



**ACTION SHEET**  
**CITY COUNCIL COMMITTEE MEETING OF 09/10/14**  
**ITEM FROM FINANCE COMMITTEE MEETING OF 09/02/14**

**ISSUE:**

17. Request for Approval of Procurement under State and Cooperative Price Agreements – Twenty (20) Replacement Police Vehicles for FY 2014/15; Various Vendors. (Mario Salbidrez, Deputy Police Chief)
- A. Request for Approval of Budget Adjustment – Police Property Tax Fund and Animal Control Training Fund

**FINANCE COMMITTEE ACTION: APPROVED AS CONSENT ITEM**

Requested approval of procurement under state and cooperative price agreements for twenty (20) replacement police vehicles for FY 2014/15 with various vendors in the total amount of \$853,922.92. Budget is available in police property tax fund and animal control training fund.

**FUNDING SOURCE: 22252.570950, 22231.570950**

**SPECIAL CONDITIONS OR AMENDMENTS**

**STAFF FOLLOW-UP:**

<b>VOTE</b>	<b>FOR</b>	<b>AGAINST</b>	<b>ABSTAIN</b>
COUNCILOR TRUJILLO	X		
COUNCILOR RIVERA	X		
COUNCILOR LINDELL	Excused		
COUNCILOR MAESTAS	X		
CHAIRPERSON DOMINGUEZ			

3-17-14

# City of Santa Fe, New Mexico

# memo

**DATE:** September 20, 2014  
**TO:** Finance Committee  
**FROM:** Robert Rodarte, Officer Purchasing Division *RR*  
**VIA:** Teresita Garcia, Assistant Director Finance Department *TG*

**SUMMARY:** Purchase of 20 replacement Police Vehicles and Supporting Equipment:  
Vendors: CES/Don Chalmers Ford, MHQ of New Mexico, CDWG Government, CMS Communications, Motorola Solutions, Digital Ally, MPH Industries, Jackson Creek Manufacturing.  
Procurement Method: Various State and Cooperative Price Agreements:

The City of Santa Fe Police Department has requested the procurement of 20 replacement police vehicles along with complete outfitting equipment and accessories from the listed State and Cooperative Price Agreements, in the total amount of \$853,922.92. The vehicles will be ordered according to the requirements set forth by the governing body on December 12, 2012. The City's Radio Shop will be responsible for the installation of all related equipment. The consolidated breakdown per vendor is provided below. The itemized breakdown of equipment per vendor is provided in the supporting documentation.

<b>Vendor: CES/Don Chalmers: Cooperative Contract #2012-003-055-006-DCH</b>		
2014 Ford Mustang GT	Quantity 1 @ \$27,566.00	1 27,566.00
2015 Ford Police Explorer Marked	Quantity 6 @ \$28,268.00	169,608.00
2015 Ford Police Explorer Unmarked	Quantity 4 @ \$28,178.00	112,712.00
2015 Ford Taurus Sedan Marked	Quantity 5 @ \$25,358.00	126,790.00
2015 Ford Taurus Sedan Unmarked	Quantity 3 @ \$25,341.00	76,023.00
2015 Ford F250 4x4 Chassis AC	Quantity 1 @ 26,107.00	<u>26,107.00</u>
	Total:	\$ 538,806.00

Itemized breakdowns per vendor are attached:

Vendor: MHQ of New Mexico: SPA:  
Consolidated Amount: Total: \$ 133,238.09

Vendor: CDWG Government: RFP #130733  
Printers and Docking Stations Total: \$ 14,985.14

Vendor: CMS Communications: GSA: GS-35F-0295N:  
Scanners Total: \$ 5,700.00

Vendor: Motorola Solutions: WSCA Contract: 20-000-000-0039AJ  
Radios and Accessories: Total: \$ 47,667.94

Vendor: Digital Ally LLC: WSCA-NASPO: W42-2011:  
Video Cameras/Assembly: Total: \$ 79,563.75

Vendor: MPH Industries: WSCA Contract: W42-2011  
Radar Package Total: \$22,788.00

Vendor Jackson Creek Manufacturing: Quote  
Animal Control Body \$ 11,174.00  
Total: \$853,922.92

Funding for this procurement has been identified by the Police Departments Budget Officer and appears on the attached memo.

The attached information provided by the Police Department identifies the vehicles to be purchased. The Police Department is also requesting approval to use these price agreements for additional parts and equipment if needed until the end of year 6/30/2015.

By City policy, the City can use State or Federal Price Agreements without having to bid the items on its own. By City Policy, procurement from State Price Agreements over \$50,000, require City Council approval (City Purchasing Manual Section 11.1).

**ACTION REQUESTED:**

It is requested that this procurement award to the aforementioned vendors from the identified State and Cooperative Price Agreements, in the total amount of \$853,922.92, be reviewed, approved and submitted to the City Council for consideration.

**ACTION SHEET  
ITEM FROM PUBLIC SAFETY COMMITTEE MEETING OF 08/19/14**

**ISSUE: Fiscal Year 14/15 Police Vehicle Purchase**

**PUBLIC SAFETY COMMITTEE ACTION: Recommended approval**

**SPECIAL CONDITIONS OR AMENDMENTS:**

**STAFF FOLLOW UP:**

<b>VOTE</b>	<b>FOR</b>	<b>AGAINST</b>	<b>ABSTAIN</b>
<b>CHAIRPERSON DIMAS</b>	X		
<b>VICE-CHAIRPERSON HARRIS</b>	X		
<b>MEMBER MIKE MIER</b>	ABSENT		
<b>MEMBER NANCY OWEN-LEWIS</b>	X		
<b>MEMBER PETER MIZRAHI</b>	X		
<b>MEMBER MIKE BOWEN</b>	ABSENT		
<b>MEMBER ERIC JOHNSON</b>	ABSENT		
<b>MEMBER DAVID TRUJILLO</b>	X		
<b>MEMBER JOE ARELLANO</b>	X		

DISK fc1/fcmlssue

# City of Santa Fe, New Mexico

# memo

Date: July 31, 2014  
To: Finance Committee  
CC: Brian Snyder, City Manager  
Via: Eric F. Garcia, Chief of Police   
From: Mario Salbidrez, Deputy Chief of Police   
Re: FY 14/15 Police vehicle purchase

## Background/Summary:

The following is the request and justification for the purchase of replacement Police Department vehicles for FY 14/15.

The Police Department currently is allocated 181 sworn officers. In accordance with the SFPOA Union Contract, each officer shall be issued a police vehicle. As these marked and unmarked vehicles age with daily use, their regular replacement is a yearly budgetary consideration. The Police Department does not currently have a set replacement schedule based solely on age or mileage, as specifically, one or the other may not determine the actual condition of a vehicle. An officer who lives out of town may have a vehicle only a few years old but with high mileage and, conversely, an officer who lives in Santa Fe may have an older vehicle with fewer, but harder (city) miles.

The Police Department has historically replaced vehicles based on the assessment of the City's Fleet Maintenance personnel, and input from Risk Management. When a vehicle is involved in a crash wherein it sustains damage which would cost more to fix than the vehicle is worth, the vehicle is "totaled" and a replacement is required. Additionally, when a vehicle ages to the point that major mechanical repairs of the engine or driveline are required, the vehicle is then "red-lined" by City Fleet and a replacement is required.

The Police Department purchased 19 marked and 6 unmarked police vehicles last fiscal year. These vehicles were up-fit by the City's Radio Shop. All of these vehicles are currently issued to officers/detectives and are in service on the streets of Santa Fe. Even with the addition of these 25 new vehicles, the Police Department still has over 30 vehicles currently on the street, in service every day, with over 100,000 miles on them.

For fiscal year 14/15, I am requesting authority to purchase **20 replacement vehicles**, which will be comprised of 5 PCR units, 5 traffic units, 1 patrol LT unit, 5 patrol units and 3 investigation units.

The cost of this procurement is outlined as follows:

<b>VEHICLES</b>	<b>COST</b>	<b>BU/LI</b>	<b>BUDGET</b>	<b>EXPLANATION</b>
PCR Mustang (1)	\$ 27,566	22252.570950	\$ 27,566	Budgeted FY 14/15
Traffic/LT Utility (6)	\$169,608	22252.570950	\$169,608	Budgeted FY 14/15
PCR Utility (4)	\$112,712	22252.570950	\$112,712	Budgeted/BAR FY 14/15
Patrol Sedans (5)	\$126,790	12059.570950	\$126,790	Budgeted FY 14/15
Invest. Sedan (3)	\$ 76,023	22252.570950	\$ 76,023	Budgeted/BAR FY14/15
AC Truck (1)	<u>\$ 26,107</u>	22231.570950	<u>\$ 26,107</u>	Budgeted/BAR FY 14/15
	<b>\$538,806</b>		<b>\$538,806</b>	

<b>Emergency Equip</b>	<b>COST</b>	<b>BU/LI</b>	<b>BUDGET</b>	<b>EXPLANATION</b>
PCR Mustang (1)	\$ 3,803.80	12059.572400	\$ 3,803.80	Budgeted FY 14/15
Traf/LT Utility (6)	\$ 50,749.64	12059.572400	\$ 50,749.64	Budgeted FY 14/15
PCR Utility (4)	\$ 23,541.76	12059.572400	\$ 23,541.76	Budgeted FY 14/15
Patrol Sedans (5)	\$ 40,154.40	12059.572400	\$ 40,154.40	Budgeted FY 14/15
Invest. Sedan (3)	<u>\$ 14,988.49</u>	12059.572400	<u>\$ 14,988.49</u>	Budgeted FY 14/15
	<b>\$133,238.09</b>		<b>\$133,238.09</b>	

<b>Operating Equip.</b>	<b>COST</b>	<b>BU/LI</b>	<b>BUDGET</b>	<b>EXPLANATION</b>
Printers/Docking sta	\$14,985.14	22252.572400	\$ 14,985.14	Budgeted FY 14/15
Scanners	\$ 5,700.00	22252.572400	\$ 5,700.00	Budgeted FY 14/15
Radios	\$47,667.94	22252.572400	\$ 47,667.94	Budgeted FY 14/15
Digital Ally Camera	\$79,563.75	22252.572400	\$ 79,563.75	Budgeted FY 14/15
RADARS	\$22,788.00	22252.572400	\$ 22,788.00	Budgeted FY 14/15
AC Kennel	<u>\$11,174.00</u>	12188.570500	<u>\$ 11,174.00</u>	Budgeted FY 14/15
	<b>\$181,878.83</b>		<b>\$181,878.83</b>	

The total cost for 20 Vehicles purchased and equipped: **\$853,922.92**

**\*\*Attached documents show individual price break-down based on NM Statewide Price Agreements**

Additionally, all emergency equipment, operating equipment, radios, and RADARS will be installed by the City Radio Shop, saving the City the additional cost of installation.

**Requested Action:**

Approval of request to purchase replacement Police Department vehicles for FY 14/15, . BAR and approval to use these vendors and price agreements for additional parts and equipment if needed until the end of Fiscal Year, 6/30/15.

Should you have any questions, I may be reached at ext. 5010.



**Cooperative Educational Services  
RFP 2012-003 Final Award**

May 9, 2012

Please find the final award recommendations, subject to final contract negotiations, for CES' RFP 2012-003.

<b>Category 1: Vehicles - Cars, Vans and Light Duty Trucks</b>			
<b>Vendor</b>	<b>Total Points Received</b>	<b>Award</b>	<b>Regions Awarded</b>
Bob Turner Ford	658 Regions 1 to 9	Award	Regions 1 to 9
Don Chalmers Ford	650 Regions 1 to 9	Award	Regions 1 to 9
Tillery Chevrolet	632 Regions 1 to 9	Award	Regions 1 to 9
Tate Branch Dodge	535 Regions 1 to 9	Award	Regions 1 to 9
Clark Equipment	407 Regions 1 to 9	Award	Regions 1 to 9
<b>Clark Equipment award is for vehicle bodies only.</b>			

<b>Category 2: Medium and Heavy Duty Trucks</b>			
<b>Vendor</b>	<b>Total Points Received</b>	<b>Award</b>	<b>Regions Awarded</b>
Roberts Truck Center	717 Regions 1 to 9	Award	Regions 1 to 9
MCT Industries	534 Regions 1 to 9	Award	Regions 1 to 9
Clark Truck Equipment	471 Regions 1 to 9	Award	Regions 1 to 9
Tate Branch Dodge	439 Regions 1 to 9	No Award	
Bruckner's Truck Sales	418 Regions 1 to 9	No Award	
Don Chalmers Ford	349 Regions 1 to 9	No Award	
RV Transportation	141 Regions 1 to 9	No Award	
<b>Roberts Truck Center is awarded for Trucks, Truck Bodies and Accessories. MCT Industries and Clark Equipment award is for Truck Bodies and Accessories only.</b>			

<b>Category 3: Trailers</b>			
<b>Vendor</b>	<b>Total Points Received</b>	<b>Award</b>	<b>Regions Awarded</b>
MCT Industries	749 Regions 1 to 9	Award	Regions 1 to 9
Tate Branch Dodge	603 Regions 1 to 9	Award	Regions 1 to 9
Bruckner's Truck Sales	205 Regions 1 to 9	No Award	
<b>The Evaluation Committee has made the recommendation to award to the two (2) highest ranked Proposers.</b>			

<b>Category 4: Car and Truck Rental</b>			
<b>Vendor</b>	<b>Total Points Received</b>	<b>Award</b>	<b>Regions Awarded</b>
<b>No proposals received.</b>			

*"Your New Mexico Procurement Partner Since 1979"*

<b>Category 5: Car, Truck and Off Road Vehicles Tires, Tire Repair, Parts and Services</b>			
<b>Vendor</b>	<b>Total Points Received</b>	<b>Award</b>	<b>Regions Awarded</b>
Tate Branch Dodge	542 Region 1 to 9	Award	Regions 1 to 9
RV Transportation	217 Region 1 to 9	No Award	
<b>The Evaluation Committee has made the recommendation to award a contract to the highest ranked proposer.</b>			

<b>Category 6: Oil, Grease and Lubricants</b>			
<b>Vendor</b>	<b>Total Points Received</b>	<b>Award</b>	<b>Regions Awarded</b>
Tate Branch Dodge	531 Regions 1 to 9	Award	Regions 1 to 9
<b>The Evaluation Committee has made the recommendation to award a contract to the highest ranked proposer.</b>			

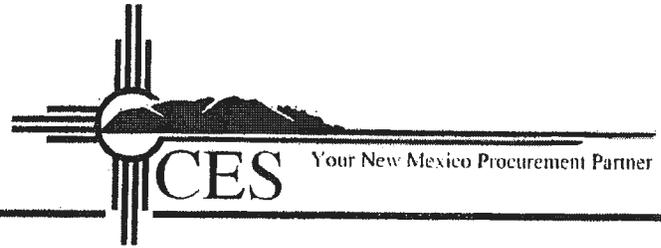
Please contact the Procurement Office at 505-344-5470 or [bids@nmedu.org](mailto:bids@nmedu.org) to schedule your contract meeting.

