



# City of Santa Fe, New Mexico

# memo

**DATE:** May 12, 2014

**TO:** Finance Committee

**FROM:** Robert Rodarte, Officer  
Purchasing Division

**VIA:** Marcos A. Tapia, Director  
Finance Department

**SUMMARY:** Purchase of 3 Hybrid Vehicles for Transit Division  
Vendor: Bob Turner Ford /DBA/ Power Ford  
State Price Agreement: 40-000-13-00012:

The City of Santa Fe Transit Division has requested the procurement of three replacement vehicles for the administrative staff, from the aforementioned State Price Agreement, in the total amount of \$77,949.00. Bob Turner Ford/DBA. Power Ford is one of the authorized vendors on this agreement.

**Product:**

|  |                    |
|--|--------------------|
| Item # 006: 2015 Ford Fusion Hybrid, Quantity 3 units at \$22,988.00 each. | Total: \$68,964.00 |
| Item # 006 B: Warranty, five year: Quantity 3 units at \$ 1,795.00 each.   | Total: \$ 5,385.00 |
| MPG City: 47.  | Total: \$76,144.00 |

Funding for this procurement was approved in this year's Budget (13/14) and is available in the following Transit Division Business Unit 52421. 570950 ( Paratransit/Capital Outlay)

As required the Transit Division will be replacing three older vehicles to be identified at a later date. They will make the determination when the new ones arrive which are projected to be delivered in early September.

By City policy, the City can use State or Federal Price Agreements without having to bid the items on its own. By City Policy, procurement from State Price Agreements over \$50,000, require City Council approval (City Purchasing Manual Section 11.1).

**ACTION REQUESTED:**

It is requested that this procurement award to Bob Turner/DBA as Power Ford, from State Price Agreement # 40-000-13-00012, in the total amount of \$76,144.00, be reviewed, approved and submitted to the City Council for consideration.



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor**  
0000049896  
Bob Turner Ford dba Power Ford  
1101 Montano NE  
Albuquerque, NM 87107  
  
Telephone No. 505-766-6600

Price Agreement Number: 40-000-13-00012

Price Agreement Amendment No.: Two

Term: November 19, 2013-November 18, 2014

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.

Procurement Specialist: Eric Sanchez 

Telephone No.: (505) 827-0554

**Invoice:**  
  
As Requested

**Title: Automotive Vehicle Cars & Vans**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Item number 9 that was awarded on amendment number one to Vendor AA Bob Turner Ford dba Power Ford shall be priced at \$15,153.00. See attached sheet for additional pricing.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

\_\_\_\_\_  
New Mexico State Purchasing Agent

Date: 1/6/14

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 40-000-13-00012

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**Awarded Vendors:**

(AA) 0000049896

Bob Turner Ford dba Power Ford  
1101 Montano NE  
Albuquerque, NM 87107  
(505) 766-6600

Delivery: As Requested

(AB) 0000047770

Melloy Dodge  
9621 Coors NW  
Albuquerque, NM 87114  
(505) 922-2559

Delivery: As Needed

(AC) 0000049313

Reliable Chevrolet  
9901 Coors Blvd. NW  
Albuquerque, NM 87114  
(505) 338-5870

Delivery: 60 - 90 Days

(AD) 0000046112

Rich Ford Sales Inc.  
8601 Lomas Blvd. NE  
Albuquerque, NM 87112  
(505) 275-4529

Delivery: 60 - 90 Days ARO (Subject to Scheduling)

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 40-000-13-00012

| Item | Approx. Qty. | Unit | Article and Description | Unit Price |
|------|--------------|------|-------------------------|------------|
|------|--------------|------|-------------------------|------------|

**006      63      Each      Sedan, Four (4) Door, Front Wheel Drive – Mid-Size Hybrid Gas/Electric minimum, Thirty-five (35) miles on pure electric.**

Base Cost, per unit, FOB, dealer's place of business

Net Cost, per unit, FOB, Santa Fe, New Mexico

|  | (AA)          | (AC)        |
|--|---------------|-------------|
| Base Cost, per unit, FOB, dealer's place of business | \$22,988.00   | \$35,537.00 |
| Net Cost, per unit, FOB, Santa Fe, New Mexico        | \$22,988.00   | \$35,537.00 |
| Model:   | Fusion Hybrid | Volt        |
| Make:  | Ford          | Chevrolet   |
| Engine:  | 2.0 I-4       | 1.4 Liter   |
| MPG City:  | 47            | 35          |
| MPG Hwy:   | 47            | 40          |

**Minimum Specifications:**

- Air bag: Dual
- Electric air conditioning: Auto/clinic controls
- Brakes: Power with anti-lock
- Color – exterior: Factory std., to be determined by agency
- Cruise control & tilt wheel
- Defogger, electric; Rear window, factory installed
- Engine: 1.4 liter
- Floor mats: Factory installed front only
- Power door locks/windows & mirrors
- Radio: AM/FM CD with six (6) speaker multi – information display with trip computer
- Steering: Power
- Tires: Factory standard
- Transmission: Automatic
- Tim-interior: Factory standard interior
- Keys: Three (3) sets

**Options:**

- A) Mileage charge for one-way delivery of vehicle to area(s) other than Santa Fe, NM
- B) Warranty, factory, five (5) years – One hundred thousand (100,000) mile, motor and drive train, zero (0) deductible
- C) Keys, additional
- D) Wheel locks
- E) Air bag lock

|     | (AA)       | (AC)        |
|-----|------------|-------------|
| add | \$2.50     | \$1.60 mile |
| add | \$1,795.00 | Std         |
| add | \$495.00   | N/A         |
| add | \$249.00   | \$90.00     |
| add | N/A        | N/A         |