10-j

ACTION SHEET
ITEM FROM FINANCE COMMITTEE MEETING OF 09/15/15
FOR CITY COUNCIL MEETING OF 09/30/15

ISSUE:

16. Request for Approval of Procurement Under State Price Agreements – Thirty (30) Replacement Vehicles and Equipment for Police Department for Fiscal Year 2015/2016 and Approval of Budget Increase in the Amount of $74,500; Various Vendors. (John Schaerfl)

FINANCE COMMITTEE ACTION:

Approved as Discussion item.

FUNDING SOURCE: various funds

SPECIAL CONDITIONS OR AMENDMENTS

STAFF FOLLOW-UP:

Approved with direction to staff.

VOTE	FOR	AGAINST	ABSTAIN
COUNCILOR TRUJILLO	X		
COUNCILOR RIVERA	X		
COUNCILOR LINDELL	X		
COUNCILOR MAESTAS	X		
CHAIRPERSON DOMINGUEZ			

4-13-15

City of Santa Fe New Mexico

Memo

Date: August 20, 2015

To: Finance Committee

CC: Brian Snyder, City Manager

Via: Robert Rodarte, City of Santa Fe Purchasing Officer
Patrick Gallagher, Interim Chief of Police

From: John Schaerfl, Deputy Chief of Police

Re: FY 15/16 Police vehicle purchase

Background/Summary:
The following is the request and justification for the purchase of replacement Police Department vehicles for FY 15/16.

The Police Department currently is allocated 179 sworn officers. In accordance with the SFPOA Union Contract, each officer shall be issued a police vehicle. As these marked and unmarked vehicles age with daily use, their regular replacement is a yearly budgetary consideration. The Police Department recently instituted an approved directive which delineates a specific replacement schedule for all SFPD fleet vehicles. In order to adhere to the specifics of this directive, and to keep our fleet in the best possible operational condition for response to calls for service, the Police Department currently would need to replace over 45 vehicles total. Additionally, Police fleet vehicles are occasionally "red-lined" by City Fleet or "totaled" by City Risk management, prior to that vehicle reaching its effective service life or mileage per SFPD directives, thus requiring replacement prior to a scheduled rotation out-of-service. As this number of vehicles would be fiscally impossible to replace in a single year, we have budgeted for an appropriate number of vehicles which will enable the SFPD to progressively keep our emergency response fleet in proper working condition.

The Police Department purchased 15 marked and 5 unmarked police vehicles last fiscal year. These vehicles were up-fit by the City's Radio Shop. All of these vehicles are currently issued to officers/detectives and are in service on the streets of Santa Fe. Even with the addition of these 20 new vehicles, the Police Department still has over 35 Patrol vehicles currently on the street, in service every day, with over 100,000 miles on them, some of which are in excess of 8 years old.

For fiscal year 15/16, I am requesting authority to purchase **30 replacement vehicles**, which will be comprised of 13 Investigations units, 4 Animal Services units, and 13 Patrol units.

The cost and funding source of this procurement is outlined as follows:

VEHICLES	**COST**	**BU**
Patrol Sedans Taurus (13)	$333,957	22252
Invest. Sedan Taurus (3)	$76,476	22252
Invest. Sedan Fusion (5)	$122,420	22252
Invest. Sedan Fusion Hybrid (5)	$136,650	22252
AS Trucks	$66,396	12188
AS Trucks (reclass pos)	$53,000	22231 (BAR from cash)
	$788,899.00	

Emergency Equip.	**COST**	**BU**
Patrol Sedans Taurus (13)	$105,974.55	12059
Invest. Sedan Taurus (3)	$13,728.82	12059
Invest. Sedan Fusion (10)	$19,049.50	22225
AS Trucks (4)	$16,282.60	22225
	$155,035.47	

Operating Equip.	**COST**	**BU**
Docking station	$11,820.00	22225
Printers	$6,080.80	22225
Sierra Airlink	$17,552.00	22225
Scanners	$9,500.00	22225
Radios (all total)	$113,237.34	22225
Digital Ally Camera	$104,545.00	22252
RADARS	$24,296.87	22225
AS Kennels/Install	$21,069.88	12188
AS Kennels/Install(reclass pos)	$21,500	22231 (BAR from cash)
	$329,601.89	

The total cost for 30 Vehicles purchased and equipped: **$1,273,536.36**

****Attached documents show individual price break-down based on NM Statewide Price Agreements**

During the process of obtaining the attached quotes and the pricing for this request, the Police Department and the City Radio Shop took full advantage of any transferrable equipment from older police vehicles as well as a $15,600 credit from Digital Ally for the return/upgrade of 24 older in-car camera systems.

Additionally, all emergency equipment, operating equipment, radios, and RADARS will be installed by the City of Santa Fe Radio Shop, saving the City any additional costs incurred from third-party installation.

Requested Action:

Approval of request to purchase replacement Police Department vehicles for FY 15/16, and specific action per the attached BAR. The Police Department is also requesting approval to use these price agreements for additional parts and equipment if needed, through FY ending 6/30/16.

Should you have any questions, I may be reached at ext. 5010.

Marked units to be retired

1. 53866	2009	108,012
2. 29975	2009	101,959
3. 52542	2007	111,169
4. 53884	2008	100,682
5. 53876	2008	110,605
6. 52638	2007	101,654
7. 52687	2008	100,074
8. 52696	2008	102,542
9. 52652	2007	103,875
10. 52028	2004	142,516
11. 52600	2007	100,886
12. 52695	2007	136,809
13. 52665	2007	123,531
14. 53880	2008	111,836
15. 53886	2008	109,565
16. 29988	2009	115,259
17. 53883	2008	109,609
18. 53870	2008	110,391
19. 52529	2006	126,404
20. 53881	2008	127,996
21. 52544	2006	110,084
22. 52945	2005	172,855
23. 52943	2005	155,884
24. 53871	2008	150,368
25. 52649	2007	145,687

Unmarked units to be retired

1.	52532	2006	101,654
2.	52751	2005	103,279
3.	52638	2007	104,215
4.	29995	2009	110,323
5.	52592	2007	100,349
6.	52079	2004	101,866
7.	52077	2004	UK In-op
8.	52641	2007	129493
9.	52528	2006	109,117
10.	52537	2006	104,773
11.	52594	2007	UK In-op
12.	29994	2009	102,122
13.	52080	2005	102,233

Animal Services units needing replacement

1.	53790	2008	121,200
2.	52753	2006	161,637
3.	29973	2009	123,728
4.	52615	2007	125,974
5.	29966	2009	90,426

CITY OF SANTA FE OTHER METHOD PROCUREMENT CHECKLIST

Contractor Name: Don Chalmers, CES, STATE PRICE AGREEMENTS, MHQ, Grants and Technology Veterans LLC, CDWG, CMS Communications, Motorola Solutions, Digital Ally, MPH Industries, _____

Procurement Title: Replacement Police Vehicles and Equipment

Other Methods: State Price Agreement x☐ *Cooperative* x☐ *Sole Source* ☐ *Exempt* ☐ *Other* ☐ _____

Department Requesting/Staff Member__Police Department; John Schaerfl. Deputy Chief_____

_____

Procurement Requirements:

A procurement file shall be maintained for all contracts, regardless of the method of procurement. The procurement file shall contain the basis on which the award is made, all submitted bids, all evaluation materials, score sheets, quotations and all other documentation related to or prepared in conjunction with evaluation, negotiation, and the award process. The procurement shall contain a written determination from the Requesting Department, signed by the purchasing officer, setting forth the reasoning for the contract award decision before submitting to the Committees. .

REQUIRED DOCUMENTS FOR APPROVAL BY PURCHASING*

YES	N/A	
x☐	☐	Approved Procurement Checklist (by Purchasing)
x☐	☐	Departments Recommendation of Award Memo addressed to Finance
x☐	☐	State Price Agreement
x☐	☐	Cooperative Agreement
☐	x☐	Sole Source Request and Determination Form
☐	x☐	Contractors Exempt Letter
☐	x☐	Purchasing Officers approval for exempt procurement
x☐	☐	BAR
x☐	☐	FIR
x☐	☐	Contract, Agreement or Amendment
☐	x☐	Current Business Registration and CRS numbers on contract or agreement
☐	x☐	Summary of Contracts and Agreements form
☐	x☐	Certificate of Insurance
☐	x☐	Other: _____

John Schaerfl Deputy Chief of Police

Department Rep Printed Name and Title

Department Rep Signature attesting that all information included

9/7/15

Purchasing Officer attesting that all information is reviewed

REQUIRED DOCUMENTS FOR OTHER METHOD FILE*

YES	N/A	
x☐	☐	State Price Agreement
x☐	☐	Cooperative Agreement
☐	x☐	Sole source Request and Determination Form
☐	x☐	Contractors Exempt Letter

*

☐	x☐	Purchasing Officers approval of exempt procurement
☐	x☐	Copies of all Sole Source submittals
☐	x☐	Other: _____

AWARD*

YES	N/A	
x☐	☐	Fully executed Memo to Committees from the Department with recommendation of award
☐	x☐	Other: _____

CONTRACT*

YES	N/A	
☐	x☐	Copy of Executed Contract
x☐	☐	Copy of all documentation presented to the Committees
☐	x☐	Finalized Council Committee Minutes
☐	x☐	Other: _____

Include all other substantive documents and records of communication that pertain to the procurement and any resulting contract.

Create a separate file folder which may contain any documents with trade secrets or other competitively sensitive, confidential or proprietary information.

John Schnell Deputy Chief of Police

Department Rep Printed Name and Title

Department Rep Signature attesting that all information included

DON CHALMERS Ford

Real Value. . . Real People. . . Real Simple.

Santa Fe Police Department
Vehicle Proposal Summary

CES Contract # 2012-003-055-006DCH

2016 Ford Fusion Sedan (5) Units **Ford ESP Premium Warranty**	**$122,420.00**
2016 Ford Fusion Sedan Hybrid (5) Units **Ford ESP Premium Warranty**	**$136,650.00**
2016 Ford F-250 4X4 Reg Cab (4) Units	**$119,396.00**
2015 Ford Police Sedan (13) Units	**$333,957.00**
2015 Ford Police Sedan (3) Units	**$76,476.00**
CES Contract Price(30) Units Total	**$788,899.00**

2500 Rio Rancho Blvd. ♦ Rio Rancho, NM 87124 ♦ (505) 897-2500
www.donchalmersford.com

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City of Santa Fe
Police Department

Vehicle Proposal

CES Contract # 2012-003-055-006DCH

2015 Ford Police Interceptor Sedan
AWD
Equipment Group 500A
3.7L TIVCT Gasoline Engine
6 Spd Auto Transmission
Drivers Spotlight, Courtesy Disable
Sync System, Rear View Camera, Keyless Entry
Reverse Sensing, Extra Key and Fob
Tint Windows
Color: Black
Interior: Black Cloth Bucket Seats

CES Contract Price (1) Unit	**$25,689.00**
Thirteen (13) Units Total	**$333,957.00**

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CNGP530                    VEHICLE ORDER CONFIRMATION            07/04/15 11:57:53
==> ________ ____________________________________________          Dealer: F56302
                              2015 TAURUS                            Page: 1 of 1
Order No: 0001    Priority: H2  Ord FIN: QB026  Order Type: 5B Price Level: 525
Ord Code: 500A Cust/Flt Name: SANTA FE            PO Number:
                      RETAIL                                   RETAIL
P2M  AWD INTERCEPTOR $28800                    SP DLR ACCT ADJ
G1   SHADOW BLACK                              SP FLT ACCT CR
R    CLOTH/VINYL                               FUEL CHARGE
W    BLACK                                B4A  NET INV FLT OPT      NC
500A EQUIP GRP                                 PRICED DORA          NC
     .FLEX FUEL                                DEST AND DELIV      875
99K  .3.7L TIVCT V6       NC            TOTAL BASE AND OPTIONS 30990
44J  .6-SPD AUTO TRAN     NC            TOTAL                  30990
13C  DARK CAR LAMP        20            *THIS IS NOT AN INVOICE*
21D  SPOT LAMP DR        210
53M  SYNC SYSTEM         295
60P  KEY FOB             255
68C  HMI W/SYNC 4.2"      NC
76R  REV SENSING SYS     295
77B  REAR VIEW CAM       240
F1=Help                 F2=Return to Order            F3/F12=Veh Ord Menu
F4=Submit               F5=Add to Library
S099 - PRESS F4 TO SUBMIT                                              QC01487
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City of Santa Fe
Police Department

Vehicle Proposal

CES Contract # 2012-003-055-006DCH

2015 Ford Police Interceptor Sedan
AWD
Equipment Group 500A
3.7L TIVCT Gasoline Engine
6 Spd Auto Transmission
Drivers Spotlight, Courtesy Disable
Sync System, Keyless Entry
Reverse Sensing, Extra Key and Fob
Tint Windows
Color:Various
Interior: Black Cloth Bucket Seats

CES Contract Price	**(1) Unit**	**$25,492.00**
Three (3) Units Total		**$76,476.00**

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CNGP530                    VEHICLE ORDER CONFIRMATION              07/04/15 11:59:52
==> ________ ____________________________________________              Dealer: F56302
                              2015 TAURUS                                 Page: 1 of 1
Order No: 0001    Priority: H2  Ord FIN: QB026  Order Type: 5B Price Level: 525
Ord Code: 500A Cust/Flt Name: SANTA FE              PO Number:
                      RETAIL                                        RETAIL
P2M  AWD INTERCEPTOR $28800                    SP FLT ACCT CR
KR   NORSEA BLUE                               FUEL CHARGE
R    CLOTH/VINYL                         B4A   NET INV FLT OPT      NC
W    BLACK                                     PRICED DORA          NC
500A EQUIP GRP                                 DEST AND DELIV      875
     .FLEX FUEL                          TOTAL BASE AND OPTIONS 30750
99K  .3.7L TIVCT V6       NC             TOTAL                  30750
44J  .6-SPD AUTO TRAN     NC             *THIS IS NOT AN INVOICE*
13C  DARK CAR LAMP        20
21D  SPOT LAMP DR        210
53M  SYNC SYSTEM         295
60P  KEY FOB             255
68C  HMI W/SYNC 4.2"      NC
76R  REV SENSING SYS     295
     SP DLR ACCT ADJ
F1=Help                F2=Return to Order            F3/F12=Veh Ord Menu
F4=Submit              F5=Add to Library
S099 - PRESS F4 TO SUBMIT                                                QC01487
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DON CHALMERS Ford

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City of Santa Fe
Police Department

Vehicle Proposal

CES Contract # 2012-003-055-006DCH

2016 Ford Fusion 4 Door Sedan
SE Trim 200A Package
1.5L EcoBoost Gasoline Engine
6 Spd Auto Transmission
Tint Windows
Color: White
Interior: Dark Charcoal Bucket Seats

CES Contract Price (1) Unit	$21,904.00
Ford ESP Premium Warranty 60 Month or 125,000 Mile	2,580.00
Total	$24,484.00
Five (5) Units Total	$122,420.00

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CNGP530                    VEHICLE ORDER CONFIRMATION          07/02/15 17:42:55
==> _________ ____________________________________________      Dealer: F56302
                              2016 FUSION                          Page: 1 of 1
Order No: 0001    Priority: H2  Ord FIN: QB026  Order Type: 5B Price Level: 625
Ord Code: 200A Cust/Flt Name: SANTA FE            PO Number:
                       RETAIL                                  RETAIL
 P0H  FUSION SE FWD    $24135            TOTAL                  $25315
 YZ   OXFORD WHITE                       *THIS IS NOT AN INVOICE*
 A    CLOTH SEATING
 W    CHARCOAL BLACK
200A  EQUIP GRP
 99D  1.5L ECOBOOST       795
 44W  .6-SPD AUTO TRAN     NC
      SP DLR ACCT ADJ
      SP FLT ACCT CR
      FUEL CHARGE
 B4A  NET INV FLT OPT      NC
      PRICED DORA          NC
      DEST AND DELIV      875
TOTAL BASE AND OPTIONS 25805
SYNC AND SOUND DISCOUN  (490)
 F1=Help                F2=Return to Order          F3/F12=Veh Ord Menu
 F4=Submit              F5=Add to Library
S099 - PRESS F4 TO SUBMIT                                          QC01487
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DON CHALMERS Ford

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City of Santa Fe
Police Department

Vehicle Proposal

CES Contract # 2012-003-055-006DCH

2016 Ford Fusion 4 Door Sedan Hybrid
S Model 400A Package
2.0L I4 HEV Engine
EVCT Auto Transmission
Tint Windows
Color: White
Interior: Dark Charcoal Bucket Seats

CES Contract Price (1) Unit	**$24,750.00**
Ford ESP Premium Warranty 60 Month or 125,000 Mile	**2,580.00**
Total	**$27,330.00**
Five (5) Units Total	**$136,650.00**

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www.donchalmersford.com

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CNGP530                    VEHICLE ORDER CONFIRMATION          06/20/15 19:18:26
==> _________ ____________________________________________        Dealer: F56302
                                2016 FUSION                          Page: 1 of 1
Order No: 0001    Priority: H2  Ord FIN: QB026  Order Type: 5B Price Level: 620
Ord Code: 400A Cust/Flt Name: SANTA FE            PO Number:
                      RETAIL                                   RETAIL
P0U  FUSION S HYBRID $25675            SYNC AND SOUND DISCOUN $(490)
J7   MAGNETIC                          TOTAL                  26060
A    CLOTH SEATING                     *THIS IS NOT AN INVOICE*
E    EARTH
400A EQUIP GRP
99U  .2.0L I4 HEV          NC
44J  .ECVT AUTO TRANS      NC
425  50 STATE EMISS        NC
     SP DLR ACCT ADJ
     SP FLT ACCT CR
     FUEL CHARGE
B4A  NET INV FLT OPT       NC
     PRICED DORA           NC
     DEST AND DELIV       875
TOTAL BASE AND OPTIONS 26550
F1=Help                 F2=Return to Order          F3/F12=Veh Ord Menu
F4=Submit               F5=Add to Library
S099 - PRESS F4 TO SUBMIT                                          QC01487
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DON CHALMERS Ford

