



October 2015 OTAB Report Sales Report November 24, 2015

October 2015 Leads:

- 23 total leads requiring sleeping rooms (UP 13 leads compared to 2014)
- 9,648 total room nights sent via leads (UP 6,071 room night compared to 2014)
- 39 total SFCCC space only leads without sleeping rooms (UP 12 SFCCC leads from 2014)
- 13,022 total attendees anticipated (UP 4,126 attendees from 2014)

October 2015 Confirmed Leads:

- 7 Definite Booking (Up 5 Confirmed booking to 2014)
- 4,287 Definite Room Nights (UP 3,096 room night over 2014)
- 14 Definite SFCCC space only leads (EVEN to SFCCC bookings from 2014)
- 3,136 Estimated Attendees (DOWN 179 anticipated attendees from 2014)

October 2014 Leads:

- 10 total leads requiring sleeping rooms
- 3,577 total room nights sent via leads
- 27 total SFCCC space only leads without sleeping rooms
- 8,896 total attendees anticipated

October 2014 Confirmed Leads:

- 2 Definite Booking
- 1,191 Definite Room Nights
- 14 Definite Groups without sleeping rooms
- 3,315 Estimated Attendees

YTD Leads through 11/20/2015:

- 159 total leads requiring sleeping rooms (Up 43 leads compared to STLY 2014)
- 58,894 total room nights sent via leads (UP 4,226 room night compared to STLY 2014)
- 182 total SFCCC space only leads without sleeping rooms (Down 28 SFCCC leads STLY 2014)
- 58,667 total attendees anticipated (UP 3,017 attendees STLY 2014)

YTD Definite through 11/20/2015:

- 87 Definite Booking (Up 24 Confirmed booking to STLY 2014)
- 26,471 Definite Room Nights (UP 10,341 room night over STLY 2014)
- 159 Definite SFCCC space only leads (DOWN 37 SFCCC bookings STLY 2014)
- 51,840 Estimated Attendees (DOWN 4,713 anticipated attendees from STLY 2014)

YTD Leads through 11/20/2014:

- 116 total leads requiring sleeping rooms
- 54,668 total room nights sent via leads

- 210 total SFCCC space only leads without sleeping rooms
- 55,650 total attendees anticipated

YTD Definite through 11/20/2014:

- 63 Definite Booking
- 16,130 Definite Room Nights
- 196 Definite SFCCC space only leads
- 56,553 Estimated Attendees

Tradeshow updates:

October 20-23, 2015 | FAM Canceled

- We are targeting independent planners and planners who we have met with at tradeshow who have showed interest.
- We will be sending the invitations out on Friday, August 21, 2015.

November 15-17, 2015 | Connect Texas

- April Gallegos will be attending on behalf of the City, no hotel partners are attending
 - April came back with 2 leads and 5 groups with interest.

December 3, 2015 | SMART Meetings

- April Gallegos will be attending on behalf of the City, no hotel partners are attending
- We anticipate 25-35 appointments over the 2 days.

TOURISM SANTA FE

Prepared On: 11/19/2015
Prepared By: David A. Carr

Leads By User

For Confirmed Status from Oct 1, 2015 to Oct 31, 2015

David A. Carr (1)		7	4287			
		14	3136			
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value	
Harley Owners Group (HOG)						
2016 Open Road West [3412]	09/07/2016	10/30/2015	750	855	277,875	
Total for Manager			750	855	277,875	
Joellyn Baca (2)						
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value	
Engineering Conferences International (ECI)						
ECI NSC (Non-Stolchometric Compounds) [3292]	09/04/2016	10/26/2015	90	340	110,500	
Garcia Street Club						
Garcia Street Club 70th Anniversary Celebration & Christmas Concert [3443]	12/02/2015	10/05/2015	150	0	3,750	
Total for Manager			240	340	114,250	
Kim Harmon (7)						
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value	
American Society of Plant Biologists (ASPB)						
5th Pan American Plants and Bioenergy Conference [3318]	08/03/2016	10/16/2015	300	552	179,400	
CEDAR-Coupling, Energetics and Dynamics of Atmospheric R						
CEDAR-GEM Joint Workshop 2016 [3017]	06/19/2016	10/16/2015	600	1,292	419,900	
Rocky Mountain Mineral Law Foundation						
X RMML 2017 [225]	07/17/2017	07/19/2012	0	0	0	
Rocky Mountain Society of Orthodontists						
X 2016 RMSO/SWSO [415]	09/12/2016	03/26/2013	0	0	0	
Steel Founders Society of America (SFA)						
Fall Leadership Meeting 2016 [3336]	09/09/2016	10/01/2015	100	155	50,375	
The Linux Foundation						
Linux Plumbers Conference & Linux Kernel Summit 2016 [3418]	10/28/2016	10/16/2015	400	1,093	355,225	
UNM-COSIT International Conference						
X COSIT International Conference-HOLD #1 [2648]	10/10/2015	05/29/2014	0	0	0	
Total for Manager			1,400	3,092	1,004,900	
Melanle Moore (6)						
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value	
Arts Commission / City of Santa Fe						
New Mexico Arts Public Art [3552]	11/17/2015	10/26/2015	20	0	0	
City Attorney's Office / City of Santa Fe						
Strength Based Leadership Training [3489]	11/13/2015	09/11/2015	4	0	0	
Housing & Community Development / City of Santa Fe						
Broadband Summit [3449]	11/19/2015	08/17/2015	0	0	0	
Santa Fe Restaurant Association						
Santa Fe Restaurant Assoc. Meeting [3557]	12/01/2015	10/29/2015	50	0	500	
Tourism Santa Fe CVB/City of Santa Fe						
Hearing Assessments [3527]	11/18/2015	10/06/2015	12	0	0	
March Family Promotion [3529]	10/14/2015	10/06/2015	0	0	0	
March Family Promotion [3529]	10/13/2015	10/06/2015	50	0	0	
Total for Manager			136	0	500	
Rosalina Grace (8)						
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value	
Danette V. Trujillo						
Trujillo Graduation Party [3346]	06/18/2016	10/16/2015	300	0	7,500	
Diana Sotelo						
Sotelo & Gardea Wedding Reception [3475]	06/25/2016	10/06/2015	300	0	7,500	
Employee Benefit Committee / City of Santa Fe						

David A. Carr (1)		Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
City of Santa Fe Holiday Party 2015 [2625]		12/11/2015	10/09/2015	700	0	45,500
Idalia Granillo						
Granillo Quincenera [3499]		06/03/2016	10/16/2015	300	0	0
Northern New Mexico Quilt Guild						
Quilt Guild Show 2016 [3447]		10/06/2016	10/22/2015	500	0	5,000
Santa Fe Community Orchestra						
SF Community Orchestra Concert & Dance Gala 2016 [2854]		02/27/2016	10/23/2015	600	0	15,000
Santa Fe Flesta, Inc						
2016 Offices for Flestas [894]		08/31/2016	09/14/2010	0	0	0
William Trujillo						
Wedding Reception [3409]		07/23/2016	10/15/2015	300	0	19,500
Total for Manager				2,700	0	100,000
Grand Total(24)				5,226	4,287	1,497,525

TOURISM SANTA FE

Prepared On: 11/19/2015
Prepared By: David A. Carr

Leads By User

For Lead Status from Oct 1, 2015 to Oct 31, 2015

23 9648 39 13022					
April Gallegos (2)					
Military Reunions	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
USS Hamul AD-20 [3553]	10/04/2016	10/26/2015	30	100	32,500
Wilkinson School					
Wilkinson School Culture Tour [3546]	04/27/2016	10/20/2015	55	50	16,250
Total for Manager			85	150	48,750
David A. Carr (9)					
Association Of Pedestrian and Bicycle Professionals (APBP)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Association of Pedestrian and Bicycle Professionals 2017 Conference [3536]	06/04/2017	10/15/2015	350	1,200	390,000
Center for Emergent Diplomacy					
ECOS [3526]	10/07/2016	10/06/2015	400	1,550	503,750
Greater Gallup Economic Development Corporation					
GGEDC Economic Roundtable [3554]	01/28/2016	10/27/2015	100	20	6,500
Holy Trinity Orthodox Church					
Parish Life Convention [3520]	06/06/2018	10/02/2015	400	350	113,750
Los Alamos National Laboratory					
SHIELDS [3544]	04/03/2016	10/19/2015	50	150	48,750
Workshop on Inelastic Neutrons Scattering 2016 [3543]	04/12/2016	10/19/2015	40	60	19,500
New Mexico State University					
Foster Parent Program 2016 [3538]	09/08/2016	10/15/2015	400	200	65,000
True Blue, Inc.					
Wild West Regional Sales Meeting [3533]	11/29/2015	10/13/2015	22	72	23,400
Western Medical Pharmacy Administrators Association (WMPAA)					
WMPAA 2016 [3545]	09/21/2016	10/19/2015	175	480	156,000
Total for Manager			1,937	4,082	1,326,650
Joellyn Baca (5)					
Anita Kay Archer	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Bank of Jackson Touring Group [3516]	09/28/2016	10/01/2015	30	60	11,940
Chief Officers of State Library Agencies					
CE Forum [3540]	08/29/2016	10/16/2015	50	150	48,750
The Arc of New Mexico					
2016 Disability Rights Awareness Day [3525]	01/24/2016	10/06/2015	200	125	40,625
Walker Information, Inc.					
Walker's 2017 B-to-B CX Summit [3531]	04/21/2017	10/08/2015	200	460	149,500
WORLDCOM Public Relations Group					
WORLDCOM's America's Meeting [3541]	09/24/2016	10/19/2015	100	226	73,450
Total for Manager			580	1,021	324,265
Kim Harmon (9)					
American Institute of Medical Education	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Creativity and Madness 2016 [2990]	07/31/2016	10/16/2015	500	1,075	349,375
American Society of Plant Biologists (ASPB)					
5th Pan American Plants and Bioenergy Conference [3318]	08/03/2016	04/20/2015	0	20	6,500
Colorado Defense Lawyers Association					
CDLA Annual Convention 2017 [3519]	07/26/2017	10/02/2015	250	500	162,500
Haiku North America					
Haiku North America 2017 [3532]	09/13/2017	10/09/2015	150	400	130,000
Historical Novel Society (HNS)					
Historical Novel Society (HNS) Conference 2017 [3316]	10/26/2017	04/16/2015	0	0	0

April Gallegos (2)		Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Keystone Symposia						
Keystone R5 and R6 April 2017 [3528]		04/02/2017	10/16/2015	550	1,800	585,000
Molecular Biology Consortium						
BLAST (Bacterial Locomotion and Signal Transduction) [3548]		01/15/2017	10/21/2015	150	550	178,750
Scentsy						
Scentsy Santa Fe 2016 [3535]		02/05/2016	10/14/2015	250	10	3,250
Sigma Nu						
Sigma Nu 50th Reunion [3523]		09/08/2016	10/05/2015	75	60	19,500
Total for Manager				1,925	4,415	1,434,875
Rosalina Grace (20)						
Academy At Larragoite						
Academy At Larragoite Graduation 2016 [3522]		05/17/2016	10/05/2015	0	0	0
Academy At Larragoite Graduation 2016 [3522]		05/20/2016	10/05/2015	700	0	17,500
Academy For Technology and the Classics						
ATC Graduation 2016 [3405]		05/23/2016	07/10/2015	0	0	0
Hospice Compassus						
Memorial Services [3551]		05/07/2016	10/22/2015	0	0	0
Idalia Granillo						
Granillo Quincenera [3499]		06/03/2016	09/17/2015	0	0	0
Jennie Montoya						
Montoya Wedding Reception [3550]		09/17/2016	10/22/2015	200	0	5,000
Local 1199 Health Care Workers of the World						
Holiday Party Local 1199 [3547]		12/12/2015	10/21/2015	0	0	0
Marilyn Fitzgerald						
Fitzgerald Birthday Party [3518]		05/07/2016	10/02/2015	60	0	3,900
Marna & Alex Rivera						
Rivera Wedding Reception [3555]		12/06/2015	10/28/2015	0	0	0
Monte del Sol Charter School						
Monte del Sol Graduation 2016 [3378]		05/25/2016	10/23/2015	800	0	20,000
New Mexico Department of Indian Affairs						
Indian Day at the Round House Banquet [3136]		02/04/2016	11/14/2014	0	0	0
New Mexico School for the Arts						
NM School for the Arts Graduation 2016 [3379]		05/24/2016	10/23/2015	600	0	15,000
Santa Fe Community Convention Center						
Back up for New Years Eve Event on Plaza [3556]		12/31/2015	10/28/2015	10	0	0
Santa Fe Desert Corale						
Desert Corale Community Sings [3524]		05/21/2016	10/05/2015	0	0	0
Santa Fe Fiesta, Inc						
2016 Royal Ball [2976]		08/06/2016	10/02/2015	400	0	0
New Years Eve Party [3521]		12/31/2015	10/02/2015	700	0	45,500
New Year's Eve Party [3537]		12/31/2015	10/15/2015	800	0	0
Santa Fe Preparatory Parents Association						
Dance With the Santa Fe Stars [3503]		04/29/2016	09/22/2015	0	0	0
Santa Fe Public Schools						
Santa Fe High School Robing 2016 [2914]		05/16/2016	06/17/2014	0	0	0
State of the School Address [3534]		12/10/2015	10/14/2015	0	0	0
State of the School Address [3534]		12/20/2015	10/14/2015	175	0	0
St. Elias The Prophet Greek Orthodox Church						
Greek Festival 2016 [3080]		06/11/2016	07/10/2015	0	0	0
Total for Manager				4,445	0	106,900
Grand Total(45)				8,972	9,668	3,241,440



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Leads By User

For Tentative Status from Oct 1, 2015 to Oct 31, 2015

April Gallegos (3)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Military Reunions					
USS Hamul AD-20 [3553]	10/04/2016	10/26/2015	30	0	32,500
Radiation Research Society					
2018 Radiation Research Society meeting [3558]	09/08/2018	10/30/2015	600	0	0
Wilkinson School					
Wilkinson School Culture Tour [3546]	04/27/2016	10/20/2015	55	50	16,250
Total for Manager			685	50	48,750
David A. Carr (4)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Association Of Pedestrian and Bicycle Professionals (APBP)					
Association of Pedestrian and Bicycle Professionals 2017 Conference [3536]	06/04/2017	10/15/2015	350	0	390,000
New Mexico State University					
Foster Parent Program 2016 [3538]	09/08/2016	10/15/2015	400	0	65,000
Foster Parent Program 2016 [3539]	09/08/2016	10/15/2015	400	0	0
Santa Fe Wine & Chile					
2020 Santa Fe Wine & Chile Fiesta [3517]	09/21/2020	10/02/2015	1,500	0	0
Total for Manager			2,650	0	455,000
Joellyn Baca (6)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Anita Kay Archer					
Bank of Jackson Touring Group [3516]	09/28/2016	10/01/2015	30	0	11,940
Chief Officers of State Library Agencies					
CE Forum [3540]	08/29/2016	10/16/2015	50	0	48,750
International Complement Society					
2018 International Complement Society Conference [3542]	09/14/2018	10/19/2015	500	0	0
Phenom Jet Association					
PHENOMENAL 2016 [3530]	05/17/2016	10/06/2015	200	0	0
The Arc of New Mexico					
2016 Disability Rights Awareness Day [3525]	01/24/2016	10/06/2015	200	125	40,625
Walker Information, Inc.					
Walker's 2017 B-to-B CX Summit [3531]	04/21/2017	10/08/2015	200	0	149,500
Total for Manager			1,180	125	250,815
Kim Harmon (4)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Haiku North America					
Haiku North America 2017 [3532]	09/13/2017	10/09/2015	150	0	130,000
Keystone Symposia					
Keystone R5 and R6 April 2017 [3528]	04/02/2017	10/06/2015	550	0	585,000
Molecular Biology Consortium					
BLAST (Bacterial Locomotion and Signal Transduction) [3548]	01/15/2017	10/21/2015	150	0	178,750
Scentsy					
Scentsy Santa Fe 2016 [3535]	02/05/2016	10/14/2015	250	0	3,250
Total for Manager			1,100	0	897,000
Melanie Moore (4)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Arts Commission / City of Santa Fe					
New Mexico Arts Public Art [3552]	11/17/2015	10/26/2015	20	0	0
Santa Fe Restaurant Association					
Santa Fe Restaurant Assoc. Meeting [3557]	12/01/2015	10/29/2015	50	0	500

April Gallegos (3)					
Tourism Santa Fe CVB/City of Santa Fe					
Hearing Assessments [3527]	11/18/2015	10/06/2015	12	0	0
March Family Promotion [3529]	10/14/2015	10/06/2015	50	0	0
Total for Manager			132	0	500
Rosalina Grace (25)					
Academy At Larragoite					
X Academy At Larragoite Graduation 2016 [3522]	05/17/2016	10/05/2015	700	0	17,500
Hospice Compassus					
X Memorial Services [3551]	05/07/2016	10/22/2015	0	0	0
Jennie Montoya					
X Montoya Wedding Reception [3550]	09/17/2016	10/22/2015	200	0	5,000
Local 1199 Health Care Workers of the World					
X Holiday Party Local 1199 [3547]	12/12/2015	10/21/2015	0	0	0
Marilyn Fitzgerald					
X Fitzgerald Birthday Party [3518]	05/07/2016	10/02/2015	60	0	3,900
Marna & Alex Rivera					
X Rivera Wedding Reception [3555]	12/06/2015	10/28/2015	0	0	0
Santa Fe Community Convention Center					
Back up for New Years Eve Event on Plaza [3556]	12/31/2015	10/28/2015	10	0	0
Santa Fe Desert Corale					
X Desert Corale Community Sings [3524]	05/21/2016	10/05/2015	0	0	0
Santa Fe Fiesta, Inc					
• 2016 Offices for Fiestas [894]	09/01/2016	10/13/2015	200	0	0
X 2016 Royal Ball [2976]	08/06/2016	10/02/2015	400	0	0
• 2017 Baile de Mayo [927]	05/06/2017	10/13/2015	500	0	12,500
• 2017 Fiesta Court Selection [2977]	05/04/2017	10/13/2015	500	0	12,500
• 2017 Offices for Fiestas [895]	09/01/2017	10/13/2015	200	0	0
• 2017 Royal Ball [2979]	08/05/2017	10/13/2015	400	0	0
• 2018 Baile de Mayo [928]	05/05/2018	10/13/2015	500	0	32,500
• 2018 Fiesta Court Selection [2978]	05/03/2018	10/13/2015	500	0	0
• 2018 Installation of Officers [919]	01/06/2018	10/13/2015	200	0	0
• Fiestas 2017 [907]	09/03/2017	10/13/2015	2,000	0	0
• Gran Baile 2016 [911]	09/10/2016	10/13/2015	800	0	52,000
• Gran Baile 2017 [913]	09/09/2017	10/13/2015	700	0	45,500
X New Years Eve Party [3521]	12/31/2015	10/02/2015	700	0	45,500
X New Year's Eve Party [3537]	12/31/2015	10/15/2015	800	0	0
• Youth Mariache Workshops 2017 [942]	03/27/2017	10/13/2015	400	0	0
• Youth Mariache Workshops 2018 [943]	03/26/2018	10/13/2015	400	0	0
Santa Fe Public Schools					
State of the School Address [3534]	12/10/2015	10/14/2015	175	0	0
Total for Manager			10,345	0	226,900
Grand Total(46)			16,092	175	1,878,965

