

ACTION SHEET
CITY COUNCIL COMMITTEE MEETING OF 07/30/14
ITEM FROM FINANCE COMMITTEE MEETING OF 07/14/14

ISSUE:

10. Request for Approval of Procurement under Cooperative Price Agreement – Zamboni 552 Ice Resurfacer for GCCC Ice Arena; Frank J. Zamboni & Co., Inc. (Robert Rodarte)

FINANCE COMMITTEE ACTION: APPROVED AS DISCUSSION ITEM

Requested approval of procurement under cooperative price agreement for Zamboni 552 Ice Resurfacer for GCCC Ice Area with Frank J. Zamboni & Co., Inc. in the amount of \$115,908.95. Budget is available in ice arena operations fund.

FUNDING SOURCE: 52705.570500

SPECIAL CONDITIONS OR AMENDMENTS

STAFF FOLLOW-UP:

VOTE	FOR	AGAINST	ABSTAIN
COUNCILOR TRUJILLO	X		
COUNCILOR RIVERA	X		
COUNCILOR LINDELL	X		
COUNCILOR MAESTAS	Chair		
CHAIRPERSON DOMINGUEZ	Excused		

3-17/14/FCIssue

City of Santa Fe, New Mexico

memo

DATE: July 8, 2014
TO: Finance Committee
FROM: Robert Rodarte, Officer
Purchasing Division
VIA: Marcos A. Tapia, Director
Finance Department

SUMMARY: Purchase of Zamboni 552 Ice Resurfacer:
Vendor: Zamboni Company
Procurement Method: Cooperative Price Agreement: NJPA Contract 022113-FZC

The City of Santa Fe Purchasing Office is requesting the procurement one Zamboni 552 Ice resurfacer for the GCCC Ice Arena. Zamboni Company is the authorized worldwide vendor under this Cooperative Price Agreement.

Cost Breakdown:

Zamboni 552	\$137,535.00
NJPA discount	\$ (4,126.05)
Transportation	\$ 2,500.00
Trade In:	<u>\$ (20,000.00)*</u>
Total Cost:	\$115,908.95

*The Trade In will consist of asset # 28104: 1999 Zamboni Ice Resurfacer. The original purchase value \$81,725.00, is beyond its useful life and is fully depreciated.

By City policy, the City can use State, Federal or Cooperative Price Agreements without having to bid the items on its own. By City Policy, procurement from Price Agreements over \$50,000, require City Council approval (City Purchasing Manual Section 11.1).

Funding for this procurement is currently available is Business Unit 52705.570500 (Ice Arena Operations// Capital Outlay).

ACTION REQUESTED:

It is requested that this procurement award to Zamboni Company, from the identified Cooperative Price Agreement, in the total of \$115,908.95 for the GCCC Ice Arena be reviewed, approved and submitted to the City Council for consideration.

Home > National Cooperative Contract Solutions > Facility & MRO > Zamboni Company

ZAMBONI
MACHINES

Zamboni Company

NJPA AWARDED CONTRACT

Contract#: 022113-FZC
Category: Facility & MRO
Sub Category: Athletic & Recreational Surfaces, Playgrounds and Equipment
Description: Zamboni Ice Resurfacers
Maturity Date: 04/23/2017

Overview
Contract Documentation
Pricing
Marketing Materials
NJPA Contact Information

HOW TO PURCHASE ?
Our step-by-step guide

Vendor Contact Info
Doug Peters
Direct Phone: 800-926-2664
doug@zamboni.com
www.zamboni.com

Leadership and dedication to providing the finest possible ice resurfacing machines has resulted in making Zamboni the overwhelming choice of ice makers throughout the world. For over 60 years Zamboni has led the skating industry in innovation, dependability, value and time proven performance. Zamboni is looking forward to offering our products through the NJPA organization, offering more value to our customers with the NJPA discount.

TRADE IN:

Asset Number	Balance Character	Acquired Date
28104 - Zamboni Ice Resurfacer	1 - Cost	12/03/1999
28104 - Zamboni Ice Resurfacer	2 - Accumulated Depreciation	12/03/1999
Total 28104 - Zamboni Ice Resurfacer		
Grand Total		

Information

Make: Zamboni Ice Resurfacer
 Model: Model 558
 PO # 18011973
 Vendor # 151050

Business Unit	Object Account	Subsidiary	Description	Cumulative 13 Actual 2013
5700 - B/S-Genoveva Chavez Cmmnty Ctr	120500		Machinery & Equipment	81,725.00
5700 - B/S-Genoveva Chavez Cmmnty Ctr	122500		A/D Machinery & Equipment	-81,725.00
				0.00
				0.00



