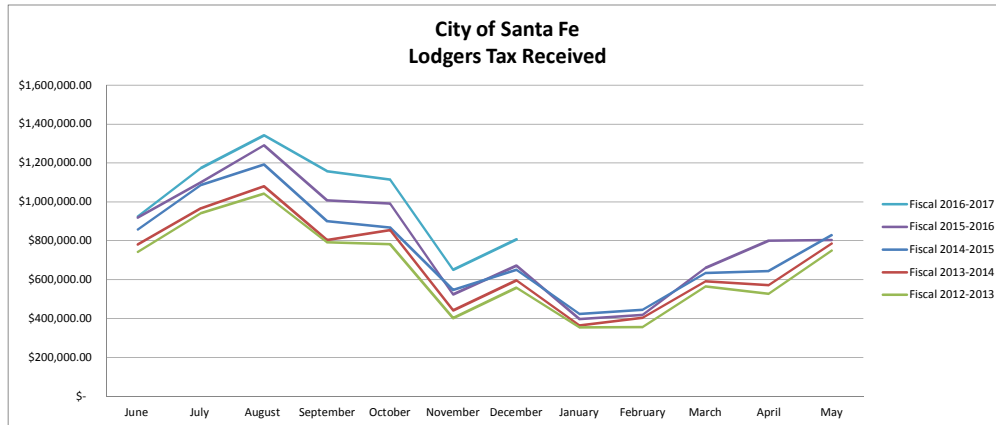


**City of Santa Fe  
LODGERS TAX**

| <b>Fiscal 2016-2017</b>           | <b>June</b>   | <b>July</b>     | <b>August</b>   | <b>September</b> | <b>October</b>  | <b>November</b> | <b>December</b> | <b>January</b>  | <b>February</b> | <b>March</b>    | <b>April</b>    | <b>May</b>      | <b>FYTD TOTAL</b>     |
|-----------------------------------|---------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------|
| <b>HOTEL/MOTEL TOTALS</b>         | \$ 882,178.27 | \$ 1,105,820.52 | \$ 1,233,424.82 | \$ 1,065,636.91  | \$ 1,024,391.35 | \$ 595,273.86   | \$ 733,294.39   | \$ 350,007.80   | \$ 428,607.95   | \$ -            | \$ -            | \$ -            | <b>7,418,635.87</b>   |
| <b>SHORT TERM TOTALS</b>          | \$ 43,614.68  | \$ 68,722.05    | \$ 109,430.21   | \$ 91,388.76     | \$ 90,061.08    | \$ 56,274.37    | \$ 73,712.44    | \$ 23,811.52    | \$ 62,425.36    | \$ -            | \$ -            | \$ -            | <b>\$ 619,440.47</b>  |
| <b>COMBINED Monthly TOTAL</b>     | \$ 925,792.95 | \$ 1,174,542.57 | \$ 1,342,855.03 | \$ 1,157,025.67  | \$ 1,114,452.43 | \$ 651,548.23   | \$ 807,006.83   | \$ 373,819.32   | \$ 491,033.31   | \$ -            | \$ -            | \$ -            | <b>\$8,038,076.34</b> |
| <b>Fiscal Year to Date TOTALS</b> | \$ 925,792.95 | \$ 2,100,335.52 | \$ 3,443,190.55 | \$ 4,600,216.22  | \$ 5,714,668.65 | \$ 6,366,216.88 | \$ 7,173,223.71 | \$ 7,547,043.03 | \$ 8,038,076.34 | \$ -            | \$ -            | \$ -            |                       |
| Monthly Gain/Decline Prior Year   | \$ 6,035.16   | \$ 75,081.25    | \$ 52,055.89    | \$ 149,258.23    | \$ 122,607.54   | \$ 127,966.63   | \$ 135,495.38   | \$ (23,352.93)  | \$ 72,026.15    | \$ -            | \$ -            | \$ -            |                       |
|                                   | 0.66%         | 6.83%           | 4.03%           | 14.81%           | 12.36%          | 24.44%          | 20.18%          | -5.88%          | 17.19%          | 0.00%           | 0.00%           | 0.00%           |                       |
| FYTD Gain/Decline Over Prior Year | \$ 6,035.16   | \$ 81,116.41    | \$ 133,172.30   | \$ 282,430.53    | \$ 405,038.07   | \$ 533,004.70   | \$ 668,500.08   | \$ 645,147.15   | \$ 717,173.30   | \$ -            | \$ -            | \$ -            |                       |
|                                   | 0.66%         | 4.02%           | 4.02%           | 6.54%            | 7.63%           | 9.14%           | 10.28%          | 9.35%           | 9.80%           | 0.00%           | 0.00%           | 0.00%           |                       |
| <b>Fiscal 2015-2016</b>           | <b>June</b>   | <b>July</b>     | <b>August</b>   | <b>September</b> | <b>October</b>  | <b>November</b> | <b>December</b> | <b>January</b>  | <b>February</b> | <b>March</b>    | <b>April</b>    | <b>May</b>      | <b>FYTD TOTAL</b>     |