TOURISM SANTA FE

Prepared On: 11/19/2015
Prepared By: David A. Carr

Leads By User

For Confirmed Status from Oct 1, 2014 to Oct 31, 2014

2
14
1191
3315

Camilla Mandler (9)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
American Real Estate Society					
ARES Annual Meeting 2016 [1836]	04/05/2016	X 2/11/2012	0	0	0
Animal Neurology & Imaging Center					
Southwest Veterinary Neurology Symposium [2817]	10/10/2014	X 04/28/2014	0	-74	-24,050
Southwest Veterinary Neurology Symposium [2817]	10/10/2014	X 04/28/2014	0	-20	-6,500
Association for the Advancement of Restorative Medicine					
AARM 2014 Conference [2642]	10/21/2014	X 12/11/2013	0	0	0
Independent Petroleum Assn of America (IPAA)					
IPAA Mid-Year Meeting 2015 [402]	06/22/2015	X 06/24/2013	0	0	0
National Association of State Auditors, Comptrollers and Treasurers					
NASACT 2014 [1706]	08/07/2014	X 03/26/2012	0	0	0
National Tax Association (NTA)					
NTA Annual Conference on Taxation 2014 [1842]	11/11/2014	X 08/30/2012	0	0	0
Netzsch Instruments North America, LLC					
HI TEMP Conference [2462]	09/16/2014	X 08/16/2013	0	0	0
Philanthropy Southwest					
Philanthropy Southwest Annual Conference [2606]	10/20/2015	X 01/06/2014	0	0	0
Renal Physicians Association					
Renal Physicians 2014 Fall BOD Meeting [2042]	10/24/2014	X 10/03/2012	0	0	0
Total for Manager			0	-94	-30,550
Christine Madden (1)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Wilderness & Travel Medicine					
Wilderness & Travel Medicine 2014 [1108]	05/26/2014	X 07/25/2013	0	152	49,400
Total for Manager			0	152	49,400
David A. Carr (3)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Association for the Sciences of Limnology and Oceanography					
ASLO Pre Planning Meeting [3107]	01/17/2015	X 10/22/2014	14	0	0
National Math Association/Imagine Education					
2015 MidSchool Math National Conference-Stop The Drop [2728]	02/25/2015	10/31/2014	500	200 241	0
UEDA 2014-University Economic Development Association					
UEDA Summit 2014 [2633]	09/24/2014	X 01/06/2014	0	0	0
Total for Manager			514	0	0
Kim Harmon (6)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
American Academy of Pediatrics					
American Academy of Pediatrics 2015 [561]	04/22/2015	X 11/19/2013	0	0	0
Keystone Symposia					
Keystone 2015 - J3 & J4 [2449]	01/23/2015	X 10/31/2013	0	1,400	455,000
Keystone 2015 - J5 & J6 [2597]	01/27/2015	X 02/12/2014	0	1,275	414,375
Rocky Mountain Mineral Law Foundation					
RMML 2017 [225]	07/17/2017	X 07/19/2012	0	0	0
Trout Unlimited					
Trout Unlimited 2014 National Meeting [2533]	09/02/2014	X 09/08/2013	0	0	0
Wilderness & Travel Medicine					
Wilderness & Travel Medicine 2015 [958]	05/25/2015	10/23/2014	500	910	295,750
Total for Manager			500	3,585	1,165,125

Camilla Mandler (9)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Melanie Moore (7)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Christus St Vincent Regional Medical Center					
Christus Holiday Party 2014 [3051]	12/19/2014	10/23/2014	1,000	0	65,000
City Manager's Office / City of Santa Fe					
Mayor's Visionary Meeting [3054]	10/27/2014	09/17/2014	4	0	0
Economic Development / City of Santa Fe					
#HowToSantaFe Workshop [3098]	10/24/2013	10/16/2014	50	0	0
ITT / City of Santa Fe					
ITT Meeting & Luncheon [3097]	10/31/2014	10/27/2014	25	0	0
Mayor's Office / City of Santa Fe					
Meeting with Christus St Vincents [3063]	09/23/2014	09/22/2014	6	0	0
The Kiwanis Club of Santa Fe					
Zozobra w/ Downtown Merchants [3077]	10/21/2014	10/06/2014	50	0	500
Tourism Santa Fe CVB/City of Santa Fe					
Sales DOS Meeting - NOV 2014 [3106]	11/10/2014	10/22/2014	0	0	0
Sales DOS Meeting - NOV 2014 [3106]	10/30/2014	10/22/2014	30	0	0
Total for Manager			1,165	0	65,500
Rosalina Grace (7)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Land Use Department / City of Santa Fe					
Workshop/Training [3073]	10/29/2014	10/21/2014	100	0	1,000
Mata Lazaro					
Lazaro Quincinera [3053]	05/02/2015	10/01/2014	0	0	0
New Mexico Green Chamber of Commerce					
Ben Cohen Event [3100]	11/15/2014	10/21/2014	300	0	7,500
Santa Fe Animal Shelter & Humane Society					
Barkin' Ball 2014 [2579]	12/13/2014	10/22/2014	450	0	29,250
St. Elias The Prophet Greek Orthodox Church					
Greek Festival 2015 [2988]	06/19/2015	10/06/2014	1,000	0	65,000
Tourism Santa Fe CVB/City of Santa Fe					
Deputy Jerome Martin Memorial Reception [3111]	10/31/2014	10/30/2014	0	0	0
Steve Gillespie [3108]	10/27/2014	10/24/2014	300	0	0
Total for Manager			2,150	0	102,750
Grand Total(33)			4,329	3,643	1,352,225

TOURISM

SANTA FE

Prepared On: 11/19/2015
Prepared By: David A. Carr

Leads By User

For Lead Status from Oct 1, 2014 to Oct 31, 2014

Camilla Mandler (2)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
IEEE Headquarters (Institute of Electrical & Electronics Engineers)					
GlobalSIP-Global Conference on Signal & Information Processing [3095]	12/04/2016	10/10/2014	500	120	39,000
Skylight Travel					
Stiller Tour [2226]	10/07/2013	X 01/23/2013	0	0	0
Total for Manager			500	120	39,000
David A. Carr (5)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
American Association of Professional Landmen (AAPL)					
AAPL Board of Directors Meeting [3103]	03/17/2016	10/22/2014	130	179	58,175
Association for the Sciences of Limnology and Oceanography					
ASLO Pre Planning Meeting [3107]	01/17/2015	10/22/2014	14	0	0
International Nidovirus Symposium					
2017 International Nidovirus Symposium [3086]	03/05/2017	10/06/2014	250	1,050	341,250
New Mexico Consortium					
20 Years of Quantum Dots at Los Alamos [2901]	04/12/2015	10/21/2014	170	450	146,250
University of New Mexico UNM					
X American Quaternary Association 2016 Biannual Meeting [3025]	06/23/2016	08/26/2014	0	-225	-73,125
Total for Manager			564	1,454	472,550
Kim Harmon (6)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Dan Dipert					
Santa Fe Mystery Tour 2015 [3101]	09/09/2015	10/21/2014	50	150	29,850
Property Casualty Insurers Assn of America					
X 2015 Summer Board of Governor's Meeting [2281]	07/11/2015	02/27/2013	0	0	0
South Central Section of the American Urological Association (SCS)					
96th Annual Meeting of the South Central Section [3093]	10/23/2017	10/10/2014	300	959	311,675
The Ray E Helfer Society					
The Ray E Helfer Society Annual Meeting 2016 [3104]	04/08/2016	10/22/2014	200	539	175,175
The Standard					
The Standard Annual Service Conference [3087]	04/13/2015	10/07/2014	60	180	58,500
The Traveling Quilters					
Traveling Quilters [3085]	10/18/2015	10/06/2014	55	175	34,825
Total for Manager			665	2,003	610,025
Melanie Moore (4) 7	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
City Manager's Office / City of Santa Fe					
Grivance Hearings [2853]	10/02/2014	05/22/2014	0	0	0
Economic Development / City of Santa Fe					
#HowToSantaFe Workshop [3098]	10/24/2013	10/16/2014	50	0	0
Tourism Santa Fe CVB/City of Santa Fe					
Sales DOS Meeting - NOV 2014 [3106]	10/30/2014	10/22/2014	30	0	0
Youth and Family Services Division					
Youth and Family Training [3112]	12/09/2014	10/31/2014	200	0	0
Total for Manager			280 371	0	0
Rosalina Grace (11) 20	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Attorney Generals Office/State of New Mexico					
Attorney Generals Office Workshop [3099]	11/18/2014	10/20/2014	200	0	2,000
Josephine Vargas					

Camilla Mandler (2)		Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Vargas Wedding Reception [2989]		07/04/2015	08/12/2014	0	0	0
Land Use Department / City of Santa Fe						
Workshop/Training [3073]		10/29/2014	10/21/2014	100	0	1,000
Masters Program						
Masters Program Prom 2015 [3061]		04/11/2015	10/01/2014	0	0	0
New Mexico Farmers Marketing Association						
Annual Market Managers Conference [3110]		03/13/2015	10/29/2014	150	0	1,500
New Mexico Green Chamber of Commerce						
Ben Cohen Event [3100]		11/15/2014	10/21/2014	300	0	7,500
Pat Velarde						
50th Class Reunion for Santa Fe Highschool [3105]		09/18/2015	10/22/2014	300	0	19,500
Santa Fe Animal Shelter & Humane Society						
Barkin' Ball 2014 [2579]		12/13/2014	10/22/2014	450	0	29,250
Thornburg						
Thornburg Holiday Party 2014 [3076]		12/12/2014	10/03/2014	375	0	24,375
Tourism Santa Fe CVB/City of Santa Fe						
Deputy Jerome Martin Memorial Reception [3111]		10/31/2014	10/30/2014	0	0	0
Steve Gillespie [3108]		10/27/2014	10/24/2014	300	0	0
Total for Manager				2,175	0	85,125
Grand Total(28)				4,184	3,577	1,206,700



Prepared On: 11/19/2015
Prepared By: David A. Carr

Leads By User

For Tentative Status from Oct 1, 2014 to Oct 31, 2014

Camilla Mandler (4)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
American Institute of Physics					
AIP Executive Retreat [3090]	06/23/2016	10/08/2014	0	0	32,500
Department of Energy - Office of Science					
SSAP-Steward Science Academic Alliances Annual Symposium [3089]	03/09/2015	10/08/2014	300	0	0
IEEE Headquarters (Institute of Electrical & Electronics Engineers)					
GlobalSIP-Global Conference on Signal & Information Processing [3095]	12/04/2016	10/10/2014	500	0	39,000
Plumbing-Heating-Cooling Contractors Association					
Construction Contractors' Alliance Winter Meeting [3113]	02/24/2015	10/31/2014	40	60	19,500
Total for Manager			840	60	91,000
David A. Carr (2)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
American Association of Professional Landmen (AAPL)					
AAPL Board of Directors Meeting [3103]	03/17/2016	10/22/2014	130	0	58,175
International Nidovirus Symposium					
2017 International Nidovirus Symposium [3086]	03/05/2017	10/06/2014	250	0	341,250
Total for Manager			380	0	399,425
Kim Harmon (6)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Keystone Symposia					
Keystone Symposia 2016 Q5 & Q6 [3075]	02/21/2016	10/03/2014	425	1,360	442,000
South Central Section of the American Urological Association (SCS)					
96th Annual Meeting of the South Central Section [3093]	10/23/2017	10/09/2014	300	0	311,675
The Ray E Helfer Society					
The Ray E Helfer Society Annual Meeting 2016 [3104]	04/08/2016	10/22/2014	200	0	175,175
The Standard					
The Standard Annual Service Conference [3087]	04/13/2015	10/07/2014	60	0	58,500
The Traveling Quilters					
Traveling Quilters [3085]	10/18/2015	10/06/2014	55	160	31,840
Wilderness & Travel Medicine					
Wilderness & Travel Medicine 2017 [3092]	05/29/2017	10/09/2014	500	0	0
Total for Manager			1,540	1,520	1,019,190
Melanie Moore (3)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Hilton of Santa Fe					
Hilton /Aeras /Keystone Meeting [3084]	01/23/2015	10/06/2014	16	0	400
ITT / City of Santa Fe					
ITT Meeting & Luncheon [3097]	10/31/2014	10/15/2014	25	0	0
The Kiwanis Club of Santa Fe					
Zozobra w/ Downtown Merchants [3077]	10/21/2014	10/06/2014	50	0	500
Total for Manager			91	0	900
Rosalina Grace (18)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Attorney Generals Office/State of New Mexico					
Attorney Generals Office Workshop [3099]	11/18/2014	10/20/2014	200	0	2,000
Land Use Department / City of Santa Fe					
Workshop/Training [3073]	10/29/2014	10/01/2014	100	0	1,000
Matthew Gonzales					
Matthew Gonzales [3074]	10/10/2015	10/02/2014	0	0	0
New Mexico Farmers Marketing Association					

Camilla Mandler (4)		Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Annual Market Managers Conference [3110]		03/13/2015	10/29/2014	150	0	1,500
New Mexico Green Chamber of Commerce						
Ben Cohen Event [3100]		11/15/2014	10/21/2014	300	0	7,500
Pat Velarde						
50th Class Reunion for Santa Fe Highschool [3105]		09/18/2015	10/22/2014	300	0	19,500
Pat Velarde 50th Class Reunion						
50th Class Reunion [3094]		09/18/2015	10/10/2014	300	0	19,500
Pueblo of Tesuque						
Pueblo of Tesuque Christmas Party 2014 [3096]		12/20/2014	10/10/2014	250	0	16,250
Santa Fe Fiesta, Inc						
New Years Eve Gala 2014 [2794]		12/30/2014	10/10/2014	700	0	45,500
Santa Fe VIP Presents						
Santa Fe VIP Presents [3102]		09/04/2015	10/21/2014	1,000	0	25,000
St. Elias The Prophet Greek Orthodox Church						
Greek Festival 2016 [3080]		06/11/2016	10/06/2014	1,000	0	65,000
Greek Festival 2017 [3081]		06/09/2017	10/06/2014	1,000	0	65,000
Greek Festival 2018 [3082]		06/15/2018	10/06/2014	1,000	0	65,000
Greek Festival 2019 [3083]		06/14/2019	10/06/2014	1,000	0	65,000
Thornburg						
Thornburg Holiday Party 2014 [3076]		12/12/2014	10/03/2014	375	0	24,375
Tourism Santa Fe CVB/City of Santa Fe						
Deputy Jerome Martin Memorial Reception [3111]		10/31/2014	10/30/2014	0	0	0
Steve Gillespie [3108]		10/27/2014	10/24/2014	300	0	0
Wendy Katzman Wedding						
Wendy Katzman Wedding [3078]		10/11/2015	10/06/2014	100	0	6,500
Total for Manager				8,075	0	428,625
Grand Total(33)				10,926	1,580	1,939,140



Prepared On: 11/20/2015
Prepared By: David A. Carr

Leads By User

For Confirmed Status from Jan 1, 2015 to Nov 30, 2015

		Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
April Gallegos (1)						
Wilkinson School						
	Wilkinson School Culture Tour [3546]	04/27/2016	11/04/2015	55	50	16,250
Total for Manager				55	50	16,250
Camilla Mandler (7)						
Carnegie Learning						
	Math Leadership Summit [3178]	03/18/2015	01/13/2015	85	0	0
Dow AgroSciences						
	T&O Kickoff Meeting 2015 [3166]	07/20/2015	04/02/2015	50	180	58,500
National School Boards Association						
	NSBA Executive Directors Summer Institute 2015 [2131]	07/31/2015	08/16/2013	0	0	0
Outdoor Power Equipment Institute						
	OPEI Annual Meeting 2015 [2126]	06/21/2015	12/31/2012	0	0	0
Plumbing-Heating-Cooling Contractors Association						
	Construction Contractors' Alliance Winter Meeting [3113]	02/24/2015	01/12/2015	40	60	19,500
Rug Hooking Organization						
	Rug Hooking Workshop [3196]	04/24/2016	03/30/2015	70	175	56,875
Society of International Business Fellows						
	SIBF Annual Summit [2555]	10/04/2015	09/26/2013	0	125	40,625
Total for Manager				245	540	175,500
David A. Carr (54)						
AECOM Technology Corporation						
	AECOM - HPT Leadership Planning [3218]	03/10/2015	03/03/2015	40	124	40,300
American Educational Research Association (AERA)						
	AERA Scholar Retreat [3485]	10/02/2015	09/21/2015	50	184	59,800
American Express Meetings & Incentives						
	UnitedHealthcare Medicare & Retirement 2016 Champions Club West [3575]	04/30/2016	11/10/2015	100	213	69,225
American Massage Therapy Association (AMTA)						
	American Massage Therapy Association, New Mexico Chapter (AMTA-NM) [3438]	03/18/2016	09/04/2015	100	120	39,000
Battle of the Books, New Mexico						
	BOB, Battle of the Books [3256]	04/17/2015	03/31/2015	400	160	52,000
Center for Action and Contemplation						
	CAC -The Next 25 [753]	10/28/2012	11/02/2011	0	0	0
Dual Language of New Mexico						
	La Cosecha 2016 [2006]	11/08/2016	02/10/2015	2,600	2,800	910,000
Flow Science, Inc.						
	2015 International Associates Meeting [3233]	11/10/2015	07/13/2015	50	45	14,625
Harley Owners Group (HOG)						
	2016 Open Road West [3412]	09/07/2016	10/30/2015	750	855	277,875
Heartland Financial						
	Heartland Retail Conference [3217]	04/20/2015	03/03/2015	0	75	24,375
Institute of Electrical and Electronics Engineers						
	IEEE LTSW 2016 [3239]	02/07/2016	05/21/2015	0	180	58,500
Kairos Productions						
	Bringing the Overview Effect Down to Earth [3452]	12/04/2015	09/08/2015	20	45	14,625
Land Trust Alliance						
	Land Trust Alliance Annual Meeting [3211]	04/28/2015	04/01/2015	50	100	32,500
Las Cumbres Community Seives						

	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
April Gallegos (1)					
Grandparents Raising Grandchildren Program [3275]	10/15/2015	07/17/2015	350	0	3,500
Los Alamos National Laboratory					
Addressing Common Challenges [3501]	06/20/2016	11/18/2015	60	150	48,750
Compensation Managers Meeting [3156]	05/03/2015	01/30/2015	35	105	34,125
✗ E1039/E906 Collaborative Meeting [3116]	02/10/2015	11/19/2014	0	90	29,250
Electronic Structure Approaches and Applications to Quantum Matter [3253]	05/17/2015	03/24/2015	70	175	56,875
Emergent Paradigms in Nonlinear Complexity [3274]	06/07/2015	05/05/2015	50	120	0
Grand Challenges in Geological Fluid Mechanics [3276]	09/01/2015	05/05/2015	85	200	65,000
INFO 2015 [3238]	07/12/2015	03/05/2015	40	150	48,750
NHMFL Users Committee Meeting [3466]	10/27/2015	08/31/2015	100	255	82,875
Physics Informed Machine Learning [3463]	01/18/2016	09/09/2015	100	250	81,250
Santa Fe Jets and Heavy Flavor Workshop [3498]	01/10/2016	11/03/2015	50	105	34,125
Sensitivity Analysis of Model Output (SAMO) [3565]	10/30/2016	11/03/2015	100	540	175,500
SHIELDS [3544]	04/03/2016	11/10/2015	50	150	48,750
Workshop on Inelastic Neutrons Scattering 2016 [3543]	04/12/2016	11/10/2015	40	60	19,500
Lubbock Chamber of Commerce					
Board Retreat [3248]	07/30/2015	05/12/2015	25	61	19,825
Melissa G. Rael & Associates					
Boys at Risk: Indicators from Early Childhood [3185]	11/05/2015	01/30/2015	300	210	68,250
Migration 2015					
✗ Migration Conference 2015 [1055]	09/12/2015	02/09/2014	0	0	0
National Association of Attorneys General					
NAGTRI Negotiations Skills and Depositions Skills Trainings [3337]	09/16/2015	06/22/2015	100	0	0
NAGTRI Negotiations Skills and Depositions Skills Trainings [3337]	09/16/2015	06/22/2015	0	158	51,350
National Math Association/Imagine Education					
✗ 2015 MidSchool Math National Conference-Stop The Drop [2728]	02/25/2015	10/31/2014	0	291	94,575
Midschool Math 2016 [3187]	02/16/2016	05/14/2015	500	505	164,125
New Mexico Academy of Nutrition and Dietetics					
NMAND Annual Conference [3427]	04/21/2016	11/03/2015	120	80	26,000
New Mexico Association of Counties					
NMAC 2016 [2294]	01/18/2016	08/31/2015	900	1,070	347,750
New Mexico Consortium					
20 Years of Quantum Dots at Los Alamos [2901]	04/12/2015	02/04/2015	170	430	139,750
New Mexico Dental Foundation					
New Mexico Mission of Mercy [3036]	04/06/2016	05/29/2015	0	50	16,250
New Mexico Mission of Mercy [3036]	04/06/2016	05/29/2015	1,500	275	89,375
New Mexico Finance Authority					
State Revolving Fund State to State Meeting Region 6 [3428]	09/20/2015	08/27/2015	50	50	16,250
New Mexico Hospitality Association					
2015 Governor's Conference on Tourism [2755]	04/27/2015	02/06/2015	-103	0	0
2015 Governor's Conference on Tourism [2755]	04/27/2015	02/06/2015	353	550	178,750
New Mexico Jewish Historical Society					
2016 Fall Conference [3411]	10/28/2016	09/21/2015	30	30	9,750
New Mexico School Board					
New Mexico School Board Association Annual Meeting [2973]	02/18/2015	02/04/2015	350	260	0
North American Society for the Sociology of Sport					
✗ NASSS Conference 2015 [2087]	11/02/2015	03/28/2013	0	0	0
Sandia National Laboratory					
3D Printing and Digital Rocks Physics [3314]	08/03/2015	08/03/2015	50	25	8,125
Sandia Labs Shale Science Conference Workshop [3213]	06/08/2015	04/16/2015	50	120	39,000
Santa Fe Public Schools					
Choir Overnight Camp [3461]	10/02/2015	09/14/2015	62	17	5,525
Santa Fe Wine & Chile					
2015 Santa Fe Wine & Chile Fiesta [3118]	09/23/2015	07/17/2015	1,500	0	0
Shores Destinations					
National Park Service [3413]	09/20/2015	07/28/2015	25	105	34,125
Southwest Airlines					
Claims Review Meeting [3228]	04/13/2015	03/19/2015	15	45	14,625
Texas Society of Architects					
Past President Parley/Palaver/Soiree/Shindig [3455]	10/12/2016	09/14/2015	25	100	32,500
Tourism Santa Fe CVB/City of Santa Fe					
DOS Meeting [3423]	07/22/2015	07/22/2015	22	0	0
Mayor's Conference on Entrepreneurship [3480]	10/09/2015	09/14/2015	10	20	0
True Blue, Inc.					
Wild West Regional Sales Meeting [3533]	11/29/2015	11/03/2015	22	63	20,475