Sincerely,

COOPERATIVE EDUCATIONAL SERVICES

*John N. Tortelli*

John N. Tortelli, Procurement Facilitator

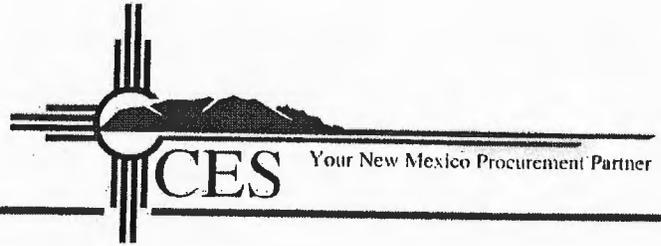


**Santa Fe Police Department  
Vehicle Proposal Summary**

**CES Contract # 2012-003-055-006DCH**

<b>2014 Ford Mustang GT (1) Unit</b>	<b>\$27,566.00</b>
<b>2015 Ford Police Utility (6) Units</b>	<b>\$169,608.00</b>
<b>2015 Ford Police Utility (4) Units</b>	<b>\$112,712.00</b>
<b>2015 Ford Police Sedan (5) Units</b>	<b>\$126,790.00</b>
<b>2015 Ford Police Sedan (3) Units</b>	<b>\$76,023.00</b>

**CES Contract Price(19) Units Total      \$512,599.00**



**City of Santa Fe  
Police Department**

**Vehicle Proposal**

**CES Contract # 2012-003-055-006DCH**

**2014 Ford Mustang GT  
2 Door Coupe  
Equipment Group 300A  
5.0L 4V TI-VCT V8 Engine  
6Spd Manual Transmission MT82  
18" A/S Tires  
3.55 Limited Slip Axle  
Tint Windows  
Color: Black  
Interior: Dark Charcoal Cloth Seats**

**CES Contract Price (1) Unit**

**\$27,566.00**

*PCR*



Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

**Vehicle Description**

**MUSTANG**

**2014 MUSTANG GT COUPE  
5.0L 4V TI-VCT V8  
6-SPEED MANUAL TRANS MT82**

**VIN 1ZVBP8CF5E5 288494**

**Exterior**

BLACK

**Interior**

DARK CHARCOALCHORD II CLOTH SEATS

**Standard Equipment INCLUDED AT NO EXTRA CHARGE**

**EXTERIOR**

- . AUTO HEADLAMPS
- . FRONT FOG LAMPS
- . STAINLESS STEEL DUAL EXH
- . REAR WINDOW DEFROSTER
- . REAR DECKLID SPOILER
- . LED SEQUENTIAL TAILLAMPS
- . HID PROJECTOR HEADLAMPS

**INTERIOR**

- . CLOTH BUCKET SPORT SEATS
- . MANUAL 4-WAY DRIVER SEAT
- . MANUAL 2-WAY FRT PASS SEAT
- . CENTER CONSOLE W/ARMREST
- . AIR CONDITIONING
- . AM/FM CD/MP3/SAT CAPABL
- W/ AUD INPUT JACK
- . CRUISE CONTROL/TILT WHEEL
- . SPLIT FOLD REAR SEAT
- . FRONT FLOOR MATS - BLACK
- . INTERIOR TRUNK RELEASE
- . DUAL ILLUM VANITY MIRRORS

**FUNCTIONAL**

- . ELEC PWR ASSIST STEERING
- . EASY FUEL CAPLESS FILLER
- . POWER POINTS (2)
- . PWR WIN, LOCKS, MIRRORS,
- REMOTE KEYLESS ENTRY
- . LIMITED SLIP REAR AXLE

**SAFETY/SECURITY**

- . ADVANCETRAC W/ ESC
- . DUAL FRONT & SIDE AIRBAGS
- . LATCH CHILD SAFETY SYSTEM
- . SECURILOCK PASS ANTI THEFT
- . TIRE PRESSURE MONITOR SYS
- . SOS POST CRASH ALERT SYS
- . INTEGRATED SPOTTER MIRRORS
- . MYKEY

**WARRANTY**

- . 3YR/36000 BUMPER TO BUMPER
- . 5YR/60,000 POWERTRAIN
- . 5YR/60,000 ROADSIDE ASSIST

**Price Information**

**Included on this Vehicle**  
EQUIPMENT GROUP 300A

**Optional Equipment**

2014 MODEL YEAR  
BLACK  
CHARCOAL BLACK CLOTH BUCKET  
.5.0L 4V TI-VCT V8

.6-SPEED MANUAL TRANS MT82  
.P235/50R18 A/S TIRE  
FRONT LICENSE PLATE BRACKET  
MANUAL 4-WAY DRIVER'S SEAT  
3.55 RATIO LIMITED SLIP AXLE  
TAPE STRIPE DELETE  
18" ALUM SPARE TIRE/WHL

**BASE PRICE**

**\$30,900**

TOTAL VEHICLE & OPTIONS  
DESTINATION & DELIVERY

31,295  
795

395

**TOTAL MSRP**

**\$32,090**

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

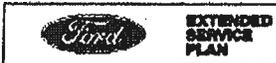


Estimated Annual  
Fuel Cost: \$ 2,750

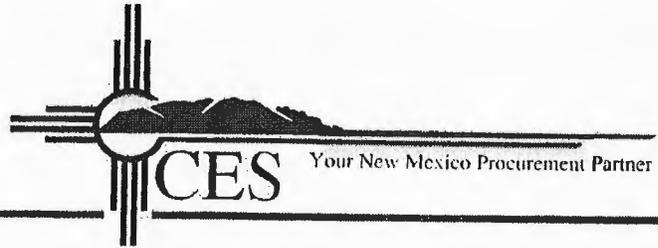
**CITY MPG**  
**015**  
**HIGHWAY MPG**  
**026**

**Vehicle Engine Information**

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between \_ and \_ mpg in the city and between \_ and \_ mpg on the highway.  
For Comparison Shopping all vehicles classified as Subcompacts have been issued mileage ratings from \_ to \_ mpg city and \_ to \_ mpg highway.



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at [www.Ford-ESP.com](http://www.Ford-ESP.com).



**City of Santa Fe  
Police Department**

**Vehicle Proposal**

**CES Contract # 2012-003-055-006DCH**

**2015 Ford Police Interceptor Utility  
AWD**

**Equipment Group 500A**

**3.7L V6 TIVCT Engine**

**6Spd Auto Transmission**

**Aux Climate Control, Courtesy Disable**

**Sync System, Rear View Camera, Keyless Entry**

**Driver Spotlight, Frt Lmp Housing, Reverse Sensing**

**Tint Windows, Extra Key and Fob**

**Trailer Tow Pkg and Hitch**

**Color: Black**

**Interior: Dark Charcoal Bucket Seats**

**CES Contract Price (1) Unit                      \$28,268.00**

**Total Six (6) Units                                      \$169,608.00**

*Traffic + T.J.*

CNGP530

VEHICLE ORDER CONFIRMATION

07/13/14 15:29:02

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Dealer: F56302

2015 EXPLORER 4-DOOR

Page: 1 of 1

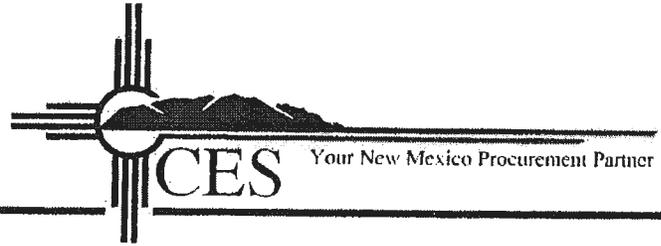
Order No: 0001 Priority: J1 Ord FIN: QB026 Order Type: 5B Price Level: 515  
Ord Code: 500A Cust/Flt Name: SANTA FE PO Number:

	RETAIL				RETAIL
K8A	4DR AWD POLICE	\$30185		86P	FRT LMP HOUSING \$125
	.112.6" WB				FLEX FUEL
UA	BLACK				SP DLR ACCT ADJ
9	CLTH BKTS/VNL R				SP FLT ACCT CR
W	BLACK INTERIOR				FUEL CHARGE
500A	EQUIP GRP			B4A	NET INV FLT OPT NC
99R	.3.7L V6 TIVCT	NC			PRICED DORA NC
44C	.6-SPD AUTO TRAN	NC			DEST AND DELIV 895
53M	SYNC SYSTEM	295		TOTAL	BASE AND OPTIONS 33125
17A	AUX CLIMATE CTL	610		TOTAL	33125
21B	REAR VIEW CAM	245			*THIS IS NOT AN INVOICE*
43D	COURTESY DISABL	20			
51Y	DRV SDE SPT LMP	215			
595	KEYLESS W/O PAD	260			
76R	REVERSE SENSING	275			

F1=Help F2=Return to Order  
 F4=Submit F5=Add to Library  
 S099 - PRESS F4 TO SUBMIT

F3/F12=Veh Ord Menu

QC01487



**City of Santa Fe  
Police Department**

**Vehicle Proposal**

**CES Contract # 2012-003-055-006DCH**

**2015 Ford Police Interceptor Utility  
AWD  
Equipment Group 500A  
3.7L V6 TIVCT Engine  
6Spd Auto Transmission  
Aux Climate Control, Courtesy Disable  
Sync System, Rear View Camera, Keyless Entry  
Driver Spotlight, Reverse Sensing  
Tint Windows, Extra Key and Fob  
Trailer Tow Pkg and Hitch  
Color: Black  
Interior: Dark Charcoal Bucket Seats**

<b>CES Contract Price (1) Unit</b>	<b>\$28,178.00</b>
<b>Total Four (4) Units</b>	<b>\$112,712.00</b>

*PCR*

CNGP530

VEHICLE ORDER CONFIRMATION

07/13/14 15:31:04

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Dealer: F56302

2015 EXPLORER 4-DOOR

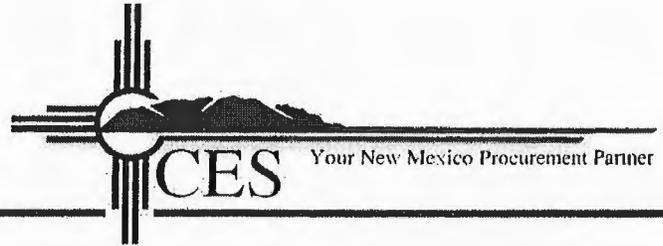
Page: 1 of 1

Order No: 0001 Priority: J1 Ord FIN: QB026 Order Type: 5B Price Level: 515  
Ord Code: 500A Cust/Flt Name: SANTA FE PO Number:

K8A	4DR AWD POLICE	\$30185	RETAIL	FLEX FUEL	
	.112.6" WB			SP DLR ACCT ADJ	
UA	BLACK			SP FLT ACCT CR	
9	CLTH BKTS/VNL R			FUEL CHARGE	
W	BLACK INTERIOR			B4A NET INV FLT OPT	NC
500A	EQUIP GRP			PRICED DORA	NC
99R	.3.7L V6 TIVCT	NC		DEST AND DELIV	895
44C	.6-SPD AUTO TRAN	NC		TOTAL BASE AND OPTIONS	33000
53M	SYNC SYSTEM	295		TOTAL	33000
17A	AUX CLIMATE CTL	610		*THIS IS NOT AN INVOICE*	
21B	REAR VIEW CAM	245			
43D	COURTESY DISABL	20			
51Y	DRV SDE SPT LMP	215			
595	KEYLESS W/O PAD	260			
76R	REVERSE SENSING	275			

F1=Help F2=Return to Order F3/F12=Veh Ord Menu  
 F4=Submit F5=Add to Library  
 S099 - PRESS F4 TO SUBMIT

QC01487



**City of Santa Fe  
Police Department**

**Vehicle Proposal**

**CES Contract # 2012-003-055-006DCH**

**2015 Ford Police Interceptor Sedan  
AWD  
Equipment Group 500A  
3.7L V6 TIVCT Engine  
6Spd Auto Transmission  
Drivers Spotlight, Courtesy Disable  
Sync System, Rear View Camera, Keyless Entry  
Driver Spotlight, Reverse Sensing  
Tint Windows, Extra Key and Fob**

**Color: Black  
Interior: Dark Charcoal Bucket Seats**

**CES Contract Price (1) Unit                      \$25,358.00**

**Total Five(5) Units                                      \$126,790.00**

*Patrol*





CNGP530

VEHICLE ORDER CONFIRMATION

07/13/14 15:44:39

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Dealer: F56302

2015 TAURUS

Page: 1 of 1

Order No: 0001 Priority: J1 Ord FIN: QB026 Order Type: 5B Price Level: 515  
Ord Code: 500A Cust/Flt Name: SANTA FE PO Number:

	RETAIL		RETAIL
P2M	AWD INTERCEPTOR	\$28685	FUEL CHARGE
YG	MED TITANIUM CC		B4A NET INV FLT OPT
R	CLOTH/VINYL		PRICED DORA
W	BLACK		DEST AND DELIV
500A	EQUIP GRP		TOTAL BASE AND OPTIONS
	.FLEX FUEL		TOTAL
99K	.3.7L TIVCT V6	NC	*THIS IS NOT AN INVOICE*
44J	.6-SPD AUTO TRAN	NC	
21D	SPOT LAMP DR	210	
53M	SYNC SYSTEM	295	
60P	KEY FOB	255	
68C	HMI W/SYNC 4.2"	NC	
76R	REV SENSING SYS	295	
	SP DLR ACCT ADJ		
	SP FLT ACCT CR		

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC01487

# EXTERIOR & INTERIOR LOOKS

## EXTERIOR COLORS

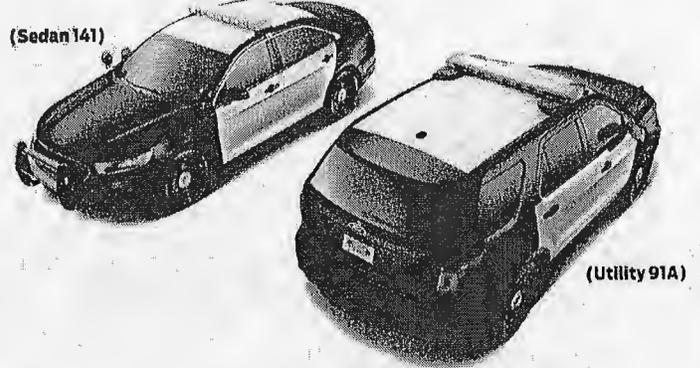


## VSO COLORS



## TWO-TONE VINYL COLOR TREATMENTS<sup>1</sup>

**Two-Tone Vinyl Package #1:** Vinyl on front doors, rear doors and roof.  
(Not available with Two-Tone Vinyl Package 2 or 3, or Vinyl Word Wrap.)



