



**ACTION SHEET**  
**CITY COUNCIL COMMITTEE MEETING OF 01/28/15**  
**ITEM FROM FINANCE COMMITTEE MEETING OF 01/20/15**

**ISSUE:**

16. Request for Approval of Procurement Under Cooperative Agreement – 2014 Medix Type III Ford E350 Ambulance for Fire Department; Southwest Ambulance Sales, LLC. (Jan Snyder)

A. Request for Approval of Budget Adjustment – State Fire Protection Fund

**FINANCE COMMITTEE ACTION: APPROVED AS CONSENT ITEM**

Requested approval of procurement under cooperative agreement for 2014 Medix Type III Ford E350 Ambulance for fire department with Southwest Ambulance Sales, LLC in the total amount of \$122,457.78.

**FUNDING SOURCE: 22208.570950**

**SPECIAL CONDITIONS OR AMENDMENTS**

**STAFF FOLLOW-UP:**

<b>VOTE</b>	<b>FOR</b>	<b>AGAINST</b>	<b>ABSTAIN</b>
COUNCILOR TRUJILLO	Excused		
COUNCILOR RIVERA	X		
COUNCILOR LINDELL	X		
COUNCILOR MAESTAS	X		
CHAIRPERSON DOMINGUEZ			

3-17-14

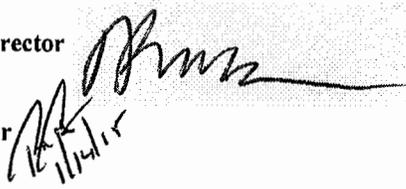
# City of Santa Fe, New Mexico

# memo

**DATE:** January 14, 2015

**TO:** Finance Committee

**VIA:** Oscar S. Rodriguez, Director  
Finance Department

**FROM:** Robert Rodarte, Officer  
Purchasing Division 

**ISSUE:** Purchase of (1) 2014 Ford Type III Medix Ambulance:  
Procurement Method: Cooperative Agreement: HGAC AM10-14:  
Vendor: Southwest Ambulance Sales, LLC: (Texas)

## SUMMARY:

The Purchasing Division is requesting the procurement of one 2014 Ford Type III Medix Ambulance, for the City Fire Department from the aforementioned Cooperative Agreement, in the total amount of \$122,457.78. Southwest Ambulance Sales, LLC, is the authorized regional vendor representing Medix Ambulance under this Cooperative Agreement.

On October 1, 2014 the HGAC Cooperative Purchasing Organization awarded Medix Ambulance this contract. The contract effective date is January 1, 2014 thru September 16, 2016. Medix Ambulance has provided the Fire Department a quote for this procurement which falls within the guidelines of the HGAC Cooperative Agreement.

Vendor: Southwest Ambulance Sales, LLC (Texas):  
Item: SA22 Ford Type III Metro Express Ambulance:  
Total Price: Each at \$122,457.78 (itemized breakdown provided)

Currently, funding for this procurement in the amount of \$\$122,457.78 is identified and approved in Business Unit # 12089.570950 (Fire Department/Capital Outlay<1.5ton).

By City policy, the City can use State or Federal Price Agreements, or Cooperative contracts without having to bid the items on its own. By City policy, procurement from any Price Agreements over \$50,000, require City Council approval (City Purchasing Manual Section 11.1).

## ACTION:

It is requested that this purchase award to Southwest Ambulance Sales, LLC, from HGAC Contract # AM10-14, in the total amount of \$122,457.78, be reviewed, approved and submitted to the City Council for its consideration.



LOGIN

GENERAL PURPOSE & EMERGENCY VEHICLES	INFRASTRUCTURE EQUIPMENT & SERVICES	COMMUNICATIONS EQUIPMENT & SERVICES	GROUNDS FACILITIES & PARKS EQUIPMENT	PUBLIC WORKS EQUIPMENT	EMERGENCY EQUIPMENT & SUPPLIES	CONSULTING LEASING & STAFFING SERVICES	EMERGENCY PREPAREDNESS & DISASTER RECOVERY	COOPERATIVE ENERGY PURCHASING
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You are here: Home > Ambulances, EMS and Other Special Service Vehicles - AM10-14

**GENERAL PURPOSE & EMERGENCY VEHICLES**

**AMBULANCES, EMS AND OTHER SPECIAL SERVICE VEHICLES - AM10-14**

Contract No.: AM10-14

Effective Date: Oct 1, 2014 thru Sep 30, 2016

The table below shows base bid items only. Other configurations, options and accessories are available. Please contact the appropriate contractor for a written H-GAC contract price quote for your specific equipment needs. NOTE: Manufacturers and converters cannot sell direct in Texas. Texas Members should contact an in-state contractor/dealer. EMS/Rescue and Special Service units in Texas must be sold through an in-state contracted commercial chassis dealer. Members in other states should contact the manufacturer, converter or indicated dealer if a manufacturer or converter contact is not shown.