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City of Santa Fe
Police Department

Vehicle Proposal

CES Contract # 2012-003-055-006DCH

2016 Ford F-250 Regular Cab 4X4
XL Trim 600A Package
6.2L V8 Gasoline Engine
6 Spd Auto Transmission
Power Equipment Group
Color: White
Interior: Cloth 40/20/40 Seat

CES Contract Price (1) Unit	**$29,849.00**
Four (4) Units Total	**$119,396.00**

2500 Rio Rancho Blvd. ♦ Rio Rancho, NM 87124 ♦ (505) 897-2500
www.donchalmersford.com

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CNGP530                    VEHICLE ORDER CONFIRMATION              07/04/15 17:33:23
==> ____________ ____________________________________________          Dealer: F56302
                              2016 F-SERIES SD                           Page: 1 of 2
Order No: 0001    Priority: H4  Ord FIN: QB026  Order Type: 5B Price Level: 615
Ord PEP:  600A Cust/Flt Name: SANTA FE              PO Number:
                        RETAIL                                      RETAIL
F2B  F250 4X4 SD R/C $35180                 17F  XL DECOR PKG          NC
     137" WHEELBASE                              10000# GVWR PKG
Z1   OXFORD WHITE                           213  ELECTRONIC SOF       185
1    CLTH 40/20/40       100                471  CAMPER PACKAGE       160
S    STEEL                                  512  SPARE TIRE/WHL2       NC
600A PREF EQUIP PKG                              TELE TT MIR-PWR
     .XL TRIM                                    JACK
     .TRAILER TOW PKG                            AUX AUDIO INPUT
572  .AIR CONDITIONER     NC
996  .6.2L EFI V8 ENG     NC                TOTAL BASE AND OPTIONS 38765
44P  6-SPD AUTOMATIC      NC                TOTAL                  38765
TCD  LT265 OWL AT 17     455                *THIS IS NOT AN INVOICE*
X37  3.73 REG AXLE        NC
90L  PWR EQUIP GROUP     895                * MORE ORDER INFO NEXT PAGE *
     JOB #1 BUILD                                          F8=Next
F1=Help                 F2=Return to Order                 F3/F12=Veh Ord Menu
F4=Submit               F5=Add to Library
S006 - MORE DATA IS AVAILABLE.                                          QC01487
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CNGP530                    VEHICLE ORDER CONFIRMATION                07/04/15 17:33:38
==> _________ ____________________________________________                Dealer: F56302
                                2016 F-SERIES SD                            Page: 2 of 2
Order No: 0001    Priority: H4  Ord FIN: QB026  Order Type: 5B Price Level: 615
Ord PEP:  600A Cust/Flt Name: SANTA FE              PO Number:
                      RETAIL                                        RETAIL
96V  XL VALUE PKG       $595
     .CRUISE CONTROL
     .AMFM/CD/CLK
     SP DLR ACCT ADJ
     SP FLT ACCT CR
     FUEL CHARGE
B4A  NET INV FLT OPT      NC
     PRICED DORA          NC
     DEST AND DELIV     1195

TOTAL BASE AND OPTIONS 38765
TOTAL                  38765
*THIS IS NOT AN INVOICE*

                                                          F7=Prev
F1=Help                F2=Return to Order                 F3/F12=Veh Ord Menu
F4=Submit              F5=Add to Library
S099 - PRESS F4 TO SUBMIT                                                QC01487
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COOPERATIVE EDUCATIONAL SERVICES

CES

EXTENSION OF CONTRACT

made by and between

DON CHALMERS FORD

and

Cooperative Educational Services

Said Contract(s) being numbered:

2012-003 055-008 DCH Cars, Vans and Light Duty Trucks

The existing Contract initially commenced on May 9, 2012 and will expire on May 9, 2015. The Term of Contract and Extension in 2012-003 RFP C provides the Contract may be extended annually for up to three (3) additional one (1) year terms by mutual written agreement through May 8, 2016. Cooperative Educational Services desires to extend the Contract for the final term of one (1) year until May 8, 2016. Upon the signature of an authorized officer of the above named company or corporation, the Contract is hereby extended.

This extension shall be subject to the same Terms and Conditions contained in the original Bid Document and in Contract Number 2012-003 RFP C

COOPERATIVE EDUCATIONAL SERVICES

Authorized Signature _____ Date March 09, 2015

Contractor agrees to provide complete information of any deleted and new products or price adjustments as allowed under headings (Discontinued Products) and (New Technology and Price Reduction) of the RFP.

Authorized Signature _____ Date 3/9/15

Printed Name Gonzalo Colmenares Title Fleet Mgr

NOTE: This Contract Extension should be received by 4:00 p.m. at the offices of CES on 5/1/2015

If you do not want to extend this Contract, please sign below and return this agreement.

Discontinue: We desire to discontinue the contract effective 5/9/2015

Authorized Signature _____ Date _____

CES COOPERATIVE EDUCATIONAL SERVICES

Public Educational Institutions in New Mexico United by a Joint Powers Agreement to Establish an Educational Cooperative

June 07, 2012

Contract Award Letter

Rick Akins
DON CHALMERS FORD
2500 Rio Rancho Blvd.
Rio Rancho, NM 87124

Re: ACCEPTANCE OF OFFER and CONTRACT AWARD
2012-003 055-006 DCH Cars, Vans and Light Duty Trucks

On behalf of Cooperative Educational Services (CES), I thank you for responding to our 2012-003 solicitation. The responses have been reviewed and it is my pleasure to inform you that you have been selected to provide the products and services indicated in your response.

The enclosed Acceptance of Offer and Contract Award is from the cover sheet that you submitted in your bid. I suggest that you take this award and place it with your copy of the bid that you submitted. Please read carefully the paragraph above the authorized signature. It outlines the agreement and specifies the term of the award.

We would like to include information concerning your company in our procurement directory called the Blue Book. Each of our members and participating entities receives a copy of this Blue Book. It enables their staff to look up important information concerning each vendor before placing an order. Although space is limited, the description below is intended as a quick reference of your company. If you would like to revise the description, please provide any changes in writing to CES' procurement office.

> Don Chalmers Ford is a source for Ford vehicles for CES Members and Participating Entities. Their focus is to provide exceptional customer service to CES Eligible Agencies. They provide the full line of Ford vehicles with any accessories that an agency may need.

On CES' website (www.ces.org), you can download contact information for all of CES' members and participating entities. You are invited to send marketing materials directly to these institutions.

We look forward to working with you. Please let us know if you have questions or if we can be of any further assistance.

Sincerely yours,

Cooperative Educational Services

David Chavez

David Chavez,
Executive Director
Ofc: 505.344.5470
Fax: 505.344.9343

Form B

ACCEPTANCE OF OFFER and CONTRACT AWARD

RFP NUMBER 2012-003

See attached cover letter for specific awarded contract number(s).

OFFER TO BE COMPLETED BY VENDOR

In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instruction to Offerors, and, being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, and supplies incurred in compliance with all terms, conditions, specifications and amendments in this Request for Proposal and any written exceptions in the offer. Signature also certifies understanding and compliance with the certification requirements of the Categorical Terms and Conditions. The under-signed understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CES as stated in the evaluation section, will be a consideration in making the award.

Company Name Don Chalmers Ford

Address 2500 Rio Rancho Blvd. City Rio Rancho State NM Zip 87124

Contract Contact Person Rick Atkins

Authorized Signature Rick Atkins Printed Name Rick Atkins

OFFER EXTENDED TO TEXAS SERVICE AGENCIES

☒ If you are willing to enter into a contract with TexBuy (ESC16) Texas Educational Service Center Region 16 under the same terms and conditions as in this RFP, place initials in the box.

ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY BY CES

Contract period: It is CES' intent to award a multi-term contract for the specified materials, equipment and services. The initial contract term shall be for one (1) calendar year from the date of contract award. By mutual written agreement between CES and contractor, the contract may be extended for up to three (3) consecutive additional 12-month periods, beginning immediately after expiration of the prior term. However, no contract extension exists unless and until contractor is so notified by CES.

Month-to-month extensions: CES reserves the right to offer month-to-month extensions if that is determined to be in the best interests of Members/Participating Entities.

CES Authorized Signature

Awarded this 7th day of JUNE, 2012.

(Place Behind Tab 1)

CES COOPERATIVE EDUCATIONAL SERVICES

Public Educational Institutions in New Mexico United by a Joint Powers Agreement to Establish an Educational Cooperative

June 07, 2012

Contract Award Letter

Rick Akins
DON CHALMERS FORD
2500 Rio Rancho Blvd.
Rio Rancho, NM 87124

Re: ACCEPTANCE OF OFFER and CONTRACT AWARD
2012-003 055-006 DCH Cars, Vans and Light Duty Trucks

On behalf of Cooperative Educational Services (CES), I thank you for responding to our 2012-003 solicitation. The responses have been reviewed and it is my pleasure to inform you that you have been selected to provide the products and services indicated in your response.

The enclosed Acceptance of Offer and Contract Award is from the cover sheet that you submitted in your bid. I suggest that you take this award and place it with your copy of the bid that you submitted. Please read carefully the paragraph above the authorized signature. It outlines the agreement and specifies the term of the award.

We would like to include information concerning your company in our procurement directory called the Blue Book. Each of our members and participating entities receives a copy of this Blue Book. It enables their staff to look up important information concerning each vendor before placing an order. Although space is limited, the description below is intended as a quick reference of your company. If you would like to revise the description, please provide any changes in writing to CES' procurement office.

> Don Chalmers Ford is a source for Ford vehicles for CES Members and Participating Entities. Their focus is to provide exceptional customer service to CES Eligible Agencies. They provide the full line of Ford vehicles with any accessories that an agency may need.

On CES' website (www.ces.org), you can download contact information for all of CES' members and participating entities. You are invited to send marketing materials directly to these institutions.

We look forward to working with you. Please let us know if you have questions or if we can be of any further assistance.

Sincerely yours,

Cooperative Educational Services

David Chavez

David Chavez,
Executive Director
Ofc: 505.344.5470
Fax: 505.344.9343

Form D: **OFFEROR'S INDEFINITE QUANTITY UNIT PRICE DECLARATION FORM**

Instructions: (Place Behind Tab 6)

To complete and submit your pricing information in response to this solicitation, Indefinite Quantity Offeror's Cost Proposal Excel Price Book, which has individual price sheets labeled for each Category to which you may respond. Please complete and place this form (Form D) document behind Tab 6.

Check the Category that applies.

(X) **Category 1: Vehicles - Cars, Vans and Light Duty Trucks**

(X) **Category 2: Medium and Heavy Duty Trucks**

(__) **Category 3: Trailers**

(__) **Category 4: Car and Truck Rental**

(__) **Category 5: Car, Truck and Off Road Vehicles Tires, Tire Repair, Parts and Services**

(__) **Category 6: Oil, Grease and Lubricants**

By placing my initials here (JR), I acknowledge that I have read and reviewed the solicitation document sections and exhibits that relate to preparing and submitting cost and pricing information.

1. Format to submit catalog/manufacturer/distributor pricing information:
   a. Offeror's Name
   b. Manufacturer's Name/Brand
   c. Product Number
   d. Product Name/Description
   e. Unit of Measure - Example each, per dozen, 12 oz bottle, etc.
   f. Unit Price
   g. CES Discount
   h. Discounted Price
2. Other pricing related terms, conditions, stipulations and requirements that cannot be indicated and/or communicated using the established Excel pricing books must be attached as a separate document (Place behind Tab 6). Such areas may include, but is not limited to:
   a. Shipping, freight, and/or delivery costs;
   b. Minimum order requirements;
   c. Volume discounts and pricing points;
   d. Special pricing bundles, time-limit sales and pricing options;
   e. Maintenance agreements, if applicable;
   f. Warranties and extended warranty options;
   g. Product returns and allowances; and
   h. Catalogs and price lists.
3. Once your offer is accepted, any future price adjustments must be made in the same manner and in accordance with the general terms and conditions.
4. It is your responsibility to keep your contract current in every way. Auditors review our contracts, and we want to keep everything legal.
5. If, for any reason, you need to lower a price to remain competitive, or to pass on a special price offered by a manufacturer or supplier, you must first send notice (fax, email, or letter) to CES, officially lowering the items/products price. Once CES has received the information and acknowledged the price change, then you may offer the new prices to your customers. It is against the

terms and conditions of this RFP to agree to a lower price with a customer, and then later notify CES or not offer it to all CES Members/Participating Entities wanting to procure the same item and the same quantity. CES and its Members/Participating Entities understand that there are times that Offerors want to reward a customer or is in a very competitive situation and wants to provide an additional cost incentive. If this situation arises, the Offeror may donate (provide at no cost) any product or service as a cost enhancement. However, on its price quote/proposal, the item is listed at its CES contract price and then indicates "(no cost) donated" in the extension column.

(Place Behind Tab 6)

F-250

25	Ford F 150 F1C F1E X1C X1E X1R W1C W1E W1R Ford F 250 Over 8500 lbs F2A F2B X2A X2B W2A W2B Ford F 350 Over 8500 Lbs F3A F3B X3A X3B W3A W3B	Pickup Trucks Large GVRW of 6000 to 8500 lbs	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	22% Discount F-150 Models. 21% Discount F-250 Models. 21% Discount F-350 Models
25	Ford Transit Connect Van & Wagon S7A S7C S6A S7B S7D S6B S9B S9C Fod E 150 - 350 Wagon - E1B E3B S3B E 150 350 Van E1E S1E E2E S2E E3E S3E E350 CWSC E2F E3F S3H E3F E3K	Full -Size Van, GVRW of 8500 lbs or less, including cargo van	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	8% Discount Transit Connect Models. 21% Discount E-150 thru E-350 Van & Wagon Models. 16% Discount E-250 thru E-350 cutaways & Stripped Chassis Models.
25	CNG and LPG available on Transit Connect,, E150 thru E350 all models F150 thru F350 all models gasoline engines only	Alternative -Fuel Vehicles	Discounts are from total MSRP. Factory destination and delivery must be added from price list. Refer to Discount on Chassis. Must have gas engine fuel prep package. Pricing for CNG & LPG are included with pricing sheets.	Percent	Chassis Discount Only. Alternative Costing applys to CNG & LPG
25	Ford Fusion P0L	Hybrid-Electric	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	5% Discount 2012 Fusion Models.

25	Ford Fiesta Sedan & Hatch Compact P4A P4B P4C P4T P4E P4F Ford Focus Sedan & Hatch Sub-compact P3E P3F P3H P3J P3K P3M P3N	Small Sedans and Station Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	5% Discount Fiest Models 12% Discount off all Focus Models
25	Ford Fusion P0G P0H P0J P0C P0K P0D 4 DR Sedan & Hatch Ford Mustang 2 Dr Coupe P8A P8C	Midsize Sedans ans Stations Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	5 Percent	16% Discount Fusion Models 12% Discount Mustang Models
25	Ford Taurus 4 Dr Sedan P2D P2E P2F P2H P2J P2K Ford Flex 4 Dr Crossover K5B K5C K6C K5D K6D Ford Edge Crossover K3G K4G K3J K4J K3K K4K K3A K4A	Large Sedans ans Stations Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	5 Percent	18% Discount Taurus Models. 12% Discount Flex Models. 11% Discount Edge Models
25	N/A	Minivans	Percent of Discount off Printed/Published Price Sheets	Percent	N/A
25	Ford Escape U0F U0G U9G U0H U9H U0J U9J Ford Explorer K7B K8B K7D K8D K7F K8F Ford Expedition U1F U1G U1H U1J U1K U2A AXS AYS K1F K1G K1H K1J K1K K2A AXT AYT	Sport-Utility Vehicles	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	5 Percent	12% Discount Escape Models. 15% Eidcount Explorer Models. 16% Discount Expedition Models
25	N/A	Pickup Trucks Small GVRW of 6000 lbs or less	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Prcent	N/A

25	Ford F 150 FIC FIE XIC XIE XIR WIC WIE WIR Ford F 250 Over 8500 Ibs F2A F2B X2A X2B W2A W2B Ford F 350 Over 8500 Lbs F3A F3B X3A X3B W3A W3B	Pickup Trucks Large GVRW of6000 to 8500 Ibs	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	22% Discount F-150 Models. 21% Discount F-250 Models. 21% Discount F-350 Models
25	Ford Transit Connect Van & Wagon S7A S7C S6A S7B S7D S6B S9B S9C Fod E 150 - 350 Wagon EIB E3B S3B E 150 350 VanEIE SIE E2E S2E E3E S3E E350 CWSC E2F E3F S3H E3F E3K	Full-Size Van, GVRW of 8500 Ibs or less, including cargo van	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	8% Discount Transit Connect Models. 21% DiscolDlt E-150 thru E-350 Van & Wagon Models. 16% Discount E-250 thru E-350 cutaways & Stripped Chassis Models.
25	CNGand LPG available on Transit Connect" EI50 thru E350 all models FI50 thru F350 all models gasoline engines only	Alternative -Fuel Vehicles	Discounts are from total MSRP. Factory destination and delivery must be added from price list. Refer to Disconnt on Chassis. Must have gas engine fuel prep package. Pricing for CNG & LPG are included with pricing sheets.	Percent	Chassis Discount Only. Alternative Costing applys to CNG & LPG
25	Ford Fusion POL	Hybrid-Electric	Discounts are from total MSRP. Factory destination and delivery must be added from orice list.	Percent	5% Discount 2012 Fusion Models.

