

ACTION SHEET
CITY COUNCIL COMMITTEE MEETING OF 04/30/14
ITEM FROM FINANCE COMMITTEE MEETING OF 04/21/14

ISSUE:

16. Request for Approval of a Resolution Authorizing an Amendment to the Fare Structure of the City of Santa Fe's Public Transportation System to Include an Annual Pass Option; Establishing a Bus Pass Partnership Program Authorizing a Discount Bus Pass Sale Program for Non-Profit Social Service Organizations Who Purchase Bus Passes in Volume for Distribution to Indigent Clients. (Councilor Bushee) (Jon Bulthuis)

Note: This caption may be amended in accordance with Amendments in the packet.

Committee Review:

Transit Advisory Board (approved w/amendment)	04/22/14
Public Works Committee (approved)	04/28/14
City Council (scheduled)	05/14/14

Fiscal Impact – Yes

FINANCE COMMITTEE ACTION: APPROVED AS CONSENT ITEM

SPECIAL CONDITIONS OR AMENDMENTS

STAFF FOLLOW-UP:

VOTE	FOR	AGAINST	ABSTAIN
COUNCILOR TRUJILLO	X		
COUNCILOR RIVERA	X		
COUNCILOR LINDELL	Not present to vote		
COUNCILOR MAESTAS	X		
CHAIRPERSON DOMINGUEZ			

3-17/14/FCMissue

**ACTION SHEET
ITEM FROM THE
PUBLIC WORKS/CIP AND LAND USE COMMITTEE MEETING
OF
MONDAY, APRIL 28, 2014**

ITEM 12

REQUEST FOR APPROVAL OF A RESOLUTION AUTHORIZING AN AMENDMENT TO THE FARE STRUCTURE OF THE CITY OF SANTA FE'S PUBLIC TRANSPORTATION SYSTEM TO INCLUDE AN ANNUAL PASS OPTION; ESTABLISHING A BUS PASS PARTNERSHIP PROGRAM AUTHORIZING A DISCOUNT BUS PASS SALE PROGRAM FOR NON-PROFIT SOCIAL SERVICES ORGANIZATIONS WHO PURCHASE BUS PASSES IN VOLUME FOR DISTRIBUTION TO INDIGENT CLIENTS (**COUNCILOR BUSHEE**) (**JON BULTHUIS**)

PUBLIC WORKS COMMITTEE ACTION: *Approved with amendments*

SPECIAL CONDITIONS OR AMENDMENTS:

STAFF FOLLOW UP:

VOTE	FOR	AGAINST	ABSTAIN
CHAIRPERSON TRUJILLO			
COUNCILOR BUSHEE	X		
COUNCILOR DIMAS	X		
COUNCILOR DOMINGUEZ	X		
COUNCILOR RIVERA	X		

City of Santa Fe, New Mexico

memo

DATE: April 28, 2014
TO: Public Works Committee
THRU: Jon Bulthuis, Transportation Department Director
FROM: Ken Smithson, Director of Operations & Maintenance – Transit Division *KS*
SUBJECT: Information on Item # 12 – In Response to Finance Committee Questions at its March 17, 2014 Meeting

To provide a better context of our public transportation system from a financial standpoint, the following data is provided:

- In FY 2012/13, farebox recovery for both fixed route and paratransit modes was \$421,354 and total operating expenses were \$7,721,527 – for a recovery ratio of 5 percent.
- In FFY 2013, Federal operating assistance to Santa Fe amounted to \$1,562,515. This increased 2.8 percent – to \$1,606,812 – in FFY 2014.
- In FFY 2013, Federal capital assistance to Santa Fe amounted to \$162,055. This decreased to \$156,027 in FFY 2014.
- The annual operating deficit is funded locally by the ¼ percent Transit GRT, Lodgers Tax, NCRTD contributions from the Regional Transit GRT, advertising income, etc.
- In FY 2013/14, the breakdown of the Transit GRT is as follows:

○ General Fund	\$1,254,266
○ Ride Finders	\$ 22,937
○ Quality of Life	\$ 702,000
○ Transit	\$4,846,361
○ Paratransit	\$ 574,436

Total \$7,400,000

City of Santa Fe, New Mexico

LEGISLATIVE SUMMARY

Resolution No. 2014-____ Bus Pass Partnership Program

SPONSOR(S): Councilor Bushee

SUMMARY: The resolution authorizes an amendment to the fare structure of the city of Santa Fe's public transportation system to include an annual pass option; and establishes a bus pass partnership program authorizing a discount bus pass sale program for non-profit social service organizations who purchase bus passes in volume for distribution to indigent clients.