- American Emergency Vehicles
- Braun Industries, Inc.
- Braun Northwest, Inc.
- Crestline
- Demers
- Excellance
- Ford
- Frazer
- Frontline Communications
- General Truck Body
- Horton
- Incident Communication Solutions (ICS)
- LDV
- Life Line
- Marque
- Matthews Specialty Vehicles, Inc.
- McCoy Miller
- Medix
- Nevada Pacific Fire & Safety Inc.
- Odyssey
- Osage
- Peach State
- Pierce
- PL Custom Emergency Vehicles
- Road Rescue
- Sealers
- Supreme Corporation
- Taylor Made
- IL Wheeled Coach

**H-GAC CONTACTS**

- Palmer Jackie  
(P): 713-993-2466  
(F): 713-993-4548  
[jackie.palmer@h-gac.com](mailto:jackie.palmer@h-gac.com)

**VENDOR CONTACTS**

- 1st Priority Emergency Vehicles  
Ken Clark  
(P): 973-347-4321  
(F): 973-347-3211  
[Click here for Email](#)
- All Area Fire and Rescue  
Ron Shannon  
(P): 631-234-1414  
(F): 631-789-9354  
[Click here for Email](#)
- American Emergency Vehicles  
Randy Barr  
(P): 336-982-9824  
(F): 336-982-9826  
[Click here for Email](#)
- American Emergency Vehicles  
Rob Knobel  
(P): 336-982-9824  
(F): 336-982-9826  
[Click here for Email](#)
- Atlantic Emergency Solutions, Inc.  
Chas Sandridge  
(P): 434-882-1297  
[Click here for Email](#)
- Braun Industries, Inc.  
Shantell Brown  
(P): 419-232-7020  
(F): 419-232-7070  
[Click here for Email](#)
- Braun Northwest, Inc.  
Tami McCallum  
(P): 800-245-6303  
(F): 360-748-0256  
[Click here for Email](#)
- Bridgers Conches, Inc. dba Taylor Made Ambulances  
Joseph Taylor  
(P): 800-458-1310  
(F): 870-523-4825  
[Click here for Email](#)
- Bruner Motors, Inc.  
Michael Waters  
(P): 254-968-2135  
(F): 866-232-4493  
[Click here for Email](#)
- Burgess Ambulance  
Steve Stricklen  
(P): 800-541-9518  
(F): 419-994-3572  
[Click here for Email](#)
- Campbell Supply Company, LLC  
Ryan Bailey  
(P): 732-287-8884  
(F): 732-656-1954  
[Click here for Email](#)
- Chastang Enterprises DBA Chastang Ford  
Ed Miller  
(P): 713-678-5007  
(F): 713-678-5001  
[Click here for Email](#)
- Crossroads Ambulance Sales & Service, LLC  
Dean Martin  
(P): 574-389-8062  
(F): 574-389-1282  
[Click here for Email](#)
- Daco Fire Equipment, Inc.  
Steve Davis

**American Emergency Vehicles**

Contractors:  
American Emergency Vehicles (Mfg.)  
Professional Ambulance Sales and Service (Texas Dealer)  
Specialty Vehicles

H-GAC Product Code	Base Bid Item Description	Base Offered Price (\$)
<b>A. Ambulance</b>		
AA01	TYPE I, FORD F350 TRAUMAHAWK DR92	\$ 112,959.00
AA02	TYPE I, FORD F350 TRAUMAHAWK 148"	\$ 118,899.00
AA03	TYPE I, FORD F460 TRAUMAHAWK 172"	\$ 132,848.00
AA04	TYPE II, FORD E350 TRAUMAHAWK	\$ 64,167.00
AA05	TYPE III, SPRINTER DR86	\$ 103,536.00
AA06	TYPE III, FORD E350 TRAUMAHAWK DR92	\$ 85,549.00
AA07	TYPE III, FORD E350 TRAUMAHAWK 148"	\$ 105,893.00
AA08	TYPE III, FORD E450 TRAUMAHAWK 164"	\$ 110,013.00
AA09	TYPE III, FORD E450 TRAUMAHAWK Z-5 164"	\$ 107,938.00
<b>E. Remounts (See Section B, p. 8 Items 17-18 for specifics regarding "Remount" pricing)</b>		
AE01	GM G3500 DIESEL TYPE III BASE AMBULANCE REMOUNT	\$ 61,781.00
AE02	GM G4500 DIESEL TYPE III BASE AMBULANCE REMOUNT	\$ 83,707.00
AE03	CHEVY CC3500 4X2 DIESEL TYPE III BASE AMBULANCE REMOUNT	\$ 81,422.00
AE04	CHEVY CK3500 4X4 DIESEL TYPE III BASE AMBULANCE REMOUNT	\$ 89,534.00
AE05	FORD E350 GAS TYPE III BASE AMBULANCE REMOUNT	\$ 58,195.00
AE06	FORD E450 GAS TYPE III BASE AMBULANCE REMOUNT	\$ 58,095.00

	Type III AD Medic 163 Ford E-450 XL 158" WB 14,050 GVW DRW - V10 Gas Engine	
RA15	Type III AD Medic 170 Ford E-450 XL 158" WB 14,050 GVW DRW - V10 Gas Engine	\$114,080.00
RA17	Type III Medic 142 Ford E-350 XL 138" WB 10,700 GVW DRW - V-10 Gas Engine	\$95,000.00
RA18	Type III Medic 142 Chevrolet 3500 138" WB 12,500 GVW DRW - Diesel Engine	\$104,000.00
RA19	Type III Medic 146 Ford E-350 XL 138" WB 11,500 GVW DRW - V10 Gas	\$98,200.00
RA21	Type III Medic 146 Chevrolet 3500 138" WB 12,500 GVW DRW - Diesel Engine	\$104,658.00
RA23	Type III AD Medic 170 Chevy G4500 159"WB 14,200 GVW DRW - Diesel Engine	\$121,668.00
RA25	Type III AD Medic - 163SE Chevy G4500 159"WB 14,200 GVW DRW - Diesel Engine	\$119,700.00
RA27	Type I Medic 142 Chevy C3500 Silverado 182" WB - 13,200 GVW DRW - Diesel Engine	\$105,500.00