April Gallegos (1)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
University of New Mexico UNM					
American Quaternary Association 2016 Biannual Meeting [3025]	06/23/2016	03/19/2015	0	-225	-73,125
American Quaternary Association 2016 Biannual Meeting [3025]	06/23/2016	03/19/2015	250	225	73,125
Wedding					
Turner Legueri Wedding [3325]	09/10/2015	08/03/2015	120	60	7,800
Total for Manager			11,736	11,826	3,705,250
Joellyn Baca (9)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
American Public Transportation Association					
2016 Legal Affairs Seminar [3415]	02/19/2016	08/25/2015	125	240	78,000
Booz Allen Hamilton					
U.S. Dept. of Energy - ARPA-E ALPHA Program Kickoff [3396]	10/13/2015	07/21/2015	60	135	43,875
Engineering Conferences International (ECI)					
ECI NSC (Non-Stoichiometric Compounds) [3292]	09/04/2016	10/26/2015	90	340	110,500
Garcia Street Club					
Garcia Street Club 70th Anniversary Celebration & Christmas Concert [3443]	12/02/2015	10/05/2015	150	0	3,750
National Council of State Boards of Examiners for Speech-Language Pathology and Audiology					
29th Annual NCSB 2016 Conference [3479]	10/12/2016	11/13/2015	60	129	41,925
NCSB 2016 Board Meeting [3579]	03/04/2016	11/13/2015	10	20	6,500
Physician Insurers Association of America					
2016 PIAA Corporate Counsel Workshop [3366]	10/19/2016	06/22/2015	40	86	27,950
The Arc of New Mexico					
2016 Disability Rights Awareness Day [3525]	01/24/2016	11/05/2015	200	125	40,625
The National Association of College & University Food Services (NACUFS)					
Board Meeting [3474]	04/17/2016	11/03/2015	25	65	21,125
Total for Manager			760	1,140	374,250
Kim Harmon (29)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
90th Birthday Celebration _ Jennifer Prather					
90th Birthday Celebration [3145]	03/20/2015	01/08/2015	80	30	2,000
American Academy of Pediatrics					
American Academy of Pediatrics 2015 [561]	04/23/2015	11/19/2013	0	0	0
American Bar Association					
ABA Journal's September Board of Editors Meeting [3186]	09/27/2015	05/28/2015	25	60	19,500
American Institute of Medical Education					
Creativity and Madness 2015 [2015]	07/26/2015	11/26/2014	0	360	117,000
Creativity and Madness Winter 2016 [3131]	02/10/2016	01/24/2015	0	100	32,500
Creativity and Madness Winter 2016 [3131]	02/10/2016	01/24/2015	200	480	156,000
American Society of Plant Biologists (ASPB)					
5th Pan American Plants and Bioenergy Conference [3318]	08/03/2016	10/16/2015	300	552	179,400
American Society of Plastic Surgeons					
ASPS Symposium 2015 [2544]	08/25/2015	08/06/2015	400	775	251,875
CEDAR-Coupling, Energetics and Dynamics of Atmospheric R					
CEDAR-GEM Joint Workshop 2016 [3017]	06/19/2016	10/16/2015	600	1,292	419,900
Friends of SaddleBrooke Libraries					
Santa Fe Tour 2016 [3343]	04/25/2016	06/26/2015	50	108	21,492
Health Agencies of the West, Inc.					
The Competitive Edge - Lawyer's Risk Management Seminar [3478]	11/10/2015	09/30/2015	100	1	1,000
International Mountain Bicycling Association					
2012 IMBA World Summit [1569]	10/07/2012	11/01/2011	0	0	0
Keystone Symposia					
Keystone Symposia 2016 Q5 & Q6 [3075]	02/21/2016	07/28/2015	0	80	26,000
Keystone Symposia 2016 Q5 & Q6 [3075]	02/21/2016	07/28/2015	0	80	26,000
Keystone Symposia 2016 Q5 & Q6 [3075]	02/21/2016	07/28/2015	0	-400	-130,000
Keystone Symposia 2016 Q5 & Q6 [3075]	02/21/2016	07/28/2015	425	1,600	520,000
Large Urology Group Practice Association (LUGPA)					
LUGPA 2015 August Strategic Meeting [3148]	08/19/2015	01/12/2015	34	0	0
LUGPA 2015 August Strategic Meeting [3148]	08/19/2015	01/12/2015	0	43	13,975
Motor Maids					
Motor Maids Conference 2016 [3190]	07/02/2016	01/27/2015	300	695	225,875
National Atmospheric Deposition Program					

	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
April Gallegos (1)					
NADP Fall Meeting and Symposium 2016 [3291]	10/23/2016	11/18/2015	150	465	151,125
Rocky Mountain Mineral Law Foundation					
RMML Oil and Gas Agreements [3286]	05/10/2016	04/15/2015	200	384	124,800
Santa Fe Trail Association					
Santa Fe Trail Association 2015 Annual Meeting [1403]	09/17/2015	05/14/2013	0	330	107,250
Simplified Technology Company					
2015 GE 7EA Users Group Annual Conference [2995]	11/09/2015	03/25/2015	400	923	299,975
Wartsila Reciprocating Engine (WRE) Users Group Annual Conference 2015 [3330]	11/15/2015	04/29/2015	50	87	28,275
South West Transit Association					
SWTA Annual Conference & EXPO [2740]	03/01/2015	09/22/2014	0	0	0
Steel Founders Society of America (SFSA)					
Fall Leadership Meeting 2016 [3336]	09/09/2016	10/01/2015	100	155	50,375
The Linux Foundation					
Linux Plumbers Conference & Linux Kernel Summit 2016 [3418]	10/28/2016	10/16/2015	400	1,093	355,225
The Meteoritical Society					
Meteoritical Society Annual Conference 2017 [3079]	07/22/2017	07/28/2015	0	340	110,500
Meteoritical Society Annual Conference 2017 [3079]	07/22/2017	07/28/2015	600	3,050	991,250
The Standard					
The Standard - Annual Service Conference [3323]	03/14/2016	08/19/2015	65	208	67,600
The Wells Group of Durango, Inc.					
The Wells Group of Durango, Inc. Broker Retreat [3206]	10/23/2015	04/30/2015	80	80	26,000
Tourism Santa Fe CVB/City of Santa Fe					
FAM Welcome Reception [3332]	06/23/2015	06/01/2015	30	0	0
Valdez Productions Inc. _ Santa Fe Comedy Festival					
Santa Fe Comedy Festival ~ Initial Inquiry [3164]	10/15/2015	04/29/2015	0	97	0
Santa Fe Comedy Festival ~ Initial Inquiry [3164]	10/15/2015	04/29/2015	500	320	12,500
Wilderness & Travel Medicine					
Wilderness & Travel Medicine 2016 [3091]	05/23/2016	06/08/2015	500	598	194,350
Women Writing the West					
Women Writing the West Conference 2016 [3288]	10/13/2016	04/13/2015	120	210	68,250
Total for Manager			5,709	14,196	4,469,992

	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Melanie Moore (88)					
Arts Commission / City of Santa Fe					
Art In Public Places - DEC 2015 [3311]	12/17/2015	05/07/2015	12	0	0
Art In Public Places - July 2015 [3302]	07/16/2015	05/07/2015	12	0	0
Art In Public Places - June 2015 [3301]	06/18/2015	05/07/2015	12	0	0
Art In Public Places - May 2015 [3300]	05/21/2015	04/29/2015	12	0	0
Art In Public Places - NOV 2015 [3303]	11/19/2015	05/07/2015	12	0	0
Arts Commission - Grant Panel [3224]	04/29/2015	02/10/2015	30	0	0
Arts Commission Meeting [3261]	10/13/2015	03/16/2015	13	0	0
Arts Commission Strategic Organization Gathering [3244]	03/05/2015	02/20/2015	70	0	0
Arts Commission Strategic Organization Gathering [3244]	03/05/2015	02/20/2015	5	0	0
Arts Commission/ Workshop for RFQs [3177]	01/26/2015	01/06/2015	40	0	0
Mayor's Recognition For Excellence in The Arts 2015 [3002]	10/14/2015	03/11/2015	250	0	0
New Mexico Arts Public Art [3552]	11/17/2015	10/26/2015	20	0	0
Ben Rountree					
7th Grader Film Project - Ben Rountree [3222]	02/13/2015	02/12/2015	7	0	70
Blue Rooster					
Friends of Dorothy & Santa Fe Pride [2928]	06/26/2015	06/02/2015	0	0	0
Friends of Dorothy & Santa Fe Pride [2928]	06/27/2015	06/02/2015	200	0	5,000
Christus St Vincent Regional Medical Center					
Christus Holiday Party 2015 [3173]	12/17/2015	02/12/2015	1,200	0	78,000
Christus St. Vincent Ethic Conference [3502]	12/05/2015	11/11/2015	200	0	2,000
City Attorney's Office / City of Santa Fe					
Arbitration Hearing [3195]	04/13/2015	02/02/2015	12	0	0
Arbitration Hearing [3441]	11/09/2015	08/05/2015	10	0	0
Attorney Meeting [3268]	03/18/2015	03/17/2015	12	0	0
City Attorney's: Vehicle Forfeiture Conference [3326]	09/02/2015	04/28/2015	130	0	0
ICRC [3338]	05/14/2015	05/07/2015	40	0	0
Strength Based Leadership Training [3489]	11/13/2015	09/11/2015	4	0	0
Strength Based Leadership Training [3489]	11/13/2015	09/11/2015	10	0	0

April Gallegos (1)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
City Clerks Office/City of Santa Fe					
Inauguration Councilors & Judge [2845]	03/07/2016	11/16/2015	500	0	0
Community Services / City of Santa Fe					
CPR / First Aid / AED [3359]	06/03/2015	05/20/2015	18	0	0
Economic Development / City of Santa Fe					
Santa Fe Export Seminar - Workshop to Mexico [3225]	04/22/2015	03/09/2015	20	0	0
Fire Department / City of Santa Fe					
Christus / Fire Department Family Fun Festival 2015 [3135]	08/07/2015	02/12/2015	2,500	0	0
Fire Dept/Mitigation Awards Review [3572]	12/01/2015	11/10/2015	12	0	0
SFFD Cadet Graduation - Class 30 [3408]	09/10/2015	07/10/2015	150	0	0
SFFD: Cadet Testing [3220]	03/05/2015	02/16/2015	12	0	0
SFFD: Cadet Testing [3220]	03/05/2015	02/16/2015	-20	0	0
SFFD: Cadet Testing [3220]	03/05/2015	02/16/2015	200	0	0
Hilton of Santa Fe					
Hilton Meeting / Michelin North America [3410]	09/01/2015	08/10/2015	16	0	400
Housing & Community Development / City of Santa Fe					
Broadband Summit [3449]	11/19/2015	08/17/2015	0	0	0
Broadband Summit [3449]	10/21/2015	08/17/2015	50	0	0
Film Summit [3434]	09/22/2015	07/30/2015	0	0	0
Film Summit [3434]	09/22/2015	07/30/2015	20	0	0
Small Business Summit [3465]	10/02/2015	08/20/2015	50	0	0
Human Resources / City of Santa Fe					
HR Benefits Advisory Meeting [3328]	05/28/2015	04/28/2015	0	0	0
HR Benefits Advisory Meeting [3328]	05/13/2015	04/28/2015	50	0	0
HR Open Enrollment [3345]	06/08/2015	05/11/2015	50	0	0
RFP Interviews [3255]	03/12/2015	03/05/2015	20	0	0
Union Negotiations [3219]	02/04/2015	02/04/2015	8	0	0
Union Negotiations [3221]	02/11/2015	02/05/2015	8	0	0
ITT / City of Santa Fe					
ERP Project Kick Off Meetings & Interviews [3456]	09/22/2015	08/17/2015	0	0	0
ERP Project Kick Off Meetings & Interviews [3456]	09/22/2015	08/17/2015	25	0	0
ERP Project Kick Off Meetings & Interviews [3456]	09/22/2015	08/17/2015	40	0	0
ERP Strategy Presentation [3573]	12/01/2015	11/16/2015	30	0	0
ITT Governance Committee [3312]	05/12/2015	04/15/2015	25	0	0
ITT Process Improvement Training [3216]	02/09/2015	02/02/2015	15	0	0
ITT Strategy Workshop [3263]	03/23/2015	03/16/2015	20	0	0
Keep Santa Fe Beautiful					
Recycle Santa Fe Art Festival 2015 [2636]	11/20/2015	01/21/2015	4,000	0	0
Land Use Department / City of Santa Fe					
H Board Meeting - 10/13/2015 [3170]	10/13/2015	08/24/2015	30	0	0
H Board Meeting - 11/10/2015 [3171]	11/10/2015	08/25/2015	30	0	0
H Board Meeting - 5/26/2015 [3167]	05/26/2015	03/09/2015	30	0	0
H Board Meeting - 9/22/2015 [3169]	09/22/2015	08/24/2015	30	0	0
H Board Meeting - 9/8/2015 [3168]	09/08/2015	08/24/2015	30	0	0
Planning Commission Meeting [3262]	04/02/2015	03/16/2015	300	0	0
Planning Commission Study Session [3566]	11/19/2015	11/04/2015	50	0	0
Mayor's Office / City of Santa Fe					
City Council Meeting - JULY 22 [3388]	07/22/2015	06/26/2015	500	0	0
City Council Meeting - JUNE 24 [3308]	06/24/2015	05/26/2015	300	0	0
Councilor's Bushee + Lindell Meeting [3433]	08/11/2015	07/30/2015	50	0	0
Mayor's Strategy Meeting with LANL [3254]	03/20/2015	03/05/2015	16	0	0
New Year's Eve Celebration Meeting [3576]	11/17/2015	11/16/2015	50	0	0
State Of The City Address 2015 [3143]	02/03/2015	01/05/2015	0	0	0
State Of The City Address 2015 [3143]	02/03/2015	01/05/2015	0	0	0
State Of The City Address 2015 [3143]	02/04/2015	01/05/2015	200	0	0
State Of The City Address 2016 [3259]	02/09/2016	11/16/2015	200	0	0
Museum of New Mexico Foundation / Native Treasures					
2016 Native Treasures Indian Arts Festival [2477]	05/26/2016	09/09/2015	4,500	0	0
Police Department / City of Santa Fe					
Lethality Assessment Program Training [3357]	08/06/2015	05/19/2015	30	0	0
SFPD Promotional Assessments [3231]	03/23/2015	02/18/2015	15	0	0
Public Utilities Department / City of Santa Fe					
BOR - Water Division Meeting [3440]	08/28/2015	08/05/2015	10	0	0
	09/29/2015	06/01/2015	600	0	0

April Gallegos (1)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Children's Water Fiesta - FALL 2015 [3355]					
Jemez Y Sangre Steering Committee Meeting [3280]	04/16/2015	04/01/2015	75	0	0
Public Works / City of Santa Fe					
ENN E. Alameda Improvements pt. 1 [3237]	03/09/2015	02/17/2015	50	0	0
ENN E. Alameda Improvements pt. 1.5 [3296]	04/30/2015	04/08/2015	100	0	0
Santa Fe Fashion Week					
Santa Fe Fashion Week 2015 [3144]	10/16/2015	08/06/2015	400	0	10,000
Santa Fe Restaurant Association					
Santa Fe Restaurant Assoc. Meeting [3557]	12/01/2015	10/29/2015	50	0	500
Southwest Association of Indian Arts					
SWAIA 94th Summer Indian Market Preview 2015 [794]	08/21/2015	05/08/2015	2,000	0	0
SWAIA Winter Indian Market 2015 [806]	11/25/2015	11/04/2015	2,000	0	130,000
The Cancer Foundation For New Mexico					
11th Annual Sweetheart Auction [3005]	02/05/2016	07/02/2015	1,000	0	65,000
The Kiwanis Club of Santa Fe					
Zozobra w/ Downtown Merchants [3397]	07/21/2015	07/01/2015	40	0	400
Tourism Santa Fe CVB/City of Santa Fe					
Celebrate Santa Fe Tourism - Expo 2015 [3020]	04/30/2015	08/22/2014	0	0	0
Hearing Assessments [3527]	11/18/2015	10/06/2015	12	0	0
Internal Gathering for Mary [3508]	10/02/2015	09/30/2015	12	0	0
March Family Promotion [3529]	10/14/2015	10/06/2015	0	0	0
March Family Promotion [3529]	10/13/2015	10/06/2015	50	0	0
Marketing/Advertising RFP [3204]	02/05/2015	01/26/2015	12	0	0
OTAB Meeting (Special) [3269]	04/01/2015	03/17/2015	6	0	0
OTAB Meeting (Special) [3269]	04/01/2015	03/17/2015	18	0	0
OTAB Meetings [3258]	04/30/2015	03/09/2015	25	0	0
Randy's Meeting [3279]	06/26/2015	03/27/2015	-14	0	0
Randy's Meeting [3279]	04/07/2015	03/27/2015	30	0	0
SantaFe.org Training Part 1 [3226]	02/23/2015	02/10/2015	20	0	0
SantaFe.org Training Part 2 [3227]	03/09/2015	02/10/2015	-8	0	0
SantaFe.org Training Part 2 [3227]	03/09/2015	02/10/2015	20	0	0
Summer Tourism Update [3445]	09/02/2015	08/07/2015	0	0	0
Summer Tourism Update [3445]	08/26/2015	08/07/2015	50	0	0
Transportation / City of Santa Fe					
ADA Sensitivity & Passenger Suspension Policies [3013]	05/14/2015	03/09/2015	45	0	0
Airport Manager Interviews [3462]	08/21/2015	08/19/2015	3	0	0
NMPTA Board of Directors [3385]	01/14/2016	11/16/2015	13	0	0
Transit Supervisors for Rural Agencies [3458]	01/07/2016	11/16/2015	45	0	0
Transportation / Attorney Meeting [3324]	04/27/2015	04/24/2015	6	0	0
Whitehawk					
2017 Whitehawk Show [2476]	08/07/2017	04/07/2015	3,000	0	75,000
Total for Manager			26,163	0	366,370
Randy Randall (1)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Great Race					
Great Race [3240]	06/23/2015	03/02/2015	400	0	26,000
Total for Manager			400	0	26,000
Rosalina Grace (85)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Academy for the Love of Learning					
Academy for the Love of Learning [3400]	07/08/2015	07/02/2015	475	0	4,750
Academy for the Love of Learning [3400]	07/08/2015	07/02/2015	25	0	250
For the Love of Learning [3285]	10/17/2015	07/17/2015	0	0	0
Amanda Maes & Jon Cordova					
Maes & Cordova Wedding Reception [3398]	07/02/2016	09/16/2015	450	0	11,250
Art Smart					
ArtFeast [2986]	02/20/2015	09/08/2014	350	0	8,750
Association of Commerce and Industry					
Association of Commerce & Industry Breakfast 2015 [2895]	02/03/2015	01/09/2015	100	0	2,500
Association of Commerce & Industry Breakfast 2016 [3364]	01/26/2016	05/28/2015	120	0	3,000

