwise. The cost of said mediation shall be split equally between the parties. This agreement to mediate shall be specifically enforceable under the prevailing law of the State of Nevada.

The parties agree that any disputes concerning the terms and conditions of the contract that cannot be resolved after consultation and discussion between the parties or mediation, shall be submitted and finally settled by arbitration of the American Arbitration Association.

15. ASSIGNMENT OF CONTRACTUAL RIGHTS

It is agreed that the Successful Bidder shall not assign, transfer, convey or otherwise dispose of the contract or its right, title, or interest in or to the same, or any part thereof, without previous written consent of City and any sureties.

16. USE BY OTHER ENTITIES

Nevada Revised Statute 332.195 allows that state and local governments may use the contracts of other government entities upon approval from the Successful Bidder. The City of Henderson is in no way liable for the obligations of any other entity utilizing the contract.

17. PUBLICITY

The City shall approve all publicity concerning the services of the Successful Bidder with respect to the performance of the contract.

18. RECORDS AND AUDITING

The Successful Bidder shall maintain all books, documents, accounting records and other evidence pertaining to the goods and/or services provided in accordance with the contract. Such materials shall be made available at its offices at all reasonable times during the contract period and for three years (and as required by Federal law and/or regulations) from the date of the final payment under the contract. The City of Henderson or its representative reserves the right to audit, examine, or reproduce any and all records related to the performance of the contract. This right also applies to any other governmental entity or agency participating in the funding of the contract, or any authorized agents thereof. Copies of said records will be furnished by the responder if requested, within seven (7) business days of request. Such records shall include those books, documents and accounting records that represent the responder's costs of manufacturing, acquiring or delivering the products and services governed by the contract.

19. FISCAL FUNDING

Funding of the contract is dependent on budget appropriations set each fiscal year. If necessary, funds to continue with the specified goods and/or services are not allocated by the City, the contract shall be terminated at the expiration of the appropriated funds.

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

20. TERMINATION

The City reserves the right to cancel the contract upon thirty days' written notice for good cause. Either party may terminate the contract upon ninety (90) days' written notice for any reason.

21. ENTIRE AGREEMENT

The contract and all attached exhibits thereto represent the entire agreement between the City and the Successful Bidder and supersede all prior communications, negotiations, representations or agreements, either written or oral. The contract may be amended only by written instrument signed by both the City and the Successful Bidder.

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

SCOPE OF WORK

1. PURPOSE OF BID

The City of Henderson, Nevada is seeking bids for Stryker Power Pro XT Model 6506 powered ambulance cots and accessories to include furnishing, assembly, delivery and warranty as specified herein. The City of Henderson currently utilizes Stryker Power Pro XT Model 6500 powered ambulance cots and the City of Henderson ambulance fleet is fitted with Stryker Floor Mount Fastener Systems Model 6370.

At the time of posting of this IFB, the City anticipates purchasing nine (9) cots for the Fire Department. This quantity may increase or decrease based upon the bid prices received by the City. There is no guarantee or current estimate of quantities needed for future years of the contract.

Proposal shall include a trade-in allowance for specified existing inventory, inclusive of removal and any costs associated with such. The City reserves the right to reject the trade-in allowance proposed if rejection is deemed to be in the best interest of the City.

2. TERM OF CONTRACT

The base term of this contract shall be from award date through June 30, 2014, with the option to renew for three (3) additional one-year periods.

The City reserves the option to extend the term of the contract or any renewal term for an additional 180 calendar days from its expiration to facilitate completion of work.

3. DELIVERY

Delivery shall be FOB destination – City of Henderson Fire Department, 401 Parkson Road, Henderson, Nevada 89015. Delivery shall be within 60 days of issuance of a purchase order from the City of Henderson Purchasing Division. Bidders shall clearly state on the Bid Pricing form the delivery lead-time.

4. ORDERS AND INVOICES

Purchase orders will be issued by the City of Henderson Purchasing Division. Invoices shall be directed to the City of Henderson, Fire Department MSC 133, Attention Bill Carey, 240 Water St, Henderson, NV 89015. Payment will be made after satisfactory receipt of equipment, manuals, and warranty certification.

5. MANUALS

One (1) manual will be required for each unit purchased and shall be delivered with the equipment.