25	Ford Expedition UIF U1GKIFKIG Package 102 A only. F150 WIC WIE only F250 W2A W2BF350W3A W3B. EI50 thru 350 Wagaon EIB E3B S3B, EI50 thru E 350 Van EIE E2E S2E E3E S3E. E350 CWSC E2F E3F S3H	Severe Duty Emergency and Law Enforcement Vehicles (sedans, pickups, utility vehicles, vans)	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	Percentage Discount that are appropriate chassis will apply.
25	Ford Sedan Police Interceptor P2M P2L Ford Utility Police Interceptor K8A K7A	Police Cars	Percent of Discount off Printed/Published Price Sheets	**Percent**	13% Discount Sedan Interceptor Model. 12% Discount Utility Interceptor Models.
From another dealer inventory with no additional delivery charges, fixed discount off of MSRP or fixed fee over wholesale price					
25	Ford Fiesta Sedan & Hatch Compact P4A P4B P4C P4T P4E P4F Ford Focus Sedan & Hatch Suh-compact P3E P3F P3H P3J P3K P3M P3N	Small Sedans and Station Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	**Percent**	5% Discount Fiest Models 12% Discount off all Focus Models
25	Ford Fusion POG POH POJ POC POK POD 4 DR Sedan & Hatch Ford Mustang 2 Dr Coupe P8A P8C	Midsize Sedans ans Stations Wagons	Discounts are from total MSRP. **Factory destination and delivery must** be added from price list.	**Percent**	16% Discount Fusion Models 12% Discount Mustang Models

25	Ford Fusion P0G P0H P0J P0C P0K P0D 4 DR Sedan & Hatch Ford Mustang 2 Dr Coupe P8A P8C	Midsize Sedans ans Stations Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	16% Discount Fusion Models 12% Discount Mustang Models
25	Ford Taurus 4 Dr Sedan P2D P2E P2F P2H P2J P2K Ford Flex 4 Dr Crossover K5B K5C K6C K5D K6D Ford Edge Crossover K3G K4G K3J K4J K3K K4K K3A K4A	Large Sedans ans Stations Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	18% Discount Taurus Models. 12% Discount Flex Models. 11% Discount Edge Models
25	N/A	Minivans	Percent of Discount off Printed/Published Price Sheets	Percent	N/A
25	Ford Escape U0F U0G U9G U0H U9H U0J U9J Ford Explorer K7B K8B K7D K8D K7F K8F Ford Expedition U1F U1G U1H U1J U1K U2A AXS AYS K1F K1G K1H K1J K1K K2A AXT AYT	Sport-Utility Vehicles	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	12% Discount Escape Models. 15% Eidcount Explorer Models. 16% Discount Expedition Models
25	N/A	Pickup Trucks Small GVRW of 6000 lbs or less	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Prcent	N/A
25	Ford F 150 F1C F1E X1C X1E X1R W1C W1E W1R Ford F 250 Over 8500 lbs F2A F2B X2A X2B W2A W2B Ford F 350 Over 8500 Lbs F3A F3B X3A X3B W3A W3B	Pickup Trucks Large GVRW of 6000 to 8500 lbs	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	22% Discount F-150 Models. 21% Discount F-250 Models. 21% Discount F-350 Models
25	Ford Transit Connect Van & Wagon S7A S7C S6A S7B S7D S6B S9B S9C Fod E 150 - 350 Wagon E1B E3B S3B E 150 - 350 Van E1E S1E E2E S2E E3E S3E E350 CWSC E2F E3F S3H E3F E3K	Full -Size Van, GVRW of 8500 lbs or less, including cargo van	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	8% Discount Transit Connect Models. 21% Discount E-150 thru E-350 Van & Wagon Models. 16% Discount E-250 thru E-350 cutaways & Stripped Chassis Models.

25	CNG and LPG available on Transit Connect,, E150 thru E350 all models F150 thru F350 all models gasoline engines only	Alternative -Fuel Vehicles	Discounts are from total MSRP. Factory destination and delivery must be added from price list. Refer to Discount on Chassis. Must have gas engine fuel prep package. Pricing for CNG & LPG are included with pricing sheets.	Percent	Chassis Discount Only. Alternative Costing applys to CNG & LPG
25	Ford Fusion P0L	Hybrid-Electric	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	5% Discount 2012 Fusion Models.
25	Ford Expedition U1F U1G K1F K1G Package 102 A only. F150 W1C W1E only F250 W2A W2B F350 W3A W3B. E150 thru 350 Wagaon E1B E3B S3B, E150 thru E 350 Van E1E E2E S2E E3E S3E. E350 CWSC E2F E3F S3H E3K	Severe Duty Emergency and Law Enforcement Vehicles (sedans, pickups, utility vehicles, vans)	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	Percentage Discount that are appropriate chassis will apply.
25	Ford Sedan Police Interceptor P2M P2L Ford Utility Police Interceptor K8A K7A	Police Cars	Percent of Discount off Printed/Published Price Sheets	Percent	13% Discount Sedan Interceptor Model. 12% Discount Utility Interceptor Models.
From another dealer inventory with no additional delivery charges, fixed discount off of MSRP or fixed fee over wholesale price					
25	Ford Fiesta Sedan & Hatch Compact P4A P4B P4C P4T P4E P4F Ford Focus Sedan & Hatch Sub-compact P3E P3F P3H P3J P3K P3M P3N	Small Sedans and Station Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	5% Discount Fiest Models 12% Discount off all Focus Models
25	Ford Fusion P0G P0H P0J P0C P0K P0D 4 DR Sedan & Hatch Ford Mustang 2 Dr Coupe P8A P8C	Midsize Sedans ans Stations Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	16% Discount Fusion Models 12% Discount Mustang Models
25	Ford Taurus 4 Dr Sedan P2D P2E P2F P2H P2J P2K Ford Flex 4 Dr Crossover K5B K5C K6C K5D K6D Ford Edge Crossover K3G K4G K3J K4J K3K K4K K3A K4A	Large Sedans ans Stations Wagons	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	18% Discount Taurus Models. 12% Discount Flex Models. 11% Discount Edge Models

25	Ford Expedition U1F U1G K1F K1G Package 102 A only. F150 W1C W1E only F250 W2A W2B F350 W3A W3B. E150 thru 350 Wagaon E1B E3B S3B, E150 thru E 350 Van E1E E2E S2E E3E S3E. E350 CWSC E2F E3F S3H E3K	Severe Duty Emergency and Law Enforcement Vehicles (sedans, pickups, utility vehicles, vans)	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	Percentage Discount that are appropriate chassis will apply.
25	Ford Sedan Police Interceptor P2M P2L Ford Utility Police Interceptor K&A K7A	Police Cars	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	13% Discount Sedan Interceptor Model. 12% Discount Utility Interceptor Models.
20	Diamond Coach Shuttle Busses, Braun Northwest Ambulence Prisoner Transport, Delivery Concept Food Delivery Systems, Supreme Corp. Box Vans,	Bodies	Discounts are from total MSRP. Factory destination and delivery must be added from price list.	Percent	Percentage dicsount applies for chassis. Alternative costing discount will apply for bodies.
20	MCT, Clarke Truck Equipment , Flatbeds, Service Bodies	Utility Beds	Percent of Discount off Printed/Published Price Sheets	Percent	Percentage discount applies for chassis. Alternative costing discount will apply for utility beds .
20	MHQ Emergency Vehicle Upfitters, DCF after market accessories, Admiral Camper, tneau covers and shells. Stubblefield Printing, wraps and decals. CT Power , Carrier Reefer Units.	Optional equipment	Percent of Discount off Printed/Published Price Sheets	Percent	Percentage discount taken on chassis. Alternative costing apply for optional equipment.
25	New Mexico Price agreement 10-000-00-0087	Hourly Rates for Installation of Accessories and Equipment	New Mexico Price Agreement 10-000-00-00087 is included in pricing sheets	Hourly Rate	Refer to New Mexico Price Agreement 10-000-00-0087

25	New Mexico Price agreement 10-000-00-0087	Hourly Rates for Paint and Body Services	New Mexico Price Agreement 10-000-00-00087 is included in pricing sheets	Hourly Rate	Refer to New Mexico Price Agreement 10-000-00-0087
25	New Mexico Price agreement 10-000-00-0087	Hourly Service Rates for Maintenance and Repairs	New Mexico Price Agreement 10-000-00-00087 is included in pricing sheets	Hourly Rate	Refer to New Mexico Price Agreement 10-000-00-0087
25	New Mexico Price agreement 10-000-00-0087	Replacement Parts, Materials and Supplies	New Mexico Price Agreement 10-000-00-00087 is included in pricing sheets	Percent	Refer to New Mexico Price Agreement 10-000-00-0087
20	Ford ESP plans both New and Used	Maintenance Service Plans	No Percentage Discount Fixed fee $200 over Dealer Cost on all plans excluding factory ordered Police Interceptors		Fixed Fee $200 over Dealer Cost
20	Ford ESP both new and used up to 125,000 miles gas engines, 200,000 miles diesel engines	Extended Warranty	10 Percent discount on all Ford ESP Extended Warranty Plans excluding any sur-charges, may be purchased after sale and on members existing units, all manufacturor's makes and models.	Percent	10% Discount from ESP retail price list
20	$250. Drop-Ship Fee to Local Dealer for Delivery. Or $2.00 per mile from Rio Rancho, NM	Vehicle Delivery Cost	$250. Drop-Ship Fee to Local Dealer for Delivery. Or $2.00 per mile from Rio Rancho, NM	Cost Per Mile	$250. Drop-Ship Fee to Local Dealer for Delivery. Or $2.00 per mile from Rio Rancho, NM
20	Included in New Vehicles Warranty up to 60,000 miles or 5 years, Included in All ESP Extended Warranties for length of time or miles	Emergency Road Side Service	Percent of Discount off Printed/Published Price Sheets	Percent	No Cost Included in ESP Warranties
35	All makes and models, Carfax frame check provided. Market Values dictates used vehicle prices. Purchases will be discounted below Market Value with Kelly Blue Book, Black Book and NADA as guidelines.	Used Cars base upon the value as listed in Official Kelly Blue Book or equal for average retail values	Percent of Discount off Printed/Published Official Bus Blue Book	Percent	Up to 10% Discount off Retail
Other Products and Services that a Proposer wants to provide.					

GSD/PD (Rev. 01/11)

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor **4 Vendors** **Telephone No.** _____

Price Agreement Number: **20-000-00-00067**

Price Agreement Amendment No.: **Three**

Term: **May 7, 2012 thru May 6, 2016**

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested**

Procurement Specialist: Sandra Lujan

Telephone No.: (505) 827-0242

Title: **Amber Visual Warnings/Lights & Systems**

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from May 7, 2015 to May 6, 2016 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 4/13/2015

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

sl

GSD/PD (Rev. 01/11)

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor **4 Vendors** **Telephone No.** _____

Price Agreement Number: 20-000-00-00067

Price Agreement Amendment No.: Two

Term: May 7, 2012 – May 6, 2015

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested**

Procurement Specialist: Mona Espinosa

Telephone No.: (505) 827-0218

Title: **Amber Visual Warnings/Lights & Systems**

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from May 7, 2014 to May 6, 2015 at the same price, terms and conditions, for the following vendors: AEP-NM dba: New Mexico Emergency Products (AA), Clark Truck Equipment (AB), Don Chalmers Ford dba: MHQNM (AC) and West Mesa Auto Craft dba: West Mesa Emergency Products, LLC.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Paul Kuppel

New Mexico State Purchasing Agent

Date: 4/25/14

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472
ME

GSD/PD (Rev. 01/11)

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor
4 Vendors

Telephone No. _____

Price Agreement Number: 20-000-00-00067

Price Agreement Amendment No.: One

Term: May 7, 2012 – May 6, 2014

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: Mona Espinosa

Telephone No.: (505) 827-0218

Invoice:
As Requested

Title: **Amber Visual Warnings/Lights & Systems**

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from May 7, 2013 to May 6, 2014 at the same price, terms and conditions, for the following vendors: AEP-NM dba: New Mexico Emergency Products (AA), Clark Truck Equipment (AB), Don Chalmers Ford dba: MHQNM (AC) and West Mesa Auto Craft dba: West Mesa Emergency Products, LLC.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 4/26/13

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472
ME

GSD/PD (Rev. 01/11)

State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor **4 Vendors – See page 6** **Telephone No. _____**

Price Agreement Number: **20-000-00-00067**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **See page 6**

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As requested**

Procurement Specialist: Mona Espinosa

Telephone No.: (505) 827-0218

Title: **Amber Visual Warnings/Lights & Systems**

Term: **May 07, 2012 thru May 06, 2013**

This Price Agreement is made subject to the "terms and conditions" shown on the reverse side of this page, and as indicated in this Price Agreement.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 05/01/12

Purchasing Division, 1100 St. Francis Drive, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

AM

(AA) 0000009746
AEP-NM
dba: New Mexico Emergency Products
4210 2nd St. NW
Albuquerque, NM 87107
(505) 242-9111

Delivery: 15 Days ARO

(AB) 0000045857
Clark Truck Equipment
501 Industrial Ave.
Albuquerque, NM 87107
(800) 678-2741

Delivery: 0-45 Days

(AC) 0000051541
Don Chalmers Ford
dba: MHQNM
2500 Rio Rancho Blvd.
Rio Rancho, NM 87124
(505) 821-0667

Delivery: 30 Days ARO

(AD) 0000050718
West Mesa Auto Craft, Inc.
dba: West Mesa Emergency Products, LLC.
122 Frontage Rd.
Rio Rancho, NM 87124
(505) 891-0774

Delivery: As requested

MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

Quotation

Quote #	SFPD06172015.PI Sedan
Date	6/17/2015
To:	Santa Fe Police Department
Attention	Eric Sanchez
Phone	505-955-5069
Fax	
Cell	505-231-0619
Email	jesanchez@santafenm.gov
Faxed	
Sales Person	Karl

F.O.B Point	Quote Valid	Est Ship Date		Terms
Destination	30 Days	30 Days ARO		Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
Vehicle	2016 PI Sedan					
nForce-48.SFPD	**LIGHT BAR:** nForce 48" LED light bar, RED/BLUE w/Als, dual TDs and arrow capabilities	Sound Off	13	$1,399.00	$18,187.00	10-000-00-00093
36-2015	**PUSH BUMPER:** Push Bumper Elite for PI Sedan	Westin	13	$267.37	$3,475.81	10-000-00-00093
36-6005F2	**LIGHT CHANNEL:** Push Bumper Light Channel for 2 Sound Off Lights.	Sound Off	13	$35.37	$459.81	10-000-00-00093
ENFRMS4BRW	**PUSH BUMPER LIGHT:** nForce module, RED/WHITE/BLUE	Sound Off	26	$105.60	$2,745.60	10-000-00-00093
ENT3B3R	**SIDE PUSH BUMPER LIGHT:** Intersector surface mount, 180 degree, black housing/RED	Sound Off	26	$148.20	$3,853.20	10-000-00-00093
ECPGHKF1BJJ	**FENDER LIGHTS:** Compass GHOST® Fender Light, 10-16 Vdc fits Ford Sedan 2013 - Split Color Red/Blue	Sound Off	13	$234.00	$3,042.00	10-000-00-00093
AS124	**SIREN SPEAKER:** 100 Watt	Federal Signal	13	$129.00	$1,677.00	10-000-00-00093
750501-04	**SPEAKER BRACKET:** Speaker bracket for AS124 speaker	Federal Signal	13	$24.00	$312.00	10-000-00-00093
HWLFT11	**HOWLER:** Low frequency siren for PI Sedan, 1 SPEAKER	Whelen	13	$355.20	$4,617.60	10-000-00-00093
C-VS-1508-INSE	**CONSOLE:** Vehicle specific, 23" mounting space for 2013+ PI Sedan	Havis	13	$295.31	$3,839.03	10-000-00-00093
C-EB30-CDS-1P	**FACEPLATE:** for Motorola CDM1550-LS, 3"	Havis	13	$0.00	$0.00	10-000-00-00093
C-EB25-XTL-1P	**FACEPLATE:** for Motorola XTL5000, 2.5"	Havis	13	$0.00	$0.00	10-000-00-00093
C-EB40-SO3-1P	**FACEPLATE:** for Sound Off ETSA481SP siren, 4"	Havis	13	$0.00	$0.00	10-000-00-00093
C-FP-25	**FACEPLATE:** Blank, 2.5"	Havis	13	$0.00	$0.00	10-000-00-00093
C-FP-3	**FACEPLATE:** Blank 3"	Havis	13	$0.00	$0.00	10-000-00-00093
C-FP-2	**FACEPLATE:** Blank, 2"	Havis	13	$0.00	$0.00	10-000-00-00093
C-LP-3	**12 V ACCESSORY OUTLETS:** 3 outlets in 2" faceplate	Havis	13	$34.65	$450.45	10-000-00-00093
C-CUP2-I	**CUP HOLDER:** dual internal mount	Havis	13	$33.08	$430.04	10-000-00-00093
ETSA481RSP	**SIREN CONTROLLER:** nERGY 400 series, 100 watt siren	Sound Off	13	$530.40	$6,895.20	10-000-00-00093
C-HDM-204	**COMPUTER MOUNT:** 8.5" heavy duty telescoping pole, side mount	Havis	6	$133.09	$798.54	10-000-00-00093
C-MD-102	**COMPUTER MOUNT:** Swing arm w/motion adapter	Havis	6	$247.97	$1,487.82	10-000-00-00093
C-ADP-101	**ADAPTER PLATE:** Universal Adapter Plate	Havis	13	$36.45	$473.85	10-000-00-00014
475-0051	**WEAPONS MOUNT:** Dual, vertical, partition mount	Jotto	13	$276.00	$3,588.00	10-000-00-00093
475-0407	**PARTITION:** Ford Police Interceptor Sedan (2013+) Space Creator Vehicle Partition Featuring Bidirectional Recessed Housing	Jotto	13	$600.00	$7,800.00	10-000-00-00093
475-0399	**LOWER EXTENSION PANEL:** For Space Creator Max Partition	Jotto	13	$75.00	$975.00	10-000-00-00093
475-0307	**WINDOW BARS:** Steel, vertical for 2013+ PI Sedan	Jotto	13	$165.00	$2,145.00	10-000-00-00093

MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

475-0320	**PRISONER SEAT:** Bio seat w/seat belt extenders for PI Sedan	Jotto	13	$436.50	$5,674.50	10-000-00-00093
425-8105	**TRUNK TRAY:** Full width trunk mounting tray for 2013+ PI Sedan	Jotto	13	$330.75	$4,299.75	10-000-00-00093
EL3SNR	**LICENSE PLATE LIGHT:** LED 3 mini surface mount light/RED	Sound Off	13	$52.20	$678.60	10-000-00-00093
EL3SNB	**LICENSE PLATE LIGHT:** LED 3 mini surface mount light/BLUE	Sound Off	13	$52.20	$678.60	10-000-00-00093
EL3SNBRK2LPH	**LICENSE PLATE LIGHT BRACKET:** Horizontal for EL3SN lights	Sound Off	13	$10.80	$140.40	10-000-00-00093
ENFSSS2R	**TRUNK LIGHT:** nForce surface mount, black housing/RED	Sound Off	13	$106.80	$1,388.40	10-000-00-00093
ENFSSS2B	**TRUNK LIGHT:** nForce surface mount, black housing/BLUE	Sound Off	13	$106.80	$1,388.40	10-000-00-00093
PNFSLBRK190	**TRUNK LIGHT BRACKETS:** 90° Single Bracket, Horizontal Mount for nFORCE® Single Surface Mount Lights (each)	Sound Off	26	$20.40	$530.40	10-000-00-00093
ELUC2S010R	**BRAKE LIGHT INSERTS:** Universal undercover LED insert/RED	Sound Off	26	$76.80	$1,996.80	10-000-00-00093
GRAPHICS	**GRAPHICS:** Apply white vinyl to 4 doors and roof, apply 3M paint protection to door seams; produce and install all reflective graphics per Santa Fe PD specs on Interceptor Sedans.	Subia	13	$1,254.00	$16,302.00	10-000-00-00093
PP-Mini	**ELECTRICAL:** Mini patrol power	Patrol Power	13	$318.75	$4,143.75	10-000-00-00093
Shipping	Shipping	MHQ	1	$1,500.00	$1,500.00	
				Grand Total	**$105,974.55**	

Thank you for the opportunity to serve you. Please contact us with any questions.
Karl Bentz - 505-821-0667 kbentz@mhqnm.com
Toll Free: 1-800-757-6164
Cell: 505-850-4647

MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

Quotation

Quote #	SFPD06192015.PI Sedan.Unmarked
Date	6/19/2015
To:	Santa Fe Police Department
Attention	Eric Sanchez
Phone	505-955-5069
Fax	
Cell	505-231-0619
Email	iesanchez@santafenm.gov
Faxed	
Sales Person	Karl

F.O.B Point	Quote Valid	Est Ship Date		Terms
Destination	30 Days	30 Days ARO		Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
Vehicle	**2016 PI Sedan**					
EPL8000WS	**INTERIOR LIGHT BAR:** Pinnacle interior windshield bar, RED/BLUE w/TDs	Sound Off	3	$768.60	$2,305.80	10-000-00-00093
ENFSGS4BRW	**GRILLE LIGHT:** nForce 1 LED, deck grille mount, RED/WHITE/BLUE	Sound Off	6	$133.20	$799.20	10-000-00-00093
ELUC2S010J	**INTERSECTION LIGHT:** Universal UnderCover LED Insert. RED/BLUE	Sound Off	6	$76.80	$460.80	10-000-00-00093
ES100	**SIREN SPEAKER:** DynaMax 100 Watt	Federal Signal	3	$179.40	$538.20	10-000-00-00093
ESB-U	**SPEAKER BRACKET:** Universal for ES100	Federal Signal	3	$19.80	$59.40	10-000-00-00093
HWLFT11	**HOWLER:** Low frequency siren for PI Sedan, 1 SPEAKER	Whelen	3	$355.20	$1,065.60	10-000-00-00093
C-VS-1508-INSE	**CONSOLE:** Vehicle specific, 23" mounting space for 2013+ PI Sedan	Havis	3	$295.31	$885.93	10-000-00-00093
C-EB30-CDS-1P	**FACEPLATE:** for Motorola CDM1550-LS, 3"	Havis	3	$0.00	$0.00	10-000-00-00093
C-EB25-XTL-1P	**FACEPLATE:** for Motorola XTL5000, 2.5"	Havis	3	$0.00	$0.00	10-000-00-00093
C-EB40-SO3-1P	**FACEPLATE:** for Sound Off ETSA481SP siren, 4"	Havis	3	$0.00	$0.00	10-000-00-00093
C-FP-25	**FACEPLATE:** Blank, 2.5"	Havis	3	$0.00	$0.00	10-000-00-00093
C-FP-3	**FACEPLATE:** Blank 3"	Havis	3	$0.00	$0.00	10-000-00-00093
C-FP-2	**FACEPLATE:** Blank, 2"	Havis	3	$0.00	$0.00	10-000-00-00093
C-LP-3	**12 V ACCESSORY OUTLETS:** 3 outlets in 2" faceplate	Havis	3	$34.65	$103.95	10-000-00-00093
C-CUP2-I	**CUP HOLDER:** dual internal mount	Havis	3	$33.08	$99.24	10-000-00-00093
ETSA481RSP	**SIREN CONTROLLER:** nERGY 400 series, 100 watt siren	Sound Off	3	$530.40	$1,591.20	10-000-00-00093
EPL8000RD	**INTERIOR LIGHT BAR:** Pinnacle interior rear deck bar, RED/AMBER/BLUE	Sound Off	3	$733.80	$2,201.40	10-000-00-00093
425-8105	**TRUNK TRAY:** Full width trunk mounting tray for 2013+ PI Sedan	Jotto	3	$330.75	$992.25	10-000-00-00093
EL3SNR	**LICENSE PLATE LIGHT:** LED 3 mini surface mount light/RED	Sound Off	3	$52.20	$156.60	10-000-00-00093
EL3SNB	**LICENSE PLATE LIGHT:** LED 3 mini surface mount light/BLUE	Sound Off	3	$52.20	$156.60	10-000-00-00093
EL3SNBRK2LPH	**LICENSE PLATE LIGHT BRACKET:** Horizontal for EL3SN lights	Sound Off	3	$10.80	$32.40	10-000-00-00093
ENFSSS2R	**TRUNK LIGHT:** nForce surface mount, black housing/RED	Sound Off	3	$106.80	$320.40	10-000-00-00093
ENFSSS2B	**TRUNK LIGHT:** nForce surface mount, black housing/BLUE	Sound Off	3	$106.80	$320.40	10-000-00-00093
PNFSLBRK190	**TRUNK LIGHT BRACKETS:** 90° Single Bracket, Horizontal Mount for nFORCE® Single Surface Mount Lights (each)	Sound Off	6	$20.40	$122.40	10-000-00-00093
ELUC2S010R	**BRAKE LIGHT INSERTS:** Universal undercover LED insert/RED	Sound Off	6	$76.80	$460.80	10-000-00-00093
PP-Mini	**ELECTRICAL:** Mini patrol power	Patrol Power	3	$318.75	$956.25	10-000-00-00093
Shipping	Shipping	MHQ	1	$100.00	$100.00	

2500 Rio Rancho Blvd
Rio Rancho, NM 87124

www.mhqnm.com

1-800-757-6164

MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

Grand Total	$13,728.82

Thank you for the opportunity to serve you. Please contact us with any questions.
Karl Bentz - 505-821-0667 kbentz@mhqnm.com
Toll Free: 1-800-757-6164
Cell: 505-850-4647

MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

Quotation

Quote #	SFPD06192015.Fusion
Date	6/19/2015
To:	Santa Fe Police Department
Attention	Eric Sanchez
Phone	505-955-5069
Fax	
Cell	505-231-0619
Email	iesanchez@santafenm.gov
Faxed	
Sales Person	Karl

F.O.B Point	Quote Valid	Est Ship Date		Terms
Destination	30 Days	30 Days ARO		Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
Vehicle	2016 Fusion					
ETSA461HPP	**SIREN CONTROLLER:** nERGY™ 400 Series Handheld Remote Siren, 10-16v - 100w single speaker	Sound Off	10	$369.00	$3,690.00	10-000-00-00093
ES100	**SIREN SPEAKER:** DynaMax 100 Watt	Federal Signal	10	$179.40	$1,794.00	10-000-00-00093
ESB-U	**SPEAKER BRACKET:** Universal for ES100	Federal Signal	10	$19.80	$198.00	10-000-00-00093
ENFDWP2RB	**REAR DECK LIGHTS:** nFORCE® Dual Windshield Light w/ Permanent Mount, 12" hard wire w/ sync option, SAE Class 1, 10-16v, Black Housing, 9 LED, Solid Color - Red/Blue	Sound Off	20	$235.80	$4,716.00	10-000-00-00093
ETFBSANFL	**TAILIGHT FLASHER:** Flashback® Alternating Taillight Flasher, Solid State w/ AMP Connector & Fleet Harness - 2.4 f.p.s.	Sound Off	10	$52.20	$522.00	10-000-00-00093
ENFSGS3J	**GRILLE LIGHTS:** nFORCE® Single Deck/Grille Mount Light, SAE Class 1, 10-16v, Black Housing, 12 LED, Dual Color - Red/Blue	Sound Off	20	$118.20	$2,364.00	10-000-00-00093
ENFDWP3JJ	**WINDSHIELD LIGHT:** nFORCE® Dual Windshield Light w/ Permanent Mount, 12" hard wire w/ sync option, SAE Class 1, 10-16v, Black Housing, 12 LED, Split Color - Red/Blue	Sound Off	10	$247.80	$2,478.00	10-000-00-00093
WH-MINI-C	**ELECTRICAL:** Mini wire harness	B&B	10	$318.75	$3,187.50	10-000-00-00093
Shipping	Shipping	MHQ	1	$100.00	$100.00	
				Grand Total	**$19,049.50**	

Thank you for the opportunity to serve you. Please contact us with any questions.
Karl Bentz - 505-821-0667 kbentz@mhqnm.com
Toll Free: 1-800-757-6164
Cell: 505-850-4647

MHQ of New Mexico

Police Equipment Sales and Service- A Division of Don Chalmers Ford

Quotation

Quote #	SFPD06192015.Animal Control
Date	6/19/2015
To:	Santa Fe Police Department
Attention	Eric Sanchez
Phone	505-955-5069
Fax	
Cell	505-231-0619
Email	jesanchez@santafenm.gov
Faxed	
Sales Person	Karl

F.O.B Point	Quote Valid	Est Ship Date		Terms
Destination	30 Days	30 Days ARO		Net 30

Part #	Description	Manufacturer	Qty	Unit Price	Extended	Contract
Vehicle	2016 F250					
ENFLB	**LIGHT BAR:** nFORCE 54" LED light bar, (4) 12-LED corners, (14) 9-LED inboards, takedowns and alley lights-AMBER	Sound Off	4	$1,472.00	$5,888.00	10-000-00-00093
ENFSSS1A	**GRILLE LIGHTS:** nFORCE® Single Surface Mount Light, SAE Class 1, 10-16v, Black Housing, 6 LED, Solid Color - Amber	Sound Off	8	$97.80	$782.40	10-000-00-00093
ENFDSS1BA	**REAR LIGHTS:** nFORCE® Dual Stacked Surface Mount Light, SAE Class 1, 10-16v, Black Housing, 6 LED, Solid Color - Blue/Amber	Sound Off	8	$192.60	$1,540.80	10-000-00-00093
EL3D08A0LA-24	**DIRECTIONAL LIGHTBAR:** UltraLITE 8 Module Exterior LED Lightbar, 10-30v, Universal L-Brackets & 50 ft cable - Amber	Sound Off	4	$468.60	$1,874.40	10-000-00-00093
425-6010	**CONSOLE:** Police equipment console, 9"	Jotto	4	$118.50	$474.00	10-000-00-00093
425-6077	**FACEPLATE:** For SW300 switch box-3"	Jotto	4	$0.00	$0.00	10-000-00-00093
425-6095	**FACEPLATE:** For ETSWDAS01-3"	Jotto	4	$0.00	$0.00	10-000-00-00093
425-6295	**FACEPLATE:** For XTL5000 remote head-3"	Jotto	4	$0.00	$0.00	10-000-00-00093
SW300-12	**SWITCH BOX:** 6 rocker switch box	Federal Signal	4	$142.20	$568.80	10-000-00-00093
ETSWDAS01	**DIRECTIONAL CONTROLLER:** Directional arrow/warning light switch	Sound Off	4	$94.80	$379.20	10-000-00-00093
GRAPHICS	**GRAPHICS:** SFPD Animal Control Graphics	MHQ	4	$1,175.00	$4,700.00	10-000-00-00093
Shipping	Shipping	MHQ	1	$75.00	$75.00	
				Grand Total	**$16,282.60**	

Thank you for the opportunity to serve you. Please contact us with any questions.
Karl Bentz - 505-821-0667 kbentz@mhqnm.com
Toll Free: 1-800-757-6164
Cell: 505-850-4647

Grants & Technology Veterans, LLC
P.O. Box 432, Elephant Butte, NM 87935

State of New Mexico Resident Bidder # 95R45
Resident Veteran Business Certificate #L1812526400
Grant County Contract Number B-12-01

Panasonic RESELLER AUTHORIZED PARTNER

cradlepoint

QUOTE NUMBER: 15209-31

DATE:

SALES REP. Tony Grundler

by Judy Wilde

Name: City of Santa Fe Police Dept.
Attn: Eduardo Catanach
Address: 301 Montezuma
Santa Fe, NM 87504
Phone: 55.955.8274
Fax:
E-mail: epcatanach@ci.santa-fe.nm.us

Please reference the above quote Number on your order

ITEM #	ESS #	DESCRIPTION	QTY	PRICE	TOTAL	COMMENTS
		Gamber Johnson Panasonic CF-31 Dock				
1	7160-0318-05	Panasonic Toughbook CF-31 vehicle docking station with Single RF/Standard Lock with LIND INTEGRATED power supply	16	$ 724.00	$ 11,584.00	MSRP: $1,485
					$ -	
		Freight Charges			$ -	
2	FREIGHT	Freight Charges: This is an estimate. Actual freight will be charged after delivery.	1	$ 236.00	$ 236.00	
					$ -	
					$ -	
		SUBTOTAL			$ 11,820.00	
If Taxable enter 1		SHIPPING/HANDLING				
next col.	No	Tax @ 7.9375% Elephant Butte, NM			$ -	
		TOTAL ORDER			$ 11,820.00	

NOTE: PRICING IS VALID FOR 30 DAY FROM DATE ON QUOTE

NOTE: The pricing and services quoted represent GTV's best price for the items listed. Any deviation from the items listed or from the services being provided represent a "CHANGE ORDER" and will be dealt with on a separate Purchase Order or Agreement

IF YOU HAVE ANY PROBLEM RECEIVING OR READING THIS QUOTE, OR IF YOU HAVE ANY QUESTIONS, PLEASE CALL 505-889-3900.

PURCHASE ORDERS MAY BE FAXED TO US AT (505) 883-8986, OR E-MAILED DIRECTLY TO: GTV.Judy@yahoo.com

VISA AND MASTERCARD ARE ACCEPTED, BUT THERE WILL BE A SMALL SURCHARGE. CONTACT JUDY AT 505-889-3900

Attachment A

GTV Manufacturer's, Distributors & Service Providers

Grant County Contract B-12-01

- *Ingram Micro Catalogue*
- *Tech Data Catalogue*
- *Panasonic Catalogue*
- *Gamber Johnson Catalogue*
- *Wilson Electronics Catalogue*
- *Antenna Plus*
- *RSP Enterprises (Installations)*
- *Radio IP Catalogue*
- *iLinkx Catalogue*
- *Real Time Ops Catalogue*
- *Blue Star Distribution*
- *I-Key Manufacturing*
- *Net Motion Encryption Catalogue*
- *Sierra Wireless Modems*
- *Synnex Distribution Catalogue*
- *Brothers Printers*
- *Havis Mounts*
- *Verizon wireless*
- *Cradle Point Modems Catalogue*
- *Envoy Catalog (2FA Second Factor Authentication)*
- *NetMotion Encryption Catalogue*
- *Cyclone UAV for First Responders, Search & Rescue*
- *Gtechna E-Ticketing hardware & Software*
- *Vievu Wearable Camera systems*
- *Clary Icon (One Screen and Video Conferencing)*
- *Trimble*
- *Psi Tech (Network and installation of networks)*
- *JMZ & Associates, LLC*

PO Box 432
Elephant Butte, New Mexico 87935
Phone – 505-480-6468 or 575-799-2401
WEB-Site – www.gtvllc.biz

GRANT COUNTY

COMMISSIONERS

GABRIEL I. RAMOS
DISTRICT 1

BRETT A. KASTEN
DISTRICT 2

RON BALL
DISTRICT 3

COUNTY MANAGER
CHARLENE WEBB

Telephone: (575) 574-0008
Fax: (575) 574-0073

Price Agreement No. 12-01

Renewal of Price Agreement

Between

Grant County and **Grants & Technology Veterans, LLC**

Pursuant to **Article II – Term**, it is mutually agreed by and between Grant County and **Grants & Technology Veterans, LLC that Price Agreement No 12-01** shall be extended for an additional period. The parties hereto agree that the original agreement shall be extended from **August 27, 2015 thru August 13, 2016.**

Change(s) in Terms and Conditions: **Article IX – Price Schedule:** Quote No. 15169-31, Dated June 18, 2015, reflects a price increase and will now become part of the original terms and conditions.

All terms and conditions of the original agreement not inconsistent herewith shall remain in full force.

This agreement shall be effective when signed by both parties below or in counterpart, and photocopy, facsimile, electronic or other copies shall have the same effect for all purpose as an ink-signed original.