April Gallegos (1)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Bianca Zamora					
Zamora Wedding Reception [2876]	06/06/2015	09/18/2014	50	0	1,250
Big Brothers Big Sisters Mountain Region					
Big Brothers Big Sisters Staff Meeting [3266]	03/27/2015	03/27/2015	30	0	0
Little Gala for a Big Cause 2015 [3207]	10/08/2015	04/01/2015	100	0	0
Little Gala for a Big Cause 2015 [3207]	10/08/2015	04/01/2015	500	0	0
Cardenas Marketing Network, Inc					
Juan Gabriel Concert [3358]	12/08/2015	11/16/2015	0	0	0
Carmela Aldeis					
Aldeis Retirement Reception [3205]	03/07/2015	02/13/2015	300	0	7,500
Aldeis Retirement Reception [3205]	03/07/2015	02/13/2015	0	0	0
Celine Gonzales					
Gonzales Reception [3295]	03/27/2015	04/07/2015	350	0	8,750
CENTER					
Photographic Exposition [3272]	06/12/2015	05/21/2015	500	0	12,500
City Attorney's Office / City of Santa Fe					
City Attorney's: Vehicle Forfeiture Conference [3375]	09/02/2015	08/18/2015	130	0	0
Contemporary Hispanic Market					
Contemporary Hispanic Market Preview 2015 [2992]	07/23/2015	07/01/2015	0	0	0
Contemporary Hispanic Market Preview 2015 [2992]	07/24/2015	07/01/2015	800	0	52,000
Cumbre Court Reporting					
Cumbre Court Reporting Deposition [3356]	06/03/2015	05/19/2015	16	0	160
Cumbre Court Reporting Deposition [3356]	06/03/2015	05/19/2015	0	0	0
Danette V. Trujillo					
Trujillo Graduation Party [3346]	06/18/2016	10/16/2015	300	0	7,500
Department of Public Safety					
New Mexico State Police Graduation [3260]	05/08/2015	04/13/2015	500	0	0
NM State Police Banquet & Graduation [3304]	12/03/2015	11/17/2015	500	0	0
Diana Sotelo					
Sotelo & Gardea Wedding Reception [3475]	06/25/2016	10/06/2015	300	0	7,500
Donna Ruddy					
Ruddy & Franco Wedding Reception [3249]	10/03/2015	02/25/2015	300	0	7,500
Elida Varela					
Quincinera Varela [2998]	07/03/2015	09/24/2014	400	0	10,000
Employee Benefit Committee / City of Santa Fe					
City of Santa Fe Holiday Party 2015 [2625]	12/11/2015	10/09/2015	700	0	45,500
Environmental New Mexico					
Environmental New Mexico [3150]	01/08/2015	04/23/2015	100	0	1,000
Florence Sena					
Sena Graduation [2894]	06/13/2015	03/18/2015	150	0	9,750
Georgia O'Keeffe Museum					
Lecture [3134]	05/08/2015	04/13/2015	250	0	2,500
Panel Discussion [3246]	07/17/2015	05/21/2015	30	0	300
Heritage Productions					
Santa Fe Foodie Classic [3407]	01/16/2016	11/02/2015	300	0	7,500
Hotel Santa Fe					
Christus St. Vincent [3183]	01/15/2015	01/09/2015	150	0	3,750
Housing & Community Development / City of Santa Fe					
18th Community Summit [3450]	11/18/2015	09/16/2015	300	0	0
Idalia Granillo					
Granillo Quincenera [3499]	06/03/2016	10/16/2015	0	0	0
Isaac Pino					
Pino Graduation Party [3138]	06/06/2015	01/21/2015	80	0	2,000
Pino Graduation Party [3138]	06/06/2015	01/21/2015	0	0	0
Jose Ortega					
Ortega Quincenera [2878]	05/16/2015	08/12/2014	400	0	10,000
Karen Padilla					
Padilla Wedding Reception [3142]	09/05/2015	03/19/2015	300	0	19,500
Kitchen Angels					
Kitchen Angels Collectable Box Auction 2015 [2871]	10/02/2015	07/20/2015	350	0	8,750
La Sociedad Folklorica de Nuevo Mexico					
Baile de los Cascarones 2018 [3230]	04/27/2019	02/11/2015	400	0	0
Los Alamos Women In Science					
LAWIS/EYH 2015 [2872]	03/06/2015	01/26/2015	250	0	0
M & J Boutique					

April Gallegos (1)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Wedding Reception Tania & Jose Tania Tavaréz [3199]	09/04/2015	04/24/2015	350	0	22,750
Mario Salbidrez					
X Salbidrez Quincinera [2968]	04/18/2015	09/12/2014	350	0	8,750
Marna & Alex Rivera					
Rivera Wedding Reception [3555]	12/06/2015	11/18/2015	0	0	0
Masters Program					
Masters Program Prom 2015 [3061]	04/11/2015	03/11/2015	150	0	0
Masters Program Prom 2015 [3061]	04/11/2015	03/11/2015	0	0	0
Mata Lazaro					
X Lazaro Quincinera [3053]	05/02/2015	10/01/2014	450	0	29,250
Mayor's Office / City of Santa Fe					
Mayor's Senior Volunteer Recognition Celebration 2015 [2342]	05/05/2015	03/23/2015	400	0	26,000
Monte del Sol Charter School					
Monte del Sol Graduation 2015 [3059]	05/19/2015	04/17/2015	500	0	12,500
New Mexico Department of Indian Affairs					
X Indian Day at the Round House Banquet [2994]	02/05/2015	12/05/2014	500	0	32,500
X Indian Day at the Round House Banquet [2994]	02/05/2015	12/05/2014	0	0	0
X NM Department of Indian Affairs [2227]	01/31/2013	01/24/2013	250	0	16,250
New Mexico Farm & Livestock Bureau					
New Mexico Farm & Livestock Bureau 2016 [2634]	01/26/2016	05/29/2015	400	0	10,000
New Mexico School for the Arts					
NM School for the Arts Graduation 2015 [2927]	06/01/2015	04/06/2015	600	0	15,000
Nick Salazar					
Salazar Wedding Reception [3384]	09/26/2015	07/08/2015	150	0	3,750
Northern New Mexico Quilt Guild					
Quilt Guild Show 2016 [3447]	10/06/2016	10/22/2015	500	0	5,000
Presbyterian Healthcare Services					
Governor's Prayer Breakfast 2016 [3232]	01/27/2016	07/06/2015	500	0	32,500
Representative Brian Egoff					
Town Hall Meeting [3247]	02/21/2015	02/25/2015	100	0	1,000
Rivera Family Funerals & Cremations					
Charlie Maxwell Funeral Services [3243]	02/22/2015	02/19/2015	500	0	0
Rosalina Grace Pre-cons					
Nick Salazar [3406]	09/19/2015	07/08/2015	1	0	25
Sandia National Laboratory					
Rattlesnake Handling Training [3361]	06/09/2015	08/03/2015	50	0	500
Santa Fe Association of Realtors					
Task Force Meeting on Affordable Housing [3174]	12/03/2015	07/28/2015	250	0	2,500
Santa Fe Chamber of Commerce					
Legislative Reception 2016 [3317]	01/25/2016	07/01/2015	1,000	0	25,000
Santa Fe Community Orchestra					
SF Community Orchestra Concert & Dance Gala 2015 [425]	02/14/2015	01/13/2015	0	0	0
SF Community Orchestra Concert & Dance Gala 2015 [425]	02/14/2015	01/13/2015	500	0	0
SF Community Orchestra Concert & Dance Gala 2016 [2854]	02/27/2016	10/23/2015	600	0	15,000
Santa Fe Fiesta, Inc					
X 2015 Baile de Mayo [925]	05/09/2015	09/14/2010	0	0	0
X 2015 Fiesta Court Selection [2788]	05/07/2015	03/26/2014	0	0	0
X 2016 Offices for Fiestas [894]	08/31/2016	09/14/2010	0	0	0
X Caballeos Breakfast [3454]	09/11/2015	08/17/2015	50	0	1,250
X Caballeos Breakfast [3454]	09/11/2015	08/17/2015	0	0	0
X Fiestacita 2015 [905]	09/08/2015	09/14/2010	-1,200	0	0
Santa Fe Japanese Inter-Cultural Network					
Japanese Cultural Festival 12th Annual Santa Fe JIN 2016 [3071]	04/15/2016	09/03/2015	2,000	0	0
Santa Fe Neighborhood Law Center					
Law & Policy for Neighborhoods Conference 2015 [2862]	12/03/2015	04/24/2015	175	0	0
Santa Fe Public Schools					
Capital High School Prom 2015 [880]	05/01/2015	04/14/2015	400	0	0
Parent Academy Winter Class Banquet [3212]	02/03/2015	03/17/2015	300	0	0
Santa Fe & Capital High Awards Banquet 2015 [2905]	05/12/2015	05/11/2015	500	0	32,500
Santa Fe High School Robing 2015 [525]	05/18/2015	04/15/2015	300	0	19,500
Santa Fe Public Schools Volunteer Banquet 2015 [3189]	04/17/2015	04/15/2015	500	0	32,500
Somos Un Pueblo Unido					
20th Anniversary Banquet [3420]	12/04/2015	09/21/2015	300	0	19,500
St Michaels High School					
St. Mikes High School Prom 2015 [3011]	04/18/2015	03/25/2015	200	0	5,000

April Gallegos (1)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
St. Micheals Foundation					
Blue Stamped/Calcuta [3339]	04/30/2016	09/21/2015	300	0	19,500
State of New Mexico					
Children Youth & Family Dept [3210]	02/23/2015	02/10/2015	400	0	0
Stein & Brockmann					
Deposition [3250]	03/11/2015	03/12/2015	20	0	200
The Cancer Foundation For New Mexico					
X 10th Annual Sweetheart Auction [833]	02/06/2015	04/24/2014	0	0	0
The Food Depot					
Souper Bowl 2016 [2715]	01/30/2016	11/02/2015	1,000	0	25,000
Tierra Encantada Charter School @ Alvord					
Tierra Encantada Charter School Graduation 2015 [3209]	05/15/2015	05/06/2015	200	0	0
Tourism Santa Fe CVB/City of Santa Fe					
Tourism / TravelClick Meeting [3188]	02/03/2015	01/14/2015	0	0	0
Tourism / TravelClick Meeting [3188]	02/03/2015	01/14/2015	25	0	0
United States District Court					
Naturalization Swearing-in Ceremony 2015 [3198]	09/03/2015	06/30/2015	500	0	12,500
Valerie Sandoval					
Sandoval Graduation [3319]	06/05/2015	05/01/2015	300	0	7,500
Wendy Katzman Wedding					
Wendy Katzman Wedding [3078]	10/11/2015	02/18/2015	0	0	0
Wendy Katzman Wedding [3078]	10/11/2015	02/18/2015	100	0	6,500
William Trujillo					
Wedding Reception [3409]	07/23/2016	10/15/2015	300	0	19,500
YouthWorks					
Mayors Ball YouthWorks & Boys & Girls Club [3264]	02/13/2016	06/17/2015	0	0	0
Mayors Ball YouthWorks & Boys & Girls Club [3264]	11/14/2015	06/17/2015	0	0	0
Mayors Ball YouthWorks & Boys & Girls Club [3264]	11/14/2015	06/17/2015	550	0	35,750
Total for Manager			25,677	0	750,685
Grand Total(274)			70,745	27,752	9,884,297

TOURISM

SANTA FE

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16130

Prepared On: 11/20/2015
Prepared By: David A. Carr

Leads By User

For Confirmed Status from Jan 1, 2014 to Nov 20, 2014

Camilla Mandler (32)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
307th Bombardment Group					
Annual Reunion [2658]	09/17/2014	02/06/2014	50	80	26,000
American Land Title Association					
Board of Governors Meeting [2897]	02/18/2015	09/08/2014	0	41	13,325
Board of Governors Meeting [2897]	02/18/2015	09/08/2014	15	0	0
American Physical Society					
Division of Nuclear Physics 2015 [1681]	10/25/2015	12/18/2012	0	0	0
American Real Estate Society					
ARES Annual Meeting 2016 [1836]	04/05/2016	12/11/2012	0	0	0
AMR Management Services					
National Association of State Chief Administrators - NASCA [2567]	10/14/2014	02/12/2014	75	164	53,300
Animal Neurology & Imaging Center					
Southwest Veterinary Neurology Symposium [2817]	10/10/2014	04/28/2014	0	-74	-24,050
Southwest Veterinary Neurology Symposium [2817]	10/10/2014	04/28/2014	0	-20	-6,500
Southwest Veterinary Neurology Symposium [2817]	10/10/2014	04/28/2014	0	194	63,050
Southwest Veterinary Neurology Symposium [2817]	10/10/2014	04/28/2014	250	300	97,500
Association for Social Anthropology in Oceania					
Annual Conference 2015 [2459]	02/03/2015	04/03/2014	150	210	68,250
Association for Computing Machinery					
HotMobile 2015: International Workshop on Mobile Computing Systems and Applications [2825]	02/25/2015	06/17/2014	100	165	53,625
Association for the Advancement of Restorative Medicine					
AARM 2014 Conference [2642]	10/21/2014	12/11/2013	0	0	0
Association for Theological Field Education (ATFE)					
Biennium Conference [3141]	01/19/2015	11/18/2014	100	0	0
BIC USA					
Sales Incentive 2015 [2984]	04/23/2015	08/19/2014	64	124	40,300
Bumper to Bumper Auto Parts					
VIP Golf Retreat [2671]	09/28/2014	01/15/2014	0	32	6,368
VIP Golf Retreat [2671]	09/28/2014	01/15/2014	20	0	0
Committee on States					
State Leadership Conference [2609]	06/08/2014	02/04/2014	130	248	80,600
ConferenceDirect-Georgia					
2014 American Folklore Society Annual Meeting [576]	11/05/2014	09/02/2011	0	0	0
Council of State Speech, Language, Hearing Association Presidents (CSAP)					
Spring CSAP Meeting 2016 [2899]	05/11/2016	08/07/2014	65	105	34,125
HPN Global					
Quality Matters-2014 Southwest Regional Conference [2679]	04/22/2014	04/30/2014	50	227	73,775
Quality Matters-2014 Southwest Regional Conference [2679]	04/22/2014	04/30/2014	200	0	0
Independent Petroleum Assn of America (IPAA)					
IPAA Mid-Year Meeting 2015 [402]	06/22/2015	06/24/2013	0	0	0
IPAA Mid-Year Meeting 2015 [402]	06/22/2015	06/24/2013	0	0	0
India XVI					
India XVI-50th Reunion [2675]	09/28/2015	02/10/2014	80	180	35,820
Meeting Insites					
NAFSA-Association of International Educators, Region II [2832]	10/30/2016	09/08/2014	120	430	139,750
National Association of State Auditors, Comptrollers and Treasurers					
NASACT 2014 [1706]	08/07/2014	03/26/2012	0	0	0
National Farmers Union					
2014 National Farmers Union Annual Convention [147]	03/08/2014	08/02/2011	0	60	19,500
National Neurotrauma Society					
Neurotrauma National Symposium 2015 [2919]	06/26/2015	07/17/2014	600	1,354	440,050
National Tax Association (NTA)					
NTA Annual Conference on Taxation 2014 [1842]	11/11/2014	08/30/2012	0	0	0

Camilla Mandler (32)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Netzsch Instruments North America, LLC					
X HI TEMP Conference [2462]	09/16/2014	08/16/2013	0	0	0
Philanthropy Southwest					
Philanthropy Southwest Annual Conference [2606]	10/20/2015	01/06/2014	0	0	0
Philanthropy Southwest Annual Conference [2606]	10/20/2015	01/06/2014	500	640	208,000
Renal Physicians Association					
X Renal Physicians 2014 Fall BQD Meeting [2042]	10/24/2014	10/03/2012	0	0	0
Society of International Business Fellows					
X SIBF Annual Summit [2555]	10/04/2015	09/26/2013	0	229	74,425
St. Louis Shriner's Club					
Ceremonial CAST Getaway [2576]	06/25/2014	02/06/2014	80	80	15,920
TAAN Worldwide, Inc.					
Ta'an US National Conference 2015 [2811]	03/04/2015	05/12/2014	60	220	71,500
The Hotel Network					
Southwest Border Conference 2014 [2831]	11/18/2014	09/15/2014	100	155	50,375
USS Chantelaur Reunion					
USS Chantelaur Reunion [2612]	09/10/2014	01/08/2014	0	72	14,328
USS Chantelaur Reunion [2612]	09/10/2014	01/08/2014	25	0	0
Western Adaptation Alliance CLA					
WAA #2 (Western Adaptation Alliance) Regional Climate Leadership Academy [2738]	04/28/2014	03/18/2014	100	122	39,650
Total for Manager			2,934	5,338	1,688,986

Christine Madden (7)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
American Institute of Medical Education					
X 2014 Creativity and Madness [2014]	07/27/2014	11/19/2013	0	0	0
X 2014 Creativity and Madness [2014]	07/25/2014	11/19/2013	0	25	8,125
X 2014 Creativity and Madness [2014]	07/25/2014	11/19/2013	0	100	32,500
X 2014 Creativity and Madness [2014]	07/25/2014	11/19/2013	0	410	133,250
Association of Structural Pest Control Regulatory Officials					
ASPCRO Mid-Year Board Meeting [2604]	02/23/2014	01/21/2014	20	57	18,525
Los Alamos National Laboratory					
LANL - Excited State Processes in Electronics and Bio Nanomaterials [2712]	06/09/2014	02/05/2014	90	200	65,000
LANL - Nuclei SciDat [2713]	06/15/2014	02/05/2014	40	160	52,000
National Math Association/Imagine Education					
MidSchool Math Planning Meeting [2700]	02/14/2014	01/23/2014	2	0	0
MidSchool Math Planning Meeting [2700]	02/14/2014	01/23/2014	16	0	0
New Mexico Association of Counties					
X NMAC 2014 [2236]	01/20/2014	10/02/2013	0	0	0
Wilderness & Travel Medicine					
X Wilderness & Travel Medicine 2014 [1108]	05/26/2014	07/25/2013	0	152	49,400
Total for Manager			168	1,104	358,800

Cynthia Delgado (2)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Tourism Santa Fe CVB/City of Santa Fe					
Celebrate Santa Fe Tourism - Expo 2014 [2655]	05/01/2014	02/21/2014	300	0	0
Website RFP Interviews [2833]	05/05/2014	05/02/2014	10	0	0
Total for Manager			310	0	0

David A. Carr (12)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Association for the Sciences of Limnology and Oceanography					
ASLO Pre Planning Meeting [3107]	01/17/2015	10/22/2014	14	0	0
Biodynamic Association					
X Biodynamic Conference [2492]	11/15/2016	12/20/2013	0	640	208,000
CENTER					
Review Santa Fe Photo Festival [2971]	06/11/2015	09/30/2014	100	300	97,500
Kesselman-Jones Inc					
Solace Gala [2368]	10/18/2013	03/04/2014	200	0	2,000
LANL - Int'l Workshop on Nuclear Data Covariances					

