

CITY OF SANTA FE
QUARTERLY FINANCIAL PERFORMANCE REPORT

As of March 31, 2017



Presented to the Finance Committee

May 1, 2017

CITY OF SANTA FE – QUARTERLY FINANCIAL REPORT

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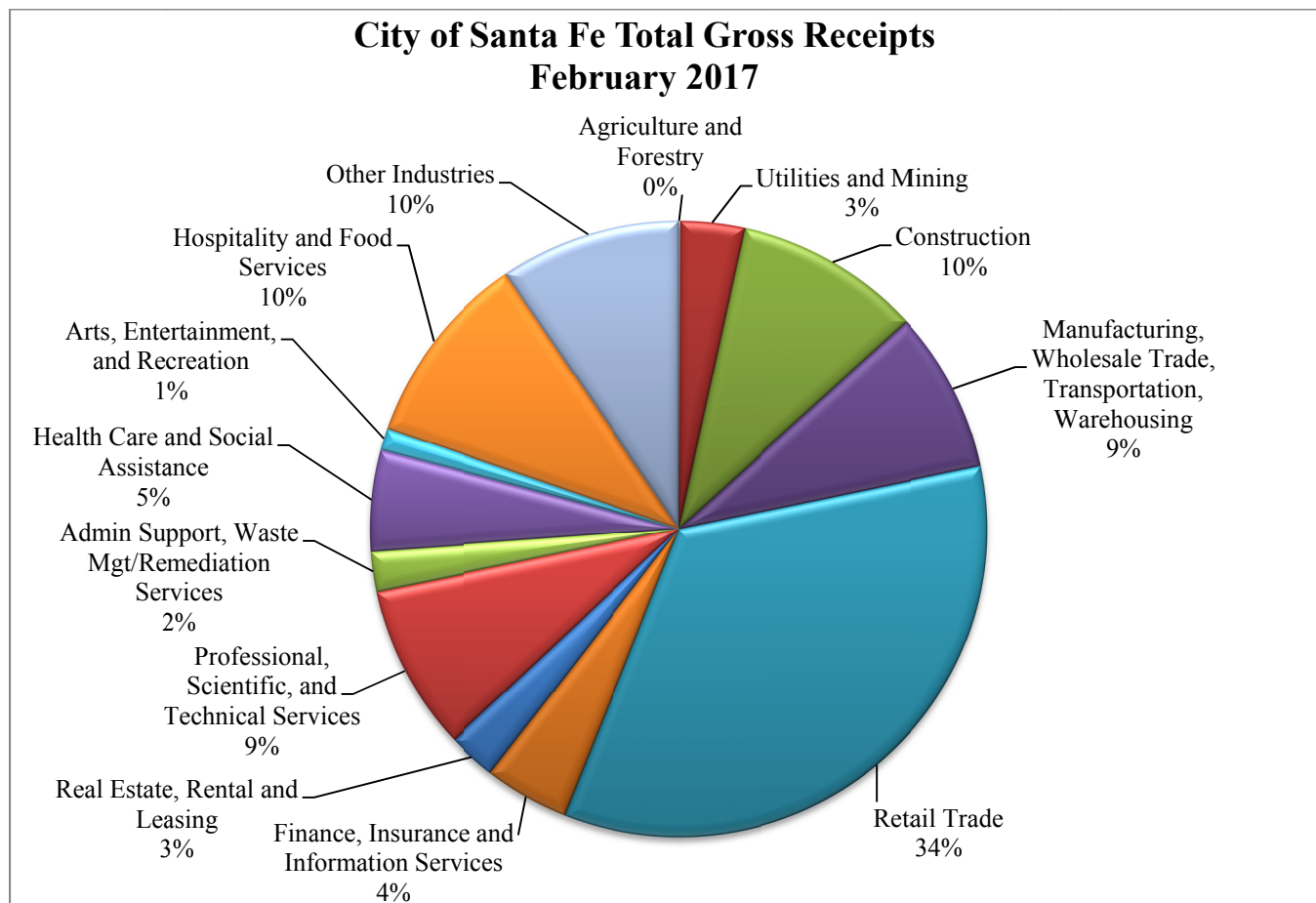
I. CITY OF SANTA FE – QUARTERLY REVENUE UPDATE

City of Santa Fe Gross Receipts & Lodgers' Tax Update through February 2017

The following provides a brief summary of the Gross Receipts Tax (GRT) for the City of Santa Fe. The New Mexico Taxation and Revenue Department (TRD) reports the monthly tax receipts collection activity data. The following overview covers the GRT activity for the month of February 2017, reported in April 2017.

February gross receipts activity typically slows down after the peak of the holiday season. Total gross receipts for February were \$329 million, up approximately 0.24 percent from \$328 million reported for February 2016. Receipts increased in the real estate, rental and leasing, and hospitality and food services sectors. Strong receipts were generated in arts, entertainment and recreation sector, hospitality and food services, and administrative support, waste management and remediation services. A large portion of the increase may be attributed to a lag in payments after the holiday season. Real estate and manufacturing sectors also reported increases with winter weather activity. February 2017 GRT distribution to the city was \$7.1 million, down approximately 5.5 percent over February 2016 at \$7.6 million. Fiscal year to date distribution comparisons are up 1.47 percent for the first eight months, over the previous fiscal year.

Chart 1



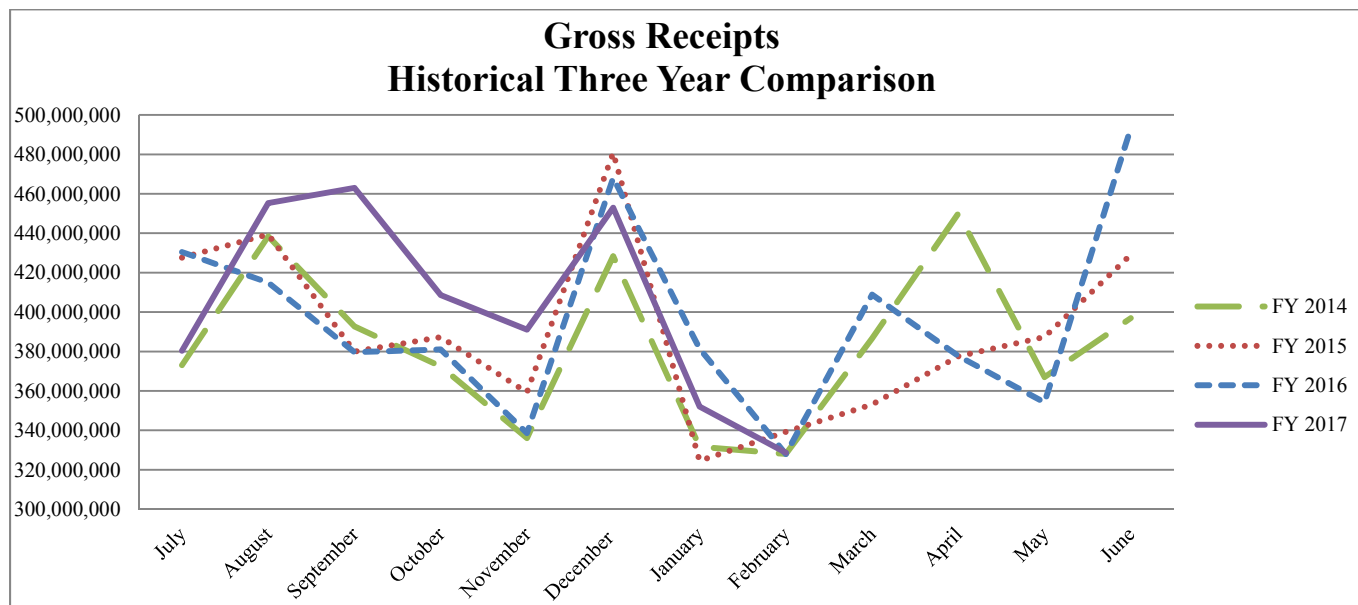
Data Source: NM Taxation & Revenue Dept.

Table 1

City of Santa Fe GRT Distribution Variance by Industry Sector FY 2017 vs. FY 2016 Cumulative FYTD				
Category	April FY17	April FY16	\$ Variance	% Variance
Agriculture, Forestry, Hunting, Fishing	115,978	116,346	(368)	0%
Mining	4,592	16,512	(11,920)	-72%
Utilities	2,130,918	2,673,967	(543,049)	-20%
Construction	7,783,179	7,003,029	780,150	11%
Manufacturing	1,403,890	1,366,131	37,759	3%
Wholesale	1,510,855	1,425,804	85,051	6%
Retail	23,920,439	23,387,862	532,577	2%
Transportation & Warehousing	320,886	211,158	109,728	52%
Information and Cultural Industries	3,223,938	3,146,295	77,643	2%
Finance & Insurance	1,074,072	1,095,215	(21,143)	-2%
Real Estate, Rental & Leasing	2,222,763	2,204,936	17,827	1%
Professional, Scientific, Technical	7,074,578	6,769,792	304,786	5%
Management of Companies	105,701	110,190	(4,489)	-4%
Admin & Support, Waste Mgt.	920,167	773,341	146,826	19%
Educational Services	665,383	589,539	75,844	13%
Health Care and Social Assistance	4,265,503	4,127,161	138,342	3%
Arts, Entertainment & Recreation	796,597	575,187	221,410	38%
Accommodation & Food	11,935,485	11,159,590	775,895	7%
Other Services	7,123,742	7,973,621	(849,879)	-11%
Public Administration	75,546	122	75,424	100%
Unclassified	1,080,532	683,145	397,387	58%
State Reimb-Food/Med Tax**	7,373,356	8,958,107	(1,584,751)	-18%
Muni. Equivalent Distribution	245,930	273,871	(27,941)	-10%
Total Distribution	85,374,030	84,640,921	733,109	0.87%

Data Source: NM Taxation & Revenue Dept. Please note a two month lag in data provided per reporting from TRD.

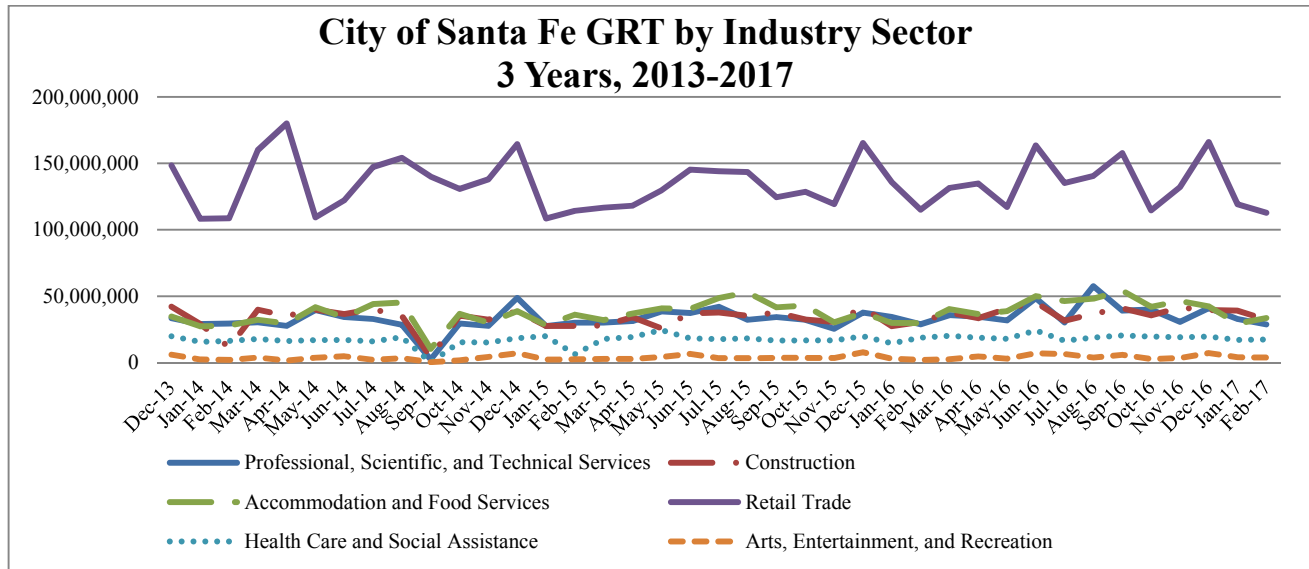
Chart 2



Data Source: NM Taxation & Revenue Dept.