GRANT COUNTY

Charlene Webb

Charlene Webb, County Manager

Date 8-27-15

GRANTS & TECHNOLOGY VETERANS, LLC

Tony Grundler

Tony Grundler, Vice President/CEO

Date 8-31-15

Grants & Technology Veterans, LLC
P.O. Box 432, Elephant Butte, NM 87935

State of New Mexico Resident Bidder # 95R45
Resident Veteran Business Certificate #L1812526400
Grant County Contract Number B-12-01

QUOTE NUMBER: 14196-32

DATE: 07/15/14
SALES REP. Jeff Gallegos
by Judy Wilde

Name: Grant County Sheriff Department
Attn: Sheriff Villanueva
Address: 214 North Black Street
Silver City, NM 88061
Phone: (575) 388-8840
Fax:
E-mail: pasadelsol@cybermesa.com

Please reference the above quote Number on your order

ITEM #	ESS #	DESCRIPTION	QTY	PRICE	TOTAL	COMMENTS
		Panasonic Toughbook CF-31, Dock, Warranty & Support Equipment				
1	CF-31WBLEHLM	PANASONIC TOUGHBOOK CF-31 Win7 (Win8 Pro COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	1	$ 4,700.00	$ 4,700.00	
2	CF-VDM312U	Super Multi Drive (SATA I/F, w/ Power DVD) for CF-31Mk3, Mk4	1	$ 350.00	$ 350.00	
3	CF-SVCLTNF5Y	Protection Plus Warranty For Panasonic CF-31 Laptop (Years 1, 2, 3, 4 & 5) NON Returnable	1	$ 780.00	$ 780.00	
4	7160-0318-06	**Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30 & CF-31** with Integrated Power Supply, Dual RF, Standard Lock, Connectivity Includes - 5 USB, 2 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. NON Returnable	1	$ 950.00	$ 950.00	
5	CF-LNDLPT	**Lind Low Profile Shutdown Timer** to Protect Vehicle Battery From Over Discharge, LPT Turns Off Electrical Loads at a Preset Time After Car Engine is Shut Down, for CF-30, CF-31 NON Returnable	1	$ 70.00	$ 70.00	
6	AP-CG-Q-S11-BL	**Combo Antenna - Cellular/4GLTE/GPS** Threaded Bolt (19 ft. coax cable), BLACK (or White)	1	$ 125.00	$ 125.00	
		Ford Utility Police Interceptor (2012-2013) Solution Package				
7	7170-0148	**Ford Utility Police Interceptor (2012-2013) Solution Package Includes:** Vehicle Base (7160-0350) Lower Tube (DS-LOWER-9) 7" Upper Pole (7160-0178) 9" Locking Slide Arm - Mongoose (7160-0220) Support Brace (7160-0230)	1	$ 510.00	$ 510.00	
		Dodge Charger Police Package (2011-2013)				
8	7170-0138	**Dodge Charger Police Package (2011-2013) Includes:** Vehicle Base (7160-0329) Lower Tube (DS-LOWER-13) 7" Upper Pole (7160-0178) 9" Locking Slide Arm - Mongoose (7160-0220) Support Brace (7160-0230)	1	$ 490.00	$ 490.00	
		Chevy Tahoe (2007-2013)				
9	7170-0142	**GM Truck and Full Size SUV - Tahoe (2011-2014) Includes:** Vehicle Base (DS-144) Lower Tube (DS-LOWER-9) 7" Upper Pole (7160-0178) 9" Locking Slide Arm - Mongoose (7160-0220) Support Brace (7160-0230)	1	$ 489.00	$ 489.00	
		GAMBER JOHNSON SCREEN SUPPORTS FOR DOCKS				
10	7160-0501	Screen support for the Gamber-Johnson CF-30/CF-31 vehicle docking station	1	$ 42.00	$ 42.00	
		Software				
11	PCANLPENG12	Acronis Backup Advanced v.11.5 - License - 1 Machine BACKUP ADV F/ PC V11.5 INCL AAP GESD 10-99U Government, Volume - PC - Electronic - English	10	$ 93.06	$ 930.60	Minimum Order is Qty. 10
12	PCAXRPZZG12	Acronis Advantage Premier - 1 Year Renewal BACKUP ADV F/ PC V11.5 RNWL AAP GESD 10-99U 24 x 7 x 1 Hour - Technical - Electronic Service	10	$ 16.78	$ 167.80	Minimum Order is Qty. 10
13	T5D-01575	Microsoft Office 2013 Home & Business 32/64-bit - 1 Machine (MS Office will have to be downloaded by the customer)	1	$ 219.99	$ 219.99	

		Software Installation				
14	SWINSTALL	*Software Installation - Microsoft Office 2013* Per Computer (Includes installation of MS Office and shipping Toughbook to customer site. The Process is as follows: the Toughbooks get shipped to GTV. GTV performs the MS Office Installation and then ships the Toughbooks to GCSO.)	1	$ 175.00	$ 175.00	The Customer has the option of performing their own Installation of MS Office Software.
		Hardware Installation				
15	LABOR.INSTALL	Flat Installation Rate Per Unit (Includes Mount, Dock, Antenna and all associated electronics.)	1	$ 400.00	$ 400.00	
		Travel by Installer will be charged separately at Installer's Current Travel Rate.				
		Freight Charges				
16	FREIGHT	Freight Charges (Estimated) Actual freight will be charged after delivery.	1	$ -	$ -	
					$ -	
		SUBTOTAL			$ 10,408.39	
If Taxable enter 1		SHIPPING/HANDLING				
next col.	yes	Tax @ 7.5625% Elephant Butte, NM			$ 43.48	
		TOTAL ORDER			$ 10,451.87	

NOTE: PRICING IS VALID FOR 30 DAY FROM DATE ON QUOTE

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IF YOU HAVE ANY PROBLEM RECEIVING OR READING THIS QUOTE, OR IF YOU HAVE ANY QUESTIONS, PLEASE CALL 505-869-3900.

PURCHASE ORDERS MAY BE FAXED TO US AT (505) 883-6986, OR E-MAILED DIRECTLY TO: GTV.Judy@yahoo.com

VISA AND MASTERCARD ARE ACCEPTED, BUT THERE WILL BE A SMALL SURCHARGE. CONTACT JUDY AT 505-869-3900

GRANT COUNTY

COMMISSIONERS

GABRIEL J. RAMOS
DISTRICT 1

BRETT A. KASTEN
DISTRICT 2

RON HALL
DISTRICT 3

COUNTY MANAGER

Telephone: (575) 574-0008
Fax: (575) 574-0073

July 23, 2013

Mr. Tony Grundler
Grants & Technology Veterans, LLC
PO Box 432
Elephant Butte, NM 87935

Mr. Grundler:

Grant County would like to extend Price Agreement No. 12-01 for the Purchase and Installation of Computer Equipment, Accessories and Hardware for the Grant County Sheriff's Department, Bid No B-12-01, as submitted on July 11, 2012 for an additional one (1) year term.

Included are two copies of the Renewal, please sign both copies and mail one to the address listed below. This will be considered Year 2 of a possible four year contract.

If there are additional questions or required further information please contact me at (575)-574-0003.

Sincerely,

Jacob Zamora
Grant County Procurement Officer

Enclosures

CDW·G

CDWG.com | 800.594.4239

OE400SPS

SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
GHSQ063	7322687	7/13/2015

BILL TO:
CITY OF SANTA FE
PO BOX 909

Accounts Payable
SANTA FE , NM 87504-0909

Customer Phone #505.955.5572

SHIP TO:
SANTA FE POLICE DEPT
Attention To: ERIC SANCHEZ AND JOE GALLEGOS
2515 CAMINO ENTRADA

SANTA FE , NM 87507
Contact: RENE ROQUE 505.955 3109

Customer P.O. # BROTHER QUOTE

ACCOUNT MANAGER	SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
JUAN CAMARGO 866.405.6241	FEDEX Ground	Net 30 Days-Govt State/Local	GOVT-EXEMPT

QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
16	2236123	BROTHER POCKETJET 6 ENGINE 200DPI Mfg#: PJ622 Contract: National IPA Technology Solutions 130733	253.46	4,055.36
16	1912881	BROTHER CAR ADAPTR HARD WIRED 14FT Mfg#: LB3692 Contract: National IPA Technology Solutions 130733	23.39	374.24
16	1936328	BROTHER ROLL PAPER FEEDER VEH MOUNT Mfg#: LB3689 Contract: National IPA Technology Solutions 130733	93.12	1,489.92
16	1845797	BROTHER PJ3/3PLUS USB CABLE 4FT Mfg#: LB3601 Contract: National IPA Technology Solutions 130733	10.08	161.28
		SUBTOTAL		6,080.80
		FREIGHT		0.00
		TAX		0.00

US Currency

TOTAL ➧ 6,080.80

Please remit payment to:
CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

CDW Government
230 North Milwaukee Ave.
Vernon Hills, IL 60061

Fax: 312.705.6472

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at
http://www.cdwg.com/content/terms-conditions/product-sales.aspx
For more information, contact a CDW account manager.

CDWG.com | 800.594.4239

OE400SPS

SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
GHXT697	7322687	7/16/2015

BILL TO:
CITY OF SANTA FE
PO BOX 909

Accounts Payable
SANTA FE , NM 87504-0909

Customer Phone #505.955.5572

SHIP TO:
CITY OF SANTA FE
Attention To: PAUL CAMPOS IT
DIVISION
PO BOX 909

SANTA FE , NM 87504-0909
Contact: RENE ROQUE 505.955.3109

Customer P.O. # GX450 QUOTE

ACCOUNT MANAGER	SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
JUAN CAMARGO 866.405.6241	DROP SHIP-GROUND	Net 30 Days-Govt State/Local	GOVT-EXEMPT

QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
16	3626108	SIERRA AIRLINK GX450 LTE CELL MODEM Mfg#: 1102360 Contract: National IPA Technology Solutions 130733	775.00	12,400.00
16	3619220	SIERRA 2YR EXT WTY Mfg#: 9010027 Contract: National IPA Technology Solutions 130733	97.00	1,552.00
16	3555463	SIERRA LTE/CELL/PCS/GPS/WIFI ANT Mfg#: APCCWGQS2222RP3BL Contract: National IPA Technology Solutions 130733	225.00	3,600.00
		SUBTOTAL		17,552.00
		FREIGHT		0.00
		TAX		0.00

US Currency

TOTAL 17,552.00

CDW Government
230 North Milwaukee Ave.
Vernon Hills, IL 60061

Fax: 312.705.6472

Please remit payment to:
CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at
http://www.cdwg.com/content/terms-conditions/product-sales.aspx
For more information, contact a CDW account manager.

CITY OF TUCSON

Information Technology Solutions including desktops, notebooks, servers, software, peripherals and services
RFP# 103733
February 19th, 2013

CDW Government LLC
230 N. Milwaukee Ave.
Vernon Hills, IL 60061

ORIGINAL

CDWG PEOPLE WHO GET IT

CDWG

CONTRACT AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
(520) 837-4105
ISSUE DATE: APRIL 27, 2015

CONTRACT NO.: 130733
CONTRACT AMENDMENT NO.: TWO (2)
PAGE 1 of 1
SA
CONTRACT OFFICER: LLOYD WINDLE

THIS CONTRACT IS AMENDED AS FOLLOWS:

INFORMATION TECH SOLUTIONS, INCLUDING DESKTOPS, NOTEBOOKS, SERVERS, SOFTWARE, PERIPHERALS, AND SERVICES

1. Pursuant to Contract No. 130733, Term and Renewal, the City is hereby exercising its option to renew the contract for the period of August 16, 2015 through August 15, 2016.

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF AND UNDERSTANDING OF THE ABOVE AMENDMENT.

Christina V. Rother 5-8-15
Signature Date

Christina V. Rother President, CDW Government LLC
Typed Name and Title

CDW Government LLC
Company Name

230 N. Milwaukee Avenue
Address

crother@cdwg.com
Email Address

Vernon Hills Illinois 60061
City State Zip

REVIEWED BY WG PROGRAM SALES

THE ABOVE REFERENCED CONTRACT AMENDMENT IS HEREBY EXECUTED THIS 8th DAY OF May, 2015, AT TUCSON, ARIZONA.

Nathan Daon
As Director of Procurement and not personally

cms communications

Expertise You Need, the Choice You Deserve

Quotation

Date:	7/28/2015
Pricing Valid Until:	8/7/2015
Account No:	CITNM03

For:

EDUARDO CATANACH
City of Santa Fe
P.O. Box 909
Santa Fe, NM 87504-0909
wireless
(505)955-5572

Prepared By:

Bruce Osborne
(800)511-6790

bruce@cmsc.com

Item #	Description	Quantity	Unit Price	Total
	*QUOTE #: Q-CitySantaFe-Eduardo-072815			
49LR-151-LTRK	L-TRON 49110LR IMAGE SCANNER-NEW	20	$475	$9,500
	LIST PRICE	ANY	$540	#VALUE!
			Total:	$9,500

All equipment carries a 1 year warranty
Terms are Net 10 Days
Pricing does not include sales tax
FOB DELIVERED
Delivery schedule is based on availability at time of order

INFORMATION IN THIS QUOTATION IS PROPRIETARY AND CONFIDENTIAL

722 Goddard Avenue Chesterfield, Missouri 63005-1106

AUTHORIZED FSS INFORMATION TECHNOLOGY SCHEDULE PRICELIST

cms communications

Expertise You Need, the Choice You Deserve

Contract: GS-35F-0295N
Effective: Feb 5, 2003 to Feb 4, 2018
SIN: 132-9, 132-9RC, 132-9STLOC
Contact: Tim Murphy
Phone: 800-830-2286
Email: timm@cmsc.com

GSA Schedule
GS-35F-0295N

722 Goddard Avenue
Chesterfield, MO 63005-1106

www.cmsc.com

Authorized FSS Information Schedule Technology Pricelist

Special item number 132-9 Purchase of refurbished equipment
132-9RC Purchase of refurbished equipment
132-9STLOC Purchase of refurbished equipment

FSC Class 5805 Telephone and telegraph equipment, which includes telephone equipment (Avaya, Cisco, NEC, Nortel), and audio and video teleconferencing equipment.

CMS Communications, Inc
722 Goddard Ave.
Chesterfield, MO 63005
Telephone (636) 530-1320
Fax (636) 530-1316
www.cmsc.com

Contract Number: GS - 35F - 0295N

Period Covered by Contract: 2-5-03 to 2-4-18 (Option Year 2)

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Ordering Activities can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at http://www.gsaadvantage.gov

Incorporates all modifications through PO-0022, dated 11-01-2012

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Patrol

MOTOROLA SOLUTIONS

Quote Number: QU0000327703
Effective: 17 JUL 2015
Effective To: 12 OCT 2015

Bill-To:
SANTA FE, CITY OF
301 MONTEZUMA AVE
SANTA FE, NM 87504
United States

Ultimate Destination:
SANTA FE, CITY OF
301 MONTEZUMA AVE
SANTA FE, NM 87504
United States

Attention:
Name: Ryan Campion
Phone: (505) 955-2872

Sales Contact:
Name: Manuel Barreras
Email: manny.barreras@motorolasolutions.com
Phone: 505-850-8194

Contract Number: WSCA STANDARD
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	16	M36KSS9PW1AN	APX1500 VHF	$1,354.00	$845.22	$13,523.52
1a	16	G398AU	ENH: 3 YEAR REPAIR SERVICE ADVANTAGE	$182.00	$182.00	$2,912.00
1b	16	W22BA	ADD: PALM MICROPHONE	$72.00	$44.95	$719.20
1c	16	Q811ZB	ENH: L1 P25 CONVENTIONAL	$350.00	$218.48	$3,495.68
1d	16	G66AW	ADD: DASH MOUNT O2 WWM	$125.00	$78.03	$1,248.48
1e	16	G444AH	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1f	16	GA00804AA	ADD: APX O2 CONTROL HEAD (Grey)	$492.00	$307.13	$4,914.08
1g	16	G299AF	ADD: 1/4 WAVE ROOF TOP 150.8-162	$19.50	$12.17	$194.72
1h	16	B18CR	ADD: AUXILARY SPKR 7.5 WATT	$60.00	$37.46	$599.36

Total Quote in USD $27,607.04

* This quote contains items with approved price exceptions applied against it
* This quote contains items that reflect discounts from approved total Price Exception of ($14865)

Pricing per WSCA Contract Pricing w/ Customer loyalty discount

THIS QUOTE IS BASED ON THE FOLLOWING:

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.

Thank you for your consideration of Motorola products.

2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
3 Purchaser will be responsible for shipping costs, which will be added to the invoice.

4 Prices quoted are valid for thirty(30) days from the date of this quote.
5 Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

Patrol

MOTOROLA SOLUTIONS

Quote Number: QU0000328491
Effective: 27 JUL 2015
Effective To: 22 OCT 2015

Bill-To:
SANTA FE, CITY OF
PO BOX 909
SANTA FE, NM 87504
United States

Ultimate Destination:
SANTA FE, CITY OF
200 LINCOLN AVE
SANTA FE, NM 87504
United States

Attention:
Name: Bryan Champion
Phone: 505-555-5555

Sales Contact:
Name: Manny Barreras
Email: manny.barreras@motorolasolutions.com
Phone: (520)940-1159

Contract Number: WSCA STANDARD
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	5	M25URS9PW1AN	APX6500 7/800 MHZ MID POWER MOBILE	$2,194.00	$1,387.44	$6,937.20
1a	5	G806BE	ADD: ASTRO. DIGITAL CAI OPERATION	$515.00	$325.67	$1,628.35
1b	5	GA00249AC	ENH: SIS COMPREHENSIVE	$265.00	$265.00	$1,325.00
1c	5	G442AJ	ADD: O5 CONTROL HEAD	$432.00	$273.19	$1,365.95
1d	5	G67BC	ADD: REMOTE MOUNT MID POWER	$297.00	$187.82	$939.10
1e	5	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1f	5	G174AD	ADD: ANT 3DB LOW-PROFILE 762-870	$43.00	$27.19	$135.95
1g	5	B18CR	ADD: AUXILARY SPKR 7.5 WATT	$60.00	$37.94	$189.70
1h	5	G361AH	ADD: P25 TRUNKING SOFTWARE	$300.00	$189.71	$948.55
1i	5	G51AU	ENH: SMARTZONE OPERATION APX6500	$1,200.00	$758.85	$3,794.25
1j	5	GA00229AA	ENH: APX GPS ACTIVATION	$150.00	$94.86	$474.30
1k	5	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-
1l	5	W22BA	ADD: PALM MICROPHONE	$72.00	$45.53	$227.65

Total Quote in USD $17,966.00

* This quote contains items with approved price exceptions applied against it
* This quote contains items that reflect discounts from approved total Price Exception of ($9674)

THIS QUOTE IS BASED ON THE FOLLOWING:

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.

