

**ACTION SHEET
CITY COUNCIL COMMITTEE MEETING OF 03/26/14
ITEM FROM FINANCE COMMITTEE MEETING OF 03/17/14**

ISSUE:

15. Request for Approval of Procurement under Cooperative Price Agreement; Equipment for Parks and Municipal Recreation Complex; Cooperative Educational Services/Simpson Norton. (Ben Gurule)

FINANCE COMMITTEE ACTION: APPROVED AS CONSENT ITEM

Requested approval of procurement under cooperative price agreement for equipment for parks and municipal recreation complex with Cooperative Educational Services/Simpson Norton in the amount of \$170,918.15. Budget is available in parks fund.

SPECIAL CONDITIONS OR AMENDMENTS

STAFF FOLLOW-UP:

VOTE	FOR	AGAINST	ABSTAIN
COUNCILOR TRUJILLO	X		
COUNCILOR RIVERA	X		
COUNCILOR LINDELL	Excused		
COUNCILOR MAESTAS	X		
CHAIRPERSON DOMINGUEZ			

3-17/14/FCMissue

City of Santa Fe, New Mexico

memo

DATE: March 11, 2014

TO: Finance Committee

FROM: Robert Rodarte, Officer 
Purchasing Division

VIA: Marcos A. Tapia, Director 
Finance Department

ISSUE: Procurement of Equipment
Method of Procurement: Cooperative MESC #10E-0823/2011-004 RFP
Vendor: Cooperative Educational Services/Simpson Norton Corporation

SUMMARY:

The Public Works Parks Division is requesting approval to purchase equipment the aforementioned Cooperative Contact, in the total amount of \$170,918.15. The vendor under this contract is Cooperative Educational Services/Simpson Norton Corporation.

An itemized breakdown of the equipment purchase and cost is as follows:

(1) Groundmaster 3280 D Riding Mower	\$19,677.38
(1) Foley Reel Grinder	\$36,551.80
(1) Foley 672 AccuPro Bedknife Grinder	\$18,829.03
(1) Rake-O-Vac	\$29,736.33
(1) Aerothatcher w/seeder attachment	\$ 7,705.05
(1) Groundmaster 4300D Rough Mower	\$47,759.87
(1) Topdresser 2500	\$10,658.69

By City policy, the City can use State, Federal Price or Cooperative Agreements without having to bid the items on its own. By City policy, procurement from State or Federal Price Agreements over \$50,000.00, require City Council approval (City Purchasing Manual Section 11.1).

ACTION:

It is requested that this procurement to Cooperative Educational Services/Simpson Norton Corporation, for equipment, from the Cooperative Price Agreement MESC #10E-0823/2011-004 RFP, in the amount of \$170,918.15, be reviewed, approved and submitted to the City Council for its consideration.

**ACTION SHEET
ITEM FROM THE
PUBLIC WORKS/CIP AND LAND USE COMMITTEE MEETING
OF
MONDAY, FEBRUARY 24, 2014**

ITEM 6

PARKS EQUIPMENT PURCHASE

- REQUEST FOR APPROVAL OF EQUIPMENT PURCHASE FOR PARKS AND MUNICIPAL RECREATION COMPLEX USING PRICE AGREEMENT #2011-004-020-006SCN WITH COOPERATIVE EDUCATIONAL SERVICES (CES)/SIMPSON NORTON/TORO IN THE AMOUNT OF \$170,918.15 (BEN GURULE)

PUBLIC WORKS COMMITTEE ACTION: Approved

SPECIAL CONDITIONS OR AMENDMENTS:

STAFF FOLLOW UP: Staff to provide information as per Councilor's questions.

VOTE	FOR	AGAINST	ABSTAIN
CHAIRPERSON WURZBURGER			
COUNCILOR CALVERT	X		
COUNCILOR IVES	X		
COUNCILOR RIVERA	X		
COUNCILOR TRUJILLO	X		

City of Santa Fe, New Mexico

memo

DATE: February 10, 2014

TO: Public Works Committee

VIA: 
 Isaac J. Pino, P.E., Public Works Department Director
 Ben J. Gurule, Parks Division Director *BJG*

FROM: Jennifer Romero, MRC Manager *JR*

RE: Approval to purchase equipment over \$50,000 (E2 Forms Capital Outlay Items)

SUMMARY:

The equipment below has been approved to be purchased by the **Parks Division** for fiscal year 2013/2014. The total cost of Parks equipment is \$19,683.21. Business unit/Line item: 12112.570500 can be used to purchase this equipment.