Strength in gross receipts observed in June reporting data has been explained by TRD as an increase in the processing and accounting of filers' payments at the department. Typically a seasonal boost in retail activity contributes to an increase.

Chart 3



Data Source: NM Taxation & Revenue Dept.

Employment is a strong indicator for the health of an economy. The Santa Fe MSA (metropolitan statistical area) is reporting some growth in certain sectors, yet remains behind historical levels achieved during 2006-2007. In February, the Workforce Solutions Department (DWS) reported total non-seasonally adjusted employment in Santa Fe increased by 0.6 percent for the month. An increase in government sector jobs offset a loss in the private sector. The increase reflects a seasonal increase in education-related jobs. Total private employment fell by 200 jobs, including three industry areas reporting losses in manufacturing, retail trade and leisure and hospitality. Employment activity increased primarily in the transportation, warehousing and utilities, and state government sectors. The education and health services industries were up slightly, reporting the lowest gain since the positive growth trend started in October 2014. Professional and business services reported declines during the month. The remaining sectors were unchanged from January.

Unemployment levels within the Santa Fe MSA have been relatively flat during the first half of the 2017 fiscal year, hovering around 4.9 percent and dropping down in the second half. This was comparable with the national level of approximately 4.7 percent. The first six months of fiscal year 2017 presents a steady increase in unemployment claims, climbing from 4.9 percent to 5.0 percent, then 5.6 percent for the remainder of the period through February. This increase may be indicative of seasonal employment activity shifting at the end of the summer months and the dip with holiday hiring. Broader New Mexico unemployment levels during the same period averaged 6.7 percent, driven in part by losses in petroleum industry related jobs as well as a broad slowdown in warehousing and manufacturing across the state.

Chart 4

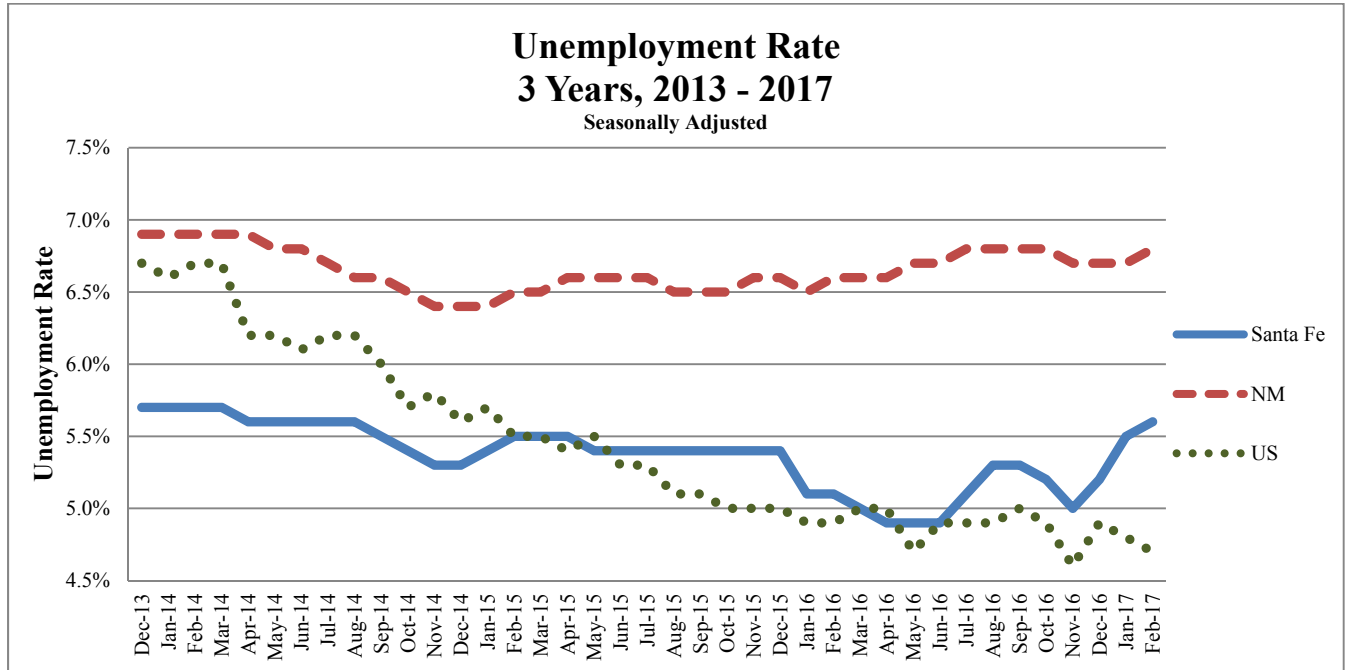
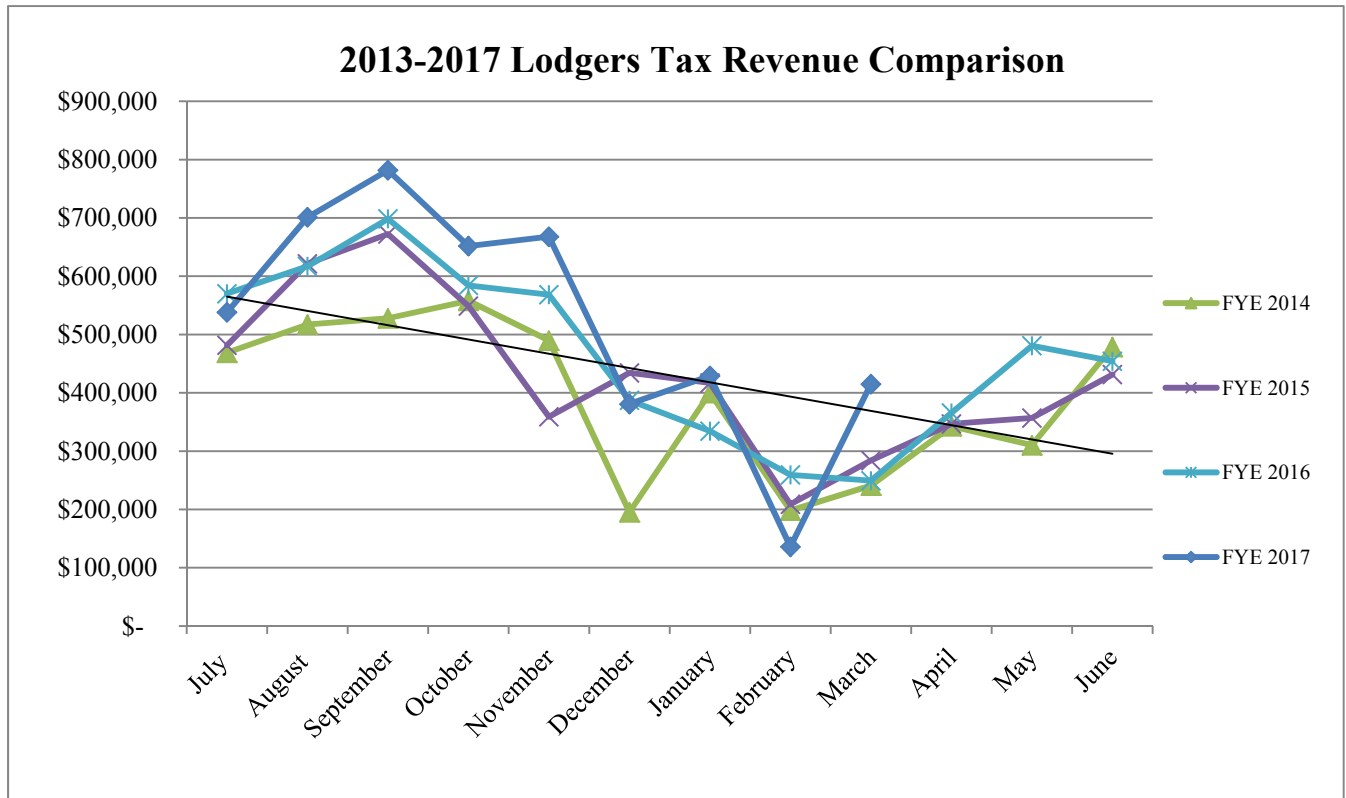


Chart 5



II. CITY OF SANTA FE – REVENUE/EXPENDITURE PROJECTIONS

This report is a summary of financial results for the City through the third quarter of the fiscal year. It provides summarized information on how the City's financial sources and uses have performed to date by department and major categories. Significant financial developments and budget variances are highlighted and explained. The report also includes a projection of revenues and expenditures to the end of the fiscal year based on year-to-date activity and historical trends.

HIGHLIGHTS

The City's overall revenue forecast continues to be strong for this fiscal year, with Gross Receipts Tax (GRT) showing a healthy growth over the previous fiscal year (GRT receipts for the current year are projected at 2.25% over the previous fiscal year); citywide GRT receipts are projected to end the fiscal year at 5% above budgeted levels. While some revenue sources like Fines, Parking and Water Fees are performing below budgeted expectations, other sources such as Franchise Tax, Ambulance Fees and Miscellaneous Revenues are performing more strongly than expected. One item to note is that Interest Earnings are projected to come in much stronger than budgeted, due to changes in the City's Investment Policy. Overall revenues are projected to come in at 5% above budget.

On the expenditures side, the projections are largely based on past usage history in more 'discretionary' accounts such as contractual services and supplies; as in past years, these categories tend to come in a bit more under budget in most instances than do other categories such as salaries and benefits. Expenditures are trending much as they were in the first three quarters, with the overall expenditures forecast ending up much the same as in the previous quarter's report. As for personnel services costs, as of the third quarter the City still appears to be meeting the increased vacancy savings goals incorporated into the FY 2016/17 Budget. As a whole, expenditures are projected to come in at 6% below budget.

GENERAL FUND

Although many revenue categories in the General Fund such as Other Fees/Services, Fines and Miscellaneous Revenues are trending below their budget targets, because GRT is by far the largest General Fund revenue source, positive GRT performance over the first nine months of the fiscal year has left the overall General Fund revenue forecast an even more positive one than in previous quarters' reports for the fiscal year, with total General Fund revenue projected to exceed budget by 6% (up from 3% in the previous forecast). On the expenditure side, as noted above, the City has tightened its personnel services budget for FY 2016/17, and as a result salaries and benefits are trending closer to budget targets than in previous years, when a significant portion of the personnel budget was left unspent due to an underestimation of employee vacancy savings trends. As a result, Departments such as Police and Fire whose salaries and benefits represent a greater share of their total budget are projected to end the fiscal year closer to their budget targets than those whose share is relatively smaller, such as HR and ITT. In fact, the Police and Fire Departments are expected to exceed their overall General Fund budgets by the end of the fiscal year due to overtime costs that are trending well above budget. Overall, however, General Fund expenditures are projected to end the fiscal year at 2% below budget, a lower (tighter) budget-to-actual variance than that projected in the previous quarterly report (5%).

In conclusion, the City's financial forecast continues to be a positive one. However, the fiscal year is not yet complete, and positive or negative trends may yet emerge by the end of the year. The Finance Department will continue to closely monitor the City's revenue and expenditure profile, and recommend adjustments where necessary, to ensure that the City's financial goals are met in the most efficient and effective manner possible.