Thank you for your consideration of Motorola products.

2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
3 Purchaser will be responsible for shipping costs, which will be added to the invoice.
4 Prices quoted are valid for thirty(30) days from the date of this quote.
5 Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

A/e

MOTOROLA SOLUTIONS

Quote Number: QU0000328493
Effective: 27 JUL 2015
Effective To: 22 OCT 2015

Bill-To:
SANTA FE, CITY OF
PO BOX 909
SANTA FE, NM 87504
United States

Ultimate Destination:
SANTA FE, CITY OF
200 LINCOLN AVE
SANTA FE, NM 87504
United States

Attention:
Name: Bryan Champion
Phone: 505-555-5555

Sales Contact:
Name: Manny Barreras
Email: manny.barreras@motorolasolutions.com
Phone: (520)9401159

Contract Number: WSCA STANDARD
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	4	M22URS9PW1AN	APX4500 7/800	$1,354.00	$849.02	$3,396.08
1a	4	GA00249AC	ENH: SIS COMPREHENSIVE	$265.00	$265.00	$1,060.00
1b	4	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM	$1,570.00	$984.46	$3,937.84
1c	4	B18CR	ADD: AUXILARY SPKR 7.5 WATT	$60.00	$37.62	$150.48
1d	4	GA00229AA	ENH: APX GPS ACTIVATION	$150.00	$94.06	$376.24
1e	4	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-
1f	4	W22BA	ADD: PALM MICROPHONE	$72.00	$45.15	$180.60
1g	4	G67CF	ADD:REMOTE MOUNT MID POWER	$297.00	$186.23	$744.92
1h	4	G174AF	ADD: ANT 3DB LOW-PROFILE 762-870	$43.00	$26.96	$107.84
1i	4	GA00804AA	ADD: APX O2 CONTROL HEAD (Grey)	$492.00	$308.50	$1,234.00
1j	4	G444AH	ADD: APX CONTROL HEAD SOFTWARE	-	-	-

Total Quote in USD $11,188.00

* This quote contains items with approved price exceptions applied against it
* This quote contains items that reflect discounts from approved total Price Exception of ($6024)

THIS QUOTE IS BASED ON THE FOLLOWING:

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.

Thank you for your consideration of Motorola products.

2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
3 Purchaser will be responsible for shipping costs, which will be added to the invoice.

4 Prices quoted are valid for thirty(30) days from the date of this quote.
5 Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

Fusion

MOTOROLA SOLUTIONS

Quote Number: QU0000327138
Effective: 13 JUL 2015
Effective To: 12 AUG 2015

Bill-To:
SANTA FE, CITY OF
301 MONTEZUMA AVE
SANTA FE, NM 87504
United States

Ultimate Destination:
SANTA FE, CITY OF
301 MONTEZUMA AVE
SANTA FE, NM 87504
United States

Attention:
Name: Ryan Campion
Email: racampion@ci.santa-fe.nm.us

Sales Contact:
Name: Manuel Barreras
Email: manny.barreras@motorolasolutions.com
Phone: 5058508194

Contract Number: WSCA STANDARD
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	10	M30TSS9PW1AN	APX7500 DUAL BAND MID POWER	$2,586.00	$1,939.50	$19,395.00
1a	10	G806BE	ADD: ASTRO. DIGITAL CAI OPERATION	$515.00	$386.25	$3,862.50
1b	10	G90AC	ADD: NO MICROPHONE NEEDED	-	-	-
1c	10	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	$15.00	$11.25	$112.50
1d	10	GA00244AA	ADD: 7/800MHZ PRIMARY BAND	-	-	-
1e	10	GA00308AA	ADD: VHF MP SECONDARY BAND	$400.00	$300.00	$3,000.00
1f	10	GA00579AA	ADD: ENABLE DUAL BAND OPERATION	$600.00	$450.00	$4,500.00
1g	10	GA00232AD	ENH: 3 YR SfS LITE	$236.00	$236.00	$2,360.00
1h	10	G67BB	ADD: REMOTE MOUNT MID POWER	$297.00	$222.75	$2,227.50
1i	10	G51AT	ENH: SMARTZONE OPERATION APX	$1,500.00	$1,125.00	$11,250.00
1j	10	G174AD	ADD: ANT 3DB LOW-PROFILE 762-870	$43.00	$32.25	$322.50
1k	10	G300AE	ADD:1/4 WAVE ROOF TOP ANT VHF	$13.50	$10.13	$101.30
1l	10	G142AD	ADD: NO SPEAKER NEEDED	-	-	-
1m	10	G361AH	ADD: P25 TRUNKING SOFTWARE	$300.00	$225.00	$2,250.00
1n	10	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1o	10	G72AD	ADD:03 CONTROL HEAD	$946.00	$709.50	$7,095.00

Total Quote in USD $56,476.30

Per State of NM WSCA Contract

THIS QUOTE IS BASED ON THE FOLLOWING:

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be

acknowledged.

Thank you for your consideration of Motorola products.

2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
3 Purchaser will be responsible for shipping costs, which will be added to the invoice.
4 Prices quoted are valid for thirty(30) days from the date of this quote.
5 Unless otherwise stated, payment will he due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

MOTOROLA

State of Washington DEPARTMENT OF ENTERPRISE SERVICES Contracts, Procurement, and Risk Management 1500 Jefferson Street SE/ PO Box 41411 Olympia, WA 98504 (360) 407-2210 http://www.des.wa.gov	CONTRACT AMENDMENT	
	Contract Number: 02702	Date Issued: July 25, 2015
	Amendment Number: 35 – Motorola Solutions	Date Effective: September 1, 2015

This Contract Amendment is issued under the provisions of the State Contract identified above. The changes authorized are within the scope of the original contract. All rights and obligations of the parties shall be subject to and governed by the terms of the original contract including any subsequent amendments, which are hereby incorporated by reference.

Purpose of Amendment

Purpose:

1) Execute short-term contract extension (September 1, 2015 through December 31, 2015)

Motorola Solutions agrees to extend Contract 02702 for NASPO Value Point (formerly WSCA-NASPO) Public Safety Communications Equipment and Services for an additional five months (September 1, 2015 through December 31, 2015), under the existing contract terms, conditions, specifications and pricing. This short-term extension will allow additional time to complete the award of replacement contract(s) resulting from RFP 06913 (or other RFP) for Public Safety Communication Equipment. Should any of these NASPO Value Point (formerly WSCA-NASPO) replacement contracts become effective prior to March 31, 2016, this contract may run concurrently with these contracts to allow time for participating entity customers to transition to new contract(s).

Should Motorola Solutions be successful in receiving an award resulting from RFP 06913 (or other RFP), once a Master Agreement (MA) is executed under the terms of the new contract, all contract sales will be made to qualified purchasers under the terms of the new MA/contract and no further sales shall be made to those customers under the terms of Contract 02702.

Authorizing Signatures

This contract amendment, consisting of *1* pages and *0* attachments is executed by the persons signing below who warrant that they have the authority to execute this contract amendment.

For Contractor: Motorola Solutions 1301 East Algonquin road Schaumburg, FL 60196		For State: Department of Enterprise Services 1500 Jefferson Street SE/ PO Box 41411 Olympia, WA 98504	
(Contractor Authorized Representative Signature) *(Date)*		*Neva Peckham* (Date) 8/3/15	
Print Name	Mark Schmidl	Print Name	Department of Enterprise Services
Telephone No.	(847) 867-6496	Telephone No.	(360) 407-2210
Email:	mark.schmidl@motorolasolutions.com	Email:	DESITCommun@des.wa.gov
DES Supervisor Approval:	*Kim Kirkland, IT Communications Supervisor*		
Signature/Date:	8/5/15		8/6/15
DES Management Approval:	*Christine Warnock, Washington NASPO Director*	DES Management Approval:	*Scott Smith, IT Contracts Manager*
Signature/Date:	8/6/15	Signature/Date:	

PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE
PUBLIC SAFETY COMMUNICATIONS EQUIPMENT CONTRACTS
Administered by the State of Washington (hereinafter "Lead State")

MASTER PRICE AGREEMENT
Motorola Solutions, Inc.
Washington Contract Number: 02702
State of NM Contract Number 20-000-00-00039AJ
(hereinafter "Contractor")
And
The State Of New Mexico
(hereinafter "Participating Entity")

1. Scope: This addendum covers the WSCA Public Safety Communications Equipment Contracts lead by the State of Washington, for members of WSCA or NASPO, for use by agencies and other entities located in the Participating Entity authorized by that state's statutes to utilize its contracts. This addendum shall be effective when executed by the parties and shall expire upon expiration of WSCA Contract 02702, unless otherwise agreed by the parties.

2. Participation: Use of specific WSCA or NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

3. Participating Entity Modifications or Additions to Master Price Agreement:
(These modifications or additions apply only to actions and relationships within the state in which the Participating Entity is located.)

3.1 Pay Equity Reporting: "Contractor agrees if it has ten (10) or more employees OR eight (8) or more employees in the same job classification, at any time during the term of this contract, to complete and submit the required reporting form (PE10-249 or PE250, depending on their size at the time) either within thirty (30) calendar days of contract award (if the contract did not result from a solicitation) or on the annual anniversary of the initial report submittal for contracts up to one (1) year in duration (if the contract did result from a solicitation).

"For contracts that extend beyond one (1) calendar year, or are extended beyond one (1) calendar year, contractor also agrees to complete and submit the required form annually within thirty (30) calendar days of the annual contract anniversary date of the initial submittal date and, if more than 180 calendar days has elapsed since submittal of the last report, at the completion of the contract.

"Should contractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor agrees to provide the required report within ninety (90) calendar days of meeting or exceeding the size requirement. That submittal date shall serve as the basis for submittals required thereafter.

"Contractor also agrees to levy these reporting requirements on any subcontractor(s) performing more than 10% of the dollar value of this contract if said subcontractor(s) meets, or grows to meet, the stated employee size thresholds during the term of the contract. Contractor further agrees that, should one or more subcontractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor

will submit the required report, for each such subcontractor, within ninety (90) calendar days of that subcontractor meeting or exceeding the size requirement. Subsequent report submittals, on behalf of each such subcontractor, shall be due on the annual anniversary of the initial report submittal. Contractor shall submit the required form(s) to the State Purchasing Division of the General Services Department, and other departments as may be determined, on behalf of the applicable subcontractor(s) in accordance with the schedule contained in this paragraph. Contractor acknowledges that this subcontractor requirement applies even though contractor itself may not meet the size requirement for reporting and be required to report itself.

"Contractor shall not be required to report more frequently than annually unless more than 180 calendar days has elapsed since submittal of the last report and the contract has reached completion. The requirement for reporting at contract completion shall not apply in the case of a one-time fulfillment of a purchase order."

3.2 Contract Administration Fee

The successful vendor will remit to the State of New Mexico Contract Manager an Administrative Fee in the amount of one half percent (.5%) of all total sales for New Mexico State and Local Public Bodies from this contract. Checks should be made payable to the State of New Mexico on a quarterly basis as follows:

Period End	Report & Fee Due
September 30	October 31
December 31	January 31
March 31	April 30
June 30	July 31

The Administrative Fee is based upon:

- The sales of all software;
- Service and supplies billings;

4. Lease Agreements: Leasing is NOT authorized or permitted under this Participating Addendum.

PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE
PUBLIC SAFETY COMMUNICATIONS EQUIPMENT CONTRACTS
Administered by the State of Washington (hereinafter "Lead State")

MASTER PRICE AGREEMENT
Motorola Solutions, Inc.
Washington Contract Number: 02702
State of NM Contract Number 20-000-00-00039AJ
(hereinafter "Contractor")
And
The State Of New Mexico
(hereinafter "Participating Entity")

5. Primary Contacts: The primary contact individuals for this participating addendum are as follows (or their named successors):

Lead State Contract Administrator
Name: **Robert Paulson, Jr**
Address: **Department of General Administration, Office of State Procurement**
210 11th Ave SW Rm 201, PO Box 41017
Olympia, WA 98504-1017
Voice: **(360) 902.7436**
Fax: **(360) 586.2426**
E-mail: **robert.paulson@ga.wa.gov**

Contractor
Name: **Joe Mann**
Address: **Motorola Solutions, Inc.**
PO Box 404059
Atlanta, GA 30384-4059
Voice: **425-896-2332**
Fax: **425-896-2301**
E-mail: **Joe.mann@motorolasolutions.com**

Participating Entity
Name: **Gerrie Becker**
Address: **State Purchasing Division**
1100 S. St. Francis Dr., RM 2016
PO Box 6850
Santa Fe, NM 87505
Voice: **505-476-3121**
Fax: **505-827-2484**
E-mail: **Gerrie.becker@state.nm.us**

6. Subcontractors:
The following subcontractor(s) (dealers, resellers, VARs, partners, distributors, etc.) are authorized to provide goods and/or services under the Participating Addendum:

All orders under this contract shall be made out to Motorola Solutions, Inc.

PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE
PUBLIC SAFETY COMMUNICATIONS EQUIPMENT CONTRACTS
Administered by the State of Washington (hereinafter "Lead State")

MASTER PRICE AGREEMENT
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Washington Contract Number: 02702
State of NM Contract Number 20-000-00-00039AJ
(hereinafter "Contractor")
And
The State Of New Mexico
(hereinafter "Participating Entity")

7. Purchase Order Instructions:

All orders should contain the following (1) Mandatory Language "PO is subject to WSCA Contract #02702" (2) Your Name, Address, Contact, & Phone-Number (3) Purchase order amount, monthly payment (if appropriate), itemized list of items being purchased, & rates of the service being used

8. Price Agreement Number: All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: 20-000-00-00039AJ and the Lead State price agreement number: 02702.

This Participating Addendum and the Master Price Agreement number 02702 (administered by the State of Washington) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity:	Contractor:
By:	By:
Name: Lawrence O. Maxwell	Name: Kelly Kirwan
Title: State Purchasing Agent	Title: Corporate Vice President
Date: 4/26/12	Date: 4-13-2012

PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE
PUBLIC SAFETY COMMUNICATIONS EQUIPMENT CONTRACTS
Administered by the State of Washington (hereinafter "Lead State")

MASTER PRICE AGREEMENT
Motorola Solutions, Inc.
Washington Contract Number: 02702
State of NM Contract Number 20-000-00-00039AJ
(hereinafter "Contractor")
And
The State Of New Mexico
(hereinafter "Participating Entity")

[Additional signatures as required by Participating Entity]

Acknowledgement by WSCA/NASPO:

By:

Name: Kathryn Offerdahl or Paul Stembler
Date:

GSD/PD (Rev. 01/11)

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor **0000013468** **Motorola Solutions, Inc.** 1301 East Algonquin Road Schaumburg, IL 60196 **Telephone No. (847) 867-6496**

Price Agreement Number: **20-000-00-00039 AJ**

Price Agreement Amendment No.: **Four**

Term: **April 1, 2015 - August 31, 2015**

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested**

Procurement Specialist: Debra Saiz

Telephone No.: (505) 827-0521

Title: **Public Safety Radio Communications Equipment & Services**

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions and by mutual agreement of all parties, this Price Agreement is extended from April 1, 2015 to August 31, 2015, at the same price, terms and conditions.

The provisions of the Price Agreement shall remain in full force and effect, except as modified by this amendment.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 3/30/2015

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472
DS

Quote	QUO-11453-X4J1D7
Date	6/22/2015
Page	1

9705 Loiret Blvd.
Lenexa, KS 66219
1-800-440-4947 www.digitalallyinc.com

Customer:

Santa Fe Police Department
Eric Sanchez
2515 Camino Entrada
Santa Fe, NM 87507

Customer ID	Salesperson	Shipping Method	Payment Terms	Created By	Quote Valid
SANNM3	EG	FEDERAL EXPRESS		Gregg Whipple	90 Days

Ordered	Item Number	Description	Retail Price	Item Discount	Discount	Ext. Price
24	001-00038-10	DVM-800 Complete Kit	$3995.00	$150.00	$3,600.00	$92,280.00
6	001-00038-10	DVM-800 Complete Kit	$3995.00	$0.00		$23,970.00
24		Credit return of DVM-500 @ $500 per unit.	$0.00	$500.00	$12,000.00	($12,000.00)

Notes:

** DVM-800 with 5 year advanced exchange warranty **
** 24 DVM- 800 Units without rear back cage camera **
** 6 DVM-800 Units with rear seat camera and Y Cable camera option 4 **

** $500 return credit with purchase of DVM-800 **

Total Discount	$15,600.00
Subtotal	$104,250.00
Misc	
Tax	$0.00
Freight	$295.00
Total	**$104,545.00**

Thank you for your interest in Digital Ally products. If you would like to place an order, please contact the Digital Ally Sales Team at 1-800-440-4947.

TERMS OF SALE

Your purchase of goods from Digital Ally, Inc., a Nevada corporation ("**Digital Ally**") will be governed by the following terms of sale ("**Terms**"). You will be referred to throughout these Terms as "**you**".

1. **Exclusion of Other Terms; Entire Agreement.** Additional or different terms or conditions proposed by you (including any additional or different terms provided in a purchase order) will be void and of no effect unless specifically accepted in writing by Digital Ally. Digital Ally's sales invoice, these Terms, the warranty and any special conditions executed by you and Digital Ally (collectively, the "**Order**") supersedes and cancels all prior communications between us, whether verbal or written, and constitutes the entire agreement between us unless modified in writing and signed by each of us.

2. **Payment.** Payment terms are cash on delivery, except where credit has been established and maintained to Digital Ally's satisfaction. If you have established credit, payment terms are net 30 days from date of shipment. Any

invoice that you fail to pay when due will bear interest at the rate of 1-1/2% per month or the highest rate then permitted by law, whichever is less. You must also reimburse Digital Ally for its costs incurred (including internal administrative expenses and reasonable attorneys' fees) in the collection of your past due invoices.