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA 022113 PLAYGROUND AND RECREATION RELATED EQUIPMENT, ACCESSORIES, AND SUPPLIES

Frank J. Zamboni & Co. Inc.
Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective date of the Contract will be April 23, 2013 and continue for four years thereafter AND which is subject to annual renewal at the option of both parties. This contract has the consideration of an optional fifth year renewal option at the discretion NJPA

National Joint Powers Alliance™ (NJPA)

NJPA Authorized signature: Susan Nanik Susan Nanik
NJPA Executive Director (Name printed or typed)

Awarded this 24 April day of 20 13 NJPA Contract Number # 022113-FZC

NJPA Authorized signature: Scott Veronen Scott Veronen
NJPA Board Member (Name printed or typed)

Executed this 24 April day of 20 13 NJPA Contract Number # 022113-FZC

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name FRANK J. ZAMBONI & CO INC

Vendor Authorized signature: [Signature] DOUG PETERS
(Name printed or typed)

Title: REGIONAL SALES MANAGER

Executed this 4-26 day of 20 13 NJPA Contract Number # 022113-FZC

ANNUAL RENEWAL OF AGREEMENT

Made by and Between

Frank J. Zamboni & Co. Inc. (Vendor)
15714 Colorado Avenue
Paramount, CA 90723

and

National Joint Powers Alliance® (NJPA)
202 12th Street NE
Staples, MN 56479
Phone: (218) 894-1930

Whereas:

"Vendor" and "NJPA" have entered into an "Acceptance and Award #022113-FZC" for the procurement of Playground and Recreation Related Equipment, Accessories and Supplies, and having a maturity date of April 23, 2017, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contract for the period of April 23, 2014 to April 23, 2015.

National Joint Powers Alliance® (NJPA)

By: [Signature], Its: Executive Director/CEO

Name printed or typed: Chad Connette

Date: 4-23-14

Frank J. Zamboni & Co. Inc.

By: [Signature], Its: REGIONAL SALES MANAGER

Name printed or typed: DOUG PETERS

Date: 4-22-14

If you do not desire to extend contract, please sign below and return this agreement.
Discontinue: We desire to discontinue the contract.

Signature: _____ Date: _____

FORM D

Formal Offering of Proposal
(To be completed Only by Proposer)



PLAYGROUND AND RECREATION RELATED EQUIPMENT, ACCESSORIES, AND SUPPLIES.

In compliance with the Request for proposal (RFP) for "PLAYGROUND AND RECREATION RELATED EQUIPMENT, ACCESSORIES, AND SUPPLIES", the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: Frank J. Zamboni & Co. Inc. Date: 2/14/13

Company Address: 15714 Colorado Ave.

City: Paramount State: CA Zip: 90723

Contact Person: Doug Peters Title: Regional Sales Manager

Authorized Signature (ink only):  Doug Peters
(Name printed or typed)

FRANK J. ZAMBONI & CO., INC.

15714 Colorado Avenue
Paramount, CA 90723-0770
Phone (562) 633-0751
Fax (562) 633-9365
www.zamboni.com

February 4, 2014

Michael Hering
City of Santa Fe
Genoveva Chavez Community Center
3221 Rodeo Road
Santa Fe, NM 87505

PROPOSAL

MODEL: Zamboni 552

QUANTITY: One (1)

CAPACITY: Full Size

- Snow Tank
100 cubic feet (actual volume)
120 cubic feet (compacted)
- Ice Making Water Tank
Constructed of High Density Polyethylene
200 U.S. gallons
Wash Water Tank (optional)
Constructed of High Density Polyethylene
82 U.S. gallons
Total Water Capacity
282 U.S. gallons

**ELECTRONIC
CONTROLS:**

Sevcon® "Power Pak" MOSFET Controls

- The 552 utilizes state-of-the-art Sevcon MOSFET (solid state) controls for both the vehicle traction drive and the accessory functions.
- The Sevcon controls offer the latest in electronics technology and provide exact optimized control to achieve outstanding operability. These controls have been proven throughout the world in demanding applications such as forklifts and airport equipment.

ZAMBONI

- DRIVETRAIN:**
- Our chassis/axle combination is the key to the Zamboni 552 having a turning radius of 16 feet, a full 3 feet tighter than most other machines.

Hub City Transfer Case

- Rugged cast iron housing for rigid gear and bearing support. Heat-treated alloy steel gears are helical cut for greater strength and lower noise.
- Traction drive motor is directly-mounted to the housing for long shaft life.