PREPARED BY: Rebecca Seligman, Legislative Liaison Assistant

FISCAL IMPACT: Yes

DATE: April 17, 2014

ATTACHMENTS: Resolution
Brochure
FIR

CITY OF SANTA FE, NEW MEXICO
PROPOSED AMENDMENT(S) TO RESOLUTION NO. 2014-__
Transit Bus Fares/Bus Partnership Program

Mayor and Members of the City Council:

I propose the following amendment(s) to Resolution No. 2014-__:

1. On page 3, line 2, *insert* the following clause:
 “BE IT FURTHER RESOLVED that the impacts resulting from the adoption of this resolution shall be reviewed by the Governing Body one year from the date of adoption of this resolution.”

Respectfully submitted,

Councilor Chris Rivera

ADOPTED: _____
NOT ADOPTED: _____
DATE: _____

Yolanda Y. Vigil, City Clerk

CITY OF SANTA FE, NEW MEXICO
PROPOSED AMENDMENT(S) TO RESOLUTION NO. 2014-____
Transit Bus Fares/Bus Partnership Program

Mayor and Members of the City Council:

I propose the following amendment(s) to Resolution No. 2014-____:

1. On page 1, line 12, after "ANNUAL" *insert* "AND SEMI-ANNUAL"
2. On page 1, line 21, after "WHEREAS," *insert* "in accordance with Resolution No. 2008-64,"
3. On page 1, line 23, *insert* the following clause"
 "WHEREAS, the Americans with Disabilities Act of 1990 prohibits discrimination and ensures equal opportunity for persons with disabilities in transportation and mandates that transit systems charge half the fare for transit fare options; and"
4. On page 2, line 1, after "annual" *insert* "or semi-annual"
5. On page 2, line 19, after "option" *insert* "and a \$110 semi-annual pass option"
6. On page 2, line 23, *delete* "display ads in the Albuquerque Journal North, the Santa Fe New Mexican, and the Santa Fe Reporter" and *insert* in lieu thereof "advertising in local media sources"

Respectfully submitted,

Transit Advisory Board

ADOPTED: _____

NOT ADOPTED: _____

DATE: _____

Yolanda Y. Vigil, City Clerk

1 CITY OF SANTA FE, NEW MEXICO

2 RESOLUTION NO. 2014-___

3 INTRODUCED BY:

4
5 Councilor Patti Bushee

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10 A RESOLUTION

11 AUTHORIZING AN AMENDMENT TO THE FARE STRUCTURE OF THE CITY OF
12 SANTA FE'S PUBLIC TRANSPORTATION SYSTEM TO INCLUDE AN ANNUAL PASS
13 OPTION; ESTABLISHING A BUS PASS PARTNERSHIP PROGRAM AUTHORIZING A
14 DISCOUNT BUS PASS SALE PROGRAM FOR NON-PROFIT SOCIAL SERVICE
15 ORGANIZATIONS WHO PURCHASE BUS PASSES IN VOLUME FOR DISTRIBUTION TO
16 INDIGENT CLIENTS.

17
18 WHEREAS, the City of Santa Fe delivers both fixed-route and paratransit services to the
19 community that connect passengers with jobs, medical services, shopping opportunities and
20 recreational centers; and

21 WHEREAS, the Governing Body has established a fare structure that encourages youth
22 ridership by eliminating the fare requirement for passengers aged 18 years or younger; and

23 WHEREAS, the current fare structure encourages regular passengers to purchase passes that
24 progressively reduce per trip costs with the duration of the pass with two fixed-route pass options –
25 daily pass for \$2.00 and a 31-day pass for \$20.00; and

1 **WHEREAS**, an annual pass option is not currently included in the approved fare structure,
2 however, the non-profit entity Chainbreakers and regular transit users alike, have advocated for the
3 addition of a progressively priced annual pass; and

4 **WHEREAS**, the City of Santa Fe has a long history of providing grant funding to many
5 local social service agencies who work with, and address the needs of, indigent members of our
6 community through the services and programs delivered by such organizations; and