| <b>HOTEL/MOTEL TOTALS</b>         | \$ 874,174.87 | \$ 1,035,125.16 | \$ 1,223,786.78 | \$ 953,641.28    | \$ 936,696.14   | \$ 488,544.79   | \$ 617,468.70   | \$ 373,702.71   | \$ 399,294.26   | \$ 617,280.49   | \$ 771,000.41   | \$ 765,924.06   | <b>9,056,639.65</b>   |
| <b>SHORT TERM TOTALS</b>          | \$ 45,582.92  | \$ 64,336.16    | \$ 67,012.36    | \$ 54,126.16     | \$ 55,148.75    | \$ 35,036.81    | \$ 54,042.75    | \$ 23,469.54    | \$ 19,712.90    | \$ 43,506.75    | \$ 29,986.01    | \$ 37,228.41    | <b>\$ 529,189.52</b>  |
| <b>COMBINED Monthly TOTAL</b>     | \$ 919,757.79 | \$ 1,099,461.32 | \$ 1,290,799.14 | \$ 1,007,767.44  | \$ 991,844.89   | \$ 523,581.60   | \$ 671,511.45   | \$ 397,172.25   | \$ 419,007.16   | \$ 660,787.24   | \$ 800,986.42   | \$ 803,152.47   | <b>\$9,585,829.17</b> |
| <b>Fiscal Year to Date TOTALS</b> | \$ 919,757.79 | \$ 2,019,219.11 | \$ 3,310,018.25 | \$ 4,317,785.69  | \$ 5,309,630.58 | \$ 5,833,212.18 | \$ 6,504,723.63 | \$ 6,901,895.88 | \$ 7,320,903.04 | \$ 7,981,690.28 | \$ 8,782,676.70 | \$ 9,585,829.17 |                       |
| Monthly Gain/Decline Prior Year   | \$ 61,925.56  | \$ 11,992.86    | \$ 97,690.24    | \$ 106,040.66    | \$ 123,534.37   | \$ (22,980.17)  | \$ 20,359.71    | \$ (26,705.15)  | \$ (26,031.02)  | \$ 26,206.32    | \$ 157,179.67   | \$ (25,634.10)  |                       |
|                                   | 7.22%         | 1.10%           | 8.19%           | 11.76%           | 14.23%          | -4.20%          | 3.13%           | -6.30%          | -5.85%          | 4.13%           | 24.41%          | -3.09%          |                       |
| FYTD Gain/Decline Over Prior Year | \$ 61,925.56  | \$ 73,918.42    | \$ 171,608.66   | \$ 277,649.32    | \$ 401,183.69   | \$ 378,203.52   | \$ 398,563.23   | \$ 371,858.08   | \$ 345,827.06   | \$ 372,033.38   | \$ 529,213.05   | \$ 503,578.95   |                       |
|                                   | 7.22%         | 3.80%           | 5.47%           | 6.87%            | 8.17%           | 6.93%           | 6.53%           | 5.69%           | 4.96%           | 4.89%           | 6.41%           | 5.54%           |                       |
| <b>Fiscal 2014-2015</b>           | <b>June</b>   | <b>July</b>     | <b>August</b>   | <b>September</b> | <b>October</b>  | <b>November</b> | <b>December</b> | <b>January</b>  | <b>February</b> | <b>March</b>    | <b>April</b>    | <b>May</b>      | <b>FYTD TOTAL</b>     |
| <b>HOTEL/MOTEL TOTALS</b>         | \$ 817,848.38 | \$ 1,044,642.06 | \$ 1,140,493.35 | \$ 857,470.01    | \$ 814,263.43   | \$ 514,194.37   | \$ 598,500.41   | \$ 404,807.16   | \$ 423,923.48   | \$ 606,638.51   | \$ 606,645.22   | \$ 786,985.17   | <b>8,616,411.55</b>   |