**Two-Tone Vinyl Package #2:** Vinyl on roof and hood – plus decklid for Sedan only.  
(Not available with Two-Tone Vinyl Package 1 or 3, or Vinyl Word Wrap.)



**Two-Tone Vinyl Package #3:** Vinyl on front doors and roof.  
(Not available with Two-Tone Vinyl Package 1 or 2, or Vinyl Word Wrap.)



**Two-Tone Vinyl Roof Option:** Vinyl on roof only. (Sedan 148/Utility 91H)

**Two-Tone Vinyl Front Doors Option:** Vinyl on front doors only. (Sedan 149/Utility 91J)

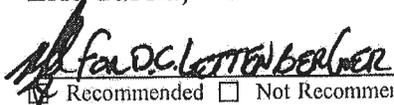
<sup>1</sup>Available.

# City of Santa Fe, New Mexico

# memo

DATE: July 29, 2014

TO: Eric Garcia, Chief of Police

VIA:  Dale Lettenberger, Deputy Chief  
 Recommended  Not Recommended

FROM: Electronically Submitted  
Johnny M. Martinez, Animal Services Supervisor

RE: Vehicle and Kennels Purchase

.....

I am submitting this request to order a new animal services vehicle and kennels. The vehicle chosen under state contract is a 2015 Ford F-250 4X4 from vendor Don Chalmers Ford. The total cost for the vehicle selected is \$26,107.00. Included in this price agreement are kennel installation expenses, light bar, and tow package. The Animal Kennel Box will be an additional \$11,174.00 from vendor Jackson Creek Manufacturing Inc. The cost breakdown is as follows:

<b>DON CHALMERS FORD</b>	
2015 Ford F-250 4x4 Chassis	\$19,818.00
Power Group (windows, locks, mirrors)	\$ 995.00
Trailer Tow Package	\$ 325.00
Cruise Control	\$ 399.00
Locking Rear Differential	\$ 375.00
Six Inch Halogen Spotlight	\$ 450.00
Roof- Width Amber Light Bar	\$ 1,895.00
<u>Kennel Installation</u>	<u>\$ 1,850.00</u>
<b>TOTAL</b>	<b>\$26,107.00</b>

## JACKSON CREEK MANUFACTURING INC

CM97 Diamond Deluxe Chassis Mount	\$ 8,299.00
Safety Door (Entire Unit)	\$ 755.00
Fresh Air Delivery System	\$ 500.00
<u>Shipping Charges</u>	<u>\$ 1,600.00</u>
<b>TOTAL</b>	<b>\$11,174.00</b>

Attached are copies of vendor proposals submitted. Thank you for your assistance in this matter.



# PROPOSAL

DATE: JULY 9, 2014

2500 Rio Rancho Blvd  
 Rio Rancho, NM 87124  
 Phone 505-514-3552

TO:  
 City of Santa Fe  
 Attn: Johnny Martinez

**COMMENTS OR SPECIAL INSTRUCTIONS:**

--Pricing Pursuant to CES Pricing Agreement 2012-003 055-006.

SALESPERSON	P.O. NUMBER	REQUISITIONER	SHIPPED VIA	F.O.B. POINT	TERMS
RHETT		B. Houshel		RIO RANCHO	N-30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
1 ea	2016 Ford F250 4x4 Chassis	19818	\$19,818.00
	Option: Power Group (windows, locks & Mirrors)	995	\$995.00
	Option: Trailer Tow Package	325	\$325.00
	Option: Cruise Control	399	\$399.00
	Option: Locking Rear Differential	375	\$375.00
	Option: Six Inch Halogen Spotlight	450	\$450.00
	Option: Roof Width Amber Light Bar	1895	\$1,895.00
<del>1 ea</del>	<del>Swab Wagon Animal Control 6 compartment fiberglass body, installed</del>	<del>22500</del>	<del>\$22,500.00</del>
	<del>Body includes safety doors, compartment lights, compartment mats, large animal ramp, HVAC (cooling &amp; heating) with cab controls, roof rails, amber warning lights on sides and rear, scene lights left and right side. Rear equipment compartment.</del>	<del>Incl</del>	<del>Incl</del>
	Kennel Installation		\$1,850.00

Quote 26,107.00  
 QUOTE \$48,757.00

If you have any questions concerning this proposal please contact RHETT BUTLER 505-514-3552

THANK YOU FOR YOUR BUSINESS!



Jackson Creek Manufacturing Inc.

P.O. Box 37  
 206 Bingham Industrial Dr.  
 Denton, NC 27239

# Quote

Date	Quote #
7/22/2014	10701

Name / Address
City of Santa Fe Animal Control 100 Caja Del Rio Rd. Santa Fe, NM 87505

Rep	Project
WB	

Item	Description	Qty	Cost	Total
CM97	DIAMOND DELUXE Chassis Mount Animal Control Unit	1	8,299.00	8,299.00T
SafetyDoor	Safety Door (Entire Unit)	1	775.00	775.00T
Fresh Air Delivery	Fresh Air Delivery System	1	500.00	500.00T
Shipping	Shipping Charges	1	1,600.00	1,600.00
	Out-of-state sale, exempt from sales tax		0.00%	0.00
			<b>Total</b>	\$11,174.00

# MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

## Quotation

Quote #	SFPD07152014_Mustang
Date	7/14/2014
To:	Santa Fe PD
Attention:	DC John Schaefer
Phone	505-965-6267
Fax	
Cell	505-231-0619
Email	jvschaefer@santafernm.gov
Faxed	
Sales Person:	Karl

F.O.B Point	Quote Valid	Est Ship Date	Terms
Destination	30 Days	30 Days ARO	Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
2014 Mustang GT						
ENFWBF	INTERIOR LIGHT BAR: nFORCE® 8 Module Interior Windshield Lightbar, Duo color: R-R-RW-RW-BW-BW-B-B	Sound Off	1	\$824.40	\$824.40	10-000-00-00093
EGHST3R	GRILLE LIGHT: GHOST Rock lights w/U bracket, RED. One for upper grill and one for lower grill.	Sound Off	2	\$109.80	\$219.60	10-000-00-00093
EGHST3B	GRILLE LIGHT: GHOST Rock lights w/U bracket, BLUE. One for upper grill and one for lower grill.	Sound Off	2	\$109.80	\$219.60	10-000-00-00093
ESB-J	SIREN SPEAKER: DynalMax 100 Watt	Federal Signal	1	\$179.40	\$179.40	10-000-00-00093
ENT2B3R	SPEAKER BRACKET: Universal for ES100	Federal Signal	1	\$19.80	\$19.80	10-000-00-00093
ENT2B3B	OUTSIDE MIRROR LIGHTS: Intersector under mirror LEDs/RED	Sound Off	1	\$148.20	\$148.20	10-000-00-00093
ETSA461HPP	OUTSIDE MIRROR LIGHTS: Intersector under mirror LEDs/BLUE	Sound Off	1	\$148.20	\$148.20	10-000-00-00093
ENFWBRFRAB	SIREN CONTROLLER: nERGY™ 400 Series Handheld Remote Siren, 10-16v - 100w single speaker	Sound Off	1	\$369.00	\$369.00	10-000-00-00093
EGHST2R	REAR DECK BAR: nFORCE® 8 Module Interior Rear Deck Lightbar, Full 1 Piece Shroud, 12 LEDs - Solid or Dual Color, RED/BLUE/AMBER	Sound Off	1	\$930.00	\$930.00	10-000-00-00093
EGHST2B	REAR LEDS: GHOST surface mount LED, black housing, RED. Mount to black flat portion on each side of license plate.	Sound Off	1	\$97.80	\$97.80	10-000-00-00093
GRAPHICS	REAR LEDS: GHOST surface mount LED, black housing, BLUE. Mount to black flat portion on each side of license plate.	Sound Off	1	\$97.80	\$97.80	10-000-00-00093
Shipping	GRAPHICS: Per SFPD specs. On black vehicle, no white wrap.	MHQ	1	\$475.00	\$475.00	10-000-00-00093
	Shipping	MHQ	1	\$75.00	\$75.00	10-000-00-00093
					Grand Total	\$3,803.80

Thank you for the opportunity to serve you. Please contact us with any questions.

2500 Rio Rancho Blvd  
Rio Rancho, NM 87124

www.mhqnm.com

*Mustang*



# MHQ of New Mexico

Kari Benz 505-811-3066  
K.Benz@mhqnm.com  
Toll Free: 1-800-757-6164  
Cell: 505-850-4647



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Rio Rancho, NM 87124

[www.mhqnm.com](http://www.mhqnm.com)

1-800-757-6164

# MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

## Quotation



Quote #	SEPD07142014.PI Utility Traffic
Date	7/14/2014
To:	Santa Fe PD
Attention	DC John Schaeferl
Phone	505-955-5267
Fax	
Cell	505-231-0619
Email	jwschaeferl@santafenm.gov
Faxed	
Sales Person	Karl

<b>F.O.B Point</b>	<b>Quote Valid</b>	<b>Est Ship Date</b>	<b>Terms</b>
Destination	30 Days	30 Days ARO	Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
Vehicle	2014 PI SUV					
ENFWBF	INTERIOR LIGHT BAR: nFORCE@ 8 Module Interior Windshield Lightbar, Duo color: R-R-RW-RW-BW-BW-B-B	Sound Off	6	\$824.40	\$4,946.40	10-000-00-00093
5340-4L51	PUSH BUMPER: Interceptor Utility Push Bumper w/4 light channel for Sound Off nForce Lights.	Go Rhino	6	\$316.70	\$1,900.20	10-000-00-00093
ENFRMS4BRW	PUSH BUMPER LIGHT: nForce module, RED/WHITE/BLUE	Sound Off	24	\$105.60	\$2,534.40	10-000-00-00093
ENFSGS4BRW	SIDE PUSH BUMPER & CROSSBAR LIGHT: nFORCE@ Single Deck/Grille Mount Light, SAE Class 1, 10-16v, Black Housing, 18 LED, Tri Color - Blue/Red/White	Sound Off	24	\$133.20	\$3,196.80	10-000-00-00093
ELUC2S010R	FRONT LED INSERTS: Universal undercover LED insert/RED, FRONT	Sound Off	12	\$74.40	\$892.80	10-000-00-00093
ENT2B3R	LED INSERTS REQUIRE FORD OEM OPTION FOR LED MOUNTING.	Sound Off	12	\$148.40	\$1,780.80	10-000-00-00093
ES100	OUTSIDE MIRROR LIGHTS: Interceptor under mirror LEDs, RED	Federal Signal	6	\$179.40	\$1,076.40	10-000-00-00093
ESB-U	SIREN SPEAKER: DynaMax 100 Watt	Federal Signal	6	\$19.80	\$118.80	10-000-00-00093
HOWLERFUT13	HOWLER: Low frequency secondary siren, single speaker	Whelen	6	\$355.20	\$2,131.20	10-000-00-00093
CC-UV-L-18	CONSOLE: 18" "L" console for PI Utility	Troy	6	\$337.50	\$2,025.00	10-000-00-00093
FP-MXTL2500	FACEPLATE: For Motorola XTL5000 remote head radio, 3"	Troy	6	\$0.00	\$0.00	10-000-00-00093
FP-MXTL2500	FACEPLATE: For Motorola XTL5000 remote head radio, 3"	Troy	6	\$0.00	\$0.00	10-000-00-00093
FP-S0380R	FACEPLATE: For Sound Off remote siren, 4"	Troy	6	\$0.00	\$0.00	10-000-00-00093
FP-BLNK2	FACEPLATE: Blank, 2"	Troy	6	\$0.00	\$0.00	10-000-00-00093
AC-INBHG	CUP HOLDER: Dual internal mount, 4" (7th Cup Holder is for Chiefs vehicle)	Troy	7	\$41.25	\$288.75	10-000-00-00093
FP-AP12-3	OUTLET FACEPLATE: Faceplate w/3 DC outlet holes, 2"	Troy	6	\$0.00	\$0.00	10-000-00-00093
L3-AP1SET	ACCESSORY OUTLETS: DC outlet plug with black cap	Troy	18	\$33.08	\$595.44	10-000-00-00093
ETS4481RSP	SIREN CONTROLLER: nERGY 400 series remote 100 watt siren	Sound Off	6	\$514.80	\$3,088.80	10-000-00-00093
475-0299	WEAPON RACK: Gun Rack - Dual Weapon, Rear Seat Mount, Vertical (GR6-870-AR-BLM-V-Police Interceptor Utility) Ford Police Interceptor Utility (2013+)	Jotfo	4	\$354.75	\$1,419.00	10-000-00-00093

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Rio Rancho, NM 87124

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*5  
Trade's Explain to JS: ...*

# MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford



OP-FIU-12-40-18-1D1GB	TLO BOX: Aluminum Drawer unit for Ford Interceptor Utility SUV with Drawer 10"H x 34"W x 18"D and Gun Box on right side (will be moved to left side) 10"H x 6"W x 40"D includes mounting base with slide door access to spare tire. Box comes with SIMPLEX push-button simplex combination lock and black rhino anti-skid coating on top of drawer. Gun Box will be on driver's side. Includes rear partition, no wings.	OPS	6	\$2,069.80	\$12,418.80	10-000-00-000093
ENFTCDGS1208	REAR WINDOW LIGHTING: nFORCE, 8 module interior bar, duo color, RED/BLUE/AMBER		6	\$741.60	\$4,449.60	10-000-00-000093
EL3SNR	LICENSE PLATE LIGHT: LED 3 mini surface mount light/RED	Sound Off	6	\$50.40	\$302.40	10-000-00-000093
EL3SNB	LICENSE PLATE LIGHT: LED 3 mini surface mount light/BLUE	Sound Off	6	\$50.40	\$302.40	10-000-00-000093
EL3SNBRK2LPV	LICENSE PLATE LIGHT BRACKET: Vertical mount for EL3SN lights	Sound Off	6	\$10.80	\$64.80	10-000-00-000093
ELUC2S010R	BRAKE LIGHT INSERTS: Universal undercover LED insert/RED	Sound Off	12	\$74.40	\$892.80	10-000-00-000093
ELUC2S010W	REVERSE LIGHT INSERTS: Universal undercover LED insert/WHITE	Sound Off	12	\$74.40	\$892.80	10-000-00-000093
GRAPHICS	GRAPHICS: Per SFPD specs. On black vehicle, no white wrap.	MHQ	6	\$475.00	\$2,850.00	10-000-00-000093
PP-Mini	ELECTRICAL: Mini patrol power (1 Patrol Power to be installed in Chief's Pi SUV).	Patrol Power	7	\$318.75	\$2,231.25	10-000-00-000093
Shipping	Shipping	MHQ	1	\$350.00	\$350.00	
				Grand Total	\$50,749.64	

Thank you for the opportunity to serve you. Please contact us with any questions.  
 Karl Bentz - 505-821-0667 kbentz@mhqnm.com  
 Toll Free: 1-800-757-6164  
 Cell: 505-850-4647

2500 Rio Rancho Blvd  
 Rio Rancho, NM 87124

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1-800-757-6164

# MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

## Quotation

Quote #	SFPD07142014.PI.Utility.PCR
Date	7/14/2014
To:	Santa Fe PD
Attention	DC John Schaefer
Phone	505-955-5267
Fax	
Cell	505-231-0619
Email	jschaefer@sanatfe.nm.gov
Faxed	
Sales Person	Karl

F.O.B Point	Quote Valid	Est Ship Date	Terms
Destination	30 Days	30 Days ARO	Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
2014 PI SUV						
nForce.54-SFPD	LIGHT BAR: nForce, 54" RED/BLUE w/RGB center module, dual TDs, Ais, rear arrow capabilities.	Sound Off	4	\$1,275.00	\$5,100.00	10-000-00-00093
5340-4L51	PUSH BUMPER: Interceptor Utility Push Bumper w/4 light channel for Sound Off nForce Lights.	Go Rhino	4	\$316.70	\$1,266.80	10-000-00-00093
ENFRMS4BRW	PUSH BUMPER LIGHT: nForce module, RED/WHITE/BLUE	Sound Off	16	\$105.60	\$1,689.60	10-000-00-00093
ENT3B3R	SIDE PUSH BUMPER LIGHT: Interceptor surface mount, 180 degree, black housing/RED	Sound Off	8	\$148.20	\$1,185.60	10-000-00-00093
ES100	SIREN SPEAKER: DynaMax 100 Watt	Federal Signal	4	\$179.40	\$717.60	10-000-00-00093
ESB-U	SPEAKER BRACKET: Universal for ES100	Federal Signal	4	\$19.80	\$79.20	10-000-00-00093
HOWLERFUT13	HOWLER: Low frequency secondary siren, single speaker	Whelen	4	\$355.20	\$1,420.80	10-000-00-00093
CC-UV-L-18	CONSOLE: 18" "L" console for PI Utility	Troy	4	\$337.50	\$1,350.00	10-000-00-00093
FP-MXTL2500	FACEPLATE: For Motorola XTL5000 remote head radio, 3"	Troy	4	\$0.00	\$0.00	10-000-00-00093
FP-S0380R	FACEPLATE: For Sound Off remote siren, 4"	Troy	4	\$0.00	\$0.00	10-000-00-00093
FP-BLNK2	FACEPLATE: Blank, 2"	Troy	4	\$0.00	\$0.00	10-000-00-00093
FP-BLNK3	FACEPLATE: Blank, 3"	Troy	4	\$0.00	\$0.00	10-000-00-00093
AC-INBHG	CUP HOLDER: Dual internal mount, 4"	Troy	4	\$0.00	\$0.00	10-000-00-00093
FP-AP12-3	OUTLET FACEPLATE: Faceplate w/3 DC outlet holes	Troy	4	\$41.25	\$165.00	10-000-00-00093
L3-AP1SET	ACCESSORY OUTLETS: DC outlet plug with black cap	Troy	4	\$0.00	\$0.00	10-000-00-00093
EISA481RSP	SIREN CONTROLLER: nERGY 400 series remote 100 watt siren	Sound Off	12	\$33.08	\$396.96	10-000-00-00093
475-0299	WEAPON RACK: Gun Rack - Dual Weapon, Rear Seat Mount, Vertical (GR6-870-AR-BLM-V-Police Interceptor Utility) Ford Police Interceptor Utility (2013+)	Sound Off	4	\$514.80	\$2,059.20	10-000-00-00093
AC-UV-GARGO-MINT	CARGO MOUNT: Tilt up cargo mount	Jotto	4	\$354.75	\$1,419.00	10-000-00-00093
AC-UV-TRAY-H	ELECTRONICS TRAY: 28" X 22" electronics tray that bolts under cargo mount and tips down for servicing.	Troy	4	\$281.25	\$1,125.00	10-000-00-00093
EL3H08A00J	REAR WINDOW LIGHTING: Ultralite, 8 module interior bar RED/BLUE	Troy	4	\$187.50	\$750.00	10-000-00-00093
EL3SNR	LICENSE PLATE LIGHT: LED 3 mini surface mount light/RED	Sound Off	4	\$388.80	\$1,555.20	10-000-00-00093
EL3SNB	LICENSE PLATE LIGHT: LED 3 mini surface mount light/BLUE	Sound Off	4	\$50.40	\$201.60	10-000-00-00093
EL3SNBRK2LPH	LICENSE PLATE LIGHT BRACKET: Horizontal for EL3SN lights	Sound Off	4	\$50.40	\$201.60	10-000-00-00093
		Sound Off	4	\$10.80	\$43.20	10-000-00-00093

2500 Rio Rancho Blvd  
Rio Rancho, NM 87124

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4 PCL Explor. 2.15



# MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford



ELUC2S010R	BRAKE LIGHT INSERTS: Universal undercover LED insert/RED	8	\$74.40	\$595.20	10-000-00-00093
ELUC2S010W	REVERSE LIGHT INSERTS: Universal undercover LED insert/WHITE	8	\$74.40	\$595.20	10-000-00-00093
PP-Mini	ELECTICAL: Mini patrol power	4	\$318.75	\$1,275.00	10-000-00-00093
Shipping	Shipping	1	\$350.00	\$350.00	
Grand Total				<b>\$23,541.76</b>	

Thank you for the opportunity to serve you. Please contact us with any questions.  
 Karl Bentz - 505-821-0667 kbentz@mhqnm.com  
 Toll Free: 1-800-757-6164  
 Cell: 505-850-4647

2500 Rio Rancho Blvd  
 Rio Rancho, NM 87124

[www.mhqnm.com](http://www.mhqnm.com)

1-800-757-6164

# MHQ of New Mexico

## Police Equipment Sales and Service- A Division of Don Chalmers Ford Quotation



Quote #	SFPD07142014.PI Sedans.Patrol
Date	7/14/2014
To:	Santa Fe PD
Attention	DC John Schaeffl
Phone	505-955-5267
Fax	
Cell	505-231-0619
Email	jwschaefl@santafenm.gov
Faxed	
Sales Person	Karl

<b>F.O.B Point</b>	<b>Quote Valid</b>	<b>Est Ship Date</b>	<b>Terms</b>
Destination	30 Days	30 Days ARO	Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
2014 PI Sedan						
nForce-48.SFPD	LIGHT BAR: nForce 48" LED light bar, RED/BLUE w/AIs, dual TDs and arrow capabilities	Sound Off	5	\$1,319.00	\$6,595.00	10-000-00-00093
5039-2L51	PUSH BUMPER: Interceptor Sedan Push Bumper w/2 light channel for Sound Off nForce Lights.	Go Rhino	5	\$229.88	\$1,149.40	10-000-00-00093
ENFRMS4BRW	PUSH BUMPER LIGHT: nForce module, RED/WHITE/BLUE	Sound Off	10	\$105.60	\$1,056.00	10-000-00-00093
ENT3B3R	SIDE PUSH BUMPER LIGHT: Interceptor surface mount, 180 degree, black housing/RED	Sound Off	10	\$148.20	\$1,482.00	10-000-00-00093
AS124	SIREN SPEAKER: 100 Watt	Federal Signal	5	\$129.00	\$645.00	10-000-00-00093
750501-04	SPEAKER BRACKET: Speaker bracket for AS124 speaker	Federal Signal	5	\$24.00	\$120.00	10-000-00-00093
HWLFT11	HOWLER: Low frequency siren for PI Sedan, 1 SPEAKER	Whelen	5	\$348.00	\$1,740.00	10-000-00-00093
C-VS-1508-INSE	CONSOLE: Vehicle specific, 23" mounting space for 2013+ PI Sedan	Havis	5	\$295.31	\$1,476.55	10-000-00-00093
C-EB30-CDS-1P	FACEPLATE: for Motorola CDM1550-L.S, 3"	Havis	5	\$0.00	\$0.00	10-000-00-00093
C-EB25-XTL-1P	FACEPLATE: for Motorola XTL5000, 2.5"	Havis	5	\$0.00	\$0.00	10-000-00-00093
C-EB40-SO3-1P	FACEPLATE: for Sound Off ETSA48TSP siren, 4"	Havis	5	\$0.00	\$0.00	10-000-00-00093
C-FP-25	FACEPLATE: Blank, 2.5"	Havis	5	\$0.00	\$0.00	10-000-00-00093
C-FP-3	FACEPLATE: Blank 3"	Havis	5	\$0.00	\$0.00	10-000-00-00093
C-FP-2	FACEPLATE: Blank 2"	Havis	5	\$0.00	\$0.00	10-000-00-00093
C-LP-3	FACEPLATE: Blank, 2"	Havis	5	\$0.00	\$0.00	10-000-00-00093
C-CUP21	12 V ACCESSORY OUTLETS: 3 outlets in 2" faceplate	Havis	5	\$0.00	\$0.00	10-000-00-00093
ETSA48TRSP	CUP HOLDER: dual internal mount	Havis	5	\$34.65	\$173.25	10-000-00-00093
C-HDM-204	SIREN CONTROLLER: nERGY 400 series, 100 watt siren	Havis	5	\$33.08	\$165.40	10-000-00-00093
C-MD-102	COMPUTER MOUNT: 8.5" heavy duty telescoping pole, side mount	Sound Off	5	\$514.80	\$2,574.00	10-000-00-00093
C-ADP-101	COMPUTER MOUNT: Swing arm w/motion adapter	Havis	5	\$133.09	\$665.45	10-000-00-00093
475-0051	ADAPTER PLATE: Universal Adapter Plate	Havis	5	\$247.97	\$1,239.85	10-000-00-00093
475-0407	WEAPONS MOUNT: Dual, vertical, partition mount	Havis	5	\$36.45	\$182.25	10-000-00-00014
475-0790	PARTITION: Ford Police Interceptor Sedan. (2013+) Space Creator Vehicle Partition Featuring Bidirectional Recessed Housing	Jotfo	5	\$276.00	\$1,380.00	10-000-00-00093
475-0307	LOWER EXTENSION PANEL: For Space Creator Partition	Jotfo	5	\$600.00	\$3,000.00	10-000-00-00093
475-0320	WINDOW BARS: Steel, vertical for 2013+ PI Sedan	Jotfo	5	\$56.25	\$281.25	10-000-00-00093
	PRISONER SEAT: Bio seat w/seat belt extenders for PI Sedan	Jotfo	5	\$165.00	\$825.00	10-000-00-00093
		Jotfo	5	\$436.50	\$2,182.50	10-000-00-00093

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Rio Rancho, NM 87124

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# MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford



425-8105	TRUNK TRAY: Full width trunk mounting tray for 2013+ PJ Sedan	Joito	5	\$330.75	\$1,653.75	10-000-00-00093
EL3SNR	LICENSE PLATE LIGHT: LED 3 mini surface mount light/RED	Sound Off	5	\$50.40	\$252.00	10-000-00-00093
EL3SNB	LICENSE PLATE LIGHT: LED 3 mini surface mount light/BLUE	Sound Off	5	\$50.40	\$252.00	10-000-00-00093
EL3SNBRK2LPH	LICENSE PLATE LIGHT BRACKET: Horizontal for EL3SN lights	Sound Off	5	\$10.80	\$54.00	10-000-00-00093
ENFSS2R	TRUNK LIGHT: nForce surface mount, black housing/RED	Sound Off	5	\$106.80	\$534.00	10-000-00-00093
ENFSS2B	TRUNK LIGHT: nForce surface mount, black housing/BLUE	Sound Off	5	\$106.80	\$534.00	10-000-00-00093
PNFSLBRK190	TRUNK LIGHT BRACKETS: for 2013+ PJ Sedan/pair	Sound Off	10	\$9.00	\$90.00	10-000-00-00093
ELUC2S010W	REVERSE LIGHT INSERTS: Universal undercover LED insert/WHITE	Sound Off	10	\$74.40	\$744.00	10-000-00-00093
ELUC2S010R	REVERSE LIGHT INSERTS: Universal undercover LED insert/RED	Sound Off	10	\$74.40	\$744.00	10-000-00-00093
GRAPHICS	GRAPHICS: Apply white vinyl to 4 doors and roof, apply 3M paint protection to door seams, produce and install all reflective graphics per Santa Fe PD specs on Interceptor Sedans.	Subia	5	\$1,254.00	\$6,270.00	10-000-00-00093
PP-Mini	ELECTRICAL: Mini patrol power	Patrol Power	5	\$318.75	\$1,593.75	10-000-00-00093
Shipping	Shipping	MHQ	1	\$500.00	\$500.00	
			Grand Total		\$40,154.40	

Thank you for the opportunity to serve you. Please contact us with any questions.  
 Karl Bentz - 505-821-0667 kbentz@mhqnm.com  
 Toll Free: 1-800-757-6164  
 Cell: 505-850-4647