7 **WHEREAS**, one need often cited by the indigent clients of such non-profit organizations is
8 that of transportation that provides access to the goods and services necessary for their care and
9 maintenance; and

10 **WHEREAS**, the City of Santa Fe desires to partner with local social service agencies in
11 formally establishing a discount bus pass program to address the transportation needs of their indigent
12 clients; and

13 **WHEREAS**, the City of Santa Fe Transit Advisory Board fully supports and has endorsed a
14 discount bus pass program and the addition of an annual pass option and encourages the Governing
15 Body to authorize such initiatives.

16 **NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE**
17 **CITY OF SANTA FE** that the Governing Body hereby:

18 1. Directs staff to amend the fare structure for the City of Santa Fe's transit system to
19 include a \$200 annual pass option, while maintaining the remainder of the fare structure currently in
20 effect.

21 2. Directs staff to provide notice of the Bus Pass Partnership Program to all social
22 service organization grantees.

23 3. Directs staff to promote the program through display ads in the Albuquerque Journal
24 North, the Santa Fe New Mexican, and the Santa Fe Reporter.

25 4. Directs staff to place copies of a promotional flyer in display racks at the Transit

1 Division front office.

2 PASSED, APPROVED, and ADOPTED this _____ day of _____, 2014.

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JAVIER M. GONZALES, MAYOR

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6 ATTEST:

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YOLANDA Y. VIGIL, CITY CLERK

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10 APPROVED AS TO FORM:

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KELLEY BRENNAN, CITY ATTORNEY

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M/Melissa/Resolutions 2014/Bus Pass Partnership Program-42114

City of Santa Fe Fiscal Impact Report (FIR)

This Fiscal Impact Report (FIR) shall be completed for each proposed bill or resolution as to its direct impact upon the City's operating budget and is intended for use by any of the standing committees of and the Governing Body of the City of Santa Fe. Bills or resolutions with no fiscal impact still require a completed FIR. Bills or resolutions with a fiscal impact must be reviewed by the Finance Committee. Bills or resolutions without a fiscal impact generally do not require review by the Finance Committee unless the subject of the bill or resolution is financial in nature.

Section A. General Information

(Check) Bill: _____ Resolution: X

Short Title(s): AUTHORIZING AN AMENDMENT TO THE FARE STRUCTURE OF THE CITY OF SANTA FE'S PUBLIC TRANSPORTATION SYSTEM TO INCLUDE AN ANNUAL PASS OPTION; ESTABLISHING A BUS PASS PARTNERSHIP PROGRAM AUTHORIZING A DISCOUNT BUS PASS SALE PROGRAM FOR NON-PROFIT SOCIAL SERVICE ORGANIZATIONS WHO PURCHASE BUS PASSES IN VOLUME FOR DISTRIBUTION TO INDIGENT CLIENTS.

Sponsor(s): Councilor Bushee

Reviewing Department(s): Transportation Department

Persons Completing FIR: Jon Bulthuis Date: April 17, 2014 Phone: (505) 955-2006

Reviewed by City Attorney: *Valley A. Brennan* Date: 4/21/14
(Signature)

Reviewed by Finance Director: *[Signature]* Date: 4/21/14
(Signature)

Section B. Summary

Briefly explain the purpose and major provisions of the bill/resolution:

The resolution authorizes an amendment to the fare structure of the city of Santa Fe's public transportation system to include an annual pass option; establishing a bus pass partnership program authorizing a discount bus pass sale program for non-profit social service organizations who purchase bus passes in volume for distribution to indigent clients.

Section C. Fiscal Impact

Note: Financial information on this FIR does not directly translate into a City of Santa Fe budget increase. For a budget increase, the following are required:

- a. The item must be on the agenda at the Finance Committee and City Council as a "Request for Approval of a City of Santa Fe Budget Increase" with a definitive funding source (could be same item and same time as bill/resolution)
- b. Detailed budget information must be attached as to fund, business units, and line item, amounts, and explanations (similar to annual requests for budget)
- c. Detailed personnel forms must be attached as to range, salary, and benefit allocation and signed by Human Resource Department for each new position(s) requested (prorated for period to be employed by fiscal year)*