FINANCIAL PERFORMANCE REPORT: THIRD QUARTER FY 2016-2017

ALL FUNDS - OPERATING BUDGET SUMMARY & PROJECTIONS

Table 2

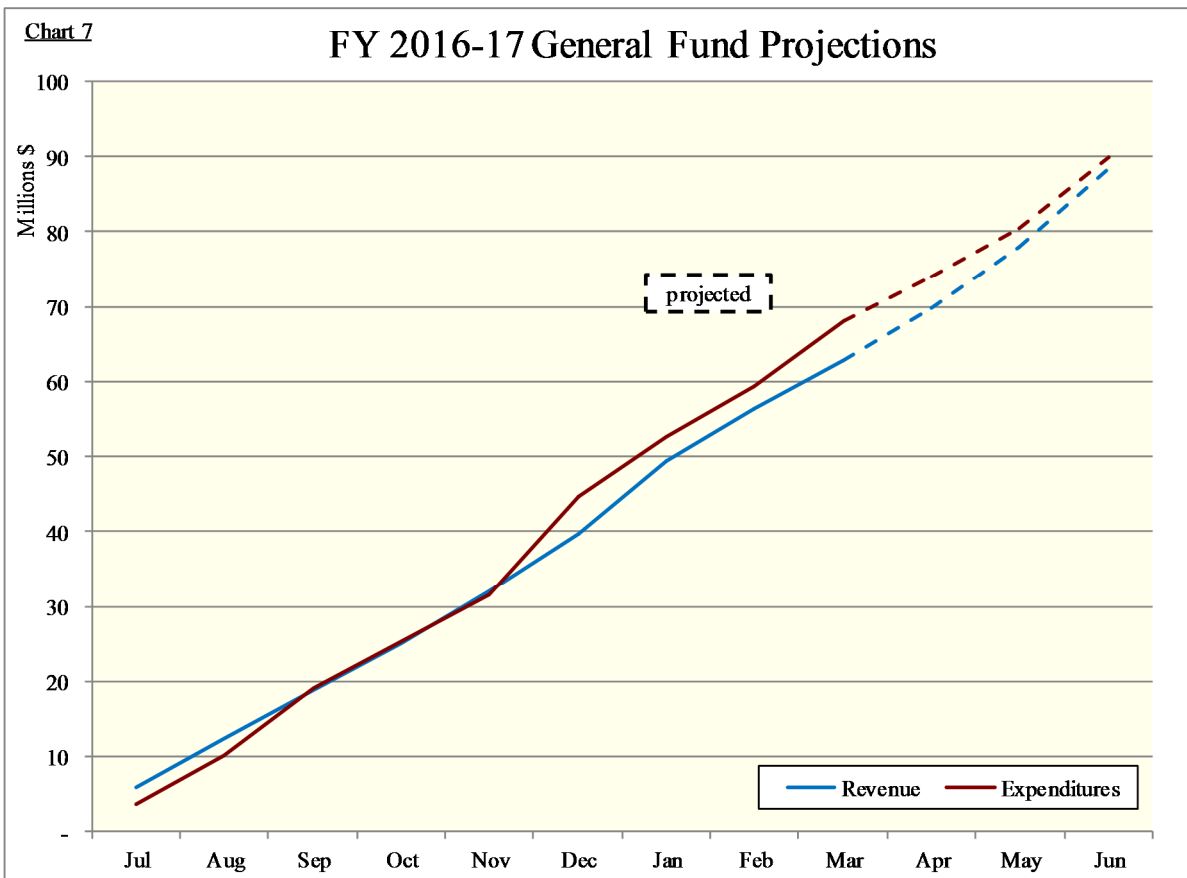
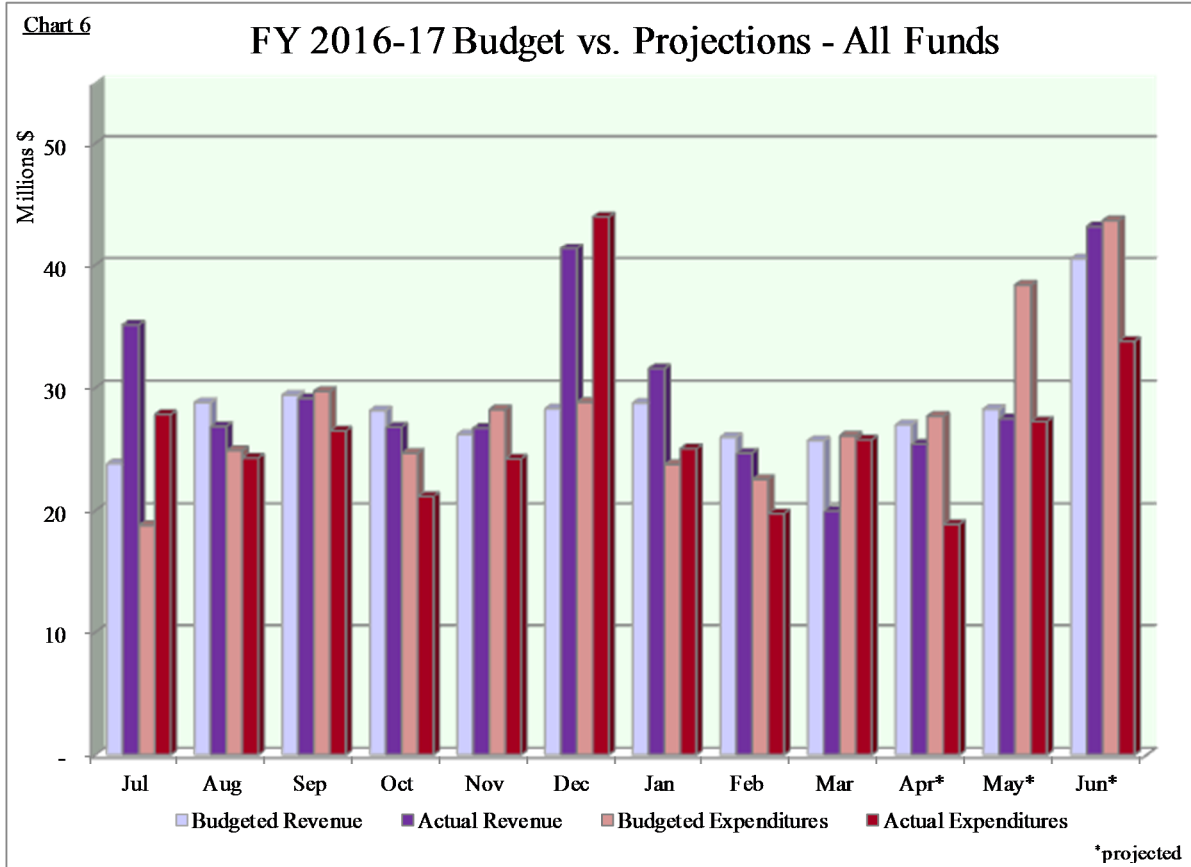
DESCRIPTION	FISCAL YEAR 2015/2016	FISCAL YEAR 2016/2017				
	ACTUAL	APPROVED BUDGET	AMENDED BUDGET	YEAR TO DATE*	PROJECTED YEAR-END	PROJECTED VARIANCE
BEGINNING BALANCE	141,719,995	124,973,340	124,973,340	124,973,340	124,973,340	
<i><u>Revenues :</u></i>						
Gross Receipts Tax	101,173,715	98,690,364	98,690,364	78,392,830	103,454,136	5%
Property Tax	10,531,692	9,761,061	9,761,061	7,280,969	10,801,699	11%
Franchise Tax	3,669,517	4,625,575	4,625,575	3,315,197	5,388,544	16%
Lodgers' Tax	9,743,758	10,000,000	10,000,000	8,227,719	10,752,030	8%
Gasoline Tax	1,276,598	1,445,000	1,445,000	1,184,716	1,590,997	10%
Other Taxes	469,285	490,110	490,110	294,908	497,793	2%
Licenses & Permits	2,792,742	3,932,931	4,213,413	2,535,491	4,386,544	4%
Ambulance Fees	3,684,148	1,641,543	1,641,543	1,669,422	2,641,330	61%
Insurance Premiums/Deductibles	28,274,746	27,556,262	27,683,861	21,562,137	28,939,863	5%
Parking Fees	3,992,840	5,203,113	5,203,113	3,510,769	4,744,979	-9%
Recreation Fees	3,316,566	3,313,194	3,313,194	2,233,232	3,343,770	1%
Solid Waste Fees	18,440,996	18,614,394	18,614,394	13,662,919	19,281,991	4%
Wastewater Fees	12,406,403	11,629,038	11,629,038	7,424,172	10,743,586	-8%
Water Fees	35,528,446	34,314,486	34,444,049	20,065,483	30,870,604	-10%
Other Fees/Services**	29,072,746	20,260,387	21,355,910	14,095,920	21,003,536	-2%
Fines & Forfeitures	1,361,274	1,292,003	1,292,003	755,256	1,035,267	-20%
Miscellaneous Revenues***	49,218,968	7,481,070	14,791,929	23,968,624	26,277,492	78%
Interest on Investments	865,539	602,288	599,913	1,341,101	1,571,457	162%
State Grants	4,261,889	3,294,549	4,438,810	2,702,196	4,438,810	0%
Federal Grants	5,009,046	5,130,404	5,841,066	802,605	5,841,066	0%
SF County/Other Grants	136,777	6,978,525	7,806,016	34,067	7,806,016	0%
Transfers In	138,525,160	50,895,938	53,114,943	47,301,799	53,114,943	0%
Subtotal - Revenues	463,752,851	327,152,235	340,995,305	262,361,532	358,526,454	5%
TOTAL RESOURCES	605,472,846	452,125,575	465,968,645	387,334,872	483,499,794	
<i><u>Expenditures :</u></i>						
Salaries	73,255,533	69,600,480	72,532,260	52,458,267	73,236,108	1%
Benefits	38,036,704	39,601,561	40,807,026	28,099,729	39,155,325	-4%
Contractual Services	26,024,477	23,910,760	26,965,034	21,132,446	21,756,641	-19%
Utilities	11,986,640	12,112,968	13,615,189	11,214,800	11,785,025	-13%
Repairs & Maintenance	5,021,616	5,870,522	6,818,734	4,445,382	4,926,128	-28%
Supplies	8,829,188	10,695,841	11,259,510	8,167,931	9,403,935	-16%
Insurance	28,558,239	32,052,116	32,238,768	23,027,095	29,746,174	-8%
Other Operating	20,961,988	24,732,805	27,574,785	16,202,032	22,974,444	-17%
Capital Purchases	9,257,529	6,302,704	10,757,491	9,036,637	10,757,491	0%
Land & Building	4,709,567	826,419	1,600,865	522,776	1,600,865	0%
Debt Service-Principal	104,545,860	19,105,177	26,615,177	22,294,560	26,615,177	0%
Debt Service-Interest	15,970,114	13,739,866	13,716,089	6,576,461	13,716,089	0%
Transfers Out	133,342,050	51,650,370	52,938,675	56,197,449	52,938,675	0%
TOTAL EXPENDITURES	480,499,506	310,201,589	337,439,603	259,375,564	318,612,076	-6%
ENDING BALANCE	124,973,340	141,923,986	128,529,042	127,959,308	164,887,718	

*Includes year-to-date actuals plus encumbrances; excludes CIP funds

**Other Fees/Services include: Internal Service Charges; Airport Fees; Police/Court Fees; Transit Fees; Land Use Fees; and various other fees/services

***Miscellaneous Revenues are primarily comprised of Bond Proceeds. This category also includes: Bond Premiums; Sales Revenue; Reimbursements; Refunds; Advertising Income; Insurance Recoveries; Rental Income; and other miscellaneous revenues