2500 Rio Rancho Blvd  
 Rio Rancho, NM 87124

www.mhqnm.com

1-800-757-6164

# MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

## Quotation

Quote #	SFPD07142014.PI Sedan Unmarked
Date	7/14/2014
To:	Santa Fe PD
Attention	DC John Schaefer
Phone	505-955-5267
Fax	
Cell	505-231-0619
Email	jwschaefer@santafenm.gov
Faxed	
Sales Person	Karl

F.O.B Point	Quote Valid	Est Ship Date	Terms
Destination	30 Days	30 Days ARO	Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
Vehicle	2015 PI Sedan					
EPL8000WS	INTERIOR LIGHT BAR: Pinnacle interior windshield bar, RED/BLUE w/TDs	Sound Off	3	\$746.64	\$2,239.92	10-000-00-00093
ENFSGS4BRW	GRILLE LIGHT: nForce 1 LED, deck grille mount, RED/WHITE/BLUE	Sound Off	6	\$133.20	\$799.20	10-000-00-00093
ELUC2S010J	INTERSECTION LIGHT: Universal UnderCover LED insert, RED/BLUE	Sound Off	6	\$74.40	\$446.40	10-000-00-00093
ES100	SIREN SPEAKER: DynaMax 100 Watt	Federal Signal	3	\$179.40	\$538.20	10-000-00-00093
ESB-J	SPEAKER BRACKET: Universal for ES100	Federal Signal	3	\$19.80	\$59.40	10-000-00-00093
HMLFT11	HOWLER: Low frequency siren for PI Sedan, 1 SPEAKER	Whelen	3	\$348.00	\$1,044.00	10-000-00-00093
C-VS-1508-INSE	CONSOLE: Vehicle specific, 23" mounting space for 2013+ PI Sedan	Havis	3	\$295.31	\$885.93	10-000-00-00093
C-EB30-CDS-1P	FACEPLATE: for Motorola CDM1550-LS, 3"	Havis	3	\$0.00	\$0.00	10-000-00-00093
C-EB25-XTL-1P	FACEPLATE: for Motorola XTL5000, 2.5"	Havis	3	\$0.00	\$0.00	10-000-00-00093
C-EB40-SO3-1P	FACEPLATE: for Sound Off ETSA481SP siren, 4"	Havis	3	\$0.00	\$0.00	10-000-00-00093
C-FP-25	FACEPLATE: Blank, 2.5"	Havis	3	\$0.00	\$0.00	10-000-00-00093
C-FP-3	FACEPLATE: Blank 3"	Havis	3	\$0.00	\$0.00	10-000-00-00093
C-FP-2	FACEPLATE: Blank, 2"	Havis	3	\$0.00	\$0.00	10-000-00-00093
C-LP-3	12 V ACCESSORY OUTLETS: 3 outlets in faceplate, 2"	Havis	3	\$34.65	\$103.95	10-000-00-00093
C-CUP2-1	CUP HOLDER: Dual internal mount, 4"	Havis	3	\$33.08	\$99.24	10-000-00-00093
ETSA481RSP	SIREN CONTROLLER: nERGY 400 series remote 100 watt siren	Sound Off	3	\$514.80	\$1,544.40	10-000-00-00093
C-HDM-204	COMPUTER MOUNT: 8.5" heavy duty telescoping pole, side mount	Havis	3	\$133.09	\$399.27	10-000-00-00093
C-MD-102	COMPUTER MOUNT: Swing arm w/motion adapter	Havis	3	\$247.97	\$743.91	10-000-00-00093
EPL8000RD	INTERIOR LIGHT BAR: Pinnacle interior rear deck bar, RED/AMBER/BLUE	Sound Off	3	\$713.59	\$2,140.77	10-000-00-00093
425-8105	TRUNK TRAY: Full width trunk mounting tray for 2013+ PI Sedan	Jotto	3	\$330.75	\$992.25	10-000-00-00093
EL3SNR	LICENSE PLATE LIGHT: LED 3 mini surface mount light/RED	Sound Off	3	\$50.40	\$151.20	10-000-00-00093
EL3SNB	LICENSE PLATE LIGHT: LED 3 mini surface mount light/BLUE	Sound Off	3	\$50.40	\$151.20	10-000-00-00093
EL3SNBRK2LPH	LICENSE PLATE LIGHT BRACKET: Horizontal for EL3SN lights	Sound Off	3	\$10.80	\$32.40	10-000-00-00093
ENFSSS2R	TRUNK LIGHT: nForce surface mount, black housing/RED	Sound Off	3	\$106.80	\$320.40	10-000-00-00093
ENFSSS2B	TRUNK LIGHT: nForce surface mount, black housing/BLUE	Sound Off	3	\$106.80	\$320.40	10-000-00-00093
PNFSLBRK190	TRUNK LIGHT BRACKETS: for 2013+ PI Sedan/pair	Sound Off	3	\$9.00	\$27.00	10-000-00-00093
ELUC2S010W	REVERSE LIGHT INSERTS: Universal undercover LED insert/WHITE	Sound Off	6	\$74.40	\$446.40	10-000-00-00093
ELUC2S010R	BRAKE LIGHT INSERTS: Universal undercover LED insert/RED	Sound Off	6	\$74.40	\$446.40	10-000-00-00093

2500 Rio Rancho Blvd  
Rio Rancho, NM 87124

www.mhqnm.com

3 Unmarked Sedans



# MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford



PP-Mini	ELECTRICAL: Mini patrol power	Patrol Power	3	\$318.75	\$956.25	10-000-00-00093
Shipping	Shipping	MHQ	1	\$100.00	\$100.00	
			Grand Total		\$14,988.49	

Thank you for the opportunity to serve you. Please contact us with any questions.  
 Karl Bentz - 505-821-0667 kbentz@mhqnm.com  
 Toll Free: 1-800-757-6164  
 Cell: 505-850-4647

2500 Rio Rancho Blvd  
 Rio Rancho, NM 87124

[www.mhqnm.com](http://www.mhqnm.com)

1-800-757-6164



The Right Technology.  
Right Away.™

www.CDWG.com  
800-808-4239

# SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
FLJB914	6388173	7/18/2014

PAUL CAMPOS  
B 301 MONTEZUMA AVE  
L PURCHASING AND CONTRACTS  
L CITY OF SANTA FE  
T SANTA FE, NM 87501-2626  
O

CITY OF SANTA FE  
S 301 MONTEZUMA AVE  
H PURCHASING AND CONTRACTS  
P PAUL CAMPOS  
T SANTA FE, NM 87501-2626  
O Contact: PAUL CAMPOS 505-955-5572

Customer Phone # 5059555572

Customer P.O.# EDUARDO NIPA QUOTE

ACCOUNT MANAGER	SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
JUAN CAMARGO 866-405-6241	FEDEX Ground	Request Terms	GOVT-EXEMPT

QTY	ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
12	1279983	MAGTEK SURE SWIPE USB CARD READER Mfg#: MTK-21040140 Contract: NATIONAL IPA TECH SOLUTIONS 130733	60.47	725.64
6	2344878	GAMBER MAG DOCK SGL RF F/PAN CF30/31 Mfg#: GMJ-7160-0318-05 Contract: NATIONAL IPA TECH SOLUTIONS 130733	731.60	4389.60
11	2236123	BROTHER POCKETJET 6 ENGINE 200DPI Mfg#: EMS-PJ622 Contract: NATIONAL IPA TECH SOLUTIONS 130733	253.46	2788.06
11	1907598	BROTHER PJ3/3PLUS 10' USB CABLE Mfg#: EMS-LB3603 Contract: NATIONAL IPA TECH SOLUTIONS 130733	14.67	161.37
11	1912881	BROTHER CAR ADAPTR HARD WIRED 14FT Mfg#: BMS-LB3692 Contract: NATIONAL IPA TECH SOLUTIONS 130733	23.39	257.29
11	1936328	BROTHER ROLL PAPER FEEDER VEH MOUNT Mfg#: BMS-LB3689 Contract: NATIONAL IPA TECH SOLUTIONS 130733	97.92	1077.12
6	3045286	GAMBER TABCRUZER VEHICLE DOCK STAT	348.56	2091.36

Terms and Conditions:  
<http://www.cdwg.com/content/terms-conditions/default.asp>

TOTAL Continued

CDW Government  
230 North Milwaukee Ave.  
Vernon Hills, IL 60061  
General Phone: 847-371-5000 Fax: 847-419-6200  
Account Manager's Direct Fax: 312-705-6472

Please remit payment to:  
CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515







Quote Number: QU000284493  
 Effective: 17 JUL 2014  
 Effective To: 29 SEP 2014

**Bill-To:**  
 SANTA FE, CITY OF  
 301 MONTEZUMA AVE  
 SANTA FE, NM 87504  
 United States

**Ultimate Destination:**  
 SANTA FE, CITY OF  
 301 MONTEZUMA AVE  
 SANTA FE, NM 87504  
 United States

**Attention:**  
**Name:** Eduardo Catanach  
**Phone:** 505-955-2874

**Sales Contact:**  
**Name:** Manny Barreras  
**Email:** manny.barreras@motorolasolutions.com  
**Phone:** 505-850-8194

**Contract Number:** WSCA STANDARD  
**Freight terms:** FOB Destination  
**Payment terms:** Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	9	M25URS9PW1AN	APX6500 7/800 MHZ MID POWER MOBILE	\$1,899.00	\$1,424.25	\$12,818.25
1a	9	G806BE	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$386.25	\$3,476.25
1b	9	GA00249AC	ENH: SFS COMPREHENSIVE	\$265.00	\$265.00	\$2,385.00
1c	9	W22BA	ADD: PALM MICROPHONE	\$72.00	\$54.00	\$486.00
1d	9	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$324.00	\$2,916.00
1e	9	G67BC	ADD: REMOTE MOUNT MID POWER	\$297.00	\$222.75	\$2,004.75
1f	9	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1g	9	Q443BS	ENH: ANALOG 3600 TRUNKING	\$1,100.00	\$825.00	\$7,425.00
1h	9	G51AU	ENH: SMARTZONE OPERATION APX6500	\$1,200.00	\$900.00	\$8,100.00
1i	9	QA01749AB	SW KEY SUPPLEMENTAL DATA	-	-	-
1j	9	G174AD	ADD: ANT 3DB LOW-PROFILE 762-870	\$43.00	\$32.25	\$290.25
1k	9	G142AD	ADD: NO SPEAKER NEEDED	-	-	-
1l	9	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-
2	11	AAM25KKF9DP6AN	CDM1550LS+ 136-174 45W 160CH	\$908.33	\$654.00	\$7,194.00
2a	11	G400AA	ENH: 1 YR SFS LITE	\$38.00	\$38.00	\$418.00
3	11	HAD4008A	UNITY GAIN ANTENNA QUARTERWAVE VHF 150.8-162 - ROOF MOUNT	\$19.50	\$14.04	\$154.44

**Total Quote in USD**

**\$47,667.94**

- PO Issued to Motorola Solutions Inc. must:
- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
  - >Have a PO Number/Contract Number & Date
  - >Identify "Motorola Solutions Inc." as the Vendor
  - >Have Payment Terms or Contract Number
  - >Be issued in the Legal Entity's Name
  - >Include a Bill-To Address with a Contact Name and Phone Number
  - >Include a Ship-To Address with a Contact Name and Phone Number



Quote	7162014CAS2
Date	7/16/2014
Page	1/5
PO #	

9705 Loiret Blvd.  
Lenexa, KS 66219

**Customer**  
Santa Fe Police Department  
Eduardo Catanach

**Billing Address**  
301 Montezuma  
Santa Fe NM 87501

**Contact Info**  
505-955-5085  
epcatanach@santafenm.gov

**Shipping Address**  
301 Montezuma  
Santa Fe NM 87501

**End User**  
Santa Fe Police Department

Customer ID	Salesperson	Shipping Method	Payment Terms	Created By	Quote Valid
SANNM3	Ty McCartney		Net 30	Cody Swope	90 Days

Qty	Product	List Price	Discount	Item Total
19	DVM500Plus Mirror Kit w/ 915MHz Radio, V3	\$4,295.00	\$300.00	\$75,905.00
	State contract pricing			
	CF Card Size	\$0.00	\$0.00	
	Type of Vehicle	\$0.00	\$0.00	
19	Parts & Accessories	\$166.25	\$0.00	\$3,158.75
	State contract pricing			

Notes: New Mexico State Contract # 100-000-00-00084

Discount Total	\$5700.00
Taxes	\$0.00
Freight	\$500.00
<b>Quote Total</b>	<b>\$79,563.75</b>

Thank you for your interest!

If you would like to place an order, please contact Digital Ally or your local rep.

**TERMS OF SALE**

Your purchase of goods from Digital Ally, Inc., a Nevada corporation ("Digital Ally") will be governed by the following terms of sale ("Terms"). You will be referred to throughout these Terms as "you".

1. **Exclusion of Other Terms; Entire Agreement.** Additional or different terms or conditions proposed by you (including any additional or different terms provided in a purchase order) will be void and of no effect unless specifically accepted in writing by Digital Ally. Digital Ally's sales invoice, these Terms, the warranty and any special conditions executed by you and Digital Ally (collectively, the "Order") supersedes and cancels all prior communications between us, whether verbal or written, and constitutes the entire agreement between us unless modified in writing and signed by each of us.

2. **Payment.** Payment terms are cash on delivery, except where credit has been established and maintained to Digital Ally's satisfaction. If you have established credit, payment terms are net 30 days from date of shipment. Any invoice that you fail to pay when due will bear interest at the rate of 1-1/2% per month or the highest rate then permitted by law, whichever is less. You must also reimburse Digital Ally for its costs incurred (including internal administrative expenses and reasonable attorneys' fees) in the collection of your past due invoices.