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

6. WARRANTIES

All bids shall include copies of the manufacturer's standard commercial warranties and optional extended warranties. Extended warranty pricing shall be stated on the Bid Pricing form.

7. TRAINING

The successful bidder(s) shall provide training to City staff in the operation and generalized maintenance of equipment specified herein after the City's acceptance of said equipment at the time mutually agreed upon by the City and the successful bidder. The successful bidder(s) shall provide training on an "as needed" basis at no additional cost to the City.

8. DISCONTINUATION/SUBSTITUTION OF BID ITEM(S)

If, during the term of this contract, the successful Bidder must modify its product line or has no option but to provide a substitute piece of equipment not named in the original contract, the successful Bidder shall notify the City of Henderson Purchasing Division with copy to the Division Chief that the original product is scheduled for discontinuation or is no longer available on the "open-market." This written notification shall be received by the designated City contacts no less than 60 days prior to the discontinuation date. Said notification shall include a product offered by the Bidder as a substitute. A complete specification sheet from the manufacturer, along with a descriptive provided from the successful Bidder shall be provided with the notification, and each line-item of specification provided with this IFB must be referenced as it relates to the substitute equipment, including features of the substitute equipment that must meet or exceed the specifications set forth in this IFB:

The City reserves the right to reject any substitute item offered, and to require the successful Bidder to offer another substitute until the City is satisfied with such substitute. The cost of the substitute shall not exceed the cost of the item it is replacing under the terms of this contract.

Orders placed throughout the life of the contract will be for the current-year equivalent of the equipment and items specified at the time of Bid. Model names and numbers may be substituted accordingly.

9. NEW EQUIPMENT

All parts and equipment provided in accordance with this contract shall be new and unused and must meet or exceed the specifications, of the latest model of current production, and of first quality in regards to workmanship and materials. All parts shall be original equipment manufactured with appropriate warranty.

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

10. STOCK

The successful Bidder shall agree to maintain access to sufficient stock of any items or equipment required in the award of this IFB. This includes any items or equipment required for warranty support.

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

TECHNICAL SPECIFICATIONS

The purpose of these Technical Specifications is to obtain for the City of Henderson Fire Department, Stryker 6506 Power Pro XT Powered Ambulance Cots. It is the intention of these Technical Specifications to describe the equipment and to permit qualified bidders to bid upon standard products and equipment of conventional design.

All equipment furnished shall be the manufacturer's standard, new model and newest model year, unless specified otherwise. Parts and equipment not herein mentioned, but necessary to furnish a complete unit, ready for use upon delivery, shall be included. These specifications shall be considered minimum. Should the manufacturer's current published data or specifications exceed these, they shall be considered minimum and furnished.

1. POWERED AMBULANCE COT SPECIFICATIONS

Stryker 6506 Power Pro XT Powered Ambulance Cots:

- Automatic in-cot fastener shut-off
- Manual back-up release handle
- Automatic high-speed retract
- Battery-powered hydraulic lift system
- Preventative maintenance hour meter
- Battery pack power level indicator
- Settable load height with jog function
- Color-coded controls
- High visibility powder-coated frame
- Lightweight, rugged aluminum construction
- Scientifically optimized lift bar and control design
- Lower lifting bar
- Lift-capable safety bar
- Integrated bumper system
- Retractable head section
- Floor-mounted safety hook
- One-hand release, fold down side rails
- One-hand release, infinite positioning, pneumatically assisted backrest
- Oversized wheels with sealed caster and wheel bearings
- Sealed bolster mattress
- Shock or flat leg positioning
- Two lap belts and one four-point shoulder restraint
- Built-in pull handle

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

- X-frame guards
- Power washable
- SMRT power system

Height:	Highest Position 41.5 in Lowest Position 14 in
Length:	Standard 81 in Minimum 63 in
Width:	23 in
Weight:	125 lb
Wheels:	Diameter 6 in Width 2 in
Articulation:	Backrest 0-73° Shock Position +15° Optional Knee Gatch 30°
Maximum Weight Capacity:	700 lb
Minimum Operator Required:	Occupied Cot – 2 Unoccupied Cot – 1

Each cot shall include the following optional features:

- Three-stage IV pole (patient right)
- Removable O₂ bottle holder (fowler)
- Dual wheel locks
- Equipment hook
- Pocketed head end storage
- Knee gatch

2. TRADE-IN ALLOWANCE

Proposals shall include a trade-in allowance for the following equipment. Proposed allowances shall be inclusive of removal and any costs associated with such. The removal schedule of the trade-in equipment, if the trade-in allowance is accepted by the

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

City, shall be in conjunction with the delivery of the new equipment. The City reserves the right to reject the proposed trade-in allowance if rejection is deemed to be in the best interest of the City.