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**Medix**

Contractors:

Southwest Ambulance Sales (Texas Dealer)

H-GAC Product Code	Base Bid Item Description	Base Offered Price (\$)
<b>A. Ambulance</b>		
SA01	Type I Metro Express 150LTD Ford F46350 SD 4x2 XLT 6.7L V466 Diesel	\$100,809.00
SA02	Type I Metro Express 150LTD Ford F46350 SD 4x4 XLT 6.7L V466 Diesel	\$104,006.00
SA03	Type I Metro Express 150LTD Chevy C46350HD 4x2 Silverado 6.6L Duramax Diesel	\$97,157.00
SA04	Type I Metro Express 150LTD Chevy K46350HD 4x4 Silverado 6.6L Duramax Diesel	\$104,889.00
SA08	Type II Silverhawk Ford E46350 Van XL 6.4L V468 Gas	\$57,583.00
SA09	Type II Silverhawk Chevy G4630 Van Express 6.6L Duramax Diesel	\$68,781.00
SA10	Type II Silverhawk Chevy G4630 Van Express 6.0L Vortex Gas	\$55,799.00
SA11	Type II Silverhawk Sprinter 2500 SHC Van std 3.0L CRD V466 Diesel	\$72,618.00
SA16	Type III MN88 Metro Express Sprinter 3500 C/C std 3.0L CRD V466 Diesel	\$88,727.00
SA18	Type III RP90 Metro Express Ford E46350 Cut XL 6.8L V4610 Gas	\$80,416.00
SA19	Type III RP90 Metro Express Chevy G463500 Cut Express 6.6L Duramax Diesel	\$89,533.00
SA20	Type III RP90 Metro Express Chevy G463500 Cut Express 6.0L Vortex Gas	\$80,098.00
SA22	Type III 150 Metro Express Ford E46350 Cut XL 6.8L V4610 Gas	\$88,109.00
SA23	Type III 150 Metro Express Chevy G463500 Cut Express 6.6L Duramax Diesel	\$95,197.00
SA24	Type III 150 Metro Express Chevy G463500 Cut Express 6.0L Vortex Gas	\$85,761.00
SA25	Type III 186 Metro Express Ford E46450 Cut XL 6.8L V4610 Gas	\$93,878.00
SA28	Type III 186 Metro Express Chevy G464500 Cut Express 6.6L Duramax Diesel	\$102,974.00
SA27	Type III MSV17 Ford E46450 Cut XL 6.8L V4610 Gas	\$104,207.00
SA28	Type III MSV17 Chevy G464500 Cut Express 6.6L Duramax Diesel	\$113,449.00
E. Remounts (See Section B, p. 8 Items 17-18 for specifics regarding "Remount" pricing)		



← *BASE PRICE*

# City of Santa Fe, New Mexico

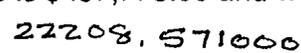
## memo

**DATE:** December 16, 2014  
**TO:** Finance Committee  
City Council  
**FROM:** Jan M. Snyder, Assistant Fire Chief   
**SUBJECT:** Purchase of a New Ambulance  
**VIA:** Erik J. Litzenberg, Fire Chief   
**CC:** Robert Rodarte, Purchasing Director

The City of Santa Fe Fire Department would like to purchase a new ambulance using the BID process and specification list established by the Houston-Galveston Area Council (HGAC) cooperative purchasing agreement using our State Fire Protection Funds, 22208.570950.

The vehicle will be a 2014 Medix Type III Ford E350 advanced life support (ALS) capable ambulance purchased from Southwest Ambulance Sales, LLC. We are purchasing this ambulance to replace an older one and maintain consistency in our fleet plan, while improving our capabilities to the community we serve.

The ambulance that we will be replacing is a 2008 Ford Type II ambulance, Vin #1FDXF47R18EB73352 - Asset #53981 that has over 133356 miles. It will be placed into a reserve status and provide an adequate back-up and additional medical unit as the Department implements future plans and programs.

The price for this vehicle is \$122,457.78 and we have attached a copy of the Medix specification sheet and HGAC pricing worksheet for your review. Our current State Fire Protection Fund balance for apparatus is \$437,778.00 and we have attached the BAR placing the funds in the correct location. 

Also, please find attached a memo with the City Manager's approval of the purchase and other technical data surrounding the truck.

We are requesting your approval of this purchase and passing the consideration on to the governing body.

Please feel free to contact me with any further questions at 955-3121.