Chassis

- 2" X 5" structural steel tubing for high strength and long service.

- HYDRAULICS:**
- Danfoss Pump and Motor**
- Gear-type for high efficiency, flow and speed. This design has been proven in many rugged applications and helps to continue Zamboni's reputation for the best conveyor performance in the industry.

Charlyn Steering Pump

- The use of a hydraulic steering system provides very smooth power steering with little effort.

Filtration and Tank

- Parker 10 micron hydraulic filter ensures a clean environment for all hydraulic components.
- Large 21 gallon tank enhances hydraulic fluid travel to rid the oil of entrapped air and increase heat dissipation.

- SNOW TANK AND AUGERS:**
- Large snow capacity and tank design provides all areas of the snow tank to be completely filled, even the top and rear corners.
 - Both 10 inch large diameter augers are double-flighted to ensure good performance even during heavy shaving and the augers are powder coated for durability.

- CONDITIONER:**
- Zamboni Ice Resurfacers have a well-deserved reputation for producing the finest sheet of ice, even after many years of being in use.
 - A unique design of spring and hydraulic down pressure is used for superior shaving results.
 - Performance will continue for the life of the machine by using replaceable bushings and springs.

HUMAN

- ENGINEERING:**
- The operation of the 552 is very simple. The operator selects the travel direction, then drives the machine with a foot control. Because the conveyors are independent of vehicle speed, the 552 provides full power and speed to the augers at all times, even when slowing for corners.
 - Speed is controlled by a single foot pedal. A solid-state electronic actuator provides smooth and responsive acceleration.
 - Operator compartment has an ergonomic layout and includes a modern steering wheel with spinner knob.
 - The Mosfet electronic controls, while securely locked to inhibit unauthorized entry, are conveniently located should service be necessary. The battery is easily accessed through both side doors for routine maintenance checks, even with the snow tank down.
 - Wiring and looms are well routed and protected.

FACILITY

- ENGINEERING:**
- Zamboni Ice Resurfacers offer unparalleled shaving and snow conveyor performance. A quality sheet of ice is among an arena's primary selling features.
 - Zamboni has the tightest turning radius in the industry, enabling operators to resurface deeper into their corners.
 - The snow tank on the 552 is designed with a flat bottom and sides, allowing for the snow to slide out with the least amount of residue and at a much lower height. This is important for both dumping indoors as well as outdoors in adverse conditions.
 - Polyethylene ice-making water tank is standard. This tank is completely rust free and has a 8" quick access cover for inspection and clean-out.

MANUFACTURER'S

STATEMENT: The Model 552 is proudly designed and manufactured in Paramount, California by Frank J. Zamboni & Co., Inc., a United States company.

WARRANTY: Twenty Four (24) months or 2,000 hours, parts replacement only.

SAFETY

STANDARDS: The 552 is engineered to meet or exceed A.N.S.I. safety labelling requirements.

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**NJPA
CONTRACT
PRICING:**

Zamboni 552\$115,775.00

- 510 AH Battery with Charger\$ Included
- Back Up Alarm.....\$ 660.00
- Board Brush.....\$ 5,460.00
- Chrome Wheels.....\$ Standard
- Wash Water System w/ Poly Tank\$ 4,585.00
- Guide Wheel.....\$ Standard
- Black Powder Coated Conditioner.....\$ Standard
- Parking Brake\$ Standard
- Water Gun for Batteries.....\$ 385.00
- Electronic Water Level Sight Gauge.....\$ 465.00
- Conditioner Poly Side Plate\$ Standard
- Snow Tank Light.....\$ 340.00
- Advanced Water System\$ 4,925.00
- Tire Wash System\$ 1,325.00
- Auto Snow Breaker.....\$ 1,665.00
- Stainless Steel Water Distribution Pipe ..\$ 375.00
- Viscous Coupling Drive Shaft\$ 1,575.00

SUBTOTAL:\$137,535.00 ←

NJPA discount\$ -(4,126.05) ←

Transportation\$ 2,500.00 ←

TOTAL:\$135,908.95 ←

TRADE IN: Zamboni 552 #6626\$-(20,000.00) ←

F.O.B.: Paramount, CA

TERMS: Net 30 days on approved credit.
Shipment 300 days or sooner from receipt of order.
Pricing firm for 30 days.
Pricing does not include any applicable sales tax.
NJPA Contract 022113-FZC

THANK YOU:

Doug Peters
Regional Sales Manager

7/01/2014
Date

Frank J. Zamboni & Co., Inc.
15714 Colorado Avenue
Paramount, CA 90723
Phone: (562) 633-0751
Fax: (562) 633-9365