ITEM	DESCRIPTION	CES #	PRICE
(1ea) Groundsmaster 3280D	Riding Mower 2WD; needed to replace old/worn out Groundsmaster 345; used to cut/mow turf.	2011-004-020-006SNC	\$19,677.38
TOTAL ESTIMATED COSTS			\$19,677.38
**See CES Pricing description attached & Simpson Norton/TORO price quote attached.			

The equipment below has been approved to be purchased by the **Municipal Recreation Complex (MRC)** for fiscal year 2013/2014. The total cost of MRC equipment is \$140,582.08. Business unit/Line item: 52600.570500 can be used to purchase this equipment.

ITEM	DESCRIPTION	CES #	PRICE
(1ea) Foley Reel Grinder	Needed to replace old/outdated reel grinding machine & will enable faster productivity & turn-around time.	2011-004-020-006SNC	\$36,551.80
(1ea) Foley 672 AccuPro Bedknife Grinder	Needed to replace old/outdated bedknife grinding machine & will enable faster productivity & turn-around time.	2011-004-020-006SNC	\$18,829.03
(1ea) Rake-O-Vac	Needed to thatch & core harvest & to ensure proper turf-care of golf course	2011-004-020-006SNC	\$29,736.33
(1ea) Aerothatcher with Seeder Attachment		2011-004-020-006SNC	\$7,705.05
(1ea) Groundsmaster 4300D Rough Mower	Needed to replace broken/old Rough Mower, serial#6808002692	2011-004-020-006SNC	\$47,759.87
TOTAL ESTIMATED COSTS			\$140,582.08
**See CES Pricing description attached & Simpson Norton/TORO price quote attached.			

In addition, funding is available under Business unit/line item: 52611.570500 to purchase the following piece of equipment (totaling \$10,658.69) to be used at the MRC:

ITEM	DESCRIPTION	CES #	PRICE
(1ea) Topdresser 2500	Pull-behind topdresser; needed to topdress and seed turf	2011-004-020-006SNC	\$10,658.69
TOTAL ESTIMATED COSTS			\$10,658.69
**See CES Pricing description attached & Simpson Norton/TORO price quote attached.			

The total price for Parks equipment and the MRC equipment is: **\$170,918.15**.

The equipment requested above, would be purchased using the Cooperative Educational Services (CES) Pricing Agreement #2011-004-020-006SNC. We have purchased Toro brand equipment in past years and have found it to be of the highest and most durable quality in comparison to its competitors. This equipment is necessary in order to effectively maintain the turf conditions at all Parks including the MRC.

ACTION RECOMMENDED:

We request your review, approval, and submission to the Finance Committee and Governing Body for their review and approval.

Cc: Parks Division File
MRC File

Attachments: Approved Memo from Robert Rodarte, dated February 3, 2014
Simpson Norton/TORO Price Quotes
CES Pricing Agreement
CES Price Sheets

City of Santa Fe, New Mexico

memo

DATE: February 3, 2014 *Robert Rodarte 2/11/14*

TO: Robert Rodarte, Purchasing Officer Approve [] Disapprove

VIA: *Isaac J. Pino*
 Isaac J. Pino, P.E., Public Works Department Director
 Ben J. Gurule, Parks Division Director *BJG*

FROM: Jennifer Romero, MRC Manager *JR*

RE: Approval to purchase equipment over \$50,000 (E2 Forms Capital Outlay Items)

SUMMARY:

The equipment below has been approved to be purchased by the Parks Division for fiscal year 2013/2014. The total cost of Parks equipment is \$19,683.21. Business unit/Line item: 12112.570500 can be used to purchase this equipment.

ITEM	DESCRIPTION	CES #	PRICE
(1ea) Groundsmaster 3280D	Riding Mower 2WD; needed to replace old/worn out Groundsmaster 345; used to cut/mow turf.	2011-004-020-006SNC	\$19,677.38
TOTAL ESTIMATED COSTS			\$19,677.38

**See CES Pricing description attached & Simpson Norton/TORO price quote attached.

The equipment below has been approved to be purchased by the Municipal Recreation Complex (MRC) for fiscal year 2013/2014. The total cost of MRC equipment is \$140,582.08. Business unit/Line item: 52600.570500 can be used to purchase this equipment.