Attachments: (4)      HGAC Pricing worksheet, including published and unpublished options  
                                 Medix Specification Sheet  
                                 Memo with City Manager's Approval  
                                 Letter to and subsequent approval from NM State Fire Marshal to use FPFs  
                                 BAR





Unit #: XX-XXXX

DEALER: SOUTHWEST AMBULANCE SALES  
 CUSTOMER: City of Santa Fe Fire Department  
 Street or P.O. Box 200 Lincoln  
 City, State, Zip Santa Fe, NM 87501  
 VIN#: To be assigned by MEDIX

Chassis Model Yr	2015	
MEDIX Model	Metro Express 150 Type III	
CHASSIS	Ford E-350 XL Cutaway, 6.8 L V-10 Gas, 138" WB, 11,500 GVWR	
BODY	150"L x 94" W x 70" Interior Headroom	
<b>QTY</b>	<b>STD/OPT</b>	<b>Description</b>
1	14-1000-FD	Chassis & Conversion
<b>01- Flooring &amp; Interior Colors</b>		
1	STD	Cabinets: Laminated Wood- (Specify Color) Color: GRAY
1	STD	Upholstery: (Specify Color) Color: Gunmetal Brand: EVS
1	STD	Flooring: Mannington Insight+ #6612, Gray
<b>02- Body &amp; Chassis</b>		
1	STD	All Exterior compartments coated with light gray colored Herculiner material.
1	STD	Walk-Thru w/Sliding Door
1	STD	Fender Flares: Black Rubber
1	STD	Compartment Lights: Optronics ILL36CB LED Compartment lights- ALL Models  Locate: (1) Ceiling of Compt #1; (2) in Compt #2- (1) URH, (1) LLH; (1) in ceiling of Compartment #3; (2) in Compt #4/5; (1) in Compt #6.
1	200011	Air Horns, Buell dual 10" horns through front bumper, momentary switch on front console, compressor, tank, fittings- Ford Only  Locate: Compressor: Ceiling of Compartment #2
1	STD	Compartment #1 SS Forward: <u>Smooth Aluminum</u> body, <u>ADP interior door panel</u> , O2 "M" cylinder storage for STEEL tank, Door w/rubber socket/nylon ball hold-open.
1	STD	Compartment #2 SS Center: <u>Smooth Aluminum</u> body, <u>ADP interior door panel</u> , Open Storage, Door w/gas strut hold-open and Seat Belt Strap.
1	200280	Shelf, Adjustable Aluminum, Exterior Compartment  Locate: Compartment #2
1	STD	Compartment #3 SS Rear: <u>Smooth Aluminum</u> body, <u>ADP interior door panel</u> , Mid-height open storage. Door w/gas strut hold-open.
1	200080	Compartment: On 150 Body, 3/4 Height, SS Rear, with NO Inside/Outside Access, No shelf
1	200280	Shelf, Adjustable Aluminum, Exterior Compartment  Locate: Compartment #3. Shelf to be adjustable from Floor to Ceiling.
2	STD	Rear Entry Doors: Single piece laminated smooth aluminum door liner w/stainless steel center panel for black paddle handles; ADP kick panels.

1	STD	Compartment #4/5 CS Forward: NO body above floor, ADP interior door panel, ALS Cabinet w/ Inside/Outside access, Full-height, single Door w/rubber socket/nylon ball hold-open, DELETE gas strut hold-open. (2) LED compartment lights. Bottom section smooth aluminum body w/roll-out battery tray w/removable, latching door.
1	STD	Curbside Entry Door: Single piece, laminated smooth aluminum door liner w/stainless steel center panel for black paddle handles; ADP kick panels. Gas strut door hold-open. Smooth aluminum stepwell w/Dri-Dek insert.
1	200310	Window, fixed, 18" x 36" over Squad Bench
1	STD	Compartment #6 CS Rear: Smooth Aluminum, Vertical backboard storage w/2 belts. Door w/ rubber socket/nylon ball hold-open.
1	200100	Add- Compartment #7 aft of Curbside Wheel Well on 150, Body- ADP body, Open Storage, single door w/rubber socket/nylon ball hold-open. Requires split lid and cushion on Squad bench on 150. Sealed access to paddle handle in door edge.
1	200200	Power Door Locks: All Entry and Compartment Doors, wired to OEM door lock system
1	200230	Power Door Locks: Stealth Switch Locate: Driver's side front grille
1	STD	All Entry Door paddle handle and rotary latching components meet the FMVSS 206 30G Test Requirement
1	STD	Rear Bumper: ADP corner pods w/ rubber Dock bumper pads, Center grip-strut flip-up step, powder coated steel frame
2	STD	IV Hangers: (2) Cast black rubber fold-down over knee area of Cot and Squad Bench
4	OPT	Stainless steel wheel covers w/valve extenders
4	STD	Stone Guards, lower body corners, ADP
1	STD	Rub Rails, C-Channel, tapered ends, Lower Body off-set mount with neoprene spacers.
3	STD	Mirrors, OEM: (1) each cab door, (1) on interior windshield
2	STD	Running Boards, formed ADP with front splash guards
2	STD	Cast aluminum fuel fill bezel
1	STD	Undercoating: Per QVM Guidelines
<b>03- Brake, Turn &amp; Back-Up Lights</b>		
1	300010	Lights, Brake/Tail, Turn, Back Up: Whelen 7x3 LED Pkg, ILOS
1	STD	DOT Marker Lights: TecNiq LED, rubber grommet bezels; (7) S34-AA09-1 Amber- (5) on front of body as Marker lights, (2) side facing on rear extrusions as Turn Signals; (7) S34-RR00-1 Red- (5) on rear of Body as Marker lights, (2) side facing as Turn Signals.
2	300050	Lights, Turn Arrow: Whelen 7x3 Amber LED, Front IATS Locate: Below outboard 7x3 Red LED Warning Lights
<b>04- Electrical, Power Distribution, Control Center &amp; Interior Lighting</b>		
1	STD	Battery Switch, Automatic: TST CDR-357. Located in Electrical Cabinet.
	NOTE	Move all components on the Action Area panel as far forward as possible. Customer requires space for LifePak 12 in area vacated by Suction System. See Print E, photo Locate: Under Driver's Seat
2	STD Modified	Antenna, Radio Coax Cable terminated at front console w/Power & Ground for each- all ends to have 3-ft tails, power leads, (1) Constant Hot, (1) Battery switch Hot