3. **Security Interest.** Digital Ally retains a security interest in all goods delivered to you and all proceeds until paid in full. You agree, without

**MPH Industries**  
 316 East 9th. St. - - Owensboro, KY 42303  
 Tyler Clark, Inside Sales Representative  
 866-674-7378 x3  
 tclark@mphindustries.com

**QUOTE**

Date	Quote Number
07/16/14	AAAQ13962

**Sold To:** Santa Fe Police Dept NM  
 EDUARDO CATANACH  
 2515 Camino Entrada  
 PO Box 909  
 Santa Fe, NM 87505

**Email:** epcatanach@ci.santa-fe.nm.us  
**Phone:** (505)955-5032  
**Fax:** (505)955-5052

**Ship To:** Santa Fe Police Dept NM  
 EDUARDO CATANACH,  
 2515 Camino Entrada  
 PO Box 909  
 Santa Fe, NM 87505

**Phone:** (505)955-5032  
**Fax:** (505)955-5052

Tax Not Included if Applicable

Terms	Rep	P.O. Number
	Tyler Clark	

Qty	Description	Unit Price	Ext. Price
12	Bee III Ka-Band Dual Antenna Radar Package includes: radar, waterproof antenna(s), mounting brackets, wireless remote, two certified tuning forks, cables, operators manual and a 2yr limited factory warranty	\$1,899.00	\$22,788.00
		SubTotal	\$22,788.00
		Sales Tax	\$0.00
		Shipping	\$0.00
		<b>Total</b>	<b>\$22,788.00</b>

Thank You,  
 Tyler Clark  
 Sales Representative  
 MPH Industries Inc.  
 www.mphindustries.com  
 316 East Ninth Street  
 Owensboro, KY 42303  
 Toll Free 1-888-689-9222  
 Office: 1-270-685-6310  
 Fax: 1-270-685-6288  
 \*\*Sales Tax not included if applicable.

Jackson Creek Manufacturing Inc.

P.O. Box 37  
 206 Bingham Industrial Dr.  
 Denton, NC 27239

# Quote

Date	Quote #
7/22/2014	10701

Name / Address
City of Santa Fe Animal Control 100 Caja Del Rio Rd. Santa Fe, NM 87505

Rep	Project
WB	

Item	Description	Qty	Cost	Total
CM97	DIAMOND DELUXE Chassis Mount Animal Control Unit	1	8,299.00	8,299.00T
SafetyDoor	Safety Door (Entire Unit)	1	775.00	775.00T
Fresh Air Delivery	Fresh Air Delivery System	1	500.00	500.00T
Shipping	Shipping Charges	1	1,600.00	1,600.00
	Out-of-state sale, exempt from sales tax		0.00%	0.00
			<b>Total</b>	\$11,174.00



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor**  
0000091744(AG)  
PSS/NM First In  
c/o Don Chalmers Ford  
2500 Rio Rancho Blvd  
Rio Rancho, NM 87124  
  
Telephone No. (505) 897-2500

Price Agreement Number: 10-000-00-00093

Price Agreement Amendment No.: Four

Term: August 22, 2011 - August 21, 2014

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.

Procurement Specialist: Mona Espinosa 

Telephone No.: (505) 827-0218

**Invoice:**  
  
As Requested

**Title:** Visual/Audio Warning Systems/Parts/Labor

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

<b>Address Change:</b>	<u>Old Address</u>	<u>New Address</u>
	8516 Calle Alameda NE	c/o Don Chalmers Ford
	Albuquerque, NM 87113	2500 Rio Rancho Blvd Rio Rancho, NM 87124

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

Date: 8/5/13

\_\_\_\_\_  
New Mexico State Purchasing Agent



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor**  
0000009746(AC)  
AEP-NM dba New Mexico Emergency Products  
3211 University SE, Ste C  
Albuquerque, NM 87106  
  
Telephone No. (505) 242-9111

Price Agreement Number: 10-000-00-00093

Price Agreement Amendment No.: Three

Term: August 22, 2011 - August 21, 2014

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.

Procurement Specialist: Mona Espinosa 

Telephone No.: (505) 827-0218

**Invoice:**  
  
**As Requested**

**Title:** Visual/Audio Warning Systems/Parts/Labor

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Address Change:**

Old Address  
4210 2<sup>nd</sup> St. NW  
Albuquerque, NM 87107

New Address  
3211 University SE, Ste C  
Albuquerque, NM 87106

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

\_\_\_\_\_  
New Mexico State Purchasing Agent

Date: 8/5/13



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

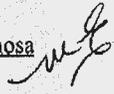
<p><b>Awarded Vendor</b> 8 Vendors</p>  <p>Telephone No. _____</p>
--

Price Agreement Number: 10-000-00-00093

Price Agreement Amendment No.: Two

Term: August 22, 2011 – August 21, 2014

<p><b>Ship To:</b> All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.</p>
<p><b>Invoice:</b>  As Requested</p>

Procurement Specialist: Mona Espinosa 

Telephone No.: (505) 827-0218

**Title:** Visual/Audio Warning Systems/Parts/Labor

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from August 22, 2013 to August 21, 2014 at the same price, terms and conditions.**

**Vendors are: AEP-NM dba NM Emergency Products (AA, AB, AC, AD), Don Chalmers Ford dba MHQNM (AE), Federal Signal Corp. (AF), PSS/NM First In (AG) and West Mesa Auto Craft Inc. dba West Mesa Emergency Products, LLC (AH).**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

Accepted for the State of New Mexico

  
\_\_\_\_\_  
New Mexico State Purchasing Agent

Date: 8/05/13

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

ME



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

<b>Awarded Vendor</b> <b>8 Vendors</b>  Telephone No. _____
--

Price Agreement Number: 10-000-00-00093

Price Agreement Amendment No.: One

Term: August 22, 2011 – August 21, 2013

<b>Ship To:</b> All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.
--

Procurement Specialist: Mona Espinosa *ME*

Telephone No.: (505) 827-0218

<b>Invoice:</b> <p style="text-align: center;">As Requested</p>
--

Title: Visual/Audio Warning Systems/Parts/Labor

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from August 22, 2012 to August 21, 2013 at the same price, terms and conditions.

Vendors are: AEP-NM dba NM Emergency Products (AA, AB, AC, AD), Don Chalmers Ford dba MHQNM (AE), Federal Signal Corp. (AF), PSS/NM First In (AG) and West Mesa Auto Craft Inc. dba West Mesa Emergency Products, LLC (AH).

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

*George J. Beck* for 8/8/12  
\_\_\_\_\_  
New Mexico State Purchasing Agent

Date: 8/06/12

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

*ME*  
ME



State of New Mexico  
General Services Department  
Statewide Price Agreement

<b>Awarded Vendor</b> 8 Vendors - See page 6   Telephone No. _____
--

Price Agreement Number: 10-000-00-00093

Payment Terms: See page 6

F.O.B.: Destination

Delivery: See page 6

<b>Ship To:</b> All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.
--

Procurement Specialist: Mona Espinosa *ME*

Telephone No.: 505-827-0218

<b>Invoice:</b> As Requested
---------------------------------

Title: **Visual/Audio Warning Systems/Parts/Labor**

Term: **August 22, 2011 thru August 21, 2012**

**This Price Agreement is made subject to the "terms and conditions" shown on the reverse side of this page, and as indicated in this Price Agreement.**

**Accepted for the State of New Mexico**

\_\_\_\_\_  
New Mexico State Purchasing Agent

Date: 8/18/11

Purchasing Division, 1100 St. Francis Drive, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 10-000-00-00093

Item	Approx Qty	Unit	Article and Description	Unit Price
------	------------	------	-------------------------	------------

001                      Ea.                      LED Light Bar

	(AB)	(AC)	(AD)	(AF)	(AG)	(AH)
	<b>\$1,095.00</b>	<b>\$975.00</b>	<b>\$1,525.00</b>	<b>\$1,095.00</b>	<b>\$1,280.00</b>	<b>\$855.00</b>
Manufacturer	Sound Off	Code 3	Tomar	Federal Signal	Federal Signal	Whelen
Size / length	48"	47"	44" Scorpion	44"	44" Arjent w/SM	44"
Item / catalog #	EPL9000	21TR47A4	970L-4407-0801	Arjent 52 PG10 583004Y-00037/ 583004Y-00034	583004Y-00037	Justice/ JP4SP2

001a                      Ea.                      LED Light Bar

	(AB)	(AC)	(AD)	(AF)	(AG)	(AH)
	<b>\$1,150.00</b>	<b>\$995.00</b>	<b>\$1,611.00</b>	<b>\$1,095.00</b>	<b>\$1,280.00</b>	<b>\$1175.00 add High Intensity Take Downs for \$250.00</b>
Manufacturer	Sound Off	Code 3	Tomar	Federal Signal	Federal Signal	Whelen
Size / length	54"	52"	49" Scorpion	45"	44" Arjent W/O SM	48" or 52"
Item / catalog #	EPL9000	21TR52A5	970L-4908-0201	Legend PG8 LGD45H-00037/ LGD45HY-00030	583004Y-00034	Liberty/ SX8 or SX2

001b                      Ea.                      LED Light Bar

	(AC)	(AF)	(AG)	(AH)
	<b>\$1,625.00</b>	<b>\$895.00</b>	<b>\$1,049.00</b>	<b>\$1,549.80</b>
Manufacturer	Code 3	Federal Signal	Federal Signal	Whelen
Size / length	47"	45"	45" Legend no Hot Foot	55"
Item / catalog #	RX2747ALRC205	Legend PG 8 LGD45Y-00174	LGD45Y-00174	Freedom FN55VLED

001c                      Ea.                      LED Light Bar

	(AC)	(AF)	(AG)
	<b>\$1,750.00</b>	<b>\$1,575.00</b>	<b>\$1,280.00</b>
Manufacturer	Code 3	Federal Signal	Federal Signal
Size / length	52"	44" Valor	45" Legend "current model"
Item / catalog #	RX2752ALRC205	VALR44-00085 PG6	L0045H-00037

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 10-000-00-00093

Item	Approx Qty	Unit	Article and Description	Unit Price
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002                      Ea.                      Siren light control

	(AB)	(AC)	(AF)	(AG)	(AH)
Manufacturer	\$450.00	\$395.00	\$401.17	\$429.50	\$325.00
Size	Sound Off	Code 3	Federal Signal	Federal Signal	Whelen
Item / catalog #	380 remote dual tone	Mastercom	Siren	Touch Master	295 Series
	ETSA380R	3892LG-LA-P	UTM4 PG22	UTM4	295SLSA6

002a                      Ea.                      Siren light control

	(AA)	(AB)	(AC)	(AF)	(AG)	(AH)
Manufacturer	\$649.00	\$299.00	\$510.00	\$800.00	\$872.50	\$275.00
Type	Whelen	Sound Off	Code 3	Federal Signal	Federal Signal	Whelen
Item / catalog #	CenCom Gold	380 Multi Function	Remote Lighted Siren	Siren	Smart Siren Platinum	Epsilon Series
	CCSRN2/CCMICX20	ETSA380MF	3997R	SSP3000 PG19	SSP3000	EPSSL2S9

002b                      Ea.                      Siren light control

	(AB)	(AC)	(AF)	(AG)
Manufacturer	\$79.50	\$95.17	\$35.75	\$350.00
Type	Sound Off	Code 3	Federal Signal	Federal Signal
Item / catalog #	Universal directional arrow switch	Narrowstik controller	Signal Master mount bracket	Motor cycle
	ETSWDAS01	NASLCH2	320340 PG40	U750 Series

003                      Ea.                      Rear deck warning light

	(AA)	(AB)	(AC)	(AD)	(AF)	(AG)	(AH)
Manufacturer	\$795.00	\$335.00	\$401.35	\$625.00	\$459.36	\$514.97	\$600.00
Size / length	Whelen	Sound Off	Code 3	Tomar	Federal Signal	Federal Signal	Whelen
Item / catalog #	30.36" Dominator	26" 8 Module	28.6" Narrowstik	38.5"	31" Signal Master (VPX)	31"	34"
	TADP8RR	EL3H08A00(X)	XT308AS	LSTICK-14TD8	320862 PG39	320862	TADP8, TADCTL1, TADSW1

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 10-000-00-00093

Item	Approx Qty	Unit	Article and Description	Unit Price
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003a                      Ea.                      Rear deck warning light

	(AB)	(AC)	(AF)	(AG)
	<b>\$335.00</b>	<b>\$458.55</b>	<b>\$685.40</b>	<b>\$41.81</b>
Manufacturer	Sound Off	Code 3	Federal Signal	Mounting bracket Federal Signal
Size / length	26" 8 module w/warning ends	47" Narrowstik	Solaris ILS	N/A
Item / catalog #	EL3H0810(X)	XT447AS	ILSFD-00229 PG41	320340

003b                      Ea.                      Rear deck warning light

	(AB)	(AF)	(AG)
	<b>\$441.00</b>	<b>\$703.80</b>	<b>\$143.34</b>
Manufacturer	Sound Off	Front headliner Federal Signal	Controller Federal Signal
Size / length	38.75"	Solaris ILS	N/A
Item / catalog #	EL3H12A10(X)	ILSFF-00014 PG41	331105

004                      Ea.                      LED strobes each

	(AA)	(AB)	(AC)	(AE)	(AF)	(AG)	(AH)
	<b>\$69.00</b>	<b>\$64.00</b>	<b>\$69.00</b>	<b>\$403.00</b>	<b>\$351.56</b>	<b>\$379.84</b>	<b>\$230.00</b>
Manufacturer	Whelen	Sound Off	Code 3	Federal Signal	Federal Signal	Federal Signal	Whelen
Type	Vertex Super LED Light	Universal Undercover LED	Hide-A-Blast LEDs	Strobe kit w/power supply 6 tubes & cables	Corner LED systems	LED Strobe Kit	LED Strobe System
Item / catalog #	VTX609X	ELUC25010(X)	HB915(X)	Ricochet 4131228	CLED60- WWWRR- PG37	CLED6D- WWWRR	S660CCCC, 2-HA29C

004a                      Ea.                      LED strobes each

	(AE)	(AF)	(AH)
	<b>\$441.00</b>	<b>\$134.20</b>	<b>\$400.00</b>
Manufacturer	Federal Signal	Federal Signal	Whelen
Type	Corner LED system 6 head	Inline corner LED systems	LED Strobe System red, blue or amber
Item / catalog #	CLED6AWWWRR As in use by DPS	416200-55 PG37	VTX609* X6

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 10-000-00-00093

Item	Approx Qty	Unit	Article and Description	Unit Price
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004b                      Ea.                      LED strobes each

	(AE)	(AF)
Manufacturer	<b>\$308.00</b>	<b>\$112.20</b>
Type	Federal Signal	Federal Signal
Item / catalog #	In-line corner LED system	Inline corner LED systems
	(2) 416200-55, White (4 LEDs) (1) 416200-44, red (2 LEDs)	416200-44 PG37