PROJECTIONS ANALYSIS



FINANCIAL PERFORMANCE REPORT: THIRD QUARTER FY 2016-2017

GENERAL FUND SUMMARY & PROJECTIONS

Table 3

DESCRIPTION	FISCAL YEAR 2015/2016 ACTUAL	FISCAL YEAR 2016/2017				
		APPROVED BUDGET	AMENDED BUDGET	YEAR TO DATE*	PROJECTED YEAR-END	PROJECTED VARIANCE
BEGINNING BALANCE	9,384,745	15,262,955	15,262,955	15,262,955	15,262,955	
<i>Revenues :</i>						
Gross Receipts Tax	55,427,303	57,002,045	57,002,045	43,868,287	59,691,052	5%
Property Tax	3,540,610	6,629,139	6,629,139	4,341,340	6,732,413	2%
Franchise Tax	3,650,602	4,605,575	4,605,575	3,305,619	5,372,977	17%
Other Taxes	407,436	430,273	430,273	294,908	497,793	16%
Licenses & Permits	2,760,196	3,914,431	4,194,913	2,505,801	4,350,748	4%
Ambulance Fees	3,684,148	1,641,543	1,641,543	1,669,422	2,641,330	61%
Planning/Land Use Fees	276,552	289,200	289,200	237,063	313,017	8%
Recreation Fees	476,035	443,051	443,051	354,884	531,360	20%
Reimbursed Expenditures**	6,260,900	6,813,281	6,813,281	5,281,869	7,042,492	3%
Other Fees/Services	237,772	314,270	362,270	205,872	280,643	-23%
Fines & Forfeitures	373,917	432,144	432,144	237,914	345,186	-20%
Miscellaneous Revenues	90,080	292,084	292,084	37,050	52,125	-82%
Interest on Investments	60,923	41,149	41,149	(10,229)	61,726	50%
State/Other Grants	121,698	205,427	277,762	32,807	277,762	0%
Transfers In	6,567,805	301,667	301,667	343,063	301,667	0%
Subtotal - Revenues	83,935,977	83,355,279	83,756,096	62,705,669	88,492,290	6%
TOTAL RESOURCES	93,320,722	98,618,234	99,019,051	77,968,624	103,755,245	
<i>Expenditures :</i>						
Community Services Department:						
-Administration Division	542,045	493,357	613,357	547,425	607,074	-1%
-Library Division	2,606,638	3,620,370	3,620,370	2,787,548	3,516,391	-3%
-Senior Services Division	2,351,415	2,420,312	2,420,312	1,820,783	2,420,312	0%
-Youth & Family Division	678,886	754,556	754,556	478,096	651,773	-14%
Finance Department	6,459,504	4,128,602	11,387,623	10,402,588	11,282,757	-1%
Fire Department	15,389,045	16,630,622	16,719,069	13,056,493	17,439,750	4%
General Government	7,157,429	7,841,772	7,960,557	5,360,510	7,016,913	-12%
Human Resources Department	1,114,554	981,219	981,219	683,616	912,580	-7%
Information Technology and Telecommunications Department	3,466,736	4,365,501	4,420,454	3,516,293	4,092,264	-7%
Parks & Recreation Department	7,572,884	8,934,464	9,040,421	6,569,810	8,358,479	-8%
Planning & Land Use	3,945,095	4,608,238	4,936,720	3,306,442	4,366,486	-12%
Police Department	21,084,936	20,851,516	20,923,851	17,001,347	22,150,533	6%
Environmental Services / Graffiti	303,308	280,666	280,666	210,348	273,853	-2%
Public Works Department:						
-Administration Division	9,913	8,772	8,772	22,724	24,039	174%
-Airport Division (GF Subsidy)	-	145,726	145,726	109,294	145,726	0%
-Engineering Division	2,381,302	2,512,459	2,845,378	2,333,713	2,482,132	-13%
-Facilities Maintenance Division	2,364,141	2,672,380	2,685,380	2,109,652	2,620,269	-2%
-Streets & Drainage Division	629,935	1,841,244	1,841,244	1,078,399	1,543,004	-16%
TOTAL EXPENDITURES	78,057,767	83,091,776	91,585,675	71,395,083	89,904,335	-2%
ENDING BALANCE	15,262,955	15,526,458	7,433,376	6,573,541	13,850,910	
<i>City Council-Mandated Minimum General Fund Balance***</i>	<i>7,445,458</i>	<i>7,849,547</i>	<i>7,956,212</i>		<i>7,956,212</i>	
<i>Equivalent # Days of Operation</i>	<i>75</i>	<i>72</i>	<i>34</i>		<i>65</i>	

*Includes year-to-date actuals plus encumbrances

**Reimbursed Expenditures are mostly comprised of internal charges to various City Divisions for services provided by GF Departments such as Finance, ITT, & HR

***Minimum balance defined as 1/10 (10%) budgeted annual General Fund expenditures excluding transfers

III. CITY OF SANTA FE – INVESTMENT PORTFOLIO AS OF MARCH 31, 2017

Chart 8

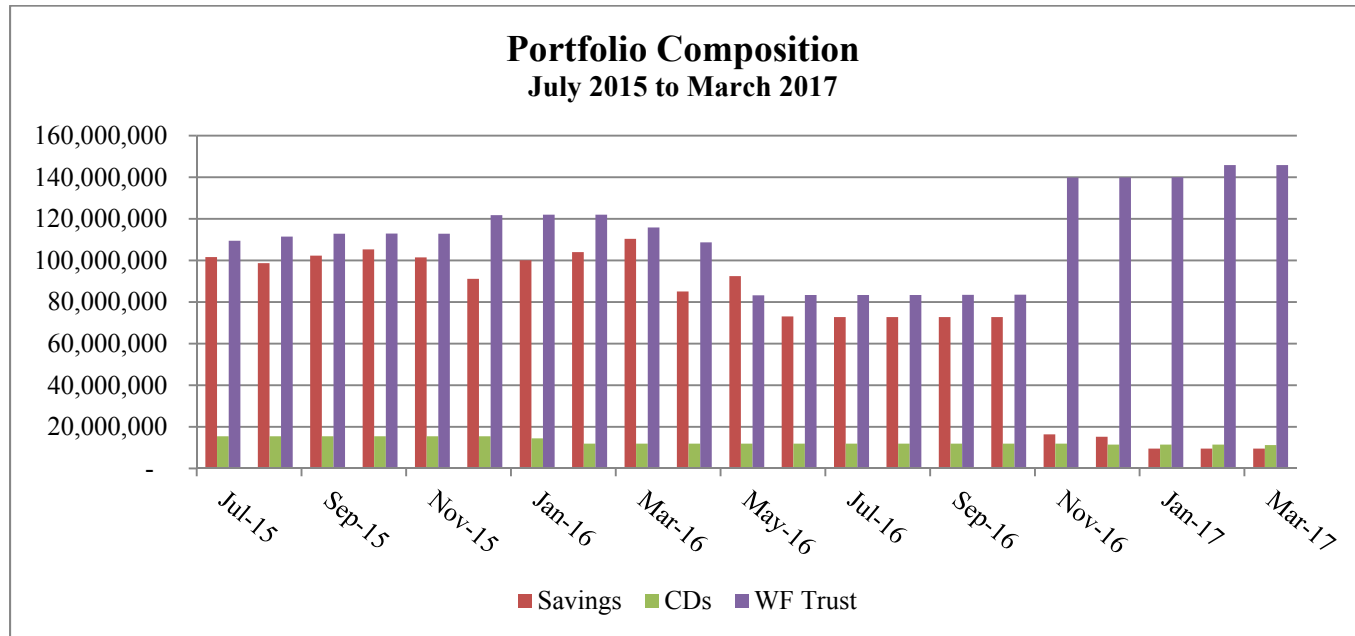
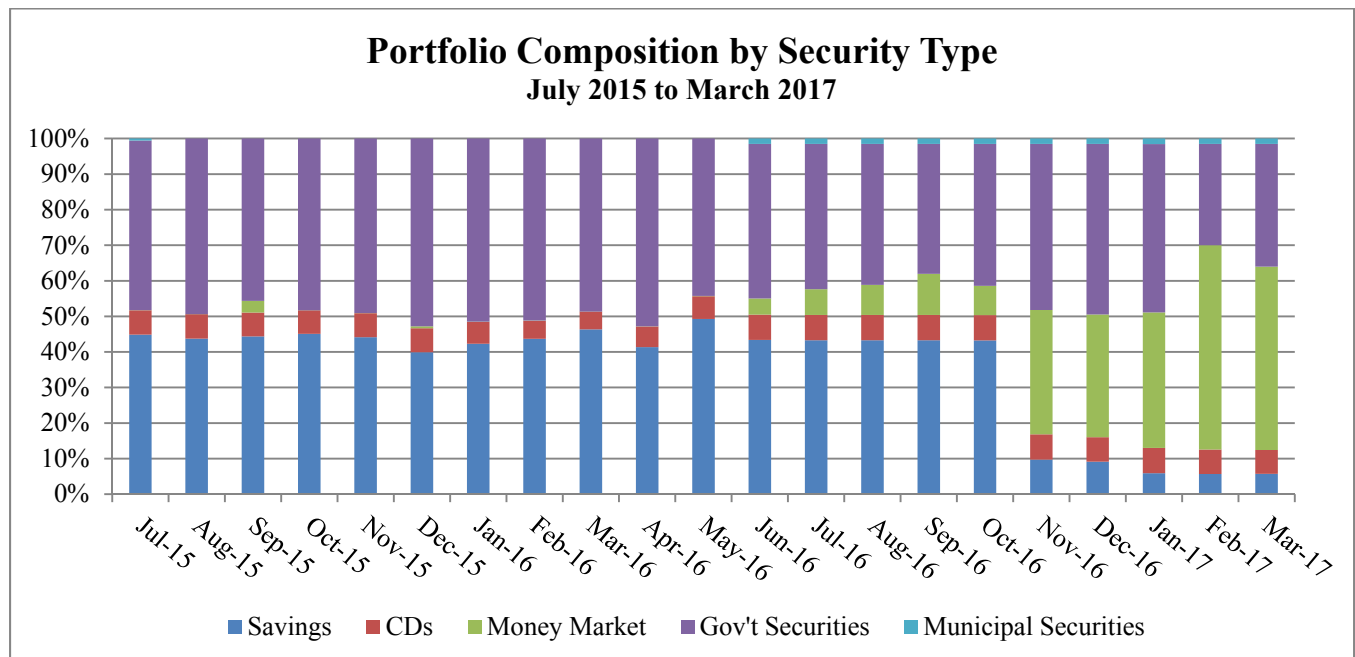


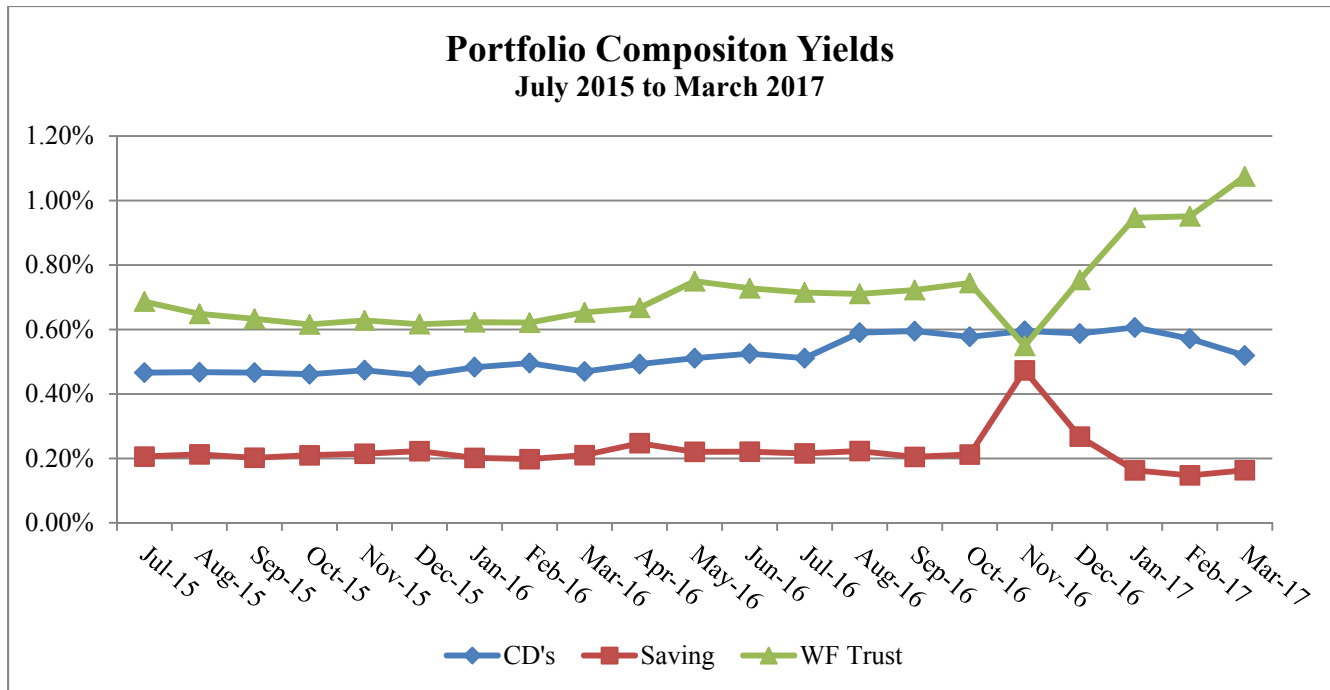
Chart 9



These first two charts demonstrate how the portfolio composition has changed since the beginning of the City's Treasury Division in September of 2016. The most important change is moving funds from the savings accounts to the money market funds. This has been advantageous in two ways: Money Market funds pay higher interest rates than Savings Accounts and Money Market funds react to Federal Reserve rate changes immediately whereas Savings Accounts do not.