8	99-0522	Dome Light: Whelen LED, 18-diodes w/chrome flange 80C0EHZR , 2-banks of three (3) lights switched separately with Hi/Lo functions- ILOS
1	STD	Action Area Light: 16", 12 VDC LED Strip light, 18 diodes and On/Off switch on rear control panel
	STD	Light, Compartment: Rectangular LED
1	400230	Shoreline: Auto Eject, 125 VAC, 20-Amp, 60 Hz straight-blade Inlet w/hinged, weatherproof
1	400160	Inverter, Vanner 20-1050CUL- 1000watt, remote control w/switch in rear panel
		Locate: On ceiling and rear wall of Compartment #2- See Photo, Print
1	400260	Timer, Rotary Style
		Locate: In standardized position on Curbside Wall
1	STD	Shoreline: 125 VAC, 20-Amp, 60 Hz straight-blade inlet w/hinged, weatherproof cover, located to rear of Compartment #1
1	STD	Inverter: Pre-Wire w/switch on rear panel. Pre-wire located in lower pass-thru cabinet
1	STD	Timer: 5-minute check-out, wired to CS Hight mode dome lights
2	STD Modified	12 VDC Outlets: Delete (1) in Action Area, Move to lower RH corner of Cabinet "A" for IV Warmer, (1) in ALS Cabinet
1	400020	12 VDC Charging Plug, cigar style- IATS
		Locate: Upper RH corner of Compartment #2- To be Constant Hot.
2	STD	125 VAC Outlets, Duplex: (1) in Action Area, (1) in ALS Cabinet
2	400100	Duplex Outlet, 125 VAC- IATS
		Locate: (1) Curbside Wall at foot of Squad bench; (1) Ceiling of Compartment #2
1	STD	Spotlight: 400,000 CP, hand-held, hardwired w/momentary On.Off switch, located in cab
1	STD	Front Console: Formed ABS body attached to engine cover. Switch panel with siren panel below
1	STD	Electrical Cabinet: Located over pass-thru w/latching, recessed, vented door
1	400150	DELETE Standard Battery Charger (when adding Inverter with Integral charger)
<b>05- Warning Lights &amp; Siren</b>		
6	500320	Light, Warning, Whelen 7x3 LED, Red- ILOS
		Lens Color: CLEAR
		Locate: Front of Body in R-R-C-R-R-C-R-R pattern. Outer (2) Red LEDs and (2) Clear LEDs flash on K-Spec flasher. Inner (4) Red LEDs wired to Light Bar switch on front console and flash independently.
1	99-0098	Light, Warning: Whelen (GTT) Opticom Emitter #792H
		Locate: Front of Body below and centered on the (8) 7x3 LEDs in R-R-C-R-R-C-R-R pattern.
	NOTE	Wire Opticom to be "OFF" when vehicle transmission is in "Park".
2	99-0043	Light, Warning: Whelen 7x3 LED Clear
		Lens Color: CLEAR
		Locate: Front of Body in R-R-C-R-R-C-R-R pattern. Outer (2) Red LEDs and (2) Clear LEDs flash on K-Spec flasher. Inner (4) Red LEDs wired to Light Bar switch on front console and flash independently.
8	500280	Light, Warning, Whelen 9x7 LED, Red- ILOS
		Lens Color: CLEAR

		Locate: (2) each side in upper corners; (2) in upper rear corners; (2) Rear Mid-Body wired as Warning/Brake
1	500370	Light, Warning, Whelen 9x7 LED, Amber- ILOS Lens Color: CLEAR Locate: Center rear of Body
2	STD	Lights, Warning: Grille, LINZ6R Red LED w/flange on grille bar
2	500320	Light, Warning, Whelen 7x3 LED, Red- ILOS Lens Color: CLEAR Locate: Front fenders for Intersection Lights
2	500210	Light, Warning, Whelen 7x3 LED, Red- IATS Lens Color: CLEAR Locate: Above each rear wheel well- Wire to Pri/Sec Modes
4	STD	Lights, Scene: 9x7 Halogen w/8-32 degree optics, (2) each side
1	OPT	Activate In Reverse, Front & Rear Side Scene Lights with vehicle transmission In Reverse. Requires additional relay.
2	STD	Lights, Load: 9x7 Halogen w/8-32 degree optics, (2) on rear
34	500410	Chrome Flange on Warning Light Locate: ALL Warning, Scene and Tail Lights
1	STD	Flasher- For Warning Light System
2	STD	Siren Speakers: Dual 100-watt drivers mounted through front bumper
1	500490	Siren, Whelen HFSA1 Control Head- ILOS
1	99-0354	Siren: Whelen Low Frequency "Howler" w/HWLRB4 bracket for Ford E-Series
<b>06- Oxygen, Vacuum &amp; Miscellaneous Items</b>		
3	STD	Oxygen Outlets: Quick-connect style, (2) in Action Area, (1) over Squad Bench
1	STD Modified	Suction Aspirator System: DELETE Rico disposable container, mounted in Action Area w/gauge and quick-connect; GAST vacuum pump mounted on ceiling of Compartment #2.
1	99-0100	SSCOR System with Bemis 1200cc disposable canister Locate: On Action Wall panel- ILOS
1	STD	Oxygen Cylinder Retention: For "M" cylinder, black steel w/3-spring buckle straps and top collar, located in Compartment #1
1	STD	O2 Regulator, Amvex, 50psl, pre-set
1	600070	Electric Oxygen with manual bypass Locate: Beside O2 outlets on Action Area panel.
2	600060	Bracket, O2 Cylinder, Portable, Medix M-14 w/mounting plate, for D-Cyl Locate: SHIP LOOSE
<b>07- AC/Heat</b>		
1	STD	HVAC System: High capacity Free Blow combustion Heat-AC system, multi-speed fan and
<b>08- Cabinets, Hardware &amp; Miscellaneous Items</b>		
1	STD	Main Streetside Wall Cabinets: Specify desired configuration- Full Wall of Cabinets Main Wall Cabinets will have (1) adjustable shelf in each and sliding Lexan doors with full height extruded handles. See Prints for Configuration.
1	STD	Action Area Overhead Cabinet: Single cabinet full-height/full-depth of Action Area with sliding Lexan doors and full height extruded handles.