1. Projected Expenditures:

- a. Indicate Fiscal Year(s) affected – usually current fiscal year and following fiscal year (i.e., FY 03/04 and FY 04/05)
- b. Indicate: "A" if current budget and level of staffing will absorb the costs
"N" if new, additional, or increased budget or staffing will be required
- c. Indicate: "R" – if recurring annual costs
"NR" if one-time, non-recurring costs, such as start-up, contract or equipment costs
- d. Attach additional projection schedules if two years does not adequately project revenue and cost patterns
- e. Costs may be netted or shown as an offset if some cost savings are projected (explain in Section 3 Narrative)

Finance Director: *[Signature]*

Budget will need to be raised or increased.

_____ Check here if no fiscal impact

Column #:	1	2	3	4	5	6	7	8
Expenditure Classification	FY _____	"A" Costs Absorbed or "N" New Budget Required	"R" Costs Recurring or "NR" Non-recurring	FY _____	"A" Costs Absorbed or "N" New Budget Required	"R" Costs - Recurring or "NR" Non-recurring	Fund Affected	

Personnel*	\$ _____	_____	_____	\$ _____	_____	_____	_____
Fringe**	\$ _____	_____	_____	\$ _____	_____	_____	_____
Capital Outlay	\$ _____	_____	_____	\$ _____	_____	_____	_____
Land/ Building	\$ _____	_____	_____	\$ _____	_____	_____	_____
Professional Services	\$ _____	_____	_____	\$ _____	_____	_____	_____
All Other Operating Costs	\$ _____	_____	_____	\$ _____	_____	_____	_____
Total:	\$ _____			\$ _____			

* Any indication that additional staffing would be required must be reviewed and approved in advance by the City Manager by attached memo before release of FIR to committees. **For fringe benefits contact the Finance Dept.

2. Revenue Sources:

- a. To indicate new revenues and/or
- b. Required for costs for which new expenditure budget is proposed above in item 1.

Column #:	1	2	3	4	5	6
Type of Revenue	FY _____	"R" Costs Recurring or "NR" Non-recurring	FY _____	"R" Costs - Recurring or "NR" Non-recurring	Fund Affected	

Farebox Recovery	(\$20,000/yr.)	R	\$ _____	_____	_____
_____	\$ _____	_____	\$ _____	_____	_____
_____	\$ _____	_____	\$ _____	_____	_____
Total:	(\$20,000/yr.)	✓	\$ _____	_____	_____

3. Expenditure/Revenue Narrative:

Explain revenue source(s). Include revenue calculations, grant(s) available, anticipated date of receipt of revenues/grants, etc. Explain expenditures, grant match(s), justify personnel increase(s), detail capital and operating uses, etc. (Attach supplemental page, if necessary.)

It is expected that offering the bus pass partnership program to non-profit social service agencies will result in a reduction in farebox revenue collected by the system. However, any increase to the anticipated revenue loss will likely be small as non-profits with established grantee relationships with the city already receive discounts on volume pass sales. This resolution would extend that option to all non-profit social service agencies who serve the indigent.

Section D. General Narrative

1. Conflicts: Does this proposed bill/resolution duplicate/conflict with/companion to/relate to any City code, approved ordinance or resolution, other adopted policies or proposed legislation? Include details of city adopted laws/ordinance/resolutions and dates. Summarize the relationships, conflicts or overlaps.

No.

2. Consequences of Not Enacting This Bill/Resolution:

Are there consequences of not enacting this bill/resolution? If so, describe.

The City of Santa Fe's Transit Division would not have clear policy direction from the Governing Body regarding the discounted sale of volume bus passes to non-profit social service entities. The opportunity to purchase bus passes at a volume discount would not be widely advertised/promoted to any and all non-profit entities who serve the indigent population.

3. Technical Issues:

Are there incorrect citations of law, drafting errors or other problems? Are there any amendments that should be considered? Are there any other alternatives which should be considered? If so, describe.

No.

4. Community Impact:

Briefly describe the major positive or negative effects the Bill/Resolution might have on the community including, but not limited to, businesses, neighborhoods, families, children and youth, social service providers and other institutions such as schools, churches, etc.

Social service providers would have a clearly defined opportunity to purchase bus passes, at volume discount, for distribution to the indigent population in our community.