Camilla Mandler (32)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
LANL Int'l Workshop on Nuclear Covariances [2425]	04/28/2014	03/11/2014	60	120	39,000
LANL CMSO Workshop					
X LANL CMSO Workshop [2667]	03/09/2014	12/24/2013	0	-17	-5,525
Los Alamos National Laboratory					
E1039/E906 Collaborative Meeting [3116]	02/10/2015	11/19/2014	45	0	0
Migration 2015					
Migration Conference 2015 [1055]	09/12/2015	02/09/2014	0	0	0
Migration Conference 2015 [1055]	09/12/2015	02/09/2014	0	0	0
Migration Conference 2015 [1055]	09/12/2015	02/09/2014	0	0	0
Migration Conference 2015 [1055]	09/12/2015	02/09/2014	0	320	104,000
Migration Conference 2015 [1055]	09/12/2015	02/09/2014	400	125	40,625
National Math Association/Imagine Education					
2015 MidSchool Math National Conference-Stop The Drop [2728]	02/25/2015	10/31/2014	500	0	0
Tensegrity					
X Tensegrity [2169]	03/01/2014	10/20/2013	0	0	0
UEDA 2014-University Economic Development Association					
UEDA Summit 2014 [2633]	09/24/2014	01/06/2014	0	0	0
UEDA Summit 2014 [2633]	09/24/2014	01/06/2014	300	461	149,825
University of New Mexico UNM					
QSIP 2014 Quantum Structural Photodetector International Conference [2551]	06/28/2014	01/26/2014	100	200	65,000
Total for Manager			1,719	2,149	700,425
Kim Harmon (52)					
	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
AGN International - North America, Inc.					
X AGN-NA Executive Committee Meeting [2193]	08/15/2013	02/28/2013	0	0	0
American Academy of Pediatrics					
X American Academy of Pediatrics 2015 [561]	04/22/2015	11/19/2013	0	0	0
American Conference on Crystal Growth and Epitaxy and Organometallic Vapor Phase Epitaxy Combined Me					
AACG 2017 Conference [2651]	07/29/2017	09/22/2014	350	935	303,875
American Institute of Professional Geologists					
AIPG 2016 Annual Conference [2891]	09/09/2016	08/13/2014	200	425	138,125
American Society of Plastic Surgeons					
X ASPS Symposium 2014 [2419]	08/05/2014	08/23/2013	0	0	0
ASPS Symposium 2014 [2419]	08/05/2014	08/23/2013	0	0	0
Association of Commerce and Industry					
X Association of Commerce & Industry Breakfast 2014 [2654]	01/28/2014	12/30/2013	-100	0	-2,500
Association of Commerce & Industry Breakfast 2014 [2654]	01/28/2014	12/30/2013	-50	0	-1,250
College Music Society, The					
X The College Music Society's 2016 National Conference [1879]	10/25/2016	04/17/2013	0	0	0
Colorado Bar Association					
Estate Planning Retreat 2015 [2969]	06/18/2015	09/22/2014	200	375	121,875
Dan Dipert					
Santa Fe Mystery Tour 2015 [3101]	09/09/2015	11/05/2014	50	84	16,716
Delta Air Lines ABQ					
Delta Air Lines ABQ-Performance Leader [2683]	03/17/2014	03/03/2014	36	100	32,500
ESRI (Environmental Systems Research Institute, Inc.					
Esri Southwest User Conference [2670]	11/29/2014	06/19/2014	0	36	11,700
Esri Southwest User Conference [2670]	11/29/2014	06/19/2014	400	156	50,700
F + W Trade Show and Events					
Bead Fest 2015 [1578]	03/18/2015	08/13/2014	2,000	270	20,000
Go World Communications					
X Go World Communications [2223]	05/02/2013	03/13/2013	0	0	0
Hawaii Dental Association					
X 14th District Caucus 2013 [2119]	10/17/2013	11/28/2012	0	0	0
IEEE International Power Modulator & High Voltage Conference					
X IEEE Int'l Power Modulator & High Voltage Conference [1904]	06/01/2014	12/31/2012	0	0	0
John E. Reid & Associates, Inc.					
Reid & Associates Training [2920]	02/24/2015	06/30/2014	50	30	9,750
Keystone Symposia					
X Keystone 2015 - J3 & J4 [2449]	01/23/2015	10/31/2013	0	1,400	455,000
Keystone 2015 - J3 & J4 [2449]	01/23/2015	10/31/2013	0	0	0
Keystone 2015 - J3 & J4 [2449]	01/23/2015	10/31/2013	0	0	0
Keystone 2015 - J3 & J4 [2449]	01/22/2015	10/31/2013	0	300	97,500

	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Camilla Mandler (32)					
Keystone 2015 - J5 & J6 [2597]	01/27/2015	02/12/2014	0	1,275	414,375
Keystone 2015 - J5 & J6 [2597]	01/27/2015	02/12/2014	0	0	0
Keystone 2015 - J5 & J6 [2597]	01/27/2015	02/12/2014	475	300	97,500
LANL LHC					
LANL LHC [2695]	06/30/2014	03/18/2014	0	0	0
LANL LHC [2695]	06/30/2014	03/18/2014	45	140	45,500
MCE Conferences					
X TBD - MCE Conferences [2173]	10/02/2013	01/04/2013	0	0	0
Missouri State University					
Curriculum Retreat for the VESTA Program [2701]	05/26/2014	04/11/2014	70	274	89,050
National Conference of State Legislatures					
X ASLCS Spring Business Meeting [2033]	04/18/2013	12/13/2012	0	0	0
X NCSL - 2013 Education Chairs Meeting [2211]	06/06/2013	02/05/2013	0	0	0
Native Seed Network					
X 2nd National Native Seed Conference [1954]	04/07/2013	08/29/2012	0	0	0
Neighbor Works America - Rocky Mountain District					
X 3rd Annual Rocky Mountain District Homeownership Center Managers Meeting [2040]	01/29/2013	11/27/2012	0	0	0
New Mexico Association of Counties					
NMAC 2015 [2283]	01/19/2015	07/25/2014	0	-241	-78,325
NMAC 2015 [2283]	01/19/2015	07/25/2014	900	1,235	401,375
New Mexico EMS Region 1					
New Mexico EMS Region 1 [2370]	06/22/2014	02/19/2014	0	63	20,475
New Mexico EMS Region 1 [2370]	06/22/2014	02/19/2014	-700	0	0
New Mexico EMS Region 1 [2370]	06/21/2014	02/19/2014	1,200	0	0
New Mexico EMS Region 1 Hotel Lead [2751]	06/22/2014	07/08/2014	250	130	42,250
New Mexico EMS Region 1 Planning Meeting [2830]	05/05/2014	04/30/2014	15	0	150
North American Thermal Analysis Society (NATAS)					
X NATAS Annual Conference 2014 [1301]	09/14/2014	08/27/2013	0	0	0
X NATAS Annual Conference 2014 [1301]	09/14/2014	08/27/2013	0	0	0
Potential Gas Committee					
Potential Gas Committee Board of Directors Meeting [2806]	04/11/2015	06/09/2014	60	55	17,875
Practice Management Associates (PMA)					
PMA Spring 2014 Meeting [2690]	04/23/2014	03/31/2014	30	40	13,000
Rural Community Assistance Corporation					
RCAC August 2014 Board of Directors Meeting [2888]	08/06/2014	06/05/2014	22	48	15,600
Saint Bernard Club of America					
Saint Bernard Club of America National Dog Show & Conference [2207]	09/27/2015	06/05/2014	200	674	219,050
Santa Fe New Mexican / The Wall That Heals					
Special Memorial Wall Courtesy Room Rates [2748]	03/19/2014	05/29/2014	500	35	6,965
Santa Fe Trail Association					
X Santa Fe Trail Association 2015 Annual Meeting [1403]	09/17/2015	05/14/2013	0	0	0
SNAP Meeting Solutions					
X Medical Education Resources [2305]	09/04/2014	05/03/2013	0	0	0
South West Transit Association					
SWTA Annual Conference & EXPO [2740]	02/28/2015	09/22/2014	350	595	193,375
Spiritual Directors International (SDI)					
X SDI Retreat [2258]	06/30/2013	03/11/2013	0	0	0
X Spiritual Directors International 2014 [2049]	04/23/2014	04/30/2013	0	0	0
The Traveling Quilters					
Traveling Quilters [3085]	10/18/2015	11/04/2014	55	160	31,840
The Vette Set Corvette Club					
Coyote Trails [2416]	10/07/2013	03/04/2014	0	0	0
Coyote Trails [2416]	10/07/2013	03/04/2014	22	0	0
Tourism Santa Fe CVB/City of Santa Fe					
Conference Direct FAM Reception [2915]	07/28/2014	06/17/2014	50	0	0
Debra ~ Admin Conference Room [2663]	01/06/2014	09/19/2014	5	0	0
Trout Unlimited					
X Trout Unlimited 2014 National Meeting [2533]	09/02/2014	09/08/2013	0	0	0
United States Courts for the Tenth Circuit					
United States Courts for the Tenth Circuit 2015 Conference [2764]	05/17/2015	07/24/2014	200	545	177,125
UNM-COSIT International Conference					
COSIT International Conference-HOLD #1 [2648]	10/10/2015	05/29/2014	0	0	0
COSIT International Conference-HOLD #1 [2648]	08/30/2015	05/29/2014	0	0	0
COSIT International Conference-HOLD #1 [2648]	10/10/2015	05/29/2014	400	330	107,250

Camilla Mandler (32)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Keystone Conjunction Luncheon [2702]	03/12/2014	01/31/2014	20	0	500
Housing & Community Development / City of Santa Fe					
Bike, Walk, Live - Santa Fe [2723]	05/14/2014	02/10/2014	400	0	0
New Mexico - ITS [2813]	05/08/2014	04/09/2014	50	0	0
Ngurratiuta Visit [3008]	08/29/2014	08/19/2014	12	0	0
SFE Business Export Workshop [2844]	06/19/2014	05/19/2014	30	0	0
Human Resources / City of Santa Fe					
HR - Open Enrollment [2820]	06/09/2014	04/18/2014	25	0	0
New Employee Orientation [2562]	01/06/2014	10/01/2013	20	0	0
New Employee Orientation - April 7 [2685]	04/07/2014	01/15/2014	25	0	0
New Employee Orientation - May 5 [2727]	05/05/2014	02/13/2014	25	0	0
ITT / City of Santa Fe					
ITT Meeting & Luncheon [3097]	10/31/2014	10/27/2014	25	0	0
Keep Santa Fe Beautiful					
Recycle Santa Fe Art Festival 2014 [2601]	12/05/2014	03/19/2014	3,000	0	0
Kesselman Jones Inc.					
BBER Research Meeting [2961]	08/14/2014	08/01/2014	10	0	0
BBER Research Meeting [2961]	08/14/2014	08/01/2014	100	0	0
Land Use Department / City of Santa Fe					
H Board Meeting - Feb 25th [2677]	02/25/2014	01/03/2014	0	0	0
H Board Meeting - Feb 25th [2677]	01/14/2014	01/03/2014	40	0	0
H Board Meeting - Sep 23, 2014 [3010]	09/23/2014	08/19/2014	30	0	0
Looking Glass Demonstration [2703]	01/29/2014	01/27/2014	30	0	0
London International / Art Santa Fe					
Art Santa Fe Contemporary and International Art Fair - 2014 [2731]	07/07/2014	04/25/2014	1,000	0	10,000
Mayor's Office / City of Santa Fe					
Mayor's Meeting [2847]	05/23/2013	05/19/2014	12	0	0
Mayor's Meeting: Public Banking [2860]	06/10/2014	05/28/2014	15	0	0
Mayor's Meeting: Transition Team [2868]	06/03/2014	05/29/2014	20	0	0
Mayor's Office: Climate Action Event [2889]	07/10/2014	06/27/2014	-60	0	0
Mayor's Office: Climate Action Event [2889]	06/24/2014	06/27/2014	100	0	0
Meeting with Christus St Vincents [3063]	09/23/2014	09/22/2014	6	0	0
Meeting with Christus St Vincents [3063]	09/23/2014	09/22/2014	0	0	0
Museum of New Mexico Foundation / Native Treasures					
2012 Native Treasures Indian Arts Festival [76]	05/25/2012	12/09/2011	0	0	45,000
2014 Native Treasures Indian Arts Festival [830]	05/23/2014	10/07/2013	0	0	0
2015 Native Treasures Indian Arts Festival [348]	05/22/2015	11/20/2014	4,500	0	0
Police Department / City of Santa Fe					
STOP Hearings - FEB 2014 [2708]	02/26/2014	02/04/2014	20	0	0
STOP Hearings - January 2014 [2681]	01/29/2014	01/07/2014	20	0	0
Public Utilities Department / City of Santa Fe					
Children's Water Fiesta 2014 [2350]	04/16/2014	02/11/2014	150	0	0
Children's Water Fiesta 2015 [2841]	04/08/2015	08/14/2014	150	0	0
Reusable Bag Ordinance Retail Info Meeting [2676]	01/24/2014	01/03/2014	0	0	0
Reusable Bag Ordinance Retail Info Meeting [2676]	01/16/2014	01/03/2014	100	0	0
Water Conservation Meeting [2972]	08/12/2014	08/01/2014	30	0	0
Public Works / City of Santa Fe					
Public Works - River Trail Connections [2684]	02/11/2014	01/15/2014	-45	0	0
Public Works - River Trail Connections [2684]	02/11/2014	01/15/2014	75	0	0
Public Works - Roadway & Trails Engineering [2714]	03/13/2014	02/06/2014	0	0	0
Public Works - Roadway & Trails Engineering [2714]	03/13/2013	02/06/2014	17	0	0
Santa Fe Fashion Week					
Santa Fe Fashion Week 2014 [2732]	09/19/2014	08/06/2014	400	0	10,000
Santa Fe Fire Department					
Santa Fe Auto-X 2014 [3046]	09/26/2014	09/12/2014	150	0	0
Southwest Association of Indian Arts					
SWAIA 93rd Summer Indian Market Preview 2014 [785]	08/22/2014	02/11/2014	2,000	0	130,000
SWAIA Winter Indian Market 2014 [807]	11/26/2014	02/11/2014	2,000	0	130,000
The Kiwanis Club of Santa Fe					
Zozobra w/ Downtown Merchants [2921]	06/30/2014	06/24/2014	30	0	300
Zozobra w/ Downtown Merchants [3077]	10/21/2014	10/06/2014	50	0	500
The Lensic Performing Arts Center					
Lentic Ticket Training [2699]	02/05/2014	01/23/2014	20	0	200
Tourism Santa Fe CVB/City of Santa Fe					

Camilla Mandler (32)					
Virginia Nydes Memorial Reception					
Virginia Nydes Memorial Reception [2678]	01/11/2014	01/03/2014	5	0	125
Virginia Nydes Memorial Reception [2678]	01/11/2014	01/03/2014	75	0	1,875
Wilderness & Travel Medicine					
Wilderness & Travel Medicine 2015 [958]	05/25/2015	10/23/2014	0	16	5,200
Wilderness & Travel Medicine 2015 [958]	05/25/2015	10/23/2014	500	910	295,750
Wylie Communications					
Wylie Communications Master Class [3070]	02/10/2015	11/06/2014	60	125	40,625
Young Presidents' Organization ~ Iowa					
Iowa YPO Retreat [2890]	10/22/2014	07/10/2014	17	18	5,850
Young Professionals in Energy - New Mexico					
Young Professionals in Energy - NM [2680]	01/30/2014	01/16/2014	75	0	1,875
Total for Manager			8,017	10,838	3,419,721
Melanie Moore (101)					
Arts Commission / City of Santa Fe					
Art In Public Places [3072]	10/06/2014	09/30/2014	5	0	0
Arts Comm: Mayor's Awards Interviews [3012]	08/26/2014	08/21/2014	6	0	0
Arts Comm: Theatre Grottesco [2958]	08/05/2014	07/23/2014	6	0	0
Arts Commission [3067]	10/06/2014	09/24/2014	0	0	0
Arts Commission [3067]	10/01/2014	09/24/2014	5	0	0
Arts Commission - Mayor Gonzales Meeting [2887]	06/11/2014	06/05/2014	20	0	0
Arts Commission - Mayor w/ Gallery Assoc [2802]	04/30/2014	04/02/2014	25	0	0
Arts Commission - Mayor w/ Gallery Assoc [2873]	06/06/2014	05/30/2014	20	0	0
Arts Commission - Panel Meetings, pt 1 [2709]	05/01/2014	02/05/2014	30	0	0
Arts Commission - Panel Meetings, pt 2 [2710]	05/06/2014	02/05/2014	30	0	0
Arts Commission - Pre-Proposal Training Workshops [2682]	01/30/2014	01/08/2014	40	0	0
Arts Commission Meetings [2697]	01/24/2014	01/21/2014	6	0	0
Mayor Coss: ZhangJialie Delegation Meeting [2686]	02/18/2014	01/15/2014	15	0	0
Mayor's Recognition For Excellence in The Arts 2014 [2513]	10/23/2014	09/17/2014	250	0	0
Sister Cities - Signage Committee [2938]	07/09/2014	07/09/2014	6	0	0
Sister Cities Meetings [2932]	07/07/2014	06/30/2014	12	0	0
Christus St Vincent Regional Medical Center					
Christus Holiday Party 2014 [3051]	12/19/2014	10/23/2014	1,000	0	65,000
City Attorney's Office / City of Santa Fe					
Attorneys: Marcos Mediation [2858]	05/30/2014	05/23/2014	6	0	0
City Attorney's: Vehicle Forfeiture Conference [2776]	09/10/2014	03/20/2014	40	0	0
Ethics and Campaign Review Board [2734]	02/25/2014	02/18/2014	30	0	0
City Manager's Office / City of Santa Fe					
Audit Committee Meetings [2883]	09/03/2014	06/05/2014	12	0	0
Audit Committee Meetings [2884]	10/08/2014	06/05/2014	0	0	0
Audit Committee Meetings [2884]	10/01/2014	06/05/2014	12	0	0
Audit Committee Meetings [2885]	11/05/2014	06/05/2014	12	0	0
Audit Committee Meetings [2886]	12/03/2014	06/05/2014	12	0	0
Emergency Training Class [2861]	07/09/2014	05/28/2014	0	0	0
Emergency Training Class [2861]	07/09/2014	05/28/2014	25	0	0
Mayor's Visionary Meeting [3054]	10/27/2014	09/17/2014	4	0	0
Mayor's Visionary Meeting [3054]	09/18/2014	09/17/2014	16	0	0
Senior Officials Emergency Mtg Workshop [2767]	04/10/2014	03/12/2014	25	0	0
Special Task Force - Park Bond Audit [2880]	06/11/2014	06/04/2014	15	0	0
City of Santa Fe					
Risk Management Conference Call [2908]	06/17/2014	06/13/2014	4	0	0
Economic Development / City of Santa Fe					
#HowToSantaFe Workshop [3098]	10/24/2013	10/16/2014	50	0	0
Fire Department / City of Santa Fe					
Fire Department Family Fun Festival 2014 [2473]	06/21/2014	02/12/2014	1,000	0	0
Memorial Service - Capt. Wayne Mueller [2757]	03/17/2014	03/10/2014	200	0	0
Heath Concerts					
The Violent Femmes - Concert [2707]	09/11/2014	06/04/2014	1,800	0	45,000
Ziggy Marley - Concert [2797]	10/29/2014	06/04/2014	1,800	0	45,000
Hilton of Santa Fe					
Keystone Conjunction Luncheon [2702]	03/12/2014	01/31/2014	3	0	75

	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Camilla Mandler (32)					
Celebrate Santa Fe Tourism - Expo 2015 [3020]	04/29/2015	08/22/2014	300	0	0
Celebrate Santa Fe Tourism - Planning Meeting [2762]	04/03/2014	03/10/2014	0	0	0
Celebrate Santa Fe Tourism - Planning Meeting [2762]	04/01/2014	03/10/2014	80	0	0
Creative Campaign Rollout Meeting [3016]	08/27/2014	08/21/2014	12	0	0
CRM Training [2952]	09/08/2014	07/18/2014	0	0	0
CRM Training [2952]	08/19/2014	07/18/2014	30	0	0
CVB - Meeting [2818]	04/21/2014	04/18/2014	30	0	300
CVB - RFP Review Process [2941]	07/10/2014	07/09/2014	12	0	0
CVB - Travel Planner Kick Off [2809]	06/11/2014	04/04/2014	50	0	0
Defensive Driving Class - NOV 2014 [3128]	11/17/2014	11/17/2014	15	0	0
Destination Marketing Focus Group [2773]	04/02/2014	03/18/2014	40	0	0
Destination Marketing Meeting [2942]	07/17/2014	07/09/2014	30	0	0
Focus Group - Catering Contracts [2503]	08/30/2013	08/19/2013	0	0	-350
Green Chile Cheeseburger Smackdown Chef Meeting [2903]	06/19/2013	06/12/2014	0	0	0
Green Chile Cheeseburger Smackdown Chef Meeting [2903]	09/19/2013	06/12/2014	25	0	0
Jim - Admin Conference Room [2704]	02/03/2014	01/30/2014	5	0	0
Jim - Admin Conference Room [2725]	02/25/2014	02/11/2014	6	0	0
Media Plan Review Meeting [2469]	07/24/2013	07/19/2013	0	0	0
NCRTD [2975]	08/08/2014	08/05/2014	12	0	0
NCRTD [2982]	08/18/2014	08/08/2014	16	0	0
OTAB Meetings [2689]	02/27/2014	01/15/2014	20	0	0
Randy Randall Meeting [3140]	12/09/2014	11/18/2014	30	0	0
Sales DOS Meeting - JUN 2014 [2892]	06/18/2014	06/06/2014	20	0	0
Sales DOS Meeting - NOV 2014 [3106]	11/10/2014	10/22/2014	0	0	0
Sales DOS Meeting - NOV 2014 [3106]	10/30/2014	10/22/2014	30	0	0
Social Media - Admin Conference Room [2698]	01/28/2014	01/21/2014	6	0	0
Surroundings + Transit Meeting [3044]	10/08/2014	09/16/2014	10	0	0
Tune In to SFE - Admin Conference Room [2692]	01/22/2014	01/17/2014	6	0	0
Wayfinding Meeting [2691]	02/12/2014	01/17/2014	30	0	0
Transportation / City of Santa Fe					
NMPTA Board of Directors [2687]	02/13/2014	01/15/2014	13	0	0
NMPTA Board of Directors [3042]	10/09/2014	09/11/2014	14	0	0
NMPTA Board of Directors [3043]	02/12/2015	09/11/2014	14	0	0
Public, Transit Master Plan Meeting [2922]	07/08/2014	06/25/2014	50	0	0
Total for Manager			22,050	0	481,525
Phyllis Ortiz (3)					
Employee Benefit Committee / City of Santa Fe					
June Monthly Meeting [2918]	06/19/2014	06/18/2014	12	0	0
Housing & Community Development / City of Santa Fe					
People on the Plaza [2835]	05/12/2014	05/06/2014	50	0	0
Tourism Santa Fe CVB/City of Santa Fe					
Advertising Meeting-Biweekly [2744]	02/25/2014	02/24/2014	6	0	0
Total for Manager			68	0	0
Rosalina Grace (115)					
Academy At Larragoite					
Academy At Larragoite Graduation 2014 [2414]	05/21/2014	03/12/2014	700	0	17,500
Academy For Technology and the Classics					
ATC Graduation 2014 [2525]	05/21/2014	04/17/2014	800	0	0
Acequia Madre Elementary PTC					
Acequia Madre Elementary Fundraiser 2014 [2619]	11/01/2014	04/29/2014	400	0	26,000
Art Smart					
ArtFeast [2986]	02/20/2015	09/08/2014	0	0	0
Attorney Generals Office/State of New Mexico					
Attorney Generals Office Workshop [3099]	11/18/2014	11/06/2014	200	0	2,000
Bianca Zamora					
Zamora Wedding REception [2876]	06/06/2015	09/18/2014	100	0	2,500
Big Brothers Big Sisters Mountain Region					
	10/11/2014	03/28/2014	500	0	0