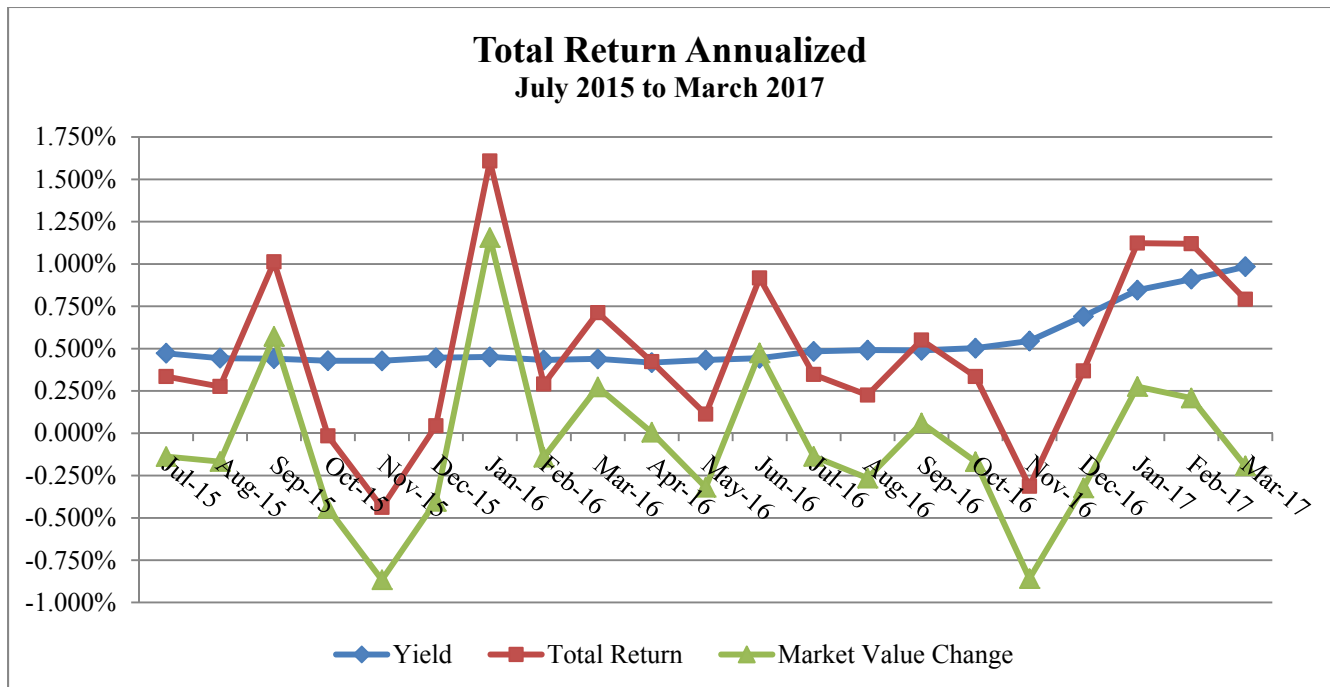
The change in portfolio composition positively impacted earnings as the following three charts illustrate.

Chart 10



In November 2016 funds were transferred from Savings to the Trust account creating the hiccup in yields that month.

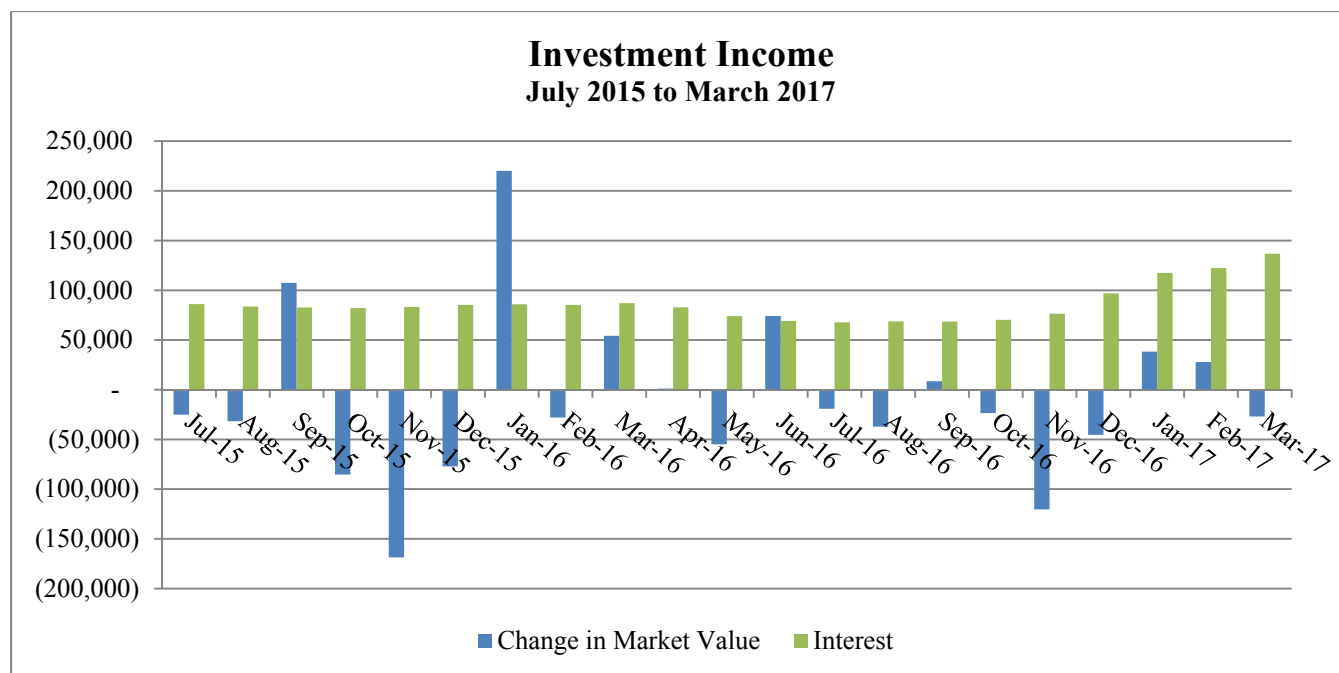
Chart 11



Total Return is the amount the City earns on its investments, comprised of two components, yield and market value change (both realized and unrealized). The change in portfolio composition has had no impact on the

volatility of the changes in market value, green line, but has positively impacted the yield. The following chart depicts investment income by month.

Chart 12



The next four charts compare investment income for FY 2016 and FY 2017. There is no data for April, May or June 2017.