Trade-Ins

Model	Serial Number	In-Service Date	Comments
Stryker Power Pro XT Model 6500	70639275	June 2007	None
Stryker Power Pro XT Model 6500	90941326	September 2009	None
Stryker Power Pro XT Model 6500	70639280	June 2007	None
Stryker Power Pro XT Model 6500	70639276	June 2007	None
Stryker Power Pro XT Model 6500	70639279	June 2007	None
Stryker Power Pro XT Model 6500	70639277	June 2007	None
Stryker Power Pro XT Model 6500	70639278	June 2007	None
Stryker Power Pro XT Model 6500	70639062	June 2007	Complete with intermittent hydraulic
Stryker Power Pro XT Model 6500	70239171	February 2008	Still functional, but missing parts

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

Company Name

BID PRICING

In response to Invitation for Bids No. 113-12, Ambulance Cots and Accessories, and in accordance with the terms and conditions therein, we agree to furnish, deliver and provide warranties for the bid prices submitted herein.

Item Description	Price per Unit	Qty	Extended Price
Stryker 6506 Power Pro XT Powered Ambulance Cots per Technical Specifications		9	

WARRANTY INFORMATION

Warranty	Warranty Details	Price per Unit	Qty	Extended Price
Standard Commercial Warranty		Included	9	Included
Extended Warranty Option 1			9	
Extended Warranty Option 2			9	
Extended Warranty Option 3			9	

Lead time from receipt of purchase order _____

**CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES**

Company Name

BID PRICING (continued)

TRADE-INS

Model	Serial Number	Trade-In Value
Stryker Power Pro XT Model 6500	70639275	
Stryker Power Pro XT Model 6500	90941326	
Stryker Power Pro XT Model 6500	70639280	
Stryker Power Pro XT Model 6500	70639276	
Stryker Power Pro XT Model 6500	70639279	
Stryker Power Pro XT Model 6500	70639277	
Stryker Power Pro XT Model 6500	70639278	
Stryker Power Pro XT Model 6500	70639062	
Stryker Power Pro XT Model 6500	70239171	
Total Trade-In Value		

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

FOR INFORMATION PURPOSES ONLY

COMPANY NAME (Please Print or Type)

CITY OF HENDERSON
MINORITY BUSINESS ENTERPRISE IDENTIFICATION FORM

IS THIS BUSINESS 51% OWNED, OPERATED AND CONTROLLED ON A DAILY BASIS BY ONE OR MORE MINORITIES?

___ YES ___ NO

ARE YOU CURRENTLY CERTIFIED AS A MINORITY BUSINESS ENTERPRISE FIRM?

___ YES ___ NO Certifying Agency: _____
Date Certified: _____

Please check all of the following blanks which apply to your company:

Ownership of firm (51% or more):

___ Non-minority ___ Hispanic ___ African-American
___ Other Minority (specify): _____
___ Female Owned ___ Disabled Owned ___ Veteran Owned
___ Small Business (less than \$1 million annual receipts or 100 employees)

Indicate Status:

___ Partnership ___ Corporation ___ Sole Proprietorship
___ Other (specify): _____

Tax Identification Number: _____

Business Name or Legal Name as identified with this Tax ID#:

How did you hear about this opportunity?

___ City Personnel ___ Newspaper ___ DemandStar ___ City Website
___ Chamber of Commerce (specify which Chamber: _____)
___ Other (please specify: _____)

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

SEALED BID LABEL – CUT OUT

Cut along the border and attach this label to your sealed bid.