Camilla Mandler (32)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Little Gala for a Big Cause/Mayor's Ball [2726]					
Boys and Girls Club					
Boys and Girls Club Fundraiser 2014 [2656]	05/09/2014	04/08/2014	400	0	26,000
Care Net Pregnancy Center of Santa Fe					
Care Net Annual Fundraiser Banquet [2693]	04/21/2014	03/18/2014	500	0	32,500
Care Net Annual Fundraiser Banquet [2875]	02/24/2015	11/19/2014	500	0	32,500
Christus St Vincent Regional Medical Center					
Lecture [3039]	09/23/2014	09/10/2014	2,000	0	0
City of Santa Fe					
X North Central Regional Transit District [290]	09/02/2014	12/14/2009	0	0	0
North Central regional Transit District/ncrtd [3028]	09/02/2014	08/28/2014	0	0	0
X SF Boys & Girls Club Master Plan Interviews-RFP Meeting [291]	05/09/2014	12/09/2009	0	0	0
TKO Creative Presentation [3038]	09/12/2014	09/09/2014	10	0	0
Contemporary Hispanic Market					
2015 Judging Art Work [2947]	02/14/2015	11/19/2014	100	0	1,000
Contemporary Hispanic Market Preview 2014 [2013]	07/24/2014	02/11/2014	800	0	52,000
Diana Vazquez					
Vazquez & Bojorquez Wedding Reception [3057]	06/06/2015	09/18/2014	300	0	19,500
Dominic Silva					
Santa Fe Pride Dance [2819]	06/28/2014	06/18/2014	0	0	0
Elida Varela					
Quincinera Varela [2998]	07/03/2015	09/24/2014	0	0	0
Erika Romero Wedding					
Romero & Quintana Wedding Reception [2665]	01/10/2015	03/24/2014	500	0	32,500
Gene Valencia					
Valencia Birthday Party [2810]	07/26/2014	07/08/2014	180	0	4,500
Georgia O'Keeffe Museum					
Discussion for Modern Art Collectors [2850]	07/24/2014	07/23/2014	20	0	200
Lecture [3018]	09/27/2014	08/28/2014	20	0	200
Gilda Montano					
X Montano Wedding Reception [2289]	07/05/2014	10/15/2013	0	0	0
Jose Ortega					
Ortega Quincinera [2878]	05/16/2015	08/12/2014	0	0	0
La Sociedad Folklorica de Nuevo Mexico					
Baile de los Cascarones [2722]	05/17/2014	02/16/2014	500	0	12,500
Baile de los Cascarones [2771]	05/17/2014	03/13/2014	500	0	12,500
X Baile de los Cascarones 2015 [219]	04/11/2015	08/18/2011	0	0	0
Baile de los Cascarones 2016 [2763]	04/02/2016	03/11/2014	400	0	0
Baile de los Cascarones 2017 [2869]	04/22/2017	05/29/2014	400	0	0
Baile de los Cascarones 2018 [2870]	04/07/2018	05/29/2014	400	0	0
Land Use Department / City of Santa Fe					
Workshop/Training [3073]	10/29/2014	10/21/2014	100	0	1,000
Los Alamos National Laboratory					
Community Leadership Program [2950]	10/06/2014	09/12/2014	200	0	13,000
Los Alamos Women In Science					
X LAWIS/EYH [2493]	03/06/2014	10/21/2013	250	0	0
M & J Boutique					
Elida Wedding Reception [2974]	08/07/2015	09/24/2014	400	0	26,000
Mandela Interational Magnet School					
Ceremony Of Opening of new School [2970]	09/19/2014	09/12/2014	0	0	0
Mario Salbidrez					
Salbidrez Quincinera [2968]	04/18/2015	09/12/2014	0	0	0
Mata Lazaro					
Lazaro Quincinera [3053]	05/02/2015	10/01/2014	0	0	0
Mayor's Office / City of Santa Fe					
Mayor's Senior Volunteer Recognition Celebration 2014 [2341]	05/07/2014	03/25/2014	0	0	0
Mayor's Senior Volunteer Recognition Celebration 2014 [2341]	05/07/2014	03/25/2014	400	0	26,000
Monte del Sol Charter School					
Monte del Sol Graduation 2014 [2413]	05/20/2014	04/28/2014	500	0	0
New Mexico Farm & Livestock Bureau					
AgFest 2015 [2243]	02/17/2015	04/29/2014	400	0	10,000
New Mexico Green Chamber of Commerce					
Ben Cohen Event [3100]	11/15/2014	10/21/2014	300	0	7,500
Presbyterian Healthcare Services					
Governor's Prayer Breakfast 2015 [2729]	02/11/2015	06/16/2014	500	0	32,500

Camilla Mandler (32)	Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Public Banking Institute - WeArePeopleHere!					
Banking on New Mexico - WeArePeopleHere.org [2711]	09/27/2014	06/13/2014	700	0	17,500
Public Utilities Department / City of Santa Fe					
Children's Water Fiesta 2012 [480]	04/11/2012	12/23/2011	0	0	0
Pueblo of Tesuque					
Pueblo of Tesuque 17th Annual Foot Race [2946]	08/09/2014	07/17/2014	50	0	0
QiGong					
Qi Gong [2828]	06/12/2015	11/17/2014	400	0	0
Regional Coalition of LANL Communities					
Regional Coalition of LANL Communities [2829]	05/16/2014	05/12/2014	8	0	80
Research & Poling, LLC					
Research and Poling [3047]	09/09/2014	09/12/2014	0	0	0
Rocky Mountain Association for College Admission Counseling (RMACAC)					
RMACAC Welcome Reception [2724]	05/01/2014	03/07/2014	0	0	0
RMACAC Welcome Reception [2724]	05/01/2014	03/07/2014	175	0	4,375
Santa Fe Animal Shelter & Humane Society					
Barkin' Ball 2014 [2579]	12/12/2014	10/22/2014	0	0	0
Barkin' Ball 2014 [2579]	12/13/2014	10/22/2014	450	0	29,250
Santa Fe Area Home Builders Association					
Santa Fe Home & Remodeling Show 2015 [2323]	03/13/2015	06/30/2014	2,000	0	130,000
Santa Fe Association of Realtors					
Task Force Meeting on Affordable Housing [2730]	12/03/2014	04/21/2014	150	0	1,500
Task Force Meeting on Affordable Housing [2821]	12/10/2014	06/26/2014	250	0	2,500
Santa Fe Chamber of Commerce					
Legislative Reception 2014 [2253]	01/27/2014	07/22/2013	0	0	0
Legislative Reception 2015 [2916]	02/02/2015	09/26/2014	1,000	0	25,000
Santa Fe Community Convention Center					
Breakdown & Set up for Fiestas [2768]	08/31/2014	03/12/2014	0	0	0
Breakdown & Set up for Fiestas [2768]	08/30/2014	03/12/2014	0	0	0
Breakdown for Governor's Prayer Breakfast [2896]	02/03/2015	06/10/2014	0	0	0
Breakdown/Clean/Set up [2530]	01/24/2014	09/04/2013	0	0	0
Breakdown/Clean-up [2621]	11/17/2014	03/12/2014	0	0	0
Cleaning & Set up for Baile de Mayo 2015 [2790]	05/01/2015	03/26/2014	10	0	0
Cleaning & Set up for Baile de Mayo 2016 [2792]	05/06/2016	03/26/2014	10	0	0
Cleaning & Set up for Fiesta Selection [2787]	04/28/2014	03/26/2014	0	0	0
Cleaning & Set up for Fiesta Selection [2789]	04/30/2015	03/26/2014	10	0	0
Cleaning & Set up for HH Sakya Trizin [2798]	05/05/2014	03/28/2014	10	0	0
Cleaning & Set up for Montano Wedding [2893]	07/03/2014	06/09/2014	10	0	0
Operations Set-up LAWIS/EYH [2494]	03/05/2014	02/07/2014	20	0	0
Santa Fe Area Home Blders Pre-con [2743]	03/03/2014	02/24/2014	6	0	0
Santa Fe Area Home Blders Pre-con [2774]	03/25/2014	03/19/2014	8	0	0
Santa Fe JIN Pre-con [2745]	02/25/2014	02/24/2014	6	0	0
Santa Fe Community Foundation					
RBA Training [3132]	12/09/2014	11/13/2014	150	0	1,500
Santa Fe County Board of County Commissioners					
Santa Fe County Board of County Commissioners Board Meeting [2842]	06/11/2014	06/06/2014	300	0	3,000
Santa Fe Fiesta, Inc					
2014 Baile de Mayo [924]	05/03/2014	09/14/2010	0	0	12,500
2014 Fiesta Court Selection [2747]	04/29/2014	02/25/2014	500	0	0
2014 Royal Ball [2558]	08/02/2014	06/27/2014	400	0	0
2015 Baile de Mayo [925]	05/07/2015	09/14/2010	0	0	0
2015 Baile de Mayo [925]	05/02/2015	09/14/2010	0	0	0
2015 Fiesta Court Selection [2788]	04/30/2015	03/26/2014	500	0	0
2015 Installation of Officers [916]	01/03/2015	09/14/2010	0	0	0
2015 Offices for Fiestas [893]	09/03/2015	09/14/2010	0	0	0
2016 Fiesta Court Selection [2791]	05/05/2016	03/26/2014	500	0	0
2016 Royal Ball [2976]	08/06/2016	08/05/2014	400	0	0
2017 Fiesta Court Selection [2977]	05/04/2017	08/05/2014	500	0	0
2017 Royal Ball [2979]	08/05/2017	08/05/2014	400	0	0
2018 Fiesta Court Selection [2978]	05/03/2018	08/05/2014	500	0	0
Fiesta Council 2015 Royal Ball [2451]	08/01/2015	03/26/2014	400	0	0
Fiestacita 2016 [906]	09/01/2016	09/14/2010	0	0	0
Fiestacita 2016 [906]	09/04/2016	09/14/2010	0	0	0
Fiestas 2014 [904]	09/02/2014	09/14/2010	0	0	0

		Meeting Date	Date Definite	Delegates	Total Room Nights	Econ Value
Camilla Mandler (32)						
Fiestas 2017 [907]		09/03/2017	09/14/2010	0	0	0
Gran Baile 2014 [909]		09/05/2014	09/14/2010	0	0	0
Mariachi Extravaganza 2014 [2569]		08/31/2014	07/31/2014	600	0	0
Youth Mariache Workshops 2015 [940]		03/29/2015	07/07/2014	400	0	0
Youth Mariache Workshops 2016 [941]		03/28/2016	07/07/2014	400	0	0
Youth Mariache Workshops 2017 [942]		03/27/2017	09/15/2010	0	0	0
Youth Mariache Workshops 2018 [943]		03/26/2018	09/15/2010	0	0	0
Santa Fe Japanese Inter-Cultural Network						
Japanese Cultural Festival 12th Annual Santa Fe JIN 2015 [2749]		03/27/2015	09/10/2014	2,000	0	0
Santa Fe Neighborhood Law Center						
Law & Policy for Neighborhoods Conference 2014 [2150]		12/11/2014	05/23/2014	175	0	0
Santa Fe Public Schools						
Capital High School Prom 2014 [879]		05/10/2014	03/11/2014	400	0	0
Santa Fe & Capital High Awards Banquet 2014 [2801]		05/13/2014	05/22/2014	500	0	32,500
Santa Fe High School Robing 2014 [885]		05/19/2014	03/20/2014	0	0	0
Santa Fe High School Robing 2014 [885]		05/19/2014	03/20/2014	300	0	19,500
SFPS Volunteer Program 2014 [2827]		05/12/2014	04/29/2014	450	0	29,250
State of the School Address [3127]		12/10/2014	11/12/2014	0	0	0
Sevastian Gurule						
Gurule Graduation Reception [2733]		05/31/2014	02/27/2014	275	0	17,875
Spanish Colonial Arts Society						
2014 Judging and Preview for Spanish Market [570]		07/23/2014	07/08/2014	1,000	0	65,000
St. Elias The Prophet Greek Orthodox Church						
Greek Festival 2015 [2988]		06/19/2015	10/06/2014	1,000	0	65,000
Sysco New Mexico, LLC						
Epicurean Food Show [3026]		09/10/2014	09/08/2014	0	0	0
The Cancer Foundation For New Mexico						
10th Annual Sweetheart Auction [833]		02/06/2015	04/24/2014	1,000	0	65,000
The Food Depot						
Souper Bowl 2015 [2424]		01/17/2015	09/23/2014	1,000	0	25,000
Tierra Encantada Charter School @ Alvord						
Tierra Encantada Charter School Graduation 2014 [2826]		05/16/2014	05/12/2014	200	0	0
Tourism Santa Fe CVB/City of Santa Fe						
Deputy Jerome Martin Memorial Reception [3111]		10/31/2014	10/30/2014	0	0	0
Steve Gillespie [3108]		10/27/2014	10/24/2014	300	0	0
Tschen Namdrol Ling						
HH Sakya Trizin [2631]		05/06/2014	03/08/2014	300	0	7,500
United States District Court						
Naturalization Swearing-in Ceremony 2014 [2557]		08/29/2014	03/03/2014	500	0	12,500
Valente Ochoa						
Ochoa 50th Anniversary [2737]		07/06/2014	03/20/2014	0	0	0
Ochoa 50th Anniversary [2737]		07/06/2014	03/20/2014	600	0	39,000
Youth and Family Services Division						
Mayor's Connecting Data for Action: Santa Fe Workshop [2805]		04/22/2014	04/02/2014	0	0	0
Total for Manager				34,503	0	995,230
Stephen Trujillo (1)						
Santa Fe Community Convention Center						
Cleaning & Set-up Graduations [2772]		05/18/2014	03/17/2014	0	0	0
Total for Manager				0	0	0
Grand Total(325)				69,769	19,429	7,644,687



Prepared On: 11/20/2015
Prepared By: David A. Carr

Leads By User

For Lead Status from Jan 1, 2014 to Nov 20, 2014

Camilla Mandler (43)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
American Electric Power					
Pipeline Energy Group Conference [2943]	04/28/2015	07/09/2014	165	220	71,500
American Land Title Association					
Board of Governors Meeting [2897]	02/18/2015	06/10/2014	15	38	12,350
American Osteopathic Academy of Sports Medicine					
AOASM Clinical Conference 2016 [2923]	04/03/2016	06/24/2014	250	545	177,125
American Society of Mechanical Engineers					
IGTI Board Meeting [2924]	09/18/2014	06/25/2014	0	105	34,125
American Water Resources Association					
Summer Specialty Conference 2016 [3030]	06/18/2016	08/28/2014	200	300	97,500
Animal Neurology & Imaging Center					
Southwest Veterinary Neurology Symposium [2817]	10/10/2014	04/17/2014	250	200	65,000
Anita Kay Archer					
Bank of Jackson Touring Group (New Lead) [2736]	10/03/2014	02/19/2014	40	60	11,940
ANSI-ASQ National Accreditation Board					
Annual Conference 2016 [3003]	01/24/2016	08/18/2014	100	410	133,250
Association for Computing Machinery					
HotMobile 2015: International Workshop on Mobile Computing Systems and Applications [2825]	02/25/2015	04/28/2014	100	165	53,625
Association for Psychological Type International					
Biennial Conference 2015 [2840]	07/15/2015	05/14/2014	200	870	282,750
Association of International Metallizers, Coaters & Laminators (AIMCAL)					
AIMCAL Web Coating and Handling Conference 2015 [3029]	10/16/2015	08/28/2014	0	0	0
AIMCAL Web Coating and Handling Conference 2015 [3029]	10/18/2015	08/28/2014	500	1,570	510,250
BIC USA					
Sales Incentive 2015 [2984]	04/23/2015	08/08/2014	64	124	40,300
Casualty Actuarial Society					
CAS Board & Executive Council [2996]	03/25/2015	08/13/2014	34	62	20,150
Council of State Speech, Language, Hearing Association Presidents (CSAP)					
Spring CSAP Meeting 2016 [2899]	05/11/2016	06/10/2014	65	0	0
Spring CSAP Meeting 2016 [2899]	04/27/2016	06/10/2014	0	103	33,475
CRIF Lending Solutions					
CRIF Lending Solutions Forum (CLSF 2015) [2770]	04/26/2015	03/12/2014	250	850	276,250
Delaware Insurance Company					
TRS/Customer Relations FALL Exhibition 2015 [3139]	09/15/2015	11/20/2014	0	200	65,000
Engineering Conferences International (ECI)					
ECI Cell Culture 2016 [2925]	04/17/2016	06/25/2014	450	1,946	632,450
FPS Gold - Financial Software & Services					
"Directions" Annual User Conference [2823]	06/10/2015	04/23/2014	150	385	125,125
Greeting Card Association					
GCA 2015 Annual Convention [2834]	09/30/2015	05/06/2014	80	207	67,275
Hamptons Expo Group					
Hamptons Expo Group [2980]	08/03/2015	08/06/2014	1,000	690	224,250
HPN Global					
Quality Matters-2014 Southwest Regional Conference [2679]	04/22/2014	01/06/2014	200	0	0
Quality Matters-2014 Southwest Regional Conference [2679]	04/22/2014	01/06/2014	0	227	73,775
IEEE Headquarters (Institute of Electrical & Electronics Engineers)					
GlobalSIP-Global Conference on Signal & Information Processing [3095]	12/04/2016	10/10/2014	500	120	39,000
India XVI					
India XVI-50th Reunion [2675]	09/28/2015	12/31/2013	80	0	0
India XVI-50th Reunion [2675]	09/28/2015	12/31/2013	0	0	0
India XVI-50th Reunion [2675]	10/07/2015	12/31/2013	0	180	35,820
Inmex - Informed Meetings Exchange					
Veterans' Affairs Management Training [2836]	10/27/2014	05/08/2014	100	400	130,000