Chart 13

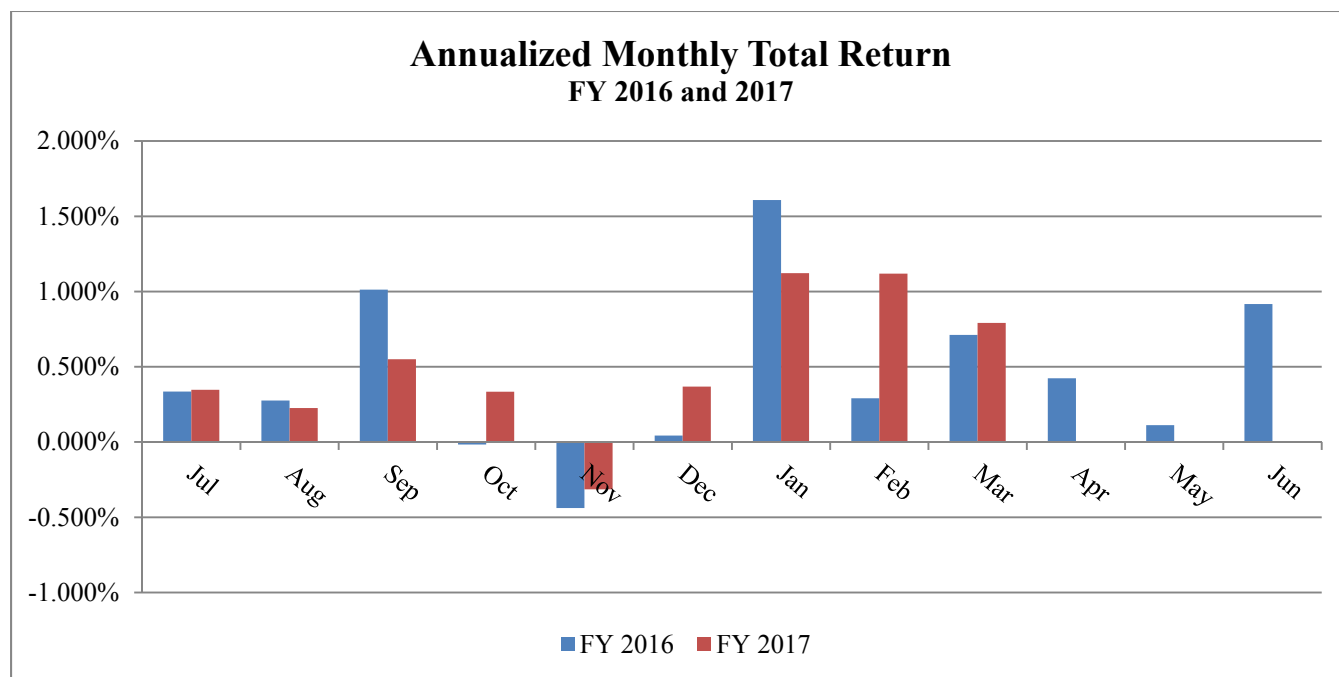


Chart 14

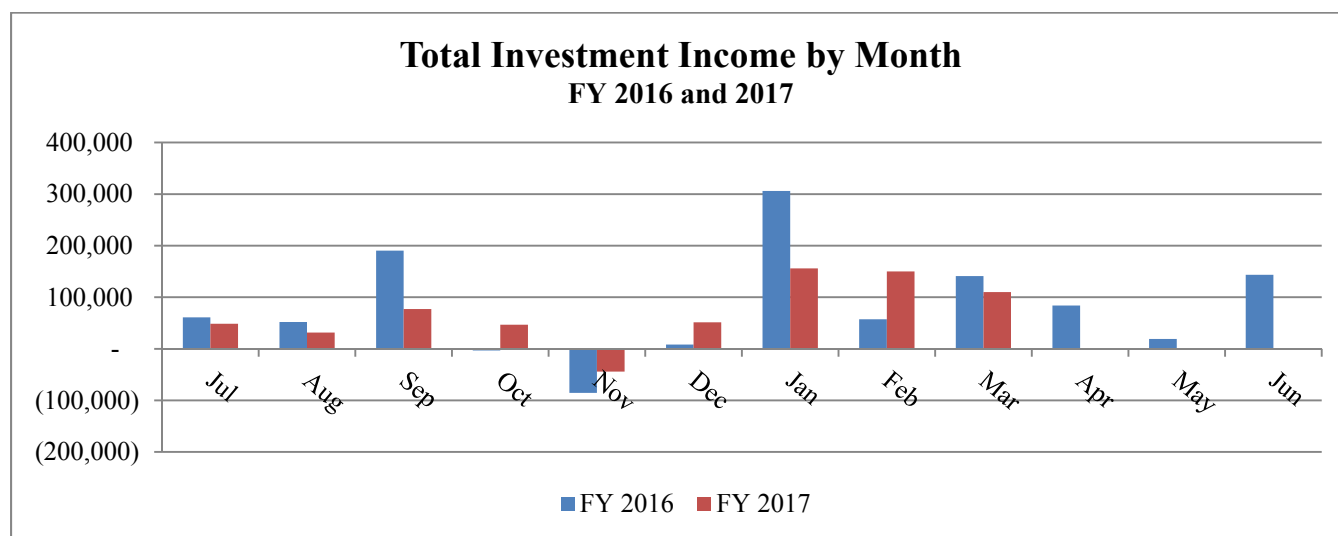


Chart 15

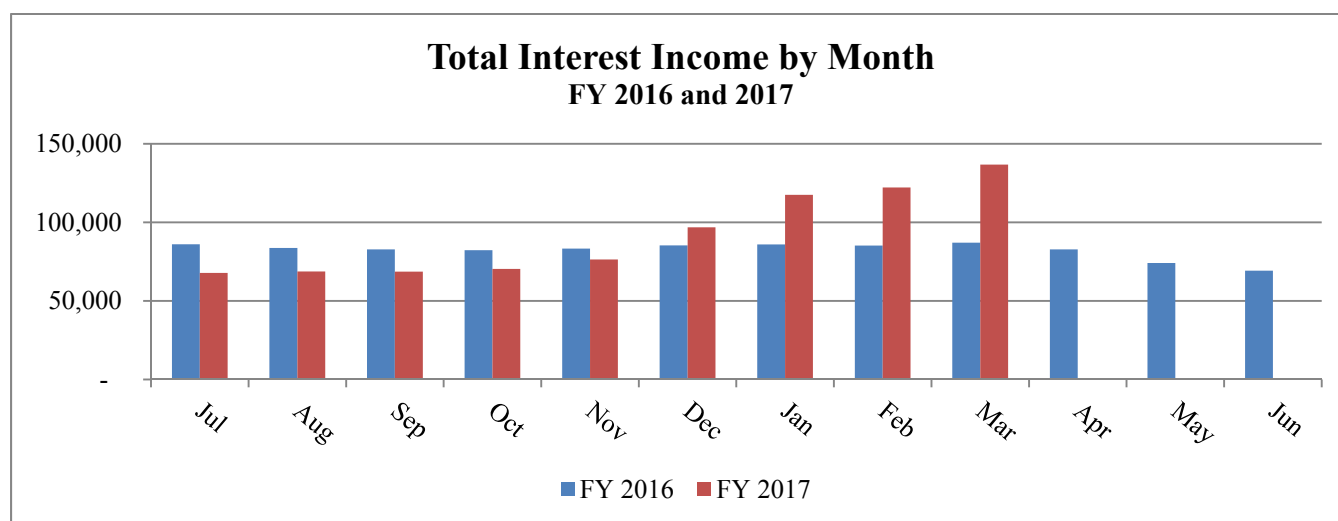


Chart 16

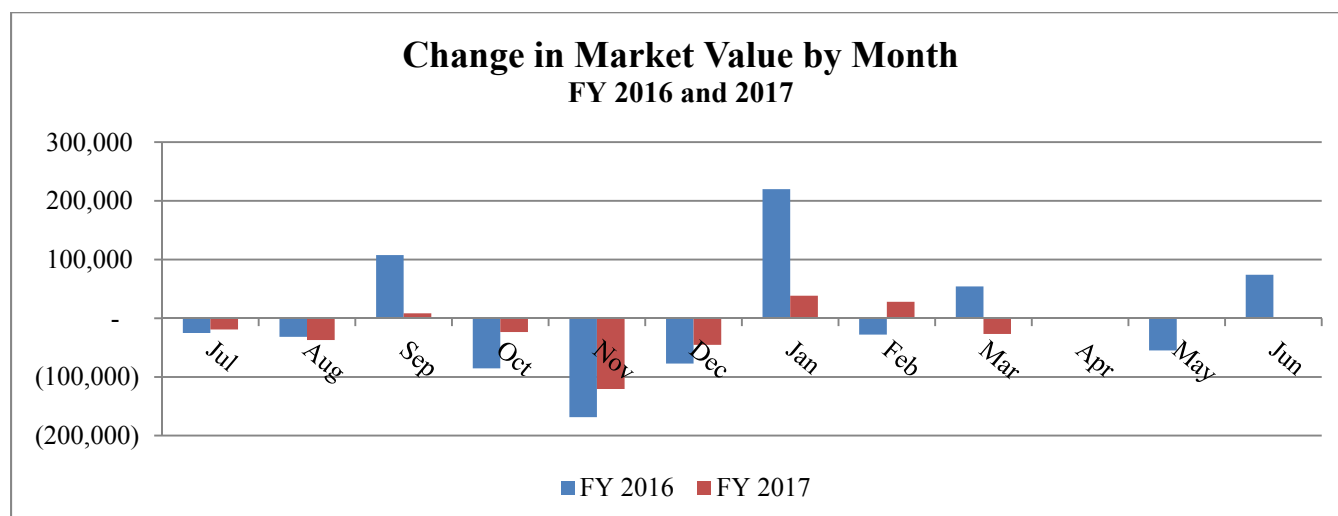
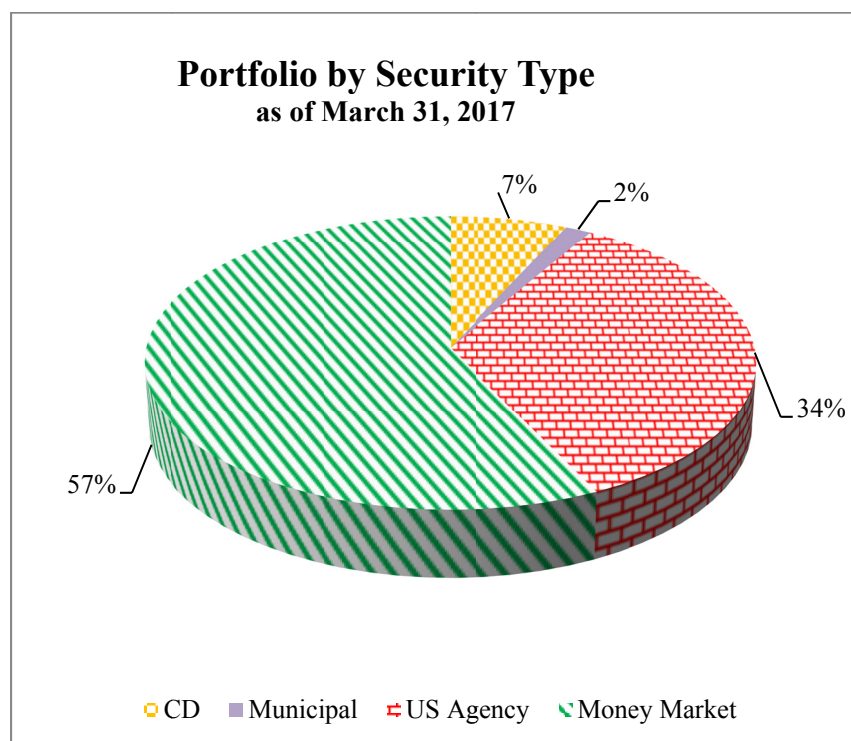
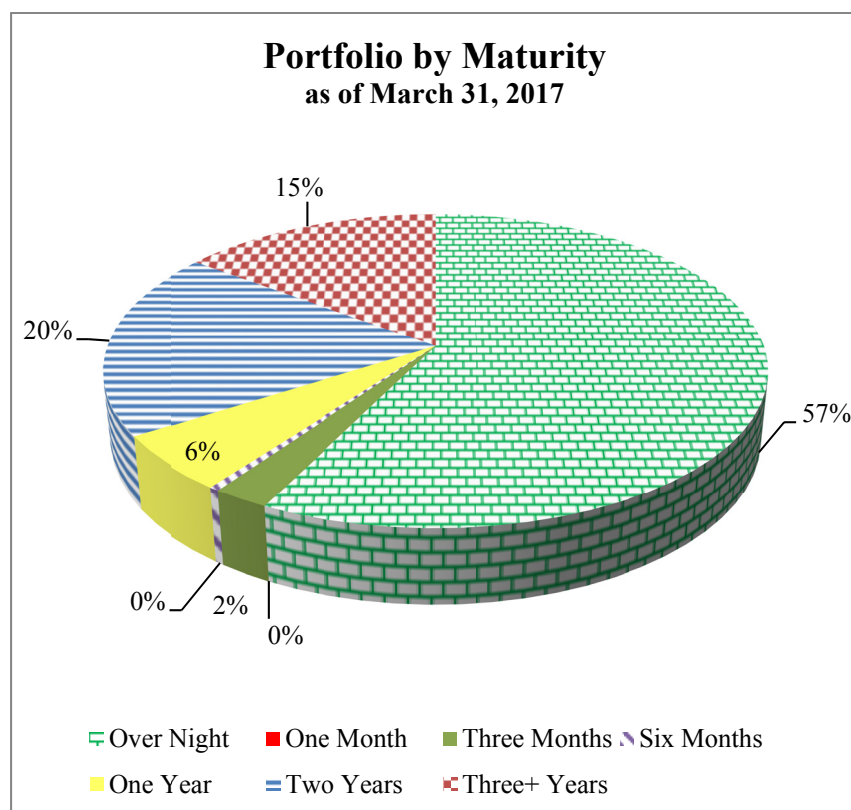


Chart 17



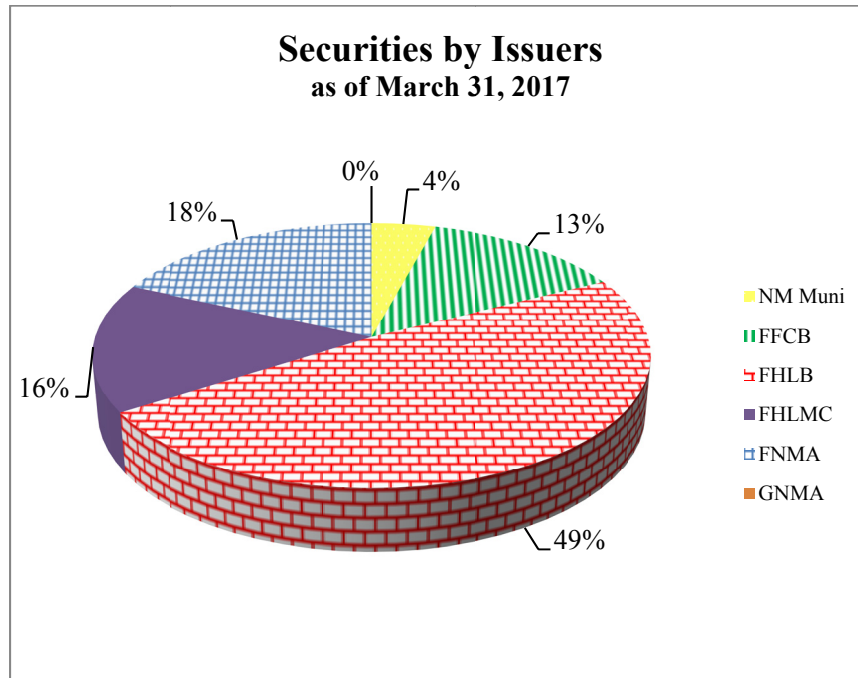
Portfolio by Security Type		
	Market Value	Percent
CD	11,456,656	6.86%
Municipal	2,517,575	1.51%
US Agency	57,455,773	34.43%
Money Market	95,465,710	57.20%
	166,895,714	100.00%