Form adopted: 01/12/05; revised 8/24/05; revised 4/17/08

Transit Advisory Board Meeting
April 22, 2014
MINUTES
5:00 pm – 7:00 pm

Mr. Cooper asked how many bus drivers does Santa Fe Trail have and how many are bilingual?

Mr. Smithson said there are approximately 50 bus operators and estimated 70% are bilingual. There are also resources in the office, in the operation center and in the street that can assist with any language translations.

Mr. Calvert asked if there are phone prompts that direct the caller to press a certain number if they require a Spanish speaking service. Mr. Smithson said they do not; they direct each call to the correct person for help.

Mr. Smithson reiterated that FTA had required certain things; they put out a circular identifying what elements had to be in the plan and TAB followed that outline. Another new requirement is that the governing body approves the Title VI Plan. Another new requirement as discussed at last meeting is minority representation on boards; policy or advisory boards that are integral to the transit system. Included at the back of the plan, Exhibit E shows the representation on the TAB.

Mr. Bulthuis noted at the last meeting it was discussed to work with the councilors in District 3 and 4 and that recommendation has now been included in the plan.

Mr. Calvert asked how many vacancies are open in the TAB. Mr. Bulthuis said that the only position is the recently vacated position that Mr. Luttojohann served in.

Mr. Cooper moved to approve the proposed Title VI Program as presented, second by Mr. Calvert, motion carried by unanimous voice vote.

B. Endorsement of Resolution Amending Fares for Annual Bus Pass

The resolution included in the packet is similar to a previous one, which was presented prior to the city elections; it has new components in it. Mr. Bulthuis said the significant changes are that before they focused on establishing in a permanent more official way the practice that the Transit Division has been engaged in discounting passes to non-profits that deal with the indigent. That component remains in the new resolution. There is a new component that talks about creating a fare annual pass that was not in the previous resolution.

Mr. Calvert asked who would have the annual pass; the organization? Mr. Bulthuis answered that they would be selling an annual pass just like they do any other fare pass except that it won't be sold on the bus, they would need to come to the office. Anybody could buy it. The intent again is that annual passes are not transferrable. Mr. Bulthuis said he does not feel there will be much of a market in the non-profit sector.

Transit Advisory Board Meeting
April 22, 2014
MINUTES
5:00 pm – 7:00 pm

Ms. Bleck said that employers might be interested to purchase for their employees vs. paying for parking.

Mr. Bulthuis said that \$200 is the price for this annual pass and by federal law this would need to be discounted for the ADA population for the ½ fare program and that is currently in place for all of the fares. That would apply to this new fare element as well.

Other concerns that were brought up were the fare for the indigent and would they stay on the bus throughout the day. It was explained that a ticket is only good for a round trip, they would not be on the bus all day.

Staff would manage the sale of these annual passes, noting the serial number and obtaining the name, address and phone number. Mr. Bulthuis said that staff has discussed a possible semi-annual pass so the cost would not be invasive.

Mr. Calvert recommended that staff discuss with legal the options that are being proposed for either quarterly, semi-annual or annual fare.

Mr. Bulthuis said that the governing body will need to approve any change in rates to assure that it is not a great loss and also to follow the FTA guidelines.

Mr. Calvert said that how you word the request is very important.

Mr. Bulthuis added that a comment that came up previously when the resolution was being considered was a discussion about the current practice of not having a fare for youth up to the age of 18.

Mr. Calvert moved to approve with the amendment to allow for a semi-annual pass and also to emphasize the point that this would be subject to a disabled discount as well at the rate of \$110, second by Mr. Cooper, motion carried by unanimous voice vote.

~~C. **Endorsement of Resolution Directing Staff to Implement Advanced Technology Applications to Benefit Santa Fe Trails Customers**~~

~~Mr. Bulthuis informed the board that the request is for staff to come back with cost duplications, which is a new request. It was noted that Councilor Bushee wanted to get grant funding for this program.~~

~~Mr. Bulthuis clarified that the QR code has already been developed. What is new is the promotional element and that is what money is needed for. The Kiosk is in the works, there is a digital sign that is being worked on to be installed at South Capitol, one that will be~~

services to various areas and the time it takes to those places.

Mr. Smithson said absolutely. Long trips on a transit bus was not very desirable with several transfers to get across town. They would like to keep the routes short and as economical as possible so that people's travel times were reduced to a reasonable amount of time.