ITEM	DESCRIPTION	CES #	PRICE
(1ea) Foley Reel Grinder	Needed to replace old/outdated reel grinding machine & will enable faster productivity & turn-around time.	2011-004-020-006SNC	\$36,551.80
(1ea) Foley 672 AceuPro Bedknife Grinder	Needed to replace old/outdated bedknife grinding machine & will enable faster productivity & turn-around time.	2011-004-020-006SNC	\$18,829.03
(1ea) Rake-O-Vac	Needed to thatch & core harvest & to ensure proper turf-care of golf course	2011-004-020-006SNC	\$29,736.33
(1ea) Aerothatcher with Seeder Attachment		2011-004-020-006SNC	\$7,705.05
(1ea) Groundsmaster 4300D Rough Mower	Needed to replace broken/old Rough Mower, serial#6808002692	2011-004-020-006SNC	\$47,759.87
TOTAL ESTIMATED COSTS			\$140,582.08

**See CES Pricing description attached & Simpson Norton/TORO price quote attached.

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(1ea) Topdresser 2500	Pull-behind topdresser; needed to topdress and seed turf	2011-004-020-006SNC	\$10,658.69
TOTAL ESTIMATED COSTS			\$10,658.69
**See CES Pricing description attached & Simpson Norton/TORO price quote attached.			

The total price for Parks equipment and the MRC equipment is: \$170,918.15.

The equipment requested above, would be purchased using the Cooperative Educational Services (CES) Pricing Agreement #2011-004-020-006SNC. We have purchased Toro brand equipment in past years and have found it to be of the highest and most durable quality in comparison to its competitors. This equipment is necessary in order to effectively maintain the turf conditions at all Parks including the MRC.

ACTION RECOMMENDED:

We request your review, approval, and submission to the Public Works Committee for their consideration, approval and forwarding to the Finance Committee and Governing Body for their review and approval.

Cc: Parks Division File
MRC File

Attachments: Simpson Norton/TORO Price Quotes
CES Pricing Agreement
CES Price Sheets

Confidential



Quotation

February 3, 2014



Customer Information:
Marty Sanchez Golf Course - City of Santa Fe
 Attn: John Allen / Jennifer Romero / Larry Apodaca
 205 Caja Del Rio Rd.
 Santa Fe, NM. 87505
 John: M505-426-4835 / Off: 505-955-4465
 jallen@ci.santa-fe.nm.us / jromero@ci.santa-fe.nm.us
 Larry Apodaca Cell: 505-501-9097

Quote ID # 1731892
 Payment terms Not 30 days
 Delivery 30-45 days
 Quote Expire Date 30 days
 Lease rate estimate n/a
 Special Note CES Contract #2011-004-020-005-SNC

Qty	Model Number	Description	Unit Price	Extension
1	44507	Topdresser 2500	\$10,417.02	\$10,417.02
1	105-9699	Trailer Jack (Adjustable)	\$136.14	\$136.14
1	DC	(Non-Toro Part): Delivery Charge	\$105.53	\$105.53
SUBTOTAL				\$10,658.69

CES contact: Rebecca Simenson
 CES email: robbecca@ces.org
 CES phone: 505-344-5470

CONTRACT AGREEMENT expires 8/23/14 (see attached)

TOTALS	
Equipment Total	\$10,658.69
Estimated Sales/Use Tax	\$0.00
Total	\$10,658.69

Simpson Norton Corporation
 4144 South Builard Avenue
 Goodyear, AZ 85338

Russ Good, SCPS
Territory Manager
505-269-4938
 russ.good@simpsonnorton.com

www.simpsonnorton.com

Confidential



Quotation

February 3, 2014



Customer Information:
Marty Sanchez Golf Course - City of Santa Fe
 Atten: John Allen / Jennifer Romero / Larry Apodaca
 205 Caja Del Rio Rd.
 Santa Fe, NM. 87505
 John: M505-426-4835 / Off: 505-955-4465
 jallen@ci.santa-fe.nm.us / jromero@ci.santa-fe.nm.us
 Larry Apodaca Cell: 505-501-9097