3.**Security Interest**. Digital Ally retains a security interest in all goods delivered to you and all proceeds until paid in full. You agree, without further consideration, at any time to do or cause to be done, all acts, and to execute and deliver, all such documents as Digital Ally may reasonably request in order to protect Digital Ally's security interest in the goods, including the filing of financing statements that Digital Ally may deem necessary to perfect its security interest.

4.**Taxes**. In addition to the purchase price, you must pay any sales, excise or similar taxes applicable to the transaction, unless you provide Digital Ally with a valid tax exemption certificate. You must pay use taxes, if applicable to the transaction, directly to the appropriate taxing authority.

5.**Shipment**. Digital Ally will use commercially reasonable efforts to comply with your shipping instructions. You must prepay all transportation and insurance charges prior to shipment. Unless otherwise stated by Digital Ally, all shipments will be F.O.B. (free on board) Digital Ally's manufacturing facility in Lenexa, KS.

6.**Force Majeure**. Digital Ally will not be liable to you for any loss, damage, delay, or failure of delivery resulting from causes that are beyond Digital Ally's reasonable control. DIGITAL ALLY WILL NOT BE LIABLE FOR INCIDENTAL, CONSEQUENTIAL, PUNITIVE, EXEMPLARY OR SPECIAL DAMAGES FROM ANY DELAY WHATSOEVER.

7. **Limitation of Liability**. You assume all risk from your purchase and use of the goods. Neither you nor Digital Ally will be liable to the other for any consequential damages, punitive damages, special, incidental or exemplary damages suffered by the other in connection with its performance of its obligations under this Order. DIGITAL ALLY'S AGGREGATE LIABILITY UNDER THIS ORDER WILL NOT EXCEED AMOUNTS PAID BY YOU TO DIGITAL ALLY UNDER THIS ORDER.

8. **Warranty; Limitations on Remedies**. Digital Ally's warranty on the goods provided under the Order is set out in a separate statement, which sets forth the only warranty applicable to the goods sold under this Order. THAT WARRANTY IS GIVEN IN LIEU OF ALL OTHER WARRANTIES. THERE ARE NO WARRANTIES THAT EXTEND BEYOND DIGITAL ALLY'S WARRANTY STATEMENT. ALL IMPLIED WARRANTIES ARE DISCLAIMED, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, NON-INFRINGEMENT, FITNESS FOR A PARTICULAR PURPOSE, AND WARRANTIES IMPLIED FROM A COURSE OF DEALING, COURSE OF PERFORMANCE OR USAGE OF TRADE. YOUR SOLE AND EXCLUSIVE REMEDY FOR A WARRANTY CLAIM WILL BE THE REPAIR OR REPLACEMENT OF THE GOODS.

9. **Indemnity**. You will defend Digital Ally, its managers, agents, employees, successors and assigns, (collectively, the "**Indemnified Parties**"), and will pay all damages, losses, costs and expenses, including reasonable attorney's fees, incurred by the indemnified party arising out of, or incidental to, your selection, purchase and use of the goods under this Order. This indemnification will survive the expiration or termination of this Order.

10. **Risk of Loss**. Risk of loss to goods purchased will pass to you at the earlier of the time the goods are (a) duly delivered to the carrier, or (b) duly tendered to you for delivery.

11.**Acceptance; Claims for Shortage or Error**. Delivered goods will be deemed accepted upon the earlier of your formal acceptance of the goods or the expiration of 30 days from receipt. If you discover upon initial inspection that (a) some or all of the goods are defective or (b) do not conform to Digital Ally's warranty, they may be returned to Digital Ally for replacement or a refund of the purchase price. Digital Ally is not responsible for goods lost or

damaged in transit. You are solely responsible for filing claims against the carrier for any loss or damage. Digital Ally will furnish all available information and give any other reasonable assistance requested to assist you in filing a claim for delivery damage. Claims for shortages in shipment not chargeable against the carrier will not be considered unless notice is given within 10 days from date of receipt of goods.

12. **Compliance with Laws. Compliance with Laws**. You will comply with all laws and regulations applicable to you, including those dealing with the purchase and distribution of the products purchased under these Terms ("**Products**"). You will further keep Digital Ally informed of any laws, regulations, governmental orders, or requirements, which affect the ordering, shipment, importation, sale, marketing, or distribution of the Products within your jurisdiction and will, in all cases, refrain from engaging in any activities or conduct, which would cause Digital Ally to be in violation of the laws of any jurisdiction. You agree at all times to comply with all United States laws or regulations, as they may exist from time to time, regarding export licenses or the control or regulation of exportation or re-exportation of products or technical data sold or supplied to you. Without limiting the generality of the foregoing, you specifically agree not to resell any Products purchased under these Terms to any party, if such a sale would constitute a violation of any laws or regulations of the United States. In conformity with the FCPA, you represent and warrant that neither you, nor any of your directors or any of your members, managers, officers, employees, or agents is an official agent, or employee of any foreign government or governmental agency or political party. You agree to promptly notify Digital Ally of the occurrence of any event, which would render the foregoing representation and warranty incorrect or misleading. In addition, you will at all times comply with all applicable laws of the United States concerning foreign corrupt practices or which in any manner prohibits the giving of anything of value to any official, agents or employee of any government, governmental agency, political party or any officer, employee, or agent thereof.

13. **Governing Law; Jurisdiction and Venue**. This Order and all disputes arising under this Order are exclusively subject to, governed by, and construed in accordance with the law of the State of Kansas, without regard to rules of conflicts of law. Any action relating to this Order must be brought in state or federal courts located in Johnson County, Kansas, and the parties hereby irrevocably consent to the exclusive jurisdiction of, and venue in such courts.

14. **Prevailing Party's Attorneys' Fees**. In the event of any litigation or arbitration related to this Order, the prevailing party will be entitled to recover from the non-prevailing party, the costs and expenses (including attorneys' fees) reasonably incurred by the prevailing party in connection therewith.

15. **Cancelled Orders and/or Returns.** All cancelled orders and/or product returns may be subject to a 20% restocking fee.

VuVault System Requirements

This is a quick reference guide to qualify on site machines for VuVault compatibility. These include specifications for minimum requirements and recommended machines. Our minimum requirements are higher on VuVault versus VideoManager to avoid issues for now and future released features to the program. **Computers that do not meet these requirements in many cases will work however we cannot guarantee stability or performance and will not support related issues.**

Standalone Software (with or without wireless software)

Minimum Requirements

- Intel® i-Series Dual Core Processor (2.0Ghz or higher)
- 4GB RAM
- Windows 7 Professional Operating System (32 or 64-bit)
- 40GB Free Space (Boot Drive)
- Storage Drive (Qualify customer)

- DVD+/- RW Drive
- Intel® HD4000 chipset or comparable video card
- 100Mb Network Connection
- USB 2.0 CF/SD Card Reader

Recommended Specifications

- Intel® i-Series Quad Core Processor (2.0Ghz or higher)
- 8GB RAM
- Windows 7 Professional Operating System (64-bit)
- 40GB Free Space (Boot Drive)
- Storage Drive (Qualify Customer)
- DVD +/- RW Drive
- Nvidia® GeForce 8800GS or comparable video card
- Gigabit Network Connection
- SanDisk USB 2.0 CF/SD Card Reader

Server Software (with or without wireless software)

Minimum Requirements

- Intel® i-Series Dual Core Processor (2.4Ghz or higher)
- 4GB RAM
- Windows 7 Professional Operating System (32 or 64-bit) or Windows Server 2008
- 40GB Free Space (Boot Drive)
- Storage Drive (Qualify Customer) Local NTFS (no FAT32 removable drives or network drives)
- 100Mb Network Connection

Recommended Specifications

- Intel® i-Series Quad Core Processor (3.00Ghz or higher)
- 8GB RAM
- Windows Server 2008 R2
- 250GB Free Space (Boot Drive)
- Storage Drive (Qualify Customer) Local NTFS (no FAT32 removable drives or network drives)
- Gigabit Network Connection

Client/Viewer Software

Minimum Requirements

- Intel® i-Series Dual Core Processor (2.0Ghz or higher)
- 2GB RAM
- Windows XP Service Pack 3 or Windows 7 Pro (32 or 64-bit)
- 40GB Free Space (Boot Drive)
- DVD+/- RW
- Intel® HD4000 chipset or comparable video card
- USB 2.0 CF/SD Card Reader
- 100Mb Network Connection

Recommended Specifications

- Intel® i-Series Dual Core Processor (3.0Ghz or higher)
- 4GB RAM
- Windows 7 Professional (64-bit)
- 40GB Free Space (Boot Drive)
- DVD+/-RW
- Nvidia® GeForce 8800GS or comparable video card
- SanDisk USB 2.0 CF/SD Card Reader
- Gigabit Network Connection

Wireless Requirements and Recommendations

Minimum Requirements

- Dedicated Outdoor Business Class Wireless Access Point (802.11n & 2.4Ghz)
- 5 cars transferring simultaneously per Access Point
- WPA-PSK w/TKIP Encryption (WPA2-P5K w/AES preferred)
- DHCP Component (Can be integrated to AP or external)

Recommended Model Access Points

- DLINK DAP-3520
- Ubiquiti UniFi Outdoor
- Cisco Aironet 1300 Outdoor

HGACBuy	CONTRACT PRICING WORKSHEET For Standard Equipment Purchases	Contract No.:	EF04-15	Date Prepared:	07/10/2015

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Santa Fe Police Department	Contractor:	Digital Ally, Inc.
Contact Person:	Joe Gallegos	Prepared By:	Gregg Whipple
Phone:	505-955-2873	Phone:	913-890-8138
Fax:		Fax:	913-814-7775
Email:	jmgallegos@santafenm.gov	Email:	gregg.whipple@digitalAllyinc.com

Product Code:	DB01	Description:	DVM-800

A. Product Item Base Unit Price Per Contractor's H-GAC Contract:

B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
6 units -DVN-800 without the rear cage camera	$3,995		0
6 units -DVN-800 without the rear cage camera	$3,995		
6 units -DVN-800 without the rear cage camera	$3,995		
6 units -DVN-800 without the rear cage camera	$3,995		
6 units DVN-800 Complete Kit	$3,995		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	19975

C. Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal C:	0

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	0%

D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	6	X Subtotal of A + B + C:	19975	=	Subtotal D:	119850

E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
24 units - DVM- 800 discount without cage camera	($3,600)		
24 units DVM-500 Exchange credit Purchase DVM-800	($12,000)		
** Freight **	$295		
		Subtotal E:	-15305

Delivery Date:		F. Total Purchase Price (D+E):	

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

LAW ENFORCEMENT & SECURITY EQUIPMENT

CONTRACT NUMBER: GS-07F-095CA

CONTRACT PERIOD: 2/19/2015 THROUGH 2/18/2020

Digital Ally, Inc.
9705 LOIRET BLVD
LENEXA, KS 66219

Phone: 913-814-7774
Fax: 913-814-7775
Internet Address: http://www.digitalallyinc.com
Business Size: Small Disadvantaged Business
CONTRACTOR'S ADMINISTRATION SOURCE: Heath Bideau; Heath.bideau@digitalallyinc.com

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu-driven database system. The INTERNET address GSA Advantage! ® is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at gsa.gov/fas.

Table of Contents

INFORMATION FOR ORDERING ACTIVITIES 3

GSA AUTHORIZED PRICING.....5

QUOTATION

MPH Industries, Inc.
Operations of MPD, Inc.
316 EAST NINTH STREET
OWENSBORO, KY 42303
1 888 689 9222
FAX: (270) 685 6288

INQUIRY NO. 06172015A

DATE 061715

TERMS Net 30 Days

DELIVERY 30 Days ARO

PRICES QUOTED ARE F.O.B.: Owensboro, KY

TO: Joe Gallegos
City of Santa Fe NM
Radio Communications
jmgallegos@ci.santa-fe.nm.us

WE ARE PLEASED TO QUOTE ON YOUR INQUIRY AS FOLLOWS:

QTY	DESCRIPTION	PRICE	AMOUNT
13	Bee III KA Band Dual Antenna with: Display, Counter, two Antennas, Cables (5 foot front, 20 foot rear), Mounting Brackets, Wireless remote, two Tuning Forks, and 2 year warranty.	$1848.99	24036.87
13	Shipping	$20.00	260.00
	Please include type of vehicles these units are going into so that the proper cables and brackets can be sent.		
	Total		24296.87

QUOTED BY: Tim Scally, District Sales Manager, 866-629-9257

This quotation is governed by MPH Industries Standard Conditions of Sale

Police Radar, Lidar, Parts & Equipment

MPH Industries, Inc.

316 E. Ninth Street
Owensboro, Kentucky, 42303

Contract Due Diligence

Cooperative: NASPO ValuePoint (formerly WSCA-NASPO) (NASPO ValuePoint)

Issuing Entity: State of Washington
Entity Type: State Government

Awarding Entity: State of Washington
Entity Type: State Government

Solicitation Type: IFB

Documents Due Diligence Checklist | State Statutes

Contract Updates
Specifications
Solicitation Results Summary - Bid Tab
Solicitation Document - Original
Current Contract Information (CCI)
Pricing & Ordering Information
Solicitation Amendment

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Powered by Equal Level

Washington State Department of Enterprise Services

Contract Updates

Contract Number: 01611 **WSCA Police Radar, Lidar, Parts & Equipment**

02-05-2014 :	**CONTRACT STATUS:**	ITEM REMOVAL: The Stalker Basic radar gun is removed from the contract product offerings from Applied Concepts (dba Stalker) due to the product's end of life. Stalker is working on providing a replacement product.
10-10-2013 :	**CONTRACT EXTENSION:**	Contract 01611 has been extended with all vendors for a new 24 month term effective 10/31/13 through 10/30/15. Additionally, MPH industries has removed three discontinued items, the Speedgun K band, Z-25 & Z-35 Stationary Handheld units. MPH also Speedgun Pro, Dashmounted, corded handheld and battery powered handheld. MPH has also offered a voluntary price reduction on the Laser Atlanta SpeedLaser Model B now listed at $1,649.00. An updated pricing and ordering page will be posted to the portal page today. All other terms and conditions remain unchanged.
09-27-2013 :	**CONTRACT EXTENSION:**	Extension Amendments extending the contract through 10/30/15 have been received form Digital, MPH, Laser, and Decatur. Awaiting amendments from Applied and Kustom.
09-16-2013 :	**CONTRACT EXTENSION:**	The Contract Specialist is currently working on an extension with all vendors for a new 24 month period, effective 10/31/13 through 10/30/15.
07-09-2013 :	**CONTRACT CHANGE:**	The Truspeed LR has been added to the Laser Technology Portion of the contract at a price of $1,995.00. All other terms and conditions remain unchanged.
04-29-2013 :	**CONTRACT CHANGE:**	

		Two new Lidar units have been approved and added to the Applied Concepts portion of the Contract. The Stalker Lidar XS - $1,895.00 and the Stalker Lidar XLR -$2395.00 have been added to the Pricing and Ordering Information page. All other terms and conditions remain unchanged.
02-14-2012 :	**CONTRACT CHANGE:**	Kustom signal is offering disounted pricing for volume purchases. The pricing section for Kustom Signals has been updated to reflect the volume discounts.
01-23-2012 :	**CONTRACT CHANGE:**	Laser Technology Inc. has had the LTI 20/20 TruSpeed S approved and listed on the CPL as issued by the IACP. The Contract Administrator has approved the addition of this item to Contract 010611 and an updated Pricing and Ordering Information page will be posted to the contract portal page by 4 PM on 1/23/12. The LTI 20/20 TruSpeed S will be on the listed under the Laser Technology portion of the Pricing and Ordering information page at $1,295.00.
10-31-2011 :		AWARD- As a result of this IFB process, the Sourcing Team recommended awards to Applied Concepts, Digital Ally, Decatur Electroics, Kustom Signals, Laser Technology and M.P.H. Industries. This award recommendation was supported and approved by the WSCA Directors and the contract became effective on October 31, 2011.
09-08-2011 :		The prebid conference was held on 8/31/11 and went well. An amendment was issued revising some of the pricesheets as some items were discontinued. Bid openig is scheduled for 9/14/11. See also 11504
08-10-2011 :		The sourcing team has approved the release of the bid on WEBS. 15 states in addition to Washington have indicated their intent to participate in this contract. The project lead will post the IFB to WEBS by COB on Wednesday 8/10/11. Prebid conference will be scheduled for 8/31/11. See also contract number 11504.

06-14-2011 :		The Office of State Procurement is working with a sourcing team comprised of purchasing professionals from other states in the development of this contract. A draft IFB has been created and is currently under review by the sourcing team. The sourcing team is scheduled to hold a tele-conference in late June to further discuss and continue the development of the bid. The Contract Specialist does not anticipate any lapse in contract coverage.
05-26-2011 :		The sourcing team had a teleconference to discuss the project, proposed contracting methodolgy and were provided a copy of a draft timeline. Members of the sourcing team are currently investigating within their own states to validate the preliminary findings as well as reviewing the draft IFB. Next sheduled teleconference is in June.
05-03-2011 :		The Office of State procurement has been working with the Washington Traffic Safety Commission, Washington State Patrol and other local police agencies in preparation for a rebid of contract 11504 Radar, Traffic and parts. For this solicitation, Washington will be the lead state in developing a multi-state contract for the purchase of Police Radar, Lidar, Parts and Equipment on behalf of the Western States Contracting Alliance (WSCA). In addition to the local stakeholders, the Contract Specialist has been working with a Sourcing Team comprised of purchasing professionals from other WSCA states. The sourcing team is scheduled to meet in May to discuss this project and continue in the development of the contracting approach and solicitation document. The Contract Specialist does not anticipate any lapse in contract coverage.

Jackson Creek Manufacturing Inc.