| <b>SHORT TERM TOTALS</b>          | \$ 39,983.85  | \$ 42,826.40    | \$ 52,615.55    | \$ 44,256.77     | \$ 54,047.09    | \$ 32,367.40    | \$ 52,651.33    | \$ 19,070.24    | \$ 21,114.70    | \$ 27,942.41    | \$ 37,161.53    | \$ 41,801.40    | <b>\$ 465,838.67</b>  |
| <b>COMBINED Monthly TOTAL</b>     | \$ 857,832.23 | \$ 1,087,468.46 | \$ 1,193,108.90 | \$ 901,726.78    | \$ 868,310.52   | \$ 546,561.77   | \$ 651,151.74   | \$ 423,877.40   | \$ 445,038.18   | \$ 634,580.92   | \$ 643,806.75   | \$ 828,786.57   | <b>\$9,082,250.22</b> |
| <b>Fiscal Year to Date TOTALS</b> | \$ 857,832.23 | \$ 1,945,300.69 | \$ 3,138,409.59 | \$ 4,040,136.37  | \$ 4,908,446.89 | \$ 5,455,008.66 | \$ 6,106,160.40 | \$ 6,530,037.80 | \$ 6,975,075.98 | \$ 7,609,656.90 | \$ 8,253,463.65 | \$ 9,082,250.22 |                       |
| Monthly Gain/Decline Prior Year   | \$ 77,361.73  | \$ 120,964.75   | \$ 112,097.79   | \$ 97,349.06     | \$ 13,060.94    | \$ 105,597.19   | \$ 54,974.70    | \$ 59,386.63    | \$ 41,372.96    | \$ 43,331.03    | \$ 71,659.34    | \$ 42,300.27    |                       |
|                                   | 9.91%         | 12.52%          | 10.37%          | 12.10%           | 1.53%           | 23.95%          | 9.22%           | 16.29%          | 10.25%          | 7.33%           | 12.52%          | 5.38%           |                       |
| FYTD Gain/Decline Over Prior Year | \$ 77,361.73  | \$ 198,326.48   | \$ 310,424.27   | \$ 407,773.33    | \$ 420,834.27   | \$ 526,431.46   | \$ 581,406.16   | \$ 640,792.79   | \$ 682,165.75   | \$ 725,496.78   | \$ 797,156.12   | \$ 839,456.39   |                       |
|                                   | 9.91%         | 11.35%          | 10.98%          | 11.23%           | 9.38%           | 10.68%          | 10.52%          | 10.88%          | 10.84%          | 10.54%          | 10.69%          | 10.18%          |                       |
| <b>Fiscal 2013-2014</b>           | <b>June</b>   | <b>July</b>     | <b>August</b>   | <b>September</b> | <b>October</b>  | <b>November</b> | <b>December</b> | <b>January</b>  | <b>February</b> | <b>March</b>    | <b>April</b>    | <b>May</b>      | <b>FYTD TOTAL</b>     |
| <b>HOTEL/MOTEL TOTALS</b>         | \$ 747,023.55 | \$ 920,757.76   | \$ 1,030,665.11 | \$ 763,352.91    | \$ 825,488.39   | \$ 416,010.05   | \$ 551,208.66   | \$ 342,218.25   | \$ 381,430.60   | \$ 558,374.96   | \$ 543,393.61   | \$ 735,554.89   | <b>\$7,815,478.74</b> |
| <b>SHORT TERM TOTALS</b>          | \$ 33,446.95  | \$ 45,745.95    | \$ 50,346.00    | \$ 41,024.81     | \$ 29,761.19    | \$ 24,954.53    | \$ 44,968.38    | \$ 22,272.52    | \$ 22,234.62    | \$ 32,874.93    | \$ 28,753.80    | \$ 50,931.41    | <b>\$ 427,315.09</b>  |
| <b>COMBINED Monthly TOTAL</b>     | \$ 780,470.50 | \$ 966,503.71   | \$ 1,081,011.11 | \$ 804,377.72    | \$ 855,249.58   | \$ 440,964.58   | \$ 596,177.04   | \$ 364,490.77   | \$ 403,665.22   | \$ 591,249.89   | \$ 572,147.41   | \$ 786,486.30   | <b>\$8,242,793.83</b> |