SEALED BID – DO NOT OPEN UNTIL SCHEDULED

INVITATION FOR BIDS (IFB) 113-12

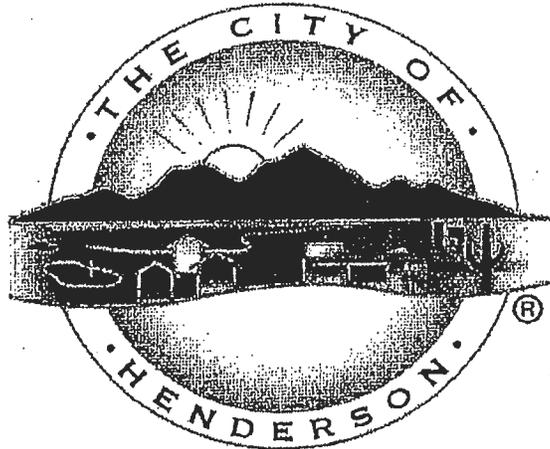
OPENING SCHEDULED FOR **JUNE 14, 2012 at 2:00PM**

IN THE OFFICE OF THE CITY CLERK, MSC 114

FROM:

DELIVER TO:

CITY OF HENDERSON
OFFICE OF THE CITY CLERK
240 WATER STREET, MSC 114
HENDERSON, NV 89015



A Place To Call Home

Exhibit B

Stryker EMS's Proposal

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

Stryker EMS
Company Name

BID PRICING

In response to Invitation for Bids No. 113-12, Ambulance Cots and Accessories, and in accordance with the terms and conditions therein, we agree to furnish, deliver and provide warranties for the bid prices submitted herein.

Item Description	Price per Unit	Qty	Extended Price
Stryker 6506 Power Pro XT Powered Ambulance Cots per Technical Specifications	11,885.60	9	106,970.40

WARRANTY INFORMATION

Warranty	Warranty Details	Price per Unit	Qty	Extended Price
Standard Commercial Warranty	See Attached	Included	9	Included
Extended Warranty Option 1	Complete Service Program	2,762.00	9	24,858.00
Extended Warranty Option 2	Premium Service Program	3515.00	9	31,635.00
Extended Warranty Option 3			9	

Lead time from receipt of purchase order Delivery lead time contingent upon backlog at time of order-approximately 4-6 weeks.

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

Stryker EMS
Company Name

BID PRICING (continued)

TRADE-INS *See Attached*

Model	Serial Number	Trade-In Value
Stryker Power Pro XT Model 6500	70639275	2,000 / 3250
Stryker Power Pro XT Model 6500	90941326	2,000 / 3250
Stryker Power Pro XT Model 6500	70639280	2,000 / 3250
Stryker Power Pro XT Model 6500	70639276	2,000 / 3250
Stryker Power Pro XT Model 6500	70639279	2,000 / 3250
Stryker Power Pro XT Model 6500	70639277	2,000 / 3250
Stryker Power Pro XT Model 6500	70639278	2,000 / 3250
Stryker Power Pro XT Model 6500	70639062	1,000 / 3250
Stryker Power Pro XT Model 6500	70239171	1,000 / 3250
Total Trade-In Value		\$16,000 / \$29,250

CITY OF HENDERSON
IFB 113-12
POWERED AMBULANCE COTS AND ACCESSORIES

FOR INFORMATION PURPOSES ONLY

Stryker EMS
COMPANY NAME (Please Print or Type)

CITY OF HENDERSON
MINORITY BUSINESS ENTERPRISE IDENTIFICATION FORM

IS THIS BUSINESS 51% OWNED, OPERATED AND CONTROLLED ON A DAILY BASIS BY ONE OR MORE MINORITIES?

___ YES NO

ARE YOU CURRENTLY CERTIFIED AS A MINORITY BUSINESS ENTERPRISE FIRM?

___ YES NO Certifying Agency: _____
Date Certified: _____

Please check all of the following blanks which apply to your company:

Ownership of firm (51% or more):

Non-minority ___ Hispanic ___ African-American
___ Other Minority (specify): _____
___ Female Owned ___ Disabled Owned ___ Veteran Owned
___ Small Business (less than \$1 million annual receipts or 100 employees)

Indicate Status:

___ Partnership Corporation ___ Sole Proprietorship
___ Other (specify): _____

Tax Identification Number: 38-2902424

Business Name or Legal Name as identified with this Tax ID#:

Stryker Medical

How did you hear about this opportunity?