1	STD	Action Area and <u>Switch Panel</u> : Laminated, sealed countertop and vertical panel with Suction system collection cannister, Vacuum gauge, (2) Oxygen outlets, (1) 12VDC Outlet, and (1) 125VAC Outlet. <u>Switch panel includes (14) switch positions, Thermostat and digital clock w/Mode Buttons. MX01516</u>
2	STD	Bulkhead Cabinets: Electrical Cabinet above walk-thru w/hinged, latching, vented door; Cabinet above ALS w/sliding Lexan door w/full height extruded handles
2	STD Modified	Walk-Thru Cabinets: Upper cabinet- open storage w/hinged, latching door; Lower cabinet- open storage w/hinged, latching door, and location for inverter, vacuum pump on ceiling of Compartment #2
1	STD	<b>Cabinet Above ALS</b> : Open storage w/dual 1/2" Acrylic doors w/non-locking SouthCo round latches, (1) adjustable shelf.
1	99-0184	ALS Cabinet: ALL OPEN. Fixed divider 10" from bulkhead wall for Stair Chair storage; cut divider 7" back from exterior door opening; (3) adjustable half-shelves on patient compartment side of divider, shelves to have chamfered ends on door side and HD edge trim- See Print and photos.
1	800080	Cargo Nets, Quick-release, ALS Open Shelves (3) Locate: SHIP LOOSE
1	OPT	Head Pad, 1" Increased Thickness Locate: Vertical face of head pad over Curbside Entry Door
1	99-0236	A-Bar w/o Sharps/Waste Holders, 15" Wide; .250" Mounting plate Locate: Head of Squad Bench
1	99-0008	Locking Drug Box over head of Squad Bench. Cabinet to include space for standard O2 outlet- See Print and Photo.
1	STD	<b>Squad Bench:</b>
	1	Full length hinged lid w/TriMark latch for access to interior storage
	2	Full length upholstered seat cushion; full width upholstered back rest cushion
	3	(2) Belted seating positions w/(3) long bottom straps for 2nd Patient restraint
1	OPT	DELETE Sharps/Waste area.
1	800170	Glove Box Holder, 3-Slots Locate: In Rear Overhead Cabinet
1	800168	EVS Technician's Seat w/Child Restraint System; Rear facing automotive style chair with Type II lap/shoulder belt mounted on steel base- ILOS
1	800060	Radio console with map pocket, located on floor behind ABS console between seats. Print 11-0046
1	800055	Assist Rail, 1.25" Stainless w/Radius Ends- ILOS Locate: 6.5" to rear of standard position
3	STD	Grab handle- stainless steel, mounted on each rear entry and curbside entry door
1	STD	Pole, Medical Equipment: Chrome pole mounted on inboard rear corner of Action Area shelf and extended to ceiling
8	STD	Reflective Striping, Door Open Protection: .50" Red reflective striping around interior door pan of all body doors.
<b>09- Cots &amp; Miscellaneous Items</b>		
1	900065	Cot Mount: Stryker 6377, Dual Position, Removable Specify Cot Model: Power Pro
<b>10- Paint &amp; lettering</b>		

1	STD	Paint: Body all OEM White
1	1000100	Roof Star ONLY, INSTALLED
1	OPT	Graphics Package Includes: (2) 6" Dark Red Reflective stripes, (4) Black Reflective pinstripes; 6" Red Reflective Chevrons (no pin)
1	OPT	Lettering Package Includes: (1) 4.5" "MEDIC" on streetside of body; (1) 3" "MEDIC" on curbside of body; (1) 4" "MEDIC" on rear of body- all Red Reflective Lettering over cab and NMPRC, no black outline; (1) 16" SOL Blue Reflective.
1	OPT	Window Tint, DARK Locate: (2) rear windows
1	OPT	Window Tint (One-Way looking out) w/Santa Fe Logo Locate: Curbside Window over Squad Bench
<b>SHIP LOOSE</b>		
2	STD	5 lb. Fire Extinguisher- Ship Loose
1	OPT	Stryker Power Pro with Options

**TOTAL ORDER**

I have reviewed this Order and find it to be acceptable and ready to build.