| <b>Fiscal Year to Date TOTALS</b> | \$ 780,470.50 | \$ 1,746,974.21 | \$ 2,827,985.32 | \$ 3,632,363.04  | \$ 4,487,612.62 | \$ 4,928,577.20 | \$ 5,524,754.24 | \$ 5,889,245.01 | \$ 6,292,910.23 | \$ 6,884,160.12 | \$ 7,456,307.53 | \$ 8,242,793.83 |                       |
| Monthly Gain/Decline Prior Year   | \$ 37,994.95  | \$ 23,716.94    | \$ 38,480.63    | \$ 11,776.12     | \$ 73,477.99    | \$ 37,907.10    | \$ 38,191.26    | \$ 10,168.80    | \$ 47,625.17    | \$ 26,653.71    | \$ 44,021.16    | \$ 37,582.42    |                       |
|                                   | 5.12%         | 2.52%           | 3.69%           | 1.49%            | 9.40%           | 9.40%           | 6.84%           | 2.87%           | 13.38%          | 4.72%           | 8.34%           | 5.02%           |                       |
| FYTD Gain/Decline Over Prior Year | \$ 37,994.95  | \$ 61,711.89    | \$ 100,192.52   | \$ 111,968.64    | \$ 185,446.63   | \$ 223,353.73   | \$ 261,544.99   | \$ 271,713.79   | \$ 319,338.96   | \$ 345,992.67   | \$ 390,013.83   | \$ 427,596.25   |                       |
|                                   | 5.12%         | 3.66%           | 3.67%           | 3.18%            | 4.31%           | 4.75%           | 4.97%           | 4.84%           | 5.35%           | 5.29%           | 5.52%           | 5.47%           |                       |
| <b>Fiscal 2012-2013</b>           | <b>June</b>   | <b>July</b>     | <b>August</b>   | <b>September</b> | <b>October</b>  | <b>November</b> | <b>December</b> | <b>January</b>  | <b>February</b> | <b>March</b>    | <b>April</b>    | <b>May</b>      | <b>FYTD TOTAL</b>     |
| <b>HOTEL/MOTEL TOTALS</b>         | \$ 710,921.54 | \$ 905,677.98   | \$ 999,339.49   | \$ 761,082.34    | \$ 750,520.78   | \$ 382,476.17   | \$ 523,432.60   | \$ 336,172.61   | \$ 341,291.97   | \$ 530,565.68   | \$ 503,888.32   | \$ 711,472.33   | <b>\$7,456,841.81</b> |
| <b>SHORT TERM TOTALS</b>          | \$ 31,554.01  | \$ 37,108.79    | \$ 43,190.99    | \$ 31,519.26     | \$ 31,250.81    | \$ 20,581.31    | \$ 34,553.18    | \$ 18,149.36    | \$ 14,748.08    | \$ 34,030.50    | \$ 24,237.93    | \$ 37,431.55    | <b>\$ 358,355.77</b>  |
| <b>COMBINED Monthly TOTAL</b>     | \$ 742,475.55 | \$ 942,786.77   | \$ 1,042,530.48 | \$ 792,601.60    | \$ 781,771.59   | \$ 403,057.48   | \$ 557,985.78   | \$ 354,321.97   | \$ 356,040.05   | \$ 564,596.18   | \$ 528,126.25   | \$ 748,903.88   | <b>\$7,815,197.58</b> |
| <b>Fiscal Year to Date TOTALS</b> | \$ 742,475.55 | \$ 1,685,262.32 | \$ 2,727,792.80 | \$ 3,520,394.40  | \$ 4,302,165.99 | \$ 4,705,223.47 | \$ 5,263,209.25 | \$ 5,617,531.22 | \$ 5,973,571.27 | \$ 6,538,167.45 | \$ 7,066,293.70 | \$ 7,815,197.58 |                       |



Note: actuals represent the amount paid for a specific month even though cash may have been deposited the following month.