City Personnel ___ Newspaper ___ DemandStar ___ City Website
___ Chamber of Commerce (specify which Chamber: _____)
___ Other (please specify: _____)

Trade In Value of Existing Cots for IFB 113-12

Stryker EMS does not have a trade in program. However, we deal with resellers who will purchase used Stryker cots, refurbish them and typically sell them out of the country. In general, resellers are willing to offer more for cots that have been under a Stryker warranty. They do this because they are more confident in the product that they will receive. The nine current City of Henderson cots are not under a Stryker warranty. I have been contacted by a reseller who is offering \$2,000 per cot for the seven cots that are listed to be working correctly. He is offering \$1,000 a piece for serial numbers 070639062 and 070239171.

However, if the cots were under Stryker warranty he would offer \$3,250 per cot or a total of \$29,250. That is a difference of \$13,250 for the City of Henderson. My proposal is this; if the City of Henderson purchases an extended warranty with the 9 new cots then our Stryker service rep will refurbish your existing cots at no charge. This will allow us to get the \$3,250 per cot trade in value. The trade in of your 9 current cots would essentially cover the cost of the extended warranty on 9 new cots. The City of Henderson would only have to pay for mattresses, batteries and restraints on those cots for the next 7 years (two years manufactures warranty plus extended five year warranty). Furthermore, the City of Henderson has spent over \$20,215 in parts and service since purchasing your current cots. I am confident in saying that the warranty will save the city a significant amount over the next 7 years.

If the City of Henderson awards me this bid then I will work with the reseller to package the existing cots and have them shipped to him. The reseller will pay Stryker directly for the cots. The agreed upon trade in total will be deducted from the amount that the city owes Stryker.

Warranty

Stryker EMS, a division of the Stryker Corporation, offers one warranty option in the United States:

Two (2) year parts and labor. Stryker EMS warrants to the original purchaser that its products should be free from manufacturing non-conformances that affect product performance and customer satisfaction for a period of two (2) years after date of delivery. Stryker's obligation under this warranty is expressly limited to supplying replacement parts and labor for, or replacing, at its option, any product that is, in the sole discretion of Stryker, found to be defective. Expendable components, i.e. mattresses, restraints, I.V. poles, storage nets, storage pouches, oxygen straps, and other soft goods, have a one (1) year limited warranty.

The Stryker Power-PRO XT is designed for a 7 year expected service life under normal use conditions, and with appropriate periodic maintenance as described in the maintenance manual. Stryker warrants to the original purchaser that the welds on the Power-PRO XT will be free from structural defects for the expected 7 year life of the product as long as the original purchaser owns the product. Original purchasers will also obtain a three (3) year limited parts warranty for the X-frame components of the Power-PRO cot and a three (3) year limited power train warranty covering the motor pump assembly and hydraulic cylinder assembly. Stryker's obligation under this three (3) year limited warranty is expressly limited to supplying replacement parts and labor for, or replacing, at its option, any part that is, in the sole discretion of Stryker, found to be defective.

SMRT Power Warranties. Stryker EMS warrants the SMRT Charger for the same duration as the Stryker product for which it is furnished. All SMRT Paks are warranted to be free from manufacturing non-conformances that affect product performance and customer satisfaction for a period of one (1) year.

Upon Stryker's request, purchaser shall return to Stryker's factory any product or part (freight prepaid by Stryker) for which an original purchaser makes a warranty claim.

Any improper use or alteration or repair by unauthorized service providers in such a manner as in Stryker's judgment affects the product materially and adversely, shall void this warranty. Any repair of Stryker products using parts not provided or authorized by Stryker shall void this warranty. No employee or representative of Stryker is authorized to change this warranty in any way.

This statement constitutes Stryker EMS's entire warranty with respect to the aforesaid equipment. STRYKER MAKES NO OTHER WARRANTY OR REPRESENTATION EITHER EXPRESSED OR IMPLIED, EXCEPT AS SET FORTH HEREIN. THERE IS NO WARRANTY OF MERCHANTABILITY AND THERE ARE NO WARRANTIES OF FITNESS FOR ANY PARTICULAR PURPOSE. IN NO EVENT SHALL STRYKER BE LIABLE HEREUNDER FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES ARISING FROM OR IN ANY MANNER RELATED TO SALES OR USE OF ANY SUCH EQUIPMENT.