Quote ID # **1731883**
 Payment terms **Net 30 days**
 Delivery **30-45 days**
 Quote Expire Date **30 days**
 Lease rate estimate **n/a**
 Special Note **CES Contract #2011-004-020-006SNC**

updated

Qty	Model Number	Description	Unit Price	Extension
1	07055	New Rake-O-Vac®	\$29,736.33	\$29,736.33
1	DC	Delivery Charge	waived	\$0.00
		SUBTOTAL:	\$29,736.33	
1	30864	Groundsmaster 4300-D (Tier 4 Final Compliant) (30864 / 30864A)	\$47,759.87	\$47,759.87
1	DC	Delivery Charge	waived	\$0.00
		SUBTOTAL:	\$47,759.87	
1	44830	Aerohatch 83	\$4,085.17	\$4,085.17
1	44835	Seeder 93	\$3,619.88	\$3,619.88
1	DC	Delivery Charge	waived	\$0.00
		SUBTOTAL:	\$7,705.05	
1	6320931	Foley 632 Reel Grinder w/Accu-Touch	\$33,702.30	\$33,702.30
1	6200965	Foley Boom w/electric winch	\$2,487.60	\$2,487.60
1	DC	Delivery Charge	\$361.90	\$361.90
		SUBTOTAL:	\$36,551.80	
1	6720901	Foley 672-AccuPro Bedknife Grinder	\$18,642.60	\$18,642.60
1	DC	Delivery Charge	\$186.43	\$186.43
		SUBTOTAL:	\$18,829.03	

CES contact: Rebecca Simenson
 CES email: rebecca@ces.org
 CES phone: 505-344-5470

CONTRACT AGREEMENT expires 8/23/14 (see attached)

TOTALS	
Equipment Total	\$140,582.08
Estimated Sales/Use Tax	not included
Total	\$140,582.08

Simpson Norton Corporation
 4144 South Bullard Avenue
 Goodyear, AZ 85338

Russ Good, SCPS
Territory Manager
505-269-4938
 russ.good@simpsonnorton.com

www.simpsonnorton.com

Confidential



Quotation

February 3, 2014



Customer Information:
City of Santa Fe Parks Dept.
 Atten: Charles Ortega
 1142 Siler Rd.
 Santa Fe, NM, 87504
 Off: 505-955-2150 / Cell: 505-690-8457 / Fax: 505-955-2111
 Email?
 Joe Lovato / Cell: 505-316-3722

Quote ID # **1727320**
 Payment terms **Net 30 days**
 Delivery **30-45 days**
 Quote Expire Date **30 days**
 Lease rate estimate **n/a**
 Special Note **CES Contract**
#2011-004-020-006SNC

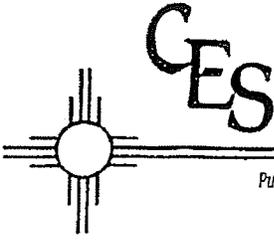
Qty	Model Number	Description	Unit Price	Extension
1	30344	Groundsmaster 3280-D 2WD	\$13,968.08	\$13,968.08
1	31336	72" Side Discharge deck with 4 castor wheels	\$4,376.85	\$4,376.85
1	24-5790-01	Rear Weight 35lb	\$139.00	\$139.00
2	325-8	SCREW-HH	\$2.29	\$4.58
2	3253-7	WASHER-LOCK	\$0.45	\$0.90
1	30313	Air Ride Seat Suspension	\$529.41	\$529.41
1	30398	MilSCO Seat	\$347.21	\$347.21
1	30382	12V Power Port/Electrical Accessory Kit	\$116.52	\$116.52
1	DC	Delivery Charge	\$194.83	\$194.83

TOTALS	
Equipment Total	\$19,677.38
Estimated Sales/Use Tax	not included
Total	\$19,677.38

Simpson Norton Corporation
 4144 South Bullard Avenue
 Goodyear, AZ 85338

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COOPERATIVE EDUCATIONAL SERVICES

Public Educational Institutions in New Mexico United by a Joint Powers Agreement to Establish an Educational Cooperative

WITNESSED
JUN 17 2013
ALSO SENT
2013 TO
P.L.

EXTENSION OF CONTRACT

made by and between

SIMPSON NORTON CORPORATION

and

Cooperative Educational Services

Said Contract(s) being numbered:

MESC #10E-0823/2011-004 020-008 SNC Source for Utility Vehicles, Tractors and Grounds Maintenance Vehicles and Equipment - Mowers, Tillers, etc.