005                      Ea.                      Siren and speaker

	(AB)	(AC)	(AD)	(AF)	(AG)	(AH)
Manufacturer	<b>\$150.00</b>	<b>\$143.24</b>	<b>\$204.24</b>	<b>\$88.52</b>	<b>\$118.10</b>	<b>\$133.00</b>
Type	Sound Off	Code 3	Tomar	Federal Signal	w/brkt Federal Signal	Whelen
Item / catalog #	100D Series Professional speaker w/veh specific bracket	Behind grill speaker w/bracket	Siren speaker with CVPI bracket	Speaker	CV spkr w/bracket	speaker & bracket
	ETSS100D	C3100	SPK100	AS124 PG26 750501	750501 w/750501-00 brkt. Same price for Impala	SA315P, SAK#

005a                      Ea.                      Siren and speaker

	(AA)	(AE)	(AF)	(AH)
Manufacturer	<b>\$736.49</b>	<b>\$452.00</b>	<b>\$392.00</b>	\$182.00 add WPA1 Control head \$227.40
Type- motorcycle	Whelen	Federal Signal	Federal Signal	Whelen
Item / catalog #	Harley Davidson	(siren) (speaker) (bracket)	BMW	siren amplifier
	WS321-37840-siren SA350MH-358.09 speaker	(UM80K) (MC-100-02) (MC-100-MNT)	UM80K/MC100-02 MC siren PG 23/ MC speaker PG52	WPA112

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 10-000-00-00093

Item	Approx Qty	Unit	Article and Description	Unit Price
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006                      Ea.                      LED lights

	(AA)	(AB)	(AC)	(AE)	(AF)	(AH)
	<b>\$125.95</b>	<b>\$85.26</b>	<b>\$73.00</b>	<b>\$124.00 pair</b>	<b>\$17.48</b>	<b>\$77.00</b>
Manufacturer	Whelen	Sound Off	Code 3	Federal Signal	Federal Signal	Whelen
Type/Size	3.5" Round Super LED lighthouse plus bracket	Ghost light surface mount	T-Rex Series LEDs	(2)IMPAXX-3 prime output LEDs	Speaker AS124 bracket	LED 1-1/4" x 1-1/4" x 4-3/8" red, blue or amber
Item / catalog #	PAR28 X-119.00 plus P28DC11-6.95	EGHST2(X)	TRX6(X)	IPX 310	750501-00 PG26	LINZ6*

006a                      Ea.                      LED lights

	(AA)	(AB)	(AC)	(AE)	(AF)	(AH)
	<b>\$229.00</b>	<b>\$127.37</b>	<b>\$163.00</b>	<b>\$183.00 pair</b>	<b>\$138.34</b>	<b>\$90.00</b>
Manufacturer	Whelen	Sound Off	Code 3	Federal Signal	Federal Signal	Whelen
Type/Size	Mirror Mounted Super LED Series lighthouse	Intersector outside mirror LEDs	LED exterior light/black bezel	(2) Viper-8 prime output LEDs	Signal Master controller	LED 1-5/8" x 5" *red, blue or amber clear or colored lens.
Item / catalog #	MBDC11BR	ENT2B3(X)	LXEXBIF-X	Viper EXT	331105 PG40	50*02Z*R

007                      Ea.                      Discount of catalog list price

(AA) See attached list  
 (AB) See attached list  
 (AC) See attached list  
 (AD) See attached list  
 (AE) See attached list  
 (AF) 51%  
 (AG) See attached list  
 (AH) See attached list

008                      Ea.                      Labor / repair & installation Cost per hour

(AA) \$65.00  
 (AB) \$65.00  
 (AC) \$65.00  
 (AD) \$65.00  
 (AE) \$60.00  
 (AG) \$37.50  
 (AH) \$35.00

\*\*\* 8 Items Total \*\*\*

Visual/Audio Warning Systems/Parts/Labor  
Bid #10-000-00-00093

Attachment A

<u>Manufacturer</u>	<u>% Off List Price</u>
Code 3	40%
Federal Signal	35%
Whelen	30%
Nova	35%
Jotto Desk	20%
Sound Off	40%
Setina	20%
Patriot Products USA	20%
Laguna Manufacturing	10%
Gamber Johnson	35%
Ecco	25%
Kodiac	20%
Ledco	20%
StreamLight	25%
Tremco	10%
Unity	25%
Sho-me/Able 2	25%
Havis	20%
Go Rhino	20%
Truck Vault	10%
Tomar	25%
Warn Industries	10%
PSE Amber	40%
Pelican	10%
Patrol Power	10%
AOI Electrical	10%
American Aluminum	5%
Littlite	10%
Copeland	5%

Visual/Audio Warning Systems/Parts/Labor  
Bid #10-000-00-00093

Attachment A

<u>Manufacturer</u>	<u>% Off List Price</u>
Code 3	40%
Federal Signal	35%
Whelen	30%
Nova	35%
Jotto Desk	20%
Sound Off	40%
Setina	20%
Patriot Products USA	20%
Laguna Manufacturing	10%
Gamber Johnson	35%
Ecco	25%
Kodiac	20%
Ledco	20%
StreamLight	25%
Tremco	10%
Unity	25%
Sho-me/Able 2	25%
Havis	20%
Go Rhino	20%
Truck Vault	10%
Tomar	25%
Warn Industries	10%
PSE Amber	40%
Pelican	10%
Patrol Power	10%
AOI Electrical	10%
American Aluminum	5%
Littlite	10%
Copeland	5%

Visual/Audio Warning Systems/Parts/Labor  
Bid #10-000-00-00093

Attachment A

<u>Manufacturer</u>	<u>% Off List Price</u>
Code 3	40%
Federal Signal	35%
Whelen	30%
Nova	35%
Jotto Desk	20%
Sound Off	40%
Setina	20%
Patriot Products USA	20%
Laguna Manufacturing	10%
Gamber Johnson	35%
Ecco	25%
Kodiac	20%
Ledco	20%
StreamLight	25%
Tremco	10%
Unity	25%
Sho-me/Able 2	25%
Havis	20%
Go Rhino	20%
Truck Vault	10%
Tomar	25%
Warn Industries	10%
PSE Amber	40%
Pelican	10%
Patrol Power	10%
AOI Electrical	10%
American Aluminum	5%
Littlite	10%
Copeland	5%

ual/Audio Warning Systems/Parts/Labor.  
Bid #10-000-00-00093

Attachment A

<u>Manufacturer</u>	<u>% Off List Price</u>
Code 3	40%
Federal Signal	35%
Whelen	30%
Nova	35%
Jotto Desk	20%
Sound Off	40%
Setina	20%
Patriot Products USA	20%
Laguna Manufacturing	10%
Gamber Johnson	35%
Ecco	25%
Kodiac	20%
Ledco	20%
StreamLight	25%
Tremco	10%
Unity	25%
Sho-me/Able 2	25%
Havis	20%
Go Rhino	20%
Truck Vault	10%
Tomar	25%
Warn Industries	10%
PSE Amber	40%
Pelican	10%
Patrol Power	10%
AOI Electrical	10%
American Aluminum	5%
Littlite	10%
Copeland	5%

Don Chalmers Ford dba MHQ of New Mexico

New Mexico State Bid 10-000-00-00093

Specific Vendor Discount Schedule

Pricing percentage off manufacturer current list price

Vendor	Percentage Off List Price
Able 2/Sho Me	30%
Big Sky Racks	10%
Code 3	40%
Copeland Engineering	30%
Digital Ally	0%
Federal Signal	40%
Patrol Power	10%
Power Guardian	10%
Rontan-North America	40%
Sound Off	40%
Streamlight	15%
Tomar	35%
Whelen	40%
All other MFGs.	25%

<b>PSS / FIRST IN DISCOUNT % PRICE SHEET 7/2011</b>	
<b>MANUFACTURER</b>	<b>DISCOUNT OFF LIST</b>
Able 2 Sho-Me Products Co	20.00%
AEDEC	4.00%
Alamo Industries, Inc.	5.00%
American Aluminum	<b>Plus 25%</b>
ANTENNA PLUS	3.00%
AOI	1.00%
Applied Concepts, Inc	1.00%
Arizona Truck Pro's	1.00%
Assembled Products Corporation / Jotto Desk Products	20.00%
B&B Enterprises, Inc.	8.00%
Big Sky Racks, Inc. Products	11.00%
C & S EQUIPMENT OF ARIZONA	15.00%
Carson Manufacturing Co., Inc.	12.00%
Cast Products	8.00%
Code 3 / PSE	40.00%
Concept Seating / Pro Copper	2.00%
Copeland Engineering, LLC	5.00%
DAVID CLARK	3.00%
Decatur Electronics	1.00%
Edison Company, The	1.50%
<b>Federal Signal</b>	<b>50.10%</b>
Fire Research Corporation	6.00%
FRYS ELECTRONICS	<b>Plus 1%</b>
Gamber Johnson "MOUNTING SOLUTIONS"	33.00%
Gamber Johnson "DOCKING STATIONS"	5.50%
GO RHINO	18.00%
Grainger	<b>Plus 1%</b>
HAVIS	38.00%
HAVIS TRANSPORT AND K9	<b>Plus 10</b>
IOTA	2.50%
Kodiak Docks	25.00%
Kussmaul Electronics	2.50%
Kustom Signals, Inc.	1.00%
Laguna Manufacturing, Inc.	1.00%
LEDCO-Chargeguard	1.00%
Lund Industries Inc.	6.00%
Minstar Enforcer	2.50%
Patriot Products	20.00%
Pelican Products, Inc.	10.00%
PRO-GARD	18.00%
QUALITY VANS	1.00%
RADIOTRONICS INC.	0.05%
RAM PRODUCTS, INC.	2.00%
RAY ALLEN MANUFACTURING LLC	0.05%
Safestop International	3.00%

West Mesa Auto Craft Inc.  
DBA West Mesa Emergency Products LLC  
122 Frontage Road  
Rio Rancho, NM 87124

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement # 10-000-00-00093

**Attachment for Item # 007  
Discount of Catalog List Price**

**Whelen Current Catalog – 40%**  
**Whelen Cantrol Current Catalog -- 30%**  
**Sho-Me Current Catalog -- Fleet Pricing**  
**PowerArc Current Catalog – 30%**  
**Havis Current Catalog – 22.5%**  
**Pro-gard Current Catalog – 15%**  
**Jotto Current Catalog – 15% except Kodiak and Pentex Products**  
**Patriot Products – 25%**  
**Truckvault – 10%**

MHQ



Susana Martinez  
NEW MEXICO GOVERNOR

Edwynn L. Burckle  
CABINET SECRETARY  
GENERAL SERVICES DEPARTMENT

Lawrence O. Maxwell  
STATE PURCHASING AGENT  
STATE PURCHASING DIVISION

**NEW MEXICO**  
GENERAL SERVICES DEPARTMENT

- ADMINISTRATIVE SERVICES DIVISION (505) 827-0620
- BUILDING SERVICES DIVISION (505) 827-2349
- COMMUNICATIONS DIVISION (505) 827-0680
- INFORMATION SYSTEMS DIVISION (505) 827-2001
- PROPERTY CONTROL DIVISION (505) 827-2141
- PURCHASING DIVISION (505) 827-0472
- RISK MANAGEMENT DIVISION (505) 827-0442
- TRANSPORTATION SERVICES DIVISION (505) 476-1802

July 31, 2014

TO: Don Chalmers Ford dba MHQNM – Price Agreement No. 10-000-00-00093(AE)

FROM: Mona Espinosa  
Mona Espinosa, Procurement Officer

SUBJECT: Price Agreement Extension - 10-000-00-00093  
Visual/Audio Warning Systems

Please be advised that the above New Mexico Statewide Price Agreement will expire **August 21, 2014**. By mutual agreement between the New Mexico State Purchasing Agent and the Awarded Vendor, we would like to extend this Price Agreement for an additional year at the same terms, price and conditions. Be advised, signature of this form is not notice of an award. Vendor must receive a signed amendment for the extension from State Purchasing for this award to be in effect. We ask for your cooperation in submitting a sales report for the past 12 months of all sales utilizing any contracts you hold through our office. This report should contain total sales per contract, description of the sale and if possible what agency or public body of government the sales were made to. We are interested in the distinction between sales to state agencies and local public bodies (like cities and counties) to evaluate who our contracts are most beneficial to. This information will help us to better utilize our staffing resources and ensure we are meeting the needs of our customers.

Please respond by faxing your signature on this memorandum to Mona Espinosa at (505) 827-2484 or E-MAIL to: [Ramona.Espinosa@state.nm.us](mailto:Ramona.Espinosa@state.nm.us) no later than August 6, 2014.

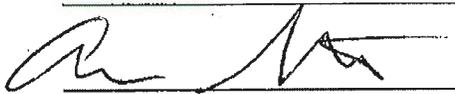
(Please check only one)

I wish to extend for one additional year at the same price, terms and conditions

I do not wish to extend

Company Name & Address (if different than above):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

 7/31/2014  
Signature of Authorized Representative      Date



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor**  
0000091744(AG)  
PSS/NM First In  
c/o Don Chalmers Ford  
2500 Rio Rancho Blvd  
Rio Rancho, NM 87124  
  
Telephone No. (505) 897-2500

Price Agreement Number: 10-000-00-00093

Price Agreement Amendment No.: Four

Term: August 22, 2011 - August 21, 2014

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.