Chart 18



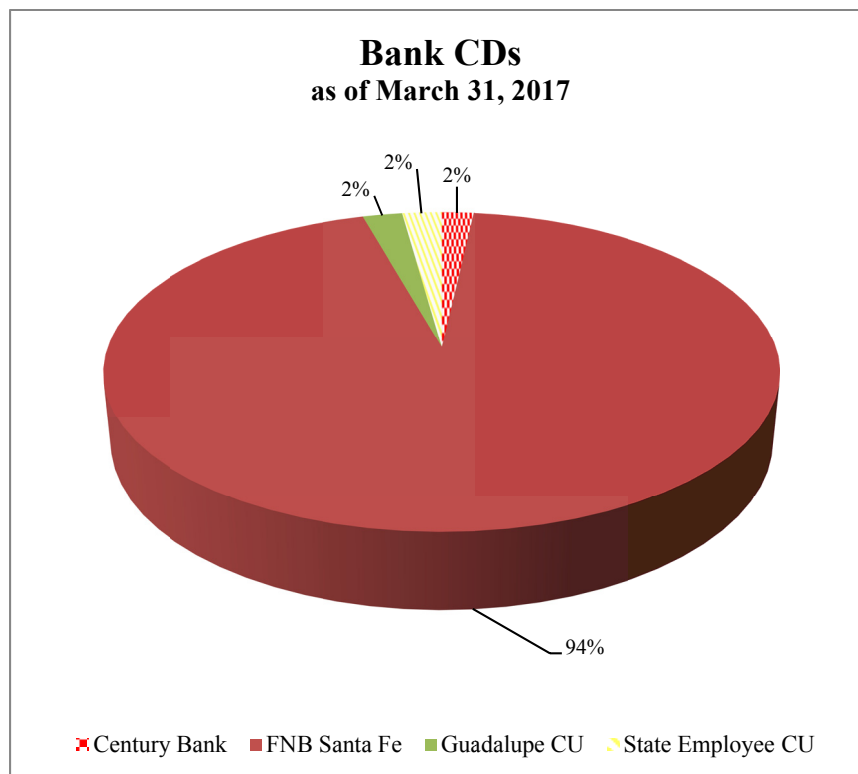
Portfolio by Maturity		
	Market Value	Percent
Over Night	95,721,766	57.35%
One Month	-	0.00%
Three Months	4,000,240	2.40%
Six Months	700,601	0.42%
One Year	9,500,433	5.69%
Two Years	32,461,920	19.45%
Three+ Years	24,510,755	14.69%
Portfolio Totals	166,895,714	100.00%

Chart 19



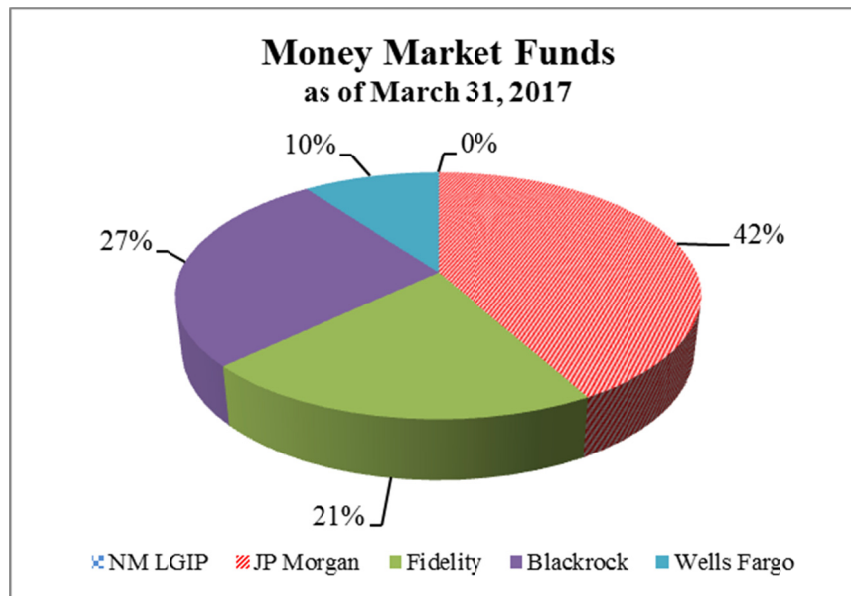
Security by Issuers		
	Market Value	Percent
NM Muni	2,517,575	4.20%
FFCB	7,985,440	13.31%
FHLB	29,013,820	48.38%
FHLMC	9,461,425	15.78%
FNMA	10,992,795	18.33%
GNMA	2,293	0.00%
	59,973,348	100.00%

Chart 20



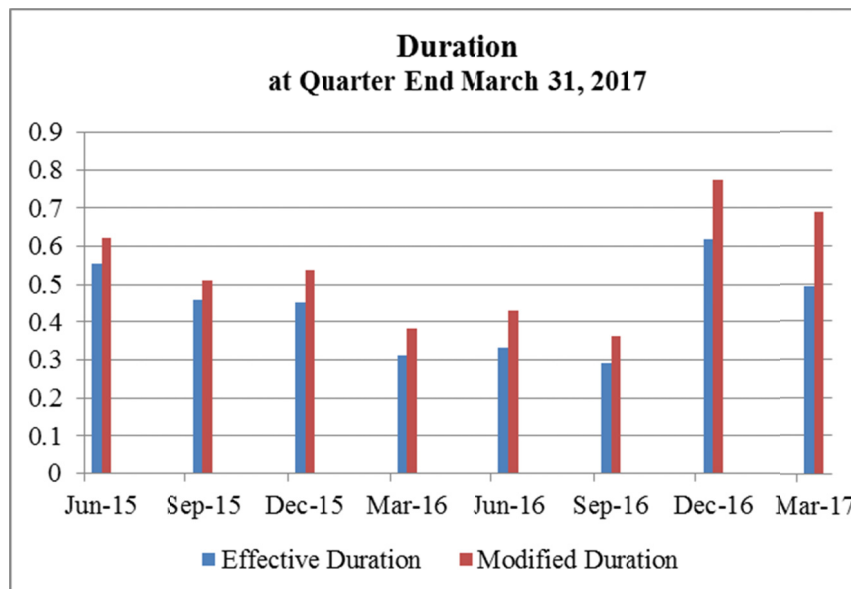
CDs		
	Market Value	Percent
Century Bank	200,601	1.75%
FNB Santa Fe	10,756,055	93.88%
Guadalupe CU	250,000	2.18%
State Employee CU	250,000	2.18%
	11,456,656	100.00%

Chart 21



Money Market		
	Market Value	Percent
NM LGIP	896	0.00%
JP Morgan	40,037,850	41.94%
Fidelity	20,041,681	20.99%
Blackrock	25,828,991	27.06%
Wells Fargo	9,556,293	10.01%
	95,465,710	100.00%

Chart 22



Market News:

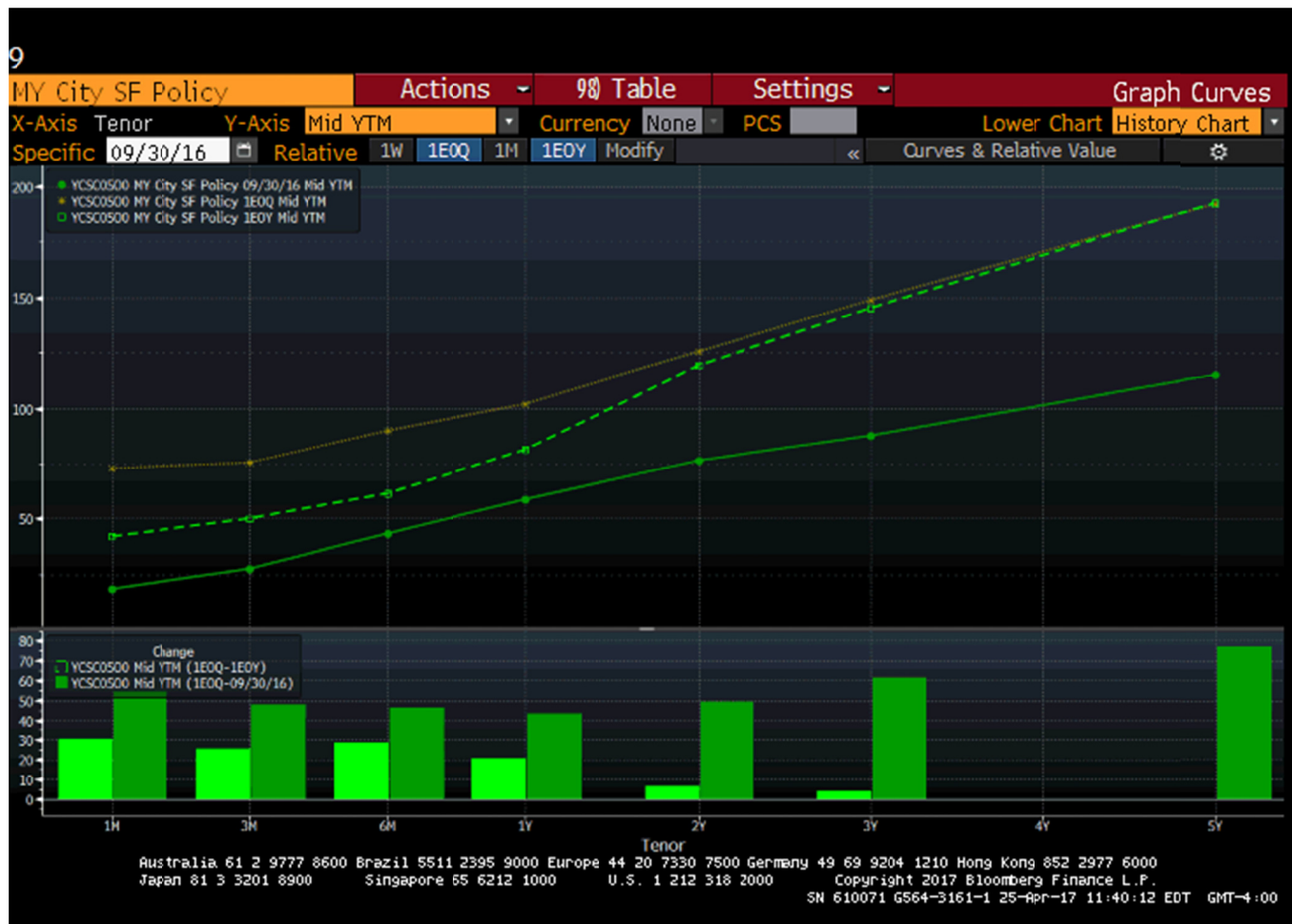
With some surprise, the Federal Reserve raised the short term borrowing rates on March 15, 2017 by another 25 basis points. Most market participants did not believe that the Federal Reserve would act so quickly following the December 2016 rate hike. The other surprise from the Federal Reserve was their discussion of its \$4.5 trillion balance sheet. Subsequent to the meeting, members of the Open Market Committee discussed their views of the balance sheet and how to reduce it. There is consensus building that as the Treasury and Mortgage bonds mature, the Federal Reserve will not move to re-invest the proceeds or re-invest the interest payments.

Economic data has been bifurcated into hard and soft data. Hard data is quantifiable, measureable economic data. Soft data is defined as survey data, not really quantifiable. Hard data for the first quarter of 2017 was weak. Expectations for Gross Domestic Product (GDP) is pegged at 1.3 percent, significantly lower than the fourth quarter of 2016 GDP which came in at 2.1 percent. Home sales, car sales, business spending and investment were all weaker than expected. Soft data for the first quarter of 2017 was strong and getting stronger. Consumer and business sentiment, were all healthy. However, March's newly created jobs plummeted to 98,000, down from over 200,000 in January and February.

Strong sentiment indicators reflect President Trump's agenda of tax cuts, infrastructure spending, regulatory and healthcare reforms. As the US House of Representatives failed to pass healthcare reform, investors began to question whether the other aspects of President Trump's agenda would be achieved in the expected time frame.