P.O. Box 37
206 Bingham Industrial Dr.
Denton, NC 27239

Quote

Date	Quote #
6/30/2015	11413

Name / Address
City of Santa Fe Animal Control 2515 Camina Entrada Santa Fe, NM 87508

Rep	Project
WB	

Item	Description	Qty	Cost	Total
CM97L	DIAMOND DELUXE Chassis Mount Animal Control Unit for Long Bed, Full Size Truck, 56" Cab to Axle	4	8,625.00	34,500.00T
SafetyDoor	Safety Door (Entire Unit)	4	805.00	3,220.00T
Fresh Air Delivery	Fresh Air Delivery System	4	520.00	2,080.00T
Misc. Custom Sales	Multi-Unit Discount	1	-3,980.00	-3,980.00T
Shipping	Shipping Charges	1	2,900.00	2,900.00
	Out-of-state sale, exempt from sales tax		0.00%	0.00

Total $38,720.00

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Search: all the words Go

Contractor Information

(Vendors) How to change your company information

Contract #:	GS-07F-0205W	Socio-Economic :	Small business
Contractor:	JACKSON CREEK MANUFACTURING, INC.	EPLS :	Contractor not found on the Excluded Parties List System
Address:	206 BINGHAM INDUSTRIAL DR DENTON, NC 27239		
Phone:	888-221-7823 EXT 101	Govt. Point of Contact: SHARON L. HAIR Phone: 817-850-8119 E-Mail: sharon.hair@gsa.gov	
E-Mail:	wbrown@jacksoncreekmfg.com		
Web Address:	http://www.jacksoncreekmfg.com		
DUNS:	015913098		
NAICS:	316999	Contract Clauses/Exceptions: View the specifics for this contract	

Source	Title	Contract Number	Contractor T&Cs /Pricelist	Contract End Date	Category		View Catalog
84	TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE	GS-07F-0205W		Jan 31, 2020	426 2A 426 3B	COOP PURCH DISAST RECOV COOP PURCH DISAST RECOV	GSA Advantage! GSA Advantage!

GO

Can't find what you're looking for?
Call GSA Customer Service toll free at
800-488-3111
Available 24 hours a day
Monday - Friday
(8 AM Central Sunday through 8:30 PM Central Friday)

Long -

DOG CARRIER
CM97
$7,734.26 EA
42 days delivered ARO
From 1 source

Truck Body Animal Transport; Aluminum Chassis Mount unit for full size, long bed trucks; 6 Animal Compartments, Storage Compartment, includes insulation on all exterior walls, extr...

Mfr: JACKSON CREEK MFG INC

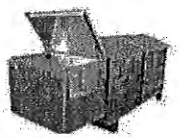
Contractor: JACKSON CREEK MANUFACTURING INC [GS-07F-0205W] (s)

DIAMOND DELUXE TRAILERS
TBL-3
$5,035.77 EA
42 days delivered ARO
From 1 source

Dog Trailer, 3 Compartment with runs

Mfr: JACKSON CREEK MFG INC

Contractor: JACKSON CREEK MANUFACTURING INC [GS-07F-0205W] (s)



CANINE KENNEL
PCA.1
$1,696.73 EA
30 days delivered ARO
From 1 source

The aluminim Canine Kennel is 9 1/2' long **X** 4' wide x 46" tall. The Canine Kennel run has ventilated side-walls, diamond tread aluminum sloped floor for waste drainage and has a dr...

Mfr: JACKSON CREEK MFG INC

Contractor: JACKSON CREEK MANUFACTURING INC [GS-07F-0205W] (s)

SIN	Part No.	Description	GSA Price
426-2A	BM99-Opt8	Fresh Air Delivery Unit	$466.30
426-2A	BM99-Opt9	Floodlight (each)	$165.89
426-2A	CM97	Dog carrier: Aluminum; includes Insulation on all exterior walls, extruded Aluminum on sides and doors for ventilation, Winter Panels for doors during cool weather, Swing Center Divider in one compartment, Locking Storage Compartment.	$7,734.26
426-2A	CM97-Opt1	Enclosed Sides (total unit)	$560.45
426-2A	CM97-Opt2	Safety Door (per compartment)	$139.89
426-2A	CM97-Opt3	Safety Door (entire unit)	$721.86
426-2A	CM97-Opt4	Built-in Loading Ramp	$233.15
426-2A	CM97-Opt5	PetStep Loading Ramp	$156.93
426-2A	CM97-Opt6	Roof Rack	$165.89
426-2A	CM97-Opt7	Floor Grilles (per compartment)	$76.22
426-2A	CM97-Opt8	Interior Lights (per compartment)	$58.29
426-2A	CM97-Opt9	Fresh Air Delivery Unit	$466.30
426-2A	CM97-Opt10	Floodlight (each)	$165.89
426-2A	CM97-Opt11	Installation at our facility	$515.62

THE KETCH-ALL POLE

SIN	Item #	Size	Description	GSA Price
426-2A	KAP2	28 inches	Baton Type Ketch-All Pole	$65.09
426-2A	KAP3	3 Feet	Standard Ketch-All Pole	$67.96
426-2A	KAP4	4 Feet	Standard Ketch-All Pole	$74.66
426-2A	KAP5	5 Feet	Standard Ketch-All Pole	$83.27
426-2A	KAP6	4 to 6 Feet	Extension Ketch-All Pole	$102.42
426-2A	KAP7	7 to 12 Feet	Extension Ketch-All Pole	$138.79
426-2A	SSP4	4 Feet	Stainless Steel Ketch-All Pole	$100.50
426-2A	SSP5	5 Feet	Stainless Steel Ketch-All Pole	$105.29

REPLACEMENT LIST

426-2A	CA3	3 Feet	Standard Pole	$17.23
426-2A	CA4	4 Feet	Standard Pole	$20.10
426-2A	CA5	5 Feet	Standard Pole	$22.02
426-2A	CA6	4 to 6 Feet	Extension Pole	$22.02
426-2A	CA7	7 to 12	Extension Pole	$31.59
426-2A	CA2	28 inch	Baton Type Pole	$16.99

(Above cables are complete with spring, ball & plastic-ready to install)

426-2A	LD1	Locking Device-with Cage, Ball Bearings, Washer & Spring	$11.49

(designate if for Standard or Extension Pole)

426-2A	TG1	Tooth Guard (Fits all poles)	$3.83
426-2A	RK1	Release Knob-with Washer (designate it for standard or Extension Pole)	$6.70

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE AUTHORIZED
FEDERAL SUPPLY SCHEDULE
CATALOG/PRICE LIST

SCHEDULE 084 - TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITY MANAGEMENT SYSTEMS, FIRE, RESCUE, SPECIAL PURPOSE CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE

FSC Group 84 – Law Enforcement and Secuirty Equipment

Contract Number: GS-07F-0205W
Period Covered by Contract: February 1, 2015 – January 31, 2020
Contract Administrator: Mr. Warren Brown
Telephone: (888) 221-7823
Email: wbrown@jacksoncreekmfg.com

Jackson Creek Manufacturing
206 Bingham Industrial Drive
Denton, NC 27239

Effective through Modification PS-0010, dated May 1, 2015

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: http://GSAAdvantage.gov.

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Information for Ordering Activities

General Terms and Conditions:

1a.	Awarded Special Item Numbers (SIN):	426-2A	Canine Training and Handling Equipment, Canine Search and Detection
		426-3B	In-Vehicle Protection and Restraint Systems
1b.	Lowest Priced Model Number and Price:	See Product Pricing	
2.	Maximum Order: SIN 426-2A	$200,000.00 per SIN/per order	
	SIN 426-3B	$200,000.00 per SIN/per order	

Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. Minimum Order: None

4. Geographic Coverage: Domestic: 50 States, Washington DC, Puerto Rico, and U.S. Territories and to a CONUS port or consolidation point for orders received from overseas activities.

5. Points of Production: United States

6. Basic Discount: Prices shown herein are GSA Net

7. Quantity Discount(s):
   - 3 or more @ 12% off for Jackson Creek Mfg Dog Carriers
   - $1,000 or more @ 6% off for the Ketch-All Pole Products
   - 3 or more @ 6% off for the Truck Transportation Boxes
   - 3 to 9 @ 12% to 26% off the Diamond Deluxe Dog Boxes
   - 10 more @ 21% to 34% off the Diamond Deluxe Dog Boxes
   - One skid @ 10% to 44% (only 1 required of size #6 with skid of another size) for Jackson Creek Automatic Feeders
   - 3 or more compartments @ 4% options $2,500 to 4,999.99 @ 4% and $5,000 or more @ 5% from the Prisoner Transport Van Conversion Products
   - 3 or more @ 11% to 27% off the Jackson Creek Diamond Deluxe Trailers Products

8. Prompt Payment Terms: Net 30

9a. Government Purchase Cards: Government Purchase Cards are accepted at or below the Micro-purchase threshold ($3,000).

9b. Government Purchase Cards: Government purchase cards are accepted up to $10,000.

10. Foreign Items: None

11a.	Time of Delivery:	14 Days ARO for the Ketch-All Pole Products; 28-90 DARO for all other products
11b.	Expedited Delivery:	None for the Ketch-All Pole, Jackson Creek Automatic Feeders, and the Prisoner Transport Van Conversion Products; 14 DARO for all other Products
11c.	Overnight and 2-Day Delivery:	Contact Contractor's Representative
11d.	Urgent Requirements:	Agencies can contact the contact Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12.	FOB Point:	Destination with a minimum $150 order for Ketch-All Poles Origin for all other pricelists
13.	Ordering Address:	Jackson Creek Manufacturing P.O. Box 37 Denton, North Carolina 27239-0037 Tel: (888) 221-7823 Fax: (336) 859-4562
13b.	Ordering Procedures:	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14.	Payment Address:	Jackson Creek Manufacturing P.O. Box 37 Denton, North Carolina 27239-0037 Tel: (888) 221-7823 Fax: (336) 859-4562
15.	Warranty Provision:	Standard Commercial - Contact Contractor
16.	Export Packing Charges:	Not Applicable
17.	Terms and Conditions of Government Purchase Card Acceptance:	Not Applicable
18.	Terms and Conditions Applicable to Rental, Maintenance and Repair:	Not Applicable
19.	Terms and Conditions Applicable to Installation:	Not Applicable
20.	Terms and Conditions Applicable to Repair Parts:	Not Applicable
20a:	Terms and Conditions Applicable to any other Services:	Not Applicable
21.	List of Service and Distribution points:	Not Applicable
22.	List of Participating Dealers:	Not Applicable
23.	Preventative Maintenance:	Not Applicable

24a.	Environmental Attributes, e.g., recycled, content, energy efficiency, and/or reduced Pollutants:		Not Applicable
24b.	Section 508 Compliance Information:		Not Applicable
25.	DUNs Number:	01-591-3098	
26.	CCR Database:	Registered	

TITLE: Fleet Replacement Policy

CODIFIED: 87.2

EFFECTIVE:

RESCINDS/AMENDS:

PAGES:

PURPOSE

To establish guidelines for operation for the Fleet Replacement Program by maintaining vehicles, replacing vehicles based on their mileage, safety rating, years in fleet, division and usage. The guidelines are based on an Equipment Replacement Evaluation and a five prong criteria.

DISCUSSION

The Santa Fe Police Department's goal is to ensure the safety of the employees and community by issuing vehicles within the fleet that are well maintained and replaced appropriately. The Santa Fe Police Department's goal is to be as effective and efficient in the replacement of vehicles as possible.

POLICY

This policy applies when selling, operating, converting or replacing vehicles belonging to the Fleet Replacement program. The policy applies to the Santa Fe Police Department employees.

PROCEDURE

Fleet Replacement Schedule

87 At the direction of the Chief of Police, the Fleet Manager will be in charge of the Fleet Replacement Program.

A. The Fleet Manager will supply quarterly reports to the Chief of Police, or his designee in reference to the condition of the fleet. These reports will include, but not be limited to; current mileage of vehicles, vehicles in need of replacement due to condition issues, vehicles forecasted to incur 100,000 miles within the year, cost of replacement, maintenance cost, vehicles set for auction, fleet assignment, and fleet usage.

B. The Fleet Manager will ensure that vehicles going to auction will be prepared for auction in a reasonable amount of time. This will include having all equipment and Santa Fe Police markings removed upon decision to remove from the fleet, to make the auction process efficient. Once it is decided that a vehicle will be removed from fleet, the Fleet Manager will have 60 days to prepare the vehicle. The Chief of Police will make exceptions as to what vehicles will not go to auction.

C. The Fleet Manager will ensure that vehicles that are being converted or recycled for another department's use are prepared in a reasonable amount of time. This will include having all equipment and Santa Fe Police markings removed upon decision that a vehicle will be removed from the fleet.

87 It is recommended that vehicles be evaluated for replacement based on a Fleet/Equipment Replacement Evaluation and a five prong criteria system: age, mileage, maintenance cost, condition, and Comments and Other Consideration(s). At any point a vehicle meets three of the five criteria's outlined, the vehicle should be replaced.

- Age: Is based on the manner in which the vehicle is operating in, national averages, and what affords the City to

maximize the amount it receives in resale.

- Mileage: Is based on national averages, the manner in which the vehicle is operating in, and what affords the City to maximize the amount it receives in resale.
- Maintenance Cost: Criteria established through the Fleet Manager and maintenance personnel. Considerations are the cost of repair versus current value. Criteria are documented with a Vehicle/Equipment Evaluation Summary Report.
- Condition: A physical evaluation will be conducted and documented by the Fleet Manager to determine if each vehicle meets or exceeds base standards. Base standards include: Age, Mileage and Maintenance Costs.
- Comments and Other Consideration(s): The Fleet Manager can/will make any recommendation for replacement based on vehicle history, mileage, maintenance/repair costs, technological changes, safety items, etc. that should be considered in an evaluation.

Finally, it is recommended there may be cases where new technology or features on new equipment might increase productivity or provide other benefits to the City that might make replacement a viable option.

87. It is recommended Vehicles issued to Santa Fe Police Department's patrol division be retained for 5 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

A. It is recommended that the Santa Fe Police Department motorcycles be retained for 60,000 miles at which point they will go to auction, unless otherwise deemed by the Chief of Police.

B. It is recommended that vehicles assigned to Santa Fe Police Department Traffic Division be retained for 7 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

C. It is recommended that vehicles assigned to Santa Fe Police Department DWI unit will be retained for 5 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

D. It is recommended that vehicles assigned to Santa Fe Police Department Criminal Investigations be retained for 7 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

E. It is recommended that vehicles assigned to Santa Fe Police Department Administration be retained for 7 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

F. It is recommended that vehicles assigned to Santa Fe Police Department Police Community Relations be retained for 7 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

G. It is recommended that Santa Fe Police Department specialty response vehicles to include, but not limited to the SWAT Bearcat, EOD vehicle, Mobile Command Post, all- terrain vehicles and the Mobile Crime Scene Unit shall be exempt from the mileage recommendation. These vehicles will be evaluated based upon mileage, years, usability, condition and cost.

H. It is recommended that Santa Fe Police Department vehicles issued to civilians be retained for 7 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

I. It is recommended that Santa Fe Police loaner vehicles be retained for 7 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

J. It is recommended that Santa Fe Police Department transport vans and vehicles be retained for 7 years/100,000 miles at which

point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

K. On a case by case basis, if a vehicle exceeds 100,000 miles it may be recycled or converted for a different use within the police department or the City of Santa Fe if deemed by the Chief of Police.

L. Auxiliary equipment placed inside vehicles will be monitored for continued use and determined if replacement is a consideration based on condition and industry standards life span. Obsolete equipment will be replaced and/or updated if it deemed appropriate by the Chief of Police or his designate.

M. It is recommended that vehicles assigned to the Animal Control Division be retained for 7 years/100,000 miles at which point the vehicle will go to auction unless otherwise deemed by the Chief of Police.

87 If a vehicle is considered unsafe, or the cost to maintain/repair the vehicle exceeds the value of the vehicle, an exception to the recommended year and mileage policy will be made by the Santa Fe Police Department's Fleet Manager.

A. The decision to make an exception to the Fleet Replacement Criteria shall lie with the Fleet Manager. Criteria should serve as a guide and should no way be interpreted as a substitute for maintenance evaluation and recommendations. Documentation shall be made with the Fleet Evaluation Summary Report and shall be the responsibility of the Fleet Manager. Replacement of the vehicle before 100,000 miles will be made in conjunction with information from vehicle inspections, recommendation from the City of Santa Fe warehouse logs, body repair shop costs, Risk Management, and any outside entity that has serviced the vehicle.

B. Vehicles must be maintained in accordance to policy and inspections must be adhered to according to 87.1 Police Vehicles.

87. At all times there will be a minimum of a 13% of total fleet, to exclude those listed in "G", on reserve ready for issue at the Huey Lot.

A. The 13% reserve of fleet will be based on the number of sworn personnel that are employed by the Santa Fe Police Department. This number will not reflect specialty response vehicles that are not issued to employees.

B. The reserve fleet will be utilized, but not limited to, loaner vehicles, and new hire issuance.

87 On a continuous bases, the department will evaluate if vehicles are to be replaced or removed from fleet inventory because the need for such vehicle is no longer present. The Fleet Manager will recommend replacement or removal from fleet inventory on the Vehicle/Equipment Evaluation Summary Report.

DRAFTED (aad) 09/14

City of Santa Fe, New Mexico

BUDGET ADJUSTMENT REQUEST (BAR)

DEPARTMENT / DIVISION / SECTION / UNIT NAME	DATE
Police / Animal Services Training and Education	09/02/2015

ITEM DESCRIPTION	BU / LINE ITEM	<--(Finance Dept Use Only)--> SUBLEDGER / SUBSIDIARY	DR / (CR)	INCREASE	DECREASE
Cash ~~from Hub~~ in Fund 2231					74,500
Vehicles < 1.5	22231.570950			53,000	
Equipment and Machinery	22231.570500			21,500	
TOTAL				$ 74,500	$ 74,500

JUSTIFICATION: *(use additional page if needed)*
--Attach supporting documentation/memo

For the purchase of 2 trucks, 2 kennels and equipment to outfit the new expanded Animal Services Officers reclassified in budget hearings for fiscal year 15/16

Nancy L. Jimenez 09/02/15
Prepared By Date

9/2/15
Division Director Date

9/2/15
Department Director Date

CITY COUNCIL APPROVAL

City Council Approval Required ☐

City Council Approval Date

Agenda Item #:

9/9/15
Budget Officer Date

9-9-2015
Finance Director Date

City Manager Date