The existing Contract initially commenced on August 23, 2010 and will expire on August 23, 2013. The Term of Contract and Extension in MESC #10E-0823/2011-004 RFP M provides the Contract may be extended annually for up to four (4) additional one (1) year terms by mutual written agreement through August 22, 2015. Cooperative Educational Services desires to extend the Contract for an additional term of one (1) year until August 23, 2014. Upon the signature of an authorized officer of the above named company or corporation, the Contract is hereby extended.

This extension shall be subject to the same Terms and Conditions contained in the original Bid Document and in Contract Number MESC #10E-0823/2011-004 RFP M

COOPERATIVE EDUCATIONAL SERVICES

Authorized Signature Daniel Chavez Date June 13, 2013

Contractor agrees to provide complete information of any deleted and new products or price adjustments as allowed under headings (Discontinued Products) and (New Technology and Price Reduction) of the RFP.

Authorized Signature Shelly Lucas Date 7-26-13

Printed Name Shelly Lucas Title SF&G Manager

NOTE: This Contract Extension should be received by 4:00 p.m. at the offices of CES on 8/1/13

If you do not want to extend this Contract, please sign below and return this agreement.

Discontinue: We desire to discontinue the contract effective 8/23/2013

Authorized Signature _____ Date _____

Serving New Mexico Education Since 1979

4216 Balloon Park Road, NE • Albuquerque, New Mexico 87109-5801 • 505.344.5470 • Fax 505.344.9343 • www.nmedu.org

Commercial Products Price List
Effective November 1, 2012 - October 31, 2013
 File Generated on July 23, 2013

VENDOR: SIMPSON HORTON MOHAVE CONTRACT: 10E-SNC-0823
 AND CES CONTRACT: 2011-004-SAC

DISCOUNT 21.8% W/TRACTION UNIT
PURCHASE WITH TRACTION UNIT
DISCOUNT MOHAVE/CES

CE5 - NEW MEXICO - ADD 1% DELIVERY FEE TO ALL QUOTES/ORDERS

Model Number	Description	Suggested Retail	discount	multiplier	CES price
Traction Unit			21.8%	78.200%	\$0.00
44930	Aerotech B3	\$5,274.00	21.8%	78.200%	\$4,085.17
Components			21.8%	78.200%	\$0.00
44935	Secorr D3	\$4,029.00	21.8%	78.200%	\$3,109.88
Optional Accessories			21.8%	78.200%	\$0.00
104-1207	Blade Shaft Assembly with 1" Spacing	\$1,373.65	21.8%	78.200%	\$1,073.73
NOTE: All configuration rules are built into the tool and will be applied when configuring the product					

Model Number	Description	Suggested Retail	discount	multiplier	MOHAVE/CES PRICE
Traction Unit			21.8%	78.200%	VALUE!
97055	New Blade-D-Var's	\$23,526.00	21.8%	78.200%	\$0.00
Accessories			21.8%	78.200%	\$0.00
07162	Street Dream -Includes bearing and sprockets	\$2,576.00	21.8%	78.200%	\$2,014.33

Model Number	Description	Suggested Retail	discount	multiplier	MOHAVE/CES PRICE
30864	Groundsmaster 4300-D Tier: 4 Compliant 30864A	\$ 61,074.00	21.8%	78.200%	\$47,759.87

Model Number	Description	Suggested Retail	discount	multiplier	MOHAVE/CES PRICE
Traction Unit			21.8%	78.200%	VALUE!
44934	MH-400 EH2 Wireless	\$76,898.00	21.8%	78.200%	\$60.00
Accessories			21.8%	78.200%	\$0.00
44930	MH-400 Cross Conv/ Swivel Kit / Option Candy	\$6,370.00	21.8%	78.200%	\$4,981.34
44940	MH-400 Light Kit	\$492.00	21.8%	78.200%	\$314.36
44944	MH-400 Twin Spinner (SH/EH)	\$4,107.00	21.8%	78.200%	\$3,308.07
44943	MH-400 Brake Kit 2 to 4 Wheel	\$1,595.00	21.8%	78.200%	\$1,247.29
44945	MH-400 Brake Kit 2 to 4 Wheel (Fits 2012 and newer models)	\$1,595.00	21.8%	78.200%	\$1,247.29
NOTE: All configuration rules are built into the tool and will be applied when configuring the product					