DeWALT® Product Warranty

Any DeWALT® product purchased from Stryker EMS is covered for a period of one (1) year after date of delivery. Stryker's obligation under this warranty is expressly limited to supplying replacement parts and labor for, or replacing, at its option, any product that is, in the sole discretion of Stryker, found to be defective.

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AMENDMENT #1
POWERED AMBULANCE COTS AND ACCESSORIES
CMTS #15034

THIS AMENDMENT is made and entered into effective as of the 25th day of September 2014 ("Effective Date"), by and between the City of Henderson, Nevada, a municipal corporation and political subdivision of the State of Nevada, ("CITY") and STRYKER EMS ("VENDOR") for powered ambulance cots and accessories.

RECITALS

WHEREAS, the CITY entered into a contract on July 5, 2012 with the VENDOR for powered ambulance cots and accessories issued under invitation for Bids (IFB) 113-12 "Powered Ambulance Cots and Accessories"; and

WHEREAS, the CITY desires to amend the Contract to exercise the first renewal option under the original Contract; and

NOW, THEREFORE, in consideration of the promises and the terms contained herein, the parties agree as follows:

The Contract is hereby amended as follows:

2. TERM OF CONTRACT

The term of the contract shall be extended through June 30, 2015.

All other terms and conditions of the original Contract remain in full force and effect and are incorporated into this Amendment by reference.

IN WITNESS WHEREOF, the CITY has made and executed this Amendment and caused the seal of said CITY to be affixed hereto, and the VENDOR has hereinto set his hand this day and year written.

CITY OF HENDERSON
CLARK COUNTY, NEVADA

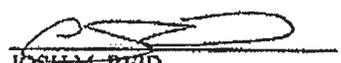
ATTEST:

APPROVED AS TO CONTENT


JACOB L. SNOW
City Manager


For SABRINA MERCADANTE, MMC
City Clerk

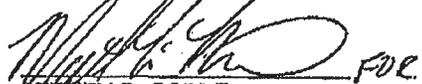
APPROVED AS TO FORM:


JOSH M. REID
City Attorney

APPROVED AS TO FUNDING:

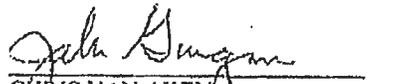

RICHARD A. DERRICK
Chief Financial Officer

APPROVED AS TO CONTENT


STEVEN R. GOBLE
Fire Chief


MATTHEW L. NORRIS
Deputy Fire Chief

STRYKER EMS


JOHN GUIGNON
SW Regional Manager
johnguignon@stryker.com
602-885-6868 (cell)

Date 9-11-14

Powered Ambulance Cots and Accessories
Amendment #1
CMTS #15034

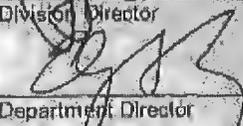
BW091114

City of Santa Fe, New Mexico

BUDGET ADJUSTMENT REQUEST (BAR)

DEPARTMENT / DIVISION / SECTION / UNIT NAME				DATE		
Fire Dept.				09/29/2014		
ITEM DESCRIPTION	BU / LINE ITEM	<- Finance Dept Use Only ->		INCREASE	DECREASE	
		SUBLEDGER / SUBSIDIARY	DR / CR			
Vehicles > 1.5 Ton	22208.571000				96,000	
Capitalized Equipment & Mech	22208.570500			96,000		
JUSTIFICATION: <i>(use additional page if needed)</i> <i>-Attach supporting documentation/memo</i>				TOTAL	\$ 96,000	\$ 96,000

Move funds from Vehicles to Capitalized Equipment & Machinery to purchase EMS Gurneys.

Karyn Romero Prepared By  Division Director  Department Director	9-29-14 Date 9-29-14 Date 9/29/14 Date	CITY COUNCIL APPROVAL City Council Approval Required <input type="checkbox"/> City Council Approval Date <input type="text"/> Agenda Item #: <input type="text"/>	 Budget Officer 10/15/14 Date  Finance Director 10/15/14 Date City Manager Date
---	---	---	--