Procurement Specialist: Mona Espinosa *ME*

Telephone No.: (505) 827-0218

**Invoice:**  
  
**As Requested**

**Title:** Visual/Audio Warning Systems/Parts/Labor

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

<b>Address Change:</b>	<u>Old Address</u>	<u>New Address</u>
	8516 Calle Alameda NE	c/o Don Chalmers Ford
	Albuquerque, NM 87113	2500 Rio Rancho Blvd
		Rio Rancho, NM 87124

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

Date: 8/5/13

\_\_\_\_\_  
New Mexico State Purchasing Agent



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

<b>Awarded Vendor</b> <b>8 Vendors</b>    <b>Telephone No.</b> _____
---

Price Agreement Number: 10-000-00-00093

Price Agreement Amendment No.: Two

Term: August 22, 2011 – August 21, 2014

<b>Ship To:</b> <b>All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.</b>
---

Procurement Specialist: Mona Espinosa *ME*

Telephone No.: (505) 827-0218

<b>Invoice:</b>  <p style="text-align: center;"><b>As Requested</b></p>
---

**Title:** Visual/Audio Warning Systems/Parts/Labor

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from August 22, 2013 to August 21, 2014 at the same price, terms and conditions.**

**Vendors are: AEP-NM dba NM Emergency Products (AA, AB, AC, AD), Don Chalmers Ford dba MHQNM (AE), Federal Signal Corp. (AF), PSS/NM First In (AG) and West Mesa Auto Craft Inc. dba West Mesa Emergency Products, LLC (AH).**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

Accepted for the State of New Mexico

*[Signature]*  
\_\_\_\_\_  
New Mexico State Purchasing Agent

Date: 8/05/13



CDWG



Information Technology Solutions,  
Including desktops, notebooks, servers, software, peripherals and services  
Executive Summary

Lead Agency: City of Tucson, AZ  
RFP Issued: January 22, 2013  
Date Open: February 19, 2013

Solicitation: RFP #130733  
Pre-Proposal Date: January 29, 2013  
Proposals Received: 4



Awarded to:

The City of Tucson, AZ Department of Procurement Issued RFP #130733 on January 22, 2013, to establish a national cooperative contract for informational technology solutions.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson, AZ website
- Hawaii Tribune-Herald, HI
- Daily Journal of Commerce, OR
- Times Union, NY
- The State, SC
- The Olympian, WA
- National IPA website

On February 19, 2013, proposals were received from the following offerors:

- Intertech
- En Pointe Tech
- GBH Communications
- CDW Government

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee discussed the relative strengths and weaknesses of the proposals, scored and ranked the proposals. As a result, the committee recommended entering into exclusive negotiations with the intent to award to the top ranked firm, CDW Government.

The City of Tucson, AZ, and CDW Government successfully negotiated a contract and the City of Tucson executed the agreement with a contract effective date of August 18, 2013.



**Contract includes:**

A comprehensive product and service offering including desktops, notebooks, servers, software, peripherals, cloud computing, consulting/analysis, design, technical support, leasing/financing, trade-ins, repair, configuration/system configurations, implementation, training, maintenance, installation, system testing, upgrades, and imaging.

**Term:**

Initial one year agreement from August 18, 2013 through August 17, 2014, with option to renew for four (4) additional one-year periods through August 17, 2018.

**Pricing/Discount:**

Discount off product categories with an additional 2% discount on Hewlett Packard products.



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor  
0000013468  
Motorola Solutions  
PO Box 92888  
Albuquerque, NM 87199  
Telephone No. (915) 755-7098

Price Agreement Number: 20-000-00-00039AJ

Price Agreement Amendment No.: Two

Term: May 1, 2012- October 29, 2014

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.

Procurement Specialist: Debra Satz DS

Telephone No.: (505) 827-0521

Invoice:  
As Requested

Title: Public Safety Radio Communications Equipment & Services

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from October 30, 2013 to October 29, 2014 at the same price, terms and conditions.

Please see attached Contract Summary from the lead state Washington for additional details.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

*Paul Kippert*  
New Mexico State Purchasing Agent

Date: 10/25/2013

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

VI  
*[Signature]*

**PARTICIPATING ADDENDUM  
WESTERN STATES CONTRACTING ALLIANCE  
PUBLIC SAFETY COMMUNICATIONS EQUIPMENT CONTRACTS**

Administered by the State of Washington (hereinafter "Lead State")

**MASTER PRICE AGREEMENT**

**Motorola Solutions, Inc.**

Washington Contract Number: 02702

State of NM Contract Number 20-000-00-00039AJ

(hereinafter "Contractor")

And

**The State Of New Mexico**

(hereinafter "Participating Entity")

Page 1 of 8

1. **Scope:** This addendum covers the WSCA Public Safety Communications Equipment Contracts lead by the State of Washington, for members of WSCA or NASPO, for use by agencies and other entities located in the Participating Entity authorized by that state's statutes to utilize its contracts. This addendum shall be effective when executed by the parties and shall expire upon expiration of WSCA Contract 02702, unless otherwise agreed by the parties.

2. **Participation:** Use of specific WSCA or NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

3. **Participating Entity Modifications or Additions to Master Price Agreement:**

(These modifications or additions apply only to actions and relationships within the state in which the Participating Entity is located.)

3.1 **Pay Equity Reporting:** Contractor agrees if it has ten (10) or more employees or eight (8) or more employees in the same job classification, at any time during the term of this contract, to complete and submit the required reporting form (PE10-249 or PE250, depending on their size at the time) either within thirty (30) calendar days of contract award (if the contract did not result from a solicitation) or on the annual anniversary of the initial report submittal for contracts up to one (1) year in duration (if the contract did result from a solicitation).

"For contracts that extend beyond one (1) calendar year or are extended beyond one (1) calendar year, contractor also agrees to complete and submit the required form annually within thirty (30) calendar days of the annual contract anniversary date of the initial submittal date and, if more than 180 calendar days has elapsed since submittal of the last report, at the completion of the contract.

"Should contractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor agrees to provide the required report within ninety (90) calendar days of meeting or exceeding the size requirement. That submittal date shall serve as the basis for submittals required thereafter.

"Contractor also agrees to levy these reporting requirements on any subcontractor(s) performing more than 10% of the dollar value of this contract if said subcontractor(s) meets, or grows to meet, the stated employee size thresholds during the term of the contract. Contractor further agrees that, should one or more subcontractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor

**PARTICIPATING ADDENDUM**  
**WESTERN STATES CONTRACTING ALLIANCE**  
**PUBLIC SAFETY COMMUNICATIONS EQUIPMENT CONTRACTS**  
Administered by the State of Washington (hereinafter "Lead State")

**MASTER PRICE AGREEMENT**  
**Motorola Solutions, Inc.**

Washington Contract Number: 02702  
State of NM Contract Number 20-000-00-00039AJ  
(hereinafter "Contractor")

And  
**The State Of New Mexico**  
(hereinafter "Participating Entity")

Page 2 of 5

will submit the required report, for each such subcontractor, within ninety (90) calendar days of that subcontractor meeting or exceeding the size requirement. Subsequent report submittals, on behalf of each such subcontractor, shall be due on the annual anniversary of the initial report submittal. Contractor shall submit the required form(s) to the State Purchasing Division of the General Services Department, and other departments as may be determined, on behalf of the applicable subcontractor(s) in accordance with the schedule contained in this paragraph. Contractor acknowledges that this subcontractor requirement applies even though contractor itself may not meet the size requirement for reporting and be required to report itself.

Contractor shall not be required to report more frequently than annually unless more than 180 calendar days has elapsed since submittal of the last report and the contract has reached completion. The requirement for reporting at contract completion shall not apply in the case of a one-time fulfillment of a purchase order.

**3.2 Contract Administration Fee**

The successful vendor will remit to the State of New Mexico Contract Manager an Administrative Fee in the amount of one-half percent (.5%) of all total sales for New Mexico State and Local Public Bodies from this contract. Checks should be made payable to the State of New Mexico on a quarterly basis as follows:

Period End	Report & Fee Due
September 30	October 31
December 31	January 31
March 31	April 30
June 30	July 31

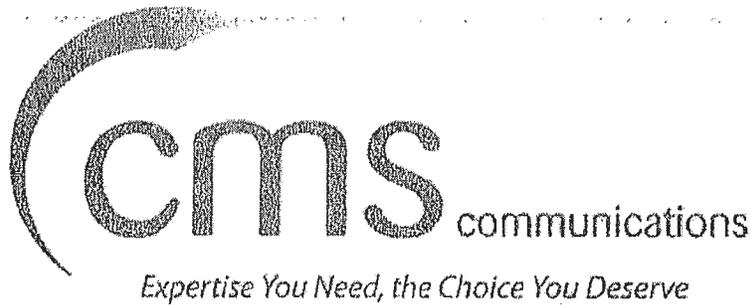
The Administrative Fee is based upon:

- The sales of all software;
- Service and supplies billings;

**4. Lease Agreements:** Leasing is NOT authorized or permitted under this Participating Addendum.



AUTHORIZED FSS INFORMATION TECHNOLOGY  
SCHEDULE PRICELIST



Contract: GS-35F-0295N  
Effective: Feb 5, 2003 to Feb 4, 2018 <  
SIN: 132-9, 132-9RC, 132-9STLOC  
Contact: Tim Murphy  
Phone: 800-830-2286  
Email: [tim@cmssc.com](mailto:tim@cmssc.com)



722 Goddard Avenue  
Chesterfield, MO 63005-1106

[www.cmssc.com](http://www.cmssc.com)

Authorized FSS Information Schedule Technology Pricelist

Special item number 132-9 Purchase of refurbished equipment  
132-9RC Purchase of refurbished equipment  
132-9STLOC Purchase of refurbished equipment

FSC Class 5805 Telephone and telegraph equipment, which includes telephone equipment (Avaya, Cisco, NEC, Nortel), and audio and video teleconferencing equipment.

CMS Communications, Inc  
722 Goddard Ave.  
Chesterfield, MO 63005  
Telephone (636) 530-1320  
Fax (636) 530-1316  
[www.cmssc.com](http://www.cmssc.com)

Contract Number: GS - 35F - 0295N

Period Covered by Contract: 2-5-03 to 2-4-18 (Option Year 2)

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Ordering Activities can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.gsaadvantage.gov>



## NASPO >> CURRENT COOPERATIVE CONTRACTS

Police Radar, Lidar, Parts & Equipment (WSCA/WA)  
w42-2011

### BASIC CONTACT INFORMATION - LEAD STATE

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<b>Participating States:</b>	<b>Affiliation:</b>	WSCA
	<b>Lead State:</b>	Washington
	<b>Lead State Contract Number:</b>	01611
	<b>Contact person:</b>	Steve Jenkins
	<b>Phone:</b>	(360) 407-9415
	<b>Fax:</b>	
	<b>Email:</b>	<a href="mailto:steve.jenkins@des.wa.gov">steve.jenkins@des.wa.gov</a>

### LINK TO LEAD STATE WEBSITE

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<https://fortress.wa.gov/ga/apps/ContractSearch/ContractSummary.aspx?c=01611>

### INCEPTION & EXPIRATION

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**Effective Date:** Oct. 31, 2011

**Expiration Date:** Oct. 30, 2013

*Extensions available through Oct. 30, 2018* 

### OVERVIEW/SUMMARY

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The purpose of this contract is to facilitate the as-needed purchase of Police Radar, Lidar, Parts and Equipment for for participating members of the Western States Contracting Alliance, Washington State agencies and Coop members

The State of Washington, on behalf of the Western States Contracting Alliance (WSCA) is bidding a contract to support the current installation of Police Radar, Lidar, Parts and Accessories that conform to

the National Highway Traffic Safety Administration (NHTSA) "Model Performance Specification for Police Traffic Radar Devices."

This contract is intended to support the needs of state and local law enforcement for Police Radar, Lidar, Parts and Accessories. This contract will provide new equipment as well as replacement

Access to Nov. 30, 2011 WSCA Police Radar/Lidar contract webinar [CLICK HERE](#).

- [Webinar Power Point Presentation](#)

**CONTRACTOR INFORMATION**

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Contractor(s):

- [Applied Concepts, Inc./Stalker Radar](#)
- [Decatur Electronics, Inc.](#)
- [Digital Ally, Inc.](#)
- [Kustom Signals, Inc.](#)
- [Laser Technology, Inc.](#)
- [MPH Industries, Inc.](#)

**CONTRACTS**

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**PARTICIPATION**

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Model Participating Addendum

To participate in this Master Agreement, download, negotiate and complete a Participating Addendum with the selected contractor(s). After Participating Addendum execution, email a PDF copy of the completed Participating Addendum (signed with both signatures) to the WSCA-NASPO point of contact identified on the Participating Addendum. If no WSCA-NASPO point of contact is identified, email a copy of the completed Participating Addendum to the WSCA-NASPO general email at [wncoopdt@gmail.com](mailto:wncoopdt@gmail.com).



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

<p>Awarded Vendor 10 Vendors</p>  <p>Telephone No. _____</p>
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Price Agreement Number: 10-000-00-00084

Price Agreement Amendment No.: Three

Term: July 7, 2011 – July 6, 2015



<p>Ship To: All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.</p>
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Procurement Specialist: Mona Espinosa



Telephone No.: (505) 827-0218

<p>Invoice:  As Requested</p>
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Title: **Patrol Vehicle In Car Digital Camera & Equipment**

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from July 7, 2014 to July 6, 2015 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

\_\_\_\_\_  
 New Mexico State Purchasing Agent

Date: 6/27/14



STATE OF NEW MEXICO  
GENERAL SERVICES DEPARTMENT  
PURCHASING DIVISION

Awarded Vendor  
10 Vendors  
  
Telephone No. (505) 995-0440

Price Agreement  
Amendment

Price Agreement Number: 10-000-00-00084

Price Agreement Amendment No.: Four

Term: July 7, 2011 - July 6, 2015

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.  
  
Invoice:  
As requested

Procurement Specialist: Mona Espinosa

Telephone No.: (505) 827-0218

Commodity: Patrol Vehicle In Car Digital Camera & Equipment

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following two changes of address effective immediately:

Coban Technologies, Inc.  
11375 West Sam Houston Pkwy South  
Suite 800  
Houston, TX 77031

Digital Ally Inc.  
9705 Loiret Boulevard  
Lenexa, KS 66219

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

*Paul Keppert*  
New Mexico State Purchasing Agent  
PDK

Date: 6/27/14

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87503-6850 (505) 827-0472

ME

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 10-000-00-00084

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(AA)

0000051480

Advanced Communications and Electronics, Inc.

2417 Baylor SE

Albuquerque, NM 87106

505-244-3321

Delivery: 4 weeks ARO

(AB)

0000013840

CDW Government, LLC

230 N Milwaukee Ave.

Vernon Hills, IL 60061

866-339-7084

Delivery: Please reference the attached  
CDW-G proposal.

(AC)

0000064629

Cohan Technologies, Inc.

12503 Exchange Drive Suite 536

Stafford, TX 77477

281-277-8288

Delivery: F.O.B. Destination

(AD)

0000014027

Deatur Electronics, Inc.

3433 East Wood Street

Phoenix, AZ 85040

217-428-4315

Delivery: 30 to 45 days ARO

(AE)

0000009004

Digital Ally, Inc.

7911 W. 130th Suite 170

Overland Park, KS 66213

800-440-4947

Delivery: 30 days

(AF)

0000091507

Federal Signal Corporation

2645 Federal Signal Drive

University Park, IL 60484

708-534-3400

Delivery: F.O.B. Destination