Model Number	Description	Suggested Retail	discount	multiplier	MOHAVE/CES PRICE
Traction Unit			21.8%	78.200%	VALUE!
44700	ProPass 200 Wireless	\$12,376.00	21.8%	78.200%	\$9,599.83
Mounting Kit			21.8%	78.200%	\$0.00
44714	ProPass Deco Pro Gate Mount Kit	\$1,023.00	21.8%	78.200%	\$799.99
44712	ProPass Storage Stand Truck Mount	\$778.00	21.8%	78.200%	\$608.40
44707	ProPass Toro Truck Mount Kit	\$1,023.00	21.8%	78.200%	\$799.99
44712	ProPass Storage Stand Truck Mount	\$778.00	21.8%	78.200%	\$608.40
44708	High Flow Adapter 2x4 & 4x4 Toro Gas *Use only on Workman models 2001 and prior	\$716.00	21.8%	78.200%	\$559.91
44709	High Flow Adapter 2x4 Toro Diesel *Use only on Workman models 2001 and prior	\$657.00	21.8%	78.200%	\$513.77
44711	High Flow Adapter 4x4 Toro Diesel *Use only on Workman models 2001 and prior.	\$623.00	21.8%	78.200%	\$487.19
07228	High Flow Hydraulics Kit (2002 and newer Workman 3000 & 4000 Units)	\$2,070.00	21.8%	78.200%	\$1,618.74
07316	High Flow Hydraulics Kit (Required for Workman HDX Utility Vehicles)	\$1,714.00	21.8%	78.200%	\$1,340.35
44715	ProPass Cushion Tractor 5th Wheel Mount Kit	\$3,118.00	21.8%	78.200%	\$2,436.28
44704	ProPass Tow-Type Chassis (No Fenders)	\$2,768.00	21.8%	78.200%	\$2,172.01
44713	ProPass 11 HP Hydraulic Power Pack	\$2,710.00	21.8%	78.200%	\$2,129.22
44705	ProPass Fender Kit (Required)	\$453.00	21.8%	78.200%	\$354.25
44706	ProPass Tow Chassis Hoso Assembly	\$293.00	21.8%	78.200%	\$229.13
07220	High Flow Hydraulics Kit (2002 and newer Workman 2000 & 4000 Units)	\$2,070.00	21.8%	78.200%	\$1,618.74
07316	High Flow Hydraulics Kit (Required for Workman HDX Utility Vehicles)	\$1,714.00	21.8%	78.200%	\$1,340.35
Accessories			21.8%	78.200%	\$0.00
44703	ProPass Cross Conveyor and Swivel Kit	\$2,786.00	21.8%	78.200%	\$2,180.22
44717	ProPass Bin Extension *Included with ProPass 200 - Obsolete when sold out	\$378.00	21.8%	78.200%	\$295.60
44702	ProPass Twin Spinner *Included with ProPass 200	\$2,785.00	21.8%	78.200%	\$2,177.87
44710	ProPass Upgrade to 5" Tadgate Opening *Included with ProPass 200 - Obsolete when sold out	\$1,030.00	21.8%	78.200%	\$805.46
170-9193-01	Front Hopper Extension (Short)	\$83.89	21.8%	78.200%	\$65.63
NOTE: All configuration rules are built into the tool and will be applied when configuring the product					

Model Number	Description	Suggested Retail	discount	multiplier	MOHAVE/CES PRICE
Traction Unit			21.8%	78.200%	VALUE!
44507	Topdresser 2500	\$13,321.00	21.8%	78.200%	\$10,417.02
Heavy Duty Draw Bar			21.8%	78.200%	\$0.00

Model Number	Description	Suggested Retail	discount	multiplier	MOHAVE/CES PRICE
Traction Unit			21.8%	78.200%	VALUE!
07055	New Blade-D-Var's	\$10,026.00	21.8%	78.200%	\$7,736.33
Accessories			21.8%	78.200%	\$0.00
07162	Street Dream -Includes bearing and sprockets	\$2,576.00	21.8%	78.200%	\$2,014.33
NOTE: All configuration rules are built into the tool and will be applied when configuring the product					

Model Number	Description	Suggested Retail	discount	multiplier	MOHAVE/CES PRICE
30864	Groundsmaster 4300-D Tier 4 Compliant 30864A	\$ 61,074.00	21.8%	78.200%	\$47,759.87