Investment Strategy:

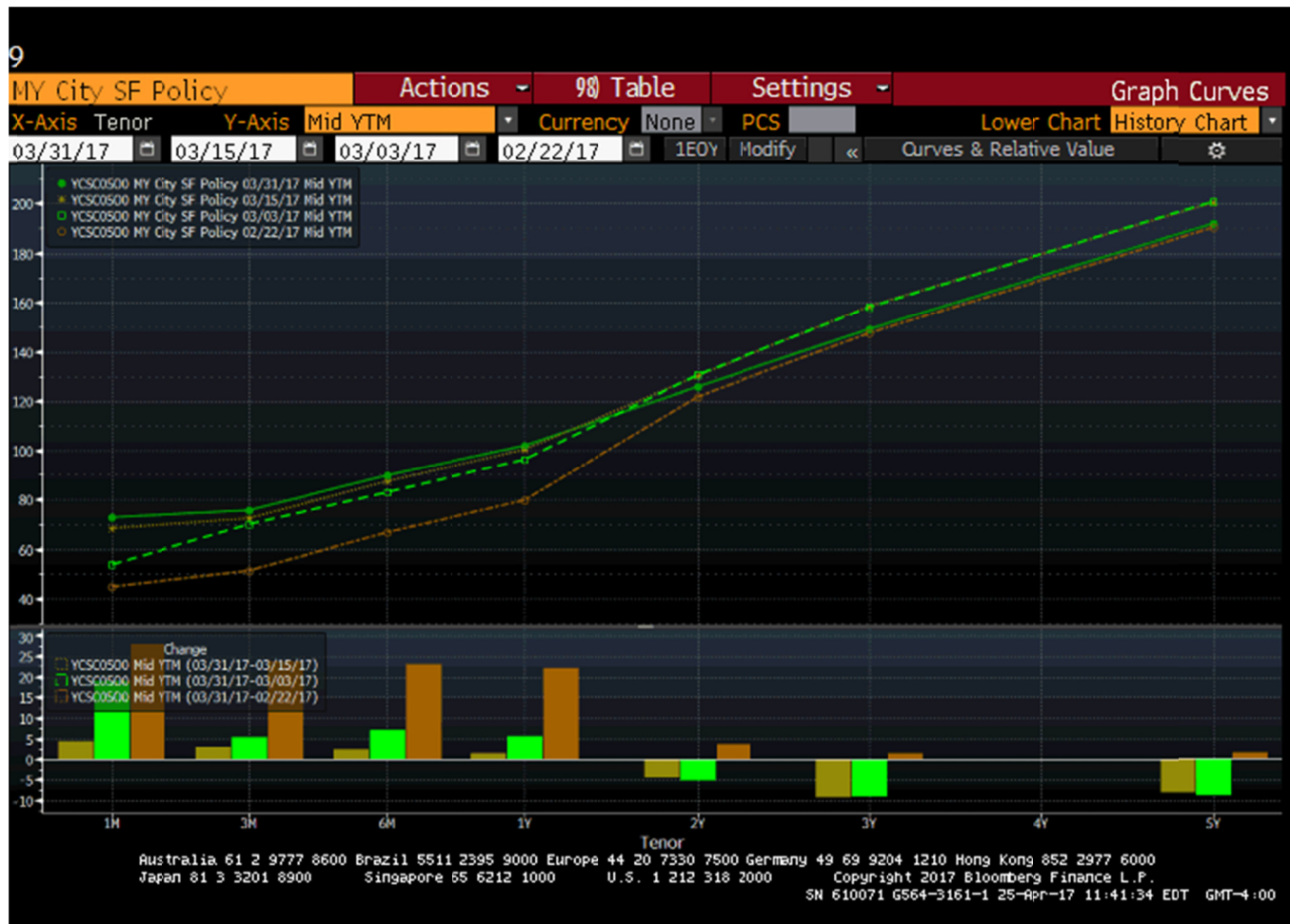
The chart below reflects the changes in the US Treasury yield curve in the past six months. While the change in the curve from December 31 to March 31 is limited to maturities less than two years, the entire curve changed dramatically since September 30, 2016.



Changes in the yield curve are, in large part, key to the City's investment strategy. It had been noted in the Public Bank feasibility study that the City has excess liquidity and that it should invest more of its assets farther out on the yield curve. If the portfolio was invested farther out on the yield curve, the change in market value would have wiped out the pickup in interest income. Increasing interest rates is "Interest Rate Risk", so as rates rise, the value of bonds declines. The decline in bond value is determined by how long the maturity is and how much interest rates rise.

Staff expects that the Federal Reserve will continue its effort to normalize interest rates which the Dallas Federal Reserve President recently noted is approximately three percent, a full two percentage points higher than where rates are today. Now that the US economy has achieved full employment, where unemployment is 4.5%, and inflation is approximating the Federal Reserve's target of two percent, it seems that the Federal Reserve has achieved its dual mandates. The comments of the Federal Reserve's Open Market Committee members are consistent with the expectation that short term interest rates are headed higher, with two more rate increases

expected this year. Now that the majority of the City's liquid investments invested in Prime Money Market funds, when the Federal Reserve raises interest rates, the City's interest income also goes up.



On February 22, staff sold \$28 million worth of bonds with maturities less than one year because the bonds were yielding less than the Prime Money Market funds. The majority of market participants did not believe that the Federal Reserve was going to raise interest rates in March either, giving it a probability of 30 percent. It was fortunate timing that the bond sales were completed before the yield curve shifted where value was maximized and the proceeds were reinvested in the Prime funds. Of the \$28 million of bonds sold, \$10 million was put to work out on the curve in two transactions, one on March 3 and the other on March 15th. Over the first two weeks of March, the market priced in the rate increase, moving the yield curve as the market expectation of a tightening increased to a 100 percent probability.

Given the staff's expectation on the direction of interest rates, the amount of funds held in liquid, short term investments will likely remain. It is a strategic choice by staff to avoid taking any additional interest rate risk; therefore the duration target of .75 years remains for the overall portfolio. As securities mature, proceeds will be invested out on the curve to between 2 and 3 years, the steepest point on the yield curve.

FINANCIAL PERFORMANCE REPORT: THIRD QUARTER FY 2016-2017

Table 4

City of Santa Fe										
Portfolio Holdings Report										
As of March 31, 2017										
CUSIP	Type	Issuer	Par Value	Market Value	Book Value	Coupon	YTM	Maturity Date	Modified Duration	Effective Duration
SYS10854	CD	Century Bank	200,601	200,601	200,601	0.30%	0.30%	07/28/2017	0.32	0.32
SYS9085	CD	First National Bank of Santa Fe	2,000,000	2,000,000	2,000,000	0.45%	0.45%	06/02/2017	0.17	0.17
SYS10837	CD	First National Bank of Santa Fe	256,055	256,055	256,055	0.45%	0.45%	04/02/2017	-	-
SYS3486	CD	First National Bank of Santa Fe	3,000,000	3,000,000	3,000,000	0.55%	0.55%	10/08/2017	0.52	0.52
SYS3559	CD	First National Bank of Santa Fe	3,500,000	3,500,000	3,500,000	0.55%	0.55%	10/11/2017	0.52	0.52
SYS5297	CD	First National Bank of Santa Fe	2,000,000	2,000,000	2,000,000	0.75%	0.75%	07/16/2018	1.28	1.28
SYS437	CD	Guadalupe CU	250,000	250,000	250,000	1.00%	1.00%	08/19/2017	0.38	0.38
SYS10760	CD	State Employee CU	250,000	250,000	250,000	1.46%	1.46%	07/08/2017	0.27	0.27
		Total CDs	11,456,656	11,456,656	11,456,656		0.59%		0.57	0.57
FN7777083	Money Market	Blackrock Prime MM Fund	25,816,083	25,828,951	25,816,083	0.81%	0.81%		-	-
FN7777117	Money Market	Fidelity Prime MM Fund	20,033,668	20,041,681	20,033,668	0.82%	0.82%		-	-
FN7777109	Money Market	JPMorgan Prime MM Fund	40,025,842	40,037,830	40,025,842	0.84%	0.84%		-	-
SYS10213	Money Market	NM Local Govt Inv. Pool	896	896	896	0.38%	0.38%		-	-
SYS10210	Money Market	Wells Fargo Bank MM	58,051	58,051	58,051	0.01%	0.01%		-	-
SYS10724	Money Market	Wells Fargo Bank Savings	2,217	2,217	2,217	0.18%	0.18%		-	-
SYS10727	Money Market	Wells Fargo Bank Savings	9,496,026	9,496,026	9,496,026	0.18%	0.18%		-	-
		Total Money Market	95,432,781	95,465,710	95,432,781		0.76%		-	-
647310X97	Municipal	New Mexico Severance Tax	2,500,000	2,517,575	2,555,425	2.00%	1.25%	07/01/2019	2.18	2.18
		Total Municipal	2,500,000	2,517,575	2,555,425		1.25%		2.18	2.18
3133ECJX3	US Agency	Federal Farm Credit Bank	3,000,000	2,998,140	2,995,500	1.04%	1.07%	03/26/2018	0.98	0.98
3133EHAP8	US Agency	Federal Farm Credit Bank	5,000,000	4,987,300	4,982,400	1.25%	1.43%	02/27/2019	1.87	1.87
3130A1NN4	US Agency	Federal Home Loan Bank	2,000,000	2,000,240	1,994,500	0.88%	0.97%	05/24/2017	0.15	0.15
3130AA3R7	US Agency	Federal Home Loan Bank	2,000,000	1,993,080	1,995,780	1.38%	1.45%	11/15/2019	2.55	2.55
3130A8BD4	US Agency	Federal Home Loan Bank	5,000,000	4,980,700	4,985,050	0.88%	1.07%	06/29/2018	1.23	1.23
313376BR5	US Agency	Federal Home Loan Bank	5,000,000	5,041,830	5,054,730	1.75%	1.20%	12/14/2018	1.67	1.67
313379EE5	US Agency	Federal Home Loan Bank	5,000,000	5,022,030	5,034,800	1.63%	1.34%	06/14/2019	2.15	2.15
3130AA2H0	US Agency	Federal Home Loan Bank	5,000,000	4,953,830	4,953,800	1.13%	1.44%	11/29/2019	2.60	2.60
313379EE5	US Agency	Federal Home Loan Bank	5,000,000	5,022,030	5,032,550	1.63%	1.36%	06/14/2019	2.15	2.15
3134G9KU0	US Agency	Federal Home Loan Mtg Corp	1,500,000	1,496,595	1,497,900	1.00%	1.07%	05/25/2018	1.14	0.15
3134GAVW1	US Agency	Federal Home Loan Mtg Corp	3,000,000	2,984,280	3,000,000	1.05%	1.05%	11/07/2018	1.57	0.10
3134GAYE8	US Agency	Federal Home Loan Mtg Corp	3,000,000	2,991,030	3,000,000	1.13%	1.13%	11/28/2018	1.63	0.16
3134GAVW1	US Agency	Federal Home Loan Mtg Corp	2,000,000	1,989,520	1,997,600	1.05%	1.11%	11/07/2018	1.57	0.10
3135G0WM1	US Agency	Federal National Mtg Assn	3,500,000	3,497,795	3,500,000	1.00%	1.00%	04/30/2018	1.07	0.08
3136G2PF8	US Agency	Federal National Mtg Assn	2,500,000	2,492,830	2,500,000	1.13%	1.13%	10/29/2018	1.55	0.08
3136G4MS9	US Agency	Federal National Mtg Assn	5,000,000	5,002,130	4,996,250	1.85%	1.88%	03/27/2020	2.89	0.49
36202SGG7	US Agency	GNMA	2,283	2,293	2,414	6.00%	4.93%	03/15/2018	0.52	0.52
		Total Agency	57,502,283	57,455,773	57,523,274		1.28%		1.79	1.23
		Total Portfolio	166,891,720	166,895,714	166,968,136		0.93%		0.69	0.50