Camilla Mandler (43)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Le Bon Travel & Culture					
Opera Reader's Trip [2705]	07/08/2014	01/31/2014	20	50	9,950
Meeting Insites					
NAFSA-Association of International Educators, Region II [2832]	10/16/2016	04/30/2014	120	435	141,375
National Association of State EMS Officials					
Annual Meeting 2016 [3124]	09/25/2016	11/10/2014	275	785	255,125
Plumbing-Heating-Cooling Contractors Association					
Construction Contractors' Alliance Winter Meeting [3113]	02/24/2015	11/03/2014	40	64	20,800
Power Practice					
Power Practice Conference [3050]	05/14/2015	09/15/2014	200	360	117,000
Professional Association of Innkeepers International(PAII)					
Innkeeping Conference & Trade Show 2016 [2945]	01/23/2016	07/11/2014	700	1,414	459,550
Property Casualty Insurers Assn of America					
2016 Investment Seminar [2822]	09/10/2016	04/23/2014	100	310	100,750
Retired Officers and Staff Association (ROSA)					
ROSA 2015 Reunion [3121]	10/18/2015	11/06/2014	65	120	39,000
Select Registry Distinguished Inns of North America					
Annual Meeting 2015 [3119]	09/08/2015	11/04/2014	175	311	101,075
Skylight Travel					
Stiller Tour [2226]	10/07/2013	01/23/2013	0	0	0
Society for Pediatric Dermatology					
Society for Pediatric Dermatology Annual Meeting-2018 [2985]	07/10/2018	08/08/2014	375	760	247,000
Soros Justice Fellowship					
Soros Justice Fellowship [2816]	07/26/2014	04/15/2014	200	370	120,250
TAAN Worldwide, Inc.					
Taan US National Conference 2015 [2811]	03/04/2015	04/07/2014	60	0	0
Taan US National Conference 2015 [2811]	03/04/2015	04/07/2014	0	220	71,500
The Hotel Network					
Southwest Border Conference 2014 [2831]	11/18/2014	04/30/2014	0	115	37,375
Southwest Border Conference 2014 [2831]	11/10/2014	04/30/2014	0	115	37,375
Travel and Tourism Research Association					
TTRA 2016 Annual Conference [2786]	06/21/2016	03/25/2014	340	550	178,750
Western Adaptation Alliance CLA					
WAA #2 (Western Adaptation Alliance) Regional Climate Leadership Academy [2738]	04/28/2014	02/20/2014	100	122	39,650
Workgroup for Electronic Data Interchange (WEDI)					
Board Members Event 2016 [3064]	09/12/2016	09/22/2014	30	43	13,975
XMI Meetings					
AAV/AEMV/ARAV Trilateral Conference 2015 [2843]	08/27/2015	05/15/2014	750	2,028	659,100
Zentangle, Inc.					
Tangle U 2015 [2706]	04/16/2015	01/31/2014	150	300	97,500
Total for Manager			8,493	18,449	5,959,385

Christine Madden (4)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Los Alamos National Laboratory					
LANL - Excited State Processes in Electronics and Bio Nanomaterials [2712]	06/09/2014	02/05/2014	90	200	65,000
LANL - Nuclei SciDat [2713]	06/16/2014	02/05/2014	40	160	52,000
National Math Association/Imagine Education					
MidSchool Math Planning Meeting [2700]	02/14/2014	01/23/2014	16	0	0
NIHB National Indian Health Board					
NIHB 2014 Annual Conference [2719]	09/19/2014	02/09/2014	600	1,366	443,950
Total for Manager			746	1,726	560,950

Cynthia Delgado (1)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Tourism Santa Fe CVB/City of Santa Fe					
Website RFP Interviews [2833]	05/05/2014	05/02/2014	10	0	0
Total for Manager			10	0	0

David A. Carr (27)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
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Camilla Mandler (43)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
1961-1963 Class Reunion					
Army Dependents Class Reunion [3004]	05/16/2016	08/19/2014	70	160	52,000
ACME TEST Corp					
TEST Lead - Mr. Coyote's Halloween Bash [3062]	10/30/2014	09/22/2014	250	100	32,500
American Association of Professional Landmen (AAPL)					
AAPL Board of Directors Meeting [3103]	03/17/2016	10/22/2014	130	179	58,175
Association for the Sciences of Limnology and Oceanography					
ASLO Pre Planning Meeting [3107]	01/17/2015	10/22/2014	14	0	0
Association of Local Government Auditors					
Regional Training [3117]	04/06/2015	11/03/2014	60	30	9,750
Breton Wood 3.0					
Breton Wood 3.0 [2912]	11/09/2015	06/16/2014	750	4,200	1,365,000
CENTER					
Review Santa Fe Photo Festival [2971]	06/11/2015	08/01/2014	100	330	107,250
Dual Language of New Mexico					
La Cosecha 2016 [2006]	11/08/2016	08/14/2012	1,400	1,250	406,250
La Cosecha 2016 [2006]	11/08/2016	08/14/2012	0	0	0
Grand Circle Association					
The Grand Circle Association 2015 meeting [3024]	03/01/2015	08/26/2014	45	40	13,000
IEEE Computer Society					
IEEE VIS 2017 [2550]	10/14/2017	12/18/2014	800	5,700	1,852,500
International Nidovirus Symposium					
2017 International Nidovirus Symposium [3086]	03/05/2017	10/06/2014	250	1,050	341,250
Kesselman-Jones Inc					
New Mexico Coalition Against Domestic Violence (NMCADV) [3032]	11/03/2015	08/29/2014	450	125	40,625
LANL Fission School and Workshop					
LANL Fission School and Workshop [2696]	09/08/2014	01/20/2014	60	160	52,000
Los Alamos National Laboratory					
E1039/E906 Collaborative Meeting [3116]	02/10/2015	11/03/2014	45	100	32,500
National Association of State Retirement Administrators					
NASRA Annual Meeting [3031]	07/14/2017	08/29/2014	450	1,900	617,500
National Math Association/Imagine Education					
2015 MidSchool Math National Conference-Stop The Drop [2728]	02/25/2015	02/14/2014	0	0	0
2015 MidSchool Math National Conference-Stop The Drop [2728]	04/15/2015	02/14/2014	500	0	0
New Mexico Association of Counties					
NMAC 2016 [2294]	01/18/2016	09/15/2014	0	0	0
NMAC 2017 [2837]	01/16/2017	05/12/2014	900	1,265	411,125
NMAC 2018 [2838]	01/15/2018	05/12/2014	900	1,235	401,375
New Mexico Consortium					
20 Years of Quantum Dots at Los Alamos [2901]	04/12/2015	10/21/2014	170	450	146,250
New Mexico Dental Foundation					
New Mexico Mission of Mercy [3036]	04/14/2016	05/05/2015	0	0	0
New Mexico Mission of Mercy [3036]	04/28/2016	05/05/2015	0	0	0
New Mexico Hospitality Association					
2015 Governor's Conference on Tourism [2755]	04/06/2015	02/28/2014	0	0	0
2015 Governor's Conference on Tourism [2755]	04/05/2015	02/28/2014	250	260	84,500
New Mexico School Board					
New Mexico School Board Association Annual Meeting [2973]	02/18/2015	08/05/2014	350	330	0
Society for Applied Anthropology					
77th Annual Meeting [2965]	03/13/2017	07/31/2014	1,400	1,320	429,000
The Mind Research Network (MRN)					
Traumatic Brain Injuries [3122]	05/07/2015	11/06/2014	200	300	97,500
UEDA 2014-University Economic Development Association					
UEDA Summit 2014 [2633]	09/24/2014	11/18/2013	0	0	0
University of New Mexico UNM					
American Quaternary Association 2016 Biannual Meeting [3025]	06/23/2016	08/26/2014	0	-225	-73,125
American Quaternary Association 2016 Biannual Meeting [3025]	08/04/2016	08/26/2014	250	450	146,250
Total for Manager			9,794	20,709	6,623,175

Kim Harmon (42)	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
American Institute of Medical Education					
Creativity and Madness 2015 [2015]	07/26/2015	09/25/2014	0	-350	-113,750
Creativity and Madness 2015 [2015]	07/26/2015	09/25/2014	600	1,500	487,500

	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Camilla Mandler (43)					
Creativity and Madness Winter 2016 [3131]	02/11/2016	11/13/2014	200	480	156,000
American Institute of Professional Geologists					
AIPG 2016 Annual Conference [2891]	09/09/2016	06/05/2014	200	425	138,125
AIPG Executive Committee Meeting [2721]	05/02/2014	02/10/2014	0	0	0
AIPG Executive Committee Meeting [2721]	05/02/2014	02/10/2014	14	28	9,100
American Society of Farm Managers & Rural Appraisers					
American Society of Farm Managers & Rural Appraisers Annual Conference 2016 [2803]	11/05/2016	04/02/2014	0	1,237	402,025
Association for Business Communication					
ABC 81st Annual International Convention [2879]	10/23/2016	06/03/2014	275	792	257,400
Association of Professors of Human & Medical Genetics					
APHMG Annual Workshop [2430]	04/13/2016	06/20/2013	0	0	0
CEDAR-Coupling, Energetics and Dynamics of Atmospheric R					
CEDAR-GEM Joint Workshop 2016 [3017]	06/19/2016	08/21/2014	-30	-165	-53,625
CEDAR-GEM Joint Workshop 2016 [3017]	06/26/2016	08/21/2014	630	1,350	438,750
Colorado Bar Association					
Estate Planning Retreat 2015 [2969]	06/18/2015	08/01/2014	200	375	121,875
Colorado Defense Lawyers Association					
CDLA Annual Convention 2016 [3000]	07/20/2016	08/15/2014	250	590	191,750
Dan Dipert					
Santa Fe Mystery Tour 2015 [3101]	09/09/2015	10/21/2014	50	150	29,850
Delta Air Lines ABQ					
Delta Air Lines ABQ-Performance Leader [2683]	03/18/2014	01/13/2014	36	97	31,525
ESRI (Environmental Systems Research Institute, Inc.)					
Esri Southwest User Conference [2670]	12/01/2014	12/27/2013	0	0	0
Esri Southwest User Conference [2670]	11/30/2014	12/27/2013	0	2	650
Full Gospel Temple of Jesus Christ					
Full Gospel Retreat [3027]	08/22/2016	08/27/2014	55	125	40,625
John E. Reid & Associates, Inc.					
Reid & Associates Training [2920]	02/24/2015	06/20/2014	50	30	9,750
LANL LHC					
LANL LHC [2695]	06/30/2014	01/20/2014	45	140	45,500
Missouri State University					
Curriculum Retreat for the VESTA Program [2701]	05/25/2014	01/23/2014	70	282	91,650
National Frame Building Association (NFBA)					
NFBA Summer Board Meeting [3137]	06/10/2015	11/17/2014	25	46	14,950
New Mexico Association of Counties					
New Mexico Association of Counties Annual Conference [2793]	06/14/2015	03/26/2014	800	0	0
New Mexico Association of Counties Annual Conference [2793]	06/15/2015	03/26/2014	0	1,706	554,450
NMAC BIPO From Eldorado Hotel [3035]	12/08/2014	09/04/2014	120	0	0
New Mexico EMS Region 1					
New Mexico EMS Region 1 [2939]	07/14/2015	07/08/2014	500	200	65,000
New Mexico EMS Region 1 Hotel Lead [2751]	06/22/2014	02/27/2014	250	65	21,125
New Mexico EMS Region 1 Planning Meeting [2830]	05/05/2014	04/30/2014	15	0	150
New Mexico Senior Olympics					
Annual Summer Games 2015 [2783]	06/14/2015	03/24/2014	1,200	400	130,000
Annual Summer Games 2016 [2784]	06/12/2016	03/24/2014	1,200	400	130,000
NM Association of Counties					
NMAC BIPO [2957]	12/08/2014	07/22/2014	120	0	0
PATH International					
PATH Annual Conference 2017 [2694]	10/29/2017	01/17/2014	0	0	0
PATH Annual Conference 2017 [2694]	10/29/2017	01/17/2014	800	1,212	393,900
Potential Gas Committee					
Potential Gas Committee Board of Directors Meeting [2806]	04/11/2015	04/03/2014	60	120	39,000
Practice Management Associates (PMA)					
PMA Spring 2014 Meeting [2690]	04/23/2014	01/16/2014	30	40	13,000
Property Casualty Insurers Assn of America					
2015 Summer Board of Governor's Meeting [2281]	07/11/2015	02/27/2013	0	0	0
Rural Community Assistance Corporation					
RCAC August 2014 Board of Directors Meeting [2888]	08/06/2014	06/05/2014	22	48	15,600
Santa Fe New Mexican / The Wall That Heals					
Special Memorial Wall Courtesy Room Rates [2748]	03/19/2014	02/25/2014	300	0	0
Special Memorial Wall Courtesy Room Rates [2748]	03/19/2014	02/25/2014	200	35	6,965
Simplified Technology Company					
2015 GE 7EA Users Group Annual Conference [2995]	11/09/2015	08/13/2014	400	825	268,125

Camilla Mandler (43)					
	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
South Central Section of the American Urological Association (SCS)					
96th Annual Meeting of the South Central Section [3093]	10/23/2017	10/10/2014	300	959	311,675
South West Transit Association					
SWTA Annual Conference & EXPO [2740]	02/21/2015	02/22/2014	-50	475	154,375
SWTA Annual Conference & EXPO [2740]	02/21/2015	02/22/2014	400	0	0
The Ray E Helfer Society					
The Ray E Helfer Society Annual Meeting 2016 [3104]	04/08/2016	10/22/2014	200	539	175,175
The Standard					
The Standard Annual Service Conference [3087]	04/13/2015	10/07/2014	60	180	58,500
The Traveling Quilters					
Traveling Quilters [3085]	10/18/2015	10/06/2014	55	175	34,825
United States Courts for the Tenth Circuit					
United States Courts for the Tenth Circuit 2015 Conference [2764]	04/21/2014	03/10/2014	200	545	177,125
Western Association of Convention & Visitors Bureaus					
WACVB at Albuquerque CVB [2911]	09/19/2014	06/16/2014	100	40	7,960
Wylie Communications					
Wylie Communications Master Class [3070]	02/02/2015	09/30/2014	60	100	32,500
Young Presidents' Organization ~ Iowa					
Iowa YPO Retreat [2890]	10/22/2014	06/05/2014	17	18	5,850
Total for Manager			10,029	15,216	4,894,950
Melanie Moore (27)					
	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Arts Commission / City of Santa Fe					
Art In Public Places [3072]	10/06/2014	09/30/2014	5	0	0
Arts Comm: Theatre Grotesco [2958]	08/05/2014	07/23/2014	6	0	0
Arts Commission [3067]	10/01/2014	09/24/2014	5	0	0
Mayor's Recognition For Excellence in The Arts 2015 [3002]	10/14/2015	08/18/2014	0	0	0
Mayor's Recognition For Excellence in The Arts 2015 [3002]	10/21/2015	08/18/2014	250	0	0
Blue Rooster					
Friends of Dorothy & Santa Fe Pride [2928]	06/27/2015	06/30/2014	0	0	0
City Manager's Office / City of Santa Fe					
Grivance Hearings [2853]	10/02/2014	05/22/2014	0	0	0
Grivance Hearings [2853]	10/02/2014	05/22/2014	25	0	0
DSH Entertainment Inc.					
DSH Entertainment Inc. Poetry Event [2785]	10/24/2015	03/25/2014	800	0	20,000
Dungeon Tattoo					
Santa Fe Tattoo Convention [2688]	06/20/2014	01/15/2014	500	0	5,000
Economic Development / City of Santa Fe					
#HowToSantaFe Workshop [3098]	10/24/2013	10/16/2014	50	0	0
Heath Concerts					
Foster the People - Concert [2807]	09/29/2014	04/03/2014	1,800	0	45,000
The Violent Femmes - Concert [2707]	09/10/2014	02/04/2014	0	0	0
The Violent Femmes - Concert [2707]	09/10/2014	02/04/2014	1,800	0	45,000
Ziggy Marley - Concert [2797]	10/29/2014	03/28/2014	0	0	0
Ziggy Marley - Concert [2797]	10/31/2014	03/28/2014	1,800	0	45,000
Housing & Community Development / City of Santa Fe					
SFE Business Export Workshop [2844]	06/19/2014	05/19/2014	30	0	0
Land Use Department / City of Santa Fe					
Land Use Training Session [3125]	11/12/2014	11/06/2014	45	0	0
Mayor's Office / City of Santa Fe					
Meeting with Christus St Vincents [3063]	09/23/2014	09/22/2014	0	0	0
State Of The City Address 2015 [3143]	02/04/2015	11/19/2014	200	0	0
Public Utilities Department / City of Santa Fe					
Children's Water Fiesta 2015 [2841]	04/08/2015	05/14/2014	0	0	0
Children's Water Fiesta 2015 [2841]	04/09/2015	05/14/2014	150	0	0
Santa Fe Fire Department					
Santa Fe Auto-X 2014 [3046]	09/26/2014	09/12/2014	150	0	0
The Cancer Foundation For New Mexico					
11th Annual Sweetheart Auction [3005]	02/12/2016	08/19/2014	1,000	0	65,000
Tourism Santa Fe CVB/City of Santa Fe					
Celebrate Santa Fe Tourism - Expo 2015 [3020]	04/30/2015	08/22/2014	300	0	0
Defensive Driving Class - NOV 2014 [3128]	11/17/2014	11/10/2014	15	0	0
Green Chile Cheeseburger Smackdown Chef Meeting [2903]	09/19/2013	06/12/2014	25	0	0

Camilla Mandler (43)					
	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Lead Name - Test [3115]	11/10/2014	11/03/2014	20	0	3,250
Lead Name - Test [3115]	11/10/2014	11/03/2014	30	0	0
Randy Randall Meeting [3140]	12/09/2014	11/18/2014	30	0	0
Sales DOS Meeting - NOV 2014 [3106]	10/30/2014	10/22/2014	30	0	0
Surroundings + Transit Meeting [3044]	10/01/2014	09/11/2014	20	0	0
Youth and Family Services Division					
Youth and Family Training [3112]	12/09/2014	10/31/2014	200	0	0
Total for Manager			9,286	0	228,250
Rosalina Grace (183)					
	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
915 Live Production					
Concert [2956]	09/20/2014	07/21/2014	0	0	0
Concert [2956]	09/20/2014	07/21/2014	0	0	0
Academy At Larragoite					
Academy At Larragoite Graduation 2014 [2414]	05/21/2014	06/10/2013	0	0	-28,000
Academy At Larragoite Graduation 2014 [3060]	05/20/2015	09/19/2014	700	0	17,500
Academy For Technology and the Classics					
ATC Graduation 2015 [2902]	05/20/2015	06/12/2014	800	0	0
Acequia Madre Elementary PTC					
Acequia Madre Elementary Fundraiser 2014 [2619]	11/01/2014	11/12/2013	0	0	0
Acequia Madre Elementary Fundraiser 2015 [3056]	11/01/2014	09/18/2014	400	0	26,000
Amanda Lopez					
Lopez Graduation [2898]	07/25/2015	06/10/2014	0	0	0
Antonio Lopez					
Tantonio & Devonne Wedding Reception [2967]	10/10/2015	07/31/2014	180	0	4,500
Art of Celebration					
Liss Wedding Reception [2907]	09/27/2014	06/13/2014	0	0	0
Art Smart					
ArtFeast [2986]	02/20/2015	08/11/2014	0	0	0
Attorney Generals Office/State of New Mexico					
Attorney Generals Office Workshop [3099]	11/18/2014	10/20/2014	200	0	2,000
Bianca Zamora					
Zamora Wedding REception [2876]	06/06/2015	09/18/2014	100	0	2,500
Big Brothers Big Sisters Mountain Region					
Little Gala for a Big Cause/Mayor's Ball [2726]	10/04/2014	02/13/2014	500	0	0
Blue Rooster					
Santa Fe Pride Dance 2016 [2929]	06/25/2016	06/30/2014	400	0	10,000
Santa Fe Pride Dance 2017 [2930]	06/24/2017	06/30/2014	400	0	10,000
Santa Fe Pride Dance 2018 [2931]	06/30/2018	06/30/2014	400	0	10,000
Care Net Pregnancy Center of Santa Fe					
Care Net Annual Fundraiser Banquet [2875]	02/24/2015	11/19/2014	500	0	32,500
Christus St Vincent Regional Medical Center					
Lecture [3039]	09/23/2014	09/10/2014	2,000	0	0
City Manager's Office / City of Santa Fe					
Mayor's Climate Action Task Force [3034]	09/11/2014	09/04/2014	16	0	0
City of Santa Fe					
North Central regional Transit District/ncrtid [3028]	09/02/2014	08/28/2014	0	0	0
TKO Creative Presentation [3038]	09/12/2014	09/09/2014	10	0	0
Contemporary Hispanic Market					
2015 Judging Art Work [2947]	02/14/2015	11/19/2014	100	0	1,000
Contemporary Hispanic Market Preview 2016 [2993]	07/28/2016	08/12/2014	800	0	52,000
Criminal Justice Association					
Criminal Justice Conference [3001]	10/06/2014	08/15/2014	0	0	0
Crystal Lucero					
Lucero Wedding Reception [2949]	03/07/2015	07/14/2014	0	0	0
Crystal Lucero					
Crystal Lucero Wedding Reception [2997]	04/04/2015	08/13/2014	0	0	0
Defense Nuclear Facilities Safety Board					
DNFSB Over Site Board Meeting [2758]	06/10/2014	03/03/2014	0	0	0
DNFSB Over Site Board Meeting [2758]	06/10/2014	03/03/2014	200	0	2,000
Desert Academy School					
Desert Academy Prom 2014 [2782]	04/26/2014	03/24/2014	0	0	0
Diana Capshaw					