\_\_\_\_\_ Date: \_\_\_\_\_  
Dealer Signature

I have reviewed this Order and find it to be acceptable and ready to build with the addition of the attached, approved changes.

\_\_\_\_\_ Date: \_\_\_\_\_  
Dealer Signature

Due to on-going product improvements and the changing requirements of the ambulance industry, MEDIX Specialty Vehicles, Inc. reserves the right to change product specifications and related products without prior notice and without any obligation to change prior products or parts. ALL PATENTS RIGHTS RESERVED.

**City of Santa Fe**

**HGAC AM10-14**

**Published Options**

- 200011 – Air horns, Buell dual 10" horns thru front bumper, foot switch, compressor, tank, fittings – Ford only **\$2,000**
- 200080 – Compartment: On 150 body, ¾ height, SS rear, with NO in/out access, no shelf **\$938**
- 200200 – power door locks: all entry and compt doors, wired to OEM door lock system **\$938**
- 200230 – power door locks: stealth switch **\$81.25**
- 200280 - Shelf, adjustable aluminum, exterior compartment 2 x \$169 = **\$338**
- 200310 - window, fixed, 18" x 36" over squad bench **\$562.50**
- 300010 - Lights, brake/tail, turn, back-up: Whelen 7x3 LED pkg, ILOS **\$428.75**
- 300050 - Lights, turn arrow: Whelen 7x3 Amber LED, Front IATS **\$210**
- 400005 - Battery switch: TST CDR-357-ILOS Cole Horsee **\$485**
- 400020 - 12 VDC charging plug, cigar style, IATS 2 x \$55 = **\$110**
- 4000095 - Dome light: Whelen LED ILOS 8 x \$178.75 = **\$1,430**
- 400100 - Duplex outlet, 125 VAC IATS 2 x \$94 = **\$188**
- 400160 - Inverter, Vanner 20-1050CUL – 1000 watt, remote control w/switch in rear panel **\$1,500**
- 400230 - Shoreline: Auto eject, 125 VAC, 20-AMP, 60 Hz straight blade inlet w/hinged, weatherproof cover ILOS **\$313**
- 400260 - Timer, rotary style **\$56**
- 500114 - All LED light package – Ford, Chevy Type III models only **\$3,300**
- 500210 - Light, warning, Whelen 7x3 LED, red IATS 2 x \$188 = **\$376**
- 500410 - Chrome flange on warning lights 23 x \$19 = **\$437**
- 500490 - Siren, Whelen HFSA1 control head – ILOS **\$125**
- 600070 - Electric oxygen with manual bypass **\$494**

***City of Santa Fe***

***HGAC AM10-14***

***Published Options***

800040 - Action area overhead cabinet: full height, full depth,w/1 adjustable shelf – ILOS **\$313**

800060 - Radio console with map pocket, located on floor behind ABS console between seats **\$369**

800080 - cargo nets, quick-release, ALS open shelves (3) **\$263**

800165 - Wise tech seat w/child restraint system: rear facing auto style chair with Type II lap/shoulder belt mounted on steel base w/side access thru hinged, latching door - ILOS **\$488**

800170 - Glove box holder, 3 slots **\$219**

800190 - Locking drug box **\$156**

900055 - cot mount: FW#175-4 ILOS #175-2 **\$250**

***TOTAL: \$16,368.50***

***City of Santa Fe***

***HGAC AM10-14***

***Unpublished Options***

Misc Parts – replacement **\$1,683.67**

Add compartment #7 aft of CS wheel well on 150 body **\$748**

Wheel covers – stainless steel with valve extenders **\$380**

One-Way window tint – side window **\$301**

Custom console **\$575.61**

Howler Siren **\$1,100**

Stryker Power pro Cot **\$14,192**

***TOTAL: \$18,980.28***

# City of Santa Fe, New Mexico

## memo

**DATE:** December 16, 2014  
**TO:** Brian Snyder, City Manager  
**FROM:** Jan M. Snyder, Assistant Fire Chief &  
**SUBJECT:** Purchase of a New Ambulance  
**VIA:** Erik Litzenberg, Fire Chief FL

The City of Santa Fe Fire Department would like to purchase a new ambulance using the BID process and specification list established by the Houston-Galveston Area Council (HGAC) cooperative purchasing agreement using our State Fire Protection Funds, 22208.570950.

The vehicle will be a 2014 Medix Type III Ford E350 advanced life support (ALS) capable ambulance purchased from Southwest Ambulance Sales, LLC. We are purchasing this ambulance to replace an older one and maintain consistency in our fleet while improving our capabilities to the community we serve.

The ambulance that we will be replacing is a 2008 Ford Type II ambulance, Vin #1FDXF47R18EB73352 - Asset #53981 that has over 133356 miles. It will be placed into a reserve status and provide an adequate back-up and additional medical unit as the Department implements future plans and programs.

The price for this vehicle is \$122,457.78 and we have attached a copy of the Medix specification sheet and HGAC pricing worksheet for your review. Our current State Fire Protection Fund balance for apparatus is \$437,778.00 and we have attached the BAR placing the funds in the correct location.

If you have any questions, you may contact me at (505) 955-3121.

**Approved:**

  
\_\_\_\_\_  
Brian Snyder, City Manager

**Disapproved:**

\_\_\_\_\_  
Brian Snyder, City Manager

Attachments: (3) HGAC Pricing Worksheet with published and unpublished options  
Medix Specification Sheet  
BAR



# City of Santa Fe Fire Department

P.O. Box 909, 200 Murales Road – Santa Fe, New Mexico 87504  
(505) 955-3110 – FAX (505) 955-3115

December 16, 2014

New Mexico Public Regulation Commission  
State Fire Marshal's Office – Fire Service Support Bureau  
PO Box 1269  
Santa Fe, NM 87504-1269

Mr. Randy Varela:

The City of Santa Fe Fire Department would like to purchase a new ambulance using the BID process and specification list established by the Houston-Galveston Area Council (HGAC) cooperative purchasing agreement using our State Fire Protection Funds.

The vehicle will be a 2014 Medix Type III Ford E350 advanced life support (ALS) capable ambulance purchased from Southwest Ambulance Sales, LLC. We are purchasing this ambulance to replace an older one and maintain consistency in our fleet while improving our capabilities to the community we serve.

The price for this vehicle is \$122,457.78 and we have attached a copy of the Medix specification sheet and HGAC pricing worksheet for your review. Our current State Fire Protection Fund balance for apparatus is \$437,778.00.

We look forward to hearing from you with permissions to purchase this new ambulance.. If you have any questions, you may contact me at (505) 955-3121.

Sincerely,

Jan M. Snyder  
Assistant Fire Chief

A handwritten signature in black ink, appearing to be "JMS", written over a white background.

Attachments (2)

HGAC Pricing Worksheet  
Medix Specification Sheet

# NEW MEXICO PUBLIC REGULATION COMMISSION

## **COMMISSIONERS**

DISTRICT 1 KAREN L. MONTOYA  
DISTRICT 2 PATRICK H. LYONS  
DISTRICT 3 VALERIE ESPINOZA, VICE CHAIR  
DISTRICT 4 THERESA BECENTI-AGUILAR, CHAIRPERSON  
DISTRICT 5 BEN L. HALL,



P.O. Box 1269  
1120 Paseo de Peralta, Room 413  
Santa Fe, NM 87504-1269

**STATE FIRE MARSHAL DIVISION**  
John Standefer, State Fire Marshal

800-244-6702 (In state only)  
(505) 476-0066  
Fax: (505) 476-0100

## **CHIEF OF STAFF**

S. Vincent Martinez

January 5, 2015

Jan M. Snyder Assistant, Fire Chief  
City of Santa Fe, Fire Department  
P.O. Box 909  
Santa Fe, New Mexico 87504

Assistant Chief Snyder:

The letter you submitted on December 24, 2015 for the purchase of a Class an ambulance has been reviewed and approved. The City of Santa Fe Fire Department is authorized to use fire protection Fund monies for this ambulance.

**This letter shall serve as approval to expend fire protection fund monies to finance the cost of the Ambulance. The City of Santa Fe Fire Department is currently and ISO rating of 4 with a minimum yearly Fire Protection Fund Allocation of \$527,258.00**

If you anticipate a loan, I recommend that you contact the New Mexico Finance Authority (NMFA) at 505-984-1454 to finance the rescue unit. A loan through NMFA will be at minimal interest. This letter shall serve as authorization for you to enter into an agreement with NMFA for the commitment of fire protection fund monies.

If there are any major changes in the specifications that are made prior to bidding procedures, this office must approve the changes or this authorization of expenditure shall be rendered null and void.

For future references, please be reminded that all purchases shall be accomplished in accordance with the policies and guidelines of your governing body, the provisions of the Public Purchase Act, and as approved by the New Mexico Department of Finance and Administration.

**If you have any questions with please do not hesitate to contact me at 505-690-9312.**

Sincerely,

A handwritten signature in cursive script that reads "Randy J. Varela".

Randy J. Varela  
Fire Department Inspector

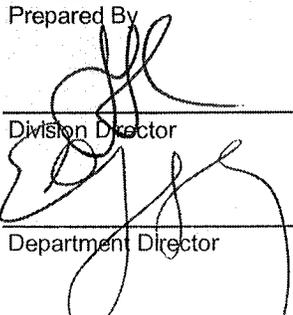
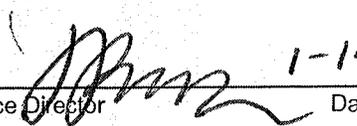
Vernon Muller, Deputy State Fire Marshal  
File

# City of Santa Fe, New Mexico

## BUDGET ADJUSTMENT REQUEST (BAR)

DEPARTMENT / DIVISION / SECTION / UNIT NAME				DATE		
ITEM DESCRIPTION	BU / LINE ITEM	--(Finance Dept Use Only)--		INCREASE	DECREASE	
		SUBLEDDGER / SUBSIDIARY	DR / (CR)			
Vehicles	22208.571000				125,000	
Vehicles under 1.5 ton	22208.570950			125,000		
<b>JUSTIFICATION:</b> (use additional page if needed) --Attach supporting documentation/memo				<b>TOTAL</b>	\$ 125,000	\$ 125,000

Spending of State Fire Protection Funds for New Ambulance

Anna Vigil Prepared By _____ Date _____  Division Director _____ Date 12-24-14 Department Director _____ Date 12/24/14	<p align="center"><b>CITY COUNCIL APPROVAL</b></p> City Council Approval Required <input type="checkbox"/> City Council Approval Date _____ Agenda Item #: _____	Carl Puetz _____ 1/8/15 Budget Officer _____ Date _____  Finance Director _____ Date 1-14-2015 City Manager _____ Date _____
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