Model Number	Description	Suggested Retail	discount	multiplier	MOHAVE/CES PRICE
Traction Unit			21.8%	78.200%	VALUE!
30344	Groundsmaster 3300-D JVD	\$17,862.00	21.8%	78.200%	\$13,968.98
Accessory Guide - Printable	Not Available		21.8%	78.200%	VALUE!
Technical Specifications - Printable	Not Available		21.8%	78.200%	VALUE!
Cutting Deck			21.8%	78.200%	\$0.00
31336	72" Side Discharge deck with 4 castor wheels	\$5,597.00	21.8%	78.200%	\$4,376.95
108-1561	High Blade Tip Speed Conversion Kit	\$210.22	21.8%	78.200%	\$170.65
93-5974	8" Foam Filled Caster Wheel	\$186.27	21.8%	78.200%	\$145.66
108-5273	Leaf Hauling Kit	\$980.84	21.8%	78.200%	\$767.02
110-0621-03	Medium Flow Blade	\$27.52	21.8%	78.200%	\$21.52
110-0624-03	Atomic Hauling Blade	\$26.78	21.8%	78.200%	\$20.94
24-5790-01	Rear Weight (1-35 lb. weight)	\$177.75	21.8%	78.200%	\$139.60
325-8	Screw	\$2.93	21.8%	78.200%	\$2.29
3253-7	Washer Lock	\$0.58	21.8%	78.200%	\$0.45
30347	72" Side Discharge Recycler Kit	\$796.00	21.8%	78.200%	\$623.17
30368	72" Side Discharge - Obsolete when inventory exhausted	\$5,158.00	21.8%	78.200%	\$4,033.66
108-1561	High Blade Tip Speed Conversion Kit	\$210.22	21.8%	78.200%	\$170.65
93-5974	8" Foam Filled Caster Wheel	\$186.27	21.8%	78.200%	\$145.66
108-5273	Leaf Hauling Kit	\$980.84	21.8%	78.200%	\$767.02
110-0621-03	Medium Flow Blade	\$27.52	21.8%	78.200%	\$21.52
110-0624-03	Atomic Hauling Blade	\$26.78	21.8%	78.200%	\$20.94
24-5790-01	Rear Weight (1-35 lb. weight)	\$177.75	21.8%	78.200%	\$139.60

325-9	Screw	\$2.93	21.8%	78.200%	\$2.29
3253-7	Washer Lock	\$0.58	21.8%	78.200%	\$0.45
30347	72" Side Discharge Recycler Kit	\$296.00	21.8%	78.200%	\$231.47
31335	72" Guardian Recycler deck with 4 castor wheels	\$6,207.00	21.8%	78.200%	\$4,853.87
109-1958-03	Standard Blade	\$28.77	21.8%	78.200%	\$22.50
93-6974	5" Foam Filled Castor Wheel	\$166.27	21.8%	78.200%	\$129.66
24-5750-01	Rear Weight (1-35 lb. weight)	\$127.75	21.8%	78.200%	\$100.03
325-6	Screw	\$2.93	21.8%	78.200%	\$2.29
3253-7	Washer Lock	\$0.58	21.8%	78.200%	\$0.45
30346	Fin Cut Guardian Recycler Completion Kit (Includes buffers and blades)	\$575.00	21.8%	78.200%	\$449.55
30311	A7 Ride Seat Suspension	\$572.00	21.8%	78.200%	\$450.41
109-6669	Jack Stand for Tongue	\$174.09	21.8%	78.200%	\$136.11
30328	Wired Seat	\$444.00	21.8%	78.200%	\$347.21
30307	12V Power Switch/Electrical Accessory Kit	\$149.00	21.8%	78.200%	\$116.52

Foley		Includes setup/delivery/training, updated 9/23/13			
FGL-6320911	Foley 632 Accu-Pro	\$30,591.00	10%	\$27,527.90	
FGL-6206950	Foley The Workstation HD Steel portable workstation/workbench	\$6,203.00	10%	\$5,582.70	
FGL-6220901	Foley 677 Accu-Pro Bedknife Grinder	\$20,714.00	10%	\$18,642.60	
FGL-6320331	Foley 632 Accu-Pro Touch Screen	\$37,447.00	10%	\$33,702.30	
FGL-6200360	Foley 632 Boom & Winch Manual - Field install	\$1,379.00	10%	\$1,241.10	
FGL-6200365	Foley 632 Boom & Electric Hoist - Field install	\$2,304.00	10%	\$2,073.60	