Councilor Rivera said that was a concern that was brought up to him. Many of the constituents he served didn't ride the bus because it took too long to get to a grocery store and back home. It was just not worth it for them to do that. So he didn't know if that meant more routes or maybe more buses on the same route but those needed to be addressed as well so he supported Councilor Dominguez' comments on this.

Mr. Smithson appreciated their comments and would take note of them when they were doing route planning in the future.

Chair Trujillo said he saw many big buses that were empty. He thought they really needed to look at purchasing smaller buses for these other routes. He had seen that work well in other cities.

Councilor Dominguez asked if there were minorities represented on the planning and advisory bodies. It said in the report that the transit advisory board as an integral part of that program "shall maintain a table " and asked if that table existed.

Mr. Smithson said there was a table in the packet. It was in Appendix E. So they had both the transit advisory board and the Council listed there. Although currently the transit advisory board was not representative of the Santa Fé population the report just reported in the current situation was and what their plans were to rectify that going forward. They had several key steps involved and had implemented some already with Mayor Gonzales and some outstanding appointments that needed to be made to the board.

Councilor Dominguez moved to approve the request. Councilor Bushee seconded the motion and it passed by unanimous voice vote.

12. REQUEST FOR APPROVAL OF A RESOLUTION AUTHORIZING AN AMENDMENT TO THE FARE STRUCTURE OF THE CITY OF SANTA FE'S PUBLIC TRANSPORTATION SYSTEM TO INCLUDE AN ANNUAL PASS OPTION; ESTABLISHING A BUS PASS PARTNERSHIP PROGRAM AUTHORIZING A DISCOUNT BUS PASS SALE PROGRAM FOR NON-PROFIT SOCIAL SERVICES ORGANIZATIONS WHO PURCHASE BUS PASSES IN VOLUME FOR DISTRIBUTION TO INDIGENT CLIENTS (COUNCILOR BUSHEE) (JON BULTHUIS)

Committee Review:

Transit Advisory Board (Scheduled)
Finance Committee (Scheduled)
Council (Scheduled)

04/22/14
05/05/14
05/14/14

Mr. Bulthuis came to the podium.

Councilor Rivera said he pulled this for review after a year as an option and it wasn't included but Ms. Byers handed him an amendment sheet and he wanted to make sure that got included into the resolution itself. He read it, "Be it further resolved that the impacts resulting from the adoption of this resolution shall be reviewed by the Governing Body one year from the date of adoption of this resolution."

Councilor Rivera moved for approval with the amendment. Councilor Bushee seconded the motion and it passed by unanimous voice vote.

14. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO STUDY THE FEASIBILITY, FISCAL IMPACT AND POTENTIAL FUNDING MECHANISMS FOR ESTABLISHING AND IMPLEMENTING ADVANCED TECHNOLOGY APPLICATIONS TO BENEFIT USERS FOR THE SANTA FÉ TRAILS TRANSIT SYSTEM (COUNCILOR BUSHEE) (JON BULTHUIS)

Committee Review:

Transit Advisory Board (Scheduled)

04/22/14

Finance Committee (Scheduled)

05/05/14

Council (Scheduled)

05/14/14

Mr. Bulthuis was ready to answer questions.

Councilor Rivera said in light of the discussion they had today at the budget hearings earlier, it sounded like what this resolution was trying to make and was already going to happen as part of the AVL program. He asked how these two would overlap. He wondered if they really needed both of them.

Mr. Bulthuis said there were a smattering of things were already underway like the AVL program that feeds information into the web portals. So number four on page 2 of the six items - the QR Code that was mentioned there as well as the web port were already in place. It was more of a promotional effort for those things. There were others that didn't have funding currently associated with them like the mobile text feature in number five. They did have money in the budget for development of the smart phone which is number two and number six had some remaining budgetary issues for building those kiosks to push the information out to the public at the transit center.

Councilor Rivera concluded that the fiscal Impact should be less than initially anticipated because number one and number two were already in the works.

Mr. Bulthuis agreed. The way he understood the resolution it was direction to staff to spell out what was already funded and what was not but brought forward as potential technology advanced.

Councilor Rivera said obviously it was too late for this year's budget process now. So he asked if they were looking at the next fiscal year midyear.