	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Camilla Mandler (43)					
Di Palma Wedding Reception [2799]	06/13/2015	03/31/2014	0	0	0
Di Palma Wedding Reception [2799]	06/13/2015	03/31/2014	0	0	0
Dominic Silva					
Santa Fe Pride Dance [2819]	06/28/2014	04/18/2014	0	0	0
Elena Vargas					
Vargas Wedding Reception [2859]	01/17/2015	05/23/2014	70	0	1,750
Elida Varela					
Quincinera Varela [2998]	07/03/2015	09/24/2014	0	0	0
Employee Benefit Committee / City of Santa Fe					
City of Santa Fe Holiday Party 2015 [2625]	12/11/2015	11/13/2013	0	0	0
Espanola High School					
Espanola High School Prom 2015 [2937]	03/07/2015	07/03/2014	250	0	6,250
Exhibit Group International					
EGI Shows [2761]	09/18/2014	03/05/2014	0	0	0
Felicia Gonzales					
Gonzales Wedding Reception [2910]	08/15/2015	06/16/2014	0	0	0
Florence Sena					
Sena Graduation [2894]	06/13/2015	06/10/2014	0	0	0
Sena Graduation [2894]	06/13/2015	06/10/2014	0	0	0
Sena Graduation [2894]	06/06/2015	06/10/2014	0	0	0
Gene Valencia					
Valencia Birthday Party [2810]	07/26/2014	04/07/2014	150	0	3,750
Georgia O'Keeffe Museum					
Discussion for Modern Art Collectors [2850]	07/24/2014	05/20/2014	20	0	200
Lecture [3018]	09/27/2014	08/21/2014	20	0	200
Lecture [3134]	05/08/2015	11/14/2014	250	0	2,500
Grow Marketing					
Technology Company [2808]	05/01/2014	04/03/2014	75	0	750
Guermo Solis					
Solis Quincenera [2926]	07/04/2015	06/26/2014	0	0	0
Solis Quincenera [2926]	07/04/2015	06/26/2014	0	0	0
Isaac Pino					
Pino Graduation Party [3138]	06/06/2015	11/17/2014	0	0	0
Jeanette Arellano					
Arellano Wedding Reception [2960]	07/25/2015	07/25/2014	0	0	0
Jose Ortega					
Ortega Quincenera [2878]	05/16/2015	06/02/2014	0	0	0
Josephine Vargas					
Vargas Wedding Reception [2989]	07/04/2015	08/12/2014	0	0	0
Vargas Wedding Reception [2989]	07/04/2015	08/12/2014	0	0	0
Judicial Conference					
Judicial conference Meet & Greet [2848]	05/18/2015	05/19/2014	0	0	0
Judicial conference Meet & Greet [2848]	05/14/2015	05/19/2014	0	0	0
Katelyn Williams					
Williams Wedding Ceremony [2933]	05/16/2015	06/30/2014	0	0	0
Kitchen Angels					
Kitchen Angels Collectable Box Auction 2015 [2871]	10/03/2015	05/30/2014	0	0	0
La Sociedad Folklorica de Nuevo Mexico					
Baile de los Cascarones [2771]	05/17/2014	03/13/2014	500	0	12,500
Baile de los Cascarones 2016 [2763]	04/02/2016	03/10/2014	400	0	0
Baile de los Cascarones 2017 [2869]	04/22/2017	05/29/2014	400	0	0
Baile de los Cascarones 2018 [2870]	04/07/2018	05/29/2014	400	0	0
Land Use Department / City of Santa Fe					
Workshop/Training [3073]	10/29/2014	10/21/2014	100	0	1,000
Landle Romero					
Romero & Valdez Reception [2812]	07/26/2014	04/07/2014	0	0	0
Landmark Worldwide					
Santa Fe Seminar Series [3009]	09/17/2014	08/19/2014	0	0	0
Laurene Barela					
Barela Reception [2940]	11/02/2014	07/09/2014	0	0	0
Los Alamos National Bank					
Los Alamos National Bank [2750]	06/06/2014	02/25/2014	300	0	19,500
Los Alamos National Laboratory					
Community Leadership Program [2950]	10/06/2014	09/12/2014	200	0	13,000
Los Alamos Women In Science					

	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Camilla Mandler (43)					
LAWIS/EYH 2015 [2872]	03/06/2015	05/30/2014	250	0	0
LAWIS/EYH 2016 [2983]	03/04/2016	08/08/2014	250	0	0
M & J Boutique					
Elida Wedding Reception [2974]	08/07/2015	08/05/2014	400	0	26,000
Wedding Reception [2814]	04/18/2015	04/11/2014	0	0	0
Wedding Reception [2814]	04/18/2015	04/11/2014	400	0	26,000
Wedding Reception [3068]	05/02/2015	09/24/2014	200	0	13,000
Mandela Interational Magnet School					
Ceremony Of Opening of new School [2970]	09/19/2014	08/01/2014	0	0	0
Marcos Zubia					
Zubia Wedding Reception [2766]	09/20/2014	03/10/2014	0	0	0
Zubia Wedding Reception [2766]	09/20/2014	03/10/2014	150	0	3,750
Zubia Wedding Reception [3023]	05/02/2015	08/26/2014	150	0	3,750
Maria Vigil					
Vigil Wedding Reception [2951]	12/20/2014	07/17/2014	0	0	0
Mario Salbidrez					
Salbidrez Quincinera [2968]	04/18/2015	08/01/2014	0	0	0
Marsha Martinez					
Martinez Wedding Reception [2775]	06/27/2015	03/19/2014	230	0	5,750
Masters Program					
Masters Program Prom 2015 [3061]	04/11/2015	10/01/2014	0	0	0
Mata Lazaro					
Lazaro Quincinera [3053]	05/02/2015	09/16/2014	0	0	0
Mayor's Office / City of Santa Fe					
Mayor's Ball 2015 [2742]	10/17/2015	02/24/2014	0	0	0
Mayor's Ball 2015 [2742]	10/17/2015	02/24/2014	400	0	26,000
Mayra Solis					
Solis Quincinera [2948]	08/08/2015	07/14/2014	0	0	0
Michell Corrales					
Corrales and Leehuga Reception [2874]	02/21/2015	05/30/2014	500	0	12,500
Modrall & Sperling					
Mondrall & Perling Mediation [2934]	07/21/2014	07/01/2014	0	0	0
Monte del Sol Charter School					
Monte del Sol Graduation 2015 [3059]	05/19/2015	09/19/2014	500	0	12,500
National Alliance for Mental Illness Santa Fe Chapter					
NAMI Santa Fe Chaper [2824]	05/21/2014	04/24/2014	200	0	2,000
National Latino Behavioral Health Association					
Jerry Lopez Benefit Concert [2964]	09/12/2014	07/31/2014	2,000	0	50,000
NLBHA 2014 JTR Scholarship LuncheonLuncheon [2935]	09/12/2014	07/02/2014	0	0	0
New Mexico Community Foundation					
New Mexico Community Foundation [2765]	10/24/2014	03/10/2014	400	0	26,000
New Mexico Department of Indian Affairs					
Indian Day at the Round House Banquet [2994]	02/05/2015	11/14/2014	0	0	0
Indian Day at the Round House Banquet [3136]	02/05/2016	11/14/2014	0	0	0
Indian Day at the Round House Banquet [3136]	02/04/2016	11/14/2014	300	0	19,500
New Mexico Department of Transportation					
Constructio Bureau [3037]	10/07/2014	09/05/2014	0	0	0
New Mexico Farmers Marketing Assoiatiton					
Annual Market Managers Conference [3110]	03/13/2015	10/29/2014	150	0	1,500
New Mexico Green Chamber of Commerce					
Ben Cohen Event [3100]	11/15/2014	10/21/2014	300	0	7,500
New Mexico Indian Affairs Department					
NM Indian Affairs Department [2906]	07/17/2014	06/13/2014	0	0	0
New Mexico MEP					
New Mexico NEP Staff Retreat [2815]	07/24/2014	04/15/2014	0	0	0
New Mexico True					
New Mexico True [3049]	07/07/2014	09/22/2014	0	0	0
NM Department of Health					
Disability Division/Awareness Training [3019]	11/10/2014	08/22/2014	0	0	0
Disability Division/Awareness Training [3019]	11/10/2014	08/22/2014	0	0	0
NM DOH DDSD Family Infant Toddler Program					
Family Infant Toddler Program 2014 [2752]	06/11/2014	02/27/2014	120	0	1,200
Northern Entertainment, LLC					
Filming [3058]	10/07/2014	09/18/2014	0	0	0
Nu Star					

	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Camilla Mandler (43)					
OSHA VVP Safety Banquet [2852]	06/12/2014	05/22/2014	100	0	6,500
Pat Velarde					
50th Class Reunion for Santa Fe Highschool [3105]	09/18/2015	10/22/2014	300	0	19,500
Patrick Toal					
Alcoholic Anonymous [2777]	12/13/2014	03/21/2014	300	0	19,500
Presbyterian Healthcare Services					
Governor's Prayer Breakfast 2015 [2729]	02/04/2015	02/16/2014	500	0	32,500
Public Banking Institute - WeArePeopleHere!					
Banking on New Mexico - WeArePeopleHere.org [2944]	09/27/2014	07/09/2014	700	0	17,500
Pueblo of Tesuque					
Pueblo of Tesuque 17th Annual Foot Race [2946]	08/09/2014	07/11/2014	50	0	0
Pueblo of Tesuque 18th Annual Foot Race 2015 [3014]	08/08/2015	08/20/2014	50	0	0
Pueblo of Tesuque 19th Annual Foot Race 2016 [3015]	08/13/2016	08/21/2014	0	0	0
Pueblo of Tesuque 19th Annual Foot Race 2016 [3015]	08/13/2016	08/21/2014	50	0	0
Pueblo of Tesuque 20th Annual Foot Race 2017 [3021]	08/12/2017	08/22/2014	50	0	0
Pueblo of Tesuque 20th Annual Foot Race 2017 Banquet [3022]	08/31/2017	08/22/2014	50	0	0
QiGong					
Qi Gong [2828]	06/12/2015	04/29/2014	400	0	0
Que Suave Radio					
Great Outdoors Exposition New Mexico [2735]	02/19/2015	02/18/2014	500	0	5,000
Regional Coalition of LANL Communities					
Regional Coalition of LANL Communities [2829]	05/16/2014	04/29/2014	8	0	80
Renee Borrego					
Borrego & Valerio Wedding Reception [2780]	09/20/2014	03/21/2014	0	0	0
Borrego & Valerio Wedding Reception [2780]	09/20/2014	03/21/2014	0	0	0
Research & Poling, LLC					
Research and Poling [3047]	09/09/2014	09/12/2014	0	0	0
Samuel Lechuga					
Lechuga Wedding Reception [2877]	06/20/2015	06/02/2014	0	0	0
Santa Fe Animal Shelter & Humane Society					
Barkin' Ball 2014 [2579]	12/13/2014	10/22/2014	450	0	29,250
Santa Fe Area Home Builders Association					
Santa Fe Home & Remodeling Show 2016 [2778]	03/11/2016	03/21/2014	2,000	0	130,000
Santa Fe Home & Remodeling Show 2017 [2779]	03/10/2017	03/21/2014	2,000	0	130,000
Santa Fe Association of Realtors					
Task Force Meeting on Affordable Housing [2730]	12/03/2014	02/16/2014	150	0	1,500
Task Force Meeting on Affordable Housing [2821]	12/10/2014	04/21/2014	250	0	2,500
Santa Fe Chamber of Commerce					
Legislative Reception 2015 [2916]	02/02/2015	09/26/2014	1,000	0	25,000
Santa Fe Community Convention Center					
Breakdown & Set up for Fiestas [2768]	08/30/2014	03/12/2014	0	0	0
Breakdown for Governor's Prayer Breakfast [2896]	02/03/2015	06/10/2014	0	0	0
Cleaning & Set up for Baile de Mayo 2015 [2790]	05/01/2015	03/26/2014	10	0	0
Cleaning & Set up for Baile de Mayo 2016 [2792]	05/06/2016	03/26/2014	10	0	0
Cleaning & Set up for Fiesta Selection [2787]	04/28/2014	03/26/2014	0	0	0
Cleaning & Set up for Fiesta Selection [2789]	04/30/2015	03/26/2014	10	0	0
Cleaning & Set up for HH Sakya Trizin [2798]	05/05/2014	03/28/2014	10	0	0
Cleaning & Set up for Montano Wedding [2893]	07/03/2014	06/09/2014	10	0	0
Cleaning & Set up Souper Bowl 2015 [2717]	01/16/2015	02/06/2014	0	0	0
Cleaning & Set up Souper Bowl 20156 [2718]	02/05/2016	02/06/2014	0	0	0
Santa Fe Area Home Blders Pre-con [2743]	03/03/2014	02/24/2014	6	0	0
Santa Fe Area Home Blders Pre-con [2774]	03/25/2014	03/19/2014	8	0	0
Santa Fe JIN Pre-con [2745]	02/25/2014	02/24/2014	6	0	0
Santa Fe Community Foundation					
RBA Training [3132]	12/09/2014	11/13/2014	150	0	1,500
Santa Fe Community Orchestra					
SF Community Orchestra Concert & Dance Gala 2016 [2854]	02/13/2016	05/22/2014	500	0	12,500
SF Community Orchestra Concert & Dance Gala 2017 [2855]	02/11/2017	05/22/2014	500	0	12,500
SF Community Orchestra Concert & Dance Gala 2018 [2856]	02/10/2018	05/22/2014	500	0	12,500
SF Community Orchestra Concert & Dance Gala 2019 [2857]	02/23/2019	05/22/2014	0	0	0
SF Community Orchestra Concert & Dance Gala 2019 [2857]	02/09/2019	05/22/2014	500	0	12,500
Santa Fe Fiesta, Inc					
2014 Fiesta Court Selection [2747]	04/29/2014	02/25/2014	500	0	0
2015 Fiesta Court Selection [2788]	04/30/2015	03/26/2014	500	0	0

	Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Camilla Mandler (43)					
2016 Fiesta Court Selection [2791]	05/05/2016	03/26/2014	500	0	0
2017 Fiesta Court Selection [2977]	05/04/2017	08/05/2014	500	0	0
2017 Royal Ball [2979]	08/05/2017	08/05/2014	400	0	0
2018 Fiesta Court Selection [2978]	05/03/2018	08/05/2014	500	0	0
New Years Eve Gala 2014 [2794]	12/30/2014	03/27/2014	700	0	45,500
Santa Fe High School Class Reunion '94					
Santa Fe High 1904 Class Reunion [2804]	07/05/2014	06/27/2014	0	0	0
Santa Fe High 1904 Class Reunion [2804]	07/05/2014	06/27/2014	0	0	0
Santa Fe Japanese Inter-Cultural Network					
Japanese Cultural Festival 12th Annual Santa Fe JIN 2015 [2749]	03/27/2015	09/10/2014	2,000	0	0
Santa Fe Neighborhood Law Center					
Law & Policy for Neighborhoods Conference 2015 [2862]	12/03/2015	05/28/2014	175	0	0
Law & Policy for Neighborhoods Conference 2016 [2863]	12/01/2016	05/28/2014	175	0	0
Law & Policy for Neighborhoods Conference 2017 [2864]	12/07/2017	05/28/2014	175	0	0
Law & Policy for Neighborhoods Conference 2018 [2865]	12/06/2018	05/28/2014	175	0	0
Law & Policy for Neighborhoods Conference 2019 [2866]	12/05/2019	05/28/2014	175	0	0
Law & Policy for Neighborhoods Conference 2020 [2867]	12/03/2020	05/28/2014	175	0	0
Santa Fe Public Schools					
Capshaw Middle School Holiday Concert [3133]	12/15/2014	11/14/2014	1,000	0	0
Santa Fe & Capital High Awards Banquet 2014 [2741]	05/15/2013	02/22/2014	500	0	0
Santa Fe & Capital High Awards Banquet 2014 [2801]	05/13/2014	04/01/2014	500	0	32,500
Santa Fe High School Chorus [3130]	12/17/2014	11/12/2014	400	0	0
Santa Fe High School Robing 2016 [2914]	05/23/2016	06/17/2014	500	0	32,500
Santa Fe Realtor Association					
The Santa Fe Realtor Association Banquet [2781]	11/14/2014	03/21/2014	220	0	14,300
Santa Fe Sage Inn					
The Experience [2769]	06/07/2014	03/12/2014	0	0	0
Santa Fe School for the Arts & Sciences					
LitQuest 2015/Partners in Education [2966]	03/07/2015	07/31/2014	400	0	26,000
Santa Fe Time Bank					
Santa Fe Time Bank Meeting [2987]	08/24/2014	08/11/2014	0	0	0
Santa Fe Watershed Association					
SF Watershed Association Breakfast [2753]	12/11/2014	02/27/2014	150	0	3,750
Sarahy Garcia					
Garcia Wedding Reception [2962]	06/06/2015	07/29/2014	0	0	0
Shannon Maxwell					
Maxwell Reception [2936]	07/26/2014	07/02/2014	0	0	0
St Michaels 50th Class Reunion					
50th Class Reunion [2904]	10/25/2014	06/12/2014	100	0	2,500
St Michaels High School					
St. Mikes High School Prom 2015 [2839]	04/18/2015	05/14/2014	300	0	7,500
St. Mikes High School Prom 2015 [3011]	04/18/2015	03/24/2015	200	0	5,000
St. Elias The Prophet Greek Orthodox Church					
Greek Festival 2015 [2988]	06/19/2015	08/11/2014	0	0	0
Greek Festival 2015 [2988]	05/15/2015	08/11/2014	1,000	0	65,000
St. Elizabeth Emergency Shelter					
Hungrey Mouth Festival [2739]	10/03/2014	02/21/2014	250	0	16,250
Susana Salazar					
Salazar Quincinera [2981]	07/03/2015	08/08/2014	0	0	0
Sysco New Mexico, LLC					
Epicurean Food Show [3026]	09/10/2014	08/27/2014	0	0	0
T Rex Plant					
T Rex Plant [3033]	09/19/2014	08/29/2014	0	0	0
T Rex Plant [3033]	09/19/2014	08/29/2014	0	0	0
The Cancer Foundation For New Mexico					
12th Annual Sweetheart Auction [3006]	02/10/2017	08/19/2014	1,000	0	65,000
13th Annual Sweetheart Auction [3007]	02/09/2018	08/19/2014	1,000	0	65,000
The Food Depot					
Souper Bowl 2017 [2716]	02/04/2017	02/06/2014	1,000	0	25,000
The Kiwanis Club of Santa Fe					
Kiwanis Club Dinner & Reception [2913]	08/29/2014	06/16/2014	50	0	3,250
Thornburg					
Thornburg Holdiay Party 2014 [3076]	12/12/2014	10/03/2014	375	0	24,375
Tierra Encantada Charter School @ Alvord					
Tierra Encantada Charter School Graduation 2014 [2826]	05/16/2014	04/28/2014	0	0	0

Camilla Mandler (43)		Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Time Countess Events						
Shop-A-Rama Holididay Show Case [3045]		12/09/2016	09/11/2014	0	0	0
Tourism Santa Fe CVB/City of Santa Fe						
Deputy Jerome Martin Memorial Reception [3111]		10/31/2014	10/30/2014	0	0	0
Manhattan Reception & Dinner [2851]		06/21/2014	05/20/2014	200	0	0
Steve Gillespie [3108]		10/27/2014	10/24/2014	300	0	0
Valente Ochoa						
Ochoa 50th Anniversary [2737]		07/06/2014	02/20/2014	600	0	39,000
Vince Kadlubek						
After ZoZobra Dance [2955]		08/29/2014	07/21/2014	0	0	0
Visions Case Management						
Visions Case Management 20th Anniversary [2754]		06/08/2014	02/27/2014	500	0	32,500
WESST						
WESST Santa Fe [2909]		12/05/2015	06/13/2014	300	0	19,500
Youth and Family Services Division						
Mayor's Connecting Data for Action: Santa Fe Workshop [2805]		04/22/2014	04/02/2014	0	0	0
Total for Manager				46,364	0	1,435,105
Stephen Trujillo (1)		Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
Santa Fe Community Convention Center						
Cleaning & Set-up Graduations [2772]		05/18/2014	03/17/2014	0	0	0
Total for Manager				0	0	0
Test User (1)		Meeting Date	Entry Date	Delegates	Total Room Nights	Econ Value
The Simpleview Planners						
Annual Meeting 2104 [3040]		09/23/2014	09/10/2014	100	150	1,000
Total for Manager				100	150	1,000
Grand Total(329)				84,822	